

Mr. Yerrington

Boston Oct. 16. 77

made a man in the charge
for cutting that rough stone -
to be the price for rough over
the in height, and 12 for cutting
stone which

I selected 6 1/2 lbs from a 25 lb
box, and have sold them all
from 35 to 40 - If you don't
have any calls for them I would
fine stones which I selected when
I saw them, I can sell them here
as I am all out of them sizes.

I am hoping to get away
for a few days before long
a little more

Yours truly
Henry D. Moore.

the best -
I have then
said some of that price,
either one I think, he can buy
stones of that size and as good
for any such price, they may
be hard stones at that price, and
a fair quality, but not fine
for all day long, and even sell
them at 150 - if they are fine -
Tiffany's counts some pay 175 per lb
for off stones if they could buy for
100 a 125, or 150 - If I could
get a chance to select from a fine
large pile of stones how prices
I could bid at a good price

P.S. hope you have a chain of
miles at 25 or 30, and 100 or 200
for select

Boston Oct. 27. 1877.

Mr Gorington

Dear Sir

James died with State
Ment - The stem for Deacons was
d. today - the other tomato is
in progress - rec'd the 2 blue ones
all sent them the first charged

New York, about Decr 10
 to the Virgin Islands. The French
 us, if you can send
 me at my report by a friend
 they are smaller than I could
 make.

James T. Smith

2d May 1860

18-6-1917

My Darling

Year 2000

Friday 17th Nov. 1864.

Since we have the pleasure
 of seeing you, we have
 been very happy to see you
 in person, and to hear
 from you. And we hope you

I do not want to
begin it is impossible
to have all the good things
and unless we get a good address
on our own land, the building
there will be useless, and if there
is no one of them at all, it is
today not to say, and I know
they are not.

Henry M. Mow.

Memorandum of \$100,000, October 13, 1877

But Simmons & Co. in Boston	44,248.15
" " in New York	<u>48,786.27</u>
	93,034.45
Remains in	<u>2,791.03</u>
	95,825.48
Boston Account	5,170.50
" " Doubtful	868.80
New York	1,448.86
Cash in Boston	1,183.99
" " New York	167.66
Simmons & Co. of manufacture	<u>18,097.81</u>
	<u>122,763.10</u>

Machinery & Co. \$5000.00

4
Boston Oct 20th 1877.

Mr. Yerrington, or Sir

Your rec. I am

glad you saw Beuhl's Stock and
prices - I cannot understand how
he can ask 250 per lb for a
fine stone or 500 per lb for a 6 lb -
It only shows that our finest
stones should command good prices,
no matter what is said to the
contrary by those who are buyers, -
I know the proportion of extra
fine stones is very small in all
lots of rough, and unless a good
price is obtained for them we
should not come out much ahead
on our lots. Hoping you trade
will be better next week. I
am doing fairly in my office -
sold ^{to} you at retail today, a
very day - Yours truly

Henry D. Morse

Boston Oct. 22nd 1877.

Mr Yerrington

Dear Sir

Yours rec. I hardly think

I can suit Tiffany on a Karst
Specimen - as they no doubt want
blue white and we seldom have
any of that material, but whenever
I can I will see what it can do,

Specimen of 8 & 1/4 are very scarce
we only get one occasionally, and
they must bring good prices or else
keep them to show as a card, as they
are worth keeping - The 7 1/2 stones
you returned, I don't recollect of
ordering them back again, did you
not make a mistake in my letter,

We shall soon have some
very handsome stones of 3 to 3 1/2 lbs,
and perhaps by selecting some of
those thick large stones which you
have, can make some pairs
very nice things, I think.

Yours truly
Henry D. Morse.

Account of Stock, October 10, 1877.

Amount brought forward		30362.47
03 37	1 Haffshire King 2 pr	50.00
115.00	1 Clutter King	65.00
98.78	3 Bea's 1974 45.	71.00
145.50	1 Bea 1974 100.	125.00
143.00	1 " 1974 64	50.00
225.00	1 " 1974 70.	57.50
247.50	1 " 1974	87.00
279.33	1 " 1974 65.	39.1
350.00	1 " 1974 60.	45.00
450.00	10 Haffshire 1974	110.00
550.00	1 Haffshire 1974 100.	125.00
550.00	1 " 1974 70.	33.25
450.00	3 Bea's 1974	52.50
495.00	1 " 1974 60.	27.25
495.00	1 " 1974 65.	67.00
495.00	1 Haffshire 1974 100.	186.25
495.00	1 " 1974 70.	457.02
495.00	1 " 1974 65.	238.00
495.00	1 " 1974 60.	35.00
495.00	1 " 1974 55.	17.50
495.00	1 " 1974 50.	302.50
495.00	1 " 1974 45.	91.25
495.00	1 " 1974 40.	36.00
495.00	1 " 1974 35.	332.85
495.00	1 " 1974 30.	100.00
495.00	1 " 1974 25.	100.50
495.00	1 " 1974 20.	29.00
495.00	1 " 1974 15.	130.64
495.00	1 " 1974 10.	35.00
495.00	1 " 1974 5.	41.62
495.00	1 " 1974 0.	24.00
495.00	1 " 1974 0.	49.50
495.00	1 " 1974 0.	45.25
495.00	1 " 1974 0.	35.00
495.00	1 " 1974 0.	24.25
495.00	1 " 1974 0.	58.25
495.00	1 " 1974 0.	51.8
495.00	1 " 1974 0.	59.37
495.00	1 " 1974 0.	28.50
495.00	1 " 1974 0.	93.38
495.00	1 " 1974 0.	105.00
495.00	1 " 1974 0.	479.48
495.00	1 " 1974 0.	193.75
495.00	1 " 1974 0.	124.25
495.00	1 " 1974 0.	39.31
495.00	1 " 1974 0.	65.00
495.00	1 " 1974 0.	184.00
495.00	1 " 1974 0.	250.00
495.00	1 " 1974 0.	110.00
495.00	1 " 1974 0.	105.00
495.00	1 " 1974 0.	100.00
495.00	1 " 1974 0.	28.25
495.00	1 " 1974 0.	179.48
495.00	1 " 1974 0.	27.00
495.00	1 " 1974 0.	414.98

5
5
2
4

Woods 147 7/16
 Pearls 2 1/16 35
 Buttons 2 1/2 for
 Popples 14 1/16 7
 Guavada
 Small Sm. Popples 3 1/2 4.50
 Popples 4 1/2 66
 Ruby 1 1/16
 6 Dea 2 1/2 for 100.
 " 2 1/4 for 100.
 Diamond 1 1/16 for 105
 " 1 3/16 for 135
 " 3 1/16 for 76.
 " 1 1/4 for 110
 " 1 1/2 120
 " 1 1/4 for 8.
 " 1 1/4 56.
 " 1 1/2 90.
 " 1 1/2 125.
 " 1 1/2 for 120.
 " 3 1/16 for 80.
 " 1 1/4 for 105.
 " 2 1/2 for 150.
 " 3 1/4 for 80.
 6 Dea 2 1/2 100
 Pearl Ring
 " "

16 1/7 1/2
 11 1/3 1/2
 72 18 1/2
 242 50 1
 100 00 1
 11 1/3 1/2
 13 1/3 1/2
 27 2 50 1
 72 75 3 Dea
 240 42 1 Dea
 231 25 1 Dea
 12 1 40 1
 232 03 1
 64 1 12
 144 37 3 Dea
 125 00 1 Dea
 19 25 1
 14 27 1
 91 40 1
 234 37 1
 176 25 1
 67 50 1
 114 24 1
 360 34 3 Dea
 57 1 1/2
 23 1 1/2
 22 00 1
 45 00 1

58 1/2
 35 00
 28 50
 40 06
 103 15
 133 00
 171 56
 50 00
 29 00
 107 11
 105 00
 298 27
 38 35
 131 7
 75 93
 32 00
 42 50
 166 87
 68 60
 58 00
 42 50
 49 56
 85 06
 64 00
 212 50
 87 50
 287 50

Forward 30.36247

Forward 40.07890

Amount brought forward 40.07898
 1/2 Pearls 16 grains
 Rough Dea in clay
 Diamond 2 Kts 150
 1 " 11 cent for
 1/2 Dea 1 1/2 for 48.
 1 Diamond 1 1/2 for 48.
 1 " 1 1/2 for 64
 1 " 1/2 60.
 1 " 1 1/2 for 64
 1 " 1 1/2 for 64
 4 Diamond 1 1/2 for 64
 1/2 " 3 1/2 for 100.
 1 " 2 1/2 60.
 1 Diamond 1 1/2 for 100
 1 " 3 1/2 for
 3 Diamond 1 1/2 for 64.
 2 " 1 1/2 60
 2 " 1 1/2 64.
 2 " 1 1/2 64.
 1 " 1 1/2 60.
 1 Diamond 1 1/2 for 100.
 1 " 1 1/2 130.
 1/2 Dea 1 1/2 for 64
 2 Dea 2 1/2 80

Amount brought forward
 1/2 Dea 2 1/2 for
 1 Blue Diamond 1/2
 300 00 5 Dea 5 1/2 100
 97 00 Diamond 1 1/2 for 100
 60 75 1 " 1 1/2 for 100
 17 87 5 Dea 5 1/2 for 100
 38 00 2 " 1 1/2 for 100
 30 00 6 " 1 1/2 72
 17 20 17 " 1 1/2 90
 137 75 1 Yellow Dea 2 1/2 for 50
 72 75 270 Kts Dea 70
 307 81 10 Dea 13 1/2 for 105
 256 00 7 " 10 1/2 for 115
 375 00 3 " 8 1/2 for 125
 675 00 2 " 5 1/2 for 125
 98 00 1 Rough Dea 1 cent for
 48 75 Melas 3 1/2 100
 60 00 1 Port 100 K 2.
 64 60 22 Col. Dea 5 1/2 for 64
 258 10 5 " 1 1/2 for 64
 231 50 2 " 1 1/2
 46 00 17 " 1 1/2
 27 00 1 " 1 1/2

23.57285
 296 50
 339 50
 25 00
 100 00
 36 17
 266 50
 351 00
 1541 25
 1225 00
 191 16
 1369 90
 12524 4
 630 80
 638 64
 19 43
 1687
 200 00
 29 00
 32 00
 58 00
 500 60
 100 00
 100 00

Boston Oct. 23rd 1877

Mr Cushing

Dear Sir

Yours is everybody's anxious to have nothing but fine stones, and it is difficult to supply them, they are all after them who are not posted in the quality, or rather the different value of the selection of lots, so they can get a bargain out of some one, buying the selected stones at low prices, I am glad Mr. Rogers is getting eye teeth cut, I wish they all would, then you would find better prices would be paid for the fine stones.

As for cutting the yellow stones fine, I have often had such stones in the yellow lots, but you cannot get a buyer to pay one cent more for a yellow stone specimen, than for an ordinary one, they all make the price according to the shade of color.

Yours truly

P.S. I shall go off on a hunt Henry D. Morse for woodcock, between Lake &

Boston Oct. 24th 1877.

Mr Cushing

Dear Sir

Yours and I shall send you a pair of fine $1\frac{1}{16}$ stones. I believe both perfect and white, perhaps Tiffany & Co. may buy both, Sales look better here they will continue, I will commence cutting on those large stones next week.

Somebody is fooling us on the price of Carbon, the small pieces which have not been to show weighing from $\frac{1}{2}$ to two lbs and the most valuable and worth $\$5$ to $\$9$ or the larger piece not being so much in demand & all cheaper. Bishop will post you on Carbon.

Hope to go off today, but ain't sure of it yet.

Yours truly

Henry D. Morse,

Philipp Bissinger now was in my
office this morning. he says he will
not allow selection any more unless
he can get a large price often, as
the buyers find that everybody wants
large stock which nobody will buy
except at a very low price, and he
loses money every time. The true
way is to make the fine stones all
the poor ones, if they will not buy
without selecting they ought to pay
the value of selection in comparison
with the lot price, otherwise we
shall lose money in the end, I
never found of the queer ones allow-
such selections without much if
any addition to the price of the lot -
but they cannot but lose in the long
run, unless they find some fools to
buy what is left at more than it
is worth. The buyers have all the
advantage, but if every dealer had like
Agate, Brühl, and a few others, who
know the value of their goods, there
would be no difficulty in doing the
business.

Boston Nov 11 1844
 My Dear Sir
 Yours recd. via Stationer
 I am also ok for 200
 I think whenever any new book
 is purchased in London you will
 be able to effect of the same
 the terms which are
 marked, and we have bought
 two volumes of new papers from
 Boston on the other side
 and the Polish in the same
 on the same
 the
 This is
 Yours truly
 Wm. Lloyd Garrison

Memorandum for week ending Saturday, October 20, 1887

Boston Sales

Oct 15	Shroe, Graft & Co. for	294.50
"	B. A. Kersy - ret	3.75
"	E. Bissinger & Co. ret	3.75
"	E. H. Wood "	45.75
19	J. H. Mettall 30 days	140.00
"	Ripley, Howland & Co. for	2.00
20	Barnes, Brewster & Co. ret	22.81
	Cash sales at wholesale	631.50
	" - to K. H. M.	387.95

New York Sales

Oct 8	Laven Spence ret	324.84
13	Wm. Wendell & Co. ret	103.00
17	Tiffany & Co. ret	400.00
	H. H. Coburn 10 days gold	235.00
	Bailey & Co. ret	56.25
	Cash	3.39

Cash Receipts

Oct 15	W. H. Adams, Bachman & Co. for	350.00
"	G. L. & Delano for	75.00
19	E. H. Wood for	45.75
20	E. B. H. Crosby for	145.00
19	J. H. Washburn for	97.50
"	L. H. Adams & Co. - 13	17.50
20	E. Bissinger & Co. - 17	3.75
"	Bailey & Co. - 7	56.25
	Cash Sales, wholesale	631.50
	" - to K. H. M.	387.95
	" - R. Y.	3.39

Cash Payments

Oct 15	B. S. Pray & Co	92.50
17	"	52.50
20	1st Rose Bros	65.00
	Pay Roll, Rent, etc.	443.18
	R. Y. Expenses	105.48

Sale to G. H. Wood Sep. 18. 30. -
4 void. due heavy rain
ret?

Boston Oct. 25. 1877.

Mr Yerrington

Dear Sir

Yours recd with cc of sales,
As for the emeralds I know they are
not worth much, but a party here
wished me to try the N.Y. market,

Whenever I get a yellow stone
that I consider a specimen I will
send it to you, I have sent you
a fine 16 1/2 grain pound to sell for
me, I paid 165 for it, ^{any} 10 per grain
hope you may get a profit on it
but will sell for the cost if I can't
get any more, I did not get off
yesterday as I expected, but now
hope to go Monday —

Yours truly
Henry D. Morse.

Boston Oct. 26. 1877.

Mr Yerrington

Dear Sir

Yours recd, ~~am~~ glad to hear you
sold No 95 — I have sent
you by today's express one small
stone which I had cut for
Lyons & Son, I cut the stone over
three times before I got the ground
high enough to be brilliant. It
has probably cut one three times
as much as I charge —

I also sent a carbuncle to be
matched in size and colour, this
is for Everts & Son. if you cannot
find one of the same size, one
a little larger would answer, as
it can be cut down here, we
have been moving the Lybby
Shop into our building, I shall be
away next week —

Yours truly
Henry D. Morse.

Boston Oct. 27th 1877.

Mr Yerrington Dear Sir

Yours recd. hope you may
get sell the pearl for the cost or
more, if you cannot I may be able
to sell it here before Christmas,

The jewels you had better return,
as for Carbons if you see any lot
of small ones which have not been
broken say from 1/2 Kt to 1 Kt each I
woud like to have them sent to me
on approval at 6,00 or less — If you
don't find a customer at 6,00 for that
which I sent please return it and I
will try and place it here, I found the
Antique ring at Bailey's, and sold it to my
customer. That Stone for Jacobus is nearly
done. I ordered it kept the same size
as the other if possible, and it has been,
although it might have been finer if
made still smaller — but it will be
very much improved, Ask Mr. Dwyer what
he will pay for ^{rough} stones, Mr. M. J. J. atones
in 1878 — Don't care much for the
Star. ~~Light~~ or Cat's Eyes — Collins might
send the only to you. Saw some and you can
forward it, and you have the S. S., as for both
L. & M. and G. S. S., Collins 2,00 and can be
to make the design. I am obliged to,
Yours truly Henry D. Morse.

Boston, Oct. 27. 1877.

Messrs Lyan Hardy
Boston -

Referring to your
letter of Aug 28 I find balance
due at that time of six hundred
dollars in gold. As the account
at that time was considerably past
due I think it should certainly
pay interest.

Please send me check
for the amount & interest.

And oblige

Yours truly

Henry D. Morse Aft
By B. B. Peck

Boston Oct. 24. 77.

Mr Yerrington

Dear Sir,

Yours rec^d with ac^{se} -
 also stone to agent for Bissinger
 which has a bad flaw in side -
 also Caruncle's - I have not seen
 Mr Fox yet, about the star sapphires,
 You might send one on to show him
 I don't see any objection to
~~listing~~ instead of numbering.

Mr Gray has written to Beazil to see
 what he can do there in diamonds,

We got some fine yellow & brown
 stones from So Africa about three or
 four years ago, and may yet get
 more. I bought two fine colored
 sapphires today but they need to be
 recut, I will try and send them to
 your business to give to Cottis -
 Send the ruby as soon as done,

Yours truly
 Henry D. Morse.

Memorandum for the week ending Saturday, October 27. 1877.

Boston Sales.		Receipts		Cash Payments	
Oct 13	Child & Wilson net cash 178.	Oct 23	Bailey & Co. Oct 18. 93.	Oct 22	B. S. Pray & Co 550.
24	Crosby & Cross " " 249.77	"	" N. N. Collins = 17 240.87	25	" " 600.
26	Guild & Wilson net cash 69.21	24	Crosby & Cross = 24 150.	26	" " 500.
"	Lyons & Handy " " 87.75	"	Barnes Bros & Smith 22.81	Pay Rolls withd. Sep	394.74
27	W. M. Crosby - 100 in " 608.17	"	J. T. Clark Oct 20 122.	New York Expenses	12.11
"	Cash sales of ch. & sale 501.47	26	Child & Wilson = 23 178.	Ad 22 Parry Bros 500/16	300.
"	" " B. H. D. M. 501.47	Cash Sales - Boston	1109.44	"	"
Sold in Eekys for Ruby	103.13	"	" N. Y. 27.77		
New York Sales.			1944.09		2356.85

Oct 13	W. M. Wendell & Co net cash	535.82
18	Bailey & Co " "	93.
20	Haas & Wilson & Co days	23.92
"	J. T. Clark net cash	122.
22	Carter, Howkins, & Wilson	7.03
23	Bailey & Co. - same as gold.	675.29
25	N. N. Collins net gold	220.
26	do " "	168.75
"	Burphy & Schiebler - "	87.05
27	St. Wickham " "	124.
	Cash sales	27.77
		3884.89


that Smith & Hedges^{ms} wanted to buy - as I
think I can, meet some of them, and
will then return them to you, as I
think pairs will bring less prices,
On Tue M^{ch} 18.06 which
please pay when you settle with him

Yours truly
Henry Thomas.

Boston Oct. 30th 1877.

Wm. C. Huntington Dear Sir


Yours recd., also the ruby, sard.
and paper of emeralds - I sold the
antique ring but as I wrote you had
sold my costume, no price was given
for this one, I have sent you by
express the ruby to be recut again,
also 2 sapphires, and return the
two diamonds for a clockwork, —

The ruby is not as brilliant as I
expected he won't make it, I can
say if he shortens it a little and
makes the angles of the girdle sharper
the stone will be finer, ask him if
he cannot make flat from the girdle
to the collet like a diamond  ^{this}
if he makes the girdle thicker or he
can get the girdle higher I know it
will be more brilliant, the sapphires
are too dark but fine colors, I want
him to take a little from the girdle of
each and cut them to be as brilliant as
possible, I expect to pay for the re-cutting
of the ruby, but hope she will make it as
low as possible, send them large clear to be
recut, also the largest stones of the lot

Boston Oct. 31st 1877.

Mr. Serrington

Dear Sir

Yours rec. also Star Sapphire
which I will retain for a short
time, Mr. Foss says he cannot use
it just now. I have sent you
by express a sapphire of 8 Kt which
I have traded for, and in my opinion
can be made into a fine stone -
Please give it to Mr. Cottin and tell
him to make it fine, and reduce
the size and weight all that is
necessary to make it so - I hope
the feather which runs across the
table can be cut down out, by
cutting from the table  thus -

I telegraphed to you today for a
fine Sapphire. I have an order for
one this size, ^{rather} about 0 Colour to be a
rich Ultramarine or cobalt blue, very
brilliant and perfect, not too dark
dark nor light, one round one oval
only and are none of the ridge blue
etc. I am also, Esmeralda, Malé,
or some of the others about you may have
it, if not by Tiffany - want it by
return of Express for the
Henry D. ...

Boston Nov. 1st 1877

Mr. Serrington

Dear Sir

Yours rec. with an order of Sales
also the 3 large dia. and Sapphire
ring. The sapphire is fine but not
of the right shape, I have one of the
the same shape & colour weighing 1 1/2
which only cost me 200 fr. Kt. I think
they charge a retail price, I will keep
it until I see the others, hoping you
will find one of the shape I want and
as fine, I hope Cottin will
make some fine stones of my Sapphires
and rubies, don't return 66 if you
are selling from it, I ordered back
thinking I might match some of the
large stones, and I have had some calls
for cheap stones which I had not got.

The Cartouche I have frequent calls for
here I had not today, think I can
sell it sooner here, hope to get off
for a few days my own.

Yours truly,
J. Wright Morse

18
Boston Nov 2nd 77.

Mr Chubbuck Esq

Yours rec^d, with cash &
and had also rec^d, the sapphires
from Eisemann, Taylor, & Bishop.
Sold the one from Eisemann -
and in the morning when it
is lighter will probably select
one or two for my stock -
and will return the other -

I have a Specimen Stone to
send you tomorrow, white, perfect
blindly cut 2 1/2 kts. - prices
from 500, upwards, but no less
as I rather keep it a while -

P. Bissinger had a lot of stones
here a short time ago, one lot
slightly off color for running from
2 to 5 kts \$175 per kt. some
were no better than some of the
large stones in 80 - I have made
up my mind that no dealer can
give for a stone which
has come in I cannot then

should be a sliding scale from
the white to the very yellow
but it is not so, a pure white
stone of 2 kts may be sold for 200
per kt or more, one of the very
lightest shade would be rated
at 80 or less, it is very hard
to judge of values when so
many in the business are
selling without judgement or
knowledge, often allowing a
fine stone to be selected from
a lot at our half the value.

Hedges was here yesterday,
he says he has the same offer
in mind, but says he never
allows of Specimens in his lot.
Question does he allow selection
without getting a large advance
upon the lot price.

Stony Brook
Yours truly

J. C. Morse,

Boston Nov^r 2^d 1877.

Mr C. F. Dufrenoy

Dear Sir

Your letter directed to
Crosby & Foss they have turned over
to me, as they do nothing in
diamonds at wholesale since
we dissolved partnership.

In answer to your letter
would say that I can furnish
a pair of 3 1/2 with a very little
color for 350 — good white
stones of good quality 450

First class ones 500 —
The above prices are net cost,

Yours very truly
Henry D. Morse,

Boston Nov^r 3^d 1877.

Mr Huntington Dear Sir

Yours sent with acc. of sales.
I will return the 2 stones which
you sent from C. F. as I don't
need them just now, and as
you do, it is better to have them
there, I return 2 Sep. to Brooks &
Hessels ring — 3 to Taylor Bnd.
Keeping two of them, The specimen
which I sent today, got all your
care, but don't go below 500 —
as I am willing to keep it awhile
rather than to sell any less, as it
is the finest I have out, or will
have for some time to come.

I hope my only will come out
brilliant — 1 1/2 If it does, I am
satisfied, or even if it weighs a
little less, it would not be much
for any stone which has no brilliancy
even if the color is fine —

Yours truly
Henry D. Morse,

Boston Nov. 5th 1877.

Mr. Spruigton

Dear Sir

Yours rec^d with assents
and statement, The pains I will
be and glad tomorrow, it is so
dark today that it cannot tell
a white stone from a yellow one.

I will hurry up the other stones,
I need the Carbon also, the quality of the
the only is handsome, now, and
the supply is improved, I am
very that that fine stone is
not appreciated, it is as
white as we get them, with
a very few exceptions.
Cutting may be improved the color
a little but I do not think it
worth enough to pay for.

Yours truly,

H. D. Spruigton

Boston Nov. 6th 1877.

Mr. Spruigton

Dear Sir

Yours rec^d and am very sorry you
lost an opportunity on that last stone,
Mr. D. is away this year and will
send the same tomorrow, I can
easily understand the difficulty of
keeping each parcel by itself, as I
have had much trouble in keeping
the different sets separate.

You may pay Eisenmann,
The amount I will keep in mind,
but I don't think of a customer at
this moment, Carbon always sells
but it has to be sold as it is im-
posed, that is without objection,
otherwise all the good pieces would
be picked out, leaving the worst as a
profit on the price, but the lot is in
want here to be sold as a discount,
sufficient to take off all the profit,
that is my apprehension, it looks to
me as it does in other cases, however
if we can arrange the parties in
Boston and may see for some

Yours truly H. D. Spruigton

2
Boston Nov. 6th 1877.

Messrs. W. F. & Co.

Dear Sir

One of my customers has a
lot of round Crystal balls which
he wants drilled for a necklace
provided the holes can be polished
after they are drilled, can
you do it, and what will it
cost apiece, Size of ball
please answer by return mail

And oblige

Yours truly

Henry J. Morse.

Boston Nov. 7th 1877.

Mr Yerrington

Dear Sir

Yours rec^d with OK of \$500
quick sale, I presumed all such stones
will sell readily. With our stock was
all of that kind, I will try and
send some, and for Mr. Bly in a few
days, I have no more glaziers left
for Karlsruhe — I have quite a lot
of ones of 50 to the lb. savings, and
shall soon have more, as Mr. Hamilton
is pushing an order work, altogether great
now — In regard to the boy, I laid
the matter before Mr. Pay & Mr. Stamps
and they have it under consideration
and say they will give an answer in
a few days — But before they do, I
think Mr. Pay may be in W. H. and I
I shall have to be in court
tomorrow and witness in Cook's
Court with Barber Bank —

Yours truly

Henry J. Morse,

Memorandum for week ending Saturday, November 3, 1877

Oct	Boston Sales	Loach Receipts	Loach Payments
29	Shreve, Crump & Low reb 150.	Oct 29. Shreve, Crump & Low reb 152.50	Pay Roll, Rent, Power 593.41
30	R. H. Jashne Bros " 16.50	" R. N. Collier Oct 25. 226.	Star sulphur 100 lbs 28.
Nov 2	Shreve, Crump & Low " 22.13	31 J. F. Clark - Oct 24. 85.	J. B. Harrington ^{head} 160.66
3	" " " 937	" R. H. Jashne Bros. Oct 20 1600	<u>924.07</u>
3	Ripley, Woodland & Co reb 12.	Nov 1. Dunsford & Meeklen Oct 26 89.13	
	N. A. Morse 118.28	2 - H. B. Beach Nov 2 45.	
	" " Cash sales 253.68	" - Julius E. Kate Sept 50.	
	Sold in exchange for duty & appraisals 287.37	3. H. T. Brown of Astoria 223.25	
		" E. B. Horn, Aug 5. 455.63	
		Cash Sales - Boston 253.68	
		" New York - 937	
		<u>1606.06</u>	
Oct 23	W. Wendell & Co reb 73.38		
24	J. F. Clark " 85.		
30	R. N. Collier " 325.		
31	" " 44.		
Nov 1	H. B. Beach " 45.		
7	Gerrish & Pearson " 195.		
	Cash sales 937		
	<u>1653.08</u>		

23
Boston Nov 9th 1877.

Mr. Yerrington Dear Sir

Yours of 7th & 8th rec^d with a
of sales, also Seiv & Sapphires —
The jewelers sent yesterday I have
delivered to you, and have selected
a few which I have put into a
box of tissue paper, which I can
use if you want buy them at the
same price or think not, but the
others would be my slow sale for
me, I don't know just what your
trade may require but I should
keep them on hand for years —

The small particles of carbon are
as above, pairs of 1/2 to 1 1/2 which
have not been broken an my
selections, are sold for the broken
pieces at any price —

The Sapphires from Coston did not
come up to my expectations. Although
the 8th Stone sent not have more
than 1/2. I will try and give
you some of them for your own use.

Signet Hardy own as about 600 yd
with into, — the as is long past due,
and we have written and have
had an answer from them, I don't

like to have you call on
why they don't answer — a
pay of — on your account
sale means — pay to you you please
I don't think it is now
any doubt but he goes to N.Y.
as he expects,

Yours truly
Henry D. Morse,

23
Boston Nov: 10th 77.

Mr Yerrington

Dear Sir

Yours recd with bill &c. —
I should like to have Turner bring
Dia. Papers for us both, and a few
for some dia. I note what you
say of the off column of fine stones
at 54. extremely fine & common
ones not brilliant in the center,
if that is so they would not be worth
hardly that. The stone Clark bids
for 50 unless it was yellow, it
was cheap — I have heard of such
purchases, but if these were sold
they knew their business better,
they would not allow such stone
prices.

Yours truly

Henry D. Morse.

Boston Nov: 12th 77.

Mr Yerrington

Dear Sir

Yours recd I had a call
for car. the man is coming
in again on Wednesday, if I can
get his order I will send on
to you, he wants about 250 pairs
from 1/12 to 1/14 each,

I am hardly over as about 1000 gr
less whatever you have had of them,
all done except 92.19 grs.

I cannot understand how a 2 1/2 gr
fine stone, perfect stone can be sold
for 130 per car.

Little while before ^{time} ^{at}
the best for your office.

I have quite a lot of onyx
ones, and if Mr. Bly will give
me an idea what he will pay for
a pair of 2 1/2 grs. I will
buy, I will send some on approved

Yours truly
Henry D. Morse.

25
Boston Nov 13th 1877.

Mr Yerrington

Dear Sir

Yours recd. with statement
of ad. also Ch. for \$500

I think whenever any new lots
are purchased in London you will
then see the effect of the rise in
all the stones which are in
the market, and would be right in
the summer when prices were low.

Business on the other side is
dull, and the polishers in Amsterdam
who are not in the danger of the
cost of the work, as they cut under
in price.

Yours truly

Henry D. Moore.

P.S.

Compare the two stones. The other
should be perfect. I say for instance
and all of the other stones, I should say
he said he would get some stones to me
but he had been in to get them,
but they don't come, or he buy soon
I have much to do.

Boston Nov 15, 1877.

Mr Yerrington

Dear Sir

Yours recd. with ch. of \$665

We much prefer money to deal in the
settlement with D.H. Bernard's deal
is troublesome, we have taken quite a
price from the side, still the flow is
there, will do my best on it - and send
my soon - I don't believe much in
buying these stones to make our cables.
They are bought very low as the loss of
weight and expense of cutting makes them
cost too high. I have probably seen
the green stone you speak of in Taylor's
like as I bought the two best in the
paper weighing 1 1/4 for 60 carats, they
had yellow ones at the same time which
I did not want - I met the dealer
and would have a part of it, but as
Mr. Stuyvesant he wants to reduce
the stock of cut stones all he can,
I don't dare to buy as he writes. I have
one for the insurance - he it says he
is small, the fact is he is a little short
more money than others and will
make any bargain for a difference -
- as I say and I am buying the
best I can get. I have
I have much to do.

Memorandum of Diamonds deposited
with Mrs. Hadden Peabody & Co. Nov 14. 1877. at
New York prices in gold.

3 Diamonds	1 1/2	} Lot L.L.A.	\$ 525.
17	3 3/4 pt. lb		
24	7 1/2 pt. lb		
20	12 1/2 pt. lb	Lot R.R.R.	800.
21	16 K	} Lot L.L.A.	2068.
22	13 1/2 pt. lb		
8	6 1/2 car. for		
28	8 1/4	not used	425.
15	20 1/2	not used.	2275.
6	8 1/6 for	} not	950.
2	9 1/2 for		
7	5 1/2 pt. lb	not used	375.
3	7 1/2 pt. lb	not Specimen	1125.
1 1/2	5 1/2 car. for	not	550.
1	4 1/2 pt. for	222	800.
1	5 1/2 car. for	L.L.A.	700.
1	6 1/2	222	1200.
1	5 1/2	"	900.
1	6 1/2	"	1200.
1	4 1/2	"	600.
1	10 1/2	not	550.
1	2 1/2 pt. lb	222	275.
1	5 1/2 pt. lb	"	950.
1	3 1/2 pt. lb	not	475.
1	1 1/2 pt. for	not	275.
1	2 1/2 pt. for	not	275.
1	3 1/2 for	not	500.
1	2 1/2 pt. for	not	500.
1	2 1/2	not	300.
2 Diamonds	2 1/2	L.L.A.	175.
2	6 1/2 pt. lb	L.L.A.	900.
1 1/2	6 1/2	in Settings not	600.
19	17 1/2 for	not Specimens	1550.
1 1/2	2 1/2	in Settings not	225.
1	2 1/2 pt. lb	not	300.
1	2 1/2	in Settings not	200.

1/2 pt. lb 1 1/2 car. for 222

90.
5.

no 191

200

1/2 Dia^s 1 1/4 len 1/8 no 6

1 " " 1 1/4 1/32 1/4 no 7

7 Dia^s 3/2 in cross no 188

1/2 " 3 1/8 1/4 no 6

1 " 2 1/32

1 Diamond 1 1/2 len 1/2 in Rm no 79

1 " " 1 1/2 in Rm no 78

1 " 1 3/4 1/32 in no 314

1 " 5 1/4 1/32 no 6 cut over

1 in Diamond 2 1/2 len 1/2

90. ✓

90. ✓

210. ✓

225. ✓

175. ✓

180. ✓

235. ✓

235. ✓

1050. ✓

175. ✓

\$30.318

Memorandum for week ending Saturday, November 10. 1877 -

Boston Sales -		Cash Receipts		Cash Payments	
Nov. 5. Daniel Low - ret. 1/2	50.	Nov 6. Eaven Spence	49.24	Nov 7. B. S. Pray to Soc.	
6. Thos. Chump Low - open %	26.79	6. J. H. Harrow Oct 13	30.	Pay Kettle Pown	435.64
9. Eaven Spence ret. 1/2	3.	7. Reply, Howland to open	11.64	10. J. H. Harrington	100.
10. B. A. Harvey " "	10.12	8. Carter, Howkins Thos 22	55.79	N. Y. Off. Expenses	38.63
W. M. Morse on %	103.	9. J. H. Harrow	80.	" Stock, 10 %	15.
" Cash	140.66	10 do	10.		
Cash at wholesale	163.98	" Gooding Lyford Sep 20	52.13		
		" N. E. Webster Sep 28	55.18		
		" W. M. Morse on % Aug 28	100.		
		Cash Sales Boston	304.64		
		" N. Y.	572.19		
			<u>1320.78</u>		<u>1089.27</u>
New York Sales					
Sept 28. N. E. Webster ret	55.15				
Oct 18. Julius E. Rude "	82.40				
Nov 22. Carter, Howkins Thos 22	114.51				
Cash Sales	572.19				
	<u>1326.80</u>				

Boston Nov. 16. 1877.

Mr. Cunningham Dear Sir

Yours and with a set of sales, also the yellow stones, which I will improve and send to you, I think I have got some similar stones for 40 for the currency, and I think, if that is one of them which Taper has had, I could have bought it for that price, however, it is all right, particularly so if it will sell for a profit —

I cannot now name the day when I can send those blue stones along but you shall have them soon, they are going along with others.

Dia. powder we have been selling at retail for 5.00 for lb — a large lot we would sell for 3.00

In regard to the sale of the large stones, we do not feel like naming a lower price, but should S. & H. have a customer for the pair we would be willing to let ours go for one half the amt. which is realized for them, and allow them a fair com. on ours for their trouble, But in case they have a customer for ~~the~~ stone only, I expect they will put their whole efforts on the sale of their own stone, and you can say to them that I have no anxiety in regard to the price which I shall be able to obtain for our stone, —

That stone is worth the interest in carrying for an advertisement — Your letters are news known to my outsiders, but I may have in some instances good sales made in N. E. without thinking of any hand coming from it — please enquire of Cutler if he can drill holes through Crystal Balls and polish them out, if so at what price for example, for a chance among the six drawn —

Yours truly
Henry D. Morse,

(I may be wrong and am)

In regard to S. H. Custom for the large die;
I have no doubt but it is Tiffany, they probably do
not give them a profit, and as one half of what would
stone to be a fair profit in truth, we would like to sell,
and at best them 15.00. but don't want them to think I am
anxious about it, I prefer to have them make all the
the same time, if they are to be sold together we think
our stone as valuable as theirs, and should have our half
of proceeds after paying them for working in our interest.
If only one stone is to be sold I ~~know~~ they will sell theirs
in preference to ours. — Should there be any negotiation
for it Mr. Pay is present, and will decide in my absence,

Boston Nov. 27th 1844.

Mr Garrison

Dear Sir

Yours with \$400 & 300. —
 As a goal, I was going to return the miled,
 but your hand my needs — I have no stones
 but about 3% of good colour except those you have
 returned to me, The first white you have there
 of one I know is better than common but,
 as you have cut a lot of small brilliants & some fine
 it, but the expense of clearing is so much that it
 does not pay me, and perhaps some one buys it who can
 clean it themselves or cannot get more than the price
 of common sort — I thought to go, but was somewhat considering
 the new cutting and spread, they are better than 100
 than some of the clumsy stones of the same colour and
 \$6. — But if you cannot get it and other will sell
 cheaper than a little — I should sell the lot
 of best white you have at \$100 as it is not fit for drilling
 or anything else except to grind up to powder — Carbon is
 much tougher and is paid almost exclusively — When I
 wrote about not increasing stock I got my mind from
 Mr Day — he giving smarting's feelings, I offered of
 making something where we can, and one who is not
 familiar with this business cannot see things just as
 we can, I have said to the coloured stones, I want
 to keep together the choicest colour, and after that
 you will be at liberty to sell all others, whenever I
 can send on I will select the best, I ordered two letters
 from Mr. Kitzman Phila — You will see what he wants, and
 as I know we have not got them perhaps we might
 get a commission by selling a pair for Smith & Wadley if
 he is good pay — I have written him that I had sent
 the order to you, I expect to hear how common and
 it is, both for Baltimore & beyond all the work my address
 will be care of John Cummings Esq. & Me. Truly
 Henry D. Morse.

Nov 19. 1877.

Mr Yerrington
Dear Sir

Your letter of the 17th
with cash & receipt of sales is duly
received. - I spoke of numbering
the reports of sales, because, if I did
not charge them up at once, they
sometimes got mislaid. But I was
doubtful whether I have not omitted
some. My idea was to have your
number each report as you receive
it, not each individual sale, then
I should file them away in the order
in which they are numbered and
should be sure that I had not omitted
any. I could number them myself
but I don't always see, though
it would be safer for you to do it.
The owner of the crystal balls wants
to know whether the crystals in those
necklaces are drilled through and
strung, or only drilled partly through
& c. wire cemented in.

We have made up a few pieces
of waxed paper for the

Each. He wants them of a particular
shape and wants to pick them from
a lot to suit himself. - Could you
get a lot containing enough pieces
of that size & about, and send
them on to us on selection, and
at what price? We should not
want you to send them until we
get the order (but would like to
have you make inquiries and
let us know).

Mr Morse started for Memphis
last night, instead of it being
the week, but he may return
sooner.

I think we can send you
a specimen for Bailey in the
course of ten days.

We have nothing of a large
cut for Collier. The 7/8 stone which
you have is the largest.

Yours truly,

Thomas D. Clark

Memorandum for week ending Saturday, December 17, 1877.

Boston Sales		Cash Receipts		Cash Payments	
Nov 14 Build & Belongs net	145.93	Nov 13. J. W. Wendell & Co	500.-	Nov 13. W. H. Boy & Co	500.-
" " " "	2.50	" " N. L. Lollar	200.-	" " P. H. Koff	359.32
Cash. Wholesale	162.25	14 Haven & Spence	3.-	" " J. H. Harrington	100.-
" " " "	158.62	" " E. J. Kissinger gold	78.55	" " N. H. Edwards	12.20
New York Sales		15 Build & Belongs net	145.93	" " 1000 1/2 K. H. H.	120.-
Nov 8 J. S. Arrow net	90.-	17. Canfield & Co	50.-	14 W. H. Smith & Sons	141.50
9 " " " " gold	72.50	" " Tiffany & Co	400.-		<u>1106.02</u>
12 J. W. Wendell & Co net	107.89	" " J. H. Harrington	300.-		
14 E. J. Kissinger & Co "	170.57	" " J. V. Kellie	211.19		
15 " " " "	95.-	" " A. M. on gold	3.84		
7 " " " "	130.-	Cash Boston	370.37		
Cash	665.-	" " New York	665.-		
	<u>1800.26</u>		<u>2278.03</u>		

73
Nov 21. 1877 -

Mr Yarrington.
Dear Sir -

Yours of Nov 20 received -
also check of Garrison & Pearson to
Mr Pray's order for \$206. -

Mr Morse left Sunday night -
Our customer would like to see the
Crystal necklaces - If you can get them
on approval with separate price for
each & send them, I think it would
be a good plan, as we would like to
oblige him -

I will send you a few fine stones
tomorrow, for \$1.50, \$2.50, & \$3.50 - It has been
so dark this afternoon that it is im-
possible to tell just what they are.
It seems as if a snow storm was coming
on, and is very dark & gloomy -

Mr Pray read your letter &
will write you direct about the
large stone - I hope that a sale
may be effected -
Yours truly
J. B. Morse

Nov 27 - 11

Mr Yarrington

Dear Sir

Yours of Nov 20 received -
I have no time to write, send
this p.m. - don't let Tiffany & Co
know of any price but \$15,000
for my stone, unless this present
negotiation should fall through,
then you might say I possibly
might sell for less - I shall not
agree to any arrangement with \$800
but the one before me -
as this negotiation is only in our
hands as letter of last spring and
on which we are to decide, Tiffany
only had the stone on sale, they don't
propose to buy, only to try and make a
sale -

Yours truly
Henry J. Morse,

Boston, Nov 22, 1877 -

Mr Ferrington
Dear Sir

Yours of the 21st received and also

Package by Express. Found that I had marked
the 1 $\frac{1}{2}$ stone as sold to B.S.P. but overlooked it, in making
out the list. The 2 $\frac{1}{2}$ stone from No 51 we would like when
you are sending - I intended to put it on the list -

I received your telegram and send you two pairs
which I have entered at 80. & 85. per Kt. - In the largest
pair you will notice there is a little difference in size but
it was as near as I could come. - I also send four little
specimens. I think the 1 $\frac{1}{2}$ ought to bring 64, the 1 $\frac{1}{2}$ round stone
72 & the spread 80. Don't that about right?

I don't dare to have you send the carbon until
our customer comes in again - He is likely to come in
any day. - You do not say how much it is going to
cost, and I suppose I shall have to give him a price
before sending for it.

I do not hear anything yet from Mr Moore.
I hope to see him early next week. - It is very lonesome
without him, though I am kept busy all the time. - I
can appreciate how you must feel sometimes.
There are constant car. of one kind or another and
today I have not. is a chance to get out to dinner
tho' I can't see that I have accomplished much -

Yours truly
T. D. Peck.

Boston, Nov 23, 1877 -

Mr Yerrington
Dear Sir

Yours of the 22nd received, and also telegram in regard to the Carbon for which I am much obliged. Customer not keen in but have hopes of selling him. He has invented some sort of a machine and says he must have them.

After reading your letter I feared that the pair of 2 1/2 was not enough spread, if they will not do perhaps we might try again. We have some spread specimens but I could not get a match of the right weight. Have an extra pair 1 1/4 but thought they would come too high. We have a perfect white 2 1/2 stone which I thought might do for Bailey. It is not even and not quite so large a spread as Tiffany's specimens but very handsome. Will send it if you wish. Price 150, perhaps. Received a postcard from Mr Moore. Says "are you yet?" I think it doubtful whether he will stop in N. Y. He does not say when he shall start for home.

I think it would be a good plan to give a page of sales at a time but we like to have the sales of the week by Monday or Tuesday of the next week if possible, to make out our own sales.

Crosby & Fox first meeting in bankruptcy today. Proposal of small dividend for all except the first mortgage and those who have collateral. Daniel Morris chosen Assignee. Have been ^{and} picking out diamonds for customers today. Hope to get some sales.

Yours truly J. W. Park

Nov 24, 1877

Mr Yerrington
Dear Sir

Yours of the 23^d duly
received - I will speak to Mr Moore
about the price of No 98, when he
returns. I hope he will call on
you on his way home - I shall
not expect him before Tuesday or
Wednesday.

We have not again now 2^d 1/2
such as Tiffany & Co want, but are
likely to have round stones come
in at any time and shall, probably
be able to send you something soon.
I don't understand just what they
mean by "star-cut". Mr. C. thinks
any round spread stones might
give something of the appearance
of a star - If they refer to some dif-
ferent style of cutting, I am afraid
we could not supply them - I will
be at the foot of the week if you can
match the affair -

The two stones you sent to recant
were finished today and, as you
wanted them at once, I have sent
them by this afternoon's Express -

The blue stone is a perfect beauty
and I should think ought to bring
a fancy price - If Mr Moore
stops in N.Y., please send them
to him -

Nothing new today -

Yours truly

Thos B. Peck

Boston, Nov 26, 1877 -

Mr. Herrington
Dear Sir

Yours of the 24th received & telegram

Sent you the 2nd stone by tonight Express value
three pairs, 4³/₄ for 500. gold for the pair, & 4³/₄ in settings
@ 100. gold per kt & 4³/₄ 16/4 which I hope will be
about what you want - The first two pairs were
priced by Mr. Morde - the last pair I found today
in looking for you - Have compared them with other
pairs & think they ought to be worth 100. per kt
The is a little whiter than the other but not so
perfect - they seem to me as good as the 4³/₄ pair
you have just sold - However if you think they
are worth either more or less than this, you can
vary it -

The checks received all right, and the condition
of L. H.'s will be observed - I think you have
done very well for a dark week -

Shall be very glad to see Mr. Morde
tomorrow -

I sold the crystal necklace & will send you
the money if you will let me know the amount -

Yours truly

Thos. B. Beck.

Memorandum for week ending Saturday November 24, 1877 -

[illegible]

New York Sales

2007 D.H. Buell boxes	251.63
20 Mrs. Mandel 1000 boxes	107.50
21 K.P. Orban net	49.
22 Cash sales	149.35
" " - ⁶ / ₁₀₀ only	425.50
" " - small items	13.99
	<hr/> 1995.94

40
Boston Nov 28th 1877.

Mr. Gorington

Dear Sir

Yours recd. Mr. Dr. Brin wrote to me that
he had commenced business for himself and wanted me
to send him some work, if you see him, tell him
I have none at present. The 2nd stone for Bailey is
about as white as we get them. I shall send you a
very fine stone tonight. Mr. Peck wishes to know whether
to credit the \$50 check to J. E. Rude or to you, also did
you sell settings with No 90. Business rather quiet
in my office while I was gone, but have made a few
sales since my return.

Yours truly

Henry D. Morse.

Boston Nov: 30. 1847.

Mr. Gunnington

Dear Sir

In regard to the large stone, I think perhaps if you were to suggest to Mr. Cook that you had a customer for the stone, and unless he was committed to his customer, you would like to take it to show him, perhaps by doing this you may get some points from him, and if there is a good chance ask him what S. & H. named for the pair.

I have no doubt S. & H. may depreciate the quality of our stone to any one to whom they think they might sell theirs, I would like to have Collier see the stone, and when S. & H. see a possibility of our selling our stone separate from theirs, ~~if~~ they will show some anxiety, as the ^{of their stone} sale, then, will depend upon ours being ~~with~~ it, and we might as fairly claim a consideration if we allow them to be sold together,

I have new hair stones which are fine, B. & C. & H. cannot buy fine halves from me for \$5 just now, I can sell halves for that price but not fine ones. I don't think I will order any but just now, we may conclude to sell what we have on hand first at a low price, I can hardly see how L. & H. can sell fine stones of the size 1 1/4 in at \$8, I would like to see them, but don't think it would pay to send them on, The blue stone won't pay a profit, don't want to buy any new stock just now, as Mr. S. has been having some hard luck and won't let off any it — P.S. send 2 1/2 lbs yellow stone to me. (Will send you a fine 1 1/4 lb) Just truly, Henry D. Mann.

Boston Nov: 30th 1877.

Mess: J. W. Ellings Co.

Dear Sirs

Your letter of the 28th rec^d,
in regard to repairing the dis^s, which you
have described, the price will depend
upon the amt of work required upon them,
If they had to be made entirely over
we should charge \$12.00 for the cur^l —
oftentimes the fractures are not deep and
can be taken out for \$2 to \$3 — we shall
make the charge as low as possible if you
send them. we do a great deal of repairing
for M. T. Henry, always have some in
the workshop

Yours very truly
Henry J. Morse

Boston Dec. 1st 1877.

Mr. Sherington

Dear Sir

Yours recd, with Ch 293. Now also
 Brown died & again or rather went —
 I have sold a good part of those small stones
 hardly enough left to pay to send —
 Mr. D. K. says he has credited the amt. to Rude
 & sent it yesterday for large yellow stones
 I have a customer who may buy it, —
 Business quick —

Yours truly
 George D. Morse,

Boston Dec. 3^d 1877

Mr Yerington Dear Sir

Your note with the order & cash
for large yellow stones by express —
I am glad you have the large white stone
I enclosed bill of Taylor Bros. which I would
like to have you pay when you have paid
and get the discount, have no pro-
visions on hand just now, sold the last
today at 25 pike, — Business quiet

Yours truly
Henry D. Morse,

List of Dea deposited with Mrs. Kiddle,
Peabody Co. December 4, 1877-

1 Dea Pin. no 304	235.
" " no 79	180.
1 " " no 78	225.
1/2 " Ekings no 114	225.
1 " " " 198	200.
1 " Dea 2 1/2 x 1 1/4 x 1/4 no 6	275.
1 " " 3 1/2 x 1 1/4 no 6	325.
6 Dea 1 1/2 x 1 1/4 no 5	950.
2 " " 1 1/2 x 1 1/4 no 5	300.
1 Dea 2 1/2 x 1 1/4 no 6	1050.
1 " " 3 1/2 x 1 1/4 no 6	500.
1 " " 3 1/2 x 1 1/4 no 6	1125.
3 Dea 2 1/2 x 1 1/4 no 6	90.
1/2 Dea 1 1/2 x 1 1/4 no 6	70.
1 " " 1 1/2 x 1 1/4 no 7	175.
1 " " 2 1/2 x 1 1/4 no 7	325.
1 Dea Brown no 188	1950.
42 Dea 2 7/8 x 1 1/4 no 6	1785.
17 " 2 1/2 x 1 1/4 no 6	735.25
1/2 " 10 1/2 x 1 1/4 opp 68.	700.
1/2 " 5 1/2 x 1 1/4 no 6	900.
1 " " 5 1/2 x 1 1/4 no 6	600.
1 " " 2 1/2 x 1 1/4 no 6	1200.
1 " " 6 1/8 x 1 1/4 no 6	425.
1/2 " 3 1/2 x 1 1/4 no 6	825.
12 " 9 1/2 x 1 1/4 no 6	\$1540.25 gold

Boston Dec^r 4th 1877.

Mr Curington

Dear Sir

I am met with a set of 375 —

The 4th stone will be sent today by express
Rec^d. large yellow stone, If I see any pink pearls
I will secure them if possible for you —
had a very good day in my office today —

I am sorry to inform you that Mr. Briggs has
suspended, on account of heavy losses in England;
it will probably cause Mr. Pray to do the same
as they are intimately connected in all their
financial matters, Mr. Pray says he hopes, and
thinks, our diamond business will not be checked,
as some arrangements will be made for simply the
appearance of carrying on the business as usual —
I hope it will be so, don't think best to say much
about it, but wait for further developments —

Yours truly
Henry L. Morse,

Boston Dec. 5. 77

Mr. Yerrington

Dear Sir

Your recd. Albany checks are just as good here as N.Y. cks — cost us nothing for collection.

I don't think I saw matches the 3/8 stone. Unless at 3/4 are cheap enough, they cannot be any good at that price, as they would be sampled up very quick if they are.

I have had stones shown to me here at those low prices, but, as a rule the price has been high enough for the quality.

You had better send the lot of the birds and I will try and get my customer to take them.

Yours truly

Henry D. Morse.

Boston Dec. 5. 77

Mr. Yerrington

Dear Sir

Your recd. I am glad to hear Collin has a chance of selling the large stone and I hope he may succeed — what price have you named to him, I suppose he would be glad to sell for a good commission. — There ought to be quite a distinction between a person buying and taking the chance of selling themselves or taking the stone and returning it if not sold —

I cannot think who the gentleman can be that called at your office to sell those diamonds. Recd. ck for the lot of L & H note, gave it to Mr. Gray, he will attend to it and return note as soon as he gets time to take it up.

Yours truly

Henry D. Morse.

Boston Dec. 11. 1877.

Mr Goring Dear Sir

Your rec. I note. I can
say in regard to, as in last letter.
I have no doubt, you
can be laid down here
in lots, but from all
I have, if selected in
Mr Prager's theory may be
but I doubt it, as I understand
might have advanced 40 per cent
I will do the brown stone as
but there is some other repairs
stones about of them, I shall
you about 5 to 6 smallest some I
have — Recd. 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000.

Yours truly
Henry D. Morse

Boston Dec. 11. 1877.

Mr Goring

Dear Sir

You ask — I think if
you have a chance to compare
die? with Mr. Goring you will find
our stone the cheapest.

I had a letter from Mr. Bley
for rough ones — and I have
sent a parcel to you to show
to him price for cut? per lb —

Mr. Bley says you have made an
error in price or weight on the ones
changed to 2.5 lb. I saw 41 ones $\frac{3}{4}$ lb. 28.20

I telegraphed today for pair 2 $\frac{3}{8}$ lb. 13
I have an order which I cannot fill
from my stock — Saw some of the
ones from Eisenmann's Stock, his
best range from 90 and not 130 of
them as, those which I saw as fine,
another lot 80 and 72.
either of which is as much as I have
ever asked for same quality, he says
they are costing in Europe nearly as
much as he is asking. Yrs truly
Henry D. Morse,

Boston Decr 16th 1877.

Mr Yerrington

Dear Sir

Your rec^d. with ac Sales
and Cash — The Roses are weighed
in our old scales, so I presumed
you are correct, Rec^d. the 2nd stone
and have a stone which nearly
matches it, it is a fine stone and
about as white as any we are
getting except they are blue —

Hope the large pearls will be
sold — I would hold the price
on the large stone as you named
it. If we get an offer, and are
sure we cannot get more than
we can consider it — The back
of the stone 108 was made lower,
consequently the small facets did
not run down as near the collet
as would and — It was so handsome
we do not think it worth pay to alter
it — I did not telegraph you as I
was so busy I forgot it until too late.
I should tell at 950 if you cannot
get 1000 — I send herewith are
order from — I believe I have
nothing — if upon enquiry you find

him good and safe to send to
may fill the order from you
~~about them~~, telling him I am
directed — nothing new —
a little selling every day.

Yours truly
Henry D. Brown

Salem Dec^r 12th 1877.

Mr Yerrington Dear Sir

Your sd. also pair dis^d 11/16
which, were a little too large for the price
I could get for them, but I made a pair
which I had on hand answer, In regard
to the 2nd 1/8, I think a stone of that colour as
fine in every particular as that was, is worth
2 1/2 for 100, if it had been whiter and a little
chunky, not quite so brilliant or so well cut
I claim it would not have been worth so
much or if the same colour badly cut
and a trifle thicker I should estimate 25 to 30
cts per 100, and it is this quality proper quote,
except in a few cases where a green horn sells
a selected stone for the lot price, which I am
sure I cannot compete with, I telegraphed you
to be sure the customer who was thinking of buying
large stone from Collins was not S. & H. or
Terry, as I think S. & H. might be up to that
price and you it was not to go with the
S. & H. stone but to a customer who wanted it single
he would sell for 10,000 or more, but think
I would not be well to drop much below 15,000
and for our offer, Yours very truly
J. D. Brown

Boston Dec. 13th 1877.

Mr. Yerrington

Dear Sir

Your rec^d also the large
pair by express, I showed them
to my customer today with another
pair better spread but not quite
so white, weighing 6 $\frac{3}{8}$ and he took
the latter, so I still have those
if you have a call for them, I
am glad the customer who wants
the larger set - is not the customer
for the pair - and that being the
case I should say sell if you can
get 10, or not cash, but don't lose
the chance of getting more if it is
possible, and I would not retain
the stone our women longer to please
Smith & Hedges - I should rather be
pleased to think we had made the
sale independant of their stone, as
they thought it set to the sale of ours.

Anything I have in my stock
which I think you would like I
send to you. I have been too

today to do anything about it
but the first opportunity I will
look over - You can state to any
one who thinks the dia^d business is
to be interrupted by Mr. Poy's failure
that it is not so, Mr. P. says he
will soon have his settlement all
arranged, and we shall go on the
same as ever. - our Company is
solvent and has a good surplus of
nearly a hundred thousand.

Res^d ch^d 150 from L & H -

Yours truly
Henry D. Morse.

Boston Dec^r 14th 1771

Mr Channington

Dear Sir

Yours rec^d with ac^l Sal^y —

I would not send the dial to
Mr Deane unless he is perfectly safe,

I thought Collins had been
authorized to offer 1000 Cash —
which I should accept if I found
that was all the party would pay,

I have not matched that 2⁵/₈ per
cent, neither have I a pair of 21st
which are extra, I never heard of
Mr Ashwell, but I should like to
see his large rough stones —
they are probably yellow, —
not much today.

Yrs truly

Henry D. Morse.

Boston Dec^r 15th 1771.

Mr Channington

Dear Sir

Yours rec^d with ck which I
return for your endorsement, I also
rec^d Taylor's bill which you paid —

Will Mr Bleg the lowest price
see that lot is 400 net — if he don't
want them at that price I prefer
to work them myself, If he ever
bought any small rough ones from
me at 2⁵/₈ they must have been so
poor that I could not use them,
I will pay much more than that
for good ones, We have been very
busy this week lots of small sales,
I have worked off medium quality,
a few at a time for very good prices,
even better than some of the larger
dealers are willing to pay for fine,
Mr Peay hopes to make a settlement
very soon —

Yrs truly
Henry D. Morse,

Boston Dec. 17th 1877.

Mr. Cushing Dear Sir

Yours recd. with acce^{ts} and cash - I also recd. telegram, and have sent you 12 stones Op/Se which were culled from my stock. I can hardly spare them as I am selling just such stones every day at retail, and get good prices, but if you can get 64 to 65 for them, all right, it has not been any as fine as those shown here. - but I suppose B. & S. Hall will probably offer 66 if they see them, but I know dealer stones are scarce and will pay to keep. - Hope you may get more than 10.00 for large stones. - I am here for a long time.

Blue price for ones is small, but from what I can judge is all they are worth, quite busy today.

Yr. truly
H. D. Morse.

Boston, Dec. 18th 1877.
Mr. Cushing Dear Sir
Yours recd. Yours recd. we have just disallowed that L & H check was not cashed and return it to be done, I hope the L & H just sent will suit your customers, at least there are some in the lot that are worth as much as the average of good 2 1/2 - You say it is hard to get fair prices, I know it also, the market is very much demoralized by persons forcing the sales, also allowing selections without changing in the value, this we cannot help, the only way is to hold the fine stones for a fair price, they will keep waiting for sale, as the only difficulty is to give fine stones enough. I have a customer for a decidedly White Stone not white - it must have a blue color, and about 3 1/2 lbs or less, no hurry about it - I am yours very truly

H. D. Morse.

Boston Dec. 19th 1877.

Mr. Huntington

Dear Sir

Yours Rich with C. B. check for
375/- also ac of sales, Rich. telegram
on large pair which I have sent
by express today \$1300 can't be cheap,
too cheap, but as I have another
pair similar of C. B. I think best
to let them go - cost of course,
I cannot match the stone for Tiffany,
within can I the one for Smith & Wigg.

If I have - small ones with
sent them today, Mr. Hedges was in
yesterday, asked me what I would sell
the large stone for, I told him you
had two customers, after you got through.
if you did not sell I would talk with
them, but he gave me to understand
they would expect to buy for 5000

If I cannot get 10,000 we shall
send to London - If you don't need
17. 59. 60 I would like them as I am
all out of them - 72 truly
Henry D. Morse

Boston Dec. 20th

Mr. Huntington

Dear Sir

Yours Rich with ac of sales
and C. B. check - The treasurer
again is thinking of going into
business with Colburn. I fully think
he has money, as I have heard
he had say it is a large fair
chance of losing it.

Please pay R. H. Rickard 19
Massachusetts for me and take
receipt, it is too small and
to send check for it to hold the fine

Mr. Tol Stow of Cleveland
ordered 3 times of 17 each fine
if he is all right send them from
your office - I have been so
busy with calls & customers that
I have not had time to send you
what I promised.

Yrs truly

Henry D. Morse

65
Boston Dec. 21. 1877.

Mr. Yerrington Dear Sir

Yours card with cardalor -
Hopes Bissinger won't back out after
making the offer of 1200 -
Mr. Hedge was in yesterday and said
he wished I would let him know when
we sold the large stones 'Laughing'.
I thought something was up -

I told Mr. Ray some time ago
that I was sure D. H. would get hold
of any customer that was floating about
for so large a stone, I am sorry
we did not close with the party,
but I still think it is doubtful
if Collier had a bona-fide offer -

We shall send the stone to London
before we will sell it for 5,000 -

Collar button is sold -
Nothing specially new about Mr. Pann
or Mr. S - Have not got a perfect
white Sir - There has been a great
rush for pairs - I have sold quite
a number, but look scarce - as I did
not have the right size -

Yours truly
Henry D. Morse,

Boston Dec. 22. 1877

Mr. Yerrington Dear Sir

Yours card with two checks of
\$1000 733⁵⁰/100, Sol. Stone telegraphed me
to send stone immediately, I shall
write him that I have sent the one
to my New York office, to be sent
but don't send them unless he is
safe - if you don't send, write him
that I sent you the order giving
him some good excuse for not sending.

Sold a pair 4 Kt today, and a pair
5 Kt yesterday, besides several small
sol. - orders - I find my actual
business works off a good many stones
and at good prices - I recd. the
3 pairs by express, which I think will
carry me through Christmas, The pair
sent by Phumbe is a hard thing to sell,
I will try it the best I can -
One of my daughter wants one of these
crystal necklaces if you can find one
as cheap as the others -

Yrs truly
Henry D. Morse,

Mr. Huntington

Dear Sir

Boston Dec 26/77

Yours rec^d with ac^l dates. Just
When they buy the large stone
for 5000 they will know it.

Hope Bissinger will buy our
pair instead of T.H. — While Hedges
was here I saw some of his fine
stones, and his prices for fine stones
of $3\frac{1}{2}$ to three or each in pairs was
from 200 to 250 per lb.

There has been a great demand
for certain E.R. kind, I have sold
quite a number of pairs.

Hope you may have your
share of the trade next month,
after the holidays I shall
try and come on for a day or two
and hope Mr. Poy will be able to
come with.

Yours truly
Henry D. Morse.

Boston Dec 26/77

Mr. Huntington

Dear Sir

Yours rec^d, the brown stone
is quick, I am glad you write
Solomon, I don't care about selling
any in who are not first class.

$3\frac{1}{4}$ stones which are spread & fair
I may have one or two not more,
I am short of fine kinds also —

The crystal such as are nothing
important, only if you happen to
find one send it, I friend of mine
Mr. Allen has a dia? stone $3\frac{1}{2}$ lb. which
I sold him during the war, for about
\$1000, he has since lost his money —
and wants to sell it, I have the him
he might get for, and as he had
sent it to a friend in N.Y. I gave him
a letter to you, if you think of any-
one who would buy it or make an
offer please try them, as I would like
to do him the favour.

Yours truly
Henry D. Morse.

Boston Dec 27th 1877.

Mr Huntington

Dear Sir

Yours recd. with ac. sales —
also by express the rough ones, Brown
dial, which I will recd., one is not worth
cutting — I have no order for Tiffany.

The 44 is not the whitest
stone I have cut for a long time,
and don't think I can get any
better ones, But should see one
of just the same colour and weight
and noted \$100 for it it was no
better than that one in any way.
Comparisons with blue stones is not
to be expected, as mine is one of all
the finest gems which are sold, when
first made a blue stone appears a
little off colour — There are no blue
stones found in Africa to amount to
anything perhaps and in a thousand
of the best quality — so it is no use
to try to do a business in that kind.

Yours truly
Henry D. Morse.

Boston Dec 28th 1877.

Mr Huntington

Dear Sir

Yours recd. with the two checks
I enc. you see — The Mount stone
you can send for me to see if you
think it is an object, I would
not buy too many of the brown
stones, you may be able to sell a
few — but not many — the cutting
and loss of weight would bring the
price off considerably, —
Nothing more —

Yours truly
Henry D. Morse.

Boston Dec 29th 1877.

Mr Gerrington

Dear Sir

Yours recd. with ac sales -

The stone of Baidels is nearly done but there is one flaw in the side which cannot be taken out without leaving it very small, it has lost a considerable amount - I am recutting that & the stone which you returned some time ago, and think it will be very fine & white, and will send it to you as soon as done - Our Company is not incorporated, only a name we gave our partnership for convenience - hope you will be able to make do - pay up -

Mr Park says you make a mistake of for our Rules sale - Frank Leslie is making some wood cuts of my workshop and will publish them shortly, he has written to me to write up a description of the process - which I shall do early next week - I ordered 100 copies sent to your office - a part of which you can forward to me - Yours truly

Henry D. Morse,
P.S. telegrams of office.
under etc)

Boston Dec 31st 1877.

Mr Gerrington

Dear Sir

Yours recd with cork ac and about 3 Brown die by express. The brown stone I will cut, the back is not worth cutting, except possibly two or three pieces, which may be done by cleaving -

I am curious to know what the rough is - I note the offer of Collins, and think it is some of the best - as I know they cannot be

Yours truly

Henry D. Morse.

Boston Jan 1st 1878.

Mr Yerrinton Dear Sir

Yours recd, with ac/salut —
I should like to send a 488 No Stone
and would like to see the other gems,
his story sounds like a humbug.

I enclose L & H. bill which I
would like to see the money for. —

I don't think the publication of
the process will do much harm,
as Norman & Colburns have already
done the same thing. But I have
no doubt there will be others go
into the business, but I think there
is room enough. —

— Hoping now you —

Yours truly
Henry D. Morse,

Boston Jan 3rd 1878.

Mr Yerrinton Dear Sir

Yours recd. I shall get
two or three small stones from
the book I think. — There is no
ough for sets in Boston that I
know of. The price of the person
stone you speak of is fearful —
I have had one of about that size
and set it for about 100 per cent at
retail — The fly it will return
by the next package I send —
recd. ok for 133 — nothing new;

Yours truly
Henry D. Morse,

69
Boston Jan 4th 1878.

Mr. Yerrington Dear Sir

Yours recd with ak 26. You
It cannot but think 10¢ is an uncom-
monly fine stone and as fine as our
S. H. shows one for which they asked
more than I do, but still I shall
leave it in part to your judgement,
if course they will say all they can
to get your stone less than you ask.
I think if you had asked only 50¢
you would find it difficult to sell
without a discount, all I can say
is, get as near the price as possible
but I know we have now whiter
and shall be be likely to have for
a long time. As for the column stone
I hardly like to say without seeing
them, if I saw them they might be
a few which I would buy, but as the
business is now, don't like to buy much
in our class. In the case with
E. B. Co I feel disposed to do all I
can with them, but I always feel
that the at-in stone

in proportion to others, and in
all but the very finest, perhaps
you could shade them more, but
it must be left in a great measure
to your judgement, if I could see
every stone that you have offers
on, I could then tell, but that
is impossible, and I cannot well
recollect what the stones are,
I know every one will bear the
prices down in these demoralized
times, but I hang tenaciously to
my price on first class goods,
as I know by holding I can get
the price and we will have more
enough of that class - as to No 7.
you can reduce the price if you
think it ought to be, but I cannot
now recall what they were.

When I come on I will review the
stock with you, which will be as soon
as Mr. Gray gets settled with his creditors,
which I hope will be soon.

Henry D. Morse,

Boston Jan 5th 1878.

Mr Huntington

Dear Sir

Yours rec^d — All the rough
 cut, Kidding & Perseby have had
 belonged to us — A. & S. D. telegram
 of offer from C. S. — but it is ~~is~~
~~small~~, I am sure of getting
 him for them or I should have
 accepted, so I am desirous of
 selling him all I can, and will
 sell cheap, but don't want to make
 too great a sacrifice, Rough are
 much higher and good stones will
 cost as much in the future.

Quite a snow storm here last
 night, which makes the walking
 very bad —

Yours truly
 Henry D. Morse.

Boston Jan 7th 1878

Mr Huntington

Dear Sir

Yours rec^d with D. H. W. check
 \$126 also E. B. for ch^d \$265, and a
 sales & cash statement rec^d.

I am glad Bissinger bought the
 pair, I think he got them cheaper
 than he could get a pair of that
 size as perfect and as fine. —
 Hope you will get 1000 for the 4th
 or near it, I have the 5th stone
 which I am cutting over, nearly
 done, it will weigh about 4½ and
 be much improved — As to buying
 lost with the expectation of cutting
 it, or any part of it would not pay,
 but I have no doubt I could select
 a stone occasionally which could be
 polished, The stones from B. S. D. are
 rec^d, I have commenced on it ^{the small group} I shall
 have to repair the edges all around
 after taking out the fracture, the
 other I don't think I can make, it
 is smaller than anything I have, and
 I think such a pair today would sell
 for 165 per ct. Yes truly, Henry D. Morse.

Boston Jan^y 8th 1878.

Mr Gerington

Dear Sir

Your order for stone
of B.S.P. will not match
as well after cutting as it
did before, for some handled
that stone must have been
rough with it, as the edge was
fractured all around. Bissingers
die? were sent down as done some
time ago but it returns a part of
them to the shop again to be made
smaller so as to be more efficient.
Will send them down, Rec^d the
two telegrams, the 2nd pair I
did not have, the smaller one -
and the 5 grain stone I have sent
also Plumb's fly. - And a Broom
and pair of E. Rings to see how
much you can get off and, Bunch 10th 1/2
E.R. 4 1/2 - He expects to get 450 for
Bunch \$600 for E.R. but you can submit
this first offer - Your last telegram came
at 4 1/2 too dark to meet up a new pair
Yrs truly, Henry D. Morse.

Boston Jan^y 8th 1878.

Miss^{es} Safford, Cornachan

Dear Sirs

Your letter of yesterday is
at hand, and in answer say,
the Morse die-cutting Co is not
incorporated, but merely a
partnership working under that
style, the names of the partners
are Henry D. Morse,

Charles Briggs

Bury^{ing} S. Peay

Yours very truly

Henry D. Morse.

Boston Jan 8th 1871

Mr Blomberg

Dear Sir

Your letter of yesterday is at hand, As regards to the price of repairing a stone, will depend upon how much we are obliged to do on it, the largest price is 12 p^{ts} and as much less as we can according to the work —

Yours faithfully
Wm. D. Moore

Boston Jan 9th 1871

Mr Ginnington

Dear Sir

Your note with cash and also two checks of 176⁰⁰ Y^{rs} & 56⁰⁰ The 5th Jan I shall try to send you today by express it might ~~4444~~ and is fine — While writing this, a customer comes in for an extra pair, so I have sent you a telegram to return the 4th Dec 1870, they have to be set tomorrow, so I have given the order for the settings, I think the two stones will match very near, I hope to make the sale, if not I will send both to you immediately — My customer is a retailer, so I am all the more anxious to sell them, I telegraphed to make 5 p^{ts} off from the 5th of 25 if necessary — the 5 cents was 1995.05 without seeming interest, so you see I must try to get a profit, It seems to me that as the cheap at 175 p^{ts} although we have marked them as fine, still I don't know exactly just what they were, Collins got that 5th stone cheap, I cannot buy the rough, so as to sell at that price

Yours truly Henry D. Moore

Boston Jan. 16th 1778

Mr Yerrington

Dear Sir

Yours recd. with an ^{all} also
also Brown dit^o & Wood —
That stone is almost a perfect
match for the one I have just
finished. I shall be a little smaller,
I have not them up for the
customer to see with the other
smaller pair which I have, and
hope to sell him one of them.

Mr Weston will have to look
around for a long time to buy such
kernels & then quarter as he wants
for the, they are perfect. To be sold
in London & if they are selected
ones of the first quality.

I will cut the two stones the
first opportunity and return them
to you, I shall return Weston's
dit^o to you by express today. They are
a very good match with

as
Yours truly
Henry D. Moore

Boston Jan 18th 78

Mr Yerrington

Dear Sir

Yours recd. with ok 144.37
The stone for Bissinger I will
send tomorrow if I have it —

^{an} Mr Whittier I do not know, nor
do I find his name in the directory;
But there is a Mr A. R. Whittier who
used to buy carbon for sawing stone;
and is now a Real Estate broker but
does not have any rough dies fit
to cut, — I have sold the large
pair, and charged the two stones to
myself at 1000 each cash.

I have not heard anything from
the large Rough die —

Bissinger die will go by express
tonight, also a pair of pear shape
blue white, or a little pinkish stone
which I wish to sell for a friend of
mine, get the best offer you can, if
it is 100 or more sell, if much less
let me hear.

Yours truly
Henry D. Moore

Boston Jan^y 14th 1847

Mr Harrington Dear Sir

Yours recd with Ok #25 —

I think if I were to have seen the halous Bessinger speaks of, I am sure not more than one fifth of them could have been such stones as he would like to buy,

You take any lot of fine stones and not more than one fifth, and of course our teeth are really fine — but they look so in the parcel if the colour is good, but will not bear the inspection and in such a lot the choice is cheap at 60 to 65¢ by the lotth may be all they are worth, I don't take any stock in what any buyer says about what he has seen, all the choice stones are worth much more than we ever charge for them.

I could not find a 3kt stone to cut for, I have one here and one more, I will look over again Monday as it has had so many interruptions today I could not do it until to late to answer.

Yours truly, Henry D. Morse,

Boston Jan^y 15th 1847

Mr Harrington Dear Sir

Yours of the 14th recd & yours

also Ok for \$9³⁵ and as sold. The 2^d dia. would not pay any profit at the price 250, cost of cutting 50, which would make the cost 280, then there is a flaw in it which might or might not come out, with these chances I should want to buy the stone for 250 or even less — say 225. I have looked my stock over & over but not yet found anything to fill either order. I have better & poorer — but I may send something tonight.

don't think I can get to 14¢ this time. don't know when the article in Leslie is coming out, it must be soon — I send a 3 1/2 white stone not perfect 150 — if perfect 145 — 250 off for spots. I want a pair of eggs for E.R. if you know where you can find them send them on.

Yours truly Henry D. Morse

Boston Jan^y 16th 78

Mr Herrington

Dear Sir

Yours recd. I will keep the
 matter in mind, if they come
 from Taylor Bros. I think I have
 heard them, I w^o regard to the
 improvement on our cutting machine
 I don't think much of it as ours
 is good enough as it is —

Mr Dray & Mr Sturges have
 made an assignment and got
 a release, Mr P. is now trying
 to arrange for the importation of
 rough diamonds as before —

I hope we will be able to
 come to N.Y. together soon —

Yours truly

Henry D. Morse

Boston Jan^y 17th 78

Mr Herrington

Dear Sir

Yours recd. The price
 which we give for cutting stones as
 a profit. The rough stones are just
 what is wanted, but I did not see
 my customers today, The 14th 1/2
 stone cannot be improved any to pay,
 as there is an imperfection in the
 heart which cannot be removed
 the stone is after diamond now but
 is not perfect but is worth more
 than half the perfect stones,

I did not telegraph so I presume
 you sold the stone from this pair,
 which will be all right if you
 have. The pear shape pink stone
 sell at the 100 if you cannot get
 more as the party wants money —

I return the first lot of brown
 stones today, how about the brick
 & E.R. — Mr Fass thinks he can
 sell that fine pearl if you will.
 And it is

Yrs truly

Henry D. Morse.

Boston Jan 18th 48

Mr Tully

Dr Sir

Your of yesterday is
recd. in answer. and say
that when I come to N.Y.
I will look at your improvement
in the iron cutting machine
and see if I think it of any
value to us

Yours truly
Henry D. Morse.

Boston Jan 18th 48

Mr Huntington Dear Sir

Your pack with gold Ch
for 320⁰⁰ - The carbon cannot
be split to advantage, the Brazil
bit will not sell much better than
the african - except it is wanted
for some particular purpose, it
is tougher and better for drills.
Nothing new, Mr Peay will try
and go to N.Y. with our new

Yours truly
Henry D. Morse.

Boston Jan 21st 1878.

Mr Youngington Dear Sir

Yours rec'd with cash and sales -
also paid by express. As for the
Bunch, & Rings, let me hear the best
offer and I will submit it to the
owner. The owner of the pear shape stone
has in today, and is hard up for the
money, and I have told him it would
be hard by Wednesday morning sure,
so if you are sure of a sale for that
sum and it is not sold by the time
you get this letter I think I had
better give him the \$100 - I never
was able to sell behind Carlow for more
than \$300 to \$350, but whole pieces of
about \$100 each 7 to 8 in - Mr Pray
has just rec'd another letter from the
Caper. Rough 20 pr at higher and finer,
they gave quotations of prices of Rough,
and whenever we get word we shall
how to pay the price - and our 1/2nd
will cost us 52 to 55 as they saw -
Hanks 75 to 80 2 Kts 250 to 265 each
Now when you think only 1/10 are really
extra fine, others with flaws, spots, or colour
what ought the fine sell for, ⁷⁵
Henry D. Morse.

As you can see in rough stones -
the rough to the yellow rough,
they are blue with chips, the stone
and pieces will probably cost 1/10
I think, but if under price of 10,
which is then to worth 35 per the
One getting to 100
5, 10 to 15 pr to for the rough
the you can see in the rough at 1/10
a lot and then write them for an offer
of profit - I give you this example
to show how to calculate the value
of rough - don't think such a stone
could pay much profit - The 1/10
stone with chips of fine, and was probably
sold by some one who did not know
his business, Mr Pray will write
to Stanton about that - The owner
of the large Pear stone will like to have them
returned -

Yours truly
Henry D. Morse.

69
Boston Jan 21st 1878.

Mr. Huntington Dear Sir

Yours rec'd with cash and sales —
also paid by express. As for the
Roughs & Knives let me hear the best
offer and I will submit it to the
owner. The owner of the poor things above
has in bed, and is hard up for the
money, and I have told him it would
be hard by Wednesday morning sure,
so if you are sure of a sale for that
sum and it is not sold by the time
you get this letter I think I had
better give him the \$100 — I cannot
be able to sell broken Carlow for more
than \$200 to \$300, but whole pieces of
about \$100 each 7 to 8 — Mr. Peay
has just rec'd another letter from the
Capt. Rough 20 per cent higher and finer,
they gave quotations of prices of Roughs.
and whenever we get word we shall
how to pay the price — and our 1/2nd
will cost us 52 to 55 as they now —
Kants 75 to 80 2 Kts 250 to 265 each
and when you think only 1/10 are really
extra fine, others with flaws, spots, or some
shot ought the fair sale for,

Henry D. Morse.

The regard to the yellow roughs,
they are blue water Roughs, the stone
and pieces will probably cost 10¢
I think, but if under price of 10¢,
which is then be worth 35 per cent
of the roughs to 100.
If you can achieve the rough at 10¢
a piece and then write him for an amount
of profit — I give you this example
to show how to calculate the value
of roughs — don't think much a stone
could pay much profit — The 1/10
stone will cheap if fine, and are probably
sold by some one who did not know
their business, Mr. Peay will write
to show about that — The owner
of the large Roughs and like to have them
returned —

Yours truly
Henry D. Morse.

Boston Jan^y 22nd 78

Miss F. Smith & Hedges

Dear Sir

I recd. the 2^d blue stone but did not show it, as I know it would not suit my Customer, there is no brilliancy in it, and as it is I could not have the cheek to charge much more than half the amount you charge me, such a stone might be made into a fine Op or 1st stone, but at the price would not answer at all. —

It is no use to send me a stone which is not brilliant, neither is it any use to charge such a fabulous price. —

Thanking you for the trouble you have taken in sending it,

I am
Yours truly

P.S.
will return it to
Mr Worthington tonight
Henry D. Morse.

Boston Jan^y 22nd 1878.

Mr Worthington

Dear Sir

Yours recd. with pearls by exp^s.

You ask if a yellow stone in the rough always comes out yellow.

In African stones they have all come out nearly as yellow in the cut as in the rough —

but I once had a Brazilian stone of 7 kt which was quite yellow in the rough, and came out white.

and I believe this often happens in Brazilian stones, but not always

as I have had many which were as yellow when cut as they were before, I hoped we shall be able

to come on next week, when I may have a chance to see that

fine tourmaline — am sorry to hear of your suffering with the

lumbago. — hope you will be better soon. Yours truly

P.S.
Send a blue stone to
for you to see how
also return to some package stone for Smith & Hedges
in which they charge much the same price as you do for

Messrs D. S. Pray & Co
 in account with
 Henry D. Morse
 for

By Balance of account rendered Oct 1. 1877-

1	Sales Dia - Lot no 5	10.009.04
"	" Port Powder - Lot no 5	2.188.52
"	" Dia Lot no 6	19.328
"	" by Rough Dia 144 lbs Lot no 7	10.858.66
"	" Port Lot no 7	864. -
"	" Dia "	188.26
"	" Rose Dia	20.126.96
"	" Dia Exch Ltd.	389.72
"	Perman on 905.85	118.28
"	Hawms Cutting - new Shop..	27.74
"	" " Old	2300.43
"	" " Shop No. 3.	3021.67
	<u>Or</u>	<u>1598.74</u>
		59.930.77

To Cash for D. S. R. & Co. 22 1/2

10	1000.18
11	675.00
12	58.
13	500.
14	500.
15	13.100.00
16	100.
17	250.
18	20.
19	100.00
20	92.5
21	27.75
22	500.
23	375.
24	115.57
25	92.5
26	87.5
27	12.1.05
28	154.22
29	52.5.05
30	1032.05
31	675.00
32	90.
33	202.50
34	117.50
35	191.10
36	100.
37	51.

• Dis count 100 Bushels 100	12.08
• Cash for 100a Dec 27	2.00
• " " 100a Dec 27	6.00
• Cutting 2 " Dec 27	72.50
• Cash for 100a Dec 27	85.00
• Dis count 100 Bushels 100	9.46
• Cash for 100a Dec 27	50.00
• " " Output New Shop	47.50
• " " Expenses "	112.16
• " " Output Old Shop	5.09
• " " Expenses "	290.34
• Cutting Dec 27	138.00
• Cash for 100a Dec 27	660.00
• Dis count 100 Bushels 100	87.50
• Cash for 100a Dec 27	810.98

29.742.55
\$30.193.22

Boston Jan 25th 1878.
Mr. Winington Dear Sir

Yours recd. I think the best way in the Church & Savings is to get the best offer and let me submit it to the owner, as I cannot well see him at once.

I gave the owner of the pear - which shows a check for \$95 today and hope now you may get one a hundred or so and can make a good profit, it will reach you some fine 3-4 stones in a few days, or bring them when it comes, I have some in lots which are not done and don't like to break into them. The stone Pan Owen left are poor, but I thought they might sell them for 40 per lb, however you can try them on.

Hope you will be better soon, Carbon don't sell much here - I used to buy it for 2.42 per lb when it was 9.00, now it is 5.00 - Growing very cold here today -

Yours truly
Henry J. Moore.

13
Boston Jan. 24th 1878

Mr. Verrington Dear Sir

Yours recd. with three checks
viz \$100 - 417⁵⁰ cent. - 92⁰⁰ - paid -
as to selling L. H. on six mos. it
is my opinion we had better not
particularly as as to the out. dist.
we now have a w. the assets of Gray
and Sturges, and will have to be sold
for the benefit of their creditors -
and it will not do for one to sell
except for cash. Pres. itly a first class
short note might be approved of if
I were to sell a larger amount.

I shall send you a 175 stone for
275 p. in perfect - I have not one
I just 200 as fine as this. -
I paid the man for the print stone
yesterday, \$295. - Business quiet -

Yours truly
Henry A. Morse,

Boston Jan. 25th 1878.
Mr. Verrington Dear Sir

Yours recd. I send you a
few stones averaging a little over
1000 white and fairly cut -
I have given the price \$40 for
the lot, I wish the lot could be
sold together, as picking is bad
business for us even if you get 15%
advance - as there left always had
to be 15% over. But the lot
will not bring its value -

Van Buren bought a small lot
of stones for \$50 - some ones worth
20 some 30 some 40 - on the whole
he paid about a fair price -

Have sent the pair of pencils -
hope you will sell them -

Yours truly
Henry A. Morse,

Boston Jan^y 26th 1878.

Mr. Harrington Dear Sir

Your rec^d with the two dist^s. from B. & S. D. to be matched. I have first to make the smallest stone into a good shape, then to make the other to match. I have had them in hand at once —

I rec^d the (Cats Eye) but I cannot appreciate it, it is very good for a stone of that kind but how such a value can be put upon it I cannot understand — I will show it and try to sell it.

I hope to see some of those fine bismuthine when I come on.

I want 4 pairs of a blue or grey ^{or} two of each size — I think Taylor has them —

What did you think of the price of the blue stone which I set P. & S. H. — 2 1/2 pr. ^{to} without any bidding you!!! I should have valued that stone at \$250 to 300 — Yours truly

As long with no sales in
Boston than the first paper at 100

Henry D. Morse.

Boston Jan^y 28th 1878.
Mr. Harrington Dear Sir

Yours rec^d with ac sales & cash — I have sent 3 pairs from 3 to 4 Kt the best I can match out of my stock of those sizes, You cannot imagine how difficult it is, to get two extra fine stones of just the same size shape and colour, then will in almost every case be some small imperfections. The stones I have sent all fine, and one pair 3 Kt is entirely perfect but not quite so well spread as the others, the more I see of the rarity of white perfect spread stones the more I am in favour of getting a large piece or else keep them until I care, you cannot charge too much for such stones, The 2 Kt pair I will try and send the two Kt pair tomorrow —

Yours truly
Henry D. Morse.

51
Boston Jan 30th 1878.

Mr. Worthington

Dear Sir

Yours rec^d with che for 384⁷⁴ and
400 — You might as well pay for the
onyx. You regard to taking a party and
office with Bissinger or some one else,
I think on account of safety it would be
a good thing, but if you could add a
little security by getting lower rent, and the
expense of changing less out for another one
might look favorably upon it, but I would
have it until Monday and I cannot then
we will talk it up — The two die^d of March
I should not recommend doing anything
on them, unless it is to make them entirely
over, what he suggests might help the
swellish and round, the cost of re-cutting
12.00 per lb and they would lose a consid-
erable — Mrs. Blagins is still with her,
I don't think it will pay to buy those yellow
stones, as they will cost too much when they
are next, I gave an order today for the
Clinton Bench S.E. unless they are sold,
what offer did you get on the stone
of Mr. Allen, he was in today and wanted
to know —

Yours truly
Henry D. Morse,

Jan 31st 1878.

Mr. Worthington Dear Sir

Yours rec^d, also your ret^l which I will show to my custo-
mer — I think they will suit him,
I will improve the die^d for Tipton
any time if he will suit them
along? — Bull was here yesterday
and showed me his stock, he has
out 42 white 3/4 @ 60 = \$25.80
and the worst cut stones I ever saw
for such work the prices were high
enough the same size & weight of
well cut would bring 35 per cent more,
I looked over the stones singly and not
a single stone which I would select
if I wanted to buy some at this price,
a person who is not a judge would
say they were cheap because the
color was good, I am glad I saw
them as I know now that there
are the goods for the price when they
are buying —

Yours truly
Henry D. Morse,

Boston Feb 11th 1878.

Mr Churington

Dear Sir

Your rec^d I enclose herewith
the other brown stone.

How much would you give for
a stone of 2 1/2 or 2 3/4 of fine white
limestone? I have
two which I think of making a
match, they are the two finest
stones of that size I have in my
stock, and as such stones are
so scarce I am inclined to hold
on for a retail customer whom I
shall be willing to pay a good price
myself. I must realize a full
price for such stones, I am not
anxious to dispose of them as I am
not able to get one such out of a
hundred - I also just finished
3 1/2 of same sort, I think it would
850 to 900 the 2 1/2 set 850 to 900
Mr Poy thinks now he will be able
settled with all hands.

Yrs truly Henry D. Morse

Boston Feb 11th 1878.

Mr Churington Dear Sir

Yours rec^d with sales

I do not think there is much to be
gained by buying, I have a fine stone
on hand which I bought in the rough
and cut it, weight about 1 1/2 and will
send it to you tomorrow with the others.
Mr Pick has not been in today is
probably snow-bound, snow very deep.

As to the cutting of dice I know
we are doing work as well as it is
done by the most skillful polishers
in London, there is hardly a stone in
the parcels which I have been cutting
 lately, which can be criticized, it is
first class work, but to do it so, takes
double the time and ought to bring 25
per cent more than poor work on the same
quality of material, I think in time
it will be appreciated, then I can
obtain better prices, but I cannot sell
in competition with poor work now.

Yrs truly

Henry D. Morse.

Boston Feb 2^d 1878.

Mr Joseph Hargreaves

Dear Sir

In answer to your letter of the 31st of Jan - would say our finest first class white halos are yet \$60 per kt, but we have had lots of good colour same size not quite perfect, nor so well made to which we have sold at \$42. and gave one for \$25, but at the present time I have none but the finest on hand - Fine Muted \$52 - Fair quality \$40, but we have had it as low as \$25 but poor - of this we have only the fine on hand just now - Our cheapest goods are bought up by the buyers here as fast as I get them, I shall have the batch which you left with me in security for the bill due 123.87. which I wish you would remit as you promise, as the batch is of no use to me.

Yrs truly

Henry D. Moore

Boston Feb 2^d 1878.

Mr Harrington Dear Sir

Yours recd. I found this morning that my boy copied the letter of yesterday and left it in the letter book and sent the envelope - but he mailed it this morning.

I shall send you today 4 specimens the work & quality cannot be beat - I shall give my idea of the price, but hope you may be able to get more, but unless I can get a good price I should prefer to keep them until I have a customer who is willing to pay their value. I would keep 117 until you can get the 275 as it is cheap enough.

I will go ahead with Mark's stones, \$12 per kt is cheap, then cutting rough for 8 - The brown & R. leave until the m. w comes for them - I told Smith that you had a pair of blue white stones 4 1/2 not perfect which he could buy for 600 or less, as he seems to have a great idea of the colour perhaps he may buy them, I have sent you a yellow stone 1 3/4 I bought the rough for 20.00 weighed nearly 4 kt but bad shape and lost much in cutting, cost of labour 30. making total cost 50, I hope you can sell it for 65 - The brown stone I am cutting will cost more for the labour than they will be worth when done. Yrs truly

Henry D. Moore.

Boston Feb. 5th 1878.

Mr. Huntington

Dear Sir

Your new Mr. Sexton's pair will be done this week I think. You expect of a mark in the eye stone, I think I recollect a hair line in the table, if that is to make any difference in the sale of it it can easily polish it out, I shall hold that stone quite a long time before I take you, You now have all my specimens of any size.

Mr. Gray and I are trying to arrange to leave his summer for New York. if we do will see you Thursday morning at your office.

Yours very truly
Henry D. Morse.

Boston Feb. 11th 1878
Mr. Huntington

Dear Sir

I was read with much interest nothing special today.

Tell Collins to send along the stone to be matched.

Mr. Gray & myself expect to get in this week for a couple of days - I hope you will get a good price for those specimens sent on out - you can get some credit for good work if they don't sell.

Yours truly
Henry D. Morse.

62
Boston, Feb 6. 1878.

Mess J. E. Caldwell & Co
Dear Sirs.

I send enclosed the
little diamond which you sent
me a few days since, burnt, to
be repolished.

Yours truly
Henry D. Morse
T. B. Peck

Boston Feb 7.

Mr Yerrington

Dear Sir

Yours recd. I arrived
home early. I polished up in
off the table of the Sp stone today
and took that crack entirely out
and shall close up the stone on
Monday. I have a customer for
the cat's eye see how low it can
be bought and let me know.

Business very quiet in my absence.
The owner of the Clinton Records
& Engravings wants you to return them
to him on Monday. I have offered
him 600 each for both.

Yours truly,
Henry D. Morse.

Boston Feb 11th 1878

Mr Gunnington

Dear Sir

Yours rec^d with Cash &c

The owner of Barrel's E.R. will
for \$800 the lowest and give
5% c^t for selling — if not
at once return them, as he
he can get that price here

I have a customer for a fine
white round pearl of 20 grains
if you know of such a one send
it on approval — I return the
3rd stone perfect, it is 16 1/2 lighter
than before — I also send a stone
on sale 12 1/2, it is white when
you look only at the front, but on
paper it shows a little colour —
(sent Speed), the owner wants \$2000
and I shall charge 5% c^t for
selling it — if you get an offer any
near that price submit it. —

Yours truly

Henry D. Moore

Boston Feb 12th 1878.

Mr Gunnington

Dear Sir

Yours rec^d I have sold
the One Eye. but in your letter
I thought you said I must charge
\$125 for it, and presumed I could
get it for about \$100 — however
as it is sold you must try and
get a discount from that price
if you can, I have sent a letter
to the Committee on Ways & Means
in regard to putting rough diamonds
on the free list, our Senator will also
write to Banks, and enclose my letter
in his, don't say anything to the
dealers there about what I have
done, as some of the importers would
like to have 5% c^t on the rough, and
might use their influence against
me if they knew about it, I said
nothing about the 5% c^t instead of 10
as I was afraid it might defeat my
plan on the rough

Yours truly Henry D. Moore

To the Honorable Committee of
Ways and means —

Gentlemen

In Revision of the Tariff I notice that 'Precious Stones' are placed at 5 per cent instead of 10 per cent as heretofore, and nothing said of rough or uncut diamonds, which were free.

If the bill should pass in this form, the natural construction would be (as diamonds in any form would come under the head of 'Precious Stones') that rough diamonds would be subject to the 5 per cent duty. Nearly all the rough diamonds (except Glagiers diamonds and Bort) are imported by me, as I have the only factory in this country of any size where diamonds are cut. I employ ^{girls & boys} about thirty workmen, all of whom are Americans, taught by myself. This new American Enterprise bids fair to be a very important industry in this country if protected, but if 5 per cent were imposed upon the rough it would be fatal to the enterprise, as we could not then compete with the cheap labour in England. I beg you would give this your consideration, and request your place roughs, or uncut diamonds upon the free list as before.

Yours truly Henry D. Morse

Boston Feb. 13th 1878.

Mr. Channing Dr. Sir

Yours recd. with 50 sales
and two dia's by express - I've agreed
to the 3rd dia. if there is a defect in
the gold I can probably take it out
if necessary - I write hold that there
at \$80 for a while, I've agreed to the
first. I cannot tell much without
seeing. I think the 15th would be
the nearest if the colour is all right
the earnings which the lady has and
white 18 gns on O this she has more
brass and for a bunch to match, -
said and or two not less than 10 gns
on approval - The pearl white I
have of 16 1/4 would be if it were larger
and is certainly much cheaper -

The Opacynth of will try and sell
the Brown dia will cut for your stock
the large one in ring of might sell
if the price were much less, -

Mr. Peck sent away yesterday to the
jewel until Saturday. I have been so
busy I can't get time to select the
dia's for the Cross Shell try to do it
today - P.S. have sent to dia's 15 gns and
all it will find of that size. I will be pleased
or know for it - Yours truly
Henry D. Morse,
105 North Main St. Boston
118 or 115, you may have done and you need to be careful

B

Mr. Channing

Yours recd. My letter to the
Committee of Ways & Means has gone
to Washington, directed to Banks
with an endorsement by Gov. Rice.
I have also a friend who has written
to Senator Clopin about it, and
another friend who has written a
personal letter to Banks, -

The dia's for March I am at
work on the two black blot's
I am trying to get out as they
will pay, if they are left in the
stone would be unsalable and the
larger and heavier - it will take
some time yet before they will
be done. If I had thought he
could have had them done for 3.00
or even 6 or 8 in N.Y. I should have
advised him to have them done there
as 12 or 15 will pay me. Wait for Collins
on his customer, if not sold return

Yours truly,
Henry D. Morse.

Boston Feb 15th 1878.

Boston Feb 16th 1878.

Mr Yerrington

Mr Yerrington

Dear Sir

Dear Sir

Yours recd with a sales —

Your recd with pearl by The stone for Robbins Biddle & Co. I send today by express and I think
 expected, it is very handsome, they will admit it is first class work
 I have sent word to my customer and better worth the price than the
 to come and see it. I am well. Common sense is worth to — I am
 satisfied from the price of this material returns the greatest of all things
 that the 16/4 grain-pearl was very as it is rather too high in price for
 cheap at \$150 show this one is no to make a profit — The cat. Eye
 about \$320 no finer and only 2 1/2% I have sold, I hope there will be
 grains heavier — When I see a good diamond, — have not seen
 Mr. Lee I will see if I can get my customer for the pearl today,
 his diamond on sale. — When the owner comes to town today,

Mr. Gray wants 1/2 doz of them he says he will keep it in mind,
 Eye Glass Pins such as I bought nothing else of interest
 of Mr. Clark —

Yours truly
 Henry J. Moore

Yours truly
 Henry J. Moore.

Boston Feb 18th 1833

Mr Irving

Dear Sir

Yours recd with thanks &c

We don't know yet where we
be able to make upMr. Poy is to try to find first to
high person. He has rejected our
plan of paper means as he has
some qualities which we did notWe, in the mean time Mr. Poy
has arranged to buy the rough in
London as low as needed them. He
don't know everything about our
business, I should like to try &
sample of the oil you speak of
as to the paying of money tomoney, if have
his money, I know Mr. Poy
in his pen

as much, but if there was a fair
chance of getting it through with
money; And, it costs not his own
without, he might do something
provided, there were enough to something
so the expense would not be
than it is now at the on take
each. Mr. Poy thinks you can
tell if there you can, as you
be if you mind, but I quite

to what would best satisfy you in the
matter, The only possible gain
that we can see is offset, by having
others in the office with you,

"if wrote to my customer
that I had a plate to show her,
but have not seen her yet, if
she don't come soon I shall send
it back, — not much business here,

Yours truly

Henry D. Morse,

Boston Feb 19. 1878.

Mr Yerrington

Dear Sir

Yours recd. Mr Osagers
to telegraph you today to sign the
paper you spoke about, as he
thought it was as much for our
interest as any one to have it
done, consequently ought to bear
our share of the expense —

The Bluntin Brothers & Co. Rings
I think better to return, as the
owner is in here nearly every
day anxious to hear of a sale,
and I thought best to return them
to him — as it will save me
any further annoyance, —

Yours truly

Henry D. Moore,

Boston Feb 20. 1878

Mr Yerrington

Dear Sir

Yours recd. with
Oils — and Eye-glasses and
then dia. oil —

The customer saw the
pearl today, and will consult
her husband about buying it.

I have a pair of dia. 5 3/8 @ 150
and will try and match a pair
such as you describe if I can
tomorrow — I think I would
sell the stone to Tiffany for 500
as I like to be able to sell
them something —

Yours truly

Henry D. Moore.

Boston Feb. 25th 1878.

Mr. Springtown

Dear Sir

I have recd. three parcels from your transactions and have customers to sell to. They are always for beating you down in your prices, I don't believe you could get a fair price for fine goods, they always want the best fine goods for the price of the medium. I don't stand them, with such customers, a man must know the value of his goods, and not allow any one to make him doubtful about his judgement on them.

The man who de knows the value of fine stones, and constantly looking upon them who are not as well paid, and getting bargains from them by selecting. I have one that I do like, it is a small pink in the collection which we might be willing to sell, and we find a 6 Kt pair, have 5 1/2 & 7 1/2.

Truly Yours, Henry D. Moore

Boston Feb. 25th 1878

Mr. Springtown

Dear Sir

Yours recd. of the 21st. I have been looking over in regard to that large pair, we mark them as white and fine but of oblong shape. I should think they ought to bring 1000 from what I can recollect of them. There is only a little over 150 for the whole. Seems to me a bargain for any one.

I have also been ransacking my stock for that pair for you but cannot get anything which matches well enough to send. I found one pair, but one was large, and the other small, so they don't look well together, but I may yet cut a pair to match.

Ask Eisenmann if he will sell the pair for \$250, if not, how low is the lowest price. May compare it with a pair of 6 Kt 18 gr each which cost less at retail than in Chicago and. Truly Yours, Henry D. Moore

Boston Feb 25th 1878

Mr Gorington

Dear Sir

Your card with ad sales
and OK for Geo. The Lady 11th I
have not commenced yet, but shall
just as soon as there is an

opening — I really don't want
to take any of the stones out of
that collection just yet, I have
shown them to several parties here
and have refused to break into
them — The owner of the 12 Mr
Spred Stone was in to know what
the chance is of selling, I have
not got a 2nd as fine as Schumann
wants, you have one of 1st He fine as

I have sent 3 pairs, two of which
are fine and ought to bring 200 for the
the cheaper pair I think may sell
for more than I marked them as they
are so brilliant — how do you like
with them, I have two other fine pairs
but they will hard to be altered before they
will do to show, the chances of collection
some if I don't sell &

Yr
Henry D. Moore.

Boston Feb 26th 1878

Mr Gorington

Dear Sir

Yours recd. also has
rough dia. by express, which
will lend more than half an
account of the shape of one, and
take in the other, the thin stone
you sent to be made over cannot
be made brilliant without it
is made very small, say two quarters
its present size, but I can have
it larger without bill any —

Papers came all right —
Mr Peck wants you to send him
an account of your tak-
(and), as are taking stock here,
how to render all together,
immense did not discount
much on the piece, don't know
whether I can make the sale
and make profit or not

Yr truly Henry D. Moore,

Boston Feb^y. 27th 78

Mr. Lorington

Dear Sir

Yours rec^d. with ack
of 23rd You also the Bumble Bee
by express - Mr. Gray thinks best
for you to re-leave the same
office - Whichever we look into
the colored collection I will
reserve those small stones for
you, I did not look at the
account when I wrote you about
the 1st 1/6, but upon looking over
I must have had a stone of 1 1/8
in my mind which you sold me

The first 200 specimens of
get I will send you
a little doing today both
wholesale & retail

Yours truly
Henry D. Morse

Boston Feb^y. 28. 1878.

Mr. Lorington

Dear Sir

Your rec^d with 20 sales
also by express 1 dis^c. 17/8, I don't
think the black specks in the table
can be cut out, they are too deep -

Cannot you match a finer pair
from these 5 pair stones which I
sent you for a cross, I have some
of that size in my stock that Ed
took all the finer ones, I have had
calls for them here and could not
furnish them, I will tell Hambling
about the cutting of the stones -
I thought the thin stone was for
a customer, if you bought it and
paid much for it you are surely stuck,
as it will be a very small stone,
Hence you can change it to
your advantage

Yours truly
Henry D. Morse

Boston March 1st 1878

Mr. Yerrington

Dear Sir

Yours note of having just
bought another rough die, which
I think will make a perfect
match for our 194 stone —
it is the same shape, much
heavier, and (as near as I can
judge in the rough) the same
colour, I think, if you know
of any one of your friends coming
on, you had better send that
large stone on, as I don't dare
to commence the cutting on the
stone I have, without that one
to measure by — as I am bound
to make a perfect match if it
is possible — if wrote last Sat
I still knew I have it, but if
it comes out all right be will
astonish them —

Yours truly

Henry D. Morse.

P.S.

have shot the front
shall get my pay abt. it. at, say in a week
two days

Boston Mar. 2nd 1878

Mr. Yerrington

Dear Sir

Nothing special today,
I heard Mr. Sturges was going
to N.Y. today. He may be too
busy to call on you. —

My daughter went out in the
same train, I told her to call
on you and see our New York
Office, if she has time she
may call on you on Monday,
Business quite busy —

Yrs truly

Henry D. Morse,

30

Boston March 78

Mr. Channing

Dear Sir

Your ^{letter} recd. and answered

I am in no great haste about getting the large deer? and have no objection to Mr. Smith showing it with his own, but now I am not anxious to sell until I get the other out, as if they make as fine a pair as I think they will, one will sell the other, whereas if I should dispose of the one you have, it would be now difficult for me to sell the one I am about cutting. As you see it is policy for me not to sell to Smith & Hedges now at a good price, I should refuse an offer of 10,000 now. The Hyacinth comes I can't not sell, but my Customer wants a Hyacinth of the same size cut for a brilliant stone in the usual way - He don't like a cameo. Tell March the smallest of his deer has been down some time, but the other has been a hard job and not down yet, it seems harder than any stone I have ever seen, it

has been on the wheels almost every day since I commenced it and the labour will cost me more than it should, I have got out the two large black spots in the top, but the small one inside can't not be got out - the stone will be small but fine, hope to have it done in a few days when I will send both together -

Yours truly

Henry D. Munroe

Newburyport
Dear Sir

Yours note with check & no
of check - Whom you send last
time sent by express and value
of my things he sent rather high
as it will not know when to get
one of them and looks outwards & out of
them which I can do if you wish -
I have a pair of stone eye glass
holders, I want to give them away to
some of my friends. Mr. Park thinks to
take said a 1/2 yellow stone bright -
I don't know just what to charge
it is beautiful and is worth more
than the orange pink stone, I can
give my daughter's collar, her earrings
& brooch for \$1 or \$2, as I guarantee all
the bills - Barlow don't care to say
I gave into him a bill, I think I must
not will be done in season to suit by
express. The first set of 300 he has
from London which he can sell for the
first and offer it, and the balance, &c.

Yours truly
Henry D. Morse.

Boston Mar 7th 1878.

Mr. Huntington
Dear Sir

Yours recd. I have no
Bergellian Port. L. S. H. die?
to be cut has been laying & as we
had no order to go on with it.

But I have now sent it to
the shop, it must be made
entirely over as there are flaws
on both top and bottom.

I have sent by express
a specimen 1/2 lb. - 225 for
the stone - also Hyacinth -

I said above that L. S. H.
stone must be cut all over
I meant by that, ~~that~~ to make
it a good stone, but still
it can do the bottom only if
he says so -

Yours truly
Henry D. Morse.

Dear Sir

Yours note with check & name
of the - Whom you send large
volume sent by express and value 5.00
My boy thinks he would rather have it
for it - I don't know when to get
one of the best books unless I write to
him which I can do if you wish -
I am to send of them eye glass
holders, I want to give them away to
kind of my friends. Mr. Pick thinks he
will send a 17th yellow stone bracelet -
I don't know just what to charge as
it is beautiful and and I will send
them the way of such things, I am
glad my daughter called, her credit is
good for 50 or 100, and I guarantee
the bill - Barlow don't owe me any,
I gave him a bill, I think I should
not will be done in season to suit by
themselves. Now just not say he has
some dentures which he can sell for 40
just one off it, and the balance 10.00

Yours truly
Henry D. Moore.

Boston Mass. 1874
Mr. Jamington Dear Sir

Yours note I will
send the Bond today. I pick
out 15 Kto from our lot, which
I sold Edmunds & Co for 3.50.


The largest lot which came of
two hundred Kto, cost 60.00,
out of it I picked those glazing
which I sent yesterday to be
sold, they ought to bring from 3.00
to 5.00 some - possibly more -


I have no sought specimens
just now - as all my work
are in progress in the shop.
We have a large lot of my
fine sought from a party in
London, but we have not
purchased them yet, hope to
do so soon. I will write to
Dr. Hamilton and ask him if he
has published his new work -
The one which you refer to is
an old one, and if the new edition
is not out you had better wait
and get that, as there will probably
be an article on Dia? and my shop

Yours truly
Henry D. Moore.

Boston May 9th 1837

Mr Gorington Dear Sir

Yours rec^d with obs^{rs};
 \$3.50 & 73^{cts} — In regard to the
 Dia^g of Mr Munk. I can assure
 the dia^g which he suspects has
 been changed (on account of per-
 ceiving a flaw and colour which
 he never saw before) I know
 is the same stone, as I have seen
 it from the commencement, in all
 stages, until it was finished. The
 colour was perceptibly yellow when
 I received it. Mr Pack as well as myself
 remarked upon it — I did not expect
 to return a white stone for it, as I
 don't yet know how to make a
 one white — In regard to the
 stone, I ^{suppose} ~~think~~ when I received it,
 that in order to get out the black
blotches on the top of the stone
 it makes it into a good shape &
 involves a heavy loss of weight. The
 stone was shaped thus . Now I do
 say that ~~as~~ our cuts have made
 stone out of it as I have done &
 kept it any heavier, as I have
 every day, and worked it with the best

judgement which I possessed
 to get out the spots and keep it
 as large as possible and still
 make a fine stone. If it had
 been my own I could not have
 done better, and have spent more
 time and expense than the price
 charged will pay me for. —
 the smallest stone was shaped 
 how can such a stone be made
 fine without great loss of weight
 if Mr Munk can tell me I will
 pay him for the information as it
 must be valuable to him,

Rec^d 19th Stone by express —
 it measures exactly the same as
 the news-smyth one, I have just
 commenced on it. I hope it will
 prove to be a perfect Match,
 then we will not care much about
 cost dia^g — and can make our own
 price for the pair —

Yours truly
 Henry D. Munk.

Boston March 11th 1878.

Mr. Huntington

Dear Sir

Yours rec^d with \$225
also cash &c. Mr. Park says that
B.C. & Hall's ac does not balance
on his books - The book he
will send on Monday, to have
found busy as we get back and
had not time to send it -

Mr. Perry says he will procure
those two books and send them
to you - I don't think I
can find it my class & book
the at present as I have
none in stock -

Yours respectfully,

Henry D. Morse.

March 1, 1878.

Schedule of Property of Morse
Diamond Company -

Cut Diamonds about 775 Kts	75,000.
Rough Dia ^s & Port	1,000.
Machinery, Saws & furn. in N.Y.	2,500.
Colored Stones, Settings &c	1,500.
Accounts Receivable	10,000.
Cash	2,000.
	<u>92,000.</u>
Less amount due Hedges, Babcock &c	<u>18,000</u>
	74,000

Subject to interest of H.D. Morse.

Henry D. Morse,

Boston Mar 12 1878

Mr. Huntington Dear Sir

Yours recd. with thanks
Mr Pack has not had time to
check your stock as with him

If I find a stone which I
think will suit Collier I will
send it on - The best is
sent today - I don't believe
in selling at a few cts profit
I know it can be bought for
62 to 68 cts in London, but it costs
something to get it here, and we
ought to get a fair profit on
the lot after cutting out expenses
and other stones from it - calling
them an extra profit

Business is dull here just now
and is slowing today.

Yours truly
Henry D. Morse.

Boston March 14th 1878

Mr. Huntington Dear Sir

Yours recd. with a sales
etc. E. Glass joins by Express,
for which I enclosed \$200

You might as well pay
Lissman for the bond, although
I have not yet got any money.
Mr Ray said he sent one of the
books to you, the other has not been
published, I should like to see
the accounts in Watney.

I have but a few 3 & 4 grain
stones - but will look over and
see what I can find for you.
I believe some of the best
which I see in the lots which
I have had, was Brazilian.
Mr Pack encloses 1 paper with
conditions

Yours truly
Henry D. Morse.

Boston Mar 14th 78.

Messrs J. & E. Caldwell & Co
Dear Sirs

I recd the dis^y from
you to be made. The large
one has three cracks in the
guide besides the hole in
one of the corners near the
bottom. I think I can get
the hole out and one or two
of the flaws, but, one crack
in the guide can be reduced
but it is not well to take it
entirely out as it would ruin
the stone too much, to do so.
I have suggested to make under the
making one of the whole top of
the stone, but of weight will
not be much, and cost about
\$10 - On the stone which
want made to match the E.R.
there are 3 cracks or flaws, &
can all be taken out, but the
one in the end is very deep, &

may make the stone shorter
than the one in E.R. but
I will do my best with
them, awaiting your answer

Remain
Yours very truly
Henry J. Moore.

Boston March 15th 1778
 Mr Cunningham
 Dear Sir

I am not I don't think
 it worth the pains to sell our
 1774 Stone until we see how the
 market comes out, if it is a market
 they must be sold together.

Mr May has in, also Mr. Niles
 and, they both confirm the price
 in Jan'y of 10 to 20 per ct. Mr May
 says he saw 34 in New York just
 arrived also 36 - The 34 are fine
 but price 70 - 72 at 70 -
 He showed me a lot which he had
 off at 70, they are white but
 very dear at the price, pretty cut,
 are clumsy, only two or three fine
 stones in the lot of 20 or more.

They are yet parted from George
 or some one concerning the prices
 for the latest importations of fine
 stones of above sizes -

Yours truly
 Henry D. Morse,

Bottom Price No. 14

Wm. L. H. Dear Sir

I have sent you a fine stone
 our extra fine specimen of Chond
 valued far beyond anything else
 I have. I have fixed what I
 can you should it & will call it
 - also price if they go by the weight,
 but when you compare with the
 others without regarding weight
 it is the cheapest of all. I am
 pricing these stones to show you
 that holding of weight is folly, the
 buyers always take weight, and take
 such stones at usual prices for
 them. Now I say, size and
weight make the price of a fine
 stone.

I then offer 75.00 for the stone

1. 75.00 45.00

2. 75.00 54.00

3. 75.00 65.00

Now you will see one 75 stone at 75 per
 14 for the stone. Compare it with the 75 per
 stone but the 75.00

you will then see the folly of
 selling by weight. Now my price
 given for the 75 is 120 per lb
 to give 75 another 75 per lb
 both would seem fair prices, but
 in my judgment the 75 or 120
 is cheaper. This is all done
 by way of illustration - still
 I don't mean to sell the 75 stone
 under 120 -

Yours truly
 Henry D. Morse.

Boston Decr 16th 1835

Wellsington Dear Sir

I have sent you 4 fine stones
 one of them fine Specimens of the kind
 valued far beyond anything else
 I have, I have fixed what you
 can you spend it & will call a fine
 - also price if they go by the weight,
 but when you compare with the
 others without regarding weight
 it is the cheapest of all - I am
 pricing them stones to show you
 that taking of weight is folly, but
 buyers always take weight, and take
 such stones at usual prices for
 stones. Now I say, weigh and weigh
without make the price of a fine
 stone.

I then offer you for the stone

1. 1/2 lb 45.00 . . .
 2. 3/4 54.00 . . .
 3. 1/2 lb 65.00 . . .

Now you will see one 1/2 lb stone at 70 pence
 if for the stone, compare it with the 1/2 lb
 then take the 1/2 lb . . .
 . . . 1/2 lb . . .

you will then see the folly of
 selling by weight - Now my price
 given for the 1/2 lb is 120 pence
 a fine 1/2 lb & another 1/2 lb 85
 both would seem fair prices, but
 in my judgement the 1/2 lb at 120
 is cheaper - This is all done
 by way of illustration - still
 I don't mean to sell the 1/2 lb stone
 much less -

Yours truly
 Henry A. Morse.

Boston Mar 18th 1878.

Mr Fenington

Dear Sir

I am not with as sales.

On the 6th inst. The Large Stone is going on all sides, and like the other stones.

I should like to sell the 17th at anything except a large price now, and the result of the vote, as if I should sell it then I might be

difficultly in selling the other, however if I should get any of 15.00 or thereabout, I might be tempted notwithstanding.

I need the use of Mrs. Bells stone 3 1/2 grain stone of fine quality and second. I have but a very few and cannot sell the picked ones unless I get a large price, but

its worth probably compares with the other dealers if their goods be as finely made as mine, which seldom and, perfect specimens as always said, and if the business be done on these alone we can't

do much or make much money - we cannot cut our diamonds &

spend stone unless we change 50 for it now - a spend half kind is worth as much for the stone as a thick 1/4 and a 1/4 as much as a 1/2 and so on, and they cost me just as much, for instance, in cutting a single crystal I can have them 1/2 lb heavier and they cost me no more.

Now you show a good kind of stone, perhaps rather thick and cheap 1/2 - that would be considered about fair for the stone, now if I cut that down to 1/4 and make a spend specimen of the same size, and very brilliant, why is it not worth as much - but if you change 1/2 for 1/4 for the 1/2 they look at the price, but the value is there nevertheless.

As you see I cannot make stone unless I change a large price - but can I let them pick their stones out of lots. Other dealers do it, and they may continue to do it, but I prefer to keep such stone for my retail customers unless they will pay me a fair price for them.

Yours truly Henry D. Moore.

Boston March 17th 1878.

Mr. Worthington Dear Sir

The Boston stores are some
you sent a long time ago to be cut
I think about I am - I am glad
if you can find customers who can
appreciate the fine stones enough
to pay their value in comparison with
others, that being the case I will try
and cut more like those sent -

If Karslow don't want the glazes
sent, then is a man in Phila who
is in the same business, who may
like them, probably he has enough
present, Now in regard to the large
Gem; - we have talked it over here
and think perhaps it might be well
to make a confident of Collier and tell
him of our cutting the mate, and he
may be able to hold his customers for
the pair, but if the person want
a single stone only then let us know
so we may be willing, (if we can get
a good price) to let it be sold, but
it would be better to sell the pair, as
there would be glory in that. -
You will know best how to talk to
Collier, and can judge if we
can keep it from S. W. -

Yours truly
Henry D. Morse.

Boston March 20th 1878.

Mr. Worthington Dear Sir

Yours and what I wrote
yesterday in regard to the large stone
you will understand how we feel
about it, and if you think best, tell
Collier just how it stands,
I understand the persons who
begin to hear of you, they do
just as I would do if I was a buyer,
but it is better for us to have those
extra fine stones as we cannot have
too many of them.

As regards to the press let them
be silent as if you like, anything to
sell them, as I don't think I shall
make any more, they don't pay for
the table together cost me on the acct.
about \$30. - the large sizes are always
unsalable, the small ones 100 and smaller
ought to bring you fair prices.

Mr. Rich says send that on -

Yours truly
Henry D. Morse.

Boston March 21st 1878.
 Wm. Livingston

Dear Sir

Yours Rec^d with ak, etc.
 I return for your endorsement, I thought perhaps you saw so delight to get it, that it threw you off your balance which was the reason you forgot it — I rec^d the stones from Taylor B&B & Beldwin & Septon to repair, I will do, my best with them, one of Taylor will lose a considerable. I have my 2 Corals & 2 Starfish sent with the box — I have just paid a 1 1/2 stone which is splendid — it ought to bring me 4000 I send — I cannot send it with now as I want to finish the lot first.

Septon's Salmon was in my office yesterday I think his name is Boston, I showed him some of my stock, he pronounced the cutting the best he ever saw, and wished Septon could send them. I like to see any one who can afford it, and particularly those who are willing to pay a fair price for it —

Yrs truly

Henry D. Morse

Boston March 22/78

Messrs. Taylor B&B

Dear Sir

I rec^d the two stones to be repaired, and send to meet into a specimen, The one of 2 1/2 to be repaired with little loss. I should recommend making a little smaller so as to make the ground higher, by so doing nearly all the flaws will come out and the stone be brilliant and fine, the loss will be more, but will be worth enough more to pay the difference.

The stone will have to be made over to get the flaws out, only, so the expense of cutting will be the same, — as the flaws are deep — I will wait your answer before commencing on the one, the other is in the shop.

Yours very truly

Henry D. Morse

Boston March 22nd 1875.Boston Mar. 23rd 1875.

Mr. Huntington

Mr. Huntington

Dear Sir

Dear Sir

Yours rec. also the diamond
 of 9/8 pts. which I return as it is all right. The diamond from Campfire
 last January falls to get the black has such a deep fracture that it
 split out not being too deep will require more work than they
 I should have to take quite a large think, I find it is often the case
 when from the table and thus the dealers think a break can be
 it all over on the front in order clearly taken out no matter how deep,
 get it into, and I think it better but to get out a fracture as deep
 to leave it as it is — I have as the one in this stone must
 sent you a small lot of 1000 take a good stone from our corner
 brilliants which belong to me which will make the stone one-
 my wish which he wants to sided, then to correct the shape
 tell my master, is willing to sell involves the making of the opposite
 all together for 25 per ct or say side, however I will do as little
 \$25 for the lot, can't you sell as I can to make a decent job of
 them to some one for that price, it. The Emerald specimen came by
 Please might be able to place them express, Mr. Day says buy it as

How about the large flat 13 Kt stone, what is the prospect, what as you can for us, I send
 my customer was enquiring of what bought our stone I was at the store
 been sold, I think it could be for 15 or 20 as this is not better
 some of them prices of carlow, however he want it even at 20.00.
 March might be satisfied with I notice for the Campfire stone, quite
 his die, as I never took a rough crack extending along the side from
 with any of my own, nor could the the fracture, and is quite deep, it will
 have made them as fine as I like Not all come out
 without the loss, probably
 have checked off your charges Henry D. Moore,
 against me if it is all right.

Yr truly
Henry D. Moore.

101
Boston Mar 25. 1871

Messrs. Campfield Bart. & Co

Dear Sirs

I have sent your die
today by express. I was obliged
to take a little from the girdle
in order to keep the stone in
good shape. I also left a
little of the fracture near the
girdle and the crack which
extended from the fracture was
too deep to take out without
making the stone entirely wrong
which I knew by your order
you did not want done.

Yours very truly
Henry D. Munroe

Boston Dec 25th 76.

Mr. Tinsington Dear Sir

Your kind letter as you
 stated, Carter came it is too
 small for any of my customers
 only fit for Junder — I am
 sorry for Blagins as he expected
 to get 125 — however if you
 get an offer of 100 I will send
 it to him, perhaps he will
 take it, I cannot believe he
 had a stone as fine as that,
 if as I don't see one in a
 thousand points about that
 in the cutting which you set
 down — You might have
 offered stones of 100 or over for
 by the lot, but I am sure
 I would then I should consider
 them high price, as I have never
 seen any stones finer than
 that would be to be bought or
 I think Sherman's stone can
 be made white by cutting.
 how found when the angles to
 during the clearest cream stone
 Morgan was in my office set
 and asked me if I was not
 a, mate to my large stone,
 under the question, and that

him feel sure that it was,
 he then asked me if I would
 advise their having their stones
 cut to match mine, I said if
 they were willing to have it done
 and sets on the basis first agreed
 upon, which was giving me half
 of the proceeds of sale, less a fair
 commission in case they set,
 then it might advise it, otherwise
 not, it was for him that if
 he sent it or to be done, and
 if I had a stone which I was
 cutting to match my own, I
 could not be so much as to cut
 his also — but I did not
 canis myself that I was cutting
 one, but he thinks I am because
 I ended his answer, —

I think he must have heard
 of it here, so Mr. Park says there
 has been some of the jewelers here
 that have seen it when they have
 been in my office —

Yours truly

Henry D. Munro.

Boston March 1st 1848

Mr Harrington

Dear Sir

Yours recd. I finished
 Campfield's stone and send it direct
 to them, it only cost for the return
 the small price of Carrow so they
 could not sell here, - I am afraid
 a die? which Mr May left to
 be cut: the cracks were deeper
 than I expected, and the one
 which was in the collar is so
 deep that I had to make the
 bottom of the stone all over -
 it is now perfect with the exception
 of a little speck in the ground
 and I did not dare to try to
 get that out, Mr Gray has
 just heard from a party in London
 who he has been trying to get to
 join us in the place of Burleigh's,
 and he has decided to take hold
 with us, so we shall be connected
 with the best parties in Europe
 to have the best facilities for

getting enough of any
 parties or kind of -
 and have abundant means
 as if the business here is a
 success we shall not want
 for enough die? -

Please send to some of the paper
 - give price -

Yours truly

Henry J. Moore

P.S.

I have sent a Ticket to
 I bought for old gold, and thought
 if I could find a handsome pearl
 Cameo which would do, Cook would
 would put it into it, so if you
 could send me two or three who
 would fit it I may select one
 suit me, and then I will have
 Charles's republish the Ticket so
 will look like a new one -

Boston Mar 27th 1878.

Mr Yerrington

Dear Sir

Your recd. I have sent
1/200 Extra fine No. at 250 the pair
hope you may get 250 as I think
they are worth it; also 1/100 and
1/150 - this last one is very fine.

I am glad to hear they begin
to see the dia? higher, as I know
the advanced in London is no show,
and the rough cost high.

Hedges was in again today, I saw
some of his sales at 40 & 44, and
if his prices are - fair samples
of others, (considering quality) some
of the sales which he has is worth
60 - I have sent 1/200 & 1/150
dia? some of the flaws in the gold
too deep to come out, and in
particular one of the flaws looks out
and left given a hole in the gold
which I had to give out.

Yours truly

Henry D. Morse.

Boston Mar 28th 1878.

Mr Yerrington

Dear Sir

Your recd. nothing new
tray. The arrangement is
Mr Pray has made for rough
dia? is in my judgment the
very best that could be for
interest. as it is, we have the
whole management of the business,
whereas if several were interested
in it then might be some
conflict of opinions. Edmund
was in this afternoon, showed me
about pair which were very
dear, as low for the quality
as any which I have seen.
But he says he has sold four
which he believes for 70 and 74
for 90 to 100. He says he has
been selling good lots of it stone
for 85 to 90 - but for selection
much more.

Yours truly

H.D.

Henry D. Morse,
the engraver and artist.

Boston Aug 29th 1838Boston March 30th 1838

Mr Yerrington

Dear Sir

Friend William

I am not with you for
200 & 25^{cts} also not pins & a short time ago, of the sale of
by express, I will decide about
the ~~desired~~ ^{desired} ~~business~~ ^{business}; I saw
the paper that Herman had
failed, can't tell much about
Jews - he may have failed to
make money out of somebody.

Hope H. R. Co. of Chicago don't
send you anything,

Business is uncommonly quiet
just now, some call for very
cheap goods, but I have none.

Eisenman said he had a fair
trade white head, if don't think
he prices his goods with my
judgement, as some of the fair
black or showed me two very
cheap white ones, and high.
the principle quality tried him is
color, while some of the white ones
are spun and work more than others
while he charged about the same,

Yours truly

Henry D. Morse,

I notified Mr. Carlton
a short time ago, of the sale of
the Essex mine machinery, for
\$1000, and told him as he was
an owner, was entitled to 1/3
which amounts to \$333. He has
now sent me an order to
collect it and send it to him
as he is confined to the house
and cannot come down at present.
You can either send the \$333
directly to him at No. 4 Hill,
or send it to me and I will
forward it.

Yours truly

Henry D. Morse,

Easton March 25. 1878

West. Lang. Kent.

Dear Sir

Your letter recd.

When I think it is not better to make a
fine 1/2 p. of the stone.
Out of cutting, about 1/2 p.

The best stone you want
has full of stone and some
of them large, some the best.

Yours truly

Henry D. Moore

West. Lang. Kent.
Dear Sir

I am recd. with OK of 50.
Have stone by the lot such as I
have seen, looks not good of it
of specimens, they look well in the
lot, but when you look at them
singly with an eye glass the fine
perfect of the stones are scarce.
I recd. L. B. H. cl. and have
written to them about it.

I will see Mr. Felt about
the large yellow stone on Monday.
I enclose the H. cl. and
some address in Baltimore.
Business quiet

Yours truly

Henry D. Moore

10
11
Boston March 30. 1878.

Dear Sir

Dear Sir

Your kind note.

I should think it would make a
fine specimen of the stone.

Cost of cutting about 25.

The last stone you sent
was full of flaws and some
of them deep, hence the loss.

Yours truly

Henry D. Moore

Boston March 30. 1878.

Mr. Harrington

Dear Sir

Yours recd. with O.K. & so.
Harrington by the lot such as I
have seen, would not yield up it
of specimens, they look well in the
lot, but when you look at them
singly with an eye glass the fine
perfect spots stones are scarce.

I send L.B.H. and have
written to them about it.

I will see Mr. T. about
the large yellow stone on Monday.
I enclose the Glass.
Yours address in Baltimore.

Business quiet

Yours truly

Henry D. Moore

Boston April 15
Mr. Channing

Dear Sir,
Yours and with a
copy of Sales, also at
Dor & P. — & note of L. & L.
beds — Camer Ground
express — also Schumann
dia. I find two black
spots in it, one cannot
be got out, the other
is near the bottom of it
by on it but cannot
to take it out, as they are
often deeper than they
to be, but the greatest fault
with that stone is in the
cutting, the little side is
turned around, does not set
on the same plane with the
ground, consequently cannot
be handsome, I will make
right, and alter the grid
enough to correct the outline.

Yours truly
Henry D. Moore

If you have not sold that fine
pair of the stones I have a con-
sensus for them here, —

I send you a Blue Specimen
which I want you to sell at the
best price you can obtain, it will
bring you as much over \$125 for the
stone as you can, that price will
pay me a profit, but I want a good
profit on the stone as it is a rare
one, — do you best in the course
of this week or next. I have a
specimen of the Spinel, perfect and fine
if you want it I will send it to
you, as to the diamonds I don't
think either is any elegant, but
it will hold out to them for a day
or two, then decide,

Boston April 3^d 1878.

Mr. Yerrington

Dear Sir

Boston April 2^d 1878

Mr. Yerrington

Dear Sir

Yours recd. I saw Mr. [unclear] today: he says he will send if he can get the stone for you, try and start this and. I have it is probably out as collateral, commenced on Johnsons Street

Mr. Pack has been away so I have been too busy to see what I could send you, Nothing But shows a slight crack near the did not pay - P.D. & Henry died, so I did not send it;

I returned the Census by Ex but it is very handsome, also a die? belonging to Lyons Hall, I just recd. your telegram but I cannot fill the order, but I have sent the only two I have, which are new it is one of the [unclear] [unclear] they are both from Stone but not [unclear]

Yours truly,
H. D. Stone,

Yours truly,
Henry D. Stone,

P.S.
Send two of Taylor Stones
Other will be done soon, this has not and [unclear]

Boston April 4th 1878.
Mr. Farrington

Boston April 5th 1878.
Mr. Farrington

Dear Sir

Dear Sir

Your recd. also pair of boots. I will send the brown
one. I noticed the color is high in the first package I
sent, so I found one to pair send. I am glad you don't find
with that, and will keep the other ones any better than
whilst until I find his suit. I think Mr. Dixton is always
I can send that pair of your bearing when he wants to buy
and, Mr. Peck seems tonight. I enclose a letter from
for a few days to remind, Mr. Kidd for a two Kt Stone,
is not feeling very well, as I have forgotten the report

Business is dull here and about him, Mr. Peck would have
scarcely anything for two weeks, nevertheless if he can find, I have
written to Mr. Kidd that I had
nothing of that size on hand but
would write to my N.Y. office.

Yours truly
Henry D. Morse.

Yours truly
Henry D. Morse.

P.S.
Don't send to Mr. Kidd unless he
is good — but you can
write him that you can't fill
his order

Boston Apr 6th 1878.
Mr Yerrington

Dear Sir

Yours rec^d with checks of
946th & 252. I will send the
pair to you again next week. I
have matched the stone which
had a little colour, and they both
look white, Contrast who what
made it show the colour. —
as soon as I can match the
white one I will send it to you.
I will see Mr Boy about the
matter you referred to in regard to
postal matters, — Business is
still dull here, I was glad to
see you got the 75 for the fair
of 74, it shows them are some
who appreciate fair stones —
I will soon send you some more.

Yours truly
Henry D. Morse.

Boston April 5. 1878.
Mr Leopold Morse

Dear Sir

I enclose herewith a copy
of a letter which I sent to the
Committee of Ways & Means on
the 12th of Feb^y and having
just seen in the paper that
in the tariff (as reported) precious
stones of all kinds are placed at
10 per cent, which would include
the rough diamonds, unless there is
some other provision to place them
on the free list as they were
before, I write to you to ascertain
just how the matter stands,
and if in case, nothing has been
done, to know what I can do
in the matter, as how to do it,
as it is a very important matter
to me, your attention to this
will be a great favor to me.

I remain your very truly
Henry D. Morse
330 West St Boston

Boston Apr 8th 1878.

Mr Yerrington

Dear Sir

Yours met with no sales
and also for 30,000 - 100 - I don't
forget to send Middle letter -
but enclose it tonight -
as for getting new die? it does
not pay to labour is hard -

Mr Hamblin - Will you meet for
me, but when he gets a copy with
the lot he now has I don't think
I shall cut any more at present -

May 12th 3/4 100 stones are yours
I don't if I can pick out a dozen, I know
then I have to keep down on hand
for orders here, but the first moment
I can get I will see what I can
do, there are a great many in the
best thin lots which we must
work upon, but we cannot break
into them until they are done, then
I shall try and sell each lot together
& the big pair are progressing slowly
it will be open books now at least
I have the stone well in hand, I have
just purchased 500 1000 tons at 100 cts
Yr truly Henry D. Morse

Boston April 9th 1878

Mr Yerrington

Dear Sir

Yours recd. with 100 95 -
I don't want any more work at
present, as I wrote you I have just
bought 500 1000 tons -

I have sent you 12 stones 8 1/2
fine quality - assuming from 7 to 10 lbs.
you must use your judgment in
case any one is detected, as I think
they are worth from 7 to 10 -

I have also sent that pair as
I know it, and another pair with
it of 200 lbs - I suppose if
your customers want by the weight,
they would think this last pair at
200 cheaper than the other at 220
but I don't. Mr Pick is at it any.

12 stones 8 1/2
1 pair 240 220
1 pair 240 200

Yours truly
Henry D. Morse

Boston April 12th 1878.

Boston April 10. 78

Mr Harrington Dear Sir

Yours recd. — I selected a small lot of pieces from that box which I think I can get some small stones out of — although it is not profitable to make them, but it will answer to fill up the time in case we get short of rough — Hamalluz. I have understood is going to start for himself, he has some nice & polish brilliants, I think he counts if he dies try on he has — sent about 16 yrs old to be is now polishing small brill. & for me but is a poor workman —

Yours truly
Henry D. Moore.

Mr Harrington Dear Sir

Yours of the 10th & 11th recd with page 29 below — I did not know there were any imperfect stones in that lot, they show all selected stones in the paper which I took them from — but I did not have time to look them over with a glass before sending, so you can use your judgement in regard to them which are imperfect, I should like to sell Titon's now, but I have not the kind of goods which he buys, I think a lot of pretty cut, clumsy things & fair colored counts would do about the price he would be willing to pay — what he calls specimens would be cheap — I call only fair quality — I have selected all the good pieces from my last box — but there are no glasses here, in it — I can imagine the quality of B.S. & D's 34 stones at 56. probably a lot of fair quality with all the poor ones taken out, Mr Cook is still away, had a portrait from him saying he expects to be back on Monday —

Yours truly
Henry D. Moore.

Mr Moore thinks of going to
and find the best of night work

Boston April 16th 1878.

Boston Apr 13th 78

Mr W. M. Child

Mr. Childington Dear Sir

Dear Sir

Your note of the 7th 1878.

I am not looking for the price
but have put out some of the
which I have sent by express
since I am in the city and have
no money. My daughter being very
sick I don't feel much like business.

Your letter is not in and can
furnish the 34 stones or 1 lb w.
few 34 stones or all for 80 per lb
fine hand stones @ 100 per lb.
anything below the price at a low
price according to quality.

Should you get an order and
will send the stones to you as
to generally do, to be paid on
delivery.

Yours truly
Henry D. Moore.

Yours very truly
Henry D. Moore.

Boston April 15th 1878.

Mr Hemmington
Dear Sir

Yours recd with a Sales
& Cash also CK 7th 1878

It finds that of all the dis?
which are out, the proportion
of absolutely perfect stones is
very small, even from the finest
sets and parcels of rough. There is
almost always something either
Colored, speck or flaw. — For you
see the only proper way to
sell is, to sell in lots then we can
get rid of those stones which are
not quite perfect, but when every
dealer wants to pick only a perfect
stone then their quarters of our whole
stock is left unsaleable, and then
when you have cells, and show them
a stock of 20 to 30 thousand dollars
they say you have nothing finer enough
for them. so they go to another who
has just recd. a fresh lot from Europe,
and is just enough to allow them to be

called, so the buyer succeeds in
getting what he wants, and you
are disappointed that you cannot
fill his order as well as any other
dealer — They also show you that
they have got selections without paying
much extra, and the seller, (if he only
knew as much as he ought) would find
he sold them stones at less than cost,

if I have got so that I pay but
little attention to these Bums, I
know that I cannot afford to buy
and cut the rough, and sell the finest
at what I know must make a
loss to me on the whole if all are
sold in the same ratio,

Perhaps Bissinger might give
115 or more for that stone, I think 110
to cheap. — Mr Peck is back today
but not able to do much. —

Yours truly
Henry D. Morse.

Boston Apr 17. 1844

Mr Yerrington

Dear Sir

Yours of 15th & 16th should
the price of that pair be \$500 -
if it should prove to be too high
I shall then a little to make the
sale, I could not find more than
three fine 7's unless I look into
lots which I cannot well do, as
they are not yet finished and it would
make confusion in my accounts.

I shall send you a lot to try on
Mr May soon - I will send
you another pair as soon as I can
get lots of them of about 2 lbs.
these 7's are scarce just now
My Daughter is about the same
it is not the one you saw in the

Yours truly
Henry D. Moore.

Boston April 18.

Mr Yerrington

Dear Sir

Yours recd I don't
think of any man just now
for Mr Carter but will make
some enquiries, some doubt there
can be found about how often
would be glad of the position,
Sold Alcock Skinner 11 before
the other day for a cross, 4th
for the Cash, while writing this
recd telegram, and have sent the
only pair near the weight which
I happened to have in, it may
have some wear out on opposite
the pair sent 3 3/8 lbs for 3 3/8 lbs pair
they are very good stones and nearly
perfect.

Yours truly
Henry D. Moore.

Boston April 19th 1878.

Mr Gunnington Dear Sir

Your note with the rough
by express, two of the rough have
arrived, but I will do my best
with them, I have returned the
other dis^d of Schumanns by Mr Pay
also two pairs - I could not make
that stone look on the front as
blue as it does on the back. I
beveled the left side and cut it
all over, the ground I left as it
was - I think perhaps it would
be as well to accept of Lyngs Vaidy's
offer of \$338 cash - The Kant stone
you speak of I have a customer
for and may sell it alone, if not
I will try and match it and send
it to you. - My Daughter is
about the same,

Yours truly
Henry D. Morse.

Boston Apr 23rd

Mr Livingston
Dear Sir

Your recd. with a lady
and also of 338 & 239th Nov

She called yesterday
wanted a fine \$3 to 4th
pair - I let him take a
pair, the best I had.

Yours truly
Henry D. Moore.

Boston May 2nd 1870.

Mr Livingston
Dear Sir

Thank you - I have not
sent the 11th pair yet, but I will
send it, I will try and send the
large pearl tomorrow, I am sorry
it arrived this morning.

Yours truly
Henry D. Moore.

123
Boston Office 16th 1878.

Mr. Huntington Dear Sir

Yours recd. I should like
full of the large No. 1000000 =
I think my fine ones would cost
more than 40. I have been selling
at 44 to 50, but that is very slow
fine and brilliant, the usual ones of
fine ones, not more than one thin
and more fine & brilliant, when such
like are sold as they run they can be
offered for 40 better than the selection
of the same at 40 - I can send you
a fine lot of small stones, say 7 to 10
mixed together which will run finer
than any lot you can find on the
market but I cannot sell them in
competition with the pressed ones of
Culver - I had a customer coming in
the early part of night and for a fine of 40.

Oh about two lb., if you can any keep them
in your mind until I send

Very truly
My daughter is going back Henry D. Moore

Boston May 3rd 1878.
Mr. Huntington Dear Sir

Yours recd. the 30th of May.
and did by express to be sent 1 lb., I
will in my best with it - I have seen
you by express the price which and
the account I had to your order
before and will send, also send you
some of the fine small stones of 40
I don't believe you can find from
50 to 60 of what is called fine ones of 40
as you - then, I think they are the
best and I charge them at 40.

I send 1 lb. to send you and send
to you - two or three of the finest
officers, you can find, from 2 to 3 lb.
that will run very dark ones, but the
size attraction 10 lb., perfect & brilliant.
I will try to send a set if I can.

I thank you for your kind offer to
C. in and help me out, but all things
I am just along with - business as the
business is quiet. Can not find the 2 lb.
stone of the fine you wanted.

Yours truly
Henry D. Moore.

Boston April 4th 1878

Mr. G. J. [unclear]

Dear Sir,

Yours recd. with as value of
specimen. herewith mine lot
to Lyman & Hardy. — Mr. Pay
leaves for N.Y. tonight, and
have sent you that lot which
I wrote you about, we must
get \$75 for the lot, you saw
name any price you think better, here,
as you know your customers lot,
you will notice that there are
fine, medium, and poor in this
lot, that is the way they come,
and it is so with any lot of rough
which we get, this lot is a fair
sample of fine rough goods.
The lot cannot be broken under
any circumstances. — I have
wanted to see this lot when it
was finished, if you should
see the 12 lb stone for that man
Chapman here & if he come if you will
with him. Yours truly
H. D. Morse,

Boston May 6th 1878.

Mr. Churston.

Dear Sir

Yours recd. with as cash
my customer for the specimen
is quite undecided, so you will
not send a stone until you hear
from me again, nothing doing
here, Hardy & I see stone at
lot to W. L. Wood, and they are
probably take Woods stone.
If you should see a fair
hyacinth, not large, (I have
one) a customer for one, I suppose you
have had a call from Mr. Pay
today.

Yours truly
Henry D. Morse,

Boston May 7th 1878.

Mr Harrington

Dear Sir

Boston May 8th 1878.

Mr Harrington

Dear Sir

Yours recd. I send by express today R.S.D.'s diamonds. I have news for them, it has been a hard job on account of two knots, one on the top and one on the bottom, which are ^{very} difficult to polish, but I have ^{been} able to sell together, a fine stone for them and ^{will} be very bad to break. It is as large as possible after ^{the} ~~grub~~ ^{grub}, as it will be impossible out the flaws and making it to show them all out in three brilliant, I think it will ^{now} ~~now~~ ^{now} months time, then again, the sell for a much larger price ^{than} ~~that~~ ^{that} are always sold first, and before, I have also sent a ^{gem} it is very uncertain whether you will which belongs to my bottom will be able to get large enough to want a perfect gem of these prices for the best, to come out alone and brilliancy in the ^{light} ~~light~~ when the poor one are of the one now in it, try and ^{find} ~~find~~ ^{find} — I have had some little one for him if possible —

Experience in that direction. —
 If all the flaw and small stones were sold first you could then

Yours truly

Henry D. Morse, Calculate better,

Yours truly

Henry D. Morse,

Boston May 9th 1878.

Mr Harrington Dear Sir

Now as to the lot of 75th lbs, you must try and place the whole lot together.

I fear it will be a long story before the whole lot could be sold if they are broken into. If you find it is impossible to sell the lot, then we will consider your proposition.

My customer still wants to see a fine 2th Sapphires a little oblong in shape then O try and send me one tomorrow if you can find it. Tiffany may have such a stone if you cannot find it elsewhere.

I heard of a lot of large stones being offered here average 2th to 2th at 110, good quality, and were allowed selection without an open charge, I cannot understand how a man can be so foolish.

Yrs truly Henry D. Moore.

Boston May 9th 1878.

Miss Helen Tracy

Dear Sir

Some of the 5th is at hand and in answer will say that if the 100 lbs of rough which you mention are large sizes say about 7 lbs each I will make them for \$5.00 per lb. My price has always been \$7.00. owing to dull business I make the reduction.

Yours truly
Henry D. Moore
383 Wash. St

Boston May 10th 1878

Mr. Worthington

Dear Sir

Yours sent with ck for the
also sent the 3 Sapphires which I
cannot make answer, the one in
the paper is the nearest, if it were
2 kt and one shade darker I could
sell it, you may find out yet.

Mr. Pack is to leave here tonight
for New York. I shall send the 3
Sapphires by him, also the large 7th
which I have cut down a little from
the table which makes it seem better
don't think I can do much more
it to improve it unless I should remove
it very much, which I don't think well
pay as I cannot make it possible
by doing it, it also sent the white stone
which it suited me, it is not so large
of 10. The size is the same as when I
got it, but to make it finer I had to
a considerable sum both top and bottom
could not do it with any less loss.

Yours truly,
Henry D. Moore.

Boston May 13th 1878.

Mr. Worthington

Dear Sir

Yours sent with an order, cash.
also sapphires by express —
I will show my customer the sapphire
but I think 96 very high if that is
the price per kt — in regard to the
let, it cost us just \$65 for the

ought to make 70 per kt at least,
I had rather break the lot than sell
for the cost. I know there are
many imperfect, and there always is
in all the lots we get, if they were
all perfect they ought to bring much
more, I am now working on a
large parcel which cost \$15,000
and the proportion of imperfect stones
is larger than in the lot which you
of 10. The size is the same as when I
got it, but to make it finer I had to
a considerable sum both top and bottom
could not do it with any less loss.
in London for a long time, so you
that had must get a good price
for perfect stones.

Yours truly,
Henry D. Moore.

Boston May 14th 1878

Mr. Huntington Dear Sir

Your note this morning says to
forward anything all right.
I hope the Pack is enjoying its
trip. Business is very dull
here; at least you will soon
be getting my price or more if which pays for the interruption —
you think that lets I think
you will. I can understand
that the buyers are bound to take
all the advantage of the unsettled
market when they buy large lots,
and will not offer anything but
— my — — — — — and then make
a sacrifice, as must you.

Yours truly
Henry D. Miner

Boston May 15th 1878.

Mr. Huntington Dear Sir

Your note with order 50th and 200 — I will look for the
1st tomorrow, being almost home
constantly interrupted today, but have
ordered them small ones amounting
to between 3 & 4 hundred at retail
— I have only one specimen in the
matrix, that we want to keep. I
know of two others which can perhaps
be bought. Have no rough crystals
just now, but we are expecting a
lot next week then I may be able
to fill that order.

Yours truly
Henry D. Miner

Boston May 16th 1878.

Boston May 14th 1878

Mr. Harrington

Mr. Harrington Dear Sir

Dear Sir

Your note of May 10th

Yours recd. with of 63/2

concerning this morning says he also 26 page states, and ten did not
found anything all appears be repaired, I have sent the off
I hope the book is enjoying better 225 - also as a list of specimens
life. Specimens is my dear which you may call for the most
kind, at hope you will send you can get my own or anything
in getting my piece or more from or less - hope you will
you think that let's I think still my ring down, if paid
you will, I can understand cash for it, and now want the
that the buyers are bound to have to spend, Mr. Pack would
all the necessary things - the specimens, and glad to
see - I am sure they are large better him back as it don't like to
and to see them - anything to be alone in my office - send the
specimens - I am sure you will find it as good as you find it,
a satisfactory business, then with
to do it, and you will accommodate me

Yours truly
Wm. S. Harrington

Yours truly
Wm. S. Harrington

Boston May 17th 1878Boston May 18th 1878

Mrs. Huntington

Mr. Huntington

Dr. Sir

Dear Sir

Yours note, with all for the other the cases of them small stones
I enclose herewith W.L. Shedd's note, as some expected to send very small
for collection when it becomes due. Thus so they can be sent in my

I will look up those specimens. Clearly as it looks and pay even
and the matrix. Perhaps it will be a much larger piece.
be well to put an advertisement a little longer, hope you may find
in the paper you speak of if some of the same size pieces.
don't cost too much, I have no doubt there will be in N.Y. and
out under my collection you may find. The specimen pair I have not
changed, so it shall not try to get pair. I have a very
best prices any lower, repairing a lot 240 to 1300 for Mrs. Brown,
the mother of the land and have my best price for the cash - I
don't care so much about it, and
to do it, we must accommodate our
customers whether we are busy or not.

Yours truly

Henry D. Brown.

Yours truly

Henry D. Brown.

Boston May 20th 1878.

Mr Harrington

Dear Sir

Yours recd with Tappan -
I showed it to my customer today
and as he was going to N.Y. today
he said he would wait until he
returned before deciding, so I will
retain it for a few days with the
other, but if the parties there to
it, telegraph and I will return it
at once. I don't think you is
enough for that pair, if it had
been you it might amuse it.
I know you don't have but little
trouble in selling all your stock
if you want only accept their offer.
I am sorry you want our pair
in your store, but you can
return the ring to you as
sending a pair, I send you
a pair stone 2 1/2 it has a small
mark in it, if it were not for the
effect of it, but a large pair
is as it is I will send the stone
for the stone, perhaps you

had better try it at ^{2 or more} 500 first
so I think it is worth it,
it is the finest stone in the
last parcel which we recd from
London, there was 15.00 in
the parcel. — The finest
pair of the stone I could not
make up today —

Yours truly
Henry D. Hunt.

27
Boston May 21st 1878.

Mr Livingston Dear Sir

Yours rec^d. of ascent the
mistake on the last. I know there
was 240 but don't see how I
could have written 240 —
This last cost 200 to inspect
but I got it for 75 etc and
have selected some out of it for
cutting, but not any good ones.
If you can get some than 75 etc
do so — I will see what I can
find for a 2 1/2 sq. yard, say 1/2
of stone and may send both
one, but I may have saved some
as we are just commencing on a
new lot of rough — Mr Pray wants
2 1/2 sq. yard —

Yours truly
Henry A. Morse

Boston May 22^d 1878.

Mr Selwman

Dear Sir

I have examined your dis^y.
and have come to the conclusion
that if it be my own stone I
should take a little from the girdle
and make a good shape, then make
the whole of the bottom of the stone
new, by doing it in this way it
will increase the brilliancy and make
a handsome stone at a cost of 8 or 10.
but if I simply grind out the two
fractures the stone will be left in
a bad shape and the expense will be
5 or 6 for that, the loss will not
be 22 — the fractures leaving
the stone 2 1/2 (about) —
I am very glad to answer
it to you

Yours very truly
Henry A. Morse

Boston May 22^d 1878.

Mr Gunnington Dear Sir

Yours recd. I don't feel willing to sell that stone to L.H. less than \$25. my first idea was \$250 - it is so well exposed and handsome that I think it is cheap enough, and we can afford to keep it for a while, if I can't get a retail customer for it. I can't easily get one.

I have written Mr Selwyn that they cannot be bought in London. I have the refusal of that large yellow stone of only 3 lbs weight, weight 23 1/2 lbs well exposed, and very brilliant, and perfect, one of the finest yellow stones I have seen. Now I would like to get some of a sale if possible, before buying it, and our chances for the sale and lot sure of getting for it. If you can be sure of getting for it, and if I can see a profit I will buy it. I will keep the 10 pairs in mind.

Yours truly
Henry D. Morse.

Boston May 22^d 1878

Mr Gunnington Dear Sir

Yours recd. I had a letter this morning from Bessie offering 60 cts for that lot, I think I will let you see him instead of answering it. it seems to me that you can do better with him as they cannot be bought in London for less than 2/6 and they certainly ought to bring a profit on that price.

I returned Eisenmanns Sapphire to you by express, my customer found one in N.Y. better than either, and I am now settling it with 2 dols. I give him 10 large pairs when I come in to N.Y. which may be worth two weeks - I have not yet heard of any stones but diamonds being found at the Cape -

Yours truly
Henry D. Morse.

Boston May 24th 1878Boston May 25th 78

Mr Hinington Dear Sir

Mr Hinington

Dear Sir

Yours with ed sales,
I returned the note to Dr H which
is all right, except it supposes —

I also recd your telegram and
answered it, that the pair shown
given was the lowest cash pair,
the fact is I told Lynn \$25 the lot,
and if he has not decided to buy
them, send them to me by express
as I can sell them here for a
better price, Mr Day has been
confined to the house since his
return until today, he took cold
on the boat, I think, I shall

have seen the stones & rings bought
for \$4 — I would buy pair to stones
as that pair as long as my money
lasted, it would be better than
buying the rough and cutting.

That pair of diamonds which I
had in my whole stock, and
it will be a long time before I
can get another pair as fine, so
I really hope he did not sell them,
I think Mr Day will buy the large
one the best, I think, I shall

I have two large stones —
which Overy & Sons paid \$200 for, at
Can sell them for \$150, also a crown
& great pendant cost \$200, was made
by Deane & can sell for \$100 or less
will send them on tomorrow

Yr truly Henry D. Moore.

Yours truly
Henry D. Moore.

Boston May 27/78

Mr Livingston

Dear Sir

Yours rec^d with cordials —
I have sent the pink pearls
by express and the thin stone
which I rec^d the 1st of Apr. you
it has not much brilliancy and
cannot have unless rubbed in age
some time and half another —

The pink pearls only 8 sh^{rs} for
so far, I want to give you if you
possibly want but can't make a
little profit if not a little loss —

I will look over and see if I can
find the small pair tomorrow
in the furniture store in our
office there, — I have made
an offer for the large yellow stone
and shall know tomorrow if I can
get it.

Yours truly

Henry D. Morse.

Boston May 28th 1878.

Mr Livingston

Dear Sir

Yours rec^d with ack for 125th

I am glad L. & H. returned that
pair as they were the whitest
pair I had in all my stock.
and I can sell them for a
better price, you can try them
on Tiffany or any other customer
you have, and if not sold send
them to one wherever you have
a parcel to send. Business is
any quiet here as well as in
N.Y.

Yours truly
Henry D. Morse.

Boston May 29th 1878.

Mr Yerrington Dear Sir

Yours recd. also ok for the
Pearls, that thin dia? I told
my polisher only to fix the girdle
and make the top over, if you
want the girdle made over I will
do it if you think it will pay -

I have sent you the best pair
of 1/2 stones which I had on hand
also the lowest dia? which I
made lower on the table side, it
is now much more brilliant, it
might have been improved a little
more by making the girdle over
but as it was a cheap stone I left
it as it was. ~~It is very~~
hard and kept the workman long.

No hurry about the pair from you,
don't care about the carbon -

Have not seen your wife and son
yet. hope I shall tomorrow.

Yrs truly
Henry D. Moore,

Boston May 31st 1878.

Mr Yerrington Dear Sir

Yours recd? I am glad
to hear there is something more
coming from Levi. -

As for the black dia? I
don't like to see it -

Your wife has not yet
made her appearance, I
am sorry not to have had a
call from her.

Mr Day thinks of going
to N.Y. on Monday and wants
me to go with him, I don't
know whether I shall be able
or not.

Yours truly
Henry D. Moore

Boston May 31st 1878

Mr Mulford Dear Sir

I rec^d your letter from Crosby & Foss, as they are not now in the city, enclosing, so they sent it to me to answer.

I can furnish the powder as you grind it for 3.00 per lb but you would have to do the grading in oil to get the different grades, should you wish me to print it but not know —

Yours very truly
Henry D. Morse,

Boston June 3rd 1878
Mr Emerson Dear Sir

Yours rec^d with ac Sales and Cash ac, I got notice of Shaws removal, also rec^d of \$70 for order.

I am sorry I cannot combat the weather, if I could I would have it pleasant most of the time, Mr Pry was in doubt this morn about going to N.Y. I was not able to leave on account of some appointments with customers, had a little business Saturday and Sunday today, sent Mr Silimans die to Montreal today, I made a very handsome stone of it — hope or will suit him.

Yours truly
Henry D. Morse,

Boston June 4th 1838.

Mr Curington

Dear Sir

Your note with ch^g of \$63 —
Buckingham is bound to buy dis^t at
his own prices. But it will not
pay us to sell at their prices.

You may send any ring for Mr
Nor Day does not go to N. Y. until
Thursday — I don't think I
shall be able to go, but I may.

Three stone found 145 & sold
for 75 — all are in want of
another fine specimen of a to 2 1/2
in. must be a dark rich stone,
and some of our best cut
of the London style at us is a
black & white distance off.

Yours truly

Henry D. Brown.

Boston June 5th 1838.

Mess^{rs} Miller & Fry

Dear Sirs

Your note, in answer would
say that it is impossible to
give you any idea of the price
I would be willing to pay for the
lot you describe, without seeing
them. and even then, we don't
like to make an offer, the usual
way is for a party having goods
for sale is to name the price
they are willing to sell for,
if they can charge enough we
are willing to buy if not we
leave them for others to buy.
If you can show us the lot
with your lowest price we can
tell at once, Yours truly,
Henry D. Brown,

Boston June 5th 1878.

Mr Yerrinton

Dear Sir

Yours was with check of \$300
I think ~~Mr. Yerrinton~~ ^{Mr. Yerrinton} would that did;
cheaper, you could have sold it better
for him, others offered values which
you declines I know all quickly as
those who knew their values ~~comparatively~~
have been in the habit of buying them
of the greenhorns for less than they
are worth, ~~perhaps~~ ^{they} are worth as much
as thick ^{in the wood} than ~~are~~ all other sizes in
the same proportion. size are best
makes the value, buyers, want to buy
by weight, giving 100 pounds for the
quantity of spruce stems, thereby getting
the advantage of 25 to 50 per cent over
the ~~others~~ ^{others} will find this one
to their ~~profit~~ ^{profit} they have ~~supposed~~
better paid by having their lots called
by some of these cheap buyers, ~~and~~

Yours truly,

Henry J. Morse,

14
11
10
9
8
7
6
5
4
3
2
1
1878.

ten June 7th 1878.

Mr. Verrington

Dear Sir

I enclose with page 39 July
at have sent a Carved pendant
made by Harwood, cost Carby & Toss
Long some time ago, I bought it
and can sell it for \$75, I think
it would cost today \$125 —

I also send an Amethyst & Pearl
which is very fine and cost 200
I can sell it for \$125 which I
think is about the value of the
pearl & Amethyst, the two pearls in
the earrings cost \$35, and 9 of the
pearls in brooch, weight about 2 1/2 grain
each. The Amethyst cost \$35 —

I am very cheap, and perhaps
I am sometimes with whom
we deal forming, will buy
them. I bought them with other
things. If you get a cash offer
for —

Yours truly
Henry J. Moore,

I have a sent Schuman's die?
three of which are finished, and
and was taken by the workman
in putting the small faces around
the girdle, it caught the sharp
edge on the wheel, it weighed
2 1/4 in the rough was thin, and
had a little colour, (as you see),
would not have been a very fine
stone, I sent it to have you
show it to Schuman, then if you
will return it to me I will make
the largest stone I can from it,
and pay Mr. Schuman whatever
the damage is, tell him to make
it as light as he can, —

I am always sorry to have an
accident of this kind on any
stone, but still none on one which
does not belong to me,

Boston June 8/78

Mr Yerrington

Dear Sir

Yours recd. Mr May was in
today and showed me the roughs,
as Mr May was not here I could
not make him an offer, he said
he was to show them to Osburn
as he promised Mr Smith who is
Osburn's brother to see him here
today, he may arrange to keep
the matter open until Mr May
returns, I looked them over very
carefully and made up my mind
that at \$7.50 they would pay. I
think he will sell them for about
\$8.00 — I have sent Brownson
his just this letter, I only make
the point — I don't think it
would pay to cut it entirely —

Yours truly

Henry J. Morse.

Said Nathl Plympton 22 Putnam St Worcester
there are four pieces, each 7 1/2 to each he
wants to buy about 2 pieces

Boston June 8/78

Mr Milheming

Dear Sir

I send you dis^d today
by express, I have made it
entirely over, and have made a
fine stone of it, hope it will
be satisfactory

Yours truly

Henry J. Morse.

Boston June 10. 78. Mr Carrington

June 11. 78.

Mr Carrington

Dear Sir

Dear Sir

Yours and I have entered

an order to turn away checks,

Yours not with cash to

that begins and answers

I will look over my list and try for you to buy the lot at his price
and find a stone which I think is for him, the parcel was sold
will be worth as much as the one my office (as Mr Pick says)
Stone would have been if it had been it presumes there was no change
not being broken, to take the place
of that one, Early & Sons have been told by Mr. if it is correct weight
to be a stone before they will send you the money
however it, and have commenced business to pay for it, we are in
selling at auction today, I buy directly for a large lot of poor quality
-sailed to you today for the benefit of the all month, in fact these
pieces for the rough, now they would be sent to the same place from the
stone as my stone and find it would be of the quality of the one I have
not with them until at least 1000 - it is a stone
that they now think best to get them
better price for cash, and as I can sell some here and will send
buy if not too high, you will be of help if you buy in,

Yours truly
Henry D. Mann

Yours truly
Henry D. Mann

Boston June 12th 1878.

Mr Harrington

Dear Sir

Your rec^d. with a sales

I ~~enclosed~~ ^{sent} herewith to your order ~~for~~ 40.85. — Should there be any little difference we can adjust that afterward, as Mr Smith was expecting to buy them I wish you would tell Mr May to say they were sold in N.H. I don't want him to know that we bought them, as perhaps we may alter what we want, and make a bid to sell to him, by getting some one to ^{advise} ~~advise~~ ^{from} ~~from~~ ^{from} N.H. that they have a lot for sale, Mr May is expecting to leave here for N.H. tomorrow I cannot possibly go with him, but may send the large pair by him, and have him bring the ~~small~~ ^{small} ~~ones~~ ^{ones} ~~also~~ ^{also} ~~be returned~~ ^{be returned} ~~them~~ ^{them} ~~same~~ ^{same} ~~yellowed~~ ^{yellowed} ~~lots~~ ^{lots} ~~of~~ ^{of} ~~to~~ ^{to} ~~be~~ ^{be} ~~sent~~ ^{sent} ~~to~~ ^{to} ~~you~~ ^{you} ~~advice~~ ^{advice} — Send every 1/2 pair 4 1/2 which is the nearest in fine silver which I ~~see~~ ^{see} ~~in~~ ⁱⁿ the place of the 2 1/4 rough which I ~~think~~ ^{think} is worth certainly more than the rough

Yours truly

Henry D. Morse,

Boston June 13th 1878

Mr Harrington

Dear Sir

Your rec^d. I don't doubt the ~~quantity~~ ^{quantity} of rough being all right I only suggest it to you that you might ~~write~~ ^{write} them when you ~~write~~ ^{write} them, I ~~is~~ ^{is} regard to the smallest Pearl set I ~~could~~ ^{could} sell it for 100 but think as the Pearl alone are worth nearly that it ought to sell for more, then if you should ask 100 you would not get an offer of more than 75 — The pair stuff we have not yet secured but hope to do so, we have bought the yellow die 2 1/4 and Mr May will have it with him in New York tomorrow, also the large pair —

Yours truly

Henry D. Morse,

Boston June 14th 1878.

Mr Gorington

Dear Sir

Just recd. I suppose you
have seen Mr. Peng and the large
diamonds being - my idea about
the yellow stone is, to ask \$1500
and then get the largest bid you
can, as we can sell for \$1000 and not lose
anything. The large pair I
should set at \$15,000. White stone
at \$4000 yellow at \$3500, and then
we have more to that price as we
get offered. I expect to see the
single tomorrow. Mr. Peng is much
better - says business quiet -

Yours truly
Henry D. Brown.

Boston June 15th 78

Mr Gorington

Dear Sir

You recd. also the
single by Mr. Peng. -
I think the single will prove
a fair purchase, although there
are better few perfect stones,
the colour is very good, lots of
included stuff. I shall try
and lay out - lot for \$8000
next week. - The stone which
I offer for three low prices
I know cannot be anything
very good at the price - if
you could only look them over
single you would them and -

Yours truly
Henry D. Brown.

Boston June 18. 1878.

Mr. Garrison

Dear Sir

Boston June 18. 1878.

Mr. Frank D. Taylor

Dear Sir

I sent you by express
today a No. 1 Ring price \$20.00
subject to your approval,

The reason of my sending the
ring all set was, that it was
about the size you wanted, and
I had no settings on hand to
send you with a stone, the
stone is a very fine one and
I hope it will please you

Yours very truly
Henry D. Moore

^{2nd set}
This set with ac sales & cash,
also the for 50 for 50. 300 & 294.

I think the sapphire at 500 too much
for my customer, I have not got a
stone which will match the 6th
you speak of. The other I might
match possibly if I had it here.

As regard to the dia. points I
know what they are, and how make
one or two, but to do that work, would
have to purchase some machinery for
doing it. I have often thought of
buying it, so I have had calls for them.

I need the money and will try and
do it for him. I am glad to hear
they are finding dia. in diamonds,
hope to have of a lot being found,
as it would benefit me as much as any
one.

Yours truly
Henry D. Moore

Boston June 21st 1848Boston June 22nd 1848

Mr. Yerrington

Mr. Yerrington

Dear Sir

Dear Sir

Given me, with \$200, & rather
 die from Justice's blamings which I
 will try and return to him tomorrow 1848, also Sapphire & dia ring —

I telegraphed for the 3rd stone but the Sapphire is not dark enough
 I have another customer for a finger ring customer, although the stone
 I did not have one on hand of blue is very good, If I don't find
 that I thought quite fine enough customer within a few days I
 but think that one is, hope it shall return it to you to sell there
 get it tomorrow. If the Sapphire will return it to you to sell there
 you have bought is fine enough I don't think it worth trouble the
 I can sell it — Mr. Pick is indignant & Kelly claim, it is too small,
 and return Monday — you will probably return to be out, I also let
 see him

him later this ^{even} stone on course. one
 of 174 spent @ the end one of 130 @ 130,
 Mr. Pick has been tomorrow night
 and will see you Monday —

Yours truly

Henry D. Moore

Yours truly

Henry D. Moore

Boston June 24th 1878.

Boston June 25th 78.

Mr Cunningham

Dear Sir

Mr Cunningham

Dear Sir

Your order with cart^{on}
also by express the 1 Royal of sales 42 - Mr March did
Chas. Thompson - and supplies in not pay but said he would
and but might get him or there in a bill, I presume he
small stones out of the lot.
Mr Park did not expect said he should pay when the stone which
but a few days longer, as the rough and now cutting is done,
did not go at all. I know Tiffany & Co don't
by express tonight. Have not much like to sell their choice goods
at the Hudson yet. Have you had at wholesale, particularly in
any line on the large yellow stones and gems, which are always
get, Mr Park was hoping to purchase, I don't think I can
a quick line with that, and I have them when I know how
side cheap - difficult it is to find them,

Very
Very

Yours truly
Henry A. Morse,

Boston June 26th 78

Miss Garrison

Dear Sir

James said. If you get a crust
offer of \$1000 for the large yellow
stone sell it, although we hoped
to get more, but a quick turn
at a small profit will pay better
than keeping it for a long time
and losing interest, I know
it is worth \$1500 — I think
you had better sell the best
to Dickinson — The large flangy
stone perhaps better to sell at \$100
unless you can get more.

I don't find another octahedron
like the one I sent Durand in
the packet, there are some of them
may get some only later.
My daughter who was in your office
was married yesterday and has
started off on a trip to the Lakes
Wells.

Yours truly
Henry D. Morse.

Boston June 27th 1878.

Mr Garrison

Dear Sir

James said. with postal from
L. J. K. I should settle on whatever
plan is proposed by the other creditors.

I rec^d. the rough from Hadden, I
don't know as I understand just
what he wants done, although he
has given quite a description, which
as I understand is to have all the
stone in its natural shape except
polishing the rounded sides flat.

I may get into the making of
three die^s points whenever I have
time to attend to it.

I have a retail order to fill
for which I want 8 half kt
stones fine and ~~well~~ ^{well} exposed
if I have them in your stock
please send them, if not I shall
have to buy them,

Yours truly
Henry D. Morse.

23
Boston Jan 28th 1878.

Mr Channing

Dear Sir

Your rec^d, with sales of \$3.

I don't can how much more
you get for the lot in the yellow
stone, but if an agent is sent
there and some few sales
had, do you have any call for
small fine Opals. I have just
bought 6 very fine ones. This is

It was in today with 5 dia.
brilliant like which were found in
California. I say I think there
are a plenty there, but they are
all washed out the stones, and
they only look for the gold.

Yours truly
Henry E. Moore

Boston July 1st 1878,

Mr Channing

Dear Sir

Your letters of 28 & 29 both
came this morning. In regard
to the Whistlers stone I doubt
if I am able to do what he
wants done, I can see that it
will be at my troublesome job
and hard to make a workman
understand, I need the help to
find only four that I can
use. The balance it will send a
loping you may show the
lot out at \$45. as it is all they
are worth, I have quite a lot of
small rubies, some of it is very
fine, worth \$45. I would need a
\$100, will send you some if
you can sell it. You can receive
and settle the Levi matter.
I would like to go to Cal. but can't,
not as of sales 1844 —

Yours truly
Henry E. Moore.

Boston July 2. 1871

Mr Cunningham
Dear Sir

Yours recd. I will show
your circular to some of my
bookmen they may feel inclined
to join, I think it is a good
thing. Mr Peck don't say
when he thinks of going on
to see you say I fear long.

I heard Smith of Cohasset
has just bought a lot of fine
rough in New York about 300
tons was expecting.

Yours truly
Henry D. Morse.

Boston July 3. 1871
Mr Cunningham Dear Sir

Yours recd. with file of
323 ⁴³/₁₀₀ I have sent you the
balance of holes after taking out 5
of them, I have changed them to
45, but should take 40 if I could
sell the lot, I also sent you a
lot of Mules at 36 which I know
runs finer than most of the mules
which is sold, as I have taken out
the poor stones which have no brilliancy
leaving them all brilliant, hope you
can sell the lot together —

I should like to see those holes
at 33 they must be poor, as fine
holes cannot be imported less than
62 in lots, fine holes for 45 to get
about 20 — report from Washington
that has just returned —

Yours truly
Henry D. Morse.

155
Boston July 5th 1878

Boston July 5th 1878

Mr Taylor

Mr Worthington

Dear Sir

Dear Sir

I have sent you by express
three dia^s of fine quality — had a pleasant trip to Orange Co.
The prices given to you will be I think it would be well to
subject to 10 per cent — of course, and the combination —
returned the stone, and would New York is probably there today
advise his keeping them or selling you can give it to him —
them to some of his friends, as also return Large Pearl by him,
I can allow for them, I am glad Mr Wilder was
not hurt, weather hot again

I think they will bring 10⁰⁰ per day — not much doing —
and if will allow 12.00 per box.

Yours very truly

Henry D. Morse.

Yours truly

Henry D. Morse.

Boston July 6th 1878.

Dear Sir

Yours rec^d. with a few
 lines. I will send
 reply this morning -
 I think the report of Smith
 having bought 300 lbs rough
 is a mistake, as I send
 Mr Humphrey who had charge
 of Coleman's Shop, and he says
 he would know if he had any
 rough, and he has seen I
 did not have any.

Business is quiet here
 every body is away, I managed
 to have some cleaning
 done from that last
 month, there are no less which
 require clearing, and I can fill
 up all my spare time.

Yours truly

Henry D. Morse

Boston July 8th 1878

Mr Cazen

Dear Sir

I take the liberty of writing to
 you concerning an account which
 I have against you now, as your
 note to me Feb 5th of your some
 illness, and said you would cash his
 attention to the ac as soon as he was
 about again, He wrote me Feb 23
 saying that he would send me a
 few rows, it is now 6 months since
 I recd the letter, The bill was bought
 in Feb last and was a cash bill.
 We commenced our account with
 Mr Cazen & Co and (knowing you
 to be good) presumed when your illness
 distressed you that, backed him with
 funds to continue the business, hence
 he continued the credit, and was ready
 to accommodate him as far as I could,
 this delay causes me some anxiety
 and I would like to know from you
 just the situation, and also when I
 can expect a settlement, I sent a bill
 July 1st and wrote a few lines on the bill
 and have not heard from him since long
 Henry D. Morse.

Boston July 8. 1848.

Mr. Livingston

Dear Sir

Yours recd. also a sales
and by express the diamond & two fine
young stones, and Brown did. I
I don't care to buy the diamond if I get
as it would leave me to make it
fine than it would be with stone and
stone before we could get one 150 for
for it, as you see it would be a
losing game, I will cut it for them
if they wish. Tell them I can improve
the 17th at the cost of 1000 shall not
have to make it over entirely. but say
14 to 16 — I don't care to see the
stone of Mr. Clark if it is imperfect,
it has a customer for a fine stone
about that size which I hope to
do my work. Another but again
today. nothing doing in business

Yours truly
Henry D. Moody.

Boston July 9th 1848.

Mr. Moody.

Dear Sir

I have been working on
your dia. most of the time since
you left it, the flaw was much
deeper than I expected. I have
taken the table down to get the
flaw out, and cut the girdle away
to enable me to raise the pavilion
so as to get brilliancy, it is now
a round stone of 2 1/2 and the
flaw still shows in one of the stars
and I have now to make all the
minor facets which may take 16 more
hours the bright, it will be a sharp
specimen stone, but still the flaw
shows. I don't dare to do any
more for fear you will think I
have unnecessarily sacrificed bright,
a person may & then but judge
as to what a stone will
be to get out a flaw, still be
mistaken, perfect stones are now
appreciated — Please to return the
two dia. as I have a customer for one.

Yours truly
Henry D. Moody.

Boston July 9th 1878

Mr. Fenington

Dear Sir

Excuse me? you can see the
the disordered the specimens.

I don't think I will sell the
specimen you ordered. I have
had several of fine quality.
What I have seen is the finest
that I have seen, all have not yet
been mixed with others and
don't know as it does to.

Sold the stone which I
could back from you, today &
am very short of orders of fine
quality. have some calls almost
every day and cannot supply
them. I shall have some in the
last lot I might be able to as I
can get them now. They are very
white generally -

Yours truly

Henry S. Morse,

Boston July 9th 1878

Mr. Wm. L. Fenington

I hope and they dear
I suppose I will be able to
afford. I hope you will
be pleased with the I think
if my handsomeness
I trust it will answer
your I have a receipt
from the officer on

Yours very truly

Henry S. Morse,

Boston July 11th 1878.

Mr. Yerrington Dear Sir

Yours recd. with exp. 20th.
I still have hope of finding
that fine Sapphirine connected
Taylor Brothers sometimes get
a few, also Randall & Davenport
& Smith & Hodges, I hope you
may find a customer for the
Carnes & Amethyst set, soon, I
think them ~~very fine~~ — I also
want to sell the best of pearls
to clear the lot. —

Yours truly

Henry D. Moore.

Boston July 12th 1878.

Mr. Yerrington Dear Sir

Yours recd. with exp. 20th.
I am sure about the Sapphirine
pair quality will not sell.
London the sea from Troy.
cannot make it at any price,
it is full of knots. The ind.
specimen I also return for you
to sell them, as I have none
too hard, I also send back the
Sapphirine pair & ring as of course
sell it, you may be able to
sell it there. I was surprised
to hear of the dissolution of S. H.

Yours truly

Henry D. Moore.

Boston July 13th 1774.

Mr. Livingston Dear Sir

Given and sent I think you
better take the same, another better
of selling is better than buying, I shall
keep up the amethyst and if I cannot
sell it for 100 as I think it is worth
that for the stones and gold, If the
best don't sell I can give it up for
powder, as we use a considerable in our
shops, I have had some of the cheap
stones you speak of, but sell them here
as fast as they come in, I will do
my best in saving Money's stones,
I return Henry Monro's stone with
this, I ~~will~~ ^{try} my further in
trying to get out the flint, it has cut
it out since and the flint still to be
seen, but it is a specimen of

don't want the Agamemnon,
the one you sent with it, also send
you a dozen of Opals to sell for me,
I bought them in Chalchala, they are
Andalusian Opals and I don't care to let
them lay for fear of their cracking, if
any cracks appear put some oil on them
I think Rhomboids burn them above
I should sell at \$60 but I think they are
worth \$100, the large round one is worth that,
I shall you can

Truly Henry S. Monro.

Boston July 13th 1774

Mr. Mayhew Dear Sir

Yours are? I am always
willing to exchange my diamonds
I sell for a larger one and other
the same subject has failed, I will
sell the stone as soon as I receive
it. I hope you may be able to
sell the other, I can and will
match the ring which I sold you
if you wish —

Yours very truly
Henry S. Monro.

Boston July 15th 1858.

Mr Yerrington Dear Sir

Your card with a check.
The prices for cutting in Europe
are as low as those of
others who do first class work.
My Port is small but of some
size probably be in demand and
I will then give him the same.
I think the specimens of diamonds
he had are good enough
for much business.

Yours truly
Henry D. Morse.

Boston July 16th 1858.

Mr Yerrington Dear Sir

Yours recd. Such a lot of
capphins as you describe may be
cheap or dear, it is risky buying
such a lot, as you cannot tell how
they will turn out, The 3 Kt stone
of Taylor might suit if the colour
was all right, the customer if
now have don't care for shape as
much as for colour and brilliancy,
My customer will not buy anything
but a first class stone.

I have a small lot of pink
pearls, American, not like those
you sold, but handsome and
can sell them cheap.

Yours truly
Henry D. Morse,

Boston July 27th 1878.

Mr Greenington

Dear Sir

Yours recd. with the three
yellow dials. (which you marked
Cognac) I don't call them Cognac
yellow, they are a dirty greenish
yellow, the price is low enough
but the shade of yellow not very
desirable. If you were to see a
good canary yellow side of these
you would see the difference.
I shall wait and return them
tomorrow or next day with some
prints I also recd. Schumann's
to 55th St. N.Y. & send to you the
supplies of N.Y. if you think there
is a chance of its selling me.
The dial you speak of 1 1/2 at 50c
ought to be five at 50c to 60c.

Yours truly

Henry D. Moore

Boston July 18th 1878.

Mr Greenington

Dear Sir

Yours recd. with Ch^g 16.50 -
I have sent the lot of Pink pencils
you may make the price as you
wish, but rather than not sell
will take 35. as I believe in
turning goods quickly, you can best
judge of your customers and charge
accordingly. As regard to the price
2 1/2 the price seems to me very high
and I think I could find many of
my customers who would appreciate
it enough to pay such a price.
I think it is hard to get such material.
I seldom see it, and if I had it I
could not get as much here as you
can in N.Y. I shall send you
the three green dials today.

Yours truly

P.S.

Henry D. Moore.

The Mercantile Gallery Co. have sent me
two dry prints, one at 15 cts each.
I shall return the cheapest ones today,
and write you to pay for the others
and see if they have given you
any. or see if you cannot get them here

Boston July 19th 1878

Mr Cunningham

Dear Sir

Your note with sapphire
of Dia. size. The sapphire is not
fine enough in colour or brilliancy
and it is also imperfect, I think it
is best to wait until I come on
and not trouble yourself any more
about it, as it is impossible to give
any idea of what I want, my customer
has seen the stone which came
from Tiffany, and says if I can get
another as fine he will buy it. And
it is no use to show him anything
below it in quality. It was expected
to be in N.Y. next week for a confer-
ence if the weather gets a little cooler.
My daughter will probably be with me
I have no special business but thought
better say but no business —

Yours truly

Henry D. Moore

Boston July 20th 1878

Mr Cunningham Dear Sir

Your note. I would drive
telling the rough to buy at \$1.00
if he will not pay any more —
I have a few rough ones if there
is any one who wants them who wants
to buy them, The Mountain City Co.
has at 27 Chambers St., no particular
hurry about it. They charged me 10¢
which seemed to me a retail price,
although I don't expect to be a judge
of that kind of merchandise, and it
may be of an extra quality and the
wholesale price, if I see it right on

It is my intention to go to visit
about the middle of next week, and
spend one day in N.Y. only. Then
take a bit of the north side to Albany
the next day. We have bought that
large lot of Dia. jewelry pieces of first
price stone mostly. I want to see
to see what I can get for them as
they are, and if I cannot get enough
shall break them up — are paid between
5 & 6 thousand dollars for the lot. —
You shall hear again as there

Yours truly
Henry D. Moore

July 26 1878

Mr. Charles F. Johnson

Dear Sir

Your valued order of
\$2.50 for which I send enclosed
one karat diamond powder.

Yours truly

H. B. Moore

75 N. B. River

Boston July 27th 1878

Mr. Gorington

Dear Sir

Yours note with cash
statement of arrived home one
Saturday, had a very pleasant
time, Conny indeed is a great
sight, had a delightful sail
up the Hudson river.

I am sorry to hear of the
accident you ran into with, but
hope he may get it all right,
— & he will it will soon be
all right again, as a broken bone
is not as bad as a severe sprain.

I met the ~~old man~~ and have
written to my cousin who is out
of town, hope to be able to show
it to him in the course of a few
days — Hope to hear of Conny's
returning this date for a good friend.

It will soon Widdie die the
first opportunity

Yours truly

Henry A. Moore

Boston July 27th 1876.

Mr Harrington

Dear Sir

Yours rec^d of the 20th inst
you have got the two stones from
March. I don't think I would let
him have them again as he has no
price, as I can do better with them.
I did not agree to any price less than
\$12 for the four cutting on a return.

I showed the Sapphire to my
Customer and he says it is not as
dark a colour as the one he wants
to match, still you had better see
if H&L will not meet that stone
for \$100 cash - I presume the price
given won't be subject to \$100 at all
for Cash. - I know how the very
best Cash price, and I will do
my best to make a sale for them.
I would like to see a sample of
the Carbon you speak of - I never
have heard of its being found in America.

Yours truly

P.S.

Send me drawing
No 192 weighing 4.96

H. Henry, J. Moore.

Boston Aug 1st 1876.

Mr Harrington

Dear Sir

Yours rec^d with an order and
the two diamonds from March by express,
I hope I shall be able to sell
them at a fair price this time -
Have been expecting them to be
sold on the spot.

Not much doing - hope you
will get a better price on the 20th.
Yours Respectfully

Very truly
Henry J. Moore.

Boston Aug 2^d 1878.

Mr Garrison

Dear Sir

Yours recd with page 48
 Sales. Mr Pack makes fol LK
 13.53 - Mr Pack did make a mistake
 in LK bill, he added in the price
 and I told him so, knowing it
 to be the price for cutting the stone
 he purchased me 12 per lb - I will
 send corrected bill, I have a doubt
 however will prohibit a, sort of that
 stone where the scabrous show the
 most for less as I told you I could,
 but to prohibit it all over and make it
 a fine stone with one 12 per lb -
 and if possible to have a bill do it
 any less. - I am glad you prefer and
 on that suspicious order, I will
 be on my guard - I enclose herewith
 a check for the difference, I recd the
 stone and I hope to sell it. -

Yours truly

Henry D. Morse

Boston Aug 3^d 1878.

Mr Smith

Dear Sir

I have sent by the
 Adams Express Co. a package
 containing eleven slabs which
 is the result of the only slab
 left with me to be cut -
 one of the stones being very flimsy
 crumbled, consequently the loss in
 cutting was more than usual,
 The green stone which I cleared
 came out white, the coloring
 being on the surface, I have
 enclosed the prices which were
 cleared off, and have charged you
 on the weight after clearing, which
 makes the bill \$85 instead of \$95
 as I told you, hope they will
 be satisfactory

Yours very truly

Henry D. Morse.

Boston Aug 6th 1844.

Mr. Livingston

Dear Sir

Your note of 21st inst. for
Morgan's seeds has not arrived. I succeeded
in getting the seeds from the last
parcel of rough, although it was
difficult to find them for some time.
The parcel cost my flag - but
the seeds were good. I will see what
I can find for specimens, I doubt
if I shall do much with Titcomb's,
he wants to be as white as his
my chest, he said he had bought a
lot of my good white from 3 lbs down
to 1 lb for 50 cts. I would like
to have some more, if I had seen them
(in my opinion) I should have considered them
only worth at a fair price for the quality
as there has always been my specimens in
all such cases.

Yours truly

Henry D. Morse.

Boston Aug 7th 1844.

Mr. Livingston

Dear Sir

Your seed with it of 21st
for 25 cts. Titcomb will buy cheap
but the quality will be in keeping
with the price, I don't think he
appreciates the goods - I have a
bag of about 40 lbs. white, but
imperfect about from 1/2 to 1 lb. for the price
of 1 lb. I hope to get an offer from
him when he returns here, if such
I will send them to you to try, also
some of the same kind.

Mr. Day had a small bag of
Morgan's seeds, his quality. I have
also some white, I can sell
the same quality in bulk when I
have them, he had some small
specimens my price 50 cts for 1 lb.

I have a little more which is of the
fine 1/2 lb and some of the same quality
which I sent you 50 cts for 1 lb and a
small lot of 1/2 lb.

Yours truly

Henry D. Morse.

Boston Aug 8. 1878.

Mr Garrison

Dear Sir

Yours recd. I am glad you are
 getting along so well.

No matter how much Mr. H. says
 about the prices, I have no
 doubt in my own mind but I
 could compete the lot he will for the
 same price if I could see them, all
 this talk is to bear you down in your
 price, this is advancing in prices
 and I don't propose to sacrifice any
 of our fine skins, they will keep,
 I am always willing to sell at the
 price which others who are in fair
 competition will at, if the qualities
 correspond, but I should want to
 make the comparison but I am
 satisfied, I will not take any
 stock in what the buyers say -
 Most of my hands will be off on vacation
 the balance of this month,

Yours truly

Henry D. Morse.

Boston Aug 12. 1878

Mr Garrison

Dear Sir

Yours recd. with thanks.
 I have sent you by Mr. Pray a
 little lot of fine English and some
 American skins, which are the
 choice of all my stock. No 201
 is not quite up to the others as
 it has some a lower price.
 One lot of English is as fine as can be,
 the other was the selection of the
 other lot sent in 186. I think if
 you could see them too late together it
 would be a good thing even in the fur
 trade, but the other fine lot ought to
 bring a good price, I have given you
 the prices for these American skins,
 but you may be able to give more.
 I have quite a lot of skins from
 Mr. H. which are not particularly
 quality good, if there should be any
 customers for a lot of such skins I
 can make up a parcel.

Yours truly

Henry D. Morse.

Boston Aug 14th 78Boston Aug 16th 78

Mr. Channington

Dear Sir

Yours of 12th 9th recd. with
 regards for the — when they talk
 about buying the stones for 9th you
 can be sure they are poor —
 Heber's man told me yesterday
 that he could not find the stones
 of fine quality in New York to sell
 there less than 100 — and after
 fine picked from his parcels he
 changed 100 to 105 and could not
 sell less, he showed me a lot of the
 which he considered my choice & so
 by the lot, some are 1 worth 10
 some 20 and some 30 — I did not
 even come about as a lot, there
 has not one really fine stone in the
 parcel, the Clarke's lot of 20 stones at
 105 of all fine in shape, but I think
 if you were to look them over carefully,
 you would find it only a fair price, as
 some worth but worth 115 or 120 while the
 worth to others at 90 or 85, the buyers always
 quote lot prices and want to pick the fine ones
 at that price, I and lay out a fair lot at
 \$105.

Yours truly Henry D. Morse

Mr. Channington

Dear Sir

Yours recd. with page 47
 sales — am sorry to hear of
 Channington's misfortune.
 I have a small lot of stones
 which I could sell at 10th or if you
 would like it I will send it on,
 I have a fair 7th to send you
 also the round stone 8th which
 he has had, I am also making
 one more stone which I had
 on hand hoping to make them
 more valuable, shall have some
 in one coming stone,

Yours truly

Henry D. Morse

P.S. I bought a blue stone of 2 1/2 lbs
 which I am going to make a fine
 10th out of it — will send it to you
 when done,

Boston August 14th

Mr Whitford

Dear Sir

I sold Dr Chamberlain
the dia. ring at 1/2 and
sent it to your address last
Monday at his request, as
he said it would be more
convenient to him to pay you,
and you forward the money
to me less your commission.

I have been expecting some
day to hear of its safe arrival,
and was expecting the check
blow but now have some
doubts.

and Ollie

Yours very truly

Henry D. Morse

Boston Aug 16th 1878.

Dr. Chamberlain Dear Sir

Your letter of the 13th is at
hand, in answer write say
that I have three very large
fine stones, either of which
I can sell very cheap for
cash, - but don't care to make
an exchange, One stone of 1 1/2
paw white and nearly perfect
very brilliant and spread, is
the finest stone in this country,
the next was cut to make the
one just described, it is a 1 1/2
very slightly off color price \$1000
the next is a perfect yellow
stone of 2 3/4 very brilliant and
perfect, well spread, price \$1500
the prices given are much below
what we have been asking for
them.

Yours very truly
Henry D. Morse

Boston Aug 16th 1878.

Mr. Yerrington Dear Sir

Yours will sell ok of 3rd Co. in
New England and have seen a
small lot of miles at 32 which
I think is cheap enough for it,
but after doing your list on
32 should get a cash offer of
30 of should sell, but it will
pay at that price, I have also
sent the two stones which I
bought about yesterday, also a
knoblock out of the lot of which
was bought, it has to be sold
for, so you had better ask 10
and see what you can get, I think
of this one sale, I will send you
more, I think some of the
it to found if these parties like
about cheap miles.

Yours truly
Henry D. Paine

Boston Aug 17th 1878.

Mr. Yerrington Dear Sir

Yours will Mr. Peck and I
both thought the 70 perfect, however
I sometimes wanted a small flaw,
still I cannot think it flawed enough
to injure it much, I looked over
my 12 stones and can get 8 or 10
by taking one or two out of each lot
which I don't want to do unless I
could sell the parcel which I submit
together as they would say in quality
and if sold separately I will not tell
which parcel they belong to in,
I ordered 100 copies of what I want to send
about among the Society friends in
your system, I presume you can
circulate 200 or more among your
customers South West.

Mr. Peck has not arrived yet,
or rather I have not seen him,
Nearly all my hands will be off on
vacations for the coming two weeks.

Yours truly
Henry D. Paine

Boston Aug 20th 1878

Mr. Livingston

Dear Sir

Yours on? Mr. Binsingers offer don't come up to what I paid Cash, and would be willing to buy more of the same sort. I think I ought to get \$900 for it. Try Plant on it.

A man who is travelling in the West place was in today, he showed me his stock. a lot of 14 stones at 90, they were white but very badly cut. not one after fine stone in the lot.

34th 75 and about the same class of stones, under 36 & 45, the 36 are no better than those I sent you at 25. I can't see how they can be at higher in Cash. I don't understand why they charge you more in West than they charge here in Boston for the same papers, at around 100 for 75.

I was away yesterday down in the harbor so don't write, Mr. P. was in on Monday we are out tonight but expect some news

Yrs truly Henry D. Merad.

Boston Aug 21st 78.

Mr. Black

Dear Sir

Your letter of yesterday is recd. with ok for 71.75 we enclose herewith receipted bill.

I am again to the exhibition, we have no objection to loaning you a few stones to exhibit if you will let us know what you want.

Yours very truly
Henry D. Merad.

Boston Aug 21. 1878.

Boston Aug 21. 1878

Mr Yerrington Dear Sir

Yours recd. I have not
a fine E & R pair on hand
the largest fine pair is 5 1/4 of
E & R - all spent, all out, -

I was not aware that the
lot of stuff we bought was not
done in N.Y., but it must have
been by your report, I should
think some of them fine & sold
by the jewellers, I have another
necklace \$1000, Bracelet 750 Brace
2500, Brace 600, and a cheap
beaded chain \$200 - some, &c.
I Bracelet - of poor quality - was then
a cross of the same sort \$150.

Yours truly

Henry D. Morse.

Mr Yerrington Dear Sir

Yours recd. I have sent you
12 stones 10 1/2, they must be sold all
together, as they say any much in
value say from 80 to 120 per lot.
Ask 100 take 100, You will find
them better cut than others I think.

Harvey was in today and I let him
take a Bracelet 32 Branches from that
lot which the necklace was in, if he
cannot use them he will send them
to you - He says he has sold his large
stone with a pair of E & R, the E & R
were 7000 but he did not tell me
how much he got for the large stone,
but says he got his price which he
asked. He now wants to try on our
three large stones, I told him if he had
a customer with prospects of selling you would
let him have them, price I gave him was
18000, 3500, 1500 each, he thinks he can
sell the yellow one without doubt, and
as there are no others to compete with he
thinks there is a fair chance of selling the
others, I have not seen Mr. T. & don't
he came from N.Y.

Yours truly

Henry D. Morse.

22

Boston Aug 23rd 78

Mr. Bancroft

Dear Sir

One loose piece has always been with us, but in the stone was first cut - see note at 25.00. I paid 10.00 for the rough stone. There are two parties, with I am trying to negotiate for it. I have bid my price 15.00. I had another stone similar to this one, a little heavier but thick and a flaw in it which I sold for 13.00 it was not near as handsome a stone as this one, this one is the point yellow stone. I could not have a less price, but if any one of the parties offer me Cash my near my price, I may accept.

I can furnish a 1 lb stone for 30 (fine) - good one for 24 to 26. Can't deliver only I cannot furnish a fine one as cheap as I can a day?

Yr very truly Henry D. Miner

Boston Aug 23rd 78.

Mr. Yerrington Dear Sir

Yours note with rough die? I don't think it worth pay to cut this rough die? if you can sell them for 42. I don't see how I can sell them for 15 for them as they would not pay to make at a larger price, and for cutting specimens I never have been able to obtain one for well and have often sold them at 25.00. The 1780 No 179 al thought was perfect if it is not the impression must be small enough to require a microscope or some very powerful glass to see it. Mr. May gave me that Boston you sent this morning. it is not Boston but I am not sure enough to tell just what it is, but I think there is no value in it. As for selling Boston I don't think it pays, as there are dead in it and will for 50 to 100 per cent, and allow me to sell it for 100 per cent long ago. If I think you are order for a 1 lb and one 1/2 lb I will fill the order if it will.

Yours truly
Henry D. Miner

Boston Aug 24/78

Mr Gunnington

Dear Sir

Your note with pays 50
 sales, also paid \$100 by Express —
 I presumed by looking the balance
 paid will cover balance and I
 supposed for so there —
 If you can sell them there do so;
 otherwise send them on and we
 are all one of that size, I think
 there must be a sale for the rock-
 lures to parties who would pay better
 than Hedges, as to the large ones
 don't enlarge with Tiffany if they
 have a fair chance of selling —
 I told Adams that they are there,
 at least in Cincinnati
 Dr Donaghy is who wants to buy the
 yellow stone, I asked him \$100, the
 day Mr Patton or Patton offered
 him this same stone for 50 pcts.
 I told him that I did not know
 the man, but the least price I could
 stand was \$100, but might accept
 an offer of my nice that price.

Yours truly Henry D. Morse.

Boston Aug 26th 78

Mr Gunnington

Dear Sir

Your note with 50 each
 and sales, you had better send
 another bill to W. C. Plympton and
 request him to forward the amt.

I have sent you that fine stone
 today, I sent it hoping to get out
 a small flaw in the growth and
 one under the growth, but they are
 too deep to come out without
 reducing it too much, it is a
 splendid stone, and I hope you
 will make a quick sale at a
 good price, I billed it at 25%
 but hope you may get more for
 it, I also sent some 20 pcts for
 certain specimens @ 2.50 I have
 sent a 4 pcts stone with an
 imperfection in growth, otherwise a
 fine stone, I cut it down
 from one of 4 1/2 lbs. If you should
 get one of 2 pcts sold, I have
 a lot of 2 pcts cheap ones. Can you
 sell them, how does Adams get
 on with my orders.

Yours truly Henry D. Morse.

176
Boston Aug 27th 78.

Dr Bonaparte

Dear Sir

Your letter of the 26th is at hand. The Large Yellow Stone of 23 $\frac{3}{4}$ is in New York in the hands of my Agent there Mr. J. D. Harrington 77 Broadway. He has two parties to whom he has offered to sell the stone, but has not yet reported a sale. I have written to him, also have enclosed your letter, and instructed him to send the your address C. O. D.

He has not had a better offer. You can inspect the stone, and if it is not what is represented we will refund the money, if we are notified within 24 hours — or by mail as soon as you may truly receive it.

Henry C. Prosser

Boston Aug 27th 1878

Mr Harrington

Dear Sir

Nothing new. I enclosed a letter from Dr Bonaparte offering \$12.00 for the large yellow stone if it is what I have represented. Now unless you know of a better offer, you had better send it to him C. O. D. and I will write to him to that effect. I should think Tiffany & Co would pay more for that stone, however we think it best to sell now rather than to hold it a long time for a less price.

Yours truly,
Henry C. Prosser.

P.S. My representation of the stone was a fine rich yellow stone, well exposed, weight 23 $\frac{3}{4}$ lbs and I thought the handsomest yellow stone in the country.

177
Boston Aug 28th 1878.

Mr Yerrington

Dear Sir

Yours recd. I don't care
about buying any lots of Rubies
or emeralds, as there is no ad-
-antage in it, I prefer to buy
only when I have an order, they
are seldom called for, and when
they are, they want the very finest
stones, which I can pick up,
I telegraphed you to send the
stone, as I think it will be
as described, except the weight
which is 14.00, as I gave the
weight from memory, but have
written to him today about that.

A Mr Mays wrote me for
rough common crystals (diamonds),
for specimens, I referred him to
you, told him you had all these.

Yours truly
Henry D. Morse

Boston Aug 28th 1878.

Dr Bonaparte

Dear Sir

As regards to the weight
of the large stone I trusted to
my memory, but upon referring
to my book find it was 23 3/8
instead of 23 3/4 however I don't
suppose that would make any
difference, as that was given
for the stone, but I admit I
stated 23 3/4 - I think you will
find it all right and satisfactory
in every other particular.

I expect to write you about the
entire supply
I have a fine assortment of 1 1/2 lbs @ 125 per lb
others for 80 - 25 - 15 - 10 of poorer qualities
I have but one fine ruby which weighs 1 1/2 lbs
at 125 per lb. Can furnish a fine pe-
dia for 30 - for the stone, I don't keep
a very large assortment of colored stones,
but buy them as I have orders.

Yours very truly
Henry D. Morse

Boston Aug 28. 1878.

Mr Blake

Dear Sir

Will you mind if I can spare
 you some of the dice for your
 exhibition, and will look over
 my stock and see what I can
 find when you come down on
 Saturday or Monday —

Yours very truly

Henry D. Morse,

My friend, I have been thinking
 of the dice, and how much more
 they are wanted than I can supply.

I have a few more, and I can
 find more if I wish.

I will be glad to send you
 some, and I will be glad to
 see you when you come down.

I am very much obliged to you
 for the dice, and I will be glad
 to see you when you come down.

I am very much obliged to you
 for the dice, and I will be glad
 to see you when you come down.

Boston Aug 29. 1878.

Mr Yerrington

Dear Sir

Yours recd. with page 51 only.
 I am glad to see you can sell the
 fine, mules at a fair price, as I
 have some more which I can send
 you before long. Mr Paterant and
 his party, I sold him some 36
 sets of imperfect stones @ \$40 each,
 he wanted some 1/2 dozen of fair
 quality, which I told him I
 had sent to you, he says he
 is going to spend two weeks in
 handling about here, but when
 he gets ready to go, he may buy
 those 1/2 dozen, and perhaps some
 of those sets, and to take with
 him, he seems disposed to buy of
 me if I only have just what he
 wants, but he wants to buy a book
 like any one else,

Yours truly

Henry D. Morse.

Boston Aug 30th 1878.

Mr Yerrington
Dear Sir

Yours recd. I don't collect
about the perfect of the ²⁰⁰ class.
Some have from its colour &
brilliant, considered it well
worth the price, absolutely
perfect is a yet impossible,
and if that is demanded, when
we find such a stone they ought
to be willing to pay much more
than they are, I don't get one
perfect specimen in 20 of the
finest goods I have, I consider
a stone should command a high
price when one is good, cutting,
and brilliant, and first class,
(although with a glass you may
discover your slight imperfections,
they are certainly worth ^{much} more
than perfect stones, without the
other qualities, I have
J. M. Morse,

Boston Aug 30th 1878.

Mr Yerrington
Dear Sir

Yours recd. If the lot of 12
stones are considered so very high
I think I had better put them
back into the lot, as I can get
much more by selling them singly
than as some stones in the lot
which I think I can sell here
at wholesale for 125 to 125 per lb
and the price will bring me 75
to 80 - we shall have a lot of
single just out which will cut
44 & 44 stones, and in a few days
we can send you some.
The 50 to Mr Hayden & all right
I am glad to hear Tiffany &
have a prospect of selling these
large stones.

Yours truly
Henry A. Morse,

Boston Sept. 2. 1878

Mr Yerrington Dear Sir

Yours said, with out me -
 You say Mount expects to meet
 Patton at your office, I suppose
 they want to see if they cannot
 get a commission out of the stone
 store, if they do, you can say that
~~Mount~~ Mount directly with Mr. B.
 and he maintains in one of his letters
 there would be no commissions
 to be paid, that the offer was ^{for} ~~of~~
~~the~~ see cash and they must look to him.

If the people you mention is a
 good stone and free from knots
 I would make it for \$10 per ton,
 I hope you will make the best

use than the others, do you hear
 anything from David Hedges on the
 set goods, or get any better offer on
 the buckboard,

Yours truly
 Henry D. Porter.

Boston Sept. 3. 1878.

Dr Bonaparte Dear Sir

Yours said nothing and that
 you had returned the stone,
 also a letter from my agent saying
 he had rec'd it, my only regret
 is that I had to pay \$3.50 expenses
 for nothing, I was surprised at
 your returning the stone on account
 of the slight difference in weight,
 which I explained to you how it
 occurred, it was too trifling to talk
 about when when the stone was
 sold for about half its value,
 but as a matter of business I
 should have allowed you the
 difference, which would have been
 about \$13 if you had requested it.
 however it may be to our advantage
 as I am confident I can obtain
 a much better price for it,

Yours, very truly
 Henry D. Porter.

18
Boston Sept 3^d 1878.

Mr Yerrington Dear Sir

Yours rec^d also 12 dis^d by express
and ck for \$500. I rec^d a letter from
Dr Bonaparte saying he had returned
the stone on account of the short
weight, I think Mr Padden persuaded
him to return it thinking he might
buy it less, for him and make a cmⁿ.
besides, but he will find he can't,
but the price \$1500 again, it is cheap
enough. If Dr B - sends \$1200 cash
less the difference in weight which
is about \$13.00 he can have it, but
"no less". The offer from Mr Clark
has too small — it hope to have
some 44 & 45 in a few weeks. —

J^r H. D. Morse.

Boston Sept 4th 1878.

Mr Yerrington Dear Sir

Yours rec^d with ex^{pr}ts.
I am glad to see my ex^{pr}ts. sold,
I should like to see the fine
Saffron of Hedges if they are to
be had soon perhaps they will
bring it on, I have no customers
for it just now.

I am trying to get a speed in the
market for it, if I succeed I
may want those large stones to
exhibit, provided they are not
sold, or likely to be at once,
but, must do just now.

Yours truly
Henry D. Morse.

Boston Sept. 5th 78.

Mess^{rs} Wm S. Hooper & Co

Dear Sirs

Yours of yesterday is recd.
I telegraphed you as requested,
I am not willing to break
those articles up at present.

I bought them as they are
and must sell them as such.

I should think with your long
experience you could judge near
enough of their value to buy
them as I did, I have already
had a much better offer by the
Kaiser here,

Yours very truly

Henry D. Morse.

Boston Sept. 5th 1878.

Mr Yerrington

Dear Sir

Yours recd. I have no rough
to sell at present.

Hodges submitted an offer
on that stuff of \$27 for the
he keeping the gold & roses.
I have written him that I
cannot break it up at present
and if I did could get much
more here. I think Plumb
could sell them as they are
so as to show a profit for
us.

Yours truly

Henry D. Morse.

Boston Sept 6th 1878

Messrs. W. & M. S. Hedges & Co.

Dear Sirs

I rec^d your telegram
and could not help smiling
at the liberal offer you make.
The offer will have to be largely
advanced before it could consider
it, if you don't find a better
customer soon send them to
Mr. Harrington

Yours very truly

Henry D. Morse,

Boston Sep^r 6th 1878

Mr Harrington Dear Sir

Yours rec^d with page 53 Sales
I have got the spec^s to exhibit
dia^s cutting, and I am going
to exhibit dia^s. I want the
large yellow stones and the other
slightly off which Tiffany have
with the white ones, presuming
they have a chance of selling
the white ones we can have these
with them, I shall also exhibit
the collection of ~~yellow~~ colored dia^s
as it will be quite an attraction,
also some myst^{ic} & cut dia^s and
the dia^s in the matrix, send the
stones tomorrow, Hedges telegraphed
an offer of \$1100 for the three pieces
which I asked them \$2100 for,
a liberal offer for them

Yours truly

Henry D. Morse,

Boston Sept 9th 1878.Boston Sept 9th 1878.

Mr Livingston

Dear Sir

Yours sent with the two large
 dies? by express, and one of the
 I have not got any more cheap
 under just now, I have some ~~few~~ ^{one}

It happened you might see the
 the & he there for you of your
 could not get over, I know the
 place is objectionable, still it is
 a fine stone, and

Yours truly

Henry D. Morse

Mr Livingston

Dear Sir

Yours sent with drop of
 289 also page 54 Sales.

The price on the lot of Hedges
 sons, ~~Brooklet & Drunk & Co~~
 1870. Don't know — May's little
 nephew I asked him how much
 he got for the large stone that he
 sold at the same time a pair
 of C.R. for 2000 and he made a
 price for both so he could not
 tell what the large stone was alone
 he may have made 2000 on the
 C.R. and considering them sold at
 that and give him 11,500 for the
 stone at 11,500 which is
 too put in it, it might be well
 to find out who Mr Morse is he
 may sell our stone, that will do
 as well. tomorrow, send the die?
 belonging to the Blasius — also
 send one stone of the largest ones
 you have, Yours truly,
 Henry D. Morse.

Boston Sept. 13th 1876.

Mr. Harrington

Dear Sir

Yours recd. I don't think we
ought to buy any dia? just now
as we are anxious to reduce
stock if we had a customer to whom
we could sell a pair it might pay.

I hope the stone is sold, but
if not I think I can get 100 for it
now. Mr. Park wants you to see
if the weight of No. 201 is right,
as the 124 net weight 178 1/4 which
is about the weight of 201 —

Yours truly

Henry D. Morse.

Boston Sept. 13th 1876.

Mr. Harrington

Dear Sir

Yours recd. with page 35 July
also B. & O. dia to be repaired —
the edges are badly fractured on the
top as well as on the bottom. I
shall fix it all right. I also recd.
the 100 dia: &c. I hope Tiffany
may effect a sale of that stone.

I heard Hensel & Schuchert were interested
with Hermann. I have not a very
fine sp. stone for Schumann.

I have been very busy arranging
my show at the fair, it is in full
operation today, selling & polishing
also a case of dia? which attracts
much attention. I think it will be
a good advertisement as thousands
will see it and get my cards.

Yours truly

Henry D. Morse.

Boston Sept. 16th 1878.

Boston Sep 14th 1878.

Mr Fenington Dear Sir

Yours recd. If you think
E. B. could sell the pair if I sent
the other to match you could
send it on for me to look at
when you are sending, but if
there is a flaw which will not
come out if I don't come to be parted
with the stone, I don't want to be
sure of a sales Mr. Peck thinks that
the discrepancy is as you say, and
as your commission would like to
have the pair to correct it --
I fear the only safe -- the objection
may be cheap enough but I can't
not sell such a stone -- it is not
the right colour for the pair, the only
spinelle I think high, if it was a
real ruby it would be cheap. I
think I shall return them both on
Monday. Brubli was was in and left
me a spinelle ruby of 2 Ks, a little
darker colour, he asks 80 but will
sell to me for 65⁰⁰
Yours truly
H. C. D. Moore.

Mr Fenington

Dear Sir

Yours recd with a cash --
I don't think I can for the 7th K
one? ok for 105 $\frac{1}{2}$ % -- I have
been told belonging to Brubli --
the largest one ^{whether for sale} I would buy at
\$75 or \$80 -- 400 -- see him and
see if he will sell it, I want to
keep the spinel a little longer --

Yours truly

H. C. D. Moore.

P.S. I want buy the one of Brubli as you
if he would sell any less, but thought
I would try the few on him the same
as others do on me,

Boston Sep 17. 1878

Mr. Huntington

Dear Sir

Yours recd. I note what you say of B.S. & P.'s div^s. I could make all my div^s the same way but should have to charge for a $\frac{3}{4}$ the same price (per stone) as for a knot and others in the same ratio, viz. no 104 today.

Tell Coubl. I have let the only and smallest div^s $\frac{3}{4}$ in go out for a few days longer, with a fair chance for a sale of one or both. I told him I would return them on Wednesday, I still having this chance though I would not have it as paper to see the stone you want out to meet tomorrow, if you want that spirit at once but we know otherwise I will hold it a little longer — I think \$125 would be enough for it.

Yours truly

A. Munn.

Boston Sep. 18. 1878.

Mr. Huntington

Dear Sir

Yours recd. I enclose herewith a check for \$375. I bought that stone to experiment with, it has a black spot under the table and a flaw in the sides, and will have a considerable to get them out, but being a white stone I thought I could make a stone (perfect), however it is yet uncertain, I have sent you the only $\frac{3}{4}$ of the stone which of had.

You can sell the other lot of stones, but makes it an as short time as possible about this best, if I could see it I might buy it, it would depend whether I could get out enough to cost it make it pay.

Yours truly

Henry D. Munn.

Boston Sep. 19. 1878.

Boston Sep. 20. 1878.

Mr. Yerrington

Dear Sir

Yours recd. It will try
a stone or two for experiment
and see if they will bring price
enough to pay. I have let the
Opinel from Olmsted go out today
to the same party who took the
other, he wants to make a
comparison, at least it is a
Opinel for the colors. I think
I shall be in before long and
will then call on Bruch.
Ore, page 56 sales - I don't
think Levy could get out any
very fine stones from last and
they were small ones.

Yours truly,

Henry D. Morse.

Mr. Yerrington Dear Sir

Yours recd. with at Bruch.
I will the Opinel of Bruch. I
have not yet heard from the
The price of ore is 20 per lb.
I would not be willing to sell
the Opinel stones from the colors
for that price you cannot be
bought in Europe less than 100 -
they are worth more at - but I
might be willing to sell the whole
of both lots for that price 'cash'.
I think you had better get the two
Bruch & Bruch from them if you
have not already got them, as I
think you can sell them as well as
the other and will not have
to pay them their price, I will
try Bruch Opinel a little longer -

Yours truly

Henry D. Morse.

Boston Sept 28th 1878.

Mr Herington

Dear Sir

I am met with a few 500.

also no 214 & 444 Stone, also the rest, I will take the 444 stone and make it match the 444 one belonging to your chains & wedding the pair, as I have decided to keep the 375 of Bunkle's make him wait 30 days and I will pay him for die & the only. I bought the die to make a match for one I had, the only it may not get any pay for, for a long time, the same customer wants a very extra fine perfect emerald of about 2 lbs, if you run across and let me know, I mean the capping Ruby, I setting, also and for perfect ~~fine~~ blue stone, which I think ought to sell for \$400, also a stone which I cut down from one of 2 1/2 to 1 1/2 lbs which is a diamond, it looks 1 1/2 and is very perfect and brilliant, I shall send the cut of cutting at the price I have given you, but I do not think you could get more,

Yours truly
Henry D. Moore.

New York Sept 28th 1878.

Mr Herington

Dear Sir

I am met with East Co.

I have not any Slaving die! I have not any, if I had I could sell for 2 1/2. Die? Another we have always sets for 250 per lb, we can give some beat if you get 1000 for 80 or 100 lbs. I think you better from the claims against A. H. K.

I hope the stud of 5 1/2 lbs was a sale, as it could have sold for 100 for 100 lbs. I am afraid I too late you, I don't think there is much in the proposition for that will end.

Mr Pick wants to know what 2 1/2 a. is you said a 1/2 to 1 1/2 lbs which you so much.

Yours truly
Henry D. Moore.

Boston Sept 20th 1841

My dear friend

Yours was so long at
the answer, and for a year, but
I hope I shall still find this
time why don't he stay
the time he owes me for cutting
he is long winded

It might be an all to
say I am with the rest of you
thanking the rest has changed
the part of the rest is with me
any in the rest of you return

Yours truly,
Henry Adams,

Boston Sept 25th 1878.

Dear Sir

Your ind. with the list by express. There is not a piece in the list that can be cut.

I am trying to sell it to Robbins Appleton but cannot get a decision until tomorrow if they make an offer each I will telegraph you what I will pay leaving me a small commission for my trouble, or I may telegraph their offer and then let you see how much you can buy.

Am sorry I did not see Mr. Rogers, as I hoped to sell him several of those set goods.

I have sent you 40 lbs of the list of Rogers list of say, the largest stones and not as fine as the small the below and under are very fine. I want to sell the list by the H. B. M.

Boston Sept 26th 1878.

Dear Sir

Dear Sir

I have sent you 40 lbs of the list of Rogers list of say, the largest stones and not as fine as the small the below and under are very fine. I want to sell the list by the H. B. M.

Yours truly,
H. B. M.

Boston Sept. 27. 1878.

Mr. Harrington

Dear Sir

Yours note with dis. from Messrs. also price of lot which will not pay to send on, The fair looks well on 2^d. it is the best fair we have had in our city,

The 2^d show it would be kept in the fair unless I hear a new custom for it, as it attracts much attention, and is a good advertisement.

I shall return the Best by express. Could not sell it to the Hathorn Co. they have 3 on they would not buy for 3/6 —

Yours truly

Henry D. Moore.

Boston Sept. 27. 78.

Mr. Moore Dear Sir

Your letter is recd. also the dis. to be sent, which I will do as well as possible. I cannot get out the small defects in it, but will make it brilliant. The dis. you speak of was sold a long time ago —

Yours very truly

Henry D. Moore.

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Boston Oct 11th 1878.

Mr. Livingston

Dear Sir,

I am met with the card (ad.)
from the Boston Post, which I
found returned with the balance
of the other lot sent; I have
a few printed out in the shop
but I doubt if it will pay to
make them. I will bear the
cost in mind, I have not yet
sent a pair of the shoes as you
want, in fact my stock is very
low on fine pairs. — It would not
allow any picking from that lot,
but if you can separate the
pairs from the small, and return
the price I ask for the lot, all
right, but they must not be paid
the black stone can't be used,
I need the stone to repair, will try to
return it today. Lewis will be likely
to say the lot is high if he thinks of
buying, so will pay our share if the
price was made later. Yrs
H. May Jr. Secy.

Mr. Worthington

Dear Sir,

I am well with all of 50.0
 If you are convinced that the
 is common stone can be high
 you can sell for less price
 But if cannot understand your
 don't good quality, the 1/4 can
 be sold for 50.0 1/4. they cost a
 much more than that for the very
 knowing the cutting in, I have
 some several persons who have been
 in Europe that summer and all
 of them give me the London price
 for fine stone of this size for about
 50.0 price, how does it be -
 I would like you to see one
 of them, except later, I think it
 would be more profitable to buy the
 stone in West country cut, then it
 sent to be cut there from the very
 of the price you quote me for fine
 stones, I think I shall try and
 arrange to go to West to see some of
 their lots, and let you know when

30 pages
 it seems to me very strange that
 you should be willing to pay me
 50.0 per lb for 1/4 stone when they
 are to be had for 50.0 for a higher
 stone as Bissinger got them and
 selected for that price, how I
 always thought you the clearest
 buyer of stones about, and a
 good judge of what was fine,
 I have sent you a fine 1/4
 stone for 50.0 ^{and has been} such stones as this
 should not be sold by the hundred
 there is no way of estimating the
 value by weight, it should be done
 by the size & beauty of the stone,
 and if you will compare this one
 with 1/4 stones of good quality such
 as you can sell for 50.0 the stone,
 and you will see it is very cheap
 at 50.0 or even 100.0 per lb, all such
 stones are scarce, and I have no
 fear of having too many of them

Yours truly
 Henry Howard

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feeling to make others is one
thing certain, if get from my
wholesale customers here the same
price which I give to you, and
don't hear any complaint about
mine, except the usual form of
saying to buy a little less than
your asking price, if believe
I can't sell all the fine stone
I can get out of my lot at
retail when business comes a
little better, and I am always
willing to take them at the full
price. I shall send an order
for you to see what kind of a
market you can find for it for
a pair of E. Rings, and send it
to optional. I cannot sell the
perfect Water bottle for Nov, I
must rather have it in order to
sell to some of our retail customers
as I do not believe I can buy
any Water stones which is perfect for
so little, I can get that price for
fine 1st stones.

Yours truly

Henry D. Deane

from fine stones
about 200

Boston Oct 3^d 1876.

Newington

Dear Sir

Yours and the little loss
in passing stone depends upon
how deep the flaws are, sometimes
the great loss will astonish you,
I have just been trying to cut a spot
out of the 24 stone which I bought
of Beaulé, it looked as though it was
near the top, so I tried it, and
I put the table almost down to the
bottom before the spot was out. I said

I shall get over a 24 stone out
of it (there is that for loss).

Tell B. & D. I don't cut sapphires,
I decided to keep the deal of Beaulé,
the price of only is all right.

I want very much to see some of
those lots which you speak of, I
cannot understand it, all those
who I have seen who have been over
to Europe this summer say prices are
higher in my firm at old prices —
that is for fine stones, I think if
some of them cheap lots I might
make more than in any other way

Yours truly

Henry D. Deane

Boston Oct. 3. 1878

Mrs. W. Randell & Bancroft

Dear Sirs

Rec'd. N. Dec. 24 let today
 have put them all in hand,
 They will lose more than usual
 on account of being too knotty
 stones and some had shaped ones,
 then nearly every one has some
 imperfections, however - I will
 do the best I can with them
 and return them to you very
 soon

Yours very truly

Henry D. Brown.

Boston Oct. 4th 1835

Mr. Yerrington Dear Sir

Yours rec^d with page 59 I
 I think you made a good deal
 to Bailey and got a good price
 although a little less than the
 price named, but as much as
 expected, it has all buyers
 price you the high when they ask
 Taylor told me this morning they
 had the same talk with him, as with
 the price he asked he was a long
 high price, still he says he has
 a great many goods and offers for
 prices, he showed me a lot of goods
 others all very well, but not quite
 some goods which he had price
 for his he had another lot of
 morning from 4 to 10, as a very good
 Colonel go. I looked them last evening
 are very carefully there were a great
 many items in the lot which I
 sold for 35 per cent. when the two
 I sent out 125, then might be
 in my description. I did not
 by your putting low prices that you
 had any other matter than to
 not thoroughly posted, which you are

perfectly right in so doing, and I
 hope you will continue, as I want
 to know all about it, but I will
 confess it was a little demoralized
 myself at first, as it looked as
 though others could sell goods less
 than it could get the roughs, but
 after talking with Taylor this morn
 it felt better, as he says he has
 the same experience every day,
 and don't pay much attention to
 what he hears others sell at, as
 for, but charges a fair advance on
 his goods and makes some good
 sales to those who are really in want,
 but to try to force goods upon those
 who are not in want, you would
 have to sell "almighty cheap"
 How of your with you thoroughly in
 my particular, when you know
 my prices are too high, but these
times, we must do that or not
 make any sales, but I don't believe
 in letting the customers price our
 goods, find out by seeing some
 of the goods which are sold so cheap
 and under what circumstances they
 are sold and then raise your
 prices accordingly. Hedges was in

quartz, & the other two are
 only a little above and perfect, two of
 them quite brilliant the other one
 too thin, they are so cheap that I
 was almost tempted to buy them, but
 I thought best to reduce my own
 stock instead, Now I think I
 could have sold them for 100 per cent
 cheap enough, although the poorest
 stone was not worth more than
 30 per cent. I think if our stock
 was not so large I could buy up
 some of these bargains and make more
 than I can by cutting them rough.
 I think I could get lots of some white
 stones, which by recutting would pay
 me a good profit. I am at work
 on that point to be watched but
 both will show a slight crack in
 the quality - but they will be very
 handsome, 1/4 & 1/2 lb stones & pieces
 are mighty few and far between
 in my lot, I have sold a few at
 retail for good prices, as soon as
 I have any you shall have them,
 I shall come on before long and we
 will then look over the stock and see
 where we can cut down, ^{to} Henry D. Moore

Boston Oct 25th 1858

Mr. Yerrington Dear Sir

Yours rec^d with Tiffany's
 at 130. and I have sent to
 you the dia^d just finished
 for March which he must say
 is fine, he promised to pay
 his bill when this stone was
 finished, don't care about the
 imperfect sapphire. Now the
 set goods which Smith & Hodge
 had been sent to you or have they
 still got them, I want very much
 to see them sold, if they cannot
 be sold for a profit on what they
 cost me I shall break them up
 as I think I can then turn
 them quicker.

Yours truly
 Henry D. Moore,

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Boston Oct. 7th 1878.

Mr Yerrington

Dear Sir

Yours recd. with cash in and
 pay Co sales. I don't wish to buy
 any powder that is imperfect, as
 it is not paid, then again to get
 the best for the etc and it costs but a
 little to put up it, and to get 250
 for it, it takes up one of the best
 packages which came in that lot
 and our valupide I can get a fair
 price on the others, and I think when
 I come on I shall break up the others,
 or a part of them, as we want to
 clear them out, Mr Perry agrees with
 us in reducing prices to make sales,
 but not to come down to the lowest
possible prices, selling at the lowest
possible prices, I sent you a paper
 with a notice of my exhibit in the
 Mechanics Fair, it attracts much
 attention and is in a good case,

Yours truly
 Henry D. Morse,

Boston Oct 15 1878

Mr W. H. Benson
 Dear Sir.

Yours of 11th is received
 Enclosing note of one hundred dollars
 for part of note due the 14th

I enclose my check for 96.25, the
 amount of our note less interest at 7%.

Yours truly
 Henry D. Morse
 by J. R. Parley

Boston Oct. 10th 1878.

Mr. Huntington

Dear Sir

Boston Oct. 12th 1878.

Mr. Huntington

Dear Sir

I arrived home safely. In the lot of 14th lbs which Mr. Park leaves for Mr. H. Knight I left with you there is one stone will probably see you by now, yellow, well shaped 17th lbs. I have the bill bring the stone which I am offering for it now. I have got rid of the one brought by Bond, if you find you can take it, it now weighs 2³/₄ and is a stone out and get about as much for cost me 425, get as much as you the balance do as, and perhaps come for it - The stone of B. S. R. the other I'm stone might be has two deep flaws, and one stone and add for the on the surface, to get them out stone price, then offer the will involve some loss, and will other 4th 35 and take 34. require the making of the stone I'm stone this 4th 33. (the stone) actually one, as there was no bill and some more on Monday. Particular instructions I thought Louis says Louis Musberger wants I want mention these facts before, he may pay more than commencing. Send some die, for Karlson, this pay 100 dollars - (small sign) by Mr. Park - I expect to go to Belfast on Monday afternoon for a few days.

Yours truly

Wm. D. Morse,

Yours truly

Wm. D. Morse,

Bostra Oct 14, 1878

Mr Youngton.
Dear Sir -

Nothing recd. Mr Morse
recd this afternoon for Belfast, will
away most of the week -

Send your package containing
a pair of diamond E. & rings for Guit
M. Hoffma - who will call further
tomorrow morning & will pay you -
a retail sale - have put bill in box -
also, Randal Hasmore's diamonds with
bill of cutting, also 148 Roses, 1746, etc.,
rookers, 13, etc. which Mr Morse wants
bring him into S. F. & put it, and the two lots
of roses, which you returned and of which
we have had some - have made a trans-
action on the account, showing how the
account stands with these last two lots -

Nothing new -

Yours truly
J. B. Peck

Bostra, Oct 15, 1878 -
W. B. P.

Mr Youngton.
Dear Sir -

Yours of the 12th & 14th both recd
this morning, also cash acct, page 61
sales & check of four hundred dollars
from J. P. Collins. also, receipted bill of
J. P. Collins. Am glad the 27th specimen is
so much admired, and know it deserves
it. Hope you will make a sale of the
Mrs. W. Hermann -

The rose business is very profitable
and the labor is so abundant and the sale
is so good that I don't suppose I can show
profit in it - But it is a little thing to have
them so much to sell. Business is not so
good as it was on the last of the year, and
we are all in the same. We all are in this
business, and we are all in the same. A little
steady sale for roses here - The rose
business, Hamelburg, has gone to Europe
but we have quite a large stock on
hand -

Some business doing here - The
lot of a heavy lot of diamonds yesterday, 1878,
and he is now in the same. The lot of diamonds
is now in the same.

Boston July 31/77

Mr. Huntington

Dear Sir

Your pack with page 108 sales
and the two rubies by express. I shall
return them both, although both are
very beautiful, but the one at \$200
is rather light colour and too fragile
besides having a large cloud on the
bottom, than the white cloud in the
other, would make them too slow to
sell to put into stock. The darkest one
would be a first class stone if it was
perfect in much. I give for your trouble,
I send you a few rough rubies to have cut,
also a stone by which I repaired for you.
Had a letter from William Gray - they say
the lot of rough will go to Camp unless
they can get 14000 now I prefer to buy
the whole or none, and am not willing
to discuss with any one, if they will
pay more than I, than he has them,
and have now a plenty of rough for the
present and can go along without them.

Yours truly

Henry D. Morse.

Boston July 31/77

Mass. Hilliers Gray

Dear Sir

Yours, &c. I shall expect
to see you on Wednesday or
Monday with the lot of
rough to show Mr. Gray.

Yours very truly

Henry D. Morse.

Boston Aug 2^d 1877

Mr Harrington

Dear Sir

Yours recd. I thought the stone
sent to Cather some surely, unless,
but he can tell by post,ing them on
the wheel. so I shall have to go
to his judgment, still it will pay
to have them cut, recd. page 189 sides
and pieces of Brazil dia^s, rubies
and I agree that we cannot afford
to buy, unless they can be sold for
a good profit before we have to pay,
and think perhaps Holbrook will let
us sell them, and account to him for
his prices paying as we recd. the cash,
then we shall not be out any, and
the only thing then would be, they might
interfere somewhat with our reducing
stock, which we must do, they may
be goods which you could sell in lots
and not interfere with the sale of our
own goods, but if they had to be returned
and it would make a long story of it
large stones are slow but you might be
able to sell them one to \$500 for a profit
but none for 5000 more than, I don't want
get to N.Y. before long if possible and deliver
in the Reg's lot. Ours truly
And to dia^s & by express

Henry D. Morse.

Boston Aug 1st 1877.

Mr Harrington

Dear Sir

Yours recd. I got a letter from
Plumet, he says he cannot pay, but
hopes one of these days to be able
to do so, I don't place much reliance
upon that, as for the out dia^s from
Regis, I don't see how we can
buy any more at present, the order
of \$225.50, & that of \$27.60 makes \$253.10
and \$226.97 add^d to it, we not yet paid for,
so we have to pay on what we have
received \$258.25, and have several
payments to make for rough besides,
and having accumulated so much
stock makes us short, we have a
stock of over \$100.00, to make it pay
it ought to be kept down to 50.00
and turned over often, so it interest
and expenses cuts into the profits
fearfully, we are now ordering only
small and cheap rough, to enable us
to run the shop with a small amt
of capital until the stock in large
and expensive stones can be reduced,
as the stock is accumulating so fast,
will send ok for Carhawk's soon.

Yrs truly
Henry D. Morse

Boston Aug. 7. 1839.
Mr. Channing

Dear Sir

Yours note with payment also -
and two dia? by Express. we send you
two dia? which we have sent for you
I have a pair of dia? Spira for \$50
which are fine and perfect, but not
extra spread, they are in settings
but we will send them if you say
so. My sister writes that he cannot come
before next week. You say in yours
of the 5th that you will, by and force
the sale of those stones, gold pieces,
also there are one cutting. I don't
believe in forcing the sale of any of
the any fine stones. as they will all
be sold at fair prices soon, if any of
the goods must be found the right
to be the most valuable ones, from quality
and large quantities. quality, there are
slow just now, but large there fine
stones in the stock would probably
want them, as we have but a
any fine of that kind, and if all
will sell it would not help much,

Yours truly
Henry D. Morse,

Boston Aug. 7. 1839.
Mr. Channing Dear Sir

your note with such a sum
letter from Mansfield with all but the
\$100 300. - I am opposed to the Mansfield
account, I don't see but one alternative
and that is to take his note on the way
shortest time you can get it, as a
first one will, and he is unwilling to
give up the balance, we certainly
cannot force him to give them up, as
it is a note, even if he don't comply
with the terms agreed upon, as we
must do the only thing left, take him
note, hope you can get it on 60th
or nearly fraction of it. Now as some of
the lines has already gone, I am opposed
to the Emerald of Illinois, I don't want
the price, and forget it has it, but I may
perhaps buying it if the price is fair, as it
is so far to remove our claims, as far think
he is shady, and we are little to trust
him in time, as he seems to have about
be longer as him, I have no customer for
a necklace just now, Hope Smith will sell
the pair, but have no faith in him,

Yours very truly
Henry D. Morse,

Boston Aug 10. 1879.

Mr. W. L. Garrison

Dear Sir

Yours with Mans. Lib. etc.
and A. S. - In v. with the
view of the Lib. etc. etc.
up, and a new Lib. etc.
and a new Lib. etc.
the Lib. etc.

I am Sir,
Yours Truly,
Wm. L. Garrison

London Aug. 18. 1879.

Mr. Verrington

Dear Sir

Yours recd. with page 164
and rough order to be sent.

I am glad to hear that
Cottier was mistaken, but I cannot
understand how he could have been
after trying them on his wheel,
as that ought to be a sure test.
I bought them for notice upon
the order and outside appearance
which is pretty or colonnade stones
as they are very deceptive. I am
glad it was right, we send a
pair fine stones of which which
are almost exactly like the pair
we had in settings, if anything
a little better shade, I have not
got a pair for stone, I have only
one pair of that size which are
fine, and then I have a customer
in view for them, I don't expect
to have many large stones for some
time to come, or until we have
sold out some of those we have

on hand, as you find that in
an invoice of 1000, there will
not be more than two or three
very fine stones or pairs in the
whole lot, and these can be
easily sold, then the rest will
drag for months, nobody wants
anything but extra fine and we
have none. The importers have
an advantage in that respect
as they can go from one dealer
to another in London Paris and
select only those they want, and
bring nothing but fine, we cannot
do that, the rough stones cannot
be broken or selected at any price
we have to take them as they
come, and must find a market
for medium goods, or we cannot
do much business, any extra fine
goods we can afford to keep to
show, and hold them at fair prices,
and not allow ourselves to be put
down on them.

Yours truly
J. Henry D. Allrose.
P.S. Extra fine, pair 14/6
which I send for you.

Wilmington, N.C.
Dear Sir

Yours, rec^d. with much interest,
concerning the value of the
large quantity of W^ool, but they
will not pay 5 cts per lb on
it as a general thing, if they
can get it out of it you might
get 5 cts per lb, but from my
past experience in it, it will
not pay, intend to keep a stock
on hand. Long was here, and
told him I could not buy
it of they, as it could not
pay profit at his price or
if he had been willing to
pay 10 cts per lb, more than
half was heavy or spotted -
as I find I cannot sell such
W^ool for a very high price
as
Yours Truly,
J. H. H. H.

Wilmington, N.C.
Dear Sir
I have been thinking of
writing you some time ago
but have been so busy that I
could not find time to do so
but I will now write you a
few lines to let you know
that I am still in the same
business and am still
interested in it. I have
been thinking of writing you
for some time but have been
so busy that I could not find
time to do so. I will now
write you a few lines to let
you know that I am still in
the same business and am still
interested in it. I have been
thinking of writing you for
some time but have been so
busy that I could not find
time to do so. I will now
write you a few lines to let
you know that I am still in
the same business and am still
interested in it.

Yours Truly,
J. H. H. H.

Boston Aug 19th 1874.

Mr. Harrington

Dear Sir

Yours recd. with pleasure.
As you will be able to show
some money tomorrow as our
order is due, and we are waiting
for the remainder I could not
help, in fact it was some my
best jewelry is not to carry too much
look in fancy stores, they are too
slow to sell, I prefer to wait till
I get an order, then try to find it.
I have now over 2000 in old stones
and find it easy enough to buy them
and they will multiply when I wait
for the importers carry the stock and
pay my own money at risk, it pays
better in the long run, as I can
then have cash to pay; and can
very often bargain that some one
the minute makes a large percentage
in one stock except on order of purchase.
Our collection depends upon this
I cannot get to be undisciplined.
I am, but I am very anxious.

Yours truly Henry D. Harrington.

Boston Aug 20th 1874.

Mr. Harrington

Dear Sir

Yours recd. with pleasure —
The Beagle brot was all out the
could be and sold for about the
cost of cutting. They telegraphed
that I could have the rough at
125 cts., I answered that I
could not pay the price. Nothing
was the brot for making fine
to watches. You write you had
an offer of 425 for 349. pair —
we have that for 11 stones 20% less —
so I don't know what it is. Mr. B.
probably will know what they are
but he is away for two weeks.

Mr. Van Buren returned yesterday
and had money of his own
invest in polished diamonds, but says
my prices are lower than they are
in Amsterdam, so he is selling
a single stone, he sold something
less for me for about 10% for the
which is more than they collect
less. Yours truly

Mr. Harrington

Dear Sir

Yours recd. with all of - hope it
would have been this, as we
expected it, as our payment was
over, then, but you sent
the price, as for price of fine
fine. It was our intention
not price, some was but
and should not be at all, as the
first glass I thought they were my
long last when I examined them
and felt I found they were my last
only, many are imperfect when the
price was low, his last to others
and \$5, and not in the list
that you could sell for extra fine,
I should be glad to get the price to
him, but he can't \$5, by the way,
his, my cutting in comparison to
\$5 to \$6, his last small water
but was reasonable and good quality,
the a lot of \$5 is \$5, it is not
to be examined, and not to be
cheap - a lot of \$5 is \$5, which
I can't find as he was fine as not
expected, just my best.

I am not at all sure
that you will have the whole
of the year to sell for him, changing
your mind about him, but for selling,
it will have to be done by the lot,
and will not interfere with our
own sale lots but little of your
time, I think he will buy and
be able to send enough next time,
I am sure in that lot, to make
a good one, although I doubt
if they will sell at our 75¢ lot, as
not all there are of the same
quality, but I doubt if they would bring more
than the cost at that price.

Yours truly
Henry D. Moore.

Dear Sir
I have just received
at 11.30 I have received all his
the day, & the stone is of a fine
material, but badly cut, would make
with a 75¢ specimen by itself.
I cannot judge of the price which
he obtained for such a stone as he has
you can, but if I want to make one
offer, it would be about 15 or 20 hundred
offering, could pay more than any one
has. Besides, I am not sure that
the Company to pay me over 2000 after
it was recut. The other old stone
looked over carefully, - a piece out of
stone was selected, some fine
brilliant, but the best cutting
of the stone for me, I did not select
single stone which was cut well for
specimens of any size, many are
likely to be damaged by the heat of the
white colour, but to me I think
the cutting of them anything but
nothing, but I should not think
it safe to let them be put in
to make the others as they are
a large lot, and I am not sure
that they will be of any use.

[illegible]

June 25. 1879.

2 Rev. Payson Brothers

Dear Love

Dear Mr. I am glad to
 have the privilege of exchanging
 other goods. I generally prefer
 the proposition when I buy for
 a store as I can afford to
 pay a good deal which I cannot
 have within a small limit.
 But I do not at all mean
 to do so & to do so of good
 nature a few months, and hope
 to buy more I am expecting
 a good deal which is desirable
 that I can send you the
 same the 3 days before, many

James E. [illegible]

1892

Oxford Aug 27th 1879

Mr. Pringleton

Dear Sir

Yours recd. with no sales the
I have forgotten about a dia? from
Prof. the Pick. will know when he returns
the matter to the small things but
it does seem to compromise you in its
value of Holbrook should consider that
he sets them too low I would be glad
sometimes them to him that he might
get a better price, I had rather lose
any profit I might make rather than
have Holbrook think it better to get any
advantage of him, I should like him
to get at a much larger price, as I
do not want them, I only bought for
the profit I might make, I recd your
telegram but did not answer as I was
rather busy and thought it would be more
convenient by morning - then he was I cannot
recall all about stones which I have
not seen for some time, but must leave
it partly to your judgment: if you think
the dealer there can sell for about three
times your bid better still, although it
seems a large discount, for if Holbrook
is any way anxious to sell but does not
show the goods, the Prof. will have
them for nothing and then you can sell
them for a profit.

Boston Aug 26th 1879

Mr. Pringleton

Dear Sir

Yours recd. I am obliged to you
the large dia? to offering your stone
have the same chance next morning
and run the risk of having to pay
in case it should not be sold, and the
only so a commission, I should like
the lot, I want it and had put out
to buy this lot to be sold and it is worth
as it would take a long time and be
inconvenient somewhat with me now for
which we are so desirous of getting rid of
perhaps to have a lot near our place and
there, then again I can't sell any
profit if any of them had to be sold
any Mr. Prof. may get on to the lot
and if not he will go right down.

Yours truly

Henry D. Pringleton

Boston Aug 11. 1851.

Mr. Drington

Dear Sir

Yours, with die found
for them. The plan is very simple
the side of the stone and will take
a good shine off to get it out, and
then the salt ought to be removed
a little, will be about the same
as the first, that last was just out of
of a month off for costs. I think
of great costs I must be sure to
admission I should feel like to
the price, as it seems to me they
ought to buy a better price. I think
I don't think I should want to
let it, they are like everyone else
want the crown, and to have the
best selected at a large ad. and
points but pay any one, the buyer
is the only one who would be hurt, and
the stone for its crown is done, but
I thought best to submit it and
as it is sending a parcel to you -

Yours truly

Wm. Drington

Boston Aug 11. 1851.

Mr. Drington

Yours, with die found for them
I cannot send it for them
until Mr. Park comes back as I
cannot find out anything about
it. I shall have had work to do
since on the 10th pair to 1851, I
recalled the stone they are about the
first pair you have, if so, you
be sure of a sale before long. I will
be sure, I don't want to slaughter any
of our fine goods, as we have some
too many - I don't want to see
any more than the crown stone would
cost him in clouds, if we could be
better for us to sell to some of the
best to whom he sells if we could
them, as Mr. Park is away. I cannot
out what 322 is from his book or
is don't about accepting 322 each -
This I thought you must use your own
judgment, just to know I will tell you
about other fine they want to have
them, as for having for small stones
I don't want to see them, the price
is too low for them.

Boston Sep 3 '79.

Mr. Gerington

Dear Sir

Your note will soon be
dropped into our mail only
this morning. Nothing being back
yesterday. If Mr. Hall had told
you had better send him word
that I left the stone with you,
I poor thing but you? in the hands
of the workman this morning was

I hope Mr. Hall will buy the
pair, don't forget that the lowest
price is \$2.00. one of the pair I
bought with me in settings like
now yellow stone it is in your
office, and I don't wonder if my
mind that it would sell the pair
at 75 per cent but as if your
customer will give a little less
now than then.

Yours truly

Henry D. Moore.

Boston Sep 3 '79

Mr. Gerington

Dear Sir

I have sent Mr. Hall with
the stone to Mr. Hall. I am
sorry I may get one better than
it is now, I don't suppose
a very great I wish to have it
which the place out of the stone
have it done as soon as he can.

I have a customer for pair
of jewelry, she is coming in this
and wants them to cost over \$100
I don't think of pair enough to sell for
if I cannot get it can be sold, if not
I'll send,

Yours truly

Henry D. Moore.

Boston Sept. 8. 1879.

Mr. Huntington Dear Sir

Yours recd. with sympathy and
 interest to repair. We need these
 things. The one for Harriet has had
 to make half one, and one a
 great deal of work. I would like
 to see the front of the headrest
 and speak of it, possibly it might
 be of use. If you will give me
 a description of the above article
 I shall be obliged to you. I will possibly
 see it can. I don't think I shall
 be long until he is ready to go
 with which, may be in a few
 days.

Yours truly
 Mary S. Allen.

Boston Sept. 8. 79.

Mr. Huntington Dear Sir

Yours recd. with sympathy 1878/168
 I am glad you let Harriet have the
 two others and hope her will buy
 the pair. Just recd. your telegram
 of pair for children and was
 so glad to hear they are very comfortable
 and perfect. If you cannot get more
 than the one you should sell -
 possibly the - - -
 Having done one more nothing doing.

Yours truly
 Mary S. Allen.

1879.

And Mr. Hope & Co. will
 be both of these diamonds, but
 I will sell I tell him now
 at the very lowest price, and if
 necessary will for that it prefer to
 send out to them, as they are the
 finest we have, and I feel I
 will get a retail customer here
 for such a pair before long, and
 I think you will be able to
 sell them for less than \$200
 to \$250, in my opinion, as I am
 not anxious to sell that pair for
 a large price, some of the other
 pairs I might be more willing
 to sell a little to effect a sale,
 but the two small ones 200 & 250.
 Knight D. Earle ok. Come back
 tonight, he wrote me not to let you
 know about it, as he would not
 be a month in the city, and
 as it was his wish to sell it
 better let you know, I think
 Henry D. Earle

Amherst Mass

Mr Mansfield

Dear Sir

I rec^d your letter of the 11th inst. in regard to the amounting of your note. We shall be glad at any time to receive the money for the note has interest, it is still in our possession -

Yours very truly

Henry D. Thoreau
for Messrs A. & C. Cutting & Co.

Amherst Mass

Mr Huntington

Dear Sir

Your note will do for Mr Mansfield's letter which I have answered, we also rec^d your note and rec^d stands by express, but no instructions, except on our paper says don't go below 4 lbs, it will be impossible to make a pair of without losing much more -

But for what price you can buy to any firm well supplied. None. we are all out and hope to be tempted to buy -

Yours truly

Henry D. Thoreau

Boston Sep^r 1879.Mr Yerrington
Dear Sir

Yours recd. with an order
Cats Eyes are not often called for
here. I have the one you sent
one more than a year ago -

It points like to see the finest
one in the lot some time when
you are sending. Hope this order
will sell the large one.

I think you will be obliged to
pick up your 4 stones for that
cross from Wickham or Randal
or some other dealer where you can
get hold of a fresh lot and pick.
and you will soon find out the
prices they are getting for such, also
the stones, but I doubt if you find
any as fairly cut as ours.

Yours truly,
Henry D. Morse.

P.S.
Stone returned which was stopped
" for Diamond
" - Holbrook which turns out a fancy stone
6 round diamonds?

Boston Sept^r 79Mr Yerrington
Dear Sir

Yours recd. with Note 200?
and as I take, I think Schuch
ought to have paid cash for
that stone as I know it was
cheap enough at 150 per lb -

Mr. Whitman will be here on
Monday and wants to see prices.
and I have but a few of the
quality for him, so I will get
you to send me what you like
from 2 lbs to 70 at the end and
probably for is as much as he could
be likely to pay for his stock. I
want to show him all I can
Mr. Oak is looking over and will
read a list, better and than before.

I had rather have you raise a
price for the 12 grains the and send
a price as you are once you can
get for them, then I will put
them into my retail catalogue
at a profit if I can.

Yours truly
Henry D. Morse

Boston Sept 13 1879.

Mr Bunt Dear Sir

I have returned the
large purple Ruby which I
had on menu so long. I have
tried my utmost to sell it
but without success. Still I
may yet have a chance to
sell it before long if you don't
dispose of it.

Yours very truly
Henry D. Moore

D.S.

We put the ruby in a package
to Mr Gunnington

Boston Sept 13th 1879.

Mr Mansfield

Dear Sir

I am not with you for
the credit of your ruby has not
yet an return however the
ruby with many thanks

Yours truly
Henry D. Moore
for Morse & Co. Clothing Co

August 27.
 Millington Tenn.

[illegible]

I found him in a very, well him
a small & imperfectly arranged
for 100, 110, each with a lot of very dark
white for 100, all arranged. There
was not least him in the form
after he selected the best of them which
I, mother and to 100 for the best
and to for 100 which I could not
accept. He gave to 100, 100, 100

16 May 1860

Butler Co. Pa. 18th 1879.

[illegible]

Boston Sept. 25th 1849.

Mr. Farrington

Dear Sir

I was just with an artist
and he has written me a
very long, I see you have
sent me the 5 specimens in the
box, I thought I had returned
one of them, if I did not I
cannot find them here, hope they
are not lost. Will the two I
sent selected today to our young
patron customers,

Yours truly,
Henry Dillman.

Mr. Farrington

Dear Sir

I was just with the artist and
sent the two and I hope
to a wholesale customer the other
two also are? at the same time
he did today and sent a
very fine and a small parcel of
specimens. I have sent a list of the
two have sent? business is
here. I will send you
what it is. I am

Yours truly,
Henry Dillman.

Boston Sept 22nd 49.

Messrs. Taylor & Brother
Dear Sir

We have sent you by
Express the large pair
they did not lose as much
as I estimated, & I cautioned
my workman about loss, and
in his own anxiety to keep the
weights he did not take off
quite as much as I intended,
but I think you will be well
satisfied with them as they are.

I sent the pair today to have
the edges improved, but am not
sure I can get them perfect;
as to keep them sharp they are
fit to chip out the opposite
side from where we polish -
however I will do the best I
can

Yours very truly
Henry D. Morse.

Boston Sept 22nd 1849.

Mr. Yerrinton
Dear Sir

Your order with an \$50.
and cash statement - I don't need
show it can fill those orders for blue
stones from my stock, we can
probably furnish them sizes for
specimen stones but not blue.

If you be able to print the letter
when they come, I'm eager to see
the article to be published, it may cause
us much benefit in advertising
a wholesale business, still I don't
believe to buy some of the paper
say "too" - that is if it is an article
which is well written -
and if we think we can't use any
more than it would to our advantage
we will buy some, by the way have
you any of those Leslie's which has
the drawings of our Shop if so
send me two or three,

Yours truly
Henry D. Morse.

Boston Sept 28th 1877.

Mr. Wm. L. G. Lodi

I am not with Ch. M.
But Mr. Davis to Wendell today
says we are waiting small
amounts but some fine ones. It
is for Mr. May has some of them
Larkin Papers so you need not get
bored, do you really think South
has a customer for that pair or
is he holding on to keep them out
of our hands, I think he's customer
with him bought by this time if
he intended to do so, if May
had not sold the amount I would
like it again, as I want to have
it to show when I have a call.
But Wendell give me a price for
the Larkin's or is he waiting to
effect a sale first, I am writing
to exchange them for other items.

Yours truly,
Henry D. Thoreau.

Boston Sept 28th 1877.

Mr. Wm. L. G. Lodi

I am not with Ch. M.
But Mr. Davis to Wendell today
says we are waiting small
amounts but some fine ones. It
is for Mr. May has some of them
Larkin Papers so you need not get
bored, do you really think South
has a customer for that pair or
is he holding on to keep them out
of our hands, I think he's customer
with him bought by this time if
he intended to do so, if May
had not sold the amount I would
like it again, as I want to have
it to show when I have a call.
But Wendell give me a price for
the Larkin's or is he waiting to
effect a sale first, I am writing
to exchange them for other items.

Yours truly,
Henry D. Thoreau.

any great improvement, (but you are
the one) that is not my fault.

Now if you desire that I should
remodel the pair entirely, and make
them a perfect model in cutting &
size as you, but the work would be
expensive and the loss much more,
and I could then make them fine,
but I have done all I proposed to
do, and will not dare to do any
more without further instructions.

I have measured the shoes, and
could see the difference about the
girth on the heaviest shoe which
you mention, the other possibly is
a little out of center, but when I
remade it, it was very far out-
land, now it is so near that it is
difficult to see it, I will send
your shoe in.

Yours very truly

Henry D. Moore

D.S.

I send the smaller pair they
have done the best I could with them,
when the edge is sharp they come out
smooth from the opposite side.

Boston Sept 20 1877

My dear Mr. Moore

I enclose you
Yours etc. you say they
don't match any better than they did
before, and the heaviest shoe has built
about the girth, besides being correct
on the under side, and also the place
near the girth of the other shoe.

An answer and say that I don't
you think you could have done
or noticed what the condition was
when you sent them, or even measure
what I proposed to do by them with
the use of not exceeding the 1/4" -
if you had you would have sent me
have written as you did.

Mr. Moore says about the
shoes, I noticed during the packing
one of the shiest one, and the lining
of the bottom of the other, which was my
much higher than the other, which gave
the shoe a glancing appearance, and the
shape was looking different from the other,
and so that I made it quite perfect
by giving it a last of the 1/4" and an extra
1/2". Now I have done all I proposed
and nothing more, and have made
all the improvement I expected to see
by the changes, and in my opinion a

Boston Sep. 25. 1879.

Mr. Harrington Dear Sir

Enclosed are 25. with 25. others
I don't call them the
main ones, they are a poor set,
you will show them to the people
and show you the original of
them. I have found a black post
card to show to my customers, a sample
of a card I will, I thought you
ought to see it. I have made
a large sale to one of my old cus-
tomers, and must show the others
on Monday morning, so I want you
to see them. I then will be in
the city from there I hope to
get a sale for cards, then I want
to know if you each or less, no more
than 25. sent. Mr. Rich thinks you
will find them in 365. 7. 1/2. 1/2. 1/2.
318 1. 1/2. 1/2.
318 1/2. 1/2. 1/2.

They must be fine, and I want to get
them from my stock if possible, if not
then I must buy some, I want to
sell where I want, then I'll cut some
out, and I'll cut some out.
I want to see them, I want to see them
and I want to see them. I want to see them.

Boston Sep. 25. 1879.

Mr. J. A. M. H. H.

Dear Sir

I send you 25. cards in the
office in 1879 and I have
written to Mr. Harrington
to send them in to your
office.

Yours very truly

Henry D. Moore.

Boston Sept 25th 1877

Mr. Vermington Dear Sir Yours recd,

with page 17 & also 604, 1869 100 — and
3 dia? to be repaired by mail —

I sent you today a sapphire which
came with the dia? to be repaired, and
I sent the sapphire for Carter to cut and
make a ring of it. You might as
well send it to Carter from there. I also
sent 3 dia? for Tiffany. I kept all as
long as I could, one of the pair is
a light layer than the other but it
hated to cut it down any more, the
layer was I tried to lower it but it
was impossible to get the angle on the
bottom high enough to make it brilliant.
I also sent you the third stone which
it goes to show to my customer, but I
did not sell it. It weighs 27 car, and
if it weighs 27 car. I thought you
might sell this to Hunt or Tiffany for
a good price for me. I saw this one
of the days after I got it in my store, and
the owner of the stone to make 3600 I
may sell it, if not, please thank, as you
ought to pay me 3600 which would give
a more for than offered, and I also have a
customer for me. I might this day about
it, and be disappointed, but I
cannot give it, and I am sure, in other
words, I am sure, rather dark stone
the bracelet, the pair was at Tiffany's but
Hunt has the high, and want an antique. You
may, I think.

Boston Sept 25th 1877

Mr. George B. Sinton
Dear Sir

I recd your letter with
a note accompanying it in the
place of the other, which we
had discounted, I am very
sorry you could not meet it
as we are very short ourselves,
but you know I am willing
to accommodate when I can.

So if you will give the notice
to my agent in New York

Mr. J. D. Vermington 192 Bond.
Corner John St, and I will try
and send the money to pay it
at maturity, but you must
meet it next time

Yours very truly
Henry D. Morse.

Wm. Sept 9. 1849.

Mr. Livingston

Dear Sir

Yours will tell Mr. Livingston
I have sent him the letters
I sent the latter and not the former
I am sending - that I have sent to him
as I shall be able to see unless you
send a letter who will play a
little game, in that case

we may think best to buy right
our sides, but if I have to pay
the price I shall pay I shall charge
and that I will sell our own.

I don't think I had the order
to make them some of the things
I want, but only to improve them
and make them, the price will
be about 35 but I thought that
was a very low price, and thought
I might get a big profit on it.

I hope I shall, will buy the
thing, as you have done this in the
I have to return them again.

Yours truly

Wm. Sept 9. 1849.

Mr. Livingston

Dear Sir

Yours will tell Mr. Livingston
I have sent him the letters
I sent the latter and not the former
I am sending - that I have sent to him
as I shall be able to see unless you
send a letter who will play a
little game, in that case

we may think best to buy right
our sides, but if I have to pay
the price I shall pay I shall charge
and that I will sell our own.
I don't think I had the order
to make them some of the things
I want, but only to improve them
and make them, the price will
be about 35 but I thought that
was a very low price, and thought
I might get a big profit on it.
I hope I shall, will buy the
thing, as you have done this in the
I have to return them again.

Yours truly

Dear P. Taylor & Co.

As B. B. P. P.

Dear Sirs

It is now to be seen
that you will do the best we
can to make them fine.
I am very much obliged to you
for your consideration.

H. B. P.

Dear Sirs

I have not yet had any
of the new pair of shoes
you sent me for it. I should
like to try them, but I cannot
return them, and I think I can
try again, I also return the pair
you would try to send me
and order four of them in my
I also return the pair for the
same, but I think I can also
and I would try them if the pair
was for me, but I cannot get
a profit on them.

I have not a pair of shoes
as well as the other pair
sent to me - but have a pair
which are very good
and will send them if you wish.

I would like to see you
if I can see you
up a pair with me I have.

Yours
H. B. P.

Boston Oct. 3. 1877.

Mr. D. D. D. D.
Dear Sir

You did not send me the
book which you wrote
to have sent me on the 1st
and nearly done, but it is very
doubtful if I can get them out
the express tonight, but will send
them tomorrow morning.

Yours truly
Henry L. Hunt

Boston Oct. 3. 1877.
Mr. Huntington Dear Sir

You did not send me the
book which you wrote to have
sent me on the 1st and nearly
done, but it is very doubtful
if I can get them out the
express tonight, but will send
them tomorrow morning.

Yours truly
Henry L. Hunt.

Boston Oct 6. 1841.

Mr. Garrison

Dear Sir,
I was very much surprised to receive your letter of the 2nd inst. and to find that you had written to Mr. Briggs, and that he had written to me. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed.

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Boston Oct 6. 1841.

Mr. Garrison

Dear Sir

I was very much surprised to receive your letter of the 2nd inst. and to find that you had written to Mr. Briggs, and that he had written to me. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed. I am very glad to hear that you are so much interested in the cause of the oppressed, and that you are so much interested in the cause of the oppressed.

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Yours truly,
J. P. Ballou

Boston Oct 9th 1879.

Mr. Bradstreet,

Dear Sir

Yours rec^d with ed 290, I have
sent a bill of the small specimens,
which I bought of Hallowell for a little
more than five dollars, and I guess it is
all they are worth. I have sent the
invoice. I sent the rest at a market
and if you can dispose of them at
the price bid for the lot of with some
of the delays in making any
part of them which will do for their
work and pay you two per cent for the
interest of us let them select all
they can find which I don't think will
be many. I telegraphed for goods to
see how at the prices you receive almost
any interest, and made notes to 25000 lbs.
You may show them small bills &
I have no objection to you if you
will, so as to see if they can be
made, but I think it a hard job.
You may send the 50 papers here as I do
not want just to hear of it with them.
I will send you some for the rest of
the original ones.

Yours truly,

Wm. B. F. Felt, Esq.

Boston Oct 8th 1879

Mr. C. C. Hallowell

Dear Sir

Yours rec^d in answer
to yours say that we do not
want to exchange with you paper
and whatever is too small to
accept of any thing but cash.

Yours truly,

Wm. B. F. Felt, Esq.

Wm. B. F. Felt, Esq.

London Oct. 11 1849.

Mr. Livingston

Dear Sir

Yours, recd. with Mr. Charles notes, I
 was glad you got a settlement with
 him. I like Mr. Thacker that all
 the proceeds from the sales of the
 old bought of them should be applied
 to payment of the notes until all
 are paid, if there was not enough
 — the maturity of the notes as
 usual, and the notes paid sure etc.
 But as it now stands in, the dia-
 mond collateral security, this
 seems to satisfy him perfectly, as
 whenever you get any money, from
 sales of these diamonds keep it separate
 and send it or we can keep it as
 we agreed, but will allow interest
 if we have the money one week to pay
 before the notes are due, I have not
 seen the diamonds yet.

Yours truly

Henry Paul Jones.

Henry Paul Jones

London Oct. 12 1849.

Mr. Livingston

Dear Sir

Yours, recd. with Mr. Charles
 which I return for your endorsement.
 I think the large stone from the
 mine to be bought as we can be sure of
 a profit, as we don't want to change
 our small large stones, they have almost
 broken our backs, as for any pair which
 might be changed for cutting is not
 getting any more for the stone, as we
 only get paid for both stones — we
 don't consider that for a moment.

I don't think I can find a pair to
 pair in my plate, I want to see
 how I can sell a pair, possibly from
 me it, if I have I will send them
 tomorrow. Mr. Thacker was in London
 to enquire about the standing of the
 diamonds cutting as I told him a
 few days ago that I had off one pair
 of mine for it was, but you must be
 sure not to sell the first selection of
 we have a pair, if you do you will
 have a loss in the end.

Boston Oct. 13th 1877.

Mr. Huntington

Dear Sir

Yours paid with ok ordered also
on 7th — and Cash Statement, also
sent from Buchanan Co. which we
enclose, asking to settle it. The first
charge on bill is for 87½ and the
amt carried out of for 87½ which
is correct. As regards to the 87½ the
you must see your judgement —
I should think Oliver or Tiffany would
give more than anybody, but I should
add to the highest bidder, and not
over 2 times, should prefer
to pay or cash 100 per cent discount
the first month any more, that would
help our credit with Buchanan Co.
I had rather let the buyer take
the chance on the cutting —
although I am sure to make it
fine, Remondson & Son are a
first class house, and one of the best
in the world, but they deal only in single
Red & purple all right.

Yours truly
Henry Ballou,

We are happy before long to be
able to give you any sizes you
want - have customers for. We
will be very glad to have you
put them on commission, and
sell but all we can spare into
our hands, and you will there
realize our goods there.

Please let me hear from you
regard to sizes and qualities
suited to your market.

Yours very truly,

Henry T. Allmon

For Home diamond cutting.

Boston Oct. 13. 1879.

Mr Thompson,

Dear Sir

I recd. your letter this morn.
and telegraphed that we thought
generally of your proposition, and
we shall be very glad to avail
ourselves of your services in some
way. We have no one at present
to sell our goods there, but we
have Mr. Livingston in New
York who keeps a stock with him
from 100 to 50 thousand, and with
the stock we are obliged to keep in
Boston takes a large amount,
and we might not be able to
supply you just now with all the
sizes you want, requires, at large
market prices we have an over
stock, and can send you several
pairs of medium quality, and also
probably send you medium grade
of many of the smaller sizes, but
our other fine goods are in great
demand here, that they are sold
as fast as they are heard and

...are in being and will be
...of my stock of goods
and ... through you, has been
by some customer there who you know
about, to ... 125 per cent for the
share, I have bought the share of
... as if you can get
... it and ready to sell at
any price.

London 11th 179.
Mr. ...
... and ...
... which I put in ...
... they will have a ...
... Mr. ... put ...
... on the ... and
... then credit it. Mr. ...
... with the ... etc. plus
... an office on his own account
has a little capital of his own and is
just back, he wants as to consign,
or send him goods on sale, etc. etc.
think it a good chance to sell some
of our goods there, particularly some
these large pairs, such as you cannot
sell there, say from the cheapest to
the most expensive, also other ...
... goods, as soon as we get
... we will let you know what
he wants, don't mention it to any other
... Please ...
... which I ... to you, as I ...
... out of them, I think ...
... is as well to send ...
... from ... and let ...
... of it, then there will be no
... to ...

London 11th of 1844.

My dear Mr. Lushington

Dear Sir

We would like to pay the
three notes just given for dis.
purchased of you if you will
discount interest at 7 per cent.
if you decide to do it please
advise, and forward notes
with draft for the amount
so we can pay on Monday

Yours very truly

Wm. D. Lushington
by Henry D. Lushington.

London 11th of 1844.

My dear Mr. Lushington
I have recd. I have away yesterday
the people's note at 100 lbs. but
I do not think it is not
too much to charge 125 per cent.
to any dealer or even 500 for the
time as they cannot find a
duplicate to compare with.
I thought, I might write you to let
you and get a note from him if
possible, as if it is on your ac-
count, we may put us off as many other
hand, an open account seems for
them convenient, & I will try and
send the people's note tomorrow.

Yours truly

Henry D. Lushington.

Have sent people's note.
H.D.L.

Boston Oct. 20. 1844.

Mr Youngton Dear Sir

Your post with card to
our friend Rogers, has been forwarded
Concord &c by telegraph this morn.
they will send it to us today.

I shall send this paper for
Belfast to be given with satisfaction.
I hope to obtain a fine woodcut.
If you see that fine simple Ruby
it is my own private property. as
are all of the columns which I buy.
The stone is guaranteed by
Hunt to be a genuine Ruby. and
at least a beautiful stone and cheap
at 500 or thereabouts. if it are of
a pigeon blood colour, I, for 1000
probably in the price,

Yours truly
Henry D. Holmes.

Boston Oct. 20. 1844.

Mr Youngton Dear Sir

Yours recd with satisfaction.
Mr Peck would like the manuscript
when you divide the 1000 into 10.
I wrote Graham & Co that we
would cash the notes given for the
Brazil diamond at 7 1/2 per cent discount
and wrote for them to send
telegram if they accepted, but have
not heard from them. Mr Peck says
he divided the letter to Graham & Co
in this way, as he did not know what
number, would it not be well to send
another early, Monday, get his decision
and telegraph, as I am going away
on a vacation, start Monday morn
and be absent all the week.

Yours truly
Henry D. Holmes.

Autumn - Dec 22 1879

Am Freitag den 17.

London.

Your letter with my friends
 and the other letters from you, were
 all here. I am glad to hear of
 your success in your studies.

The second business, Mr. Tracy says,
 is to refer to the matter till
 the next year in regard to
 the proposed bill for an Inspect.
 of the State in General and
 to the bill for the same. The
 bill for the same was obtained
 from the committee for the
 purpose of the bill. The bill
 for the same will be
 introduced in the next
 session of the Legislature.

Stone, James, 1810-1811, for a line
Stone, James, 1812-1813, for a line
The same, 1814-1815, for a line
Italique, 1816-1817, for a line

Le white, spread-out in stock, memorandum - day

Rev. Mr. Dr. 16. 17. 18.

Mr. J. H. [illegible]

1994

Large plain sharp headed and
have changed their heads with the
old number 180 in the middle of the
the American Trade Office at New
York said these - they drew on a
three day and we said for a
which, makes

The more I study the
affirmation - "God is Love"
the more I realize that
God is Love.

George B. R. R.

Oct 24, 1879

Miss A. C. Peterson
Dear Sir

Your favor of 10th is duly
received with draft & my notes. In
full settlement of bill (Sept 20, 1879,
and Sept 20, 1879), for fifteen hundred
Twenty eight of the same, for which
I have accepted drafts - Yours truly

Yours truly
Henry B. Peck

Oct 25, 1879

Mr. J. M. Peck
Dear Sir

Yours of 22nd. I have received.

I have received your letter of the
22nd. I have given it to the
man who is in charge of the
store with the other men, but I hope
you can find the 100 dollars which I have
for you. I have nothing else that will
do.

I hope to see you again before
the large fair to be held there. I hope
the things will be with them.

I have no more to say, but I hope
to see you again. I have
office of the same and report some. I
only have been representing some
one - makers who are in the same
office with him - but I think him
all right.

Yours truly
Thos B. Peck

Boston, Oct 24, 1879.

Mr. Worthington
Dear Sir

Yours rec^d with hope my sales-
also 2 dia. by express which I will
report upon soon.

The owner of the 12th pair of
old Stones wants them back so please
send them as soon as convenient.

Sorry to hear of the fate of your
friend in San Francisco - I have an
impression that he called at our office
at No. 323 and looked over our lists, as
it also seems that he was connected
with E. Bittinger.

Pollard had some of your goods -
had not heard of his being sold.
He has several pieces of he gave an
account of his, losing quite a
lot of diamonds by tracing them out
of his pocket with his pocket watch.
One hot day - I may be another
victim of the same thing.

Very dull day.

Yours truly

Thos B. Reed.

Boston Oct. 25, 1879.

Mr. Worthington Dear Sir

Just now I saw the Journal
you sent but don't care to try it
even in exchange for the pair, as I
think it would be best to stick with me,
off you can't sell it before making the
best of them it would be all right - my
valuation on the other two is not less
than 100 for the whole, and I don't care
to take it at that price as I cannot
sell it. I must try and sell the
pair for money or good notes, if they
have a market and succeed in making
one, they will pay, so don't they
sell like I have the chance in if they
don't, I intend this morning from
my list. I don't get many bids, but
I have plenty of opinion - not much
money here in my classes, Pollard
didn't send me anything, but I heard
he was in the South and Skinner about
the same, which I should think must
be a loss. Mr. Bittinger was in today and
promised to pay me on his return to City
as he has the deal also for you.

Yours truly
Thos B. Reed.

Boston Oct. 28th 1879

Mr. Yerrington
Dear Sir

Yours just with an order and of
Mr. - and 15 Mr. Rivers with order to
be repaid - I have returned the
envelope being with the 2 and our
on mine, I could not make them
answer, don't think it worth
to send the stuff away, as I have
I have have more been willing to pay
as near what the 15th order ask for
such stuff, I sold ten of the rubies
which you returned to a private customer
and to be sold with dirt for 1000, if
you don't find a customer for my
large pink only come I think you had
better send it to me, as I may be able
to sell it, also the pink stone, I paid
a lot of the supplies here for order at
the time of the first of course - so if
you get a chance to push them off
do so, otherwise they cannot be dead
stock.

Yours truly
Henry D. Warren.

Boston Oct. 27th 1879

Mr. Yerrington
Dear Sir

Yours just with note of
R. J. Herbert and page 188 sales,
Yours just to 120 3/4 I have a
customer and nothing to show,
Five stones are reserved in my stock
and whenever I have a buy from
others if find their prices much
above what I have been and
I have as pair on hand as 1st in
as the pair sent to March of their
size. Five stones from 10 to 20 are
scarce and in demand, but I have
a plenty of those sizes of fair quality
and cheap goods. - It is really I
can find a stone from any parcel
which is shown to me which is cut
as well as my fine stones, I think
I should have to try and buy some
stones of good material in some cheap
lot and present them, as I cannot
get enough from my rough for my
retail sales. Yrs truly Henry D. Warren

Boston Oct. 29th 1879.

Mr. Brewster

Dear Sir

I am not with as late
as I do think it worth my to wait
that of our imperfect store of fine
material, I am very short of them
and cannot get enough from my
lots for my retail trade, so if you
are any which you think will
pay to send me them along, I
will if you get the things there and
to be no loss there also. I think
I could send some of the 74 & 75
pairs of nesting them but could
not send them as they are, I like
the pair with one bird from this
set, I want them if they are not
sent.

Yours truly
Henry D. Mann.

London Nov: 1st 1819

My dear Sir

I have recd. with a 100 G. 10.
three letters from Thompson, he has
been as soon as he could
that I should like to have
you look over and see how much
I can spare from your stock
without as much stock goods as
you find heavy, he wants all wool
from 1/2 up, in pairs and otherwise
and you send them to me and I
will have a catalogue the balance
from my stock, I think there is
not much more will sell better
than here, it is not like the
other goods, as in such demand
but that is not quite good enough
for our great trade, it is not to pay as
I am from the 100 G. 10.

Yours truly
J. B. Thompson

London Nov: 1st 1819

My dear Sir

I have recd. with 100 G. 10.
that I have sent, in looking them over
I find they ought to be made better
and then are hardly any thing
The only thing in my mind is price
if they for instance take the quality
which by the estimate you make in the
list which you sent to me was for the
100 G. 10. now will that be the
will be 70s. then add the actual cost
of goods 10s. they contain cannot be
more than 10s. 10s. for better, even you
get it I don't think they would bring more
than 10s. which will be 80s. 10s. and I
am inclined to think you do not want
many as they are. 10s. 10s. as they are
worse to better than the other sent; but
I think you might find a customer who
wants to purchase with the other colour
and perhaps pay 10s. extra and not think
them cheap, I mean the ten lots including
10s. 10s. if we it costs you as much
better than nothing. The answer is that
he want taking out all the price which was
taken out, leaving the other as before, perhaps
and make higher in both sides, perhaps I can
find some one who will buy them.

Boston Nov: 3: 1879.

Mr Huntington

Dear Sir

I am recd. with each statement
I will do as you say with the dia-
mond joined the weight to make them
brilliant but touch some of them at
a little where they are rough, as
I think that will be the best for a
profit, as I know them are some
customers who are more desirous of
good color than brilliancy. That em.
I have put into our Lapidaries hands
to make the best stone he can of it,
I am doing the rough found to be cut.
I hope Stan will buy the 6Ks pair,
Mrs. has been today and wished me
to give small memo' of all the large
pairs are had as he says they are very
scarce, list of fine qualities and ap-
prox. higher. I have had fine pairs
shown to me of 3Ks to 3 1/2 the pairs and
the round pairs 125 to 175 per Kt and
then set as fine as there are cell fines,
as nearly all are a little too thick.
Mr. Finch wants his black pearl set,
and if you know of a watch he would
like it send with it, as he says he may
be able to sell a pair for 1/2
and I have been looking for a good one. I have

Boston Nov 6th 1879.

Mr. Houghton Dear Sir

I have not with you yet.
I don't believe you changed any
to much for the betterment of
the fairer nature they are equally
old, which I never yet saw.
I am sure you are in much better
than the other in many ways, fair
in heart, I don't particularly clearly
understand your hope it was the
human nature which he selected
as the most actually in the world
and on the best for it.

If they buy one and send the
other as if they have a stone which
I am not to mention it, all the
good we have now when the
of a man's life at little before
I am sure it cannot be refused.
I have thought too little of any fair
nature, but the fair is light,
and only you can give it the
- I must go now, I am sure
I am sure.

Mr. Houghton Dear Sir

I have not with you yet.
I don't believe you changed any
to much for the betterment of
the fairer nature they are equally
old, which I never yet saw.
I am sure you are in much better
than the other in many ways, fair
in heart, I don't particularly clearly
understand your hope it was the
human nature which he selected
as the most actually in the world
and on the best for it.
If they buy one and send the
other as if they have a stone which
I am not to mention it, all the
good we have now when the
of a man's life at little before
I am sure it cannot be refused.
I have thought too little of any fair
nature, but the fair is light,
and only you can give it the
- I must go now, I am sure
I am sure.

Boston Nov 8th 1819

Mr. Yerrington

Dear Sir

Now and with £200
I might be able to make a small
stock of I have several in
bought. I don't think that
while to send that I don't
unless it is a small stock
but I have to pay 3000 and
off, will send them if some of
money at once, Sir. I suppose
say you are known it will be a
I will try and send you a lot of
cheap mules next week say 22nd
the 25 stuff is all sold - I did
telegram just answered to accept
3000 for the 20% stock if we can
be positively sure of our pay. we
write like notes if we can't get
them otherwise by bank money it
monthly payments to make it
be well for you to get the 20%
from Smith and by the way I have
other as such a pair might to sell
now for a good price.

Yours truly

Wm. Lloyd Garrison

Boston Nov 8th 1819

Mr. Yerrington

Dear Sir

Yours, said I would like
all the pair to Caldwell, and if
you find they cannot be raised in
price try and make it cash or note
as Mr. Day objects decidedly to
as we have payments to make and
want money or something on
we can get money. - then again
this season when your goods are so
cheap we can sell them without any
loss before Christmas, and get note
or money. I am glad Collins is to
return his ad, hope he will give you
note in full settlement, as we have
a great deal to pay. Mr. Caldwell is
in town I hope him later the two boys
Hazard at 5 for 10, and would sell
at 200 less he says he has a customer,
I bought a few small sapphires of him
long, I have an order for an extra
fine pair not to cost me over 750
you have a pair (200). Mr. W. if they are
fine enough I can cut them down also pair
100, 5 for about might be cut over I would
like such a stone as I had sent 2 for 100
with a note, truly, Wm. Lloyd Garrison.

Boston Nov 10, 1879 -

At Mill Bg
Haver

I enclose please find check
upon order for \$100.00 being balance
due you & dep't, by enclosed statement
Receipts. This company was not born
and till after the check was made out
and was caused by an error in bringing
forward a balance. You will please
forward me with the statement all my
balances. I hope (1879, 8) I will have
the amount of the three other checks on
the next time. Please acknowledge
except with gr

Yours truly

Henry D. Moore
Haver

Boston Nov 10/79

Mr. Huntington

Dear Sir

Yours note with check of \$100.00, which
also said as of value, I will send
to let Elliott send the pair, as he
suggested to do it at his own risk &
get them back if not sold before Nov 1.
That will give me due to sell the
in case they are returned, and
as, Rachel charged for him.

His collar will my only, or rather
by it for \$100 cash, at price and
the 100 pair if sent of a time for
1879. I am glad the 100 pair
is sold if the 100 pair is sent to
in a dealer, and price will be
it like Elliott will send to you
terms; if not you might want me
the amount that you had sent it
before me and I accepted, and I
always desired. You have a smaller
lot of four pairs 10/10 to 100, and
I will send that to Thompson and
it will be sent and if possible and
I had to pay for it before now
I want to close it in a lot of 100
and at 100.

Yours truly

Henry D. Moore
Haver

Boston Nov 21st 1879.

Mr Yerrington

Dear Sir

Yours note with fortune
to be improved, the gemm. ought to
be paid to give it brilliancy -
also send two pounds from W. do.

I am glad you got the pairings
for the dia. of Caldwell I was
afraid he would return them, he
probably had a customer, I want
some rough dia., do you suppose
they bought the lot you refer to,

3, 4 & 5 the pair are wanted
with me, and as I am afraid I shall
lose many retail ^{might be worth} sales, unless I
get them, as I think there will
be a push for them, that I expect
is still in our depositaries hands, I
expect it will be done tomorrow.

Yours truly

Henry Dillmore.

Boston Nov 21st 1879.

Mr Yerrington

Dear Sir

Yours note with fortune
to be improved, the gemm. ought to
be paid to give it brilliancy -
also send two pounds from W. do.

I am glad you got the pairings
for the dia. of Caldwell I was
afraid he would return them, he
probably had a customer, I want
some rough dia., do you suppose
they bought the lot you refer to,

3, 4 & 5 the pair are wanted
with me, and as I am afraid I shall
lose many retail ^{might be worth} sales, unless I
get them, as I think there will
be a push for them, that I expect
is still in our depositaries hands, I
expect it will be done tomorrow.

Yours truly

Henry Dillmore.

Mr. Sumner

Dear Sir

I have just received your letter of the 11th inst. regarding the \$1000.00 which was paid to the Bank of Boston for the purchase of the land for the new building. I have been unable to find the money in the books of the Bank, and I have been unable to find the receipt for the same. I have been unable to find the receipt for the same. I have been unable to find the receipt for the same.

Yours very truly,
Henry D. Allmar.

Boston Nov. 11th 1879.

Messrs. W. & S. Hedges & Co.

Dear Sir

Recd. telegram saying our check was not paid. We sent to our Bank to stop payment, in case it had been stolen from the office, then we notified the Postmaster and gave him a memo. of the letter and date, and he has promised to investigate the matter. I think it would be well for you to send some one to your office and tell them that you have not recd. the letter which was mailed here on the 5th as we cannot understand why you have not received it.

Yours very truly
Henry D. Allmar.

Boston Nov. 13th 1879.

Mr Thompson

Dear Sir

We have sent by express today a small invoice of dis.^s to commence on, qualities are medium, as all our choice selected stones have been sold except in India, and all our cheap India from 3c to 4c are sold also. Our orders for pairs (fine) from 2 to 50c are not able to fill just now, all the dealers are asking for them and they cannot get them, there has been quite an advance in fine stones in London, so we must expect higher prices here, we have given prices the same as we get here, and think it better for you to charge your profit above, as you can furnish your retail customers at your own price, whereas if it were for us commission it would be difficult to arrange, as you ought to have your retail profit to yourself, it will be better for you, ^{the terms if not with} 3 per cent off for cash, ^{and a com. 25% for} when stones are in lots we have given the low price, but if stones are selected from these lots

the price ought to be advanced from 10 per cent upwards — according to selection. We have made large pairs out in stones, and if not sold we will send some of them to you. As the stock which we can spare is so small just now, that I think you had better sell them without using our name, whenever we can make the stock large enough to make a list, when then we will consider the matter of using the name of the Company —

In giving terms we have given what seems to us most about right, and give you a chance to make whatever you please above our price. The commission usually paid in N.Y. to the Dealer is 1 per cent and to others 2 1/2 per cent have often offered 3 —

However we can make a beginning in this way and by the experience we can adjust or change if we find it necessary — If you have any special orders, we will do all we can to fill them.

Yours very truly
Henry D. Allsop.

Boston Nov. 13th 1877.Mr. Gerrington
Dear Sir

Yours recd. with Wm. 87c
and pair 67c - We sent invoice
to Thompson today. I can alter the
Stone for Andrews if he wishes it done,
I have got a fine 67c Stone for the

I have seen the pear shaped Emeralds
but don't see sale for them, they were
brought to me to have the tops fashioned
on and put into a case, didn't know
their value, they belonged to a man
by the name of Blumenthal from
California, I would like to see
any of the fine Rubies of Bismarck
has them, I will remember the
pearls if I hear any calls -

Yours truly
Henry D. Morse,

Boston Nov. 13th 1877.

Mr. & W. S. Morse & Co.
Dear Sirs

We have not heard from
the letter which contained the
check of \$475, also having no
payment of it enclosed - here
two checks of \$237.50 each in
the place of the one missing,
please acknowledge

And oblige

Yours very truly
Henry D. Morse.

Mr. R. has made the checks
\$260 and \$225 instead of \$237.50
each

Boston Nov 17/79

Mr. Milthum

Dear Sir

I rec^d. the dia^g from you
weighing 1 1/8 lb, you say change
the shape with as little loss as
possible, to change the shape
will involve the making of the stone
partly over, but my stone would
be to recut it entirely and make
it into a handsome stone, the
ground at bottom is too high, and
the top too low, and the work
done I can see now, the additional
loss will be but little.

Yours truly
Henry D. Morse,

Boston Sat. Nov 18/79.

Mr. Worthington

Dear Sir

You will with the 24th of you
I go to get the money
off Collier and all his customers
the party for Cash \$500 and it
back as I have a customer who
may buy it all \$500. See if Messrs,
Lester have a any other fine
toppings of 3 or 4 lbs, at a reasonable
price, I have an engraving
Business is still here this week,

Yours truly
Henry D. Morse,

Handwritten title at the top of the left page, possibly "Handwritten" or "Handwritten".

Handwritten title or subtitle below the main title on the left page.

Main body of handwritten text on the left page, consisting of approximately 20 lines of cursive script.

Main body of handwritten text on the right page, consisting of approximately 20 lines of cursive script.

Boston Sat 17. 1877

Mr. Livingston Dear Sir

I was paid with two pairs from
Prager the ones in settings I return
the other pair would like to keep until
my customer comes in, which will
be in a few days. The col'di's from
Prager are cheap enough, but I
must have a bright golden yellow
for the one wanted, I send the 10th
pair over now for trial, hope they
will go this time. I think they
ought to give better than those for the
last if not better, as they are not very
different from the ones I have. I have
not seen the ones you are
talking of, he says the gold setting was
sold over here, I would not advise buy-
ing many more, I would not buy any
more of the 10th pair as they are
not as good as the ones in hand for
the most they will bring in the market
will want a low price for the only one
I can buy it for stock. I have been told
about 3000 and

Yours truly
Henry D. Moore.

Mr. Livingston

Photo No. 517.

William Lloyd

Franklin

I have not with it, 1000, & so which
 are acceptable, also in your day
 and days - I have estimated the weight
 and find that when one will cost as
 so for the same weight, as there would
 not be any profit, as did in the case of the
 a few months ago, someone a duplicate
 in quality and weight they were as for
 the lot, there may be another - for quality
 have but not many in the whole probably
 better in our lot than as for it, which
 is little enough when first and before
 we considered, as we shall have to be
 more than one's either by then, I have
 with the lot as requested before to send
 someone the lot price in this case
 for. I will not think of buying the
 as I have the with how other they are
 the quality, if other they would see,
 as they are they are the same for as to buy,
 the weight to estimate then, I want the
 lot and get out one had place under the
 number and improved the quantity, say
 the lot to get out the other place
 the weight be about half the size of
 the lot, and be with not get as much for
 as for the lot to have it as it is, as in
 buying as his previous interest I left it as

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Boston Nov. 22nd 1879.

Messrs. Deane & Casburn
Dear Sirs

Mr Yerrington telegraphed
to me to send you 6 stones
worth \$300 for a cross. The
size which would be required
to come to that price we have
not got now although we are
likely to get them from some of
the stones we are now cutting.

So we have sent you the
maund we can find now. If
they cannot be made to answer
and you have a little time to fill
your order we shall probably be
able to supply them for you -

Yours very truly
Henry D. Morse

Boston Nov. 21st 1879.

Mr Yerrington
Dear Sir

Yours recd. with dia^y for Moor
which we have done and return today
also a 1 1/8 thick stone which if made
fine would weigh about 7 1/2 or 8 1/4 if
left a little fall, cost as about \$60
to make it over, question will it
sell for more money as it is, or when
it is reduced, a 7/8 fine is worth about
80 pr lb. or \$50 for the stone 3/4 rather thick
about 80 pr lb. \$60 for the stone, deduct
600 for cutting 204 - Can you not get
more for a 1 1/8 than \$54 -

Recd. ck \$50 and page 197 Sales. -
In regard to the star sapphires I
don't think anything cheap if it is not
valuable, as you have bought them
I hope you will be able to sell them
but I think the other lot would be
slow enough for a long time to come.

That man Stone is the one who
opposed us on the dia^y cutting Machine
in conjunction with Hermann -

I send the Purple Ruby, or Red
Sapphire for Collins to try his customer
see now if not sold soon return.

Yours truly
Henry D. Morse

Boston Nov. 22nd 1879.

Mr Gerrington Dear Sir

Yours recd. with dia. from
R.V.S.P. & L.E.C. which I will
attend to at once. Recd. letter from
Bissinger's man and he gives me
the price \$500 which is 100 pr ct
advance on lot price, and for such
a light shade of color and a little
imperfect seems high to me. I thought
he might charge 150 pr ct or pay
400 for the stone which would
be nearer the fair proportion - so
I wrote him it was beyond my
reach - still I would like it,
if it could be sold cheaper, try
and see if he is not willing to
sell it for \$400 or less, I could
not buy the lot as I know there
are not customers enough who
would buy those light shades.

Recd telegram this morning, did
not have the right sized to send
but sent the nearest I had. I
may have them by & by

Yours truly
Henry D. Morse,
1201 Second Street,
and two small Regulus dist.

Boston Nov. 22nd 1879

Mr Bissinger

Dear Sir

I recd your letter this
morning in regard to the Ruby.
I was disappointed in your
putting a high valuation
on it, as I hoped to be able
to buy it for my stock, but the
price places it beyond my reach.
I could not handle the lot,
as my calls for orders of those
light shades would not warrant
it. I fully understand that
a selection from a lot is always
worth much more than lot price,
but don't see how you could
raise it 100 pr ct had the
price been in a fair proportion
to the others. I think I would have
been able to buy it.

Yours very truly
Henry D. Morse.

Boston Nov. 25th 1879.

Mr. Yerrington

Dear Sir

Yours recd. — with ok $\frac{75}{100}$
I cannot buy that lot of Rubies over
at a much lower price as I know
too well how many of them will be
on hand for a very long time, and
we cannot afford to carry "dead stock"
we want our capital turning over as
often as possible, as for trading the
large dia. I am not as anxious
about selling so we were at the time
Cork was talking about it, as there
has been quite an advance in fine
stones and as we have carried it so
long and lost so much interest we
must get all the advantage of the rise
and scarcity of such stones, I want
to keep the price $\frac{12000}{10000}$ with $\frac{10,000}{10,000}$
as the lowest, I don't think $\frac{7,500}{10,000}$
cash would buy it now we must
go for more, if Bissinger would
buy it at $\frac{12000}{10000}$ we could afford to
buy his outcrops and some other things
but not on a basis of $\frac{8000}{10,000}$ —
I should not allow $\frac{150}{100}$ per cent for the
Emeralds and don't believe he can
get it of any dealer.

Yours truly,
Henry D. Lyon.

Boston Nov. 24th 1879.

Mr. Yerrington

Dear Sir

Yours recd with cc sales and
cash. I return the $\frac{1}{3}$ as I think
it will bring more as it is than
to meet it — My way of estimating
such stones is to call them rough
and add $\frac{1}{3}$ for the am^t taken off
in cutting, making no account of
the labour as it has to be all done
over again that will give the value,
such stones can be bought in rough
for $\frac{75}{100}$ — add $\frac{1}{3}$ which would be $\frac{100}{100}$
or $\frac{125}{100}$ per cent that would be the price
we ought to buy such stones at, as
they would not be cheaper than the
rough at that price, — Have not
seen the $\frac{300}{100}$ — Hope you can
find that yellow for me, by H. & Co.
I cannot understand how $\frac{250}{100}$ can
be obtained for $\frac{2}{3}$ or $\frac{150}{100}$ per cent —
that is ahead of my time —
I am a positivist for cutting to cut
as brilliant as possible.

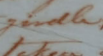
Yours truly

Henry D. Lyon.

Boston Nov^r 28. 1819

Mr Genington

Dear Sir

Yours rec^d with dis^{re}pondance
the order before was to make the
lath small, I did nothing else
but will now make the ground
over. Also rec^d sum^{ms} dis^{re} to
be polished and ok for 300 which
I return to be ordered. I also
rec^d Esmond's Ruby and saw
Petry today to see if he could get
any better terms. I shall keep
it anyway. The 2^d Ruby of
Disdinger I will take if he will
make it 6 ^{with} ~~and~~ ^{pr} privilege of 5 p^{er} cent
off for cash within 30 days. if
he decides to accept them if want
Orlino to cut a little from the
bottom to straighten the angle from
the collet to girdle.  Thus, don't
have much taken off. I would like
to see any handsome stones if
Hiddens has any for sale at a fair
price.

Yours truly

Henry D. Morse.

Boston Nov. 29th 1879.

Mr Garrison

Dear Sir

Yours rec^d with ck \$130 from
Cobb, and no sales. You did get
a stunning price for the 3/4 pair
should not have retained them
for the price, also a good sale
to Caldwell, and some I can't
furnish another ¹⁰ \$130 pair, I am
glad Mr Reed appreciated our
fine work, others will in time.
I consider these fine stones cheaper
at these high prices than the other
= way, some are at the low prices.
But the trouble to obtain such pairs
has been owing to dealers allowing
a few specimens to be picked out
and not charging our best thin
pairs. Please send us 348-87/6 I
may try and make it and recut it
also, don't think we can afford to pay
\$130 for the rough try and find out
what I may expect for it, but don't
let Henry know it as I prefer he would
not know about it. I telegraphed for
the purple ruby, also the one of Bissinger
as I have a customer who wishes to
see them on Monday, I would like
to see that sapphire you spoke about

if it is really fine, as I might be
willing to buy it, but if it is a
little below fine it is unsaleable.

The owner of the 13 rs pair was
in today for them I told him I
had sent them to N. Y. again and
thought there was a good chance
of selling them, he said if not
sell some more than back
he is not a person who is likely
to sacrifice them, as he is very rich.

Yours very truly

Henry D. Morse

Boston Dec. 2^d 1879.

Mrs Munroe

I have sent to
you by express today two pairs of
diamond Earrings of fine quality
one pair \$1,000 which are in the
double box with the balls, and
the other pair \$1200. The balls
will fit either pair, so if you
decide upon the \$1200 pair you
can change boxes, trusting one
of the pair will be approved

I remain

Yours very truly

Henry A. Morse.

Boston Dec 4 1879.

Mrs Worthington

Dear Sir

I have sent you with an order
cash, & enclosed, also Ruby
from Bissinger, I think it
is cheap enough perhaps for one
of so large size and any price.
The stones are so hard to get and
particular Rubies - if the color
is so only - little doubt there
I should be willing to double the
price and consider that cheap.
I bought the Circummar Ruby for
\$210 - and can't get a better.

I have not seen any more.
I will keep one stone at the 10 and
return the other tomorrow. I think
perhaps you might buy what is
wanted from some of the dealers
there, can you not do better with
Raudel & Co. -

Yrs

H. A. Morse

Boston Dec. 2nd 1879.

Mr Yerrington Dear Sir

Yours recd. with Sapphire, the color and brilliancy is very good, but it is so very thick that it only makes the size of a 2 Kt Sapphire, I don't care to buy it for stock on that account, I don't care to accumulate any stones except those which are extra and at a very reasonable price, as the interest amount in carrying stones which are slow sellers runs up too fast and the profits could soon be gone. As for the rough I don't intend to make any offer, as I know it would be used to my disadvantage, if I can't buy - so I prefer to wait and when the price is made low enough we may buy. I really think \$10 is a good fair offer, a fraction of a dollar say 10.25 I might consider but if I made the offer it would go to Leary and he would offer 10.50 and would never buy. I don't make it within a fair price. I don't believe those large stones would pay us unless at a very low price. I am sick of large stones we have not made any money on them if we receive interest. The 4th pair I should sell, as they are so very thick they are not desirable here, the stone you sent cannot be changed any, the two yellow stones sent are not the same color. So keep trying.

Yours truly
Henry D. Morse.

Boston Dec. 3rd 1879.

Mr Yerrington Dear Sir

Yours recd. I am very glad to hear that the B. B. pair is sold, suppose they will give their check soon. I should think it was time Smith had those stones back if not sold, as now is the time to sell them. I have a customer for a fine Cats-Eye (not one of those Quartz Cats-Eyes) but the genuine, of a greenish yellow with a good well defined line, Size I don't to cost me say 50 to 60 if it is possible to get one for that price, if not get a smaller one, or order two or three on memo 'Viffany' and don't ask have them but if doubt if they will sell to me. Mosses & Sadek, will be the most likely but they ask very fancy prices I am afraid. Taylor may have them or some other importer. I hope Caldwell will buy my Red Sapphire, it is a beautiful gem by the gas, light, looks red as a pigeon's blood Ruby, if not sold soon send it back as I have customers who wish to see it. ^{Yours truly} Henry D. Morse.

Boston, Mass. 10/19.

Mr Gerrington

Dear Sir

My Dear, just with obs. 70. & 40th
and as sales, hope you will be
able to furnish me a catalogue as
I have the order and don't like to
say I cannot fill it, I want may
have one, if it should cost me and
it so it will try and raise my custo-
-mer up a little. The paper didn't
satisfy you, I really got fed up of one
in bag I forgot them, Sometimes one
in today I bought two volumes of him
to match some which I had some
old book wishes to know the no of vols.
of a vol. say to denton in. I sent you
a pair of perfect specimens if they are others
bought and sent, they were bought at
a fair price, but the expense of cutting and
restoration makes them not high if ordered
by the dozen, the net cost I 644.37 for
the pair, I send them to see if you can
get a profit on that, as it seems
them too high for the market here.

Dear Lady

Henry Safford.

Boston Dec. 4th 1879.

Mr. J. D. Yount

Dr. Sir

You said all set in the Shaffin
also one of the distⁿ free Bazar. The
Shaffin: my handkerchiefs and would
suit me if it was not quite so thick
and would be cheap, but I have a
pretty good stock of it. I have just now
and nothing but an offer from one of the
prices would tempt me to buy for stock.
I am sorry you cannot fill all
your orders for dia? but my dealer
is constantly having calls for what
he cannot furnish. I have the same
length here all the time, and buy
some of the imports to fill my retail
orders, we are not running out so
much as usual on account of
so much repair work and orders to
break out better now, but we are
getting in your more boys to break in.
It was surprising at the difficulty in
getting a yellow stone, and thirty must
it up, or Plum, & Brevins man was
in today he seems to have a good stock
but few extra fine stones that is the case
with all of them,

Charles Smith

Henry Morse.

Boston Dec. 6th 1879.

Mr. Worthington Dear Sir

Just recd. with no sales (204),
and dia? to refinish, and a stone
of 2 1/2 lbs for her (205) which you don't
say what is to be done with it.

Mr. Foley says Edmunds has
two Extra Eyes which he will bring on
with him on Monday when he
comes, I hope they may suit my
Customer it looks to me that they would
but I cannot get on, as they said
they saw percent at Tiffany's.

Cannot you get Albert to pay
a little at a time on the watch
he owes, as I don't believe he
will ever send the time he owes pay
much at a time if anything.

Yours truly

Henry D. Morse

Boston Dec. 6th 1879.

Mr. Coggeshall Dear Sir

I send you by express
today the dia? which you left
to be reset, and give herewith
the result. - 1 Stone before Cutting
3 1/2 lbs - finished 2 1/2 lbs - Value \$1.50
less Cutting 10.00
21.50

Showing a fair allowance for me
to make for the stone would be \$1.50
but I think I agreed to allow you
more, but have forgotten just the
amt? but will adhere to my promise.

I enclose herewith a bill of the
dia? that has \$5 paid and will
allow whatever deduction I agreed
upon at the time, or will set this
stone into a Stud charging for the
cutting & setting and you have the
privilege of returning the other.

I think this is the understanding
hoping to hear from you soon
I remain your very truly

Henry D. Morse.

I have just got you 100 white "American Pairs"
as I think you can get more for them than
elsewhere here in winter but you may not be able to
be so sure that I think they are worth any
much more, see what you can get for
them — I can say a little with the Cats Eye —
I don't like to give it up as —

Boston Dec. 8th 1879.

Mr. Whittington Dear Sir

Yours with Herberts Note
4 Nov for 100 — V. M. Moves them do
of 60 each — the white spot in fine
pair with 100 — a better one without
injuring and is not enough to make
any material difference in the value,
when a pair are as fine as these I
don't care much for a small spot.

Sell the Red Saffians to the first
one who can — it for 500 — I also
look two orders today for two dies?
Bracelets, dies all around the world,
and I shall have to buy some holes
for 1/2 of 1/4 — It seems to me to be
done, the two will cost 1/2 each when done —
and are to be for Christmas. — If you
have any in your mind to refer from
to up to the "Red Blue" but while I
write like to see if some of them will
not answer, the "Vignettes" dies are too
blue, I have a part of the lot you sent
pinkish and they are much improved, I
am sure a part of them done if you wish

R.S.

Yrs truly
J. W. May all the kind Henry D. L. W. Co.

Boston Dec. 9th 1879.

Boston Dec. 9th 1879.
O Mr Thatcher
Dear Sir

Your letter recd and in
answer have sent to you by
express three dia. Rings of
extra fine quality and about
the prices you desired, trusting
you may be able to make a
satisfactory selection

I remain

Yours very truly
Henry A. Morse.

Mrs Hamilton
Dear Madam

Mrs Ellbridge Gray was
at my office today and wished
me to send to you the two
drawings which I have enclosed,
the one in the form of a crescent is
similar to one which I made for
Mrs Richter, also have sent ^{by express} at
her request (subject to your
approval) a diamond cross, which
Mrs G. admired, and thought if
you saw it you might prefer that
to having something made, she
also pushed me to say she did
not like the form of a star so much
as it suggested to her free-masonry.
The drawings were made to show
about the size of an 800 ornament
but by reducing the size of the dia.
can easily bring it to 500. if you
decide not to take the cross you can
return it by express which will come
perfectly safe and shall be happy to
receive your order from ^{without} further
Henry A. Morse.

Boston Dec: 9th 1879

Mr Thompson Dear Sir

Your letter of Dec: 9th is received this morning, I am glad to hear the dir: arrived safely, also that you have been able to report each value as sent.

Chap. Miller is an entirely new find in fact - we sell it as fast as it comes out of our shop in bottles - business is very much improved here, and we are well out in certain sizes of the finest qualities - If our trade continues good we shall increase our facilities for cutting.

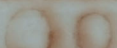
I have looked over our small dir: and collected \$44 Kts for you ^{sent by Express} and \$16, - It is a small lot but may help you a little - Mr. Post my bookkeeper says the acct is all right hoping you will enter some good notes by Christmas -

Yours very truly
Henry Phillips.

Boston Dec: 9th 1879

Mr Livingston Dear Sir

Yours note with cash paid I got a small Cuts Eye from Estemann but it is not large enough, he probably got it from some other dealer, don't you think you could get one from Clark at a reasonable price -

I have a customer for a very fine Sapphire  of about one of these sizes and it must be rather round in shape and often flake out one of these dark bridge ones, more of a light shade but a beautiful blue similar in color and brilliancy to the most valuable, the owner would also buy a very clear Ruby of two to three Kts. - Very to hear of Campbell's note.

Yours truly
Henry Phillips.

Boston Dec^r 16th 1879.

Mr. Harrington

Dear Sir

Yours to send with 10 dia?
fine long which are not fine enough
too thick and clumsy, also 6 dia^s 368
32 to 367 - 32 to 337 - 32 to 345 I may
get some from them but ones which
can be sent to answer, I bought from
Smith today a few helms and some
others, some of them will have to be cut
a little as the work is not good enough
for me. The two yellow dia^s. I put
in hand at once will have them done
very soon, I find I can often get
a selection from a point of dia?
of East and Southern which will be
a bargain, I don't think I could send
them if I had some what I selected.
or keep dark. I have no doubt if I
saw the other dealers often I could
also get bargains from them.

Yours truly

Henry D. Ford.

I am sorry I cannot give you more
the money but dia^s cutting is a slow process

Boston Dec. 11th 1879.

Mr Thatcher Dear Sir

Your letter was recd this morning, I sent you rings all set, as some of our finest stones are in the settings, however if you prefer to have them set then you can allow your jeweller to take out either ^{and return setting} stone, and deduct \$9.00 from the price I have given, The settings sent are the newest and best styles we make, we do not set them so high as formerly as the points soon wear off and the stone is in danger of being lost.

Yours very truly
Henry D. Moore.

Boston Dec. 10th 1879
Mr Coggeshall Dear Sir

Your postal recd? in answer would say the stone you have was cut by me, or rather in my shop, the cost of setting that stone would be about \$3.50 to 4.00 — like one you had of me the setting was about \$5.00 as the size was larger

Yours very truly
Henry D. Moore.

very few good stones in the lot
and the balance are as worth
one Eye, we have bought a
better lot than this at \$11.00
per lb., so I will hold them for
Jag - I think you may as
well return the large rough
as nothing but a bargain could
tempt us now. The cuts you
you sent are very good but
too small for my order -

Thank you for the present
of the rough stones.
Yours truly,
Henry D. Moore.
I hope as far as the price
of the stones is concerned, you are
in danger of being disappointed.
I have just bought a lot of
rough stones, and I think you
will find them very satisfactory.
Yours truly,
Henry D. Moore.

Boston Dec. 11th 1879.

Mr. Worthington Dear Sir

I am very glad to get the Tiffan
from Messrs. Camp & Co., the color
and brilliancy is all right, but there
is a flaw in the top of the stone
which my customer will probably
object to, however, I have sent
for him to call and see it, and
hope he may buy it. I have
another from the same lot of lighter
color to show also, I thought I
better not lithograph for the other,

I don't understand why one
stone of the 2000 is coming and
not the other, unless it is to reduce
the value of the package by sending
successive days, as we could not
bring the pair, when they are
obtained you had better try what
you can do with the stones in
lot. I should think Tiffany would
be glad to get such a pair, or else
Hess. I looked over the rough
list and could not find 12
for them, there are only a

Dec 12 '79

Mr Pennington

Dr Sir

Rec^d \$742⁰⁰ and a c
 Also - send the stores you
 sent me, but none are good
 enough, also send pairs which
 I bought of H. & L. for \$15, though
 you could get a profit on them
 some of

Yrs truly

Henry D. Moore

Boston Dec^r. 13th. 1877.

Mr Thompson
Dear Sir

Rec^d. telegram, did not
have pair in my stock of the
Sigs sent for, have some 4 1/2
to 4 3/4 and over 6. Kr - so I
have sent to Mr Fenington
to send a pair he had of 6 Kr
of fair quality which was the
best I could do.

Yours truly
Henry S. Morse,

P.S.

As can be had so that I will
try and get some importer to
let me have a pair to send if
they will do so, on memo,

Boston Dec^r. 13th. 1877.

Mr Fenington
Dear Sir

Yours rec^d. with ad sales, don't
think the long oral supply would suit,
My Customer has been notified to
call and see that stone of B.S. & P.
but has not been in yet, he may
be away, will try and call him
when he comes - We are very busy
here, many retail customers are
shopping - Mr Thompson telegraphed
day before yesterday for five pair
5 to 6 Kr, you have a pair 398
6 Kr if you think they would pass
for the order sent them on Monday
by express Room 4 Chronicle Building
Cor Bush & Kearney Sts San Francisco
we had no pair on hand to fill the
order.

Yours truly
Henry S. Morse.

Boston Dec. 17/1879

Mr. Thompson Dear Sir

I wrote you on Saturday
the 11th inst. but a letter
did not come and I wrote twice for
him to send them to you,
which I did, but I can be
sure they have not the day
before for 90 cts. — I have a
pair now in the workshop of
fine quality which I am cutting
to match. I will hurry them
all I can and try and get them
to you in season for Christmas.

Excuses is quite lively here, as
an eating a considerable —

Yours very truly

Henry D. Morse.

Boston Dec. 16th 1879.

Mr. Henry D. Dear Sir

Do as need with a sales, I
am glad you sold the 6th pair to
Collier for cash — I have a pair
matching as the workshop for which may
answer to send to Thompson if I
can, and then send soon enough.

That 20 1/2 pair ought to bring
6000 here. I don't believe there is
a pair in N. Y. of that size which
are as fine that can be sold for
any less, here or after trying them
and other, if you become satisfied
they will not for command that
price then will for less, but I don't
believe in looking down — not until
you get a customer. That copy of
D. S. & P. I. 2. 1. their statement to
they offer an offer of 1000 4 months
they offer to Mr. Group for that
price, and if cannot see why they
should charge any more, I would
like to have you repeat the account
often as the telegraph the great
price was 425 of more to me. —
I should you had a call from
Mr. Gray today. Good night
(I am too busy to come) Henry D. Morse.

Boston Dec. 17. 1879.

Mr. Carrington Dear Sir

Yours recd. I settled the
joiner with R. S. & Co. at \$600 out cash.
We telegraphed you to buy the lot of
Kambot if you can use them to
advantage, and a few halves & $\frac{3}{4}$ th
or such sizes as you may mind if
you can buy cheap enough.

Mr. Seaman of Sawt. I don't think
we ever heard of him, but I will
recollect what you say about him.
When I write to my brother again,

I find I have to buy every day
to fill my retail orders. — and if
you can get the chance to select
fine good parcels of $\frac{3}{4}$ & Kt. Wt.
without paying much for the chance
it might pay well, I have selected
halves for 45 $\frac{3}{4}$ for 64 Kt. 70 to 75
they were what they call their 2nd,
best stones, and my selections were
equal to the best in their finest
parcels — some lots had no fine
one, probably some one had been
ahead of me on the selection

Yours truly
H. D. Moore

Boston Dec. 16. 1879.

Mr. Carrington Dear Sir

Yours recd. with ok. \$65. & dis?
401 — I drop from Carrington which we
cannot match, we have no stone
so yellow, and if we had the table
would be smaller — the only way to
match it would be to cut it from
another stone, I wish I had some
more of these specimens to send you —
Can't you get that \$300 ok. from
Tylar, as the man has been in several
times for it, and it is annoying to keep
puzzling him off probably T. G. C. could
rather pay than not as they must
be gotten with money in these busy
times — I send another Prider
to be cut, as the party was much
pleased with the other, I return
a Sapphire to Heards & Loder —
Hask to buy more diamonds
today as I am all out of $\frac{3}{4}$ & Kt. &
he says there is 20 pr. at advance in
Europe on fine goods.

Yours truly
Henry D. Moore

Boston Dec^r 29th 1849

Mr Worthington Dear Sir

Found me with a sales
and A 986 from Collin — as
sent you Tappan's dis^d. & dis^d for
Taylor, Can't break the 10 Kt
pair for anybody — Please
call on Smithson or Baubly
and ask him if he will send
me that pair of 6 Kt stones
mentioned me on news —

Yours truly
Henry D. Morse.

Boston Dec^r 29th

Mr Worthington Dear

Found me I don't
way but to make two small orders
of the Printer, I would like a
few fine reprints 3/4th to fill an
order. Can't you get them of Rau
or Wickham, Peirce, Proctor, or even
not Bissinger send them in to show
they had here, I am also short of
9/8, 7/8, & 1/2 stones. I don't think
you might possibly have a chance
to select from the large or Proctor.

Yours truly
Henry D. Morse.

Not writing you
from the 6th 1877

From various things to
be done

Have sent you today by
express a package of diamonds for
glasses for increasing angles. I wish
to have the axes on these glasses graduated
to 45 degrees and hundred. Graduated
on the finished side. I am anxious to
get them as soon as possible. Please
return with list, when done,

and others

Yours truly

Henry D. Morse

W. R. H. C.

Boston Dec. 20, 1877

Wilmington Dear Sir
Yours recd. with the 3/4 stone.
They are all imperfect, but I have
selected 4 and return balance - I
did not tell you, as you said telegraph
if you kept them, as I return the
largest part. I did not think it was
necessary - The Turners Ruby is no
darker than Bissings. I think for
that weight it must be high. -
has not Turner found fine 1/2 & 3/4 Kts,
I would like to see the fine Sapphires
but cannot ask him to send them
now, as he might lose order by it -
and I might not take more than
one or two. - I want 8 small fine
brilliant of 1/2 carats or as near to that
as I can get, they are for an order,
Bass had done when he was here last
and I think he is to come on here by
Sunday if so he will bring them,
I am glad you got rid of Tiffany,
I only changed talk of one stone and
took chips out of the other - but the
judges needed changing but there was
not time, Yours truly Henry D. Morse.

Boston Dec. 22nd 1879.

Mr. Venington Dear Sir

Yours need with pair pearls
and set from Tiffany \$300. — the pearls
are not large enough so I am obliged
to return them, I want an extra fine
pair to cost me from 4 to \$500 Round
Clear & bright, with a (slight pinkish
shade, not yellow) if possible to get
such — my customer saw them and
said they were not fine enough and
too small, and she will wait a
while longer, so I have more time,
Bess was in today, I bought about
1/2 doz of him, I telegraphed not to
give Seaman's any credit — as my
brother telegraphed me to that effect.

Yours truly
Henry D. Morse.

Boston Dec 22 1879

Mrs. Baldwin, Sexton Street.

Dear Sir —

I send herewith check to your
order for six hundred dollars in
payment of your bill of Dec. 16 for
Sapphire — Please acknowledge receipt.

Respectfully

Yours Truly

Henry D. Morse

by B. Pack.

Boston Dec 24th 1879.

Mr Thompson Dear Sir

Yours recd. with deep joy. I
am glad you made the sale -
also long you was not satisfied
for the others, but we could not
at the time do any better for
you, but we shall make an
effort to send more before long
I tried all I could to get the
last pair to you before Christmas,
but it was impossible, but you
may sell them before New Year,
hope you will find some happy
fellow for those large No 40 ones -
We have had a very good business
here - I think all the dealers
are well satisfied -

Yours very truly
Henry D. Morse.

Mr. Thompson Dear Sir

Yours recd. I got the small
die from Bass, also got pair of
small pants 25¢ you from C. &
Bassman has not been as good
with me this week as it was
last, Mr. Pack sent a patent
case with three pants to take
blazer to a customer, and would
like to have it returned.
The stores are packed with
customers and I think all are well
satisfied with their business -

Yours truly
Henry D. Morse.

Boston Dec. 26. 79.

Mr. Denington

Dear Sir

Yours recd. with 44 fine
Collin's 300. and two succrals
which I don't think would pay
to put into stock, they are good
color but filled with flaws —
and I am sure they would be
very slow sale. did you ever sell
these quartz cats-ops of mine, if not
can't you contrive to get rid of them
at the cost or near it.

I hope to hear of your getting a
payment on that large div. by
Law. I. as he ought to begin to pay
early so don't forget to try him, also
see if something cannot be got out of
Hunt, as he must have made some
money the last month.

I shall try and get on to Mr.
for Jan 1. and look over the stock
again and see if we cannot meet
our stones, or need to make them
all. I send a pair today which
I thought would sell sure at 135.
but if not try them at 125 per lb.

Yours truly Henry D. Morse.

John D. 27. 79.

Mr. Denington

Dear Sir

Yours recd. I am glad you
bought the 44 stones if you can
get a profit on them, they all
say there has been quite an
advance in price in Europe —
some say 10 per cent others 20 —
I hope it is the case —

Business quiet since Christmas

Yours truly
Henry D. Morse.

Boston Dec: 29 - 1879.

Mr. Springton Dr Sir

Quinn sent with chs as
follows 1867 - 425 - 1685
and Cash Statement.

I have an order for a fine
stone of about 3 lbs. it must
be perfectly white with out
any pores - in fact I want
a first-class stone, see what
you can find to suit me tomorrow
or Monday, I bought one of Hobs
for 185 for 1 lb and sent it to Smith
for 175 - I wish I had it now -
a single stone might be worth the
trouble of installation.

Yours truly
George A. Hays

Boston Dec^r. 30th 1879.

Mr Kensington Dear Sir

Yours filled with felicitations of \$500. which we are glad to see, I will see what I can do for five pairs soon, I think the surest way for me to get them is by buying stones from the importers, picking the whitest and then which will have the least and then recut to match.

I mean call on Dickinson or Bishop and see if you can get the address of Mr A. J. Vernance, he is interested in a dia. drill, we have an account against him but cannot find him, he was in N.Y. early in the season —

Yours truly
Henry D. Morse,

Boston Dec^r. 30th 1879.

Mr Thompson Dear Sir

We have a fine large white stone 1 1/4 lbs and a pair of 1/2 and I believe they are the finest size for sale in the country, the pair of the single stone \$2000 and the pair 6,000, the pair to sell for any less, but we will sell the single stone for \$10,000 now you know of any of these. Please write to inform you think there is a chance of selling such a pair we will send them to you, I think there are parties in New York who if they only knew about it would be tempted to buy. — We hope to be able to send you one or two after we have settled up our own business.

Yours very truly
Henry D. Morse.

Boston Dec. 21st 1879.

Mr O. A. Willard

Dear Sir

I enclose herewith a bill for the dia^s which you had from us, I have been expecting to receive something from you on account long before this, I have waited patiently as I knew at the time you had some bad luck, but presumed by this time you are in a better condition and can respond,

Yours very truly

Henry D. Morse.

Boston Dec. 31st 1879.

Mr Gorington Dear Sir

James me² with dia^s from H. & S. one of which I return as it is all out of proportion, and no offer to it, talk is too low and ground too high, the other stone I will keep until tomorrow, as my customer has not been in today, neither stone is white enough to suit in my opinion and not as white as the one I sold to Smith, In case I cannot sell the one I keep now, I might buy it and try for a match if I could get it say for 150 per lb., Red stone from Mass., and in my opinion it would pay to send it both entirely.

I send 5 extra Rubies 29/6 @ 100 each for lb. — They cost me nearly 10. — We return a pair 17/8 as we cannot use them — also stone to be matched 29/6 — I think Beall can match it for about 70 per lb. —

Yours truly
Henry D. Morse.

Boston Jan 3. 1880.

Mr. Worthington Dear Sir

I have just written Boston
for the Day - I return to Boston
as I cannot pay so much for it
can buy that color better.

I should think you are
suffering from your stock and
the calls for cheap prices by cutting
the prices - some of the best
are for my color. As you
are a dealer the color is
a good one for the
day.

Yours truly

Henry D. Morse

P.S.
We have sent the cheap pair
with the best price to you for the
you can get some to do.

Boston Jan 4. 1880.

Mr. Worthington Dear Sir

I am with 273 218 July.
I should H. & Co. dia. to my customer
today, but it was not white enough
so I had to take a stone from an
incomplete pair of E. Rings which I
had set up, otherwise I should have
lost the sale - The stone of H. & Co. is
not near so white as the one I bought
of Mr. Randolph, but is quite near
a match to one I bought of Beuhle
for 142 per lb but Beuhle is a little
the best, still if I could get it for
the same price I would buy it and
cut it to match, Our fire was large
enough but the loss was about 1000.

I hope to get on to N.Y. by the middle
of the month, then we will look
over the stock.

Yours truly
Henry D. Morse.

Boston Jan^y 5th 1880

Mr Gerrington

Dear Sir

Yours rec^d with A 20. Mar
and ac sales and cash — Hope the
Progr dis^d will match ours. —

In regard to Stan's Rubies I
will see them when I come on
which will probably be next week
if I can leave. I still have the
2nd Ruby lot of Bissinger, so if you
have a customer who will pay me
\$600 I will sell it. I ask \$700 Retail,
as it compares favorably with one
which Eisemanns asked for at wholesale
it is if anything better than his was. —
I also have a 1st Ruby which is
perfection in any way — I paid \$210
Cash — will sell for \$250 — cash —

Mr Peck is to make up a list of the
numbers of the old stock which is
the property of Mr Poags creditors, so
you can select it out from your
other stock and have it ready for me
to appraise when I come on. —

Yours truly

Henry D. Morse.

Boston Jan^y 6th 1880.

Mr Gerrington

Dear Sir

Yours rec^d with ac sales
and 3 died with ruin — two
of the stones I return today, the
other my customer has taken out
with one — it matches none other
the other but the price is a little
above the mark, still I will try
to sell it even if I only get cost,
the two stones to send from
Stan I sent to the shop at once
will have them done in a few days.
Stormy here today, no trade. —

Yours truly
Henry D. Morse.

Boston Jan^y 16th 1880.

Mr Lawrence

Dear Sir

Not hearing from you I
have presumed you were in Cal.
so I address this letter to you
there. The Lady who owns those
Emeralds is desirous of a settlement
of any which may be sold, also
to have the balance returned,
your early attention will much
oblige

Yours very truly

Henry D. Morse.

add \$300 for gold and did not it
would be safe. otherwise, not safe
to buy at over \$450 for the lot. —
I prefer to have my funds
in rough diamonds than in those pearls
at \$100 — as I know they are
dead stock, and I have a great
anxiety to anything which I cannot
turn quickly. — I have no small
diamonds on hand.

I enclose list of numbers of the
diamonds belonging to the Countess of M. P. and
propose to show them all at one
place, and appraise them when I
come on.

Yours truly

Henry D. Turner.

Boston Jan^y 7th 1880.

Mr. Yerrington Dear Sir

I am provided with about \$500. 626 for
174 per and page 22 sales also did
from Draper, which has quite a claim
in the jewelry. — Brault's other pair
is not sold neither has my customer
been in to see them, I will return
them at any moment he may call
for them. I also recd. the Pearl & did
not, and in my opinion it would be
a poor investment. The value of the
diamond & gold would be about \$300, and
would not pay to try for cash at our
price. The pearls are of a very uncertain
value, as they are fresh water pearls with
no luster and might be hard to sell.
I cannot set a value, as I have seen
such sold here for, say \$20 each for
small and \$50 to \$100 for large ones —
however the best way would be to
show them to Tiffany and ask how
much they would give cash for the
pearls, then if you can be sure
they will take them off your hands
without a profit from their offer and

Boston Jan 8th 1880.

Mr Sherrington Dear Sir

Yours rec^d. with statements
of H.S.B. & H.B. Have no customers
for a large Cato eye just now -

I don't care to hire that man
just now, as we have but a little
rough new hand, then I think
to put him over into my shop
unless I am satisfied they are of
good character and fair customers,
if he was one of that kind he could
get work there.

Before putting them values of
the creditors together, take the rights
of each stone, and it will put them
together when I come -

Yours truly
Henry D. Morse.

Boston Jan 9. 1880.

Mr Sherrington Dear Sir

Yours rec^d. with C.T. 1000.
I can hardly believe Tiffany would
pay \$600 for the Pines die etc -
Still they might as I know of no
other but those who could sell
such pearls. Collins note will
be sent to N.Y. it is now in the
bank for collection - We send you
two fair single stones, two cheap
pairs, and Haws die? which I
took off as little as possible to make
them look alike - The single st.
and pair I will leave the pair
to you, as I know you will get
all they will bear -

Yours truly
Henry D. Morse.

Boston Jan. 10th 1880.

Mr. Genington

Dear Sir,

Yours recd. with page 224
and draft from Rude, 103 ^{1/2} for

I am trying to arrange my
matters to go to N.Y. on Monday
at 3 p.m. if nothing happens to
prevent I will see you on Tuesday.

Yours truly
Henry D. Morse.

P.S. Recd. dia. from Benedict Bro.
without any instructions.

Boston, Jan 12. 1880.

Mr Yerrington
Boston

Send you by Express Harris diamonds which were sent over from the shop after Mr Morse left. Have charged full price on both as they were entirely made over. The oblong stone had a deep flaw in the side and we could not get it out without making the stone very narrow, as you see.

Cash account and R. J. Herbert's check #144 etc.

They gave us credit for Coriers rate at the bank today.

Tell Mr Morse that Mr D. has taken the bracelets home to show his wife - He thinks there is too much gold & wants her opinion.

Yours truly
J. B. Peck.

Boston Jan 15/80

Mr Manson Dear Sir

At the request of my friend Mr Rich^d. Corham, I send you by express today a pair of diamond Earrings, for which I ask \$300. - The stones are very brilliant and beautifully cut, and I hope will suit you. I can give a much larger size for the pons, if the quality is but a very little below this, then again if they were blue they would be smaller for the same pons, trusting they will meet your approval

Respectfully
Yours very truly
Henry D. Morse.

Boston Jan. 14th 1844

Mr. George Dear Sir

I arrived safely, but did
not sleep much on the passage.

Please say to Mr. Bond that
the pair of yellow catons which
I have had so long on order
I will keep if he will give me
a little less of the price, as
I bought some much whiter at
\$40 per lb. I would like to have
you send me my three Cats-Eyes,
also your 4 do. and if you can
send me a larger and finer to
cost me about 150 I have a
chance of selling it, the others
are for a customer who wants a
set of 3 studs.

Yours truly
Henry D. Morse,

867
Boston Jan 11th 1880

Mr Bruce

Dear Sir

You will recollect I was
in your office on Wednesday eve
and you showed me a parcel
of stones of about 2 to 3 lbs ea.
and I took one found my pocket
which I wished to match, mine
weighed 2^{3/4} lbs/16 white. After
I got home I took out this
stone and was trying to match it
here, and happened to try it in the
scales and found it weighed 2^{10/16} lbs
being much heavier than it ought
to be, and it occurred to me that
I might have carelessly got one of
yours and left mine in your
papers. If such is the case you
can easily ascertain by seeing if
you have a stone there of that
weight, and as it resembled the
one shape and proportion of

the one I send, and I think a
shade whiter. - The weight
of your parcel will also show
short weight if this is the case.
I did not have it out with
any other lots except with
some of Mr Gerington's single
dia's. - possibly my stone was
not quite so square as this.

Please let me know the
result of your investigation

And oblige

Yours very truly
Henry D. Morse,

P.S.
I send the stone by Express.

Boston Jan^y 17th 1880.

Mr. Yerrington Dear Sir

Yours rec^d. with box of dia^s?
by Express, also some Cat's Eyes which
will not answer, I thought you
should see 4 small Cat-Eyes which
I was then, these were the ones I
had in mind, or some similar, they
are for studs, and can be cut to
match, it might sell, & in possibility
if I had them, I am very sure I
could sell such as I want formerly,
I have been very busy today, so I
could not look over the dia^s? you
sent, I have a Customer for a
very fine Emerald and Sapphire -
nothing but a first class stone
will suit, no hurry about it, -
wait until they turn up.

I would like to have seen
the Rough but doubt if I could
buy as cheap of him as we get
them in London.

Yours truly
Henry D. Morse.

Boston Jan^y 17th 1880.

Mess^{rs}. Taylor & Brother
Dear Sirs

Your letter with diamond
is rec^d. upon examination I
find more than one spot, these
are joined clustered together, one
much below the others, My
judgement is not to cut it, but
sell it as it is, If I were to
attempt to get the spots out I
would have to go down below
the girdle before they would be out,
as they are about in the center of
the stone, at least appear near
the table, So I return it by
Express tonight.

Yours very truly
Henry D. Morse.

Boston Jan^y 29th 1880.

Mr Pennington Dear Sir

Yours rec^d with ac Sales
225 & 226 also Cash statement,
also by express to Brown Stone, one
Cato-Eye - & my stone sent to Brühl,
I cannot help thinking I left my
stone in his paper and took care of
his by mistake, I wish you would
get him to show you the lot if
it is still undisturbed, and see
if there is not a white stone of
23rd half a little oblong and perfect.
I can't tell if I saw it, I cannot
find it among those you sent, and
my only possibility ^{outside} of your
office was with him. The Brown
didⁿ are cheap enough, but I have a
quite a number of similar shades,
although they cost more I think I
had better sell them before buying
any more, there is not much call for
them, green, and golden yellows, would
suit me better. I don't think much
of the Cato-Eye, but will show it,

Yours truly
Henry D. Morse.

Boston Jan^y 27th 1880

Mr Thompson Dear Sir

A Your m^d with check
\$11.25 for which we are much
obliged, and we are very glad
you made the sale, I also note
what you say about the chances
of selling the Large Stones and
think we will send them to
you soon, also others -

I am rejoiced to admiting our
company, we believe in it, and
as soon as we can give you a
little better stock, we say go it -

Yours very truly
Henry D. Morse,

Boston Jan 21 1880

Mrs. D. M. Briehl

Dear Sir

Inclosure herewith check
by your order for one hundred and
ninety two ⁶⁰¢ for doxars in payment
of inclosed bill Jan 17 less 5% cash.
Please receipt & return
and oblige.

Yours truly

Henry D. McKee
by J. B. Peck

Boston Jan 20. 1880

Mr. Huntington Dear Sir

Your post, with two cats - you
I like them but wish I had them
like the largest, they are for a set
of studs what was the cost of
the two sent. — Don't send
any supplies until you see me
as you see the one I bought of
Baileys - don't care if it is 40¢.

I wrote to Bernard to see if
he had that fine Emerald he
showed me about a year ago.

I expected my cat to be
large about the large size of
Hattie. I think he will take it.

I have sent you 3 cats - 2 you
from Catherine Bailey which to
want to be to polish, so I send
them to you to get them done by
Catherine and send them direct - charge
the express, or add it to the post.
I intended to have returned the 4
large cats - 2 you today but forgot it
until the parcel was gone.

Yrs truly Henry D. McKee.

Boston Jan 24 1839

Dear Mr. Phillips

I have just received your letter

of the 21st inst. and am glad to hear

from you. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

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and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

Boston Jan 24 1839

Mr. Thurington

Dear Sir

I have just received your letter

of the 21st inst. and am glad to hear

from you. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

and hope you are enjoying the same

as usual. I am sure you are well

Boston Jan^y 22nd 1880.

Mr. Yerrington Dear Sir

Yours recd. I send you today
the one Cat's-Eye large - also 4 do
small - as I cannot use them, I
sold 2 out of the other 5 from Raudel
and think we had better keep the
balance, I also send an Emerald
I have sold, it belongs to one of
my customers, who wants to buy
and did^d of me after selling the
others, you can submit the best
offer you can get and I will send
it to her - my estimate would be
about \$50 per kt, Mr. Pack is trying
to get together a lot of Meles for
you rather than to buy just now,
as we think it better to sell our
own first, and buy when we get
out. I send ck for H. & L. Diamond
would like the bill at the original
price withoutth discount, if they will
give it.

Yrs truly
Henry D. Morse,

Boston Jan^y 22nd 80

Mess^{rs} Jas^{es} E. Caldwell & Co
Dear Sir

We recd. the two dia^d from
you this morning, the one to have
the fracture removed for will do
and send at once, the other
we have commenced upon, but
think the allowance of loss rather
small to make the stone as it
should be, the bottom of the stone
is about 58 degrees, where it should
be but 40 to be handsome, then
the getting out the flaws from the
table necessitates the taking off a
little more there, but we shall
try to do it with $\frac{1}{2}$ th loss, but am of
the opinion that it would be nearer
the mark, and it will pay to take
it off if I find it necessary.

Yours very truly
Henry D. Morse,

Boston Jan^y 24th 1880.

Mr Greenington Dear Sir

Yours rec^d. If you think you need the lot of medals of Frey perhaps you can let me see them, I suppose he would sell on 4 or 6 ms so we can sell them before having to pay for them. Bass is to be here this week next week and I may be able to do better with him.

Durand's Emerald is still out in the hands of my customer, and have had no report yet. I hope he will conclude to buy it.

I rec^d. my quartz Cats-Eyes — and shall probably return the black topaz to H. & Co. as nobody fancies it here — Sold the Brazil Topaz, — also the Emerald had from Collin, —

Yours truly
Henry D. Morse,

Boston Jan^y 23rd 1880.

Mr Greenington Dear Sir

Yours rec^d. with much prize, the styles are very simple and too common, I hoped to get something in a better style with some new designs. I will retain a few days until my customers come in and show them but the chance of selling any of them is small, as they are expecting to see something new, the single stone of 1/2 ct. I can meet to match and I have of 1/4 and make a splendid pair. Mine has a very small defect in it, but it is a beautiful stone and even whiter than the one you sent, Trade has been quiet for a few days — small customers in looking but don't buy. — Collin's account is now over 2000 he ought to give notes and settle up —

Yours truly
Henry D. Morse.

Boston Jan^y 24th 1880
Messrs. A. H. Smith & Co
Dear Sirs

Yours rec^d we owed you
202.46 bot of you on the same
day we sold you the stone
601.58 leaving then a balance
of 399.11 Apr 12th and the other
of 2750. Feb 17
of 1049.10 if you wish to send
as your ck we will discount
the current rate of interest
say 7 per cent.

Yours very truly
Henry D. Morse.

Boston Jan^y 24th 1880.
Mr Turner Dear Sir

I have sent the stone
which I took from you when
I was in your office last week.
to Mr Gorington to hand to
you. I would like to hear
from you, to know if you think
I have made it brilliant
as I agreed to do. and I think
you must admit I have
increased its value in brilliancy
and appearance in regard to color,
as it now looks much whiter
than before and worth double
^{what it was before}
~~the price~~ for the cutting.

Yours very truly
Henry D. Morse.

Boston Jan^y. 27th. 1880.

Mr Livingston Dear Sir

Yours rec^d. with 2 cks from
H. N. Collins^{son} Nov. - Smith also sent
ck in full for his account. Tiffanys
die? I sent to the workshop to hammer
round, as that was all the instruction
on the paper, I shall also take out an
imperfection in the girdle, to make it
into a specimens water takes one in
week it will be handed out as it is,

Mr Bass was in today, and I have
selected from a lot of small make
about 20 lbs, at 35, and my selection
is as good as stone he has asked a
very much larger price -

Mr Thompson sends a telegraph
for a stone, ^{16 lb. 10} to match a pair he sent
him of 16 lbs, one of which was the
consigned stone which you sent and I
found a suit, price to Thompson 100
he told. If you can get such a stone
at 75 to 85 please send it and mine.

The pair sent to you cost us 850.
They were cut down from stones of a
little over 2 lbs each, you can charge
625 to 650 as you think best.

Yrs truly Henry D. Moon

Boston Jan^y. 26th. 1880.

Mr Livingston Dear Sir

Yours rec^d. with page 228
and cash statement, The 8 lbs pair
is going along, and will send it to
you as soon as finished, I am
sorry we can't keep your better
supplies, we have just rec^d. two
lbs. Rough, one lot will cut
halves, the other an average of
lbs to lbs 3/4 quarter - Some very fine
crystals, It occurred to me yesterday
that I showed my 2 1/2 lbs to Henry
and he took out only one stone
which we concluded was not good
enough, and as I recollect it,
the stone I now have is like
it, and I think I must have made
the change with him, mine are
much the whitest, call on him
and see if he still has the stone
and find out the weight I have
an order for a stone carved of
an oblong shape for lace pair, the
ground must be dull black with
white figures with raised white line
around it, like driving, if you can't
find such work I must know much he
will charge to cut me - W. H. D. Moore

Boston Jan. 28th 1850

Miss P. E. Cushman Bro?

Dear Sir

I rec^d the package from you this morning containing 3 Diamonds, 1 Topplein, The Topplein I want to like to return to you to my customer who I expect in before Saturday, The dia? I thought best to return at once, as my customer is still undecided about it, my impression is the paper of 3 stones will be too small, and the 5 are quite faulty in proportion, as the bottom is much too high for the latter on most of them, which gives a glassy effect, the other paper has much better, although some rather too thick. — Thanking you for sending. I remain yours truly,

Henry D. Morse.

Boston Jan. 28th 1850.

Mr. Thompson Dear Sir

Yours rec^d. The pink comes will not answer, as it is to match a black one, Perhaps I think will be the man to make it, and I could like to know how much it will cost, how long it will take, and what designs will be the best.

The Royal dia? from Schermerhorn I will accept five, one of them will show more color than the others, I will let of the other eyes on a basis of their costing 30, and I have sent the other three to you to do as you think, but with them.

I also send you the small dia? which I have selected from three or four parcels of 3 each, I think you will see there are no bad stones in the lot some cost 25, some 28 some 30 — I think the very small ones will do also a few of the large ones which are extremely off I can get them into within 30 days I can get 10 which is 20 per cent more.

Yours truly
Henry D. Morse.

Boston Jan^y 28. 1850.

Mr Carrington Dear Sir

Yours rec^d. I am quite
sure I exchanged my dia^y. with
Mary. Adler called but had nothing
that I needed but promised to show
me a fresh stock next week.

Could let me have a 10 Kt stone
to send to Thompson.

I would like to go for Tiffany's
trade whenever I can, but where can
we get stones fine enough, it will
not pay to cut stones down very much
as it brings the price too high.

The Brazil Topaz is a beauty but
I fear it is too much for me,

I will put the stones sent
to be reset in hand at once.

The stone from B & P. is now
out on name. I hope to hear from
it very soon.

Yours truly
Henry D. Morse.

Boston Jan^y 28. 1850

Mr Thompson Dear Sir

Your telegram was rec^d.
I did not have the stone you
called for, but have since got
it from an importer, the quality
is rather better than the pair.
Their price to me is \$25 for Kt.
so you must advance the price
to your customer enough to cover
your com^{rs}. dis^t. and say 5 for it
for us, we also send a few pairs
with the package. we have been
very busy and have not had time
to do much toward making up
a parcel for you, but shall
very soon.

Yours very truly
Henry D. Morse.

Boston Feb 3. 1880

Mr Gerington

Dear Sir

Yours recd. with die^d from
H & B to be polished. I don't
think I care to polish the ~~diamond~~
in that ring, as it is not mine
and it would be better for me
to sell it as it is, if you can
get a cash offer, submit it,

Heavy snow storm today, and no
customers. I have amused myself
cleaning diamonds all day —

Yours truly

Henry S. Green

Boston Feb 2, 80

Mr Gerington

Your note you can find your
own price in Feb. as thought but
I return the the offer, I think
I had sent it, quite later to another
party given if they are given credit
to bid yours. Don't recollect the
the stone you speak of —
the. ~~intention~~ and all right

Yr
Henry S. Green

Boston Feb 5th 1880.

Mr Thompson Dear Sir

Both of your letters in rec^d.
with the ch^d of 2017, 2018 & 16 in full
for ac of sales rec^d. I am glad to
see you are moving the large dia.
you hear by this time rec^d. the 4 pairs
we sent on the 29 of your large return
which we hope will suit your customer.
We also sent today a handsome
large pair very brilliant but not
perfectly white at \$125 per kt, and
7 stones 11 1/2 pr at \$55 there are about
stones having imperfections, otherwise
they would cost \$110 to \$120 per kt.

The lower 18K white string 20 kt pair
which I wrote you about we have had
a pair in not trying to negotiate for
them, but I think we shall soon
know whether they will buy or not,
if not, I shall send them to you,
and will also send your other large
pairs as soon as we can.

Yours very truly
Henry Bullen.
for Messrs Diamond Cutting Co.

Boston Feb 18th 1880

Mr Cunningham Dear Sir

Yours rec^d. with 4 dia.
for Tiffany see for Shultz which I
think can be done with the loss
of \$100, it will keep as near as
possible. The green dia^s I don't
think I can to buy they are not
green enough, I think I have seen
the lot before. They are in today
and showed me the lot of Nubes
which you wanted, the price was
about fair, but there were a great
many poor stones in the lot, and
on the whole not as good as those
we sent you last, as they were
all selected — and cost ex much
less. The lot of rough which I
had was what we call Crystal
Clear — and in my opinion not
worth over \$10. he sold \$16.
Don't let Long know my opinion as
they may sell them to him. I am
very sorry you cannot get an offer
on the Vaphia ring. Thompson reports
sale of 16 kt pair 10 kt do & 5 pr do
and wants more. You truly
Henry Bullen.

Boston Feb 5th 1850.

Mrs. E. E. Eismann, Bro.

Dear Sir

You will probably think
strange that I did not send
the topknot to you Sunday
even as you requested, but as
my customer had made an
appointment to bring his wife
in, I hated to lose the chance
of selling it to him after keeping
so long, but he disappointed
me after all, and has not been
in yet, so I have sent it to
Mr. Whittington to hand to you -

Mr. T. is in town and
has not time to hold it until he
is caught and get an answer
to see if you would be likely to
give a sale if I kept it a little
longer, but not seeing him I have
decided to return it tonight.

Yours very truly
Mary D. Mann

Boston Feb 5th 1850.

Mrs. E. E. Eismann, Bro.

Dear Sir

My customer made an
appointment to bring his wife
in only this week and but he
decide about the Emerald, he
seems to like my watch and
thought it would make a very
handsome ring with a dia-
mond sides, and if his wife
liked it would buy it, but
he has not been in yet,
he is a busy man and is
making money so fast that
he cannot attend to small
matters, however if you
want it telegraph and I
will send it to you at once

Yours very truly
Mary D. Mann.

Boston Feb. 6. 1880

Mr. Stearns Dear Sir

We received a notice
today that your note was
protested, I was much
surprised after receiving your
assurance that this one would
be paid, please forward to
me the amt. \$129.32
\$11.09 protest
\$130.41
by mail

And oblige

Yours very truly
Henry D. Morse.

Boston Feb. 6. 1880.

Mr. Cunningham

Dear Sir

Over me, with ck
\$12.00. In regard to that note
I think it just as well to have
it go to protest, I am afraid
it is a dead horse! As to the
sapphires, and emeralds, I would
not care to have them in my
stock even at a very low price,
as they are like all stones that
are not extra fine, (dead stock)!
I supposed an offer could be got
at some price, if I can only
sell them, I can make sales
to an equal amount out of my
own stock and get a retail price,
that is why I want the best
offer I can get and submit it,
and it might be accepted even if
it were very small. We send you
that fine pair $8\frac{3}{32}$ also three
repar stones

Yours truly
Henry D. Morse.
Is it not time for
them to pay more.

Boston Feb. 9. 1886.
Mr. Gerrington Dear Sir,

Yours recd. with a sales.
I notice the spot in one of the fine
pairs but not in the other. they
cannot be got out, and are so
small that I don't consider it
would detract much from the
value, if they were perfect. I
suppose they would bring 250 puke
but ought to bring 200 as they are
they are the finest I have had
for a long time, and it will be
a long time before I get another
as good. I have written the offer
of the Em. & Sapphire to the owner.
hope to hear in a few days.

I have seen two parties who have
hydraulic mines in the region you
mentioned, they say a few diamonds
have been found and they promise to hunt
for them more in the future, and I
shall probably hear if they get any.

Yours truly
Henry D. Morse,

P.S.
Returns Engrs. Designs
could not be done over.

Boston Feb. 7/80
Mr. Gerrington Dear Sir

Yours recd. If you cannot
sell the Sapphire ring or emerald
I suppose it would be as well
to return them. If you have
any large pairs which are not
salable with you, it might be as
well to have them sent to Thompson
as I think he can turn them to
a good advantage. we have written
to him about our 20 Kt pair also
the 19 1/4 stone. he thinks if they can
be sold in San Francisco he can
sell them, now as soon as you
are satisfied that they are not
to be taken by the parties then, I
think we had better try him - it
would pay to try. Thompson's address is
4 Chronicle Building cor Bush & Kearney
Sts. don't let any of the dealers there know
anything about our business there or
who is selling for us, Yrs truly

P.S. we will send the good from Henry D. Morse.
as you give highest prices to him we - then

Boston Feb. 9th 1880.

Mr Weather

Dear Sir

Your wife left an emerald
& Diamond ring with me to be
in possession of. I sent that parcel to
New York but find it very hard to
get an offer, one man thought
it would give \$100 but he will
probably back down when we ask
for his money. I am satisfied that
\$50 for the whole ring will be
the price which can be
claimed for it, I would allow her
\$25 in exchange for anything she
may want.

Yours very truly

Henry D. Morse.

Boston Feb. 9th 1880.

Mr Wyeth Dear Sir

I have tried your ring
in every hole and corner in N.Y.
My agent said one man offered
\$10 for it, for it, but is not sure
he will stick to that, he is the
only man who has had the courage
to make an offer, nobody wants
to buy it, I first asked \$200,
then dropped to \$150, but no one
could see it. I then tried to get
an offer of \$100, but the above is
the only offer, I don't know the
weight perhaps you do, if it is
10 Karats I think it would pay to
sell for the offer - what say you

Yours very truly

Henry D. Morse.

Boston Feb 10th 1850.

Mr. Yerrington Dear Sir

Yours just with a value
and pair of: & Bage's Port. I do
not think there is anything in the
Port worth cutting, such shapes are
always known and when clear, and
the labour is more than they are
worth. The Glasgow is also come.

I have found no grain strong
for you; have changed the lot as
they are purely all foreign, perhaps
there may have some imperfections,
the selection is worth 10 cents,
but I wish you could take the lot.

I think it far better to send the
bair to me first, as I shall send
the price a little if they will bear
it, as I have to pay him 10% is
besides a cash discount of 10 ppts,
then the office charges are high
350 per thousand, I think we can
sell them better than we
can here, I have also sent you
a specimen pair of pair 450,
or as much more as you can get

Yours truly,
Henry D. Howe.

Boston Feb 9th 1850.

Mr. Yerrington Dear Sir

I have sent you a pair of
the same as you are in it.

Boston Feb 9th 1850.

Mr. Yerrington Dear Sir

I hope the lot of grain from
the pair of you to me. You
have paid for it. I have
had to do all the work
they are very different from
and I hope to send
your customers.

Yours truly,
Henry D. Howe.

Boston Feb 11th 1880.

Mr Bemis

Dear Sir

I recd the Diamond article from you last eve, with a note saying, that a conversation which I had with a lady in regard to a pair of stones which you sold, so annoyed you, that you decline to interest yourself in the article which you volunteered to have put into the Transcript. I have been frequently annoyed by having customers quote remarks made by you or others in the store, but have been charitable enough to believe they had been ~~exaggerated~~ or misconstrued, as to the conversation which you heard I had with a lady I cannot answer, as to the real conversation I can, and only say that I said nothing whatever which you could have complained of if you had been present, although I did not know when they were purchased until afterwards.

Yours truly

Henry D. Morse,

323
Boston Dec 11. 1880.

Mr Whitney Dear Sir

In referring to your correspondence
- time with Mr Pray this morning
relative to the closing of old matters,

We hereby agree to pay to you on
or before April 1st 1881 the sum
of \$12000 for the stock of Diamonds,
(about 120 Kls) book accounts, Machinery,
Tools, Office furniture &c the same
being all the assets remaining in
our hands belonging to you as
trustee of the estate of Mr Pray
if this is accepted by you please
acknowledge the same.

We will add that the creditors
have had full justice done
them while their interests have
been in our hands.

Yours very truly

Henry C. Morse.
for Messrs Diamond & Co.

Boston Feb^y 12th 86

Mr Yerrington

Dear Sir

Yours of 9th. We have sent
you a 2^d Stone for Hammer
it is white & Perfect and ought
to bring 750 per lb, the selling you
can return if he don't want it.

The stone sent from Russell
to have a place on the girdle
polished, has a deep hole in the
girdle besides two other places, and
to get out the hole will throw the
stone all out of shape, and to make
it right ought to be made entirely
over. I have no 8 lb pair in my
stock, you have in that last pair
the nearest to it, Mr Pick forgot
to send the best tonight, I don't
think I can use the stone of N^o 1
just now, but I do want one
to mate the one I bought of them
5 lb white and perfect, to go with
the other for a pair, we will see
if we can find some halves for you,

Yours truly

Henry Dillman.

Boston Feb 12th 1886

Mr Yerrington Dear Sir

Your note with the 2^d stone
this, also some idea of the price.

The owner of the Emerald has
decided to sell at 25 per lb
so you can accept the offer.
The owner of the Sapphire I
have not yet heard from.

Our stock of Rough is about
1000. I am glad to hear they
have advanced in price, I have
heard the same report several
times before, and the first time
of the dealers I see afterwards
sells his goods cheaper than
ever. I hope this time to see
their prices higher. I have been
in with an answer to a letter
from Mr. Hildner.

Yours truly

Henry Dillman

Boston Feb 22 1880

Mrs. Taylor & Son

Beard's

I enclose herewith check to
your order for two hundred dollars upon
drawn in payment of your bill of Sept
1879, which please receipt and
return, and oblige.

Yours truly

Henry D. Moore
by J. B. Peck.

Boston Feb. 13th 1880.

Mr Thompson

Dear Sir

Yours rec^d. with ck 1474⁷⁰/₁₀₀ which was \$5.42 too much as you made a slight error in your discounts, you can deduct it from your next remittance, we are well satisfied with your sales, and have sent by today's express 6 single stones and three pairs which with those we sent before will give you a fair stock again, we send you medium qualities as they are the slowest with us, and I think the best for your market, our fine goods sell quickly here, at good prices, we hope your success will continue, business has been very good here, and we have sold a great many diamonds.

The two largest pairs were all mounted as we thought best to send them so —

Yours very truly
Henry D. Morse,
for Morse diamond cutting Co.

Boston Sat. 13th 1880.

Mr Verrington Dear Sir

Yours rec^d. with the 10¹/₂ 46 and 17¹/₂ 64 pairs, also the spread pair which I do not think would pay for us to buy at our \$50 — The ~~loss~~ and reduction of weight would be more than you imagine I don't think they would be much more than 4 kts per. by 4¹/₂ but even at 4¹/₂ it would be difficult to see our money back with the expense of cutting, I know I could make them fair, but being so thin they would have to be cut down our help to get the right angle for specimens. I hope to see the collection of Hiddle's and I can then judge whether it will pay to buy it, Senter returned the pair we sent to him, as his customer is not ready to buy — I see by the account of Ragindow dir^r we have sold about \$200 out of the \$400, two of the notes are paid, I suppose you can now tell by the balance of stock whether we shall get a profit.

Yours truly
Henry D. Morse.

Boston Feb 7/14. 1880

Mr Whitney Dear Sir

I recd your letter this morn
in which you say you accept
my proposition, after which
you say that you understood
my proposition to include the
stock of diamonds only - I intended
in my proposition to cover all
the assets of Pray's Turgis which
I have in my hands, - if you
agree to it please let me
know by return,

And oblige

Yours very truly
Henry Del'ore.

Boston Oct. 16th 1880

Mr. Gerrington Dear Sir

Yours recd. with \$ from Collie
\$500 and ac cash - We are glad to
hear the Regiment let looks favorable
for a good profit, we don't care to
force the sale of the balance although
we would be glad to see them sold.

I am satisfied with the sale of the
Emeralds hope you can get the same
amount for the Sapphire Ring, I think
the stone weighs 8 1/2 kts, I had much
rather sell such stones than to have
them in stock, I am willing
to carry any time as they are scarce.

We succeeded in buying all the assets
of Mr. Thompson & Prays Executors on Saturday.
I hope there will be a margin of profit.

I have the order for the cameo which
I wrote about, and have heard of another
Cameo Cutter. Mr. L. F. Fuchs 42 John St
who is said to do fine work. Now I would
like to see some good subjects for the
signs and shapes which I have sent. I
also send a Brooch which the stone to be
set must match in color and style with
round not polished, as this brooch is to be
a pendant from the long pin, I would
like to have a good job for 100 or less if
possible

Yours truly
Henry D. Morse

Boston Feb 14th 1880.

Mr. Gerrington Dear Sir

Yours recd. with \$104 1/2
and 100. also ac sales. I am surp-
rised you did not think the stone
in the ring white, we call it perfectly
white, not blue. - We did not have
time to hunt those stones up for
you today. I had to take the ring
with Sapphires at \$100 or lose the sale
of a pair of E. Rings - So you must
try to get me that amount for it,
I considered the sale of that pair
\$500 more than I could have obtained
here for them, Hope the Emerald
is sold,

Yours truly
Henry D. Morse

Boston Feb 17. 1880.

Mr Yerrington

Dear Sir

Boston Feb 18th 1880.

Mr Yerrington Dear Sir

(m 374)

Yours recd with pair 12 Ks
and dia (406) 5/4 also did from Levy
which I return tonight, as the color
is not good enough to match ours, and
then it would not be as cheap as
ours even if he would sell it for 70
for Ks, as we should have to reduce
it to 5/4 with the expense of cutting
would not pay — I will see what I
can do to improve the 12 Ks pair and
make them sell, don't think I can
get the flaw out from under the
girdles, it does not show from the front
in the least, The Row dia? we cannot
make, we return the Topaz and
send three pairs in answer to despatch,
Mr Peck says 429 is the Sapphire
ring. —

Yours truly

Henry D. Morse,

Yours recd with 254, if
and 200. the pair you sent I have
the girdles sharpened and a little to
match the other, I think I can do for
10. so sent them to the shop —

I did not think I could get
a 5 Ks pair Specimens for the 7/4
even if I did and was for 50 per cent
would not pay for the Che as to be taken
In case Hammond's corn - pay now
than 300 for the 2 1/2 with the setting
perhaps it might do to a

As for comparing dia? with
blue ones, it is all done to bear prices
down, they all go do it, but I
never notice it, but all them if they
are willing to stand 50 per cent additional
they can get blue ones.

I don't care to have the Sapphire
cut if I can sell it as it is for 100 or
more. Auditors two pairs are about
half or two thirds done. I think that
Reginald ought to be pleased with the
sale of that lot, as it was a good gain
for such nicely cut stones, I would
not order rough from Brazil unless we
had some one who understood them to
buy for us. Mr Prago many
we not accept and have
that single stones and lot of halves,

Henry D. Morse

Boston Feb. 20th 1880.

Mr Garrison

Dear Sir

Yours rec^d with dist. fine stones
and others to be repaired. The stone
for Mr. Russell will hardly pay
to do much with it, to remove the
latter may injure it a little, but I
cannot make much brilliancy without
cutting the under side down a con-
siderable also the upper side - it is
much too thick, The 1. M. 124 returned
has a knot where it is rough and I
cannot be finished any better, without
spending more time than it is worth and
scrapping our wheels to do it. I am
glad Thulley has pleased, but if he had
not limited the weight to 7 1/4 I would
have taken off 1/2 more and made it
much finer. I see by Eisenmann's
Gleite's price that diamonds are higher
& just paid for 4 stones \$ 1/4 each \$ 124
for Kt., and they were rather thick stones
but white, got them of Eisenmann, and
Hensle charged me for 34 better stones \$ 140
for Kt.

P.S.

Rec^d dispatch and sent
1/2 stone and 115 for Kt., got more
you care, the price I did not care

Yours truly

Henry D. Morse.

Boston Feb. 19th 1880.

Mr Vennington

Dear Sir

Yours rec^d with cks of 100
399³⁶ & 309. As for sending a man
to Rio to buy Rough dia^d would be
rather risky business, if we could
find the right man it might
do, I think it would be safer and
better, and probably cheaper to buy
the same stones in London -
as they all go there. Eisenmann
is here, and Hensle's man called
while I was out to lunch, said
he would buy a mixed lot of dia^d,
if we would sell cheap enough,
I presume he would be willing to
buy if we could sell cheaper than
he can import, but I know we
can sell all the fine goods such
as he would want at 20 per cent
better prices than he would pay.
Did you ever find out if Max to
my dia^d? how about the comes
you care? Henry D. Morse.

Boston Feb 21st
Mr Yerrington
Dear Sir

Dear recd. with page 241 and
ack 6th Nov - I am sorry we can't supply
you with the goods that are now
wanted, but it is impossible, we
will send you anything we have
on hand if you describe the goods
which can be sold, imperfect stones
we have quite a number, nature
does not make but a small part
of them perfect, and in our lots of
rough there are but a few first
class goods even in the best lots
we can buy in London, and we
must sell the next best, or else
there would be an accumulation
which would absorb all our capital.
Eisenmann does a fine business
here this week, in spite of there
being two or three others here at the
same time, I would like to send
a card in pleasure of what Bonet
proposes to do, that is if he has it,

Yours truly
Henry D. M.

Boston Feb. 20th 1880.
Mr Gallat
Dear Sir

Your recd. in answer would
say that Mr Jacob Lewis has
bought a great many diamonds
of us, paying cash very often
but we have taken his notes in
two or three instances and they
have either been anticipated
or paid at maturity.

Yours very truly
Henry D. M.

Boston, Feb 26, 1880.

Wm D. & M. Smith

Dear Sir

Enclose herewith check to
your order for Eleven hundred thirty
five \$/n dollars for the 104th stone
which Mr Bass left with us on
Memorandum Jan 30 -

1 Dia 107 1/2 in x 12 1/2

Can 10 7/8

126.75

126.75

126.75

Please send receipt & bill,

Yours truly,

Henry D. Morse.

Boston Feb 26 1880.

Wm D. & M. Smith

Director of Estate of Mrs. H. D. Davis

Dear Sir

Understanding that the
lease of premises No 436 West St
occupied by Mrs. H. D. Davis is
to be sold. I try to offer for
the same a bonus of \$25 dollars
but do not wish to be considered
a competitor of the Messrs. Davis
should they be negotiating for the
same.

Yours very respectfully

Henry D. Morse.

Boston Feb 26th 1880.

Mr. Veriington Dear Sir

Yours recd. I did not get a chance to write to you yesterday. Mr. Park sent the account to a 5th pair which we had -

I don't care to engage Mr. Schreyer as we have no small stones for him to make, Mr. Thompson has sold another large pair 12 Kt and a single stone we sent from Buhl 10 Kt, and has a large order for 6 large pairs of good quality from 10 to 20 Kt each pair, so you had better send the pair of 13 1/2 Kt No 342. and the 20 Kt No 372, and I will try and make some arrangements with Buhl or some other importer to let me have a few large pairs on hand, but don't let any one know about our sales or orders there, I am thinking it would pay us to have Thompson try the large 19 Kt Stone, he says if there is a man on the coast who will buy it, he can sell it, we want to improve this opportunity to sell our large stones, we sent you parcel No 44's 16 stones, 11 Kt which I hope you can sell as a lot as we want to clear them out, they came from Lot 7. Crescent Street.

Yours truly
Henry D. Morse.

Boston Feb 26th 1880.

Mr. Thompson Dear Sir

Yours recd. with draft for 3083.⁷⁵ in payment for No 15 & 19, we shall expect to get dis.^{ch} off from that large stone, we note your order and telegraphed to you, some which we had ~~sent~~ had not been recd. when you wrote, so we shall hope that these may fill in a little, we have sent you today a fine pair of 12 Kt and a pair of superbly matched and spruced stones with little color at 1000 the pair, they weigh 11 1/2 Kt - we have a few large pairs in New York which we shall get and send to you at once, and may be able to get others to send also, we will send the 20 Kt pair with them, and possibly the 19 Kt stone, I am glad to see the large stones are moving.

Yours very truly
Henry D. Morse.

Boston Feb 27. 1880.

Mr Yerrington Dear Sir

Yours recd The charge to
Schumann you may make \$500 per
we have been in the habit of charging
for one or two dia: 10.00 and \$500 by
the lot. So Mr Peck made out the
bill \$10 — The place in the middle of
the smallest stone of Schumanns
was so deep I was afraid I should
reduce it too much as I would have
to take some from two sides to make
it even, I recd the pearls but they do
not match, two are very fair but the
other is a bad color. then I find they
are rather too small. Foley says he will
have some for me the first of next week
and I think I will go up to 7 m each.
The $\frac{1}{4}$ pair I had set and thought
\$500 per about fair price, however you
can judge by comparisons you will see
they are very brilliant and good.
I recd your telegram and answered
that it could not accept \$500 as I know
I can get more, I have nothing so fine
and have seen nothing in any dealers hand
so fine for the price we ask.

P.S.
enclosed 3 Amethysts
from Mr Tiffany and
1 single stone 1/2 m for your customer

Yours truly
Henry D. Morse.

they ought to be cut down both sides of the
square to an oval
shape

the stone is a very fine one

320

London Feb. 20th 80.

Mr. J. A. Harrington
192 Broadway.
New York

We are allowed Smith until Tuesday - Keep
yourself.

Henry D. Horse.

London Feb. 20th 80.

Alfred H. Smith, Esq.
10 John St.
New York.

Under the circumstances you can have them till
Tuesday - I must have them here Wednesday sure.

Henry D. Horse.

Boston Feb 28th 1880.

Mr Gerrington Dear Sir

I would advise holding the largest prices
you have named, as goods are higher
and chances of such signs and quality,
Smith will undoubtedly try to lower the
prices down for his own benefit, but
if it will for him to have them he
will buy them (not without) and we
have been carrying them for a long time
and ought to get more now, and
if Thompson makes a sale on our
terms of better prices than we have
at Smith's

Yours recd. with ch^g 250.870 —
also the 2 1/4 stone from Shultz and rough
from Shumaner, the small rough are
hardly worth making - some of them
could be made but I should have to
charge as much larger prices for such
stones, I telegraphed for the large
stones, as we had been fooled so often
by Smith, then again I thought Thompson
had the same customers out there, as he has
ordered 10-11-13-14-16-20 lb pairs to
be sent, and if it was the same customer
I prefered to give him all the tools to work
with out there, I have just recd telegram
from Smith saying he had promised to show
those large stones on monday, and as you had
got them for him I have telegraphed to him
to send them to me on Tuesday night if not sold.
If Thompsons customer is the same one, and
Smith wants to send them to Cal I shall
not allow it, as I prefer Thompson to have
the stone, don't let him know anything
of our transaction with Thompson, I still
want a pair of 11 lb, and I think it might
be well to send the 8 lb pair when we
can, Can you see Beale without his
knowing anything of what is going on and
get a 11 lb pair of good quality to send
with ours. We allowed us to send a 10 lb
stone a few weeks ago, and it has sold and
he got the Ok this week, I am glad you
bought the 34 lb, if you want them
Yrs truly Wm F. Morse.

Boston March 1st 1850.

Mr. Gerrington Dear Sir

Yours recd. with cks³ 165 &
28.56¹⁰ we send you a 2⁷/₈ white
perfect stone at 100. — We sent
the 12 kt which Monk wants out
to Thompson without recutting —
as it was one of the sizes he had
ordered, Schumanns last lot of Rough
were not so good color as the first
then they were flawed and bad shapes
which will lose a considerable over-
half, he may get 40 per ct — I
will try and make you some more
specimens, I now have two 1¹/₂ specimens
ordered but I can't get the stuff to
make them out of. I bought a good
bill of Bass today, some of them were
to fill orders at retail. His prices are
any much higher, 7¹/₈ stones 90 — 3¹/₄ — 80
below 52 for ordinary — I think from
all I can see prices are 15 per ct higher
and we must try and get the benefit
to make up for what we lost where
they were falling — I have sent an Old
to have the Eyes made larger, also Eni¹/₂ for
Sard, and the pearls which I forgot set.

Yr truly Henry D. Moore

332

Boston Mar 2nd 1840.

Mr Gunning Dear Sir

Your rep. Hope Smith will decide about the large stones today, as I don't want to lose any chance with Thompson. I knew the scope was at them, but if they were in fear of that sign mine and the best to be had, send what you have to send with the others and we will send all together. Shultz's stone will be done soon I forgot to write Hildner, I should not be willing to buy that collection without seeing it myself, if it is the bargain he thinks it is why don't he buy it, Recd the note 398th from Herbert.

I had a customer for a fine Sapphire, he has seen one at Tiffany's which suits him, it is in a ring with a few small clear each side. Their price to him is \$1000, he wants me to see if I can get it, I write profs they did not know about it but would like to have your happen in then and see it, and ask what they will sell it to you for. ~~perhaps~~ let me know the result as you sold some Malles on said you a few more, they are fine.

Yr truly
Henry Dillman

Boston Mar 3^d 1880.

Mr Yerrington Dr Sir

Yours rec^d, with the 19 1/4 stone
20 lb pair & 13 lb pair and 256.
from Wendell & Co., Cant offend to sell
the Sape Ring for less than \$100. as I paid
that for it. snicks the Owl's eyes as large
again, I don't think I can undertake
that lot of small stones so we have so
much work of our own which would be
and one side for it and we should suffer
if we get double price, If Tamm has any
bales as fine as those I sent, you I will
buy 100 lbs at \$40. — all the stones
which I have sent off to him at \$40
or 45 are far below in quality.

Alonzo's dia^d are tough customers
they go my plan on the whole but
he will finish them as soon as possible

I shall forward those stones to
Col tonight

Yours truly
Henry D. Morse.

Boston Mar 3^d 1880.

Mr Thompson Dear Sir

We have shipped to you
the large 29 1/2 lb stone 20 lb pair and
13 lb pair. with the same prices as
which we had charged them to Mr Yerrington
then was a party in N.Y. trying to buy
them, so we could not send them as soon
as we hoped to do, we also send 1 pair
11 1/8 & 9 which we got of an importer
to send on memo, our 13 1/2 lb pair cost
us very high, our stone is worth much
more than the other, the three large
stones are the largest and finest of their
size in the country for sale that we
know of — we thought possibly the
party who had them to show to a man
in N.Y. might possibly be after the same
customer which you had in view, as
there is some and then after a large
backlace so we hear. we have now
put all the tools into your hands hoping
you may sell that customer,

Yours truly
Henry D. Morse

Boston Mar 8th 1880

Boston March 1880

Mr. Cressington

Dear Sir

I am well with the exception of my

stone to make our into spec^{ies} that we are not able to turn off much of our own roughs, than as a rule it does not pay us, because our workmen take too much time on such stones, now the 1st stone last week cost us much more than we charged for doing it, having set a price \$10 per lb we cannot well charge more, if we put on Dutch work we could do double the amt. than it would pay - but as we do them it don't pay, and interferes with our own work - in fact it is giving others the benefit of our shop without profit to ourselves, we are going to try and find out just what the stones we are now doing cost us for labour, then we shall be better able to judge whether it is best to continue to do them for others or not.

Yours truly

R.D. Henry S. Morse.

Mr. Cressington

Dear Sir

Yours well with the exception of my stone to make our into spec^{ies} that we are not able to turn off much of our own roughs, than as a rule it does not pay us, because our workmen take too much time on such stones, now the 1st stone last week cost us much more than we charged for doing it, having set a price \$10 per lb we cannot well charge more, if we put on Dutch work we could do double the amt. than it would pay - but as we do them it don't pay, and interferes with our own work - in fact it is giving others the benefit of our shop without profit to ourselves, we are going to try and find out just what the stones we are now doing cost us for labour, then we shall be better able to judge whether it is best to continue to do them for others or not.

If the lot of stones 20 - weighing 16 lbs are white and perfect they would be cheap. I have just bought of J. J. & Stone 1/2 lb of white (30). they are very handsome stones. I stone 16 lbs of 188, and fine, and as good as some I bought a short time ago at 100. I don't seem to be any fixed price for white. I have bought this for white, yellow, & black. You will find the 1/2 lb stone hard to beat, the one for black is only cut on one side.

Yours truly

R.D. Henry S. Morse.

1880

336
Boston Mar 5th 1880

Mr. Benington Dear Sir

Your rec^d with CK 350⁰⁰ Sales 246.
March dec^d sent today. When did
Bones say it might expect my Camels
I can't undertake to do them small
dec^d, unless it was at a time when we
were short of work, as at double price
they would not pay me, then he could
not sell them for the amt. of my bill
for cutting them, if would like to see
the fine suppling may be I could sell
them if the price is fair, the 3rd dec^d
I will cut, but it is poor footing for
the owner to go to the expense of cutting
and lose the loss, as we can tell
just what it will lose to make a fine
stone of it, the only right way is to make
the angles right, and trust to luck for
the loss, then he will get a fine stone
otherwise he may, or may not, I have a
customer for a blue white stone and if
I can't buy that one for a fair price
say 200 perhaps I can't sell it to him,
now is an unreasonable price, I showed it
to Bos, he thought 40 to 50 per lb was
enough, and said he had sold such for
that price, I told him when he got any
more to send them for me, Shultz^{er} died,

has two hands for it finer than
this when he sent it to me to be cut
it had to take off but a little in com-
pensation ~~the~~ with what this would
cover, and if Randal charged only
250 it should that 200 would be a
proportionate price for this one, it
don't do to stretch your imagination
to the utmost, and think it is to
be so, 24th lb and sell for for a
month, as the chances are all against
you, you pay a large price, and
are likely to be disappointed —
whereas if you look to the other
extreme, it turns out much better
in the long run, that is my opinion,
I don't think it well to be too anxious
to buy, you can't do as well —
Sent price of Cutting March's dec^d
\$10.00 as per agreement but I paid
out more than that for the testimony
line — It ~~that~~ pay to be limited on
such work

Yrs truly
H. C. Dufford.

Boston March 10th 1830.

Mr. Worthington Dear Sir
Yours, sent with Mr. Hove
and a letter, I recd. the 2 yellow
stones from W.B. I filled my order
long ago for that yellow stone, and
paid for a stone just like this one
for you. It might be tempted
to buy the stone for stock if they
wanted it at a little cheaper. In
the other I don't want. I see no
objection to your putting a design on
John B. & the children in giving me
to send for them, as at home, he
finishes off all the work he has on
hand and then sends me the stone
as going to W.B. Mr. C. is about
to go out here, he is in debt for
sent, growing so and can't pay.
His wife has been keeping a bar here
and is not contented. I don't think
he has any means to her, but has
been living with her & his wife.
However you must not expect him
as I don't want to sign him.

Yours truly,
Wm. D. Allen.

Boston Mar 9th 1830.

Mr. Worthington Dear Sir

Yours recd. with 2 diamonds from
Robert also two from your, Schumanns
diamonds are so badly flawed that they must
be an uncommon and to get them
clear, there is one large stone which
has a flaw the whole length, it is an
alluvial, and if it was mine I would
divide it into two small stones, as to
having the flaw in white be very slow
to sell, ask him what he thinks about
it. The Sapphire is very handsome but
be dark to suit me, it is as dark as
one which I will look to have a few
months ago. Today had some to show
me today of the same color, better
shades for much less price but
I like him they are too dark.

I have a customer coming in
Friday morning for a pair of pearls
for E. Kings he is willing to pay 200
all set. Now if you can send me
a fine pair to cost me all set about
175 or 180 for the pearls I should like
to try for the order.

Yours truly,
Wm. D. Allen.

338
March 11, 1880,

Messrs Wm S. Hedgys & Co,

Dear Sirs.

I enclose check to your
order for two hundred ninety five
& 7/100 dollars (\$295.7/100) in settlement
of bill of Dec 22, 1879, which please
receipt & return, and oblige.

Yours truly,

Henry D. Morse,
by E. B. Rice


ratio, I am now judging from what
I have been buying, and have seen
bought from the regular importers,
Mr. Foley showed me a stone which
he just sent to Bennis, New York and
whiter than either of those three, well
faced and well cut, very brilliant
for the price, and in my opinion
was cheaper than this lot would be
at \$25 per lb. I also saw others in
the same proportion, but of the
two largest of these stones could be
bought in 6 ms at \$10 per lb. I would
say but, but cannot see a large
profit there, it would not be selling
to say how low a value I put on
the smallest as they may consider it
as good as any of them, but I think
I can buy such at 30 or thereabout.

For good E.R. are my pretty but
are nothing like what I want. I want
smaller pieces to cut out 1/2 lb. & 1 lb. fine etc.
and better, don't you think any more?

Yours truly
Henry Wallace.

Boston Mar 11th 1850.

Mr Gerrington Dear Sir

Yours recd. with dis^d. 1/2 lb. to
be cut into a Specimen, and 3 dis^d. 1/2 lb.
which you advise buying, I have made
a careful comparison with stones which
I have recently bought, and am sure
they are not the bargain you think
they are, the largest 5 1/2 lb. is shaped
thus  and must be cut from the
bottom, ^{at the bottom line} with the loss of 1/2 to 3/4 of a lb.
and an expense of \$28. and if bought at
the would cost when done \$85 per lb.
and at that price I cannot see a
margin for profit, the next size 4 lbs
is not quite so good color but my fair
proportion and would match a stone
which I have just bought of Bould with
a little cutting, I paid Bould \$165 per lb.
but it is a little whiter stone. the other
3 1/2 lb. has a considerable color and is
no better than one I have, which was
bought of Bous for 90 per lb., they would be
a pair with a little cutting and the loss
about 1/2 of a lb., but I could not see
over 100 per lb. possible and no bargain at
that, to buy the 3 stones to sell again at
wholesale, and about the large one, I must
say I cannot value them (for not buy)
and be cheap) at over \$25 per lb., but the
two largest would be at 140 in the case

Boston March 27th 1846.

Mr. Currier Dear Sir

Yours note with ch 350. and
 no value, also 2 dtd from Tiffany which
 you say him to match one must be entirely
 made over to get a match, also dtd from
 Whiting of 31st to be made specimens, what
 will be with me that stone for as it is.
 I can cut it & make one which I have if I
 can get it cheap enough, also no dtd
 from Deane which it will make fine &
 I shall have to make some of them but
 larger than most, as all these stones are
 suitable for my own customers which must
 be done first. Now the two pairs, but as
 said, they are badly matched, and the largest
 pair golden yellow, the best one of the small
 pair is the complexion I want, but its mate
 is as red as a piece of chalk. All seven can
 then such to my customers. Tell Beall
 I want some Opals!! Now, I have an
 order for 9. Grain points, and send one
 as a sample of what I like best. I
 don't also buy a few larger size in pairs
 if they are fine and well matched, not
 otherwise. Beaman is expecting some
 more, then the two yellow stones and
 I will probably send you the larger one
 to satisfy of. I don't believe they would give
 me much for my clearing. Can I have the
 white stone you sent me 2.50 for the small
 one for 1.50 for the larger price, you
 will say. I will send it over at 1.50 for the

I have quite a lot on hand, and
 will sell them to him if he will
 pay as much as I can get by sending
 them over to London. I believe if I could
 be in N.Y. long enough, I could pick up
 stones from cheap lots which are white
 and could be made over to advantage, I
 bought some from Deane at 50 p. ct and
 bringing from 2 to 3 dtd each, some thin
 others imperfect but with imperfections
 which can easily be got out and I think
 I shall get some 2 dtd specimens out of
 them. But it takes knowledge of
 cutting to select such stones as will pay

The 9 points which I have written
 I send, I can now ascertain about,
 as Mr. Foley just brought me some of
 8 & 9 p. and I showed them to my
 customer and he is anxious to try that
 size, however I will send that, Mr.
 says they are yet through a hole in N.Y.
 they may have come from Beall.

Yours truly
 Henry D. Jones

Boston March 13th 1880

Mr. Greening Dear Sir

Yours recd. with check \$60
from Collier and dia^d 24th from Tiffany

In regard to the three stones of
12³⁴ I cannot see the profit you
do. I have chances with Eisenmann
and Brühl constantly to buy just
as cheap and in 4 Mos or 6 Mos
time, and get stones which will
not lose as much as that loses
me in cutting. Now the large one
cannot make a stone of over 5 Kts
and possibly 4³⁴. Calling it 5 Kts
it will cost us \$900. before cutting -
the 4 Kts 1000 687.

— 375 764

300.

\$1857 Cash

To get a profit on these prices, and
if carried along, to afford to lose
interest on them ^{and} then perhaps
sell on time - I don't think it
will pay. I have a stone which
I can cut to match the 4 1000 and
can cut the 5 Kts to match another
which I have, but would there if
I consider the loss in matching
and the expense of cutting it will
bring them above the prices which

I see them offered here by the
importers, if so where is our
profit, you might find a
customer who was in want
and would pay a little extra
but it should pay to buy on
these chances. Buy when we
can buy cheap and get such
goods as we desire. I think
150 per Kt a good price to pay
for these stones if we have to
sell them again to dealers, if
to retail customers we might
pay a little more if we were
very much in want of them.

I should say the three stones
ought to be bought for cash at
125 to 135 per Kt now, that is my
judgement - we buy to make a
profit and for no other reason,
if we could buy the three on time
so we could cut and sell them
before pay day then we could afford
to pay a little more say 150 outside
or the two largest 150. ~~They~~ ought
to give extra low prices always.
and truly

Henry D. Morse,

Boston March 16th 1836

Mr. Denington Dear Sir

Yours recd. with cash on a bill
I send only of said King Ruby 8th 1/16
price 225 said 8th 1/16 selling 80

The last pair 5th 1/16 of which one
2nd 1/16 was from 184th A. other 1st 1/16
was ^{comp} and small, cost no finished 100 pike
as for the price I will leave it to you
if the three dia. I will return if you
cannot get a satisfaction, or better one
than, I will give the for the large one
which will then cost us all out from
115 to 200 for the, the rest had 115
and the other I don't care to take it
can go and prefer not to have it at
that price, and must have some time
even if only 100 days as we have to pay
our large note this week and this week
have to pay for the stock the length of
the creditors term. - but if we buy them
I will settle them with mine and
send them to you at once,

Yours truly

Henry Dutton

Boston March 17th 1836

Mr. Denington Dear Sir

Yours recd. I wrote later
to our Brattle Street and Brattle
We can give Brattle Street of her
in company, we shall pay the
last note we have in our books
this week, and thought we could by
not give notes which we can
get along without it, but can't
agree to pay when the bills are
due. I will sell long the drawings
at my price, can't get to 100.
this week, too busy. I suppose
Chapin Rought if out of that, we
have stuff to make, 3rd Brattle
Street buy it as quick as it would
if it was desirable.

Yours truly

Henry Dutton

Capital, and Bass said if we would
give notes he should not discount
them, they would be kept until they
were due, in a case like that our
open ac^t (if promptly paid) is just as
good as a note, with us it is very
different, we have not a large capital
but would not be to use to get the
money to pay for our rough, and
can't afford to be out of our capital,
Buhl is evidently a little scared for
some reason which we don't know,
and I think the best way for us is
not to buy so largely of him, but buy
of those who are not afraid to trust
us, I have been taking account of
the cost of making specimens out
of stones which have now been made
and so far they have cost me \$8.77
per lb, without adding anything for
shop expenses, which would bring
it up to about 10. or per lb. Now
I have made up my mind to charge
12. or in future if they want specimens,
if only repaired, or done in a cheap way
it might do them for less, these Dutchmen
can make money in making our stones
as they make them at 8. or but I can't
and prefer to have my shop running
on rough, or specimens for ourselves,
then I can give you more fine stones
to sell, as it is our shop is no benefit to us

Boston March 17th 1880.

Mr Genington Dear Sir

Yours note will die^d. I pearls
from Buhl and die^d. from you to be and
Specimen. The pearls from Buhl are fair,
I have put 6 in a paper which I am
willing to pay \$50 each, cash, within 30 days
but to pay 25 per lb for the selection
from such a lot I can't see it, if there
was a wide difference in quality, the
charge might be reasonable, but there
is but a little choice in these, The
gem as he calls it of 3 $\frac{3}{4}$ is fine in the
material but so badly proportioned that
there is no effect to the stone, and would
require a reduction of $\frac{1}{4}$ to $\frac{1}{2}$ lb. to
make it right, the other specimen
you thought might do to match
the one of H & L of 5 $\frac{1}{2}$ but it didn't
compare in either beauty, color or
or perfection, the spot wants I think
the sale for my customer, then they
charge for this stone of less than 5 lb
as much as H & L. charged me for
that specimen 5 $\frac{1}{2}$ = Buhl sometimes
is quite reasonable, and at other times
very high in his prices, I would like to
know what Buhl's reasons are for
demanding notes from us when he does
not from others, he has a plenty of

Boston March 27th 1850.

Wm. D. M. B. B. B.

Dear Sir

I recd. a letter from Mr. Huntington in which he says you insist upon our giving notes for the amount due you. — Knowing that you have several customers to whom you sell on Cash your account, appears to us that you are in doubt about our credit, the reason of our not caring to give notes was, that we have several customers to whom we sell large amounts, and cannot get notes, consequently we cannot always depend upon our receipts from them, when it was that our payments were large for the coming two weeks we could gladly cash our last purchase of you and get the 5 per cent discount which Mr. Bass offers. — We enclose herewith notes for the last bill, and leave the rest to be paid as it matures, as it is nearly all due next month.

Yours very truly

Wm. D. M. B. B.
In the Mercantile, Cutting, &c.

Tell Mr. Broul that Mr. Hunt Barnes has offered \$15.30 per lb for that cheap lot if he would accept his note at 3 months, and that is the best offer we have had. — I send you a pair of Specimens 5 & 7 lb, which cost us \$1050, we made them from two fine stones but of Broul, one at 140 and the other 160 per lb, the loss in making was 1/10 which with the expense of cutting brings them to about 220 per lb, which seems to me to be about all they are worth, but I did it for an experiment — you have no idea how the price per lb is increased by making and making over stones, and if you could see it you would never want to pay over 50 to 60 for the whitest stones if they had to be recut even if there be five lbs each —

I return the stones from Broul with offer for 6 pearls.

If Broul accepts Hunt Barnes offer I shall expect him to pay me the difference above his price to me,

Yours truly
Henry D. Morse,

Boston March 18. 1830.

Mr. Livingston

Dear Sir

Your red, also blue ones, I will
match these two stones and send them to
you as soon as possible. perhaps we can
sell the two pairs before pay day comes.
I want like about 1 lb of the finest of
these small rubies, as I am out of them.
just now, don't have many calls for them.

Yesterday was here today, it brought
several pieces of hair to match stones
which it had, also 4 pair sapphires
and 3 fine pearls, all of which made
a bill of one sum ^{more} I also got
pair of watchman 9 1/2, which I can
send you if you wish.

Yours truly

Mary Dufforne.

Boston Mar 19th 1880.

Mr Russell

Dear Sir

Mr Yarrington sent me
your letter with the stud.

An answer would say that if
anything is done it would be better
to try to get out the black spot
by reducing the top and making
the table smaller, also recut the
bottom at the same time and make
it of a good shape, it would lose
an extra amount to make it round,
and then are some small spots
which cannot come out. The loss
I cannot estimate accurately, but
would guess \$3, and the cost \$12 per lb.

Yours very truly

Henry D. Morse.

P.S.

Other stones will be done soon

Boston Mar 19th 1880.

Mr Yarrington Dear Sir

Done not with the 6.5
195 & 48c - also as sales, I will
keep the pearls from Boud also from
Buckingham, I will write to Russell,
tell him Boud that I have sold
the lot to Mr Van Buren, and have
got to wait for him on half of it
and write him his bill to me with
his lowest cash price and I will
send the money next week.

I enclose herewith a stone to be
matched, it must be perfect but
as much off color as pattern, and as
to cost over \$75 to to \$80 per lb if you
cannot get this brown shade, yellow
would do, if the stone looked about as
white on the front, if you cannot
do that, send a pair 4 1/2" 75 to \$80 per lb
off color a little so they will look white
when set. I must have them here
on Monday morning or I may lose the sale.

Yrs truly

Henry D. Morse.

Boston March 20. 1850.

Mr. Worthington Dear Sir

I am not with rubies and
two diamonds to be sent. I don't have
many calls for pearls, but I am
inclined to put a few pairs of
any fine ones into my retail stock
when I can get them right.
Larger pearls & pairs are expensive,
the smaller sizes I can get at any
time when I get an order.
That pair of 7 1/2 I will have done
and send you next week and some
some other pairs, — I suppose
the Cameos will soon be done —
If you don't sell the ruby in
that ring I wrote like it again
as I sold the only fine one I had
before that yesterday. The large pink
one bought of Biddings didn't take
very well here you may get a
customer for such a stone.
Hope you will find that cheap pair
which I ordered, it cost me a good
trifle and stones but a little off so I
could get them at 75 to be for the and about
if it is a trifle more, my customer comes
in Tuesday morning
Yours Truly
Henry D. M. Jr.

Boston Mar 22^d 1850.

Mr. Channing Dear Sir

I am just with Ch 2000 -
and note from Herbert. Also recd.
2 in 3 1/4 1/4 2 3/4 1/4 of 2 1/2 & 1/4
Send you a specimen pair which
might be living 2000 for 10 or 2000
they were cut from stems of two or
three - also spec' 2 1/2 & 3/4 etc
I don't find which was fine enough
but one pair are marked by stem
a right - I also filled up a few
white stems from this lot -
and have laid into quite a lot
of plants, mostly are very much
higher than when I last bought

Yours truly
Henry D. Moore.

Boston Mar 22^d 1850.

Mr. Russell Dear Sir

Now we? I meant the
best write to the right of
the stem to do it as it should
be done, and the cost no more
than it would be to patch it
If you conclude to do anything
on it I would do it better or
else leave it as it is -

Yours truly
Henry D. Moore.

Boston March 24th 1880.

Mr. Pennington Dear Sir

Yours rec^d with Ruby & dia?
ring dia? to meet and stone from
Lory. I think the stone from Lory
is reasonable, and with advise
buying at 130, as we can match
it before long. I bought a stone
of Bass for 175 per lb 6 mos it was
as fine as the 5th lot of H. & Co.,
and it weighed 4 1/2 lb

Mr. Park says 455 is the yellow
stone lot of H. & Co.

Shall I send you the Ruby
bought of P. Bassinger to try? I paid
450 and ask Co. would sell for a
profit.

Yours truly
Henry D. Morse.

Boston Mar 23 - 1880

Mr. Pennington D. Sir

Yours rec^d we send the large
stone to New Haven, don't tell Smith
when they have you, only they are to
see to get them back at once.

We send you one stone to match
our you sent, our cost the price.
I would not wish these three
specimens were but found a whole pair
I would like to see —

Yours truly
Henry D. Morse.

Boston Mar 25th 1880.

Mess^{rs} Hewitt Bros.

Dear Sir

Enclosed herewith please
find our Ck to your order
for 176⁰⁰ being the amt. of
your bill of Feb 20th in full

Yours very truly

Henry D. Morse.

Boston Mar 26th 1880.

Mr Yerrington Dear Sir

Yours rec^d with Ck M^r
also Stone from Tiffany, and a 274
to make brilliant exhibit will not be
over 1/2 when done, the 2nd Stone
which you say you paid 100 for K^t
or 375 for the stone if an opal
you will find high price, as it will
not make over a 2nd Stone. —
I should not have dared to offer over
100 for K^t. Rec^d Stud and have written
Mr Reed he is an old customer. —
Mr Blagins died. I return as I
don't want them at 1/200, as they
won't bring over 1/200 when done,
and at 1/200 would cost 2400
Mr B. had better cut and polish
them himself. We have got too
many stones to repair and make
over, don't know when I can get
them done, can't replace all my
own work for them, as there is no
profit on it —

Yours truly

Henry D. Morse,

Boston Mar 26th 1880.

Mr Southwick Dear Sir

We still have a few
of the glaziers in the lot of
Small dia^s which we had
shown you brought before —
but it will take a judge
of them to select them,

Yours very truly
Henry D. Morse.

Boston Mar 26th 1880.

Mr Herrington Dear Sir

Your rec^d with CK 250 pays
257 plus, I would like to see the other
stone of George I might match it.

The Cartons sent yesterday are to be
sold for a pair of mines, I told him
they were worth 480 but he might
have to sell them less, so try for an
offer, I send the Bissinger Ruby by
Exp tonight, Cost me 480 get all the
profit for me you can, The fine
stone bought of Davis is out on auction
until Tuesday it is really extra fine
and perfect cost 275, and if ask
225 or 250 whichever you think best,
if matches it would bring 250 sure,
I will send it if not sold.

Yours truly
Henry D. Morse.

Boston March 29. 1880.

Mr. Gerington

Dear Sir

Yours recd. we have not
yet a fine pair of 2 Ks on hand
for your order. I promised the hunt
for that 4 Ks Stone was for the same
party to whom I sold the 4 Ks. —
I was almost sorry to sell it as it was
as fine as the 5 K I had of Messrs. J. & L.
I could not make any offer
as I only came to buy those stones
when I can get them cheap, as if
otherwise we should have no chance for
a profit at wholesale. I think you
made a very good sale of the 1 Ks pair,
and I send you a specimen blue stone of
1 Ks. it weighed 1 1/2 before cutting, and I
got it very cheap. \$105 for the stone, cutting
cost about 13. it ought to bring a good
price 150 here, he also send a
4 Ks pair which were set up for
my retail trade. the paper of
cut-stones are for 13 each, I could
not sell my customer, but took 3
weighing 2 1/2 for rings for my stock

Yours truly,
Henry D. Morse.

Boston March 27. 1880

Mr. Gerington

Dear Sir

Yours recd. with 7 Ks. from Tiffany
the two large ones I wrote about
if they were mine mine, because
you told them 12.00 per Ks. I am
sorry and cannot promise how
long soon, the stone you sent to
be made a specimen has a considerable
color, I could not ascertain before
cutting when Mack's stone would be done,
with refer the account of the number
of stones sent to Mr. R. K.

Sorry to hear of Mr. R. K.'s
illness, hope he may get well
for his father's sake, it would be
a sad loss for him if he was taken
away. you Mr. R. K. the Sapphire
and Emerald from H. & L. —

Yours truly,
Henry D. Morse.

Yours truly,
Henry D. Morse.

the sizes which we have not
got on hand, Smith will work
hard to get the order, he has
furnished stones for one large
necklace about two years ago. —

I could send you another pair
if I knew when I could get it
to send on memo, but do not wish
to buy it on an uncertainty.

The two pairs of 9 Ks & 11 3/4 belong
to an importer, we got them on memo,
and promised to give them back in two
four weeks if not sold, so whenever
you are satisfied the sale will
not go through, then two pairs need
better be returned, otherwise I will
be obliged to buy them, If there
are any cells for 12 3/4 or larger
he can send you some, or larger
sizes of a medium quality. —

Yours very truly
Henry D. Morse.

Boston Mar 29th 1880

Mr Thompson Dear Sir

Your recd. in answer
would say that the pair of 20 Ks
I thought would fill that place,
as for matching, the only way
to make a match for a necklace
would be to have the stones laid
out together then hunt up from
the importers such stones as we
have not got to make the stones
graduated properly. it would
be impossible otherwise, I should
think however he could see many
of those sent, Mr Alfred H. Smith
is undoubtedly trying for the same
order, and has been to me again
for the 20 Ks pair and large 19 1/4
single stone, and says he thinks he
could sell them with a lot of his own,
but I took them from him to give
you all the tools we had to work
with, If I could get the order to
furnish them all I could do it in
good shape, as I can get all

Boston March 30 1850

Miss D. M. Mills

Dear Sirs.

I enclose herewith check to
your order for thirty nine hundred ⁹⁹/₁₀₀
dollars in settlement of following bills:

Dec 3/473 -	118.84
5	379.36
4	1732.28
14	1505.58
13	26.30

\$2960.36

which I hope you will find correct

Please acknowledge receipt

and oblige

Yours truly

Henry D. Morse,

by R. R. Red,

Boston March 30, 1850.

Mr. Yerrington Dear Sir

Yours recd. 26th was call'd
a specimen, because we found it
extra white, perfect, spread and
very brilliant and beautifully cut.
It was so fine we thought it would
be better appreciated in N.Y. than here,
although I could have sold it here at
once, for five ^{recd.} all right.

You are right about not charging
over 10 per cent on all stones recd. at
that date, so we cannot charge
than any more than that.

I think we have a plenty of 3/4 stones
unless it could get a chance to select
some extra fine ones from some parcel.
I don't care to buy lots, as we cannot
sell lots and every one wants the best
from our lots which have us with a
large assortment of stones which have
to be sacrificed to sell them, and it is
apt to attract our profits, or rather
maybe we they will not pay the cost
of setting and interest.

Yours truly

R. R. Red
and Henry D. Morse,
Sole Carvers at 350 1/2 you cannot get ours.

Boston Mar 31. 1880.

Mr Worthington Dear Sir

Yours recd with its sales and
all your letters of 20th. I saw you
a fine pair of 40s, the smaller is
the one lot of 40s at 100, the other 3
lot of 40s at 100, but it was up
and I cut off 7 1/2 of a lot & made a
pair so they are average cost of 7 1/2 each
as they are, could you get one more

The same show we are also cutting
a lot to match these and will come
in about 10 days. I wrote later to see if they
were a Blagie is not much of a picture
but a very good cabinet and drawers, and
if I had time enough for him to
let him come over, but there is no
of any consequence in sending the
having others to send. I have if I
the chance to see the fresh lot of the
importance I could select from them
but at 100 to 100 for large stone and
get some white stone which would
be a good pair. Your telegram recd. the
stone you telegraphed for is not to
be had in a pile of work which we
get able to accommodate.

Boston April 1st 1880.
Mr Worthington

Dear Sir

Yours recd. with two dis.
from Shultz and two for you, I am
not able to commence them at once
as we have so many ahead of them.
I had hoped for more on 40s, but am
satisfied now with the few dollars profit.

I don't care much for the carbon
business, this buying lots and retailing
it ~~only~~ has never paid me, the
new dia? business is about the same,
we have not set poses enough from
all we ever made to pay for the fol-
-ishing, say nothing of the time spent
with customers in retreating them out.
I will never have any more to do with
boxes when we can sell the balance of
our stock. I believe in putting our capital
and energy into the things which pay the
best, and let others do the rest.
I finished a fine pair 3 1/2 but if must
keep them for my retail stock as it is
so low, one of the stones was the one I lot
of Shultz at 100 p. 100, and is now a beauty
and cost 135 p. 100

Yours truly

Henry D. Morse.

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Boston Apr 2nd 1880.

Mr Brook Dear Sir

I recd. the 4th Stone and
have returned it to Mrs Gerrington
tonight: it was too thick to suit
me, then the black spot would
be a great objection to a stone
like ~~this~~. Thank you for
sending anything fine to show
me, as you may hit me at
some other time.

Yours very truly
Henry D. Morse.

Boston April 2, 1880

Mr Gerrington Dear Sir

Yours note with ac Sales
and Cash Statement with \$K 82²⁵/₁₀₀
we send you today 1 fine pair 10¹/₂ in
one and the stone lot of Shultz at 160
and the other one we had and cut to
match, as they are they cost 17²⁵/₁₀₀
for the Shultz stone is the best, as for
price I will have to leave it to your
judgment, as I don't know just how
much the advanced has been, but I
should think they would bring 200 per
or more: get all you can, The stone
you telegraphed for was in the shop
and will probably be done so I can
send it tomorrow. Blagins don't know
much about polishing, if he understood
how to replace stones I could keep him
busy: may be I can do something
for him by & by - but can't promise
him steady work.

Yours truly
Henry D. Morse.

P.S.
Are there any green ones in the lot of check
colored stones which you bought or other
any rich colors, if so would like a few.

1 Boston Apr 7. 1830.

Mr. Yerrington Dear Sir

Yours recd. with two dies.
by Express, The one from Demand I will
do at once, but the one from H & D
I cannot commence for a long time
to come, as all of our workmen with
whom I can give stones to be made
specimens are overrun with work.

I note what you say in regard to
the power we have in being able to
convert an ordinary looking stone into
a specimen, but we get no benefit from
it, and cannot as long as we keep
taking orders for such stones from other
dealers, Our best way is to buy just
such stones as the ones sent to us to be
made, which can be bought from 50 to
100 pr. lbs. by looking over lots of large
melange, The two in the pair which
you sold to Collins I bought of 12 ass
at 80 pr. lbs. and have bought others
as cheap, I think you are inclined to
buy too much, you are too much
fascinated with the color, and too anxious
to buy - judgement is the principle
 requisite and without some knowledge
of Cutting one cannot know it, as the
loss has to be calculated as well as

1 Boston April 6. 1830

Mr. Yerrington Dear Sir

Yours recd. with ex 500, now
Johnston, the balance from him is
due May 8th. If in your judgement
the offer on those two stones 467.50
is enough sell them, but I hoped you
would get more, He send you a white
imperfect pair at 80 pr. lbs. also a pair
for Schumann, which lost being an
amount of flaws but I made them
fine as you will see, also send you
two which you wanted made into
specimens and matched, I think they
are elegant and ought to sell for
a good price, I wanted to keep them
low, but thought you would be anxious
to get the best result you could from
your purchases, Jefferys pink stone is
not common and I cannot begin on
it until Friday. I started their large
blue pair first and suppose they would
cost them more, don't think I could
match Shelly 6th stone, which stone could
not have been made as fine as it is with
1/4 less loss,

Yours truly

the laborer, then I always try to allow
a margin on my own side in case
I err in my judgement, then I put
the value after they are done at
a low market price instead of a high
one, on that basis there is a good
chance for a profit, but to make
your calculation to bring out the
weight you hope for, and to take
the crazy prices which some of these
fellows ask (as the value) I think
it worth to me a poor business.

900 for a 2 lb stone is simply absurd.
I would not now buy it to be sold
in this market to pay over 400. and
then the chances are, I should be
called a swindler by the purchaser
if he showed it to Bemis or Emery
and got their valuation, but in N.Y.
I admit, there are parties who will pay
large prices for such stones, as you
have proved by sales, still I do
not consider such prices a criterion
when compared with stones which are
sold wholesale and are sold for one half
the money if made just as well, I think
the cutting should determine price
more than it does, even stones of a
little color if cut as specimens, should

bring a large advance over ordinary cut
stones, but they don't! if they are
in the least off color they are put
down at from 65 to 85 per lb of
all sizes, no matter how they are cut,
this is all wrong, and if such is
to be the case for the future, we
must slightly all stones which have
the least color or imperfection, leave them
as long as possible, having regard
for weight, and not beauty, cutting
only the finest as specimens!

Bubble stone is not worth to me
to buy for the chance of a profit, over
\$500 worth, the spot might come
out, but my way of calculating is to
consider it well out, then you are
safe, otherwise not, if I should recut
it and get a 3 1/2 specimens you would
(by getting a fancy price) get a profit
on the cost of \$50.

The Carbon I sent came out
of some drills, and are the hardest
kind, and have been tested, the small
pieces chipped off were done by my men
in getting them out of the setting, which
did not injure them in the least, but
all buyers are such lions to put the
prices down, these Carbons are as good
as any I ever saw show. Customers for
Carbons getting uneasy. Truly
Henry D. Morse.

Boston April 30, 1880

Mr. Yerrington Dear Sir

Yours recd. with sales 267 and
chk. 35. 36th 187th - I am glad
to hear Haack got such a fabulous
price, and am surprised that T. C.
would pay it. It was still of the
same opinion, I could not pay 400
with the hope of getting a profit
even at retail, neither could I pay
over 50 or 60 for lbs for stones like this
before cutting, (my cutting made the
stone). My profit was not over 5.00.
So, you see when the benefit of
my workshp goes, Mr. March cannot
pay that pair at 110 or 125, as
much more here unless I can get
more than 125. I sent you a pair
just finished, and cost us 150 for lbs,
one weighs 1 1/2 lbs the 1 1/2 (my white) and for
for 108 & 105 for lbs which seems a great
margin, as they are brilliant and fairly
cut. But there was a surface crack in one
and a spot which I thought could easily
come out of the other, so I sent for a fine
stone, and have reduced them to 3 1/2 and
scattered imperfections out yet, now I only
show this to show the uncertainty of
buying stones to suit, then the loss

Boston April 9th 1880.

Mr. Yerrington Dear Sir

Yours recd. with 2 chks. recd
to be sent for you also the faulted
and one for Schumann's I find
by referring back that I was wrong
on the time of the sale to Johnston,
I had always thought it was 6 mos
instead of one year. The Mr. Wages
I now recollect, he was unfortunate
here in speculation or some way,
and went to N.Y. I once met him
at the 3rd Ave Hotel and he told me
he had gone into the insurance busi-
ness, I put the stone across my
much as my customer is now getting
impatient. We send Durand's repair in
and a fine 7/8 stone which cost us
\$80 for the stone, being so white I
thought you could get 100 or more
for it.

Yours truly
Henry D. Moore.

of about 34 on the pair, brings the
cost up to \$50 per lb on them,
which shows it paid too much
but \$68 per lb for stones which are
white and brilliant, seems cheap
enough, but if they have to be recut
the price is enough for stones which
are free from flaws, that is, for a price
to us at wholesale. It don't do to
make calculations to get 40 or 50 per
for 2 lbs. stones my friend, but \$68 is
nearer the price which we can hope
to obtain if they are fine, and if we
get larger prices we must be better.

As a rule, you cannot buy stones
(even as cheap as the shabby stones are)
and recut them and sell them to
Smith or Hedges or any of those dealers
at what they cost us, as it is plain
by Smith's offer — it is much easier
to buy than to sell. at least I have
always found it so.

I send a bottle of Coli Pearls belonging
to Mr Lincoln they weigh 192 1/2 lbs he wants the
best offer you can get, he is poor and needs
money. The Carbons you telegraphed
the offer on I cannot accept as my
limit was 350 whenever I see the owner
I will tell him of the offer. Schumanns
diamonds we saw tonight, the large one with
a spot in the middle is right as being
as fine as the report could not be got

out, and it would pay better to keep
it large and heavy — Out of 53 3/4 we
get 19 1/4 lbs which is doing as well
as it expects from such heavy stones,
I estimate about 40 per lb but it is
a little short of that. We add to
the parcel 1 stone for Tiffany & Co
which just came in from the shop,
and two dia. for Deane & Co

Yours truly
Henry D. House,

Boston April 10. 1880,

Mr Weston Dear Sir

Your note in regard
to the small dial which you
sent, we can polish it, but the
charge will about the value
of the stone when done, ± 2.50
wants to be as low as we could
afford to do it. awaiting
Your reply I remain

Yours very truly

Henry D. Moon.

Boston April 13th 1850.

Mr Ticeant Dear Sir

Your letter was duly recd.
and in answer I send you a
parcel of 48 1/4 lbs. of diamonds
the same as the parcel you
referred to, but we think a little
finer, but we have made the
price the same, I had no
stone of 5 Ks. but send three
the nearest we have, one of
which is blue white, and the
others white, we have made
the prices to tempt you to buy
them all, I know my cheap
stones which you had, are an
out of them at present, trusting
those sent will suit your
requirements and hope to receive
orders for more.

Yours very truly
Henry D. Morse.

I will send you a parcel of your parcel
Boston April 13th 1850

Mr Harrington Dear Sir

I am glad to hear of the success of your
lottery and to hear that the prize fund
for the 1000 is full of diamonds, it is a
pity that you must be very slow
in purchasing, I have some stones sent
to the ship of 10 lbs. and in your possession.
I have some here today, and I have
bought quite a lot of diamonds from India,
I have sent 20 stones from diamonds to
they all weigh 40% average to cost me
\$4. all perfect and all but three
white and very brilliant, one has to
be sent, and a few broken up a little
then they will be extra, then any of
them along blue white, I think the
diamonds are ordinarily cheap 100%
more for such a lot, I also got a
parcel to the one you lot of 100 lbs. of
diamonds it is fine and cost 10% of all
sent them to you if you wish, I have
bought a lot of perfect of about the same
quality at 10% more. I told Bass of
the lot you sent to me about what
and he said they were about 10% by
a broker, and the largest stones were
the imperfect ones. I wrote to him to find
from such a lot 10% more
I will be better for the 10% of the diamonds.

Boston April 13, 1880.

Mr Carrington

Dear Sir

Yours recd. with ck 500 and
Carrington's form & Bond which was very
satisfactory, we sent you tonight
the return 1 lb & one 1/2 lb fine white
Specimens - we named a finer but
was your judgment in selling them
those up. Others we did all we could
to get the imperfections out but no go,
we can do the Rough for Schumann
now as we have an opening - and
it is better than making our stones,
The pearls I don't count as
I am expecting up

Yours

H. D. Morse

Comes along, I am going to get
more boys as soon as I can find
good ones, and try and do all
kinds of work. Stiffamps fine pair
will be beauties, they are all blocked
out now, the loss of weight will be
a considerable, but no more than is
necessary to make them fine, one is
not near as good color as the other.

As for getting the spot out of
that 25/4 stone which Shermans
bought, I cannot promise it, as
I have been so often deceived as
to how deep they were, but I will
do it if it is practicable.

I have sent you 3 pairs which
I matched out of the stones lot of
Bass. I have put the cost and price
on the papers, the average cost was 75¢
but only one pair have I marked below
and all the others above, however that
don't make much difference, yet what
you can above the cost, be also send
a specimen 17/6 which we got in a thin
stone at 90 and the loss and cutting brings
it to 125. Still it ought to bring (on a
comparison with others you have sold)
a very good profit on that cost, be also
send some more for you of 2 1/2 now 2 1/4 —

Yours truly
Wm. A. Moore.

Providence April 14th 1836.

Mr. Worthington Dear Sir

Yours recd. I would like
to have seen Brubbs lot at 115¢.
don't let him know that I think
I have got any good bargains from
Bass. Brubbs is a Jew , asks a
large price, and accepts anything
he can get. I don't like such
 dealings , I don't feel sure he don't
sell to others here for much less
than I pay. if I knew he did
I would not buy another dollar of
him. As for repairing stones, that
pays well, but making stones all
over into specimens does not pay
 us , it would be better to use our
best workmen on our own work
and send it to you to sell, it would
give us the profit, and reputation
of having fine goods, as for that 2th
specimen, I don't believe such a price
will ever be obtained again.

I don't see any of the largest of these
 red garnets which you have cut
 the only color, but in them with
 as we have no rough on hand now
 I should accept any lot that

Cambridge Mass. 1880.

Mr. Derivation Dear Sir

Yours recd. with a sales
page 26, 1870. The Sapphire you had
sent by for a price. There first
as it has quite a good stock of
them, I have a small Opal
which I bought of Eisenmann
it is a beautiful color and very
brilliant, not quite perfect but
it is so high that it is not
appreciated here, I think I paid
10 per lb, and it is about 1/2 lb.
The Opal cost 27 per lb. with
them for whatever you think they
are worth. We need stone for
Wholly and our put at hand. The
stone for Town is nearly done.

Yours truly

Henry A. Morse.

Boston April 15. 1880.

Mr. Derivation Dear Sir

Yours recd. Mr. Livedin
thinks these pearls very tolerable
and set them at 200 per grain,
which would bring the lot 400.—
I laughed at him, and told him
if he got an offer of 25 I would
advise him to accept it and I think
he would, but I will submit the
offer of 10 the next time I see him.
I showed the very pair to Rudolph
today and asked him what would
be a fair price for them, he made
comparisons with some of his own
and set the price from 150 to 160 per lb.
one of the pair is certainly white and
fine enough to be worth 150 or more
but the other I admit is not quite up
to that price, they were stones too
highly I think, and had them marked
at 125 per lb. I will try and make
them better.

Yours truly

Henry A. Morse.

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Boston April 16/88

Mr Brull Dear Sir

Your package with
Pearl Paper rec^d for which please
accept my thanks.

I return the two pairs
which we sent to Cal.^a on men
as they were not sold, I am
sorry not to be able to report a
sale of one of them.

Yours very truly
Henry D. Morse
for Morse des^{ts} Cutting Co.

1 Boston April 16/88

Mr Thompson Dear Sir

Yours rec^d with draft
for \$253.91 which we are pleased
to receive, you are doing well on
the large returns, and we think
your chance on those very large
ones is better than to have them
here, we will telegraph for them
if we have a customer, otherwise
will leave them with you for the
present, we also rec^d the two pairs
on men: please and W^m by express,
we send you today two pairs which
were the nearest we had to what you
ask for, as soon as we have a pair
between 6 & 7 we will send them,
Let us know if you want any other
sizes. — Mr Peck will look over
your ac which I presume is all
right.

Yours very truly
Henry D. Morse
for Morse des^{ts} Cutting Co.

It when done, with 15.00 then deduct 7.50 for cutting, 10.50 would be the price to pay, which is about 16 for 10, and all that such stones are worth, no matter how white, ~~and~~ go if stones will not bring much over 48 now, and I can't get over 40. even if fine, — I illustrate it in this way to help you in buying, as almost everyone is apt to pay too much for stones to be made over, Figure on what they will be when done, and deduct the cutting, then allow for your profit and it will be safe to buy, provided you have good judgment as to what the stone will turn out.

Albert — wished me to ask about 245 — 16 stones 11 3/4 @ 64 sent some time ago they belonged to let us — we hoped you would be able to sell such a lot at once, then we would like to know how many of the die? of the Regimier lots are still wanted as we want to estimate of them as a perfect — Mr. Pray is thinking of going to N.Y. tomorrow night.

Yours truly,
Henry D. Morse,

Boston April 30th 1850.
my 54th birth day

Mr. Derington Dear Sir

Yours recd. with cash ad, and note of Herberts, which I think must be dated wrong, so return it for correction — we had a postal today directed to W. Seaton 236 Wash^g St. So we re-directed it Portland, your Friday letter came on Monday —

If Fera should get hold of that rough he can probably get great bargains.

I am glad you got 3.50 for the Carlson as the owner had agreed to sell for 3.15.

We telegraphed to accept Collins offer as the discount was only about 4 per cent. when buying stones to recut it is necessary to know how to calculate the value to give an illustration I will take a stone which you bought and sent to be recut, it was a very thick stone ²⁹ and one more surface than a good proportion 3/8 — but it weighed 48 and cost 29 for 12 which might seem cheap, but was really very dear, such stones are not worth any more than rough, as the loss in recutting is nearly as much, the original labour being lost; this stone costing with labour of recutting 50.60 — and when done is not worth over 48 per ke which is 18. showing a loss of 7.60 —

My way of calculating is, to estimate on the weight, not the weight, then deduct the cost of cutting, which will give the price to pay to be sent of the cost, now on this stone I should have said it would be a

Boston April 22nd 1880.

Mr Pitcomb Dear Sir

I have sent you by
express a lot of cheap diamonds
140/78 at 20 per Kt. net cash.

I got them in a trade, paid
half cash and balance in other
goods - we are not getting any
more from our roughs - they are
all fine high cost goods which
we are now making. I hope the
lot will meet your requirements.

If at any time you wish to
buy a lot of diamonds of any quality,
I would gladly make a trip to N.Y.
and hunt them up for you, giving you
the full benefit of my judgement in
selection, and buy them for you at the
lowest possible price for a small
commission. I mention this, thinking
you might often be in want of diamonds.
You could not come here to buy them.

Yours very truly

Henry D. Morse.

P.S.

The price of the above is just the cash to me less
the profit made on goods sold.

Boston Apr 21st 1880.

Mr Cerrington Dear Sir

Yours recd. Lincoln accepts
Colliers offer of \$10. for the pearls. —
Real pair from W. Wendell 4 7/8 & 1/4 in
settings. I have sent you two single
stones, one 4 1/2 in & 1/2 other 3 1/2 in & 1/2, the largest
I paid \$165 per Kt. if you can get a fair
advance, sell it, the other I don't know
what it cost, but think it ought to bring
\$20 per Kt. — I would not buy those
Colored stones of Rudolph, I offered him
\$165 per Kt. for the brown ones, the yellow
I could not use at \$100 — I recd. the
three pins by ex. — Bought a few dec.
of Eisenman today. I am afraid our
purchases will expand our sales. —
Business is very quiet here just now.

Yours truly
Henry D. Morse.

P.S.

I was intending to recut the 3 1/2 in into a specimen
but as I had no others to send I sent this.
We have changed the two at 180 per Kt.

as the capital in other goods which
will turn five times before there could
be sold, then again we have bought
lately about as many goods as we
can conveniently pay for in the coming
6 months, and conclude to hold up for
a time until we have sold out a good
part of them. We return today dia^d for
Hatch, Dicks & Hammond, both finely cut,
Mr. Gray hopes to go to N.Y tomorrow night

Yours truly
Henry D. Moore.

The 15th stone has 3 flaws and will not be over
6¹/₂ possibly not over 6¹/₂ when finished a
perfect stone, and I am not sure to
carry it in stock at over 100 for 125, when done
we might get a good profit on that when
we get the right customer, the other 23¹/₂
is perfect and am not cut a good shaped 15th
stone or a lumpy 11th - and is not white,
100 for 125. is as much as we ought to have
that cost us and carry the interest. -
We bought both of them 10th stone (one of
which are sold to Johnston and the fine one
of 17th now in C.B.) for 100 each, it pays to
buy large stones on that basis, but not on
market value, unless they are sold as
soon as cut.

Boston April 25th 1880.

Mr. Errington Dear Sir

Yours recd. with Sales 271, 272 -
I notice your purchase of fancy stones from
Bundt. Hope you can sell them, they would
be cheap here. Let 445 16 stones 11th & 6¹/₂ if I
thought as cheap as any of the lots offered
here when you consider how well they
are cut, they ask me for five 3/4th and
above, and then which are as low as 6¹/₂
have stones ¹⁰⁰⁰ poorer than any in that lot,
however if you can't sell them in a lot
as the best best thing, but be sure and
get enough for the selected stones, when
stones are sold singly they ought to bring
the lot out 10 for it better than if sold
in a lot. the lot of 3/4th (1831) will less if
necessary. The two rough dia^d came
and I have looked them over carefully,
and unless we could get them at a great
bargain, we can afford to carry them
and lose the interest for a long time, I
prefer to let them go by, they are not white
and will be a little off color when cut,
and there are but a few chances to sell such
stones as has been found to us in the past
three years, I would not make a direct
offer, but if the two could be bought for
1100 in time I think Mr. Gray would look
favorably on it, but to pay much more
than that I know he would prefer to

and when you receive this let me know what the price will be, if not too high cost I may like to show it to him, I think it is as handsome as the one sold for 900 possibly not quite so blue, I am interested in your getting a good price for it, so don't put a low price to forward my customer, but name the price you are sure you can get, then I can judge whether it will pay to have it sent on,

Yours Truly
Henry J. Morse

I &
Mr May leave for N.Y.
 tonight

Boston Apr 28. 1880.

Mr Derrington
Dr Sir

Yours recd. I send a pair of shoes which I took from Eisenmann today on memo at 1.40 pr kg. I thought them cheap, compare them with the pair you lot of Shultz and let me know how the price is, and return them to me tomorrow as I agreed to report on them on Monday, Shultz has a great advantage over all others in getting at lots, and selecting at a low price. The Eisenmann says he knows Barker at the Custom House ^{in Boston} and is posted on all lots which arrive, and is always in his place to see what he has received within an hour of his receiving goods from Europe, he knows their value and I presume must make a good thing out of them, judging from what chances I have seen myself, I should like to get some of them 3 or 4 kg shoes at 1.15 to 1.20. I have got a few here from Boas and others but not many. We send shoes for Wickham and some repairs for you, also a pair. Out from the 2nd which you brought in. I have a customer for a blue shoe

Boston April 24 1880

Mr Wm. Wood.

Dear Sir

Yours of the 22^d received with
Post Office order for \$2.40 in payment of
bill of April 10 and check for \$1.75 which
I credit to you on account. I have
no charge to you of that amount -

I send you by Express the memorandum
three diamonds to fill your order
which I hope will be what you want.

Yours truly

Henry D. Morse,
by Wm. Wood.

Boston April 24th 1880

Messrs. Girard & Co

Dear Sirs

I would like a pair of
thorn pinned Stem Buttons with
the Silver Stud such as I described
in my last. the diameter of
pattern was about $\frac{1}{4}$ of an inch,
would like them as soon as
you can make it convenient
to make them

Yours truly
Henry D. Morse.

Boston April 24, 1880.

Mr Ferrance

Dear Sir

I have been expecting to hear from you for a long time, the Widow Lady who owns the Emeralds, is in want of money, So please send the balance of the emeralds with the money for those sold, If you prefer you can leave them with my agent in N.Y, Mr J. D. Yerrington 1921 Broadway and he will send them to me as he is sending every day.

Yours very truly
Henry D. Morse.

40 per kg, arranging 1/2 sack 48 to 52
is as low as we can afford to sell.
if then imperfect ones have to be
cut with the others then will not
be much profit as the lot. still
if was considered a good bargain
in London, which only shows how
close a business it is.

Mount was in today. I bought
7 lbs Stones, ^{1 lb} good color fairly cut for
46 per kg. he says he rarely breaks
lots can sell lots entire, has had
a good trade here, about 12,000 - and
Essexman about the same, Royal & Adair
both here also and have both done
well. I don't see where all the dia?
go to. Baco sells from 12 to 20 thousand
on each of his last trips here - but
into and a large part of it. Mount said
he had a large business in Phila last
week. We send stone cut for you, also
one for Schultz, which is a beauty -
don't think you can get much profit
on yours. I return balance of Camels
kept 4. Cotton ought to make the angle
on the bottom of these higher - so as to carry
the brilliancy into the inside of the stone.

Yours truly,
H. C. Morse.

Boston April 24th 1850.

Mr Genington Dear Sir

Yours recd. with Stan's of 38th
Almonds for 33.00 Mr Pick says the
stones are all right - Almonds stone
had a little color while Haack's stone
was white, the flaw in Almonds
stone was there when it came and
was too deep to get out as the stone
was too thin, the loss counts not be
less to get the angle we did for the
brilliancy - Such stones cannot be
made fair without a great loss, so
keep that in mind if you ever think
of buying a stone. Harbats note also
came with date corrected, Mr Ray
will probably see you today. We have
just recd a parcel of white roughs, which
will cut halves, over 1/2 are imperfect
and I think of sending those to you
to sell through some broker if you
can without their knowing where they
came from, the lot cost us 74 per kg.
I thought best to put 16.50 on there,
as roughs were higher after these were cut
and could have been sold for a profit than
if a customer could not be found in B.
perhaps the broker to write Humphrey
here in Boston he might buy them
the lot when cut will arrange to cost

Boston April 26th 1880.

Mr. Yerrington Dear Sir

Yours recd with Cash @ -
and two dia. from Starr, and two from
Shultz which I return as I have no
sale for stones with so much color.
I also recd the 4 1/2 pair sent for you
to compare with the pair you had,
one of them stones is as white as any
I have had for a long time, the other
was very near white, both well cut
and good proportion, yours must
have been Stammers! if they were worth
70 pr kts more than these, I hope
Calwell will appreciate them enough
to pay a good profit on them.

I would advise you to sell the 2 1/2
stone by all means if you can get
750 or even 700 as I could not
get that here, I must wait until
I can pick one up here for a lower
price, I forget to speak of the 7 1/2 pair
from Shultz, I could not use them
nor do I consider them cheap, I can
see chances here very often to buy as
good for 150 or less. the best stone
of this pair had more color than
the poorest of the pair from Eschmann
Comparisons are odious - I send you

today a pair for Tiffany which will
make them all blush, the whitest
stone in my whole stock is yellow
in comparison with the poorest one
of this pair. I have taken great pains
with this pair, and hope they will
appreciate it, I do not want to be any
more than I ought to charge for such
a job. I have a dia. 3 1/2 sent Apr 28

If hard the top improved, there is
nothing the matter with the top, the
blemish is in the bottom, the angle of
which is all wrong, what shall I do
with it, Stars Yellow dia. have been
lying waiting for instructions, I
wrote to Starr at the time, also wrote to
you and have not had any reply - so
they are not yet commenced, (as we
go on with them we know about first,
these yellow dia. I can improve by clearing
the tops, but to make them finer they ought
to be made all over. Don't care for any
outlets or Sapphires, have not sold but
one ruby for 6000. Sapphires are also
very slow, I got an order for a bracelet of
Sapphires which worked up some of mine,
but I have a plenty left - if that Ruby
I sent you don't sell send it back, as
I like to have it to show here to my
retail customers, it is much easier to
buy such things than to sell them.

Yours truly, Henry O. Morse.

Mr Peck has just given me
account of the Reginald Diamonds
1st Lot shows a profit of 786 and
to have in dia. may be on hand.
which I wish you could sell soon
so we can close that acc.

2nd Lot

Sold 6556.07

49 1/2 lbs 172 stones
on hand @ 36 1768.50 8324.57

Am't paid Latham & Co

on date Feb 13th 83 29.25

Cost of acctg 250.00 8579.25

which shows a loss of 254.68.

but I hope you may get enough above
36 for the 49 1/2 left to bring up without
any loss, but I can't see any chance
for a profit, notwithstanding we
made 350 on the large stones.

This shows my first impressions
are right - and if I had not yet
the price down 1000 as I did, for
Latham have made that loss on them.
I am sorry we can't not have got
something to pay for the time and
trouble you have spent on them.

However, Experience ought to be a good teacher
and shows there is no hope in putting me a lot.

Boston April 27 188.

Mr D. M. Morse,
Dear Sir,

Enclose check to your order
for seven thousand six hundred and
ninety four 2/10 dollars (\$7694.82)
in settlement of following accounts:

Bill of Pearls Mch 23	5506.54
on 18 Pearl 2 1/4 can 1/16 20.	423.75
Apr 18 1882	5082.79
on 5%	254.13
	7694.82

Bill of Pearls Dec 22	1796.46
" 24	374.07
" 24	695.63
	2866.16
amount of check - \$	7694.82

Please to acknowledge receipt
of above

Yours truly

Henry D. Morse
by T. B. Peck

Boston April 27th 1880.

Mr Yerington

Dear Sir

Burns me? I am glad! Thelley
made so good a sale of his diamond,
The Rio dia? I only alluded to as a
joke. — I will not send the rough
quite yet but may in a few days.

The Gray arrived safely, about
 1859, you had better sell it then, as
 our interest is to get all we can to
 help the wholesale business, as the
 expenses are large, and I am anxious
 to show a good result, I send you
 a specimen made for Shultz, also a
 fine stone cut from 1% to 1 1/2 it costs
 us now \$1.00, and I have priced it at
 \$1.25, but hope you may get more, I
 have bought a few 3/4" & 1 1/4" & 1 1/2"
 Stones from Eisenmann selected from
 cheap lots to recut, many only require
 a very little work or loss, color good
 cost 56. 62. 67. 870 per lb 5 months.
 I have now bought all I shall for
 a few months to come, and must try
 and work them all off, I have quite
 a good stock of halves which we have
 been cutting, but as we make them I
 can't sell them less than 52 to 56 for the
 nice ones, do you want some, in July
 1862. Moore.

Boston April 28th 1856

Mr. Worthington Dear Sir

Yours too, with Ch. Sec June 14. 66.
and W. L. C. & Co., Andrews certainly
paid me a high compliment. I am
glad he appreciated the work, it don't
think I can get on this one, but
will try for next one. I told that man
some time ago that if he went to Europe
he should take the clearings along with
him, he said today that he should go
without any doubt by the first of June,
so I don't see but it shall have to pass
my promise with him, I hope you
will find a mistake in your ac. of
the dis^y. but as you render it my
conclusion is right, I return your
ac. for you to look over again,

I found you ask for \$50, be as glad
to be able to accommodate you,
the price for these two stoves
of ~~about~~ about \$40. which you have now
we sent him a ch of \$400 yesterday
for some bills but in your ar, and a
large lot of pencils which I bought on
Sunday. the latter amount to about \$100.

Yours truly
Henry D. Moore.

Boston April 29th 1880.

Mr. Yerrington Dear Sir

Now, rec^d. In regard to the 2nd Stone, sell it at whatever price you think best. I did not see the bottle referred to, so it must have been very small. I send you today a stone, which I got of W. T. Hedges, it weighs 3 1/2 lbs, had a black spot in lattice, I paid \$10 - if m^d. 5th is off within 30 days. Cost of cutting about \$20. I promised them the disposal of it whenever it was done, now I must leave the price to you, and you might see what you can get offered for it, then you can judge what price to charge them, I should say not less than \$20 per lb, as it is perfectly white and perfect.

I am glad you are finding more stones of the Legion type.

I have an order today when I must have 14 m^d. for 2nd fine - if you have none perhaps you can get them from Boulle or send me clear, and send them tomorrow. I was just comparing this 2nd di^m with one of 2 1/2 lbs about same spread which Toly asks \$160 per lb, in a fair comparison this one is worth \$300 per lb as it makes his look yellow, and is not near so brilliant, Y^r truly

Henry D. Morse,

I send some halves @ \$48 - they are cheaper at that price than any I see here, on account of being better made stones, I see them of as good color at \$40 but these are cheaper at \$48, and if we can't get buyers to appreciate the work, we must begin to cut for weight. then we can sell cheaper. - The man has been in for his pay for the Costow, I advanced him \$50. hope Desauw will pay soon.

My Star Pin did not come today. I have been comparing the 2nd against, and the more comparisons I make, the more valuable I think it is, the color is excellent. Tiffany would pay a good round price for it, so would Star, so don't give Hedges a lower price than you can get from others. If that two lb stone brought \$1000 is not this worth somewhere near it, being 2 1/2 lbs.

We also send stone which we want for you - \$3 1/4 per lb.

Boston April 30th 1880.

Mr. Verrington Dear Sir

Your recd. with \$448 for 1300
we will send you \$448 tonight. Small
profits are better than none.

I reckoned the cost of both lots
at 36 presuming those left over the
poorly, then the rest said all but
two stones of the first lot were sold.

I don't care for the iron columns
one is enough, I don't think Moses
can tempt me to buy much more
until we have made a large hole
in those already bought. I am
glad you sold my Rialto and got
me a profit. I have to pay for it
next month so I am now all right
on it. Francis is very dull for the
past month everybody complains.

The 3rd stone which I sent with the
4th you had better return if not
sold, as I intend to make it fine.
The 4th I shall improve whenever I can
find a stone which will do for a mate.

Yours truly
J. Henry Delaney

and this being so, I said I did
not to make any more of the
I had. — And the fact is out into
specimens for Smith. I suppose he
is aware the loss of weight will be
heavy — also not small and
3/4 of an ounce. I will make it out a few
pounds. He said today I did for Brown
I did for Taffey and two for your own
stock. I shall try to make the trip
to N. H. next week if possible.

Yours truly
Henry D. Morse.

Barn May 7. 1850.
Mr. Livingston Dear Sir
Yours received. In regard to
the refusal given to Hedges on that
score he is mistaken, he did ask
me to give him the refusal at \$50.
but I did not agree to do it. I told
him I would see when it was done
how it turned out, and that he should
see it first if I did not sell it here.
He then said, well let us have the
refusal, but you may change your mind
that we shall reject it, that should
there was no agreement on my part to
sell it for \$50. He did not agree to take
it at \$50 (however it might turn out)
neither did I agree to any (I made it
win and lose you lose) trade with
him, the only thing for you to do is to
put a price upon it which you can
realize upon, then give him the first
chance to buy at that price, that
fulfills all my agreements with him,
if you can get more than \$220 put the
price lower, as he did not accept it
when you offered it. The price of Shultz
20th which you refer to I bought at
\$100 per lot, you will understand of my
willing to give about it, and you can

Boston May 3rd 1880.

Mr Peck
Dear Sir

I have sent you by
today Express the Diamond
Star, which I hope will
be satisfactory, it is certainly
handsome.

Yours very truly
Henry Dafforne

Boston May 3rd 1880,
Mr Pennington Dear Sir

Your note of 1st by waiting you
could get 300 per cent for that stone
I would advise waiting, that cash
statement and as sales with Ch. Geo
from Essex St. from you, in Boston
I was thinking about cutting these
large specimens they, there is always
some risk, and for a profit of 200
per cent I cannot afford to take that
risk, I have never yet broken a stone
belonging to a customer, but have broken
some of my own, so I see there is a
risk, and it would be well to have
it understood that they must take
the risk of breakage, which of course
would be small. Mr Peck has given
me an order of 200000 — I will try and
get in the last of this week
but, am not sure yet.

Yours truly
Henry Dafforne.

Boston May 14th 1880.

Boston May 5th 1880.

Mr. Livingston

Dear Sir

Your rec^d. I think I shall
have to let that stand until the change
when he goes, the two dia^s. 3 1/2 for
Caldwell are commenced a few days
ago. we put them off for those which
we thought more important to them,
but the dia^s for Caldwell are hand at
once, if finished today we will send
it to you, it has not been packing
any will for a few days, otherwise
it would have gone to N.Y. tonight
may go tomorrow, if it feel better,
if not shall put it off until next
week.

Yours truly
Henry D. Morse.

P.S.

Send No 385. 15 lbs Carbon as we have
sold all we had on hand. if you can
sell it at 4 for sell it, if not send it on,

Mr. Livingston Dear Sir

Your rec^d. with 1 dia^s. 3 1/2
for N.Y. one 15 lbs. 1/2 for 1 1/2
one No 2 3/4 lb with deep crack and if
the spot cannot be got out, it is in
the middle of the stone, also the
paper of cheap Carrolls. The 3 1/2 stone
ends not - pay for one to buy, as the
spot will kill the price, the material
fine enough, but it will lose any
much as it has to be raised on the
table as well as the ground.
Nothing doing with me
Send pair (1076) 3 1/2 we have a customer
for them.

Yours truly
Henry D. Morse.

is near, pending for much more than
if left as they are, then if we do the
bottoms only, our charge will be but
our half price, But we cannot
consider them Specimens unless we
make them mathematically exact
all over. I will await your reply
before commencing them.

Yours very truly
Henry Bulfinch.

P.S. I hope to be in N.Y. early
next week. Should have been there
then, but if I had not been unwell

Boston May 6th 1882.

Messrs. Alfred H. Smith & Co

Dear Sir

Your large pair is recd. Mr. Conington
says in his letter that Mr. Stanley
advised cutting the bottoms only,
and to take $\frac{1}{4}$ of a lb off ~~the~~ from the
bottom of the smallest and then cut
the other to match it. I will do
as instructed if you say so, but it will
give you my advice whether you choose
to follow it or not. I have measured
the angles on these bottoms, and the tops
say from 28 to 34 degrees, 28 is much too
low, 34 would answer if they were all
so, to be specimens we consider all the
angles ought to be just exactly alike.
Now the bottoms are from 45 to 48 degrees
for these flat tops 38 is enough, which
shows they ought to be changed from 7 to
10 degrees on the bottoms and to do this
with a guarantee of a lb would be impossible
just what they would lose I can't say,
but on stems of this weight I should
think $\frac{1}{4}$ lb to $\frac{1}{2}$ lb each on the bottoms
alone, and to do the bottoms only the
stems will be improved wonderfully if
we cut them to the proper angle to
correspond with the tops, and you will
find them fine enough in brilliancy

Boston May 6th 1880.

Mr. Derrington

Dear Sir

Yours recd. I recd. Smith's dia.^s.
and have written to him about them,
I should have left for N.Y. today if I
had felt well enough, shall try to
go on the first of next week. If you
need the money to pay Levy we will
send it on to you. We send Caldwell's
dia.^s and ten specimens for you, our
has a small impurification and the gold
which we could not get out without too
much reduction, they are stones recd.
we bought at 100 fr. lbs. they now cost us
200 & 225 as they now are, get as much
profit as they will bear, we also send the
Pink dia.^s of Tiffany & Co. which has been on
the wheel steadily for ten months, it is
full of knots, and has cost as at least
\$5 for labour & dia.^s powder to make it,
but the workman's patience mastered it,
I wrote our undertaker to make another
such a stone if I knew its for \$100 —
but we can change them only the next
year, hope they will appreciate our
insurance, we also send Collins account
which is a long one, he must see it is
much better to settle sooner as it would
save much work. Yours truly,
Henry Wallace.

Boston May 7th 1880.

Mr. Serengeton

Dear Sir

Yours recd. with ac sales (376)
and pair (476) 3⁷⁸ (388) 15 Kts Carbon and
two dia^s 17⁷⁸ 1/2 from Shultz to be matched.
I think Shultz is right; the smallest
stone will do as it is, and the other will
lose but a little in matching. Septon
called but I had no pink topaz on
hand, it should have liked to have
accommodated him, I have not heard
from Moulton yet, (402) pair Wt. 16 is in
San Francisco, Moulton's dia^s 16 is progressing,
Shultz stone Wt. 19 is with log and send in
a few days, it was left back with others
as we have had so many on did not
know which to do first, there is not
much work on it, so I will do it at once,

Yours truly

Henry D. Morse.

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Boston May 8th 1880.

Mr Yerrington Dear Sir

Yours recd. with Nod &c -
I will look at the pink dia^d when
it comes on, but if there was any
bargain in it Tiffany's he would
have had it before this time.

We sent a pair for Tiffany tonight
one was out to match the other,
sold two pairs at retail today
which made up a little for the
previous dull days, I shall try
to have for N.Y. on Sunday if I
am well enough,

Yours truly
Henry D. Morse.

Boston May 8./80

Messrs. A. H. Smith & Co
Dear Sir

Your letter is recd. and in
answer would say that the loss in
cutting the tops of the stones over
(in case you desire it) afterwards)
would be much less than on the
bottoms, but I am inclined to
think they will sell readily after
the bottoms are recut, as to the
loss on the bottoms it is impossible
to say, as we cut to get the right
angle which is the proper way if
cut at all, if we stop short of
that the effect will be another
factory and you will want them
done over again, but you may
be sure I will keep all the weight
I can, just the same as if they
were my own diamonds.

Yours very truly
Henry D. Morse.

Boston May 13 1860

Mess Mayhew Leonard & Harrington.
Newark - N. J.

Dear Sirs.

Herewith please find check
\$295 for Fifty Seven $\frac{1}{100}$ dolls. ($57\frac{1}{100}$) in
settlement of enclosed Statement
which please return receipted.

Yours truly-

Henry D. Morse
for Henry

Boston May 13th 1860

Mess Mayhew Leonard & Harrington.
Newark - N. J.

Dear Sirs.

Herewith please find check
\$295 for Fifty Seven dolls. (57) in settle-
ment of enclosed Bill which please
return receipted.

Yours truly-

Henry D. Morse
for Henry

Boston May 18th 1850.

Mr. Genington Dear Sir

I recd your letter and think
all my packages are all right -
but they have been too long to look them
over, that package from France seems
awfully dear, but if you cannot
do better with him, if not it feel
it is too expensive for me to keep
unless he will let me keep it a few
days and perhaps sell it for a small
advance on his price, the steam from
Albany I will return tomorrow it is
an bargain for me on account of the
floor, therefore expects sale of two
large pairs today 11 & 12 lbs, and has
a customer for a pair of 20 & 22 lbs
of medium quality, say about 95¢ per lb
they must be cheap, but if come with
slight color, then you ascertain if there
is much a pair in with and if I can
get them in some to suit, and the best
pair, then I will telegraph him, and
he will answer if he thinks it is an object
to send them out, being a small parcel
of goods any one who has such a pair
wants to get to repair them for the
change of setting, if you have any large
mending stones which are slow then, I
will send them out to him, as he has sold all
the kind,
Yours truly H. May, J. Allred.

Boston May 18th 1850.

Mrs. P. W. Smith & Co

Dear Sir

I was so busy yesterday
that I could not get in again
to see you as it was obliged to
be in the boat at 5.

I recd your letter on my
return and will put your
dict along at once, I have
considered your desire to keep them
up in weight as much as is
practicable, consequently will
have them in light hider as
the better than I otherwise should
as that if you should desire to
make the life one afterwards then
will be an extra sacrifice you
will see a marked improvement,
and will make them suitable.

Yours very truly
Henry J. Allred.

Boston May 13th 1880

Mr Wm Kidd

Dear Sir

Your letter is recd and in answer would say that we can furnish a pair of fine white well cut, matched stones for about \$72 the exact price would be hard to determine until the stones are selected, we can furnish good stones of that size for \$64. Shall be glad to receive your order —

Yours very truly
Henry Bullen.

Boston May 14th 1850.

Mr Genington Dr Sir

I saw that collection of Gung
which I saw at your office, from Shaw
with Knowlton here in Boston, he is
showing it to the very parties to whom
I had a hope of selling if I could only
have it on hand, your letter ^{sent} let
you got a good price for the stone to dash
Chairs to Shultz about \$500.

I have been expecting a telegram
all day about the 20th Nov - as
Thompson wanted sent to telegraph to
him if I could send them

I am glad to hear you are
sanguine of a good profit on the
Regulus lot.

Yours truly
Henry D. Morse.

finer in color, cutting & brilliancy
than any you could buy for the
price, if we kept our stones
with thick girdles, and carelessly
cut we would get from 10 to 20 per
cent more weight, than could afford
to sell much cheaper, but as
we cut them there is no profit
in selling at the prices that
the importers sell double cut
stones, I am glad to hear your
people are heading out those
scullwags in Saneet. — they are
a dangerous set. — hope
to see you here soon

Yours very truly
Henry D. Morse.

Boston May 14th 1881

Mrs. A. C. Fitch & Co
Dear Sir

Your letter with draft for
\$2301 is recd. for which please
accept my thanks. I am glad
you were able to use one of the
large stones sent with the lot.
hope you will find customers for
the others. Your previous letter I
did not answer, as I thought you
were to leave at once for N. Y.,
and you wrote not yet it. In
regard to what you said about
my thinking you a Jew that
is the furthest from my mind.
I am always glad to have an
offer and I know you would not
make an offer that you yourself
did not think a fair one, neither
would I make a price that I
did not feel was as low as any
one could sell the same quality
of goods, but I must say I do
think the goods I sold you, were

and the other perhaps less on
account of the spot and slight
color, I telegraphed a reduction
if necessary of 75. as we don't
want you to lose any sales
on an of being too high prices,
we will try to get down medium
prices by returning to send to you
if we can get them on easier, -
and if a pair of 20 lbs or more
are found after writing I will
telegraph you about them.

Yours truly
Cory D. Howe.
for Messrs. Loring & Co.

Boston May 15th 1850.

Mr Thompson

Dear Sir

Your letter was duly received,
I am glad to hear of the sale of
two pairs more - I had no pair
of large stones on hand, so I sent
at once to N. Y. to try and find a
pair for you yesterday, but there
was none there ^{and quality} of that size,
but one or two pairs which were
as expensive as those which you
have of ours, second pair under
20 lbs, from 150 to 200 for lbs with
light color, but from the order
did not get any of them to send,
we have ten single stones which we
send you by today's express, one of
5 lbs, one 8 lbs medium quality, one is
perfect but has color at 500 - the
other has a bad flaw but much
better at 475. we think at these
prices they ought to sell, I telegraphed
you today that I could not find them
else in regard to the No 23 which
you considered high, one of that pair
is worth more than the lower

Boston May 17. 1880.

Mr. Gerrington

Dear Sir

Your receipt of y^r offer for
from Abraham, also cash account,
What Collection of Gems was sold
to Hamilton for 5000 long shillings,
it only returns the right way to get any
thing cheap is to you. After getting
the best price, make an offer on
the part style on, also regard to the price
Thompson say they must be 30 cts, a
little one might do, but nothing better,
as it is of an use to try, then what you
have mentioned, I send the paper of
specimens for rocks, which I sold to
Duncan at 30 cts for the agreeing to
divide profit or loss with him.
I forget to send it before.

We send you the thin 30 cut
down to Mr. Specimens, the angle
on the bottom was 34 when we got
it, and had to be raised off days,
which accounts for the loss, but had to
be raised also, just as another point
of small fine angle, price still higher
this lot will cost us fine 30 cts when
and from there later.

Yrs truly

Henry D. Morse.

Boston May 15. 1880

Mr. Gerrington

Dear Sir

Yours recd. with ac sales
and receipted bill from Bond—

I will retain the cats - 50 until
I hear from Turner. Thompsons order
has to be 20 cts or over, so it is
no use to figure on any pair under
twenty or over 22 cts. He has pairs
of 17 cts now, also one 20 cts fine
plain, I don't care to buy any others
from Turner to send out as we may
have to keep them on hand, I send
by the ac that we are shut over
ever, taking that with others we
are owing most too much for the
cost of goods selling, we don't buy
any more for stock at present, as
if you do we may be short when
day day comes and that would
make me feel uncomfortable, it is
always easy to be tempted to buy, and
not so easy to sell, don't forget it,
the Pink stone must be bought cheap
if at all, I said when I was there,
how much I might pay, but you said
he had a better offer.

Yrs truly

Henry D. Morse.

Boston May 17th 1880

Messrs. A. C. Fiske & Co

Dear Sirs

We rec^d. the two diamonds
and package no 76 & 77 Melan
in good condition, I am sorry
you changed your mind on the
Melan, I could have sold them
here at 18 before sending, but
refused it, thinking you wanted
them, they cost me one that price,
as to the value of such goods, I
don't think they are worth more
as much as they cost to import,
still the value is what they will
bring, — hope to see you here
soon.

Yrs very truly
Henry L. Morse.

Boston May 18th 1880.

Mr. Cressington Dr. Sir

Yours said That fine pair
were not cut to match, but we thought
they went very well together. Both are
specimens - in case you can get a good
price singly, sell them, Mr. Thompson said
for two or three pairs from 10 to 13 lbs
of medium quality say perfect with
slight color, prices from 100 to 125 per lb,
if you can send them so I can have
them in time long enough to send out
to San Francisco send them along. Select
brilliant well spined Hairs which look white
on the points - About the two large rough
we are still of the same opinion, but if
Mr. Herbert wishes to raise the bottom
price, and that at times, and if it should
be near enough to our work, or will then
consider it fairly. Large stones are
Elephants - we send Shelly a check
for his account, we telegraphed you to
send 459 pair of Mr. Thompson telegraphed
for such a pair and I thought there would
do for him. Bases are here today, his prices
are high, hairs of fine quality 57.50 by the
lb. selection of other stones in the same
ratio, I bought a 5 lb just like the one of 2 lb
lot of Hnack at 60 per lb, it is just as good
in color and will make 3 specimens

Yours truly,

Wm. A. Stone

Boston May 26/50

Mr Harrington

Dear Sir

Your rec^d I telegraphed for
a few pairs, to see if I could buy
two or three pairs for Thompson
if I could get bargains and try
on to see if might pay to buy them
as I believe they will be well before
the accounts would be done, he has
had good luck in large pairs lately.
His best pair is in the shop and
will not be done until next week.
Eidings man was here yesterday
he showed me a fine parcel of rubies
at \$42 they were the best I have
seen lately and cheap at that
price but I had enough of it.
Buckles sales at \$9.50 were cheaper
than many lots I have seen lately
at lower prices, don't think I could
buy any as good,

Yours truly

Henry Dillman.

Boston May 19. 1850.

Mr Harrington

Dear Sir

Your rec^d I had last summer
that I had sold the lot of Opals
for me at 350. he says he would have
paid that cash, and could get 500
in Holland, so I have had a chance
for a pair, Van Buren wants the
lot of rubies which I returned at the
price named to him by Lewis Cox.
and pay half cash and balance in
30 days. The price I have named
to you was 250, for the Collection.
I paid the pair 250 and did 240 for
which I will try and improve for you.
The lot of small rubies is cannot
be sold but must do the best we
can with them, all the dealers are
asking from 50 to 60 for rubies of the
lot, that is for good stones, they have
lots as low as 20 but they are very
faded cuts. The high priced ones are
the choicest.

Yours truly

Henry Dillman.

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Boston May 20th 1830

Mess^{rs} A. H. Smith & Co

Dear Sirs

Yours recd. I am making
a great effort to get your pair
done tomorrow so I can send
them by express but it is not
a sure thing, but if not
sent tomorrow they will be
on Monday or Tuesday. - that
is if they come out all right

Yours very truly
Henry D. Morse.

Boston May 21st 1830.

Mr Thompson Dear Sir

Your telegram was duly
recd and we sent you at once two
pairs of 7th & 7th line in the former
line extra fine, and one of the other
pair not quite so fine, but we thought
if you had both you would be more
sure of a sale. The pairs from 10 to 13
we did not have in stock so I sent
to Mr. Kensington at once to find a
few pairs, he has sent me several
pairs, none were the right size
or quality, most of them had too
much color, others which were finer
the prices were too high. There
has been a decided advance in
prices lately, they are asking much
more for new importations, and
fine stones are very scarce and high
in London, but I shall keep trying
until I can buy what you want
and will telegraph as soon as I
start any along, we are much
pleased with your success on large
stones and will do all we can to
keep you supplied.

Yours very truly
Henry D. Morse.

Boston May 21. 1880.

Messrs. Durand & Co

Dear Sirs

I have a Customer for
a nice Châtelain Chain for the
bells if you would be kind enough
to send me say three of the very
handsomest you have, not too
extravagant - I will endeavor to
to make a sale, will have to return
them for ten or three days as they
are to go to Portsmouth, N.H. -

Yours very truly
Henry A. Morse.

Boston May 27. 1880.

Mr. Bissinger

Dear Sir

I recd the three pairs you
so kindly sent to me, but they
are not what I described to
Mr. Fenington. They are too large
and too much color, except the
smallest pair which are too high
priced - My Customer wanted
pairs from 10 to 13 Kts of good
color, perfect, well matched,
don't expect white but very near
it, price about \$25 per Kt, they
are to be sold to a dealer so the
price must be reasonable that
I may be able to make a com.
and they must be brilliant -

Yours very truly
Henry A. Morse.

P.S. I return the three pairs
today by Ex. 2.

Boston May 20th 1830.

Mr. Harrington Dear Sir

Yours rec^d with Draft 85th and note from W. H. Wells for 300 - also by Express 8th Stone from Whelan which is not a desirable stone to buy unless I had a water - the Brown 3rd I think I will keep. I also rec^d 8th W. H. Wells 25th and 7th for specimens with 7th to be repaired. The 16th pair from Harbort are too yellow and too large. The three pairs from Bessinger are all too large with too much color except the 13th pair which is too high in price.

I cannot look favorably upon buying any of these, my order was for 10 to 13 kg of medium quality and of two pairs which are of those signs of fair color - not yellow - about 125 about I would think about buying them to send out, but I cannot think of buying any yellow goods to put into stock. I prefer to have the impure very these, I have no fear of getting all I want - to send & send them. I certainly cannot buy any except they are such as I think

will answer the purpose. I have been from 10 to 13 kg. I am so immediately enough in getting if I send just what he will be for, then again he has some of our own stock of three larger sizes, In the 13th pair, one stone was worth the price asked but the other was not worth over 125 in kg.

Rudolph was here today, but I did not buy a thing, nor do I intend to buy anything at present unless I see a great bargain -

Yours truly
Henry Dillmer.

P.S. I had a letter from Lewis from Phil^a he will sell the lot to me on the terms agreed upon but not to Vant Buren. So let him send them along I will guarantee, or send him the money

Boston May 22/81

Mr Gerrington Order

Yours order with an order.

I recd from Beal two pairs,
one of 10³/₄ & 100 which is quite
yellow and at the rates as here
charged for such stones are high.
75 pds ought to be enough. The
other pair 11 1/2 at 210 are no
finer than a pair which I got
of Weil at 150. one of the pair is
white and would not be dear at
175 per lb. the other it should say
125 a - that is in comparison
with what I have seen lately.
it would not buy them for stock
at such high prices. Rudolph
saw both pairs and gave both
me as to value. it is not much
use to try to get stones for stock
in a hurry. It is much better to
watch my chances. Beal's prices
say very much, at times I can
get a bargain from him. I find
if I want good, thin, pairs the prices
much higher than if I don't want
them.

Wm. H. H. H. H. H.

Stones less yellow to cost
125 per lb. would suit me
better, if they were clear.
Stones so very yellow are too
stuck to carry, I rather pay
150 per lb. for such stones
as I have seen offered at that
price here. They look white

Boston May 24th 1880.

Mr. Gerrington Dear Sir

Yours red with cost (red
and ok 100 from Collins.

I recd. pair from Bissinger
12 1/2 at 80 - one stone is badly
imperfect, has several black pits
and large ones too. Thompson
expressed in his order to have
them clear, 75 to 80 ^{6 mos} (if clear) might
do, but, I don't like to send him
stones which are so imperfect, as
I fear they won't sell there,
then we should have had stuck
to ours. The pair Brattle Street 7
10 1/2 at 100 was a better pair to
buy they are about the same color
and clear, and at 75 per lb. might
do, it is all they are worth, and
more than I could ever get for stones
of that color. I think I may make
a trip to N.Y. when Mr. Rich returns
which will be in a week, and see
what it can find for large pairs.
I think I can do better.

Yrs truly Henry Bellone.

Boston May 24. 1880

W. A. T. Dear Sir

Your letter was duly
recd. and in answer say, the price
of cutting in small quantity is
\$12 per hr (rough night)
I shall be happy to receive your
order

Yours very truly
Henry D. Allrose
436 Wash. St

Boston May 25/80

Mr. Gorington Dear Sir

Yours rec^d. with two notes
from Cotton, of 200, 100 — also by
Express din^r from Stuart. 2/8 1/2 p. 4. which
is white even & but with the spot
even less in cutting his price is too high
for me to try it would make out 4 p. 1/2
spot and cost 335, don't see reason
to choose for profit, 100 per box would
be cheap even to the 3rd which I sent
to you and you intend to be made even
as just as white and perfect cost
100 per box; the two din^r from Stuart
I think more favorably of than any other
I have had lately. Can they be lower at
any less. I mention in 5 p. today and
I don't care for the one Randolph speaks
of (that is for my order) but if very cheap
might buy it.

Yours truly
Henry J. Moore.

The same shade of color as the 175 and in my opinion is worth ~~any~~ much more than either of them, and also more considering whether I will keep them at low prices, buying for stock to carry along they must be bought cheap. If your price for these two could be lowered very considerably and the terms 6 months I will consider them. I should like to know the lowest price of each one, especially as I then can have the option for one or both.

The S & W. I have no use for now but having kept in teeth and flaws in girdle would receive higher values. It was a little on the blue white.

Yours truly,
Henry D. Morse.

Boston May 26/50

Mass. Messrs. J. Sadler

Dear Sir

I recd. the 2 blue @ 100 all right. I don't see point of a speculation in the others at 80 or the largest at 90 as my experience has shown and how largely the price is increased by the loss and expense of recutting and I am now willing to buy stones to wear unless they are very cheap. I recd. the two large stones this morning, I have compared them with the 175 & 176. I bought of you and find they are not near so good, but I bought a stone yesterday which did make it exactly in size, shape, perfection, but was a little more inclined to blue white. It paid 100 cents for the stone. I cannot say I think your two stones cheap at 100 particularly when you think of the flaws in the girdle of one of them, and a small flaw under the table of the other and neither are white. I showed to Mr. Rudolph when he was here last week a 6 1/4 perfect stone which I had from Buhl, which is equally

a Ruby. Tiffany & Co offered 600 and
some other persons 700, it is set with
small diamonds in the form of a Row Band,
Exhausts judge it weighed 4 lbs. I have
been trying to find a customer here for
it, everybody thinks it beautiful, but
nobody will buy it. Spindles just now
are held far above their value in my
opinion.

Yours truly
Henry D. Meers.

Boston May 26th 1880.

Mr Yerrington Dear Sir

Yours recd. with ac sales
I will return the pair in settings by
todays Express, I intended to return
them at once, they are too poor to buy
for stock. 60 per lb is enough for such
a pair, I shall take time enough to
get a few pairs for Thompson at such
prices that he can compete with other
dealers and give us a chance for a
profit, but if I take the stones which
have been offered at this price there
would be no profit for us unless I
change them at high prices, then in
that event they would be slow to sell
if at all, he has had good luck
on large pairs, selling a 11th 12th 14th.
9th 3th 6th pair, finds some other
small sales, standing as a ckt today
for 630. I sold the two Spindles
today to Mr Fox for 350 may have
to make 3 per lb for cash.
I think it a good sale, such things are
slow, although my handsomer, I would
not care to have many in stock, I
have that large Spindle which was in
N.Y. when I was there, I heard about
it from Taylor Bros, some thought it was

Boston May 26th 1830.

Mrs. Sarah A.

Dear Sir

I send the chains to
my Customer and they were all
returned, with a letter saying that
they were not the kind of a chain
his wife wanted, but that when
she came to Boston she would call
in and tell me just what she
was wanting, I am sorry to have
troubled you this much for nothing
but hope for better luck next time
Thanking you for your kindness,

Yours very truly

Henry D. Moore

Boston May 26th 1830.

Mr. Thompson Dear Sir \$336 49

Your letter containing draft
arrived safely, you certainly have
struck a field as large as mine, and
I hope soon to strike you up so
you can be in condition to repeat
the same thing. I find by sending
to the importers for pairs, they are
apt to charge full prices if they
think it meets them, but by
picking up single stones, and then
cutting them to match, I can
get them much cheaper than
any of them will sell in matched
pairs, so we can put you on a
good basis to compete with any of
them. I am now at work on it
and have several stones which I
am about matching: prices ranging
from two to ten per doz. and will
send them along soon, if you have
any special order we will try and
fill it if you like.

Yrs.

Yours truly

Henry D. Moore

Boston May 26th 1851.

Mess^{rs}. D. & M. Brewster & Co

Dear Sirs

The two pairs which you so kindly send, I cannot make up my mind to buy for stock at the prices, as they are to be sold at a loss again, and the prices are far beyond what we have been paying for the same quality of things, and they are much higher than you and others have offered such before, I know fine stones are scarce, but the mediocre qualities are cheaper than ever before, that is what we find in the rough. I should be willing to send the 11th pair on terms at your price if you can make us 10th if no sale is made, but to buy for stock 75 to 80 per kg is as much as we have charged for stones so yellow, The other pair are beyond what is wanted, and I will return them any way.

Yours truly
Henry D. Lawrence.

Boston May 27th 1880

Mr Gerrington

Dear Sir

Yours recd. I would not offer
Plumb one 100 p. kg for his stone
I can pick up such stones for that
price, the one just bought of H & Co is
about as good 100 p. kg, and they had
another 2 kg stone white & perfect but
thick which they offer at 90 -

If that is finally lowest price
yet till, and let him send any
others which he thinks will do to
match them, if I can make them
they will give me a chance for a
profit, all the prices sent thus far
have been too high to give me any
margin, Thompson has to compete
with other dealers and must have
low figures, the quality of these stones
of Shultz is about right, nothing
poorer would do, I should like to
see Shashberger's pair, if it is more off
than Shultz Stones don't send it, if
a little whiter and sharp & perfect
send it on approval.

Hottest clay yet.

P.S.
Just Smith's ten pairs
today,

Yr truly
Henry Bullrose.

Boston May 27th 1880
Messrs A. H. Smith & Co

Dear Sir

We send your two pairs
of dia^d in their packages, as I
presumed your insurance did not
cover more than \$2000. The large
pair was finished on Saturday with
the exception of one corner which had
a knot, and it has taken until
this morning to finish it running all
the time for 4 days, so you see the
necessity of diamond polishing -
I have kept all the night in lost
pairs that it cuts half an hour than
handmade, I think there is a great
improvement in the beauty of them,

Yours truly
Henry Bullrose.

Boston May 28/80

Messrs Messrs Ladd & Co

Dear Sirs

Yours recd. did you not intend the price of the 6 1/2 thick stone with flaws in the corner 1.65 and the other 1.75 as it seems to me that must have been the intention, I will wait until I hear again from you and then decide;

Yours very truly
Henry D. Moore.

Boston May 28th 1880

Mr. Yerrington Dear Sir

Yours recd. with the 5 1/2 lb from Tiffany and 5 stones of 4.48 and a 2 1/2 lb. I think it would be more profitable to just touch up the polishing of these stones for your stock, perhaps one or two might need a little more. To low stone I will try and keep within the less stated. The Spindles you may charge at the price to get to 3.50 less 3 per cent, as it ought to go to the benefit of N.Y. officers. The pair from Boissinger I thought you could not have seen, Kallish he don't care to buy for stock, nothing poorer than the stones sent by Thelitz, rather have them better.

Still very hot here, and are now having a little shower to lay the dust.

Yours truly
Henry D. Moore.

Boston May 31st 1880

Mr E. William Russell

Dear Sir

Your diamond is not
in order to make it fine, it
must be reduced in size so as
to raise the angle of the bottom
also make the table smaller
the cost for labour \$15.00 and
the loss from \$4 to \$16. it
will then be a Specimen Stone
of a little over 1 ct., as it is
there is not much brilliancy
but you must be the judge of
how much you can get as it is
and how much for a Specimen of
a strong 1 ct. I will await
your decision —

Yours truly
Henry Ballou

Boston May 31st 1880.

Mr. Huntington Dear Sir

Your card with photo and
account also rec'd from E. W. Russell
I have written to him about it.

It will take up about 100 lbs. of
diamonds. It is not easy to
finish at a particular time.
I can send the stone 3/4 of 1 ct. (969)
and will repair the fractures in
soon and return to you.

I have pair of Yellow Stones
for stone which has been here
a long time & also the set of
diamonds I cannot make
it my mind to put it into stock
as such a large stone, if I had
a customer it would be difficult.
I believe it would get some out of
the top lot which he wants with me.
I hope.

Yours truly
Henry Ballou.

Boston June 2^d 1880.

Mr. Urington Dear Sir,

Yours recd. I don't find the
Catalogue my selection, ^{on} and in a
while I have a call, and a few
which I have on hand write briefly
my contents for a year, if Thorpe
had not asked too much of sheets
have bought that one, I don't care
to carry many in stock and then when
I do off want the present, Sophisms
are slow now, but there has been
a great many imports from Bristol
which has driven the price down
from what it was at one time.
The which I bought when I was
in the town 50% or cheaper than
others, which I had previously bought
from those fly-bustlers whom one
thinks the best policy is to keep only
a small stock of such goods & have
prices as low as possible, & it is better to
take the chance of finding them when
they are called for.

Yours truly,
Henry C. Howe.

Boston June 3, 1880.

Mrs. Henry D. Morse

Dear Sir,

I enclose herewith check to
your order for Seven hundred fifty
two ¹⁷/₁₀₀ Dollars (\$752.¹⁷/₁₀₀) in settlement
of bill of Jan 14, which please receipt
and return

And oblige

Yours truly

Henry D. Morse
by T. B. Peckham

Boston June 3, 1880

Mr. Bissinger Dear Sir

Your statement was recd.
this morning, I will send it to
Mr. Garrison tonight with orders to
pay it to you. I wrote him a few
days ago to pay you for the ruby
but, forget about the other charges.

Yours very truly
Henry D. Morse.

Boston Jan 3. 1850.

Mr. Warrington Dear Sir

Post at me, I enclose a statement from Bissinger with two charges which I had forgotten about you had better pay all if you have the money. He sent Roberts pair today by express today also a 17th sent for you, and pair of which one was fractured, I have not seen the pair from Shattuck yet. I gave the two others lot of thirty to something to try for mates, they are just what I want to send to Thompson if they can be mated I should think Kautel & Bauman would be likely to have a pair on which they could give me a good bargain, say 10 to 15 etc. I will try if I can get one at a price on which I can get a profit but the chance must be sometimes and not get one.

Yours truly
Henry Lillie

Boston June 14th 1850.

Boston June 14th 50
Mess^{rs} D. & M. Smith
Dear Sirs

The two packages arrived
safely, the stone 5 p. L. 1/16 @ 92.50
if you make bill to me we will
keep it, the one 6 p. we will retain
for a short time until we decide
about that, the pair are not
brilliant enough, they are too thin
we shall return them perhaps
tomorrow, much obliged to you
trying to match my dia^d. you
may have made in a subsequent
business.

Yours very truly
Henry C. Brown.

Mr. Verrington Dear Sir

Yours recd. with ac. sales
In regard to the discovery of a
diamond mine in this country, I
believe it will be done sooner or
later, and I should be glad to be
interested in it whenever it is found,
but I don't believe much in putting
out money to find it, until some
positive indications denote the promise
being, such as finding dia^d now
in small quantity of diamonds, there
has been several persons to see me
about the discovery of dia^d one says
they exist in Georgia, but as yet only
two or three specimens have been found.
I know they exist in California, but
as yet not plenty enough to pay for
looking for them, But whenever any
one discovers the mine we shall be
glad to take hold, but don't believe in
putting much money out for prospecting,
especially dia^d is not common, well I
want to say, We want you by express a
few pairs.

Yours truly
Henry C. Brown.

Boston June 4th 1880.

Mr Thompson Dear Sir

Dinner call for pairs from
10 to 13 has been hard to fill, but I
am doing all I can for you. I send
two pairs today 10⁷/₈ & 11¹/₈ ^{set} 11¹/₈ & 14¹/₈ 20,
the last are cheaper than the others,
the 10⁷/₈ I have been trying to get the
price down so as to let you see them
at 100 for 103 but it has not been able
to do it, the other pair I picked up the
birds separately, consequently got them
cheaper in proportion to the quality,
I have a fine pair waiting for you
of between 12 & 13 1/2 they will cost
about 25 to 26.00 the pair, they are very
handsome, we hope to send you some
soon very soon, I have several nice
good stones from 5 to 6 Kt which I
am trying to match, hope to do it very
soon, Your diet. are higher in London,
remember me to Charles and any of his
family when you see them.

Dear my love,
Henry L. Moore,

Recd. Herberts note, ^{and} ^{middle} ^{of} ^{the} ^{last} ^{letter}, ^{at}
109th ^{of} ^{the} ^{last} ^{letter}, ^{at}
and on the 3^d, also one to
H.S. with ck for 75⁰⁰ which they
have not acknowledged, perhaps they
has gone when Smiths ck went - call
in and ask them if they rec'd it?

We have sent you a few small
pairs, and some 24 stones or there
abouts a fair price for the lot - there
are 6 imperfect stones, which if they
are broken you can sell for as
much less than 75 as you can get
more for the best ones. The pairs are
only mediums one pair is fine, we
find it difficult to match them
exactly but did the best we could,
we can give you now if you wish
for them.

Yours truly
Henry Thomas

P.S. I find the
best pair to be out. H. Bull

Boston June 5th 1880.

Mr. Errington Dear Sir

Yours rec'd with dia from
Thyffan, one from your stock to be cut,
Black dia, and 6 1/2 stones from Hunt;
the Hunt stone is too high price for
the quality, the ground is too high which
makes it glassy, it must be cut off
which to be increased the price to 10 pcts,
the color is about the same as those from
Thyffan but is not worth as much by 10 pcts
on one of the high ground. I have just
sent a stone from Brühl of 5 p at 72.50
which is better, and another of 6 p at
a little over 100 which is very much white
and very much better cut and more brilliant
than that in my judgement - even in fair
comparison with others just rec'd would
be a fair price. It will give that for its
the stones from Brühl are all 6 worth
100, also those from Thyffan.

That Black dia is a tough one to make
and cost in time and patience 150 to
polish it, but it might be done in the
course of months time. If you could get any
customers to say they would buy it at 600
if it was polished, we might be willing to
do it, and by what can be done, Hunt's
5 1/2 stone is too high for our market he will
sell it on account of what he can do, but
if you could pay 225 it would pay for 100
on account of the quality.

Boston Jan^y 7th 1880.

Mr. Carrington

Dear Sir

Your m^d. with CK N^o 5300
and ac sales, we send you pair for
Harr and a fine N^o Stone, for you -
Alexander dia? we have in hand
and will get it along as fast as
possible, you know it is slow work
making Specimens, Dessau ought
to pay for the rough roses before he
leaves for Europe, Business seems
a little quiet again, although I
had a little retail business last
week which helped out a little,

Yours truly

Henry D. Forbes,

Boston June 8th 1880.

Mr. Gorington Dear Sir

Yours need with look he also like
stone from Somersham etc. it is very
deep for the price. I will buy the other
one from Pleasant at 600. 6000 —
It seems that stone to Pleasant and the
black die. The one which we had was
thinner not smooth — it was sent to him
last Nov. 1878. new heart form.

That Brown's pink stone is in the shop
to be made into a specimen and will
be done before long — The 3 die you
mention for Kirkpatrick had 1880 on
the paper to be made specimens, two
to be made to match, their last will
have a considerable as the smallest is
thin and will have to be reduced very
much than the larger cut down to match
it's the single one has two cracks in
the girth which will not come out,
the 1880's pair is not try him
on 100 for 10. 6000, it is enough for
stone with that color in there, I
cannot get more than 10 to 15 for it on
that form.

Yours truly
H. W. L. Gorington.

PS
That you & small pair.

Boston June 11th 80

Messrs Messrs & Suckale
Dear Sirs

Your post recd. in
regard to the large stones we
have decided to keep them both,
the flawed one we succeeded in
beating this week. The other we
hope to make, if you come
across one which you think
worthy for a match please let
us see it. Your recd. with the
statement, which is correct, and
we send ch^d 248.60 to balance
the account to Mr. Yerrington.

Yours truly,
Henry D. Morse.

Boston June 9th 1880.

Mr Yerrington Dear Sir

Your recd. with 4th from R.M.
I don't think a great deal of it, as
it is bad color with brown streaks
and several flaws, then the bottom
is too deep which gives a glassy look
on the front. it might be cut into
a 3rd stone and be much handsomer,
but with the cost of cutting would be
about 125 to 130 pr kt when done, and
I doubt if there be any profit on a stone
of that color at that price, it is the same
color of the one bought from Turner at
14 pr ks. Buying stones to send they
must be bought very cheap - as the
reduction of weight and cost of the
cutting bring them up enormously in
the price pr kt. Mount was here
yesterday but had nothing which I
could buy. I just finished off a fine
pair of 12 pr, one stone came from H.S. &
and the other from Buehl cost us 113 pr ks
finished, I will send them to Thompson
tomorrow unless you have a customer for
them.

Yrs truly
Henry D. Morse.

if you want them telegraph me, price 720 pr kt

Boston June 11th 1880.

Mr. Gerrington Dear Sir

Yours rec^d. we sent you the fine pair tonight to try for a few days before sending to Thompson. One stone is perfect and the other nearly so; hope you will call them. I also send you a fancy cut dia. which I think has great brilliancy even from a side view, it is much more work to cut in this way and for large stones I think will be an improvement. I have put the price at \$100 it is perfect and white, so you can use your judgement in selling. ThulzSM dia. came and it will not make over 2 1/2 if the flaws are to be taken out. The stones from Durand I cannot undertake while we are so busy, and would prefer to let Hermann do them or let Cheever they will cost me much more than I could charge. We send ck to balance Hurlburt & Sedgwick's account. A. & J. Jones ac Sales. glad you are getting good prices for the regiments etc. in the fine pair \$75. 1/2. they may cost 125. P.S. I forgot to say that I did not know Smith or Plumb. I know that it is not that stone.

Very Truly
Henry D. Morse.

Boston June 10th 1880.

Mr. Gerrington Dear Sir

Yours rec^d. in regard to the little stone of A. H. S. Co., I would like to buy it as I can make it match Thulz stone of 5 1/2 Kt. which cost me \$52. in 6 months. the quality and size is almost exactly the same, except the Plumb or Smith stone, is deeper on the bottom which makes it weigh more and detracts from its beauty, and I should have to recut it to the thickness of the other which would cost me about \$10 to do it. And when done would be worth no more than Thulz stone \$52. but as I am anxious for a mate I would pay a little more, how would it do to see Smith and see what his lowest & best price would be, I cannot believe he would pay \$42 for such a stone, we send Alexanders diamond by today's express, We shall take account of stock July 1st hope you can work off the balance of the Regiments etc. so we can close it up, provided you can do it without sacrificing them. No matter about the Hurlburt for the present,

Yours Truly
Henry D. Morse.

Boston June 12. 1880.

We return by today's express
the \$12.16 as it is too thick
to mail anything to him, or
hand on hand.

Yours very truly
H. D. Morse.

Boston June 12. 1880.

Mr. Gerrington

Dear Sir
Yours recd. I will keep Shuck's
did. although I cannot consider it
cheap, the stone from Shuckly will
give me a pair with this one, don't
expect much profit on it, I return
the Shuckler Pair, as I am not
willing to buy for cash just now,
then we have to wait a long time
before they are sold, if they could
make the price 6 months it will
hold on to them. If you find you
cannot get a customer for that
large pair at 200 by the middle or
last of next week we think it better
to send them out to S. F. as he has
but a few to work on there now.

Yours truly
Henry D. Morse.

Boston June 14th 1880,
 Mess^{rs} D. & M. Brewer
 Dear Sir

In answer to your letter
 of the 12th May, that one of the two
 stones referred to was sent on Sat^{day}
 last and the other I would like
 to retain for a short time longer,
 as I hope to be able to match it
 or sell it singly.

Yours respectfully
 Henry B. Brown

Boston June 14th 1880.
 Mr. Verrington Dear Sir,
 Yours recd. with \$2.40.
 Sales, cash &c. sent by Express
 1 Dia: 182, 235. 1826 Diamond and
 1826 1826, also 5 1/2 lbs. pearls.
 I think this lot is cheap enough if you
 can get it on time. If it is too
 large to go with the stones which 375-
 I will talk with Mr. May about
 the early matter and let you know.
 My new idea is, to make him pay or
 give a good guarantee and the longer
 it goes, the further the chance of our
 getting it, I suggest him as hard as
 possible now says it may bring a
 good endowment or property, if not the
 cash, I send \$4 for delivery 375.
 after deducting bill of 275:—

Yours truly
 Henry B. Brown.

Boston June 16th 1860.

Wilmington Dear Sir

Yours rec^d, also telegram,
The pink dia^g will be done this
week, I send a ten lb stone which
may fill your order, can send you
a sapphire which Caldwell sent
to me to be done in a - new ring,
he thinking it cut sapphires, get
Caldwell to do it so it can be sent
directly to him on Friday if possible,
tomorrow is a holiday here, don't
think I shall be at my office if
it is a pleasant day.

Yours truly
Henry Dillouse,

Boston June 15th 1860.

Wilmington Dear Sir

Yours rec^d. with the stone
from Plant of 17 which I cannot
consider over 90 for 100, I can buy them
easily at 85 to 90 ^{6.00} per carat, I will
then which I have bought let it
they write to be done at that price,
so I return it today & I would like
to furnish some at 100 or more less.

I also rec^d. the instrument for meas-
uring the distance from guide to the
catal or table from Smith, for which
please give him my thanks, ~~however~~
~~standing~~, I cannot see the profit
on that pair, I have sent as you to
Thompson at 120 to 125, still I write
by them at the price on 6 last, we have
so much to pay that I don't like to open
the money. Shall be glad to see Titcomb
but he says awful cheap. Now about the
rings are they done, Ask about the name
of the subject out in that long camera,
I don't say to have two fingers put in,
have not seen Mr. Ray yet but think I will
had better put both though one is what
will be the result, Yrs truly

16
Henry Dillouse

Boston June 18th 1880.

Mr. Warrington Dr Sir

Your nice Turquoise ring by Bass
I looked over the muler, the five which
you bought a few of were very poor.
not one in ten had any brilliancy from
the front, I have culled them over and
got out all which had any sparkle
and paid 5 extra for selection the
balance are not worth 1/2 as there is
no life in them, I also selected some
at 37 lots, had to pay 40, but the ones
selected are worth 48 better than the lot
is 36. I will send them on to you.
The 5 1/2 at 400. we will keep at the
price if you find that is the lowest
it can be bought. The dia³ for C & S,
we don't know which they are -
we find 4 dia³ sent from Jeweller 23
are three the ones, Bass showed
me his stock, but his prices are high.
I bought but one stone besides the
muler, Cents sell him 20 pr at cheaper
than he asked for some goods

Yours truly
Henry L. Moore.

Boston Jan 19th 1880.

Mr. Warrington

Dear Sir

Your nice with ac sales.

The Spinel I could have had at
\$750. but it had a flaw in it,
and was not as fine as either of
the pair I set for you, although
a very handsome stone, but it
will be hard to sell such a stone
for a profit. Mr. Pack and myself
have spent several hours selecting
small muler for you, one lot are
37, 50 by the lot 40 for selection -
the other very small 40 by the lot are
45 for selection, Now if I am any
judge of diamonds these selected stones
are worth 25 to 40 pr at - more than
if taken from the lot without selection.
Your customers may not appreciate this
as we do, and half of the stones in both
these lots would not be worth to me over
15 pr at 20 pr. but in the paper
together they would look about the same
but if you take them up and look at the
front, more than half have no more brill-
iance than sand. I send muler, dia³ for
you. Pack dia³ and Sapphire to be cut and
to Tilden & Mather Co, Send back large
one if you have no customer and I will send
it to C. G. on loan. In
at - send specimens from stone dealer at 415

Boston June 21st 1880.

Mr E. C. Smith

Dear Sir

The three dia^s taken out
March 4th on memorandums which
were 168.75, we would like have
you report on, as we are about
taking up of stock, and would like
to have them returned if you have
concluded not to buy them,

Yours very truly
Henry D. Morse,

Boston June 21st 1880.

Mr Gerrington

Dear Sir

Yours recd. with ac. schol. Cert.
We say so to buying those Colo. Eyes
of Top, if my recollection of them
seems me right there are but a very
few in the lot worth having, and I
should say after having sold a few
of the best the rest would be class-
stock, I don't fear but there will
be a plenty to buy when we need
them, Sapphires were scarce and in a
not demand a few months ago, but now
we have plenty at one half the price,
I think it is better policy to buy first-
what you need, and select the finest
than we shall make quite as much profit
in the long run, and have less dead-stock.
My way is to buy constantly, it is always
much easier to buy than to sell & our
stock altogether is quite large, say
120, or more, and the payments for
the next four or 5 mos are also large,
and we don't care to buy much, but
want to sell all we can, then we
shall (when goods are sold down a little)
be ready to buy more.

Yours truly
Henry D. Morse,
I want you to take account of all
your stock between this and July.

Hope you will make a good deal of the
pink die. It is handsomely made—
and to me the making is everything, I
think more of beautiful brilliancy, and
well made stones than I do of color—
and I think the time will come when
others will think the same as I do.

I shall not mention the octahedron,
which you had asked him pay more
profit, although a small profit is
always acceptable. octahedron ought
to pay well.

Yours truly,
Henry James.

Boston June 22. 1880.

Mr. Livingston Dear Sir

Your note with \$10.00 3/8, 3/4
and do \$10.00 3/8, 3/4, this last one lot
of thirty one I was, and if he will make
a discount I think we had better pay
as long as we have the money for the lot,
I presume he will do it in a month or
thereabout, if so we will send ok—

I am not sorry I did not buy the
pink as I should not have known when
to get a profit on yet, the 5th might as
they have more customers for such stones
I did not call for the 10-pair as I
thought if Rudolph was at work on them
there would be a good chance for a sale.
I think too for 1870, a good offer, and I
don't believe such fabulous prices as the
other bought with me to obtain again,
but if you can get 7 or 8 so much
the better but I cannot think you
will get it, as they are not worth
the difference over other stones.

I should think Hudson would buy the
fine small pair, as they don't give as
much for the imperfections as some others.
The telegraph that we made a mistake
and sent the wrong papers the 5th telling
him which it was when I am there at
one or at work on it, it is half done
and will probably be on half its cost

Boston June 22^d 1880

Mr. Thompson

Dear Sir

I've sent you by express today
one pair 11 lb nearly white, well flinted,
and perfect. and another pair 9 lb
white and perfect, one of this pair
is extra white and worth 250. lbs.,
we tried hard to match each stone, but
were unable to do it, still they do
very well as they are. we have another
12 lb pair 2500 fine, they are out on
me, and if not sold will send them
to you as soon as they come in.

All the impeller day there has been
quite an advance in prices, and I
have found it so. also find it to
to buy any satisfactory pairs, the way
I get them now is to try stones and
match them with some I have on
hand. If you want other sizes let
me know, we have quite a lot of the
74 & below and smaller. — Trade
has been quiet here lately — hope it
will revive again soon.

Yours very truly
Henry Ballou.

Boston June 23^d 1880.

Mr. Warrington Dear Sir

Boston June 23^d 1880

Mr. Thompson Dear Sir

Your rec^d. containing \$ for
\$113.70 which we find correct,
I am sorry those two pairs did not
come to you sooner, but I could not
get them ready any sooner.

I should not think it necessary
to send the packages to us, just
give the number of stones and the
weight and we will set you right.

I am on the lookout for stones
to match up for you, as I expect it
will be quiet until Sep^r.

Yours very truly
Henry D. Morse,

Your rec^d. with \$45. 17.50. 100
and 250. rec^d also the two ideas. the
one from Wickham I don't think cheap as
a single stone, the other is cheap enough
if I can find a mate, but it won't pay
to cut it down to match the other,
I will consider for a day or two. I am going
to the Cat-Eyes I am afraid you will find
if you buy them that the profit would be
in a few which would be left, and very
unsaleable stones, I am always glad to
have you buy anything to help out on the
expenses, but I don't want dead stock and I
also feel with our present capital that
I wanted to buy things which would turn
quick even if the profit was small.
I enclose \$400 for "Sands of the Sea", I can't
buy much on making specimens even if
they belong to us, it is slow work.
I don't care to buy any ruby unless
it is something perfect. I have forgotten
about the pink stone, that it not have a large
flaw, then you must recollect that when
they are made brilliant the pink does not
show near as much, I should want to see
it again before making an offer, then I should
want you to feel that you could sell for a good
profit, small profits don't pay when such
tricks are taken. Yours truly

516 of those very small rubies Henry D. Morse

Boston Jan^y 24th 1886.

Mr. Dinsington

Dear Sir

Yours is nothing gilded
to write about today, would like the
pair of langes which you can
get them, they are for a friend, and
he calls in every week to see if they
have arrived, The 10th Stone I
think is cheap, and if I can't get
one to make it worth by both getting
the size is too large to be sold.

Andrew said he paid that fabulous
price for the 10th to collect a high
price for the same, as as to get the
other stones up on them, as he had a
large stock and gets better prices by
so doing, if that was so, it was a good
deal, as it certainly did make the other
stones easy - He said to me that he
never wants to pay such a price again.

Yours truly
Henry Dillman.

Boston June 25th 1880.

Mr Carrington

Dear Sir

Your rec^d with a sales, and stone 17/16 from Starr but no notes, the stone is a little too low on the bottom, and to raise it it must loose a little from the girdle.

I cannot myself realize that so large a price could be obtained for a 2 ct pink dia: but you know your Customers are fancy stones better than I do. I believe an offer of 600 would buy it. — Our payments for the next 5 months are considerable and we must not buy much unless it is something which can be turned readily.

Yours very truly
Henry Dillmore.

Boston June 25th 1880.

Mess^{rs} Benjamin Co

Dear Sirs

I rec^d the diamond from you of 2 3/8 ^{lines}. The material is fine, but the stone is so very thin that the size must be reduced considerably in order to get the angles right to make it any brilliant. I should say it would loose about one half in size and weight to get it into a Specimen, Cost 12.00 per kt on its present weight. I will retain the stone until I hear from you in regard to it.

Yours very truly
Henry Dillmore.

Winn June 28th 1880.

Mr. Gorington Dear Sir

Yours recd. with 24 buttons of
for 200, also an idea, and two deep
bleu velvet. In regard to the order for
a die? Cut to a cube and be limited
price, it will cost about as much as
if it was cut for a brilliant —

The Mr. Van Nieuwen used to work for
me, his work was fair Dutch work.
I think he afterwards worked for De Bruin
I don't know much about him ^{now}.

Of that parcel of cheap Muller, he not
only said it took, as I have a customer
who will buy it all. I don't see
how 3 pairs each, they must be fine
and beautiful, inclining to pink rather than
yellow, white will do, hope to see them
this week. — I have been very busy
here for several days past. And so
adieu —

Yours truly
Henry D. Allen.

Boston June 26th 1880.

Mr. Gorington Dear Sir

Yours recd. we recd. the stone for
No. 2. 1784. I should be glad to have
you sell the 2nd for 800 but I still
think ^{it} over a good price for it, I would
not pay as much as that, because I
could not get a profit on it here —
as for 500 to trade I never expect
much of it, you may sell them a stone
occasionally when you have something
extra, but as you say better prices
can be obtained elsewhere. but they do
certainly pay good prices for extra fine
stones, I am sorry you have not been
able to get the buyers, I told my
friend you had probably got them
and was having them polished,

Yours truly
Henry D. Allen.

Boston June 29th 1880

Messrs Benjamin & Co

Dear Sirs

Your letter recd. in answer
say that we will make a fine
stone out of it sure.

\$12 per kg is the lowest we ever
charge, we shall try to suit you
in the work

Yours very truly

Henry D. Moore,

July 7. 1880.

Dear Sir
I have
communicated,
the two 3 gr
to a. 1 day
I have as
all as do is
on this
I am now
with her
I hope, goes
the closing

Yours,

Boston June 29.

Dear Sir

Dear Sir

I succeeded in selling
Chain, or ¹/₂ lb. and silver
by today's express, please
and it will remit, I must
an apology for keeping them.
My customer made an offer
last Thursday, and on account
the hot weather said his
order get to Boston, they are
morning and I made the

Yours very truly
H. C. C. & Co.

Boston July 1st 1880.

Mr. Cunningham

Dear Sir

Your recd. with pearls by express.
I selected the two pearls which
I wanted from R. B. O'13 lot, they
weighed 14 grains, you may pay
them there, I did not care to
buy any pearls, as I have now
about 400 in stock.

In taking your stock put the
cost upon all purchases, provided
what you have on hand is a fair
assize of quality, otherwise make
an allowance, and the stock from
here put at the same prices, if
any are too high or too low make a
note of them against the entry. —
we took stock here today, and what
figures up when we get your part and
find it agrees with the ac here.

Yours truly
H. C. Cullum.

Boston July 2nd 1880.

Boston July 2nd 1880.
Mess^{rs} D & M. Buhl

Dear Sir

The two panels of mellee
is recd. I could not make the
sale today as the party is out
of town, tomorrow is a day on
which the market does no business.
then Monday is a holiday, so I
see no chance to do anything
until Tuesday, if sold it will be
Cash!

Yours respectfully

Mr C. M. Lucas

Dear Sir

Your letter is recd. you are
sorry in regard to price, the 1st
was the price of boat. at that
time we charged \$4.00 for powder.
the boat has now advanced in price
to \$1.50, and the price of powder now
is \$5.00. I will wait until I hear
from you before sending.

Yours very truly
Henry D. Moore.

Boston July 2nd 80

Mr. Venington Dear Sir

Yours recd. with as velvet
am. note from C. C. Bliss.

I don't think it would pay
to take the mark out of that
diamond it would under the mark
of the top all over then it would
reduce it still more.

Recd. telegram about Ruby
and answers that I would
like to see it, if it was a gem
that means fine color perfect,
and brilliant, I have got to say
it is all right to make the
color,

Yours truly
Henry Mason,

Boston July 3rd 80
Mr. Yarrington

Dear Sir

Yours rec^d. with Ruby by
Express. It showed it to my customer
and he liked the brilliancy & color
but the imperfections he considered
very objectionable, so he says keep
trying until you get just the right
thing. I will retain the stone now
until Tuesday or Wednesday, if I can
think of any other who would buy
it I will try it on, can't you
buy one of the largest and finest of
the R B B Cato-Eyes cheap if so
I would like it for my stock. I have
as many pearls as I can to carry
now, running 34 gns to the pair, dark,
and all fine. The stone for D & V I
cannot recall, but by referring to the
book, find it was done by our best man,
and he always does his work well,

Yours truly,
Henry D. Moore,

Boston July 6th 1880.

Mr. Dunnington

Dear Sir

Yours recd. with cash statement
and Hessel's, Lindber's (ac. &

I spent a very quiet 4th & 5th at
home nearly all day with
a head ache, not much business
we have our stock all taken here
and hope to have your account
tomorrow.

Yours truly
Henry D. Morse.

Boston July 6th 1880.

Messrs. D. & M. B. Smith

Dr Sir

I have returned
the parcel of 100 lbs as they
were not good enough, the
other the party wishes me to
hold until Thursday when he
will decide about them, if you
wish them returned before, telegraph
me tomorrow,

Yours truly
Henry D. Morse.

P.S.

I send stone for Tiffany 138
and note to Reardon B & B — my
Customer rejected it on account of the
imperfections — I showed it to another
and he did not care to buy so imperfect
a stone.

Boston July 8th 1880.

Mr. Gerrington

Dear Sir

I have read with your accounts
of stock which Mr. Pick has been
comparing with his ac today, hope
to get through by tomorrow, and also
get the 3 dia. to be made into
specimens, one 2 1/2 the spots against
or taken out, the one 2 1/2 I can make
handsome, the one from Dussard will
hard to be made much smaller, but
I can make it finer, I think Bellings
is right in saying my customer will
be a long time in getting excited, I
have been a year looking for it now,
he says he wants as near perfection
as possible in a stone from 2 to 3 kg.
if that stone had been perfect it would
have been a sale, everybody wants
perfection, and the dealers have educated
them believe that a stone must be perfect
to be worth having, it is a great mistake,
we cannot get 90% of our rough perfect,
what shall we do with the 90%.

Yrs truly

Henry Dillmore.

that there was no money in peddling
out lots, and I know there never
will be, then the time and the
expenses going on all the time you
would have to get 20 per cent above
the wholesale price to make it
pay - or in other words it don't
pay to retail except at retail prices.
Mount tells me that he sells lots
almost entirely, in them. he knows
just what he makes, and turns the
stock over quick saving much in interest.

I think we must make an effort
in that direction, not to sell to the
wholesalers as they will not give enough
to pay a profit, but sell to retailers
in lots, or to jobbers, but such ones
as Smith, Randall, and that class
won't pay us as much as they pay in
Boston. Selling in lots is the only
practicable way of doing a wholesale
business, and I believe the only way
to make much money, one of three
things we will do it one together
and see if we cannot do it -

Yours truly

Henry D. Turner.

Boston July 9. 1850.

Mr. Derrington. Dear Sir

Yours paid with cheques
Sister Rens, I think of 1847, 78, 79, 80. After
I should say if Doane's notice goes
sell the store, I have some of full
made specimens, but don't think the
imperfections will come out. The 2nd
sent yesterday I don't think will
pay the owner to cut, as nearly all
the spots must remain in the store.
I think there is more money in it to
sell as it is. On looking over Ch. A
sent in May 1848, 1849, 1850 at 75, we
are now all sold but two and bought
but 10 per cent after going through the
process of retailing at wholesale prices
which must have been a great outlay
of about ^{and expenses} twenty the ten years, now it
seems to me that if the price had
been 60 or even 68 the whole lot and
have been sold together. This lot (even
if we make interest and expenses) shows
a heavy loss, and I believe we shall
find it so on every lot that we
put out as long as we are in the
business. I have always felt that

My dear Sir,
I have the pleasure to

reply to your letter of the 13th inst. in relation to the diamond business. I have no doubt they do more business than any of the other dealers in. It is a small profit, an even call lot when in coming. If I can see a diamond lot, I will pay, and give as a diamond to increase, but must be able to sell some goods in lots to the dealer, as we do not have enough for the best value. I have been lately, our stock attention amounts to this, that seems to be, I think we could be in demand on the market. I have been very to say, there are dealers to be in competition to make any good purchase, which may be the case. I am, Sir, your obedient servant,
J. B. Caldwell

Boston July 14th 1836

Mr. Gerrington Dear Sir

No letter today, and nothing of interest to write, we are retaining a little, with several pairs of Solitaires & single rings.

I wrote like a part of these reports which we sent last 25th group we have an order for some, and some on hand. Benoit's reports diamonds (breaks) he is in Paris, they say the dealers bought very heavily last fall and have not unloaded yet, so they have not been buying much this year which makes an accumulation consequently a weak market, all the European talk prices up as that is for their interest.

Yours truly
Henry L. Moore.

Boston July 13th 36

Mr. Gerrington Dear Sir

Yours recd. with ac sales I think B. & S. make all the money that will be made on the 1st which you bought of them. Mr. L. Stone was returned yesterday. Thinks Stone is on the wheel and will be along soon cannot say just when. I should be much pleased to find a good deal mine in this country and be a large owner in it, but it is too much to expect. Still it is possible, but if the stones found were Star Sapphires I would not give \$500 for a basket of them. I don't think it would pay to go or send any one unless we knew where they did. and knew the exact locality. Yours truly

Henry L. Moore.

for goods paid a full market
value, because it costs yet a
profit by retailing, I'm afraid
to how your account came out
Mr. Peck is now at work on it
and will soon be able to send
in an ac of any differences
if he may find, he thinks
it looks about right, there may
be some changed from one lot
to another, or possibly some
not accounted, but we don't
expect to find that any stone
will be traced to just when
it belongs, we cannot do it in
our stock - As regard to the
Diamond mine, I fully appreciate
the interest you have shown for
us, and if there is any way to
find out about it, I shall be
glad, your writing does not
amuse me as it used to
hear about it, I will talk with
Luther Brooks, some time when I
see him. I'll have a nephew at
Portland Oregon, but he is only a
boy of about 20 years. we will talk
the matter over when I come on
again. Yours truly, Henry D. Howe.

Boston July 10th 1880.
Mr. Livingston Dear Sir
Yours of the 14th 13th rec^d,
the stone 181 for the spots cannot be
got out, it is about even with the
circle and would not make a 1/2
the stone if taken out - these spots
are very deceptive, The business stone
came today, we can make that all
right, I would like to see the div
of H & L it might match one I
now have, Rec^d. Ch. L. S. Luther 181.
In regard to your purchase of
Oct 30th, I don't intend to find any
fault with your purchases, as I
know you think it is for our interest
to make them, but it seems to me
a high price in comparison with
the one we bought, then I am
aware that in some instances you
have realized such large prices
that you may get an advance in
this case, but for myself I want
to buy "cheap", then get as much
as the market will allow, that is
the way to make a success, I have
in cases where I was suffering

Boston July 16th 50

Mr Holland

Dear Sir

I wrote to N.Y. for the
splints, and found my agent
had sold them to a man to
take to London, so I have sent
you all the small pieces I can
find 2 1/2 lb which will help
you until I can get more for
you

Yours very truly
Henry Dillner.

Boston July 17th 50

Mess^{rs} D. & M. Bruball

Dear Sir

I rec^d the diamond.
it is not as white as the other
still it might answer for a
mate, if you make the time
as usual & may we will keep
it.

Yours very truly
Henry Dutton

Boston July 17th 1850.

Mr Derrington Dear Sir

Yours rec^d with the 6th bill
from H. S. D. - it is not the same
shape and thicker than the one
I wanted to match, and not quite
as white, I will send it back
to you, and let you try for a mate,
and if you succeed may buy them
and send them to Thompson, this is
about the quality, I was after some
time ago for 100 pr lbs or thereabouts,
is this stone any better color than the
10³/₄ from Sandefer at 60¢, it don't
seem much better, you can compare
when you get it, 2nd quality stones
are a drag in the London Market
anything except the fine are lower
than ever before, so we must expect
to buy cheap, or else we may get
stuck, I rec^d another stone from
Bruball which will do for a mate
to the stone just bot. J. Downing, but
it is not quite so white. price same
shall cut them for a pair, pr truly
P.S. Rec^d trowsers
Henry Dutton.

Boston July 19th 1850.

Mr Thompson

Dear Sir

I enclose herewith the small dia. sent for repairs it was badly fractured, so it made a considerable work, for which we charge 3.00, the key-pair which I had hoped to send to you was hanging yet with a fair prospect of a sale, I am picking up single stones whenever I see a bargain and trying for more, shall have more by - and by - is there anything newer than in other sizes if so let me know - Write occasionally even if there are no sales to report - as I like to keep posted in regard to prospects abroad. - Remember me to Charly and his family when you see him

Yours very truly,

Henry D. Morse.

Boston July 19th 1850.

Mr Dartington

Dear Sir

Yours recd. with cash acc sales. I did not write about carbon for as we never have any, the carbon costs too much, and dia. powder is just as good which we have always got 2.50 for but now ought to be more as best costs more. I don't, what Bemis's idea is, as he must show to his partners when he comes home that he has bought cheaper if the market was weak, fine stones I am sure will always sell for good prices but the difficulty is in getting them (be just recd. a lot of what is called fine rough, and not 1/2 an perfect and a few with color, so we must expect to find sale for a great many imperfect stones, and get a very large price for perfect ones, we never hear anything from Rejinda about rough, Your explanation in regard to Col. Stone is correct. I only referred to it to get your ideas whether it paid for the and more, as we want your serious what they will pay the best. I agree

that your boy might as well sell
 the cheap store ^{is} and save your
 time, then I know your time is
 taken on accounts which must be
 kept up, but hope the coming
 year to exceed the last, we can
 fully appreciate your efforts to do all
 you can to help pay expenses, and
 we know too the interest you feel
 in the success of the business in K.Y.,
 and if it can be made a great success
 it will help you in the same ratio
 that it does us, The wholesale
 business in the office here is 96,000
 which with your business $\frac{71}{169,000}$
 which is not bad but we
 hope to make it much larger.

I know the difficulty you would
 have in getting a proper person to help
 you without paying more than we
 could afford unless the business could
 be largely increased thereby, I have
 been in the dia business 30 years
 and am constantly learning now
 so don't despair,

Yours truly
 Henry Dillmore.

Boston July 20/80

Mr Thompson

Dear Sir

Sent you by Express the
raw, 2800 Such stones
now in this market
you will find a custo-
for them, one stone is
and the other nearly

Yours very truly

Henry D. Allouse

We put in another pair
at 150 per lb think them

Boston July 20th 80.

Mr Lorington

Dear Sir

Yours rec^d. with R. B. B's date
23/7/80. I can get out the asset of
the imperfections with Me, but to
make the stone fine the angles of
the bottom must be changed they are
too sharp, then the talle is too large
and to do that the weight would
come down to 2 lbs each. I will
await their decision. I also rec^d.
the 17 1/2 lbs and pair 12 1/2 lbs. I think
I will send the last out to Thompson
to try for a while, he may make a
hit. I expect to go to the White
Mountains on Thursday for a few days
shall be back early next week
Made a few retail sales lately
but no wholesale —

Yours truly

Henry D. Allouse.

P. S.

Agit die for Stone

Boston July 21st 80

Mrs Hemington

Dear Sir

Yours recd. with the 3rd
Spread Stone from Wickham, it
was fearfully spread and will
not make over 1¹/₂ stones, possibly
1³/₄ or 1³/₄ in regard to the size
of the culets, in every case they
were very large to begin with —
and if made small would take
more from the girdle and the
stones would be smaller, so I
thought it of more importance to
keep the stones as large as was
possible so that gives more value
than having the culets small. —
I can always make them small if
they think that of more consequence
than keeping size, I go tomorrow
at 11.30 to be gone until Tuesday.

Yours truly

Henry D. Allen

Boston July 21st 1880.

Miss^{es} Ds M. Brule

Dear Sir

I recd. the three diamonds
you this morning, the one of 4 ct
at 90 comes near the one we recently
bought of you 3⁷/₈ at 90, but the 3⁷/₈
is better spread and worth more
money. I thought this one at 85
would pay to buy and reset for
a oval, it has an imperfection
on two sides, but they can be cut
out, the other two are both im-
perfect, one has a small black spot
and the other a flaw, I don't think
any bargain, The one with black
spot I like the best but it is
very badly polished and would have
to be made over, I might buy it
at 125 for 14 and reset it. I am
going to the mountains tomorrow at
11.30 to be gone until next Tuesday &
if you telegraph me early what you
will do I shall have time to send
you more, but if not in a hurry wait
until I return

Yours truly

Henry D. Allen

Boston July 22 80

Mr. Greening Do Sir

Yours recd with Ok from Smith
213⁷/₁₆ for some the ship will
come by express, I don't think
we will buy the W. & S. Stone now,
I know it is cheap enough but
our stock is large our payments
heavy and we don't care to buy
anything to carry it for a long time.
the Sandiffer Stone 10³/₁₆ is cheaper
but too large to sell, don't want
any severalers or mixers of small
sizes no calls for them.

Yours truly

Henry D. Allouse

July 23, 1880.

Miss Taylor & Bro

Dear Sirs.

Yours of the 22^d received
and also diamonds by Express.

The ground of the Stone is
much too deep and making it of
the right form would probably
take out considerable of the flaw.
I think it could be made perfect
with a loss of $\frac{3}{8}$ to $\frac{1}{2}$ of a Karat
at an expense of $\frac{1}{12}$ per Karat
for recutting.

Mr. Morse is out of town and
will not return till the middle
of next week. I will keep the
Stone till I hear from you
and if Mr. Morse's opinion does
not agree with the above he
will let you know on his return.

Yours truly

Jas. B. Peck.

with H. D. Morse.

Boston July 23 1880

Mr. Yerrington

Dear Sir

Yours received.

We could get a fancy price here
for the D. W. Stone, as there are no
customers here for these stones. You
would be more likely to get it than
we. It is a beautiful Stone in spite
of the spots.

I return the catseyes and also
Schulz's 5 carat Dead weight. It is
lovely and I wish we owned it.

If you should happen have a fine
1 carat Catseye I would like to have
you get it for me.

Weather is dull today but
clearing.

Yours truly,

J. B. Peck.

July 24, 1880

Mr. Thompson
Boston.

Yours of the 23rd received
also two rough diamonds from Schumann
etc etc. The white stone will lose
considerably on account of bad shape.
Send you 30 Russell's Karat stone
which was finished today. He is
a little impatient, at which I don't
wonder. He had so much work that
came in ahead of it. That it was
some little time before he could begin
it. Then it proved to be a hard stone
and took longer than usual to polish.
You can smooth him down if you
think best.

The Kirkpatrick Diamonds will
probably be done the last of next
week. His will on the way.

Yours truly

J. B. Pack.

Boston, July 24, 1880

Mr. L. Thompson
Boston

Your letter of July 16th is
received with draft for \$1678.75 in
payment for lots 44 & 45 which
I find to be correct and for which
I am much obliged.

I notice what you say in regard
to stones from $\frac{1}{2}$ to $1\frac{1}{2}$ Kts and
will soon send you an assortment
of those sizes.

Yours truly

Henry D. Moore
by J. B. Pack

Boston, July 26, 1880 -

Mr. Jerrington.

Dear Sir.

Your rec^d also Cash statement
page 202 sales and note bearing date
for \$375.

You wrote about Billings' dia^d
and it is now in workshop.

I omitted to enclose memo of change
to Mr. Russell Saturday - the diamond
was made entirely over and those
charged \$12. -

We don't have many chances to
get blue stones here but with caution
for what you say - I suppose a six
grain stone would have to be deci
deci blue to bring \$100. - Steel wheel
wouldn't do.

Trade is very dull - The horse
is having good weather for the
mountains - Very hot here today -

Yours truly

J. B. Peck

Rochester, July 27, 1880.

Mr. Yerrington
Dear Sir

Yours received with page 303
and check of \$100. from Oliver to pay note -
It will not be necessary for you to make
any entry of the check as you have
already charged us with the note - We
all think that Oliver ought to give us
some more notes or cash to reduce the
balance of his account which was over
\$2500. the first of July and he, not been
reduced much since -

Rec^d Check \$29³¹ from J. E. Caldwell of
which settles their account to July 1 -
I know this does not agree with your
account but you will have to balance
it to the 1st of July and hereafter we will
try to have everything for them go through
your hands -

You report sales on page 303 from 427⁶ -
perhaps it was to be 427² I have no 427⁶ on
my book - I think you made very
good sale to Dooney Smith -

Hot and quiet here today -

Yours truly

Thomas R. Peck -

Boston July 28. 1880

Mr Thompson

Dear Sir

I rec^d your letter and ~~the~~
upon my return which is except the
and I have sent you a small
assortment of the signs 1/2, 3/4, 1 1/2,
etc. of medium quality, as I
perceive there will sell the best
a fine stone or selling much
higher than they have been and
are very scarce, Mr. Huntington
writes me that the stone fine on
from 110 to 125 each, 1/2 lb 300 and
and other signs in the same proportion,
that is 15 per cent advance on prices
of last spring - I have given the
price of each lot, if separated,
and 10 per cent for selection, in the
large signs they will bear more, say
20 per cent for the best stone, if you
send them signs will sell I can
into your mind, and can send you
some finer if you wish -

Yours very truly
Thos. J. Moore

Boston July 28. 1880.

Mr Huntington Dear Sir

I returned from my trip
last evening and enjoyed it very
much, found it had been very good
excepting my absence, I am glad to hear
will be higher as we have a large
lot to dispose of. your letter sends the
prints returned by me, and with the
reason - Schumann says of personal
as to the matter, the 3/4 ought to be
a better finish, with some color, the 3/4
is a very bad shape and would lose my
name, whether clear or not. I shall
think I do well if I get a 3/4 stone
from it, but it will be fine - as for
single having that depends upon how
they are made, I can give as much
weight as anybody if that is what he
wants, but the stone must not be
hardened if you think, the color can
give the beauty to the stone which we
will give any fine line of granite, you
and if that point, I promise to
send you previous letters.

Yours truly

Thos. J. Moore

Boston July 27th 1880

Mr. Hiram. Dear Sir

Your letter was read yesterday and I am surprised at the contents. The bill you brought about 9th was in thirty days, and you then assured me that you was as good as any man in Boston for that account, and that you would do as you agreed. It was long after the account was due that you came in and paid me a part of it, and gave me to understand that sickness prevented you from keeping your promise, and then you promised me the balance should be paid very soon, it is now nearly four months since the goods were bought, and you ask still further accommodation, I think I have waited long enough, and if you cannot pay, return any of my goods remaining in your hands, or sell, until you are able to take them again. Yours truly
Henry D. Bates

Boston July 27thMessrs Benjamin & Co.
Dear Sir

Your letter of July 27th is what you were surprised at the fact of saying in English I sent you an account that it must be quite ridiculous, as it was so thin that the night lamp could not be seen otherwise, it also says that I sent made a fine stone, which of course was very light for the weight of it, as you say, and to be fine in it, it could not be made by hand, as we have to give a proper weight to get brilliancy. That stone will sell for a good price as it is to be sure, as it is, it was worth comparatively little. You may have paid too much for it as it is. I can not know what it was as it is at the time it was when you sent it, as there was not a particle of brilliancy in it.

Yours very truly
Henry D. Bates.

Boston July 29th

Mr Russell

Dear Sir

Mr Springton sent me
your letter in which you had
expressed your disappointment
at the loss in cutting the flaw
out of your diamond. I had your
instructions to cut the flaw out,
and extracting it, it was, very much
deeper than it appeared and it
took a large slice from the side
which threw the stone all out
of shape, and there was no other
way but to make it even again,
or leave it in such a shape that
it would not be saleable, if I
had returned it to you as it was
after the flaw was out you would
have sent it back to be done over
(I am sure), we frequently have the
same disappointments on our own
diamonds, when an order is given
to take a flaw out we feel obliged
to do it, and when they are

it necessitates the making of the
stone over, or left in a misshapen
shape, all we can say more
is that we did by your direction
as well as we could by one of
our rules, —

Yours very truly
Coryell & Co.

is precarious, we have suffered
as much as any one in doing it
and that is why you see stones
sub^{je}ct to ^{you} with flaws which you
often think could easily be got out,
and I know the sacrifice would
be too great to get them out.
Dealers can find fault with the
loss when they are ignorant of the
process and contingencies. Now
Schumann says don't clean either
stone, one I think not clean, but
the other has a big end which must
come off, if cut off the powder goes
into the top and is ruined, but if it
is cleaned off the price will give him
a stone without any other cost to him
that will pay nearly the cost of cutting
the stone, there is no sense in such
reasoning - I know what ought
to be done, and write ^{as} much for
his interest as I write for my own
and by and by all I can for
him, as he don't know he ought to
rely upon some one who does, whether
it is myself or some one else, because
a stone loses heavily, they lay the fault
to the cutter, when the fault is in
the stone itself. Yr truly
Henry Dillmore.

Boston July 29th 1880.

Mr. Worthington Dear Sir

Yours rec^d with Russell's
letter which I can send today.
There was no mistake on our part.
We undertook nothing but the getting
out of the flaw, but it was so deep
that it took a large slice off and
would have been a crushed stone had
we not gone on the other side to
make it even, we can get out a
surface fracture or flaw without
much work or loss, but when they
are deep into the stone and we
polish them out it often necessitates
going all over the stone to make
it even again, no dealer can judge
unless he wants to have and see for
himself, if I had returned that
stone to him after the flaw was
out, he would have sent it back
to be done over, so we thought best
to make it right before sending.
We never make any sacrifice in any
stone which can be avoided to carry
out distinct orders. Cutting out flaws

Boston Aug 2^d 1886

Mass. Randal Bourne & Pillsbury
Care New

The Evening has been to me this morning that you were disappointed in the 100 lbs stone, from which we were to polish out some slabs, I am sure you will be disappointed, if you will refer to a letter which I wrote to Mr. B. about it at the time July 20th. In that letter I stated, that to make a specimen it would cost rough over \$100, but that I could get out the best of the imperfections with the loss of 10 lbs. Mr. B. then wrote me to take out the imperfections as the owner wanted the loss. It did so with the loss of 10 lbs. being far less than it estimated, now when does your disappointment come in, did you expect with the loss of 10 lbs to have a specimen of a deep clear stone to be prepared, if so I don't know how to do it.

Yours very truly

Wm. H. Ball
By returning loss as you are lost. Wm. H. Ball is
sincerely but sometimes our own fault in the loss of the

Boston July 31st 86.

New Brighton Dear Sir

Have seen I cleared the sand and off of numerous irregular stone and got a rough of good shape weighing 1 lb which will make a 14 finished that is better than letting it go for powder.

These 4 grain stones of Boisseny must have been blue. I hope you saw them as to be posted in prices, the last stone for Mr. B. & Kirkpatrick. forget to ask about Thomas's stone, it is going ahead as fast as possible, so it will be done if possible, the shops will both be closed the two last weeks in Aug. for a vacation, so we are trying to get in all we can before that time.

Yours truly
Wm. H. Ball

then I only should see pairs that
I think no cheaper or cheaper by
single pairs, now I know I can
buy stones as good as these ~~are~~
by the single pair whenever we are
in want at less prices, and by
buying single stones and matching
yet for 85 stones much better
and better worth 125 in comparison,
this grade of stones is very plenty
and very cheap in London, and
there will be heaps of them
here for sale, and you may be
sure we can get all we want
on any day you want them,
We must buy goods for our
stock cheaper, if these goods
were white, it should be more
willing to buy for stock at a
comparatively fair price.
I have not seen the lot from
Clark yet. I write him to have
you when this lot to Smith as though
you wanted to sell them to him and
see what his best offer would be,
that is, if they did not come from him,
if they did by him or else,
yours truly,
J. G. G. G.

Stone Aug 2nd 1880

Mr Gernyten Dear Sir

Yours recd with ac cash
I have written R B & B and I
enclose herewith a copy of my
letter that you may know just
what to say when you see them,

I recd. the 13 stones 13/10
and return them with my opinion
of them. This lot is a very good
lot, one stone of the 2nd largest pair
is too deep on the bottom which
gives it a glassy look, but the
others are all fairly cut and matched
and as they are matched at about
my the value would not be over
90 per lb, if not matched 75 —
that is in comparison with stones
which I have been buying and
have now on hand, I have on
hand 5 stones lot of Buhl & other
from 70 to 90 all of which are
decidedly white and just as perfect

Boston Aug 3rd 80
Mr. Gerington

Dear Sir

Yours recd with \$K 50 from Ward
and ad sales. Rough from Tiffany.
and parcel from B.C.S.D. which I
have gone over carefully, and made
an estimate of what we can sell
them for, and send you herewith
the estimate that you may look
them over, and I think you must
agree with me that \$10 per K^t
is all we could possibly realize on
them (under ordinary circumstances)
selling at wholesale, at \$100 boxes
with the 4 small stones left out would
be a good purchase. This lot is better
than the other in color, with the exception
of the large pair. It is no use to buy
for stock unless we are sure of a good
profit say 15 per ct, Lewis a bookseller
has just ret^d from Europe and is now
in N.Y. getting his dia^s out of the Customs
House Van Buren is with him

P.S.

Yours truly

Henry D. Morse.

Just the dia^s B.C.S.D. by express
& House dia^s should be sent to the bank

Boston Aug 4th 1856.

Mr. Yerrington Dear Sir

Yours recd. and R.B.B.'s
did. I have written to them today
about it. I think the stone very
handsome as it is, and to make it
round would lose a considerable part, but
I can round the corners, & change
the angles, which I increase the
circularity, less or less, I have no written
order. In regard to Russell's did.
to, but I understand what he means,
I have explained it all to him in
my letter, there is no fault of mine,
the fault was with the stone, the
flaws were deeper than he thought
and he "ordered them out out," which
I did, which made the stone so
cracked that I was obliged to even it
up again, or send it in such a shape
that it could not have been sold.
He may be disappointed but that
I cannot help.

Yours truly
Henry D. Moore.

Boston Aug 4th 1856.

Messrs. Taylor & Brother
Dear Sirs


Your letter is recd., I have
referred to the letter of May 26th
in which there are no instructions,
my collection is that Mr. Taylor
gave the instructions while here,
which I so to cut one, and wait
for instructions on the others,
for there are also very thick and
crumbly, and the stones in the E.R.
not quite so fine material as the
stud, the black specks in one of the
E.R. stones I don't think will come
out, but we can improve them
very much, I will await your
answer.

Believe me truly
Henry D. Moore.

Boston August 4th 1880.

Mess^{rs} R. B. Billings

Dear Sir

Your diamond is at hand
the material is ~~superb~~, the fault
with the cutting seems to be in the
variation of the angles, which is 8 degrees
between the corners and sides, the
corners being nearly right. Round stones
can easily be made uniform by taking
a little pains, but in cushion shapes
we put an ^{on the sides to make them uniform} often facet, thus 
we can improve the brilliancy of this
stone very much by rounding the corners
and making this change, the top will
have to be changed a little also.
but to make it round I think the best
would be too much. In doing what
I have suggested above, I think you
would get a 3 kt stone without much
doubt, this is all a matter of judgment
and I am little to err, but I should
not lose half more than is necessary to
accomplish the object, it might be more
advantageous to sell it as it is. you can
judge better about that, our workshop
will be closed the two last weeks in August
for vacation.

Yours very truly
Henry Phillips

Boston Aug 8th 1836.

Mr Yerrington

Dear Sir

Yours recd. I only showed
Titecomb a lot of imperfect stones (whites,
and arranged a little over the rack, there
was a dozen or so stones in the lot, I
asked him 30 six pms, he said he could
not use them, and I said no more,
as it is no use to urge him to buy if
you do, he makes a low offer, he don't
know the value of good stones, his
trade is mostly on cheap goods, and he
buys large lots of merchandise, I have
no goods which he wants to buy & pay
me any profit, he is a good fellow
and I wish I had some goods that
would suit him, he is good for all he
buys, I presume I've bought lots of my,
I would like to know where that new
mine is located, a little doing every
day in retail, it helps out.

Yours Truly

Henry Sullivan.

Boston Aug 6th 1880.

Mr Genington Dear Sir

Don't rec^d I heard from
R. B. B. they ordered the stone out,
I send you a pair 220's which you
can sell for 95 p^{er} cent if you can't
get 'em. Collins as is now 2,695
cannot you get him to give you some
notes. we need the money very much
now as our payments are beginning
to be large. Johnson has 500 to pay
us before Nov. 8. Can't something be
squeezed out of Olmsted. have you ever
heard anything of Knowles with his very
wonderful patent. did he ever come
back to Phil? if he has for must look
after him. I have a chance to
sell a cheap pair in Cal 2000. —
If you can't match the 10th from
Hendeford I want to buy them and send
them out, I shall try and get on to
see you this month. I have four or five
stones which I want to match to
make up pairs, any bargains you see
in fine single stones let me see them
as that will be our best way to get pairs

Yours truly

Henry Collins.

Boston May 6th 1850.

Mr Thompson Dear Sir:

Your ord. with. £K for
£1,985.00 for which we are much
obliged; I am glad to see you
have some trade during these
dead months. I think you must
be your full share in these times.
I have not a 2. B. £K of pair
on hand, but if I can come
across a bargain will send it on
to you, (think) Taylor, we pay here
on our stock, and so the goods
are not yours, only a consignment
to us and how they can tell you
on it. You are of value to that
firm's concern. Mr. Stoughton told
me in my office last week, he wanted
if it sets you any goods, I
will I had told you some good tale
I tried to sell him a lot of cheap stock
but did not succeed.

Yours very truly
Henry J. Moore

Barren Aug 9. 88

Mr. Livingston

Dear Sir

Yours recd with the Sales
& Co. & also two notes from Collins
and A. L. S. Carr 500. which
it returns for your endorsement.
If Johnson could give a 60 day note
for the balance of note yet it, as
it is due at that time, Lewis
was in today and showed me his
quarto, said he was going to the
length, he had a lot of cheap Rube
Happens, and asked me if you could
find him a customer for them. I
told him to call on you and you
might be able to sell them for
a commission, he has quite a lot
of medium quality He's almost up
ask him to show them to you if
he comes, he bought them in New
York lot and wanted them himself.

Yours truly

Henry D. Moore.

Boston May 10th 1850.

Mr. Springtown I send you

Yours note with H. F. Nichols
of the 30th 9th and E. E. Adams the
note 10th which he will pass
to Nichols credit, has interest. we
are glad to accommodate our customers
and to know it is not, I think
has not made his appearance yet,
think he sent through to Nichols yet.

See that fine pair of speckled
swimming. I think the will be sold
as they were just what I wanted.
I have a specimen pair 8th 1/2
spread, white, perfect, 2nd 1/2.
I thought I would let you know
that I had them, they were
found on Saturday. Wickham
had a pair here of 9th as large
as not quite as handsome as any
bird here. Van Buren said he had
expected to see a notice in the third
about a bird which he felt. I say
if you see it send a paper.

Yours truly,
Wm. A. Mann,

Providence Aug 10th 1850

Mr Walter Dear Sir

I recd yours of Aug 11th
in which you say you keep the
3 pairs of Carlin at \$100. ea.
The price was 300 each or 600
lb's they weighed 11 lbs. & we can
send you more at 200 each which
will be of a smaller size. I
have credited you with the first
shipment,

Yours very truly
Henry D. Moore.

Boston Aug 12th 1850

Mr Harrington Dear Sir

When I recd. with 1 pair by
express, I think there will go!
We sent 1/2 lb. Bass in time for
Topping &c. which I took from
all Auctions & saw if was there
a lb. I saw it bright 5/16 and
say go down both ends. I told
him I can get a fine stone out
of the middle which I have done
but it only weighs 1/2 lb but as he
knew how bad the price was I thin
k will be pleased to see as good a
stone, I also sent our fine pair
"1/2 lb." perfect "our stone I bought
as it is, and then cut the other
to make it, the one I cut is a
little more round, — we seldom
get as fine a pair, hope you
can sell them.

Yours truly
Henry D. Moore.

Boston Aug 15th 1860
Mr. Knigton
Dear Sir

Yours recd. with anxiety
We don't know what you mean
by the Star Stones, we have
none for him, if another of
\$20 for Russell & Laddell,
I expect to see you for a
short time next Wednesday
morning. Shall bring a few
single volume for you to
try and match, bought a
few stones of Bass, got some
of them Charles Ketcher is quite
enough away

Yours truly
Henry E. Morse.

P.S. I saw a red sapphire for better to
suit as brilliant as possible, the color
now on side, keep the little as it is
it is brilliant, we send you to the
the club which I thought very much
a little finer than at 100. The 100 is what
I bought it in about 1850.

Boston Aug 14th 1880.

Mr. Channing Dear Sir

You said I don't see how Mr. East could say there was too much color in that pair, we call them white in comparison with the faces he has, or can get. But with these stones of course they would not stand the test, as a blue stone makes anything else yellow. I don't think \$700 high in a fair comparison with others I have seen, but Ch. Goodwin

Wrote - Bought two pairs of 13 and 6 of the pair which will compare well with those like you sent, at \$638 1/2 per

Yours truly
Henry D. Morse.

Boston Aug 14th 1880.

Miss D. & Mr. Burchell
Dear Sir.

I recd the dia. which you sent on memo; I think very favorably of the pair 7/16 + 8/6. The large flat stone with a lot of small cracks 4 3/4. It would buy and cut down if the price was low enough to enable me to do it, but at 110 it would not pay, as I cannot get other imperfections out, it will report on Sunday or bring them with me on Tuesday

Yours very truly
Henry D. Morse.

Boston Aug 16th 1880.

Mr Vermington Dear Sir

Yours with cash
Statement of ad Sales. I expect
to leave Boston tomorrow at 11
arriving in N.Y. in the evening.
The Dray was to go on today -
I expect to meet him at your
Office Wednesday morning, and
if pleasant shall go to Cay
Stine in the afternoon.
and the next morning go up
the Hudson river.

Yours truly
Henry D. Morse.

P.S. Send you by Express Nickham's 3 1/4 can / lbs
Dra rec'd to 1 1/2, also 10000 with the
"bubble" still in - it will not come out until
too much heat -

DMR

Boston, Aug 19 - 1880

Mr. Yerrington -
Dear Sir -

Your received, with page 37

Sales, note S. Delsau 387.39, and check
H. N. Collier for \$100 on account - Does
the Delsau note settle his account to
any point? I enclose statement of
his $\frac{7}{8}$ as I have it but believe the
price of the rough roses was conditional,
which may account for the variance.

Mr. Gray was here this morning and
reported you very busy yesterday -

Mr. Bass left one pearl $9\frac{1}{2}$ grains.
The order was for a pearl weighing
about 12 grains and to send on memo
three, 10-12 & 14, if possible, quality
to be fine - Should like to come as near
as possible to the order and will keep
Bass' pearl till I hear from you -
They are for Thompson -

The account of dia^s received from
Mr. Morse is all right. I will not enter
them yet on the regular account but
see what you do about matching re -
Yours truly
Thos W. Parker.

Boston, Aug 19, 1880

Miss C. Alice Baker -
Dear Madam -

We were obliged to have
the turquoises for the forget-me-not
pin cut in New York, which has
taken more time than we expected.
We cannot have the pin ready
before Saturday and possibly not
before the first of next week -
Shall we send it to Pittsford?

Yours truly
Henry D. Morse
by B. C.

Boston, Aug 20. 1880.

Mrs. Joseph H. Huxford,

Dear Sirs.

Your favor of Aug 19th is
duly received.

Enclose herewith our check to
your order for one thousand dollars
which please credit on account.
Mr. Morse is now absent on a short
vacation, and may soon after his
return I hope to send you a check
for the balance of the March bill.

Yours truly

Henry D. Morse
by J. D. Pratt.

(much obliged to Mr. Rudolph for his kind
reimbursement)
J. D. P.

Boston Aug 26. 1880.

Boston Aug 25. 1880.
Mr. Livingston Dear Sir

Yours recd. with ct from Thurston
Jr., Can you get that short note
for the balance? We sent the two
stones for Schumann, we have the
small piece which was cleared off,
it is now in shape for the cutter
and might go off but we cannot do
it until the boys get back from their
vacation. Eichling's man was in town
and I bought 6 stones of 2 in, I showed
him a parcel of flang stones of about
1/2 avoirdupois, white, he said he could
sell the lot if I would send them on
to you next week which he promised to
do, the lowest price is \$35 for the lot
there are about 50 lbs they are the
ones which I showed to Schuman.

Mr. Ray had a telegram from London
saying that prices are still higher
and advancing, they would not have
been so high if they did not think we
would get the news to profit by it.

I think you had better keep the
lot of stones from Beal, and wait to
send others as soon as you can, before
they get their prices too high.

Yours truly
H. W. H. H. H.

Mr. Livingston Dear Sir

Yours recd. I cannot command
on cutting any more diamonds until the
vacation is over, as the shops are all
closed. I hope this rise in prices
will benefit us in the stock of cut
stones we have on hand, it certainly
will, you must charge more, as
we are getting better prices here, although
they kick a little, but pay it, if
anybody wants to buy cheap, and
use all their influence to bear the
prices down, that is perfectly natural.
Whether is cooler today, selling a little
of wholesale every day. Mr. Thompson
does not move these large stones during
September I will order them back if you
think they can be sold in N.Y. we
want to sell them, the large 20 & 25 ct
is costing the interest to carry it, which
is added to the cost very much, such
stones ought to sell with a profit, but
I suppose they will hold off hoping to buy
cheap, or make us carry it until a
good time comes up. Yours truly
H. W. H. H. H.

Boston Aug 27. 1880

Wm. H. Burdette, Judge

Dear Sir

Enclosed please find Ck
of \$50 for the two last items
on your bill of March 28th
which was balance of bill May 20th

Yours very truly

Wm. H. Burdette

Boston Aug 27. 1880

Mr. Vermyt Dear Sir

Yours recd. with Tiffany Ck 188th
and note of Downey for \$700. The price
for cutting rough we did not change
when we put the price of making
our stones to 12.00 so you can
charge \$5.00 as before. Sherman
was right about the cut but not
being exactly in the middle, for
I saw it myself and called the
bookman's attention to it, but it
has so near right that I thought
it worth to go, then the shop are
now closed for two weeks to be
opened Sept. 1. then if he wants
it altered I will do it, we sent
you 10 stones for stock which you
forgot to acknowledge. The stone of
Bumble the Pick thinks is 6 3/4 not
6 7/16 as billed, please weigh it and
see. Recd. Page 314 of Sales, and two
blue stones you exchanged for fine
or has it to be recut. I have
a retail customer who wants a blue
stone,

Yours truly
Wm. H. Burdette

Boston Aug 30/50

Mr McCausy, J. Sir

Yours of the 26th is recd,

In answer about say that I
can furnish a fine 1 lb stone
for 100, but occasionally get
what we call a specimen for
which we get about 200.

Such stones are rare, we may
not be able to furnish a stone
of just that weight and quality
at any moment, it might be
called for, but can come very
near it, as we always have
a large stock on hand, and
can give you a fine good at
a fair price considering quality,
hoping to receive your order

Yours truly
Henry D. Morse.

Boston Aug 27/50

Mr. Charles J. Fox

Your promise to call
in July and settle your
account is given. You have
not kept it. At last we have
standing for a long time
and we would like to have
you settle it soon, as our
pay is dependent on receipts
which all our checks

Yours very truly
Henry D. Morse

well, as I can not there, the \$3.00
is the one Pickley wants to see, I
don't believe Pickley wants to buy them
as he saw them with some letter
ones in with them, and I asked him
if he said he would not use them.
The four papers together would average
\$44 per lb, which I think would be
considered a reasonable price as
what are now. You can try on
them for a while and see if
... can sell them, if an offering
... take the balance of my vacation
on a hunting excursion in the West.
He starts next Wednesday of next week
to be gone 12 days, he goes in a fine
car and keep it with us, and could
come in it, switch off on the Prairie
and live on the way to & from the,
Doubt if am anticipating a good time.

Yours truly
Henry Pickley

Boston Aug 30th 1880

Mr. Yerrington Dear Sir

Yours and with a cash —
Mr. Pick is off on a vacation this
week, and did not know of the
account of Shultz being due or he
would have mentioned it. We
have a large note to pay this
week which will take all the
funds we have on hand and all
we can collect, so I hardly know
what to say about Shultz ac.
however we can fix it very soon,
as we have your notes receivable which
will soon be paid. The white returns
you bought I think I'll make a 10%
without doubt, I received \$303.4
Hence today, I should think your 5
shares 7 1/2 times cheap at 100. Hope you
can match some of these cheap returns
as cheap as I bought them, the rough
part — is cheap enough at 70. — as it
is as much work as if it had been a
much larger stone. I send you what we
have finished of the 1st & 2nd lots about,
and have made 10 pounds which we have
all so far, they must be sets without
breaking into, that is not related —
price 60 45 35 & 25, if all four lots
could be sets together, I could make the
low highest 55 & 45 — 6 lbs sets —
the 1st lot I am the best engine to

Boston Sep. 9th 1880

Mr. Gimington Dear Sir

Your rec^d I rec^d ok for
Schultz 2902th — I paid you
a purchase which I just made
from Lewis, he allowed me to pick
from all his lots without a paper
cheap. I think this lot will catch
*Mr. J. K. in comparison with any
I have seen, it wants to sell all
lot together, I paid only \$65, but
that shows up more any difference,
we must get what they are worth.
Some of them are worth \$75.
There are 5 pairs in the lot.
I think you can make a quick sale,
don't let any one know what I paid
or from whom I bought, as it might
get back to Lewis, I want to get
another bargain from him when he
gets more goods, Thompson wants
a stone from \$2 to \$10 lot of good
quality, not often, say \$25 per lot
or less, Gould would let us have it
or name to send out if he has it.
Kittens was in today. I told him you had
all those stones, and that he ought to buy
from cheap ones, he will call again.
Yours truly, Mary D. Mann.

Boston Aug 31st 1880.

Mr. Gimington Dear Sir

Postal rec^d. I don't know
of a customer for a large Hyacinth
at present. The pair 5106 was
sold, Lewis was in today with
his goods, I picked out 4th my
handmade stone 6th at \$65 per lot,
one is white and the other nearly
so, should think them worth \$75
as stones go. The white one is
worth \$75. — I take all such
chances, when can I have the R^d
Sapphires. the customer has been in
for it.

Yours truly
Mary D. Mann.

Boston Sep. 2nd 1880.

Mr William Collamer

Dear Sir

I regret being obliged again
to call your attention to your
note so long overdue, as your
equity is demanded that this
note should be paid at
once,

Yours very truly
Henry D. Morse.

Boston Sep. 3rd 1880

Mr Worthington Dear Sir

Yours note, I would still
liking on time to effect it on
any point I may see him.
I should not be surprised if
Wilmont was one of his customers
for that lot, as he has sold him
one bill already. Rauld also
sold him a lot, and he is now
expecting to go to N.Y. soon. I
saw him yesterday and he did
not ask to see any goods so
I did not show him anything
I sent you a small lot today
which I wrote how shown him
if I had thought of them, but
as he will call on you perhaps
you can sell them to him. I
think the lot cheap enough at
75 C. per doz, or 5 off for cash. I would
like to sell the lot together as
it class only a parcel, then if they
are broken it is too long a story.
Send the 100 off him & the 100 in. that
will tell you how to charge the one at
the 100 off him & the 100 in.

Boston Sept 2nd 1880.

Mr Thompson
Dear Sir

Your letter of Aug 24th is
at hand, I have written
to Mr Yerrington to see if he
can find such a stone as
you describe in the market
of N.Y. if so I will get it on
memo and send it to you,
I think he will find it sure,
we have had a telegram from
London saying (prices higher and
advancing). I am glad it is
so, as it will give us better
prices and it will be easier to
sell goods on an advancing market.
hope you will have a good trade
when it begins,

Yours very truly
Henry D. Allen.

Boston Sept 3. 1850.

Mr. Verrington Dear Sir

Your note with cc. Scholes
and A. J. Wendell too. The lot
of helms has cash as on the consign-
ment of it without reckoning interest
and then one perhaps so it is not
done. It thought if you could sell
all but the finest then we can
use that together, they are the
most perfect of the lot and I think
in comparison with lots which are
shown to me are cheap enough.

(S. J. a) we sent a return of the Helms.
I don't think I have the article you
refer to, if the Com. News man does come.
Hopes you will sell your St. Louis and
I think T. Hunt will buy the lot
which E. C. has returned at 35¢ each
or 5¢ per cent.

You will find by looking over the
lot of helms that the work is worth
5¢ per lb. more than I let it work
at all the faults are repaired and some
with good quality, whereas all the water
things are very far to the other extreme.

Yours truly
J. Verrington

Boston Sep. 4. 1850.

Mr. Yerrington Dear Sir

Your card with six with others
came this M. & I am first to look which I
will put away at once, Mr Thompson
order for the large set is must not be less
than \$25 with small allow that I
to be sent! it will take 3 weeks to get
it out and back, I send you today a
pair 5 1/2 which I have just bought
of Ben Husey for 75c. I think them the
one where in a little imperfect, but they
are well repaired & white and ought to
last from 50 to 100 yrs. now what
you can do with them, you can
take them out of the village if you
like, I should like to have a chance
to pick from some of Prayers goods,
and may be able to match some of
my simple stoves with him, I shall
start on my trip Wednesday at 6 per.
and go through to Chicago, from there
out to the Prairie & back, shall
be back on the 20th.

Yours truly
Henry C. Moore.

Boston ^{7th} 1880.

Mr. Yerrinton

Dear Sir

Yours recd. I don't think it
worth while to bother about the
stone, I shoud have been in Chicago
as far as only then a way about
time; I found the pearls for Thompson
and sent them, I thought the pair
a lot of Hussy my rock color, not
blue, but fairly white, and well
spread & brilliant; I thought you
could easily get me a good profit
on them, I send a bill of Broule
for that Op^{al} stone which we thought
light, and you made for light, and
get him to correct it, you had better
take the stone in and let him bright
it himself. I start on my trip
tomorrow afternoon, I shall be
back on the 20th — hope to
have a good report of business
while I am gone.

Yours very truly

Henry D. Morse.

Boston ^{Apr. 6th} 1880.

Mr. Yerrinton

Dear Sir

Yours recd. with sales 397, Cash
Statement, also Kirkpatrick's Ch 62, 75/100
the Pick will explain to you about the
500 — Mr. Pick should see your
letter to him, I fully agree with
you that you need somebody to help
you in the detail of your business,
and a person who is ~~unfamiliar~~
honest ~~and~~ reliable and capable
so that you can be out among the
trade more, thereby increase our sales,
and from what you say I should
think your Brother might be just
the person, and we would be willing
to have him take hold and try
for a year if you think you can
make his services pay us by an increase
in sales, and if successful we shall
be glad to continue, but we don't
like to care to encourage his leaving
a good place, on an uncertainty,
and will have to leave you to be the
judge of that,

Yours very truly

Henry D. Morse.

Boston, Sept 9, 1860.

Mr Yerrington

Dear Sir -

Your postal received -

Mr Morse left last night at 6 o'clock.
He has a dull day for his journey
but better than a very hot one -

I send you tonight R. B. W's pair
8 3/8 pr recut. The single stones
will probably be done soon - Is
it necessary to insure their diamonds
and does it make any difference with
their insurance whether we send
them direct or to you?

The blue stone will probably not
be done before the last of next week.
It is well under way - There is a flaw
in the ground which will not come
out without sacrificing weight and
making the stone too narrow - So we
have decided to leave it in -

Yours truly

Thomas B. Peck.

Boston Sep: 8 1860

Mr Yerrington Dear Sir

Your recd. with paper 300, 320,
and Checks Dession 250 & Collins 900
you did well to sell the Spinels
for 900. the customers to pay that
price are scarce, as it was quite
imperfect; if it had been perfect
I should have bought it when it
was offered to me for 750.

I send a pair, which I have
just bought of L. Boneman at 100
pr at 6 mos. you better charge 125
if they will stand it. I also bot
two single stones, if anything better
color, which I am matching with
one I had, the other needs a little
change on the bottom, and when
done I will send them to you.

We are all out of Prof. So you
need not be too anxious to sell
the to parcel as I cannot buy any
as good for any less, nor can I
get any as well polished as old, I see
lots at 50 which are better fine, and any
other stone needs repolishing.

Yours truly

Henry D. Morse

Boston Sept 11/80

Mr. Worthington

Dear Sir

Yours of yesterday both received, also the ch. John's mfr for \$100. which I credit to your account. Nickham's diamond would probably have to wait till Mr. Morse's return at any rate, as we have as much as we can do in repair work till then.

Boulle's 11 St. stone received. I think it very handsome and it seems to me reasonable in price, but as it is so much more expensive than Thompson called for we have decided to write him about it and wait his reply by telegraph before sending. If he does not want it, I should like to keep it till Mr. Morse comes back as he may think best to buy it - Mr. Peay does not care to do anything about the Smith Stone -

Very stormy today but have made several retail sales. Telegraphed you to send \$5.20 to fill an order -

Yours truly

Thomas B. Pack

Providence, Sept 11, 1880

Mr. Yerrington,
Boston.

Yours received, also
two diamonds from Wickham to be
reset and no one retained -

Have given out the Parfitt of
the Walker diamonds with instructions
to keep oblong shape -

Busy day but nothing special
to write.

Yours truly

Thomas B. Peck -

Providence, Sept 10, 1880

Mrs. Thompson
Boston

We have a fine stone
a little over 11 cts, brilliant & perfect
and though not absolutely white yet
very near it - price \$275.

Is it more expensive than
you called for, we thought best
to write you before sending it.
If you wish to loan it, please
telegraph on receipt of this and
we will forward it at once -

Yours truly

Henry D. Morton
by T. B. Peck

Boston Sept 13 1880

Sept 13 1880
Boston, Sept 13 1880.
Mr. J. C. F. J. J. J.

Dear Sir,

Yours of the 13th received
with Cash Statement - also by Express,
Catsy and 11 Diamonds 17 1/2 Karats
bracket specimens & got out flat - The flaw
is very deep, going through the stone,
and cannot be got out without consid-
erable extra loss - As near as we can
estimate we cannot get over 1/2 the perfect
stone out of it but if made fine without
trying to get out the flaw would probably
weigh 1 1/2 to 1 3/8 - Which shall we do?

Do not like the Catsy well enough
to buy it - I want a darker shade
of the same color, as brilliant as this
but without the imperfection -

Have sent you by Express 2022 set,
(at another instead) the Catsy, 2 1/2 Karats
diamond set for Taylor & Co. & 2 1/2 Karats
diamond set out for R. B. Billings -
This last I send to you instead of to them
because I thought it would give
you pleasure to look at it -

Rainy dark day - better for fishing
than shooting. I should think, or selling
diamonds - Yours truly,

Thomas B. Peck -

Mr. J. C. F. J. J. J.

Yours of the 11th received

with page 320 Sales and note Heller
& B. and C. Suppose there is a sale to
be reported to offset note -

Van B. has been in today and
reported sale to you - Think you will
have no difficulty in making a profit
on what you bought of him -

Your reasoning would be the first rate
on the 11 Kar stone, if the price was near
Thompson's figures - Should then see
that he got it as quick as possible -
My letter will probably get there before
the Smith diamond and will give I. time
to act -

Nothing new -

Yours truly

Thomas B. Peck -

Boston Sept 16 1850

Mr J. M. Worthington

Dear Sir

Yours of Sept 14th with

Inclos 321 and 322 and of the 15th with
 Chas J. K. Greason #10. and J. R. Payne
 \$16⁰⁰ duly received - The above large
 sales reported. Oliver Bartlett's salesman
 told me that one half of their bill is
 payable in settings. Is this correct? If so
 I suppose anything bought here is included -
 I understand that their note is not to be put
 in for discount. I cannot recall the
 Thasburger pair, I think Lucy have been
 away when they were shown to Mr Morse,
 but if they are the Stones you described
 as ninety and one hundred pendants
 I should think one of them might do for
 J. and that it would be well for you
 to send them here, if they can be separated.
 I don't know but R. B. will ought to pay the
 old charge of five dollars but under
 the circumstances thought it would be
 best to this Court it and thinks I think we
 should that we would do so - A few days
 before Mr Morse went away he put a
 loose slip in a letter to you, asking you
 to send the Stanley Rule and Level Co.
 to New Britain, Conn, two pieces of

one worth about five dollars and one
 about ten - If you have not already
 filled the order, please do so -

Your telegram received - I answered
 as I did, after consulting with Mr Pray,
 because, although we were willing to
 sell at the price, we did not want you
 to sell unless you thought best and you
 could judge better with the diamonds
 before you than we could from the books -
 Whichever way you decided, it will be
 satisfactory -

Sent you tonight 516⁰⁰ 10ia 3 1/2 lbs 1/2 fls
 and 57a 10ia 2 1/2 lbs 1/2 fls both recd - We
 could not get flow out of the ground of 57a
 without too much loss and injuring the
 shape -

Tomorrow is a holiday, the 200th
 Anniversary, as you know - We shall
 not do any business, but the office
 will be well filled with friends of
 Mr Morse and Mr Pray to witness
 the procession -

Yours Truly,

Thomas B. Peck -

Boston, Sept 18. 1880

Mr Younglove
Boston

Received this morning your
two letters of the 16th, yours of the 17th -
pages 323 and 324 taken, and Ediamond
to cut for J.B. Starr.

Am very glad you sold the large
pair -

Mr Titcomb & his family saw the
procession from our windows yesterday.
There was quite a large party of Mrs. Mansie
Mr. Pray's friends in the office; and lunch
provided for all. Mr. T. seemed much
pleased with the attention he received -
Likes him very much, though as you say
he wants to buy very cheap -

Sale to Hellen & Bardee at right. We
shall undoubtedly need that amount of
Settles in the next six months, here and in
your office and may as well try of them when
they have what we need -

We have a few large roses weighing
1/8 & 1/16 each, which we will send if you
wish. Will remember what you say about
fine rough -

I hope to see Mr. Morse Monday
morning -

Yours truly

Thomas B. Peck.

Boston Sep. 20th 1880.

Mr. Younglove Dear Sir

I returned from my trip this
morning, had a delightful time
killed a plenty of Brown Chickens and
our boys are busy with them. - I hope
I shall be able to sell for it. I find
everything in business and I am
about my plans. I see you report
some sales, I recd. the \$1000 from
O'Brien, Deenan cannot buy that lot
for 76 or anywhere near it now for
cash. - they ought to buy 100. We paid
two stones which you bought of Keegan, at
125, we have made them handsome
but you will see they cost me over
183 per lb. I think for such stones
I will not have paid out 100, although
I may get a good profit on them.
The best part is a stone which he thought
was worth the smallest one, and help
sell the pair, he also sent pair 7th 1/2
which we think, and cheap enough at
10 per lb. also sent a specimen of
A.B. 75 and also a Taylor off out from
Hill

Yours truly

Henry D. Moore.

P.S.

Should the pair will come up if the stone sent today
find them without much after loss.

Sept 20 1850

Boston Sept 20 1850

My dear Mr. Taylor

Dear Sir

I have the honor to

acknowledge the receipt of your letter

of the 19th inst. and in reply to inform you

that the same has been

forwarded to the proper authorities

for their consideration

I am, Sir, very respectfully

Yours very truly

Henry D. Morse

To the Hon. Mr. Taylor

Boston Sept 20 1850

My dear Mr. Taylor

I have the honor to

acknowledge the receipt of your letter

of the 19th inst. and in reply to inform you

that the same has been

forwarded to the proper authorities

for their consideration

I am, Sir, very respectfully

Yours very truly

Henry D. Morse

Boston Sept 20 1850

My dear Mr. Taylor

Dear Sir

We send you the fine 1/2 p. 6/4

diamond which we have recd with

less of 1/2 p. 6/4. We have kept the stone

just as it is, thinking it for your

advantage. By covering the table

with more work of course further loss

of weight, it could be made more pos-

sible, though we consider it very fine

as it is -

Yours truly

Henry D. Morse.

Capt. B. Peck -

Boston Sept 21st 80.

Mr. Worthington Dear Sir

Yours recd. with statement
Hester Johnston will give a note for
balance after paying the Co. &
at once, & also for Bonnamant bill.
At about 4th family are at one office on
the 17th and 30 others. All Perry
entertained them with a lunch at
noon, & hear it was a great sight
and the city has crowded with people.
The Co. lot of palms we sent are
here or a part of them so we
are entirely out, there are some
to be off among them.

Yours truly
Henry D. Morse.

Boston Sept 21st 80

Messrs. Dr. Mr. Boutt

Dear Sir

Yours recd. we write to
our customer about the stone
and asked him to telegraph
upon the receipt of our letter
if he wanted it sent, and
it is time to have a reply
which we have not recd. So we
return the stone by express
to night.

Yours very truly
Henry D. Morse.

Boston Sept. 22nd 1860

Messrs. A. H. Smith & Co

Dear Sirs

Rec'd the 3 dia? 3 1/2 % @ 200.
 Your mark the bill (cash), as
 will take them on the usual terms
 to meet. don't see much bargain in
 them for us now then, as we
 have to sell them on 5% less or
 do. 5% off. will await your
 answer.

Yours very truly
 Henry Bellman.

Boston Sept 22nd 1860

Mr Thompson Dear Sir

I send you by express
 today a bargain in a large
 stone. It's ^{note} at \$10.50 for the
 stone, we have it on memo-
 and agree to report in three weeks.
 I think it is the cheapest stone
 I have seen lately, and it ought
 to please your customers. We
 have two quarts and four quarts
 one high. We are expecting a
 good trade this fall. If you
 should consider the value on
 the fine 17 1/2 stone and so keep
 my small stone, you had
 better let us to them again
 here this fall. as that size and
 quality are my main line.

Yours very truly
 Henry Bellman.

Valen Sept. 23rd 1880

Mr. Worthington Dear Sir

Yours recd. with Wendell's etc
for 300 and then to 29th the other
except from 130 min. am, I think
that he willing to have all the
pinest hats, selected from the
old ones, & he wants pay 75c,
whether he would take one half
the lot, then he would sell the
other half at 90, I am willing
to cut off one half or a quarter
with any retention at the lot
I wish, if he can't sell that
I think you had better cut
the lot into 2 parcels without
del. time, and send one to me and
keep the other there, and then
sell as you can, the specimens
about 50 at least, and send
back less than 50, selecting a few
specimens, and of a parcel is worth 25 per
cent more, and half the lot 25 per
cent less is better for the buyer than
the other, others who don't know
any better than you to pick from
the lot, but I don't think Robert
can be such a fool to sell that
I will buy all I can,

Boston Sept. 23rd 1880

Mr. Worthington Dear Sir

Yours recd. with Johnston's
check for 300. We sent the notes
to Sanborn today. I hope you
will get a profit on 150 or 200, but
they cost too high for a large
profit, three large singles
skins left to be matched he
better be returned unless you
can match them now, as I
may get chances to match them
here,

Yours truly
Henry D. Sullivan.

Wm. Smith & Co.

Messrs. A. H. Smith & Co.
Dear Sirs

Your letter of yesterday is
now with bill for the Order.

In answer to your enquiring
if we wanted more goods of the
same sort, I can only say that
if we saw a few Choice Opium
at a reasonable price we might
be tempted to buy them, but do
not care to order them sent out
as they might not suit you. I
am your Opium Order, have a plenty
of good ones on hand, we are
a little short of below also.

Yours very truly
Wm. Smith & Co.
per Messrs. A. H. Smith & Co.

The Opium lot and as well worth
\$100 per lb, as the lot from B. & C.
last lot, and it can be sent
of them here immediately if we have
to break into the lot, but for
the sake of making a clean sale
of the lot it must sell at 90, but
in less, I don't consider what they
cost, as I think it ought them very
cheap, I don't believe from these
two lots you don't, it can ever
duplicate this lot at the price
I offer them, we always have to
sacrifice on our last purchases, as
we must get all the benefit from
our good ones, not give it to others,
must decide all according to cost
of these goods, I believe in knowing
their value and selling accordingly
if we pay a high price take a small
profit, if we buy cheap get a large
profit, The lot stone at 50 sent to
be made specimens will not be over 50
which will cost 70 for the stone then
done, can you get a profit on such
a stone full of rejoice, nearly 100 per lb
cost, would not then be more profit as
it is, if you could sell for 60 now
it could pay better I think.

Yours truly
Wm. Smith & Co.

Boston, Sept 27. 1880

Messrs D. & M. Pomie,

Barclays

Please find enclosed notes
in settlement of your account as
follows:

Note Sept 26, 4 months in settlement of
Bill July 11. 348.75
" 19 912.50
" 23 349.25 1610.50

Note 1102⁵⁰ Sept 23 5 months in settlement of
Bill Aug 18 607.38
24 495. 1102.38

Note Sept 16 6 months 2054.85
" 27 6 months 2054.85 4109.70

In settlement of Bills
Aug 13 3957.66
Sept 8 152.04 4109.70.

Enclosed you find 4 notes in
settlement of the above, we have
taken the liberty of a few weeks
in time altogether, to accommodate
our customers, and not have them conflict
with the notes, we are willing to
pay the interest for the difference.

Yours very truly
Henry D. Allsop
manager

Boston Sept 24th. 1880.

Mr Harrington Dear Sir

Your kind letter dated 6th Nov.
6th. 5th 11th 6. 5th. 4th 11th 6. 6th 11th.
I think I can make some of them
soon. As for the pink diamond
I am not quite as sanguine as
you are about it, it might
have more than I said to get
out the flaw, I have often set
the loss in recutting too low. —
and as I cannot now recollect
about the stone I hardly like to
touch for without seeing it again,
and then I should want time on
it as our payments are large,
(why is it not set before this if
it is so desirable a stone) I should
think it would have been snuffed
up long ago if there was any profit
in it.

Yours truly
Henry D. Allsop.

[illegible]

Yours most truly
 J. W.

Boston Sept. 27/80

Miss F. Gurney Son

Dear Sir

We rec^d. the dia^d in the
ring, the cost of making our
bands be 12 pr ds on its present
weight. I can't polish off the
fracture leaving it a little
unsided for 5.00 - If made
over, it would reduce the size
about one half, and would be
brilliant - polishing out the
fracture would not help the
brilliance -

Yours very truly
Henry D. Morse.

Boston Sept. 27th 80

Miss A. H. Smith & Co
Dear Sir

We have selected 44
stones 2 7/8 pr. it 78 and 15 stones
7 7/8 pr. & 62. The 7/8 stones were
so badly made that we could
not take same, and it don't
pay us to make them over at
these prices - W^h please send bill.

And oblige
Yours truly
Henry D. Morse
Manager

Boston Sept 29/80

Mr Holland

Dear Sir

Five Diamonds are much higher than they have been, we can send you a pair weighing about 3 Kts for any price ranging from 100 to 150 per Kt, the 150 means very fine, and 100 only fair, so if you name the price you wish to pay we will come as near as we can,

Yours very truly

Henry Dillmore.

Boston Sept. 29. 1880

Mr Harrington Dear Sir

Yours red. and died with dots by express, I would not advise doing anything to that stone but to get the break from the side of that stone, as it has not thickness enough to make a brilliant stone. one Kt, and then it will be spotted, and cost 60 to do the job, which is more than the stone will be worth when done, I see you got the Hersey pair and the largest of the Hedges stones for 440, which will leave the 12 stone to cost about 250, don't think there is any margin on that pair, then, thin stone ought to be bought from 75 to 100 and very white at that, in order to make money. I agree with you in selling all medium and poor goods whenever we get a customer even at a small profit, but fine goods will be sure to hold up, as the demand is greater than the supply. I have heard others say they were going to have finer work, but they will find it will cost more.

Yours very truly

Dillmore

lost more than half their weight. I shall be coming on in the course of a week or two and may then get a look at it again, but so far as I recollect it seems to me much too high to pay for such a stone.

I figure for my own interest when I am buying, and when there are chances to be taken I want them all in my own favor. The little stone for Schumann is in the shop. I will look it up. I have sent some of the colored stones to my customer, the Hyacinth customer has not been yet, but I know the price will stagger her, as she is a customer of Remick's who he sells hyacinths at retail for 3.00 per lb. and my fair stones too. Have you got a good sized one in the lot you bought, if so send it with the price you would sell it then. I think you will find hyacinths low, but perhaps not so low as Star-Sapphires, a few fine ones only sell occasionally. We send a tone recent for Taylor Bros. I find in looking at my Bank acct that I can't send it for \$4.00, but for this week. Cannot you call last time from Collins and pay him —

Yrs truly

Wm L. Morse.

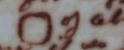
Boston Sep. 30/80

Mr Vinington Dear Sir

(Your rec^d with ch^g 75c

and \$14 also page 332 Sales. ~~Expense your ch^g for Wickham & Co.~~
I got Mr. Pack to look over and see how that lot stood (483, C) ^{1184 526.46}
^{1184 526.46}
^{1184 526.46}
Collins owes balance of 544 due 24/16th
on sale of pair for Cash \$1541

Levin wants you to send on his Rubies & Emerals & Sapphires.

I have an order for a fine Cushion shaped Sapphire  of about 1 1/2 lbs. H&L may have one of us get it on our

I send you two specimens which are sent for you. The 1st makes 7/8 specimen and costs you with cutting 7/8 for the stone, you will have had work to get a profit on that price, this however — states what it costs to get specimens, or rather how low stones must be bought to be sent for a profit. Stones which have to be made entirely over should be bought for the price of rough as if the work done is of no value.

I don't care to buy the large Aquamarine for the pink die. I am very much inclined to think the loss in making it fine would disappoint me, as so many of these spring stones made lately have

Boston Oct. 2^d 1850

Mr. Yerrington Dear Sir

Yours rec^d with the soap-die
rings, the smallest soap-die
is about what I want, only it
comes above the cost my customer
named, 275 or 280 cents is the
price I can pay. Now if they have
one of the same shape and just
smaller, say 1 1/2 or less that would
come to about the same amount
I think they would send it to me
I believe the buyer can obtain
the same that will suit I have found
I am again, I presume they will
allow me to take it out of the
setting as I have to send it away
with a single die, to show
I like the two Anathole which
bought 50¢, instead of 10¢ as you
has marked it. I return the other
two pairs, and return one Anathole
Brazel Top. Run Top & Myself for
a few days longer, as my customer
has not been in yet. Send you a
fine pair 3 1/2 & 4 & 1/2 blue steel 175¢
each, 3 did³ for Haws. I bought one of
the pair from Hedges at 50¢, and then
sent it - little in the bottom to improve

Boston Oct. 1st 1850.

Mr. Yerrington Dear Sir

Yours rec^d with 2 did³ & 1/2
without any instructions. The die
you refer to was not (176¢) as that
was returned yesterday, please let
us know to whom the die first
returned belonged. We sent to our
Bank along the note and they said
it was sent to the Merchants' Export
Bank. I did not telegraph as it
was done yesterday, and if not paid
into be back here, I think it is
always best to have notes go through
the Bank. I did not find any
fault with your purchase of 10¢ as
as I know you thought it was a
new thing, but we all have to
pay for experience. I have bought
around as you for 100 and less.
sometimes as low as 75¢. I pay
according to the thickness of my
thin it costs not pay 50¢. no matter
how perfect.

Yours truly
Henry Bellows.

Boston Oct. 4/88

Messrs. Randel Barremon & Bellings

Dear Sirs

I enclose herewith a
check to your order for \$497 ²⁶/₁₀₀
in settlement of your bill of
April 24th. Please receipt
bill and return by mail

Yours very truly
Henry D. Morse
Manager.

it. Bennis offered him 285 for the
stone, but as we had a stone to
make it very well we bought it
thinking your costs will reach a
fair easily. I put the price ⁶⁵/₁₀₀
but if you get an offer of 615 and
costs not yet known. Well, you
have now got a good line of
small pairs, I think a trip
to Phil^a. might pay. —

Yours truly
Henry D. Morse.

Boston Oct. 4th 1850.

Mr. Worthington Dear Sir

buy anything which might remain
on hand, and capital. must be
in goods which will sell quick
if possible, I believe in diamonds
paying of us can only do them
those quick enough, but every
parcel of Roughs we have cut and
broken into, has taken from two
to three years to clear it up, if
we could only cut a parcel as we
have those halves, and sell them
all together in whole of diamonds
and stones at wholesale, the lot
of C. stones I write like to see if
you think it is a good bargain
other in I write nothing in 1840
one which is now large, and we
had better sell out some before
we buy any large lot's. then we
can cut out a lot of Roughs
which will give them a yes. and
the they are down the chance
of selling them will be better if
we could have too many on hand,
I believe I can buy cheaper of the
dealer who comes here and allow
me to select than you can do by
buying lots there, we have to buy any
quantity, as we don't care to have
any uncertainty about meeting our
engagements. Yrs truly Henry D. Moore.

Yours and with a sales and
cost. also I did 1846 and the
Rubies, Sapphires for Lewis.

I think all notes about to make
payable at some Bank. As for
buying the Alexandrites, I don't
believe in them. For fast I don't
think paying returns will pay in
the long run, you may make
a good profit occasionally, but then
it always a large and I don't think
which either wipes out the profit.
or if that is any profit, it is my
opinion to be in stone left on hand
which cannot be sold, that is
my conclusion after 30 years experience.
It does not call to buy an extra
any of it? if it is offered at
as then you always will, but
then have to be carried until a
customer comes for them, which is
often a long time, and the interest
makes a hole in profits. Now
do you get Wickham to let you
sell them for the sake of glory
only, I write not buy much stone,
I don't think, we cannot afford to

Boston Oct. 5. 1880.

Mr Gerrington Dear Sir

Yours are with note of
W. H. Little 4450 & CK from Ward
of 200, also Sapphire from H&L
I think this sapphire will be
nearer to what my customer
wants. I have sent it to her
for her approval and shall know
by Thursday. I making an effort
to match as many of my single
stones as possible, and think it
would be well to send the two you
retained from the lot I left
with you when these, one weighs
1 1/2 lbs or other 5 lbs. I think I have
now the mate for the first one,
& as rough will give no stone mate
when matched they will be about
as single stones show. I just
recd. your letter her - You are right
about the 1/2 lb I did not look but
at the instructions when I gave it out
but look it for granted that you want
a refiners. the reason of some of you
did not laying so long is, the pressure
for diaf for others, which we make an
effort to get done as soon as possible
to oblige. Yours truly, Henry D. Morse

Boston Oct. 4. th 1880.

Miss ¹¹⁶ Hassels of Ludeke

Dear Sir

I have a customer for
a Scarf Pin, Not dia^d or
Jewel, but gold or some other
kind of Stone, Can you send
me a few of the handsomest
ones have or means for her
to select from

and oblige

Ever very truly
Henry D. Morse

I sell. one of the rings you
want, and retain the other until
I hear from you again, I want
a stone equally fine but enough
smaller to cost me about \$250.
the Cushion. —

you have no idea how cheap I
have been able to select our water
stones at a time from parcels, in
that way I can pick up what
we want, and have all good stones
so there will be nothing dead,
if I could only have the chance
that Hercules Lindaker has to see
the newly imported lots before any
one else I could get bargains as
they do, I don't believe they import
anything, and can sell as cheap as
the importers by selecting from lots,
selecting is death to the seller.

Yours truly
Henry D. Howe.

Pittm Oct 6th 1880.

Mr Herrington Dear Sir

Yours recd. with hyacinths, the
alexandrite I had I gave to one of
my customers for a present, hope
you will sell Tiffany a lot of the
hyacinths, Lewis is very anxious
about the missing Ruby, as they
belong to a party in London to whom
he is to return them, he promised
them the lot about not to broken,

Rudolph was here today. I
bought a pair of fine matched
toppings and three white diamonds
~~one~~ one 3 1/2 & 2 1/2 perfect. but I
paid a large price 210 & 225 per
lb. also one to meet to match
one I had, it will come out a spec.
I think the Collins lot from what
you say won't act be so safe a per-
centage as finer goods would be, then
it is quite a large bill and the goods
only medium, we are more in want
of fine goods, and they will be quicker
sold. That Lewis lot if you break
into it will last for a while as
there are 4 pairs in it (if I recollect
right) and some stones white, then
I agree that any kind of diamonds but the
finest are likely to be cheaper and if we
have any not sold will make a good

Boston Oct. 7th 1880.

Mr Thompson Dear Sir

The pair No 46. 10 1/4 buhrs
at 11 1/2 do not belong to us, and the
owner who let us have them on terms
wants them back, now unless you
have a customer for them on hand
I think they better be returned
and we will soon give you
something from our own stock
to take their place. If there
are any goods which you want
to make your assortment for
let us know and we will supply
you, we hope for a sale of the
large Single Stone 12 1/4 and the same
pair this fall. if you find the
chances thin are small let me
buy them again here, Hope we
shall have a good trade this fall.
Hope you have found a customer
for the large off c.t. Stone sent two
weeks ago, love to Charley & family.

Yours very truly
Henry D. Morse.

Boston Oct. 7th 1880.

Mr Pennington Dear Sir

Your rec'd bill & Colliers Co's
for 700 which we were glad to
receive as we need all we can
get now. I am glad you
are busy, as it will all result
in business for us. I have a
great many such days, busy every
minute and not sell a dollar.
(but it comes afterwards, so the
time is not lost in the comparison is
often times well spent. Perhaps
saturday tonight has had a good
trade, did you see all that fancy
cut stone, if not I think I can
sell it here. I think all the
Lewis lob better be sent on here
and I will match all I can,
and return them to you, I have
some which I think will match
those which do not match.

Yours truly
Henry D. Morse.

Boston Oct 8th 1850.

Mr Verrington Dear Sir

Your note with ck Ward 102¹² no
also the 10¹/₂ from Herbert. I
find by measuring this stone
that we have just thirteen
enough to make a stone of ~~102~~
52 lb. but the spots will all
be in it when done. I don't
think there would be a very ready
sale for a stone so imperfect
and if it is white and brilliant
so I don't care to buy it. if
it was perfect I would be
willing to pay 1000 but not
much more, and might get
1500 when cut. I enclose your
invoice of Dec^r recd. Aug 18th and have
marked those which have been
returned, I telegraphed for them two
cheep fair to show to a customer
tomorrow, if not sold will let you
have them again. Mr. Park says he
has no other credit to E. W. Carr,
I enclose note for nothing.

Yours truly
J. W. Ward

Boston Oct. 10th 1850

Mr Verrington Dear Sir

Your recd. with pain 7¹/₂
and 6¹/₂ and the dia. from H. S. Lo
1¹/₂ which I do not consider a very
fine match, it is smaller and not
as fine, also a Opium which is
very beautiful in color, but I am
not courageous enough to pay 500
to put it into stock, I know there
are buyers of such stones, but as
all the works on gems put them
at rather low valuation and
customers here are afraid to pay
large prices for them, as they feel
it is not a real value for their
money, I am much obliged for
the inquiries and will return on
the next time I send anything.
Mr. Pray and I had a long talk
over doing repair and specimens work
and have concluded that it interferes
too much with our cutting our own
goods, our rough has to be put aside
to get it done, then that makes
a large loss of interest and takes
us long to get our goods into the
market and note that it is rather
discouraging to the parties who

Boston Oct. 11th 50
Mr. Gerington

Dear Sir
Yours rec^d. with 24th dis.
and Lewis Reutz. I cannot sell
opals the large 6th Ks Stone I
will let go by as it will up
on large stones and it is hard
to make them and they will not
sell single, I sold the 7th Ks for
cheap stones you sent on today,
also sold a large Brazil one
and some smaller sales.

I shall try and get one before
long

Yours truly
Henry D. Morse.

Said as much, they write if we
can only turn our goods quicker
we can have all the rough we
want, that parcel of halves (a
part of which you have) was about
400 Ks in rough, 200 Cut and
there are all the roughs we have
been able to make in the past
six months, as our shop has run
in repair and specimen work, we
cannot complain of the price we
get, and if we only had workmen
enough it would pay well to do it,
but I think we shall not be able
to sustain our price long on account
of the competition in N.Y. Most of the
dealers are sending their work to the
auction there because of their doing
it at much cheaper, although not
done so carefully as our work, it
answers the purpose for most of
them just as well. Perhaps it
might be well to take repair dealers
and get D. Whinn to do them if you
can get him to agree not to let any
one know he does them for us.
The hall of course continues to make
specimens for ourselves but not for
others.

Yours truly
Henry D. Morse.

Boston Oct. 11th 1880

Messrs. Hensley & Siddle

Dear Sir,

I send a pair of ^{lozenges} stones to be mounted into a pair of Bracelets, with three knife edges, and stone set in the top, the size I enclose, this bracelet line is full large for the inside measure, I should say it ought to be covered when the bracelet is laid on, no gold of gold around diamonds, wanted say middle of next week. I want a good job.

Yours very truly

Henry S. Moore.

Boston Oct. 13th 1880.

Mr. Temington Dear Sir

Yours rec^d. with Order of 24th inst.
I matched one, ²⁹⁴⁷⁰⁷ with a stone I had
and they make a good pair. Rec^d?
ck 275⁹ and (339 sales) — I have
returned the Spinel to H & L as it
had other stones to send them.
They sent me a stone to match an
E. Ring ¹⁷⁴ at 175 per lb. it was not a
good match as it was not as
fine, but I bought one today very
much finer and a better match
for 125 per lb. that is the way it goes
whenever one seems anxious to buy
they have to pay fancy prices. the
best way is to buy only just the
things which you need and are sure
to sell when the dealers are glad
to sell, our stock of diamonds is
now large for us and our stock
of money short, cannot you get
some notes or cash from Starr, Saxton
Spencer, Wendell, Ward, Johnston, Jackson
and others, we want them to raise
some money, as we have a large amt.
to send to London, will send you a lot
of pairs in a day or two.

Yr truly
Henry D. Thoreau.

Boston Oct. 13th 1880.

Mrs. H. Russell, Ludahe
Dear Sir

I send you by express the
diamond you sent for a match.
it is not a good match and price
too high, I have found one today
much finer and better match at
125 per lb. The Sapphire is not
quite fine enough, and the Spinel
is very handsome but I don't care
to buy it. much obliged for your
trouble —

Yours very truly
Henry D. Thoreau.

H. D.
Hope the bracelets will be done
by the middle of next week.

Boston Oct. 14 1880.

Mr. Harrington Dear Sir

I have not yet started on
the, of course, but to see the
objection for carrying the
bag home it when I come on,
I shall do as I
fancy. We send you a fine pair
to the West - from my retail stock
in settings of bags. To see settings
is you will think, we put the
fine "Box" and think you will
find the pieces reasonable, we
also send you a lot of other pairs
some under a pair the others
with others, these will give you
a good stock of small pairs which
I hope you will be able to sell
before your Brother comes so you
will have held them, as well
as the first two sets in that way
the halves you must try to sell
to me if you have to show the pair
a little, one of my boys says he
has come in the belt and torn the
the wall off, so it will have to be
put it in. I am truly, Yours
Wm. D. Morse

Boston Oct. 15 1880.

Miss^{es} W. D. Morse

Dear Sir

England please find
OK for 60¢ per for enclosed,
bill. I intended to have
written (after I heard of the
sale to you of the pair as 1000)
and told you to deduct the
amt. of your bill when you
paid, I wrote to Mr. Harrington
for a Cushion Shape. Tappin of
about 1/2 lb., it must be 'fine'
and a fair price, he may call
on you for it.

Yours very truly

Wm. D. Morse.

P.S.

Send your pair by express today

a customer looking at the Stones,
I got a fine Single Stone from
Bass which will answer the order
sent yesterday.

Yours truly
Henry D. Morse,

Boston Feb. 18th 80

Mr. Pennington Dear Sir

Gave me, with ac. Sales 349
and Cash Statement, Bass was in
today. I got a Sapphire which was
just what I wanted, and I also
matched a few Stones, I noticed
the purchase of Collins, and the
sale to B. C. & S. I am not able
to judge without seeing the stones,
if B. C. & S. had the selection of
the lot I don't think you will
make much in the end, but if
they cut them off you did well,
if selected the balance will be slow
and hard, I believe in selecting when
I am buying, but when I am selling
it is a different story, I want a
large price always, The Alexandrite
I don't feel inclined to purchase I
think the sale is too doubtful, as
we are not able to buy all the gems
as would like to buy, I did not sell
my customer the Hyacinth, I may
select one from the paper for my
stock here and will return the others
to you, as the amethyst and the

Boston Oct. 18th 1880.

Mr Weston

Dear Sir

I called at the Hospital on Saturday and was surprised to hear of the sad termination of the accident to your son. I should have called to see you but thought that a visit from a stranger would not be acceptable at such a time. I wish to tender to you and your wife my deepest sympathy, can I be of any service to you,

Yours sincerely
Henry D. Allen.

Boston Oct. 18th 1880.

Mr Thompson

Dear Sir

Yours recd. with ac stock which Mr Pick has checked up and find all right, he has also sent you a memo of the stones sold and not settled for, in case the finest stones were selected from any of the lots of stones so as to advance the price you can come by it, as we have sent the prices as given by the lot. I am sorry you did not make a sale of the large stone, it was cheap enough, but off color. We telegraphed for pair (46) 10 3/4 bu for as the party from whom we took them on memo wanted them if not sold. I hope you may find a customer for the 3 large stones so you can have the glory of selling them there.

Yours truly,
Henry D. Allen.

Boston Oct. 19th 1880.
Mr Herrington Dear Sir

Yours rec^d, with paper the
Sea Savings and ~~some~~ from Raudel
which I will show to my customers,
who will probably be in tomorrow
Rev. B. C. & S. Note 3032⁹⁷ and \$
5546. If you can make 'em out
of Nickboms Stems do it, We have
a stem to N. M. & P. St Louis 6^{ths}
for \$1200 — perfect and nearly white,
the same time longer

Yours
H. B. Brown

Boston Oct. 19th 80.
Mr Andersson Dear Sir

Your postal is rec^d.
In answer would say that we
have no price list for diamonds,
they vary so much in quality.
It would be impossible to give
you much of an idea by writing.
We can make for you a pair
of any price or quality you may
desire, and give you a good
bargain, if you will give me
your order —

Yours truly
Henry D. Moore.

I had a customer in today to whom I sh. no. of the fancy Op of N. & L. he said he woud like to see it. he is a buyer of odd things and there is a possibility of my selling it. The Hyacinth which is surrounded with small dia. I am trying to get on to him I have forgotten what you finally said I might take it for, the other hyacinths I return to you, keeping 3 from the lot to show to customers here.

I also send a large off col. dia which I can have for 42.50 pr Kg and have a few days to sell it, you might try for a Commission on it, ask 60 or 65 and take 50^{pr} Kg. if you cannot move it within a few days return it.

I have written to Thompson for the three large Stones again, so you will have another chance to try them in New York. Bass thought the pair he bought of you cheap, and thought he might buy the 5/8 pair 2^{pr} I told him he cant have them at 2600.

Yrs truly, Henry D. Stone.

Boston Oct 20/88

Mr. Yerrington Dear Sir

Yours recd with page 342. Mr. Holden I know he is a customer of mine I have sold him two or three times.

I don't know just what is wanted by Mr. Hayden, but if he can send me one of the 10 buttons I can have them more.

I should like to see Miss Kelly, I will try and find a customer for her. I woud also like to see Schuman Kelly. Mr. Louis Engelmann in the same building with you writes me that he has fine rubies & opp. you might take a look at them and if there are any extra fine from 1 Kg and larger I woud like to have them sent on memo. Herberts note is in the Bank, we telegraphed you to help Herbert pay the note, I am too busy to go to N.Y. this week.

Yrs truly, Henry D. Stone.
P.S. I want two three of those very red brilliant garnets & large size

account of doing this outside look
if it lays any longer the interest
will eat up the profit, then we
have them to pay for, and they ought
to have been all done and pretty
sold by this time, to give funds to
pay with, then Blair's Co will
think it takes a long time to turn
a pound,

Respectfully
Henry D. Morse.

Boston Oct 24th 50

Mr Yerrington Dear Sir

I am rec^d with C^t 749^{rs}
and enclose C^t 7430. I sent
bill of dis^c 67^{rs} @ 1200 net cash.
I am entirely out of 74 Stones.
I have bought a few lately
and they have been sold or
set up, I need some and if
any of the dealers who come
here have any good ones at a
fair price I will buy some.
Eisenmann is here now, but he
none, neither has he any helms
or 14 stones, or any other which
are fine, I bought a few fine
Sapphires of him, and 2 4 grain
dis^c to make into good stones.
I sent you the Herbert dis^c,
as I have not had a chance
to commence it, you had better
let D. Brin do it, Herbert will
not know but we did it, we h^d
15 to 20 thousand dollars in rough as
cut ready for the polishers been
laying in the safe for months, one

Boston Oct. 22nd 1880.

New-Yernington Dear Sir

Yours recd. with 15 garments,
Pearl pins, Beull, 27 1/2 pr due to be matched
and a 27 1/2 pr from Beull which we
return as it was for a cheap pair
and his return cost too much for us to
cut to match. Recd. 1/2 pr from Beull 73.
Not from Ward 26 1/2 pr. Very mos. I recd. the
Spade Opal with ruby and two rings
which I will write to them about.
I hope you can send Miss Ruby for
me to look at, and she may be able
to sell it. If you will the balance
of this note let before the notes are
due and I will give you 1/2 pr of light Complain
ing, and making purchases is to
make a good profit for us, that
is fully appreciated, but I feel we
are not strong enough yet to buy
everything that turns up which we
might like to have, I am inclined
to be cautious, as I want to be sure
of meeting my payments at maturity
and I arrange my purchases here
to come due at such times as we
think will be easy to meet them,
but when you put in some large

Boston Oct. 22nd 1880.

Mica & Hossile, London
Dear Sir

I recd. the package all
right, the Bracelets are very
handsome and I think they will
please my customer. The Opal
is very odd, I hope to see my
customer for it tomorrow and
will try and tempt him. The pair
of 1 1/2 pr is very good, do it 225 for
the stone or 225 per pr, as for
the Sapphires had I not just be-
7 any fine ones I would consider
them, the Ruby I did not buy I
will show to a customer whom
I expect to call tomorrow, and
will then return these notes

Yours very truly
Henry Ballou.

Boston Oct. 23/50

My Dear Sir

Yours recd with ok of 2000
Returns, for which I send you of
1000. — I have been unable
to go to N.Y. on account of many
appointments with customers and
orders which were in progress. —
I have had an unusual number
of retail orders, and am kept
quite busy placing orders, and will
have up something by and by.
I will come in to let you find
all things ok, & see that a good
rain last night was pleasant
but,

Yours truly,

Henry D. Howe.

Additional purchases they may
come at a time when it would
cramp us, that is my greatest
anxiety. We have just had some
payments amounting to \$1000 for
Hugh which has been laying in
the safe for 6 weeks on account
of having so much work from
outside parties, on that account
it is against our interest to do
it. — the work itself paid fairly,
Send you 3 1/2 lbs for Bull. Hyacinth,
which I forgot to send with lot,
Stem for Wickham Sp. to be made into
a specimen but the flower still
remains, and it is reduced to 2 1/2 lbs,
and would not be over 1 lb if the
flower was taken all out. I thought
it better to have it so. Also send
Horn for Kirkpatrick, and R. B. G.
den? which I thought I had kept
long enough, and as my customer has
not made his appearance I suspect
some other dealer has sold him,
so I return it with my thanks.

Yours truly,
Henry D. Howe.

London Nov. 23. 1860.

Wm. D. M. Hall

Dear Sir

I enclose herewith a bill
of three and two, or just one
half what it paid for them
before we will be able to sell
them for me. I have reflected
that it would keep the ruby
although not sold, it does
not quite please me, but
I look it to have something
is & know, and hope it may
sell it, and if I don't I
fear I can make some kind
of an exchange with you for
other goods on some basis.

Yours very truly

Henry D. Morse

send some small diamonds and I
have taken 276 from the 50 lb
which are all I want just now,
and intend to buy the balance.

I send a stone for you to show
Cayle Br. - it is one I have had
a long time, it had a small
flaw in it when we commenced
on it, and the flaw increased
as we go on, we have made it our
business hoping to get the flaw out
but it keeps ahead of us, it has
now extended to the culet - and
will spoil the look of the stone
I leave it as it is, and to take
it out it will be very costly,
I thought but to have them see
it as they might doubt a stone
coming in this way, we have had
it happen before on our own diamonds,
and it occurs in those masterly
things, in opinion they say they often
fly into small pieces in the press,
it is no fault of the polisher as
it has been done by one of my
most skilful workmen.

Yours truly,
Henry D. Moore.

Boston Oct 25. 1856.

Mr Garrison Dear Sir

Yours no. 2, with cash statement and pages 348, 4 & 5. I enclose ok of 1000 fr. I think will send balance to you, that the Chinese they are my handmaiden, no doubt a few cents to take at a good price, These I bought of French cost 30 per lb. then I sent 92.00 cash, for agent to our taking kind of the enterprise of sending some and one only to hunt for precious stones, I have no doubt but some more to find, but with our limited means we can't get all to put out a large sum of money on the chance of finding something we feel just the same now, and of course should be glad to get rid of anything that would pay but do not consider it prudent to give a large amount in it, we will take our interest with others as I suggested to you, as it will reduce the expense, will talk with you about it when I see you again. As for cutting small diamonds I don't care to do it, he can get it done in N. Y. Albany, or sent to Paris.

if an honest person can be found
who is already on the ground there
and not in any expense, then
as soon as it is known that
there are excellent stones there
people will be looking for them
as I have no doubt anybody
can get them, it cannot be
monopolized, the same may be
said of M.C. - we might get a
few in advance by sending a man
out there, and if it ought to draw
with a small outlay, or with an
effort to dig is, I think the green
stones are very beautiful, and a
few worth well as a good price.
I return them you want. The
pair you refer to I am told from
the Paris list, as though they ought
to go for a cheap pair, could
have saved them but did not think
it advisable to increase the price
so much. I should sell them only
if you get a chance, I have had
several large stones and imitation
shells - about 100 for \$10, as
4 years ago, any answer for such
I will send them on, I send you
a Sapphirine dir. Ring for M.C. which
I put in return to them yesterday.
I have not seen my old costume yet.
Yr. truly Henry H. Warner,

Postu C. 1866.
The Commissioner of the Survey
Your last letter has been
and Mr. H. G. I think a very
kind and kind Sapphirine if not worth
only in of about \$10, but we
cannot get any more of it done
as they do in Paris. Edemann
had some fine Sapphirine which he
let out in Paris, and said they
were done very cheap. I want
C. H. Clark has in his a Silver
miner in Alabama and spoke of
the Sapphirine there, I have heard
of them for years, or want to get
them two years ago, but they
were all of that greenish hue,
and not very valuable, but I have
no doubt there are some of the
blue and better shades of green and
may be not one, any handsome
color will sell. I don't see why
he cannot arrange with parties
there who are finding them to
send them to us direct and we
will buy them or outgo in the
them or just as - any way an
answer may come by letter from
finding about them. It is a
very good thing, as I think

Boston Oct. 29th 80.

Miss Taylor & Brother
Dear Sirs

I sent your dia^d on
for Mr Gorington to show to
you, there was a small flaw
in it when we commenced on
it, and that flaw increased
as we polished, keeping ahead
of the polishing, we have blocked
it out twice, the flaw incre-
-asing as we go on and I am
inclined to think it will contin-
ue until it goes through the stone
we have done our best with it
and it is in the hands of one
of our most skillfull workmen
I think it is in the nature of
the stone, we have had similar
experience with some of our own
it occurs in these stones which
have a brownish hue. Some have
been known to crumble into pie-
"cells I try and make it clear
finish it as it is"

Yours truly
Henry Diller

Boston Oct. 29th 1880.

Mr Gorington Dear Sir

Yours with post 347. You can
keep the 6 1/4 until I can make it
it is no (500) I bought it cheap, but
think it worth \$1200. These stones
sent yesterday ought to sell readily.
Some of them I bought and made,
and are finer than any I ever bought
in here. I looked over the finest
parcel of 3/4 stones of Wedges today
and there was not one where good
enough to buy prices for let 75, I
could now ask for each one \$75 -
then he showed me a lot of what he
calls apple pie 10 stones, and not one
I like to buy. They are not fine and
badly made, should say \$90^{low} high for
them, his price for lot 108 - if they
get such prices we ought to sel-
lours at an advance. Our lot of helms
to now all done are averaging cost \$41
for 1/2. some sets for 25 and some that
shewells, I thought they cost less than
they did, I made the estimate before the
lot was finished and made it \$36, our
profit will be small even if we get all
in ask.

Yours truly
Henry Diller

Boston Oct. 30th 1880.

Mr. Verrington Dear Sir

Yours recd. with dead & tangerines
from Bould. I am sorry the de^r.
don't match better, don't think I
can make them go, nor would go
with the one I sent if it were not
so white, the tangerines I do not
know the value, the customer only
wants one and that will be the
best one, what ought it to be,

I recd some 24 from H.S. Co. and have
selected all the good ones. Your
charges to us is \$50. some are 75 some
75 - are nearly 24 - I cannot
see much profit at wholesale
but thought they would help you
out and perhaps you can get
an average of \$50. I send you as
I received 75 it ought to bring \$100
for the same, if not much
more, it cost us nearly \$100.

How does Winchester stand with
his customers, is he liked, and is he
considered a good square man, if you
are not positive perhaps you can find out
without letting any one know I asked,
and glad you can buy -

Yours truly,
Henry D. Morse.

Boston Oct. 29th 80

Mr. Verrington Dear Sir

Yours recd with de^r pines
to 100 (100) from you. I have
written to Taylor today to know
if I shall continue to try and
get the flaw out of his stone
which may go through and
be nothing. H.S. Bardsley's
settings don't suit my taste
my bill, almost every one I
have bought of them are now
on hand, while I sell lots
of them made here, can't you
make some smaller than the
enough to square up with me
Cotton's bill is correct. The Pink
and fragillian topazes I have
not sets, but have a customer
who drives me to hats as to the
fragillian until she came to them
again, she may buy it, remind
Boss of the Amethyst and Spanish
topazes. We hope to get to N.Y.
next week.

Yours very truly
Henry D. Morse.

Boston Oct 30th 1880

Mr Thompson

Dear Sir

Your order with coin
amounting to \$141 has and pair
returned 10 3/4 bushels which I will
return. I have a pair in stock
which are much better of my own
for which we ask \$1500 — as if
you should want such a pair
I will send them to you.

I hope you will succeed in
selling them before it comes to
your customer, as there is often
in such a sale — and I would
like to know you get it.

Business will be quiet here
until after election, after which
we look for a good ^{fall} business
day it goes,

Yours very truly

Henry D. Morse.

Boston Oct. 30th 1880.

Messrs. Russell, Ludke

Dear Sir

Yours recd. with 12 dia.

We have selected 6 and those are
set up to the mark in cutting
but we can use these, we return
the balance with the Opal ball
which I made a great effort to sell
but failed. I should have returned
it before but one customer lived
out of town and I sent it to him
and it was not returned until this
morning.

Yours very truly
Henry D. Morse.

Boston Nov. 1st 1880.

Mr Gerrington Dear Sir

Yours rec^d. with Cks from Collins
of 1000 & 100, and E. D. Williams 147.30.

I have a customer for an Opal
I bought three when I was last
in N. Y. and left them with you,
if not sold send them on and I
will ~~pay~~ and sell one of them,
I send you a pair 10 1/4 which
belong to Buhl they have been out
to E. D. his price is \$90 per Kt. and
as I don't want to put any
more of this quality into stock, I
thought possibly you might know
some one who would pay a profit
on that price if not return them.

I have a customer who wants a
pair a little off color, that will
cost over 70 per Kt. say 3/4 to
4Kts & well spined & brilliant. I think
if they are well matched and handsome,
I can sell them. Mr Pack sends
about to make.

P.S. Yours truly
a letter Henry L. Adams
of saying that but, which
you call him & answer as I don't know the person him

Boston Nov. 2nd 80

Mr Gerrington Dear Sir

Yours rec^d. with Ck from Lureau
of 294 and pay^d (349) Why does
everybody charge so high for off
color stones, we know they are very
cheap, I suppose it is just the
difference between buying and selling,
I seldom have a call for any.

I enclose H. G. B. bill for the off stones
Mr Pack says they charge for per car
much, weigh them and see if we are
right if so make them correct it.

I send a 6 Kt flat stone without
any instructions. Have lots all the
types and almost but there, and
those I return ^{transf} also set by accounts
with dia^d.

Yours truly
Henry L. Adams.

Boston Nov. 3rd 80

Mr Isaac Dear Sir

You promise me you
woud pay me something every
week on your account, which
is now \$400. and you have
not made a payment since
July 30th. and I have good
reason to believe you are able
to pay. and unless you come
and do as you agreed I shall
be obliged to take some other
course—

Yours truly
Henry D. Morse
for Morse diamond cutting Co

Boston Nov. 3. 1880.

Mr Curington Dear Sir

Yours recd. I return today
3 topazes & 2 dia^s for Beale, the
others I have sold, also send
a dia^s specimen cut for Sta
The turquoise I will keep un-
till tomorrow the customer did a
case to pay over 300 for one.
I may let him take one of the
small ones. business has been
quiet for a week. Now election
is over I hope it will be better
prices in London keep up high
and fine goods are scarce, so
they say—

Yours truly
Henry D. Morse.

Boston Oct 4th 1850

Mr. Worthington Dear Sir

I am glad you are going to try Whit. I hope you will make some good sales.

The price of these Cater-lays seems to me exorbitant, so I don't just advise buying. I have not had a call for them here since last fall, but I may have some before Christmas and in case I do prefer to trust to luck to get them, rather than have a stock on hand. The 6th dia^{to} is about the color which we have been buying for 85 to 100 all cut in good shapes, this stone looks out. Come out over 3 1/2 ft 4 with cutting^{to} 582 cost. allowing it to weigh 4 - would be 145 for 100 so you see it is no use to buy it, if it was white it would pay.

Yours truly
Henry Bullen

Providence for
Messrs. Hurd & Indick
Dear Sirs

We enclose herewith our
A/c for 1820 for Mr. Hurd, & Indick
their accounts, which please
to be sent in

Yours very truly
Henry D. Moore.

Boston Nov. 1820.

Mr. Verringer Dear Sir

Yours recd. with Mr. Smith's letter
of 2nd Nov. 1820. also paper of 27th
I don't care to suit any value for
other parties until I get a letter
with my own, as have a large
lot of our own stock to do first,
Mr. Smith will do it for them for
a less price than I can offer him.
The time out for Witham? can't
be kept? Shelly's return had been in
the shop a long time and much
suffered, it is now over.

I sent the chief pair 3/4 today
I hope you will make a success
of your trip to Phil^a and make
some good sales, it has been
quite hard.

Yours truly
Henry D. Moore.

Return 6th Nov
and what is left of Taylor's store, or
make no charge as the principal
was so much to them, although the
length of time,

Boston Nov. 8th 1880

Mr Gorington Dear Sir

Yours recd. I am sorry
you had such bad weather
for your trip to Phil.^a I had
hoped for some good sales there.

We are quite short of money
just now, besides Hedges & Shultz
we owe Knell a large bill past
due, we have been expecting to
get more out of our trade but
it is smaller than we calculated,
we must try and get notes from
all who will give them, as we
can get money on them, Johnston
balance is due today, he promised
all should be paid within the year,
cannot you get a good large note
out of Collins, or several small ones,
we need them very much as our
payments are large and sales small
some of the old stock at present
prices ought to sell readily now at
old prices,

Yours truly
H. C. Gillingham.

Boston Nov. 6th 1880

Mr Gorington Dear Sir

Recd. 6 ofals one of
which I hope to sell. It
is the first call I have had
for an ofal for a year.
Strong today, no trade
I hope try and get to N.Y. next
week.

Yours truly
H. C. Gillingham.

Boston Nov. 9/80

Mr. Garrison Dear Sir

Yours recd. with the following
notes 200 yds 200 to 375 lbs. L.
from J.H. Johnston 400 M. Mastell 367 1/2
B. J. Webster 204 to 2 1/2 1/2 1/2 all
of which we are very glad to get.
I don't see how I can have been
just now, as there can be no
other hanging which I hope to get
and might have if I was away.
I would like to see Mr. Johnston, but
am not a good judge of their value,
and think they could be sold
and would have to pay for them.
I suppose you have a good many
smaller sizes on hand. The cost
of buying lots of any kind is, there
always will be some drawback
about 2 1/2, and the profit will be
in them, the best will first.
As to price, we get some of further
advances in clover, so have
much may have been bought the
price must be higher. However
I believe in turning stock, and if
necessary to sell, we can rather than
carry the stock too long. I must
have it more to get frequently
as early the more sold, and we
also want a profit on the price
ought to give it to us.
Yours truly Henry D. May

Boston Nov. 9/80

Mr. Garrison

Dear Sir

Yours recd. with cash and
Johnston's 400 Cov. The stone from
Caldwell I cannot cut for her
at present, as we are overrun with
our own work. if you can get it
for 200 it will pay to buy it. I
don't get a 1/2 on the stone out of
it; but the spots would be in it,
the material is fine, and we don't
want sell even with the spots in.
If they accepted your offer of 200 I
don't see how they can back out
and under the circumstances I could
not raise it. When Deacon was here
he had some carbon powder at
60 cts per lb. if he has it now it
will take it all. Mr. Pary thinks
of going to New York tonight. but
he can't go with him. Mr. Pary
feels there are so many customers
coming constantly that he cannot
get along alone, which makes it
uncertain about my leaving. You
talk matter over with Mr. Pary
then if I cannot get away, we
could slip on here for a day.
Yours truly
Henry D. May

Boston V. M. 1880.

My Dear Sir

By way of New York, I am recd.
and believe you will find a list
of our prices, as near as we are
able - give in the different
quantities, as there is always a
great difference in the price of goods
of the same general quality, as the
preparation and cutting change the
values.

Best Quality	Second Quality
1/2 48.50	1/2 38.50
1/2 50.50	1/2 40.50
1/2 52.50	1/2 42.50
1/2 54.50	1/2 44.50
1/2 56.50	1/2 46.50
1/2 58.50	1/2 48.50
1/2 60.50	1/2 50.50
1/2 62.50	1/2 52.50
1/2 64.50	1/2 54.50
1/2 66.50	1/2 56.50
1/2 68.50	1/2 58.50
1/2 70.50	1/2 60.50
1/2 72.50	1/2 62.50
1/2 74.50	1/2 64.50
1/2 76.50	1/2 66.50
1/2 78.50	1/2 68.50
1/2 80.50	1/2 70.50
1/2 82.50	1/2 72.50
1/2 84.50	1/2 74.50
1/2 86.50	1/2 76.50
1/2 88.50	1/2 78.50
1/2 90.50	1/2 80.50
1/2 92.50	1/2 82.50
1/2 94.50	1/2 84.50
1/2 96.50	1/2 86.50
1/2 98.50	1/2 88.50
1/2 100.50	1/2 90.50
1/2 102.50	1/2 92.50
1/2 104.50	1/2 94.50
1/2 106.50	1/2 96.50
1/2 108.50	1/2 98.50
1/2 110.50	1/2 100.50
1/2 112.50	1/2 102.50
1/2 114.50	1/2 104.50
1/2 116.50	1/2 106.50
1/2 118.50	1/2 108.50
1/2 120.50	1/2 110.50
1/2 122.50	1/2 112.50
1/2 124.50	1/2 114.50
1/2 126.50	1/2 116.50
1/2 128.50	1/2 118.50
1/2 130.50	1/2 120.50
1/2 132.50	1/2 122.50
1/2 134.50	1/2 124.50
1/2 136.50	1/2 126.50
1/2 138.50	1/2 128.50
1/2 140.50	1/2 130.50
1/2 142.50	1/2 132.50
1/2 144.50	1/2 134.50
1/2 146.50	1/2 136.50
1/2 148.50	1/2 138.50
1/2 150.50	1/2 140.50
1/2 152.50	1/2 142.50
1/2 154.50	1/2 144.50
1/2 156.50	1/2 146.50
1/2 158.50	1/2 148.50
1/2 160.50	1/2 150.50
1/2 162.50	1/2 152.50
1/2 164.50	1/2 154.50
1/2 166.50	1/2 156.50
1/2 168.50	1/2 158.50
1/2 170.50	1/2 160.50
1/2 172.50	1/2 162.50
1/2 174.50	1/2 164.50
1/2 176.50	1/2 166.50
1/2 178.50	1/2 168.50
1/2 180.50	1/2 170.50
1/2 182.50	1/2 172.50
1/2 184.50	1/2 174.50
1/2 186.50	1/2 176.50
1/2 188.50	1/2 178.50
1/2 190.50	1/2 180.50
1/2 192.50	1/2 182.50
1/2 194.50	1/2 184.50
1/2 196.50	1/2 186.50
1/2 198.50	1/2 188.50
1/2 200.50	1/2 190.50
1/2 202.50	1/2 192.50
1/2 204.50	1/2 194.50
1/2 206.50	1/2 196.50
1/2 208.50	1/2 198.50
1/2 210.50	1/2 200.50
1/2 212.50	1/2 202.50
1/2 214.50	1/2 204.50
1/2 216.50	1/2 206.50
1/2 218.50	1/2 208.50
1/2 220.50	1/2 210.50
1/2 222.50	1/2 212.50
1/2 224.50	1/2 214.50
1/2 226.50	1/2 216.50
1/2 228.50	1/2 218.50
1/2 230.50	1/2 220.50
1/2 232.50	1/2 222.50
1/2 234.50	1/2 224.50
1/2 236.50	1/2 226.50
1/2 238.50	1/2 228.50
1/2 240.50	1/2 230.50
1/2 242.50	1/2 232.50
1/2 244.50	1/2 234.50
1/2 246.50	1/2 236.50
1/2 248.50	1/2 238.50
1/2 250.50	1/2 240.50
1/2 252.50	1/2 242.50
1/2 254.50	1/2 244.50
1/2 256.50	1/2 246.50
1/2 258.50	1/2 248.50
1/2 260.50	1/2 250.50
1/2 262.50	1/2 252.50
1/2 264.50	1/2 254.50
1/2 266.50	1/2 256.50
1/2 268.50	1/2 258.50
1/2 270.50	1/2 260.50
1/2 272.50	1/2 262.50
1/2 274.50	1/2 264.50
1/2 276.50	1/2 266.50
1/2 278.50	1/2 268.50
1/2 280.50	1/2 270.50
1/2 282.50	1/2 272.50
1/2 284.50	1/2 274.50
1/2 286.50	1/2 276.50
1/2 288.50	1/2 278.50
1/2 290.50	1/2 280.50
1/2 292.50	1/2 282.50
1/2 294.50	1/2 284.50
1/2 296.50	1/2 286.50
1/2 298.50	1/2 288.50
1/2 300.50	1/2 290.50
1/2 302.50	1/2 292.50
1/2 304.50	1/2 294.50
1/2 306.50	1/2 296.50
1/2 308.50	1/2 298.50
1/2 310.50	1/2 300.50
1/2 312.50	1/2 302.50
1/2 314.50	1/2 304.50
1/2 316.50	1/2 306.50
1/2 318.50	1/2 308.50
1/2 320.50	1/2 310.50
1/2 322.50	1/2 312.50
1/2 324.50	1/2 314.50
1/2 326.50	1/2 316.50
1/2 328.50	1/2 318.50
1/2 330.50	1/2 320.50
1/2 332.50	1/2 322.50
1/2 334.50	1/2 324.50
1/2 336.50	1/2 326.50
1/2 338.50	1/2 328.50
1/2 340.50	1/2 330.50
1/2 342.50	1/2 332.50
1/2 344.50	1/2 334.50
1/2 346.50	1/2 336.50
1/2 348.50	1/2 338.50
1/2 350.50	1/2 340.50
1/2 352.50	1/2 342.50
1/2 354.50	1/2 344.50
1/2 356.50	1/2 346.50
1/2 358.50	1/2 348.50
1/2 360.50	1/2 350.50
1/2 362.50	1/2 352.50
1/2 364.50	1/2 354.50
1/2 366.50	1/2 356.50
1/2 368.50	1/2 358.50
1/2 370.50	1/2 360.50
1/2 372.50	1/2 362.50
1/2 374.50	1/2 364.50
1/2 376.50	1/2 366.50
1/2 378.50	1/2 368.50
1/2 380.50	1/2 370.50
1/2 382.50	1/2 372.50
1/2 384.50	1/2 374.50
1/2 386.50	1/2 376.50
1/2 388.50	1/2 378.50
1/2 390.50	1/2 380.50
1/2 392.50	1/2 382.50
1/2 394.50	1/2 384.50
1/2 396.50	1/2 386.50
1/2 398.50	1/2 388.50
1/2 400.50	1/2 390.50
1/2 402.50	1/2 392.50
1/2 404.50	1/2 394.50
1/2 406.50	1/2 396.50
1/2 408.50	1/2 398.50
1/2 410.50	1/2 400.50
1/2 412.50	1/2 402.50
1/2 414.50	1/2 404.50
1/2 416.50	1/2 406.50
1/2 418.50	1/2 408.50
1/2 420.50	1/2 410.50
1/2 422.50	1/2 412.50
1/2 424.50	1/2 414.50
1/2 426.50	1/2 416.50
1/2 428.50	1/2 418.50
1/2 430.50	1/2 420.50
1/2 432.50	1/2 422.50
1/2 434.50	1/2 424.50
1/2 436.50	1/2 426.50
1/2 438.50	1/2 428.50
1/2 440.50	1/2 430.50
1/2 442.50	1/2 432.50
1/2 444.50	1/2 434.50
1/2 446.50	1/2 436.50
1/2 448.50	1/2 438.50
1/2 450.50	1/2 440.50
1/2 452.50	1/2 442.50
1/2 454.50	1/2 444.50
1/2 456.50	1/2 446.50
1/2 458.50	1/2 448.50
1/2 460.50	1/2 450.50
1/2 462.50	1/2 452.50
1/2 464.50	1/2 454.50
1/2 466.50	1/2 456.50
1/2 468.50	1/2 458.50
1/2 470.50	1/2 460.50
1/2 472.50	1/2 462.50
1/2 474.50	1/2 464.50
1/2 476.50	1/2 466.50
1/2 478.50	1/2 468.50
1/2 480.50	1/2 470.50
1/2 482.50	1/2 472.50
1/2 484.50	1/2 474.50
1/2 486.50	1/2 476.50
1/2 488.50	1/2 478.50
1/2 490.50	1/2 480.50
1/2 492.50	1/2 482.50
1/2 494.50	1/2 484.50
1/2 496.50	1/2 486.50
1/2 498.50	1/2 488.50
1/2 500.50	1/2 490.50
1/2 502.50	1/2 492.50
1/2 504.50	1/2 494.50
1/2 506.50	1/2 496.50
1/2 508.50	1/2 498.50
1/2 510.50	1/2 500.50
1/2 512.50	1/2 502.50
1/2 514.50	1/2 504.50
1/2 516.50	1/2 506.50
1/2 518.50	1/2 508.50
1/2 520.50	1/2 510.50
1/2 522.50	1/2 512.50
1/2 524.50	1/2 514.50
1/2 526.50	1/2 516.50
1/2 528.50	1/2 518.50
1/2 530.50	1/2 520.50
1/2 532.50	1/2 522.50
1/2 534.50	1/2 524.50
1/2 536.50	1/2 526.50
1/2 538.50	1/2 528.50
1/2 540.50	1/2 530.50
1/2 542.50	1/2 532.50
1/2 544.50	1/2 534.50
1/2 546.50	1/2 536.50
1/2 548.50	1/2 538.50
1/2 550.50	1/2 540.50
1/2 552.50	1/2 542.50
1/2 554.50	1/2 544.50
1/2 556.50	1/2 546.50
1/2 558.50	1/2 548.50
1/2 560.50	1/2 550.50
1/2 562.50	1/2 552.50
1/2 564.50	1/2 554.50
1/2 566.50	1/2 556.50
1/2 568.50	1/2 558.50
1/2 570.50	1/2 560.50
1/2 572.50	1/2 562.50
1/2 574.50	1/2 564.50
1/2 576.50	1/2 566.50
1/2 578.50	1/2 568.50
1/2 580.50	1/2 570.50
1/2 582.50	1/2 572.50
1/2 584.50	1/2 574.50
1/2 586.50	1/2 576.50
1/2 588.50	1/2 578.50
1/2 590.50	1/2 580.50
1/2 592.50	1/2 582.50
1/2 594.50	1/2 584.50
1/2 596.50	1/2 586.50
1/2 598.50	1/2 588.50
1/2 600.50	1/2 590.50
1/2 602.50	1/2 592.50
1/2 604.50	1/2 594.50
1/2 606.50	1/2 596.50
1/2 608.50	1/2 598.50
1/2 610.50	1/2 600.50
1/2 612.50	1/2 602.50
1/2 614.50	1/2 604.50
1/2 616.50	1/2 606.50
1/2 618.50	1/2 608.50
1/2 620.50	1/2 610.50
1/2 622.50	1/2 612.50
1/2 624.50	1/2 614.50
1/2 626.50	1/2 616.50
1/2 628.50	1/2 618.50
1/2 630.50	1/2 620.50
1/2 632.50	1/2 622.50
1/2 634.50	1/2 624.50
1/2 636.50	1/2 626.50
1/2 638.50	1/2 628.50
1/2 640.50	1/2 630.50
1/2 642.50	1/2 632.50
1/2 644.50	1/2 634.50
1/2 646.50	1/2 636.50
1/2 648.50	1/2 638.50
1/2 650.50	1/2 640.50
1/2 652.50	1/2 642.50
1/2 654.50	1/2 644.50
1/2 656.50	1/2 646.50
1/2 658.50	1/2 648.50
1/2 660.50	1/2 650.50
1/2 662.50	1/2 652.50
1/2 664.50	1/2 654.50
1/2 666.50	1/2 656.50
1/2 668.50	1/2 658.50
1/2 670.50	1/2 660.50
1/2 672.50	1/2 662.50
1/2 674.50	1/2 664.50
1/2 676.50	1/2 666.50
1/2 678.50	1/2 668.50
1/2 680.50	1/2 670.50
1/2 682.50	1/2 672.50
1/2 684.50	1/2 674.50
1/2 686.50	1/2 676.50
1/2 688.50	1/2 678.50
1/2 690.50	1/2 680.50
1/2 692.50	1/2 682.50
1/2 694.50	1/2 684.50
1/2 696.50	1/2 686.50
1/2 698.50	1/2 688.50
1/2 700.50	1/2 690.50
1/2 702.50	1/2 692.50
1/2 704.50	1/2 694.50
1/2 706.50	1/2 696.50
1/2 708.50	1/2 698.50
1/2 710.50	1/2 700.50
1/2 712.50	1/2 702.50
1/2 714.50	1/2 704.50
1/2 716.50	1/2 706.50
1/2 718.50	1/2 708.50
1/2 720.50	1/2 710.50
1/2 722.50	1/2 712.50
1/2 724.50	1/2

Boston Nov. 13th 1880

Mr J. D. Pennington

Dear Sir

Yours rec^d. I have sent
all the cat-eyes by Rudolph
tonight, and think you had
better try them all first in
New York, and then if you are
not able to sell all, I will
take one or two in case they
should be enquired for here.
I seldom have a call for them,
we will send OK for Wickham
in a few days, not much doing
since election - prices seem very
high on all the stones shown
here, I took a pair of fine stones
of Rudolph of 5 Kts at 195 for Kt
and not repaid return at that,
Parents not have paid such a
price had it not been that I
had some of that size, then he
took a 3 1/2 stone of me at 175
for Kt. which was equally fine. -
but I got it cheap and made a
profit on it In trust
Wm. D. Moore.

Boston Nov. 12th 1880

Mr Pennington Dear Sir

Yours rec^d. with OK sent
from J. S. Thallup. And we send
you OK 600 for Wedges & OK 1000
for Lems. The Cat-Eyes I propose to
send by Rudolph tonight if he goes
I thought best to send all, and
let you fix the prices on each
one, and then let me have say
two to show to any one who
may happen to be after one here.
I am too busy to do the stone for
Randel at present. my own work
is urgent. I saw Mr. Pray this
morning for a few minutes, he
said you are to try Collins for
his notes to balance ac so we
could use them as collateral,
it would help us very much.
I hope you will not lose an
opportunity to sell from our
stock, as we must reduce it
largely in the next 60 days.

Yours truly
H. W. D. Moore.

Boston Nov 16th 1880.

Mr. Vermington Dear Sir

Yours recd. with Mr. Merricks' \$3.50. You are a sales - I don't think you can get a profit on the last two cats. \$500 at 30 & 60 which has his price, I am sorry Mr. M. was not pleased with his stone, it won't not be made for heaving and have it as fine, the only way to have it heaving, would have been to have left it large and then it would have been unsatisfactory in brilliancy, it must be made of a certain weight to be fine, I supposed as Herbert said as we could afford, if not we will send Chick.

I send a small garnet which I want matched with two others in color and brilliancy, it is for a three stone ring, if the center was a triple saxon it would do, send them soon if you can get them, the color is important, and I know personally,

Yours truly,
J. C. Green, Jr. & Co.
I have a few 14 stones which are very good, can you find a stone

Boston Nov 13/80

Mr. Vermington

Dear Sir

Yours recd. with pays 30 & 353 And cash statement also the bill from Herbert which I diff. you on his ac, will send your hope tomorrow. If you can get goods from day and sell them before buying it will do, but it won't take to see any stone you may think of buying before you decide, as I might supply them from stock here which would do more good, as I am anxious to sell our own stock first. I shall buy nothing except to match stones we have and 1/2 the other stones which we must have, the 14 stones should be today of holes he asked for by the 14, and many have stones in them and some fine ones, for about \$63 which is cheap in comparison with the price but it is a fact and that they might be very good.

Yours truly,
J. C. Green, Jr. & Co.

Boston Nov. 18. 1880.

Mr. Warrington Dear Sir

Yours recd. with 30¢. I
hope I shall see the only
Miss's, as if fine have a fine
rich Customer I show it to.

Hoped you will be able to get
notes from Collier tomorrow as
Tuesday night is ~~our~~ discount day
and we want to know some
money of the Bank on that day.

Business is quiet here. But
there has been several importers
here this week and say they all
did well. Bass gets \$15.00 over to
the different dealers, and if the
others did well then must
have been a lot of dis. I sold
him — hope you will be
able to come in for a day or
two.

Yours truly
Henry D. Morse.

Boston Nov. 18. 1880.

Mr. Warrington Dear Sir

Yours recd. with D.V. note and 35¢.
137 of sales, I was interrupted in getting
that I did not get time to write
I am sorry for the loss of it and will
send D.V. a check soon. I charge for these
game's 30¢ each retail, some of the poorer
and more common colors 15¢. I hope
you will still charge lot to show, but
it might not be to have him select
at 100 or 105 and keep the balance
over 10, as in my opinion (as lots
30) 30¢ per lb. added for selection of
a few atoms is no near as good as the
selling of a lb. a small paper.
Major was he yesterday with
a fine lot of 30¢, but he won't
let me select 10¢ there as per lb.
and he is right although I don't
select when I get a chance at
10¢ per lb. which I know does not
pay the dealer one cent of profit
being him with a lot of
underweight stock.

Yours truly
Henry D. Morse.

Postville Nov. 22nd 80

Boston Nov. 20th 1880

Mr. Thompson

Dear Sir

Your rec^d with an account showing a balance 457.19 in our favor. An account from our books cannot determine the amt. due us, we can only give you the amount of stock which you ought to have on hand; your sales will determine after deducting the amt. paid us, in case you have sold parts of lots, weigh the balance, and then we know much of it we have rec^d. Say for, whatever the balance is, the amt. due us. I hope you may make a sale to your Virginia City man, but if not rec^d by the time you get this letter, better return them. You also have an option for pair 13 1/2 lb No 20. 2500, if you think them too fine for your market send them else, as they are sold here and at a larger price, did^d are much higher, which makes your stock below the market value, which ought to insure large sales.

Yours very truly
Henry L. Brown.

Mr. Thompson Dear Sir

Your rec^d, with 3 notes from Collins amounting to \$80, and a receipted bill for Watches and Horol^y tool for ch^{ar}l^s scribble, When there are lines or scratches on dia^d? it is caducous on the part of the workman, as they always polish with a waxy surface, and to make them smooth they move them a little backward & forward until the scratches are gone. — We bought of Helling & Baidel 126.52 yesterday to help you out, in our order \$5.41, also if you have gone beyond what they owe I want to try and return a part, remaining hard today.

Yours truly
Henry L. Brown.

Boston Nov. 22nd / 80

Mr. Herrington Dear Sir

Your m^r Bass told me
Bemis wanted such a pair,
but he has not the courage to buy
such a pair unless they are first
sold, I shall not recognize
them if I happen to see them.

I am find out, from Rudolph
who bought that ruby which he
had from Thomas Omerston,
the reason of my asking is, that
my customer here wrote to me to
say that he had found a ruby
and bought it, and I thought it
might be that ruby and sold by Bemis.

The large pair will be here
the first week in Dec^r. also
the large single stone. I hope you
will sell it this fall, as die^s
have advanced so much we ought
to get a good price and a sure
sale.

Yours truly
Henry D. Morse,

Boston Nov. 22 / 80

Mr. Clark Dear Sir

Your m^r we telegraphed
you that we wrote to Mr
Cook for Ruby, the setting
and dia^s, we cannot sell
at the \$50. as they cost us
\$50. and we can use them
for another stone. I am glad
they did not accept my offer
for the 123 stones as I have a
plenty for the present.

Yours very truly
Henry D. Morse.

Boston Nov^r 23^d /80

Mr. Carrington Dear Sir

Postal note, I have
nothing special for today,
having a few retail sales and
quite a number looking around
to see what they can find
for Christmas, I have several
large stones which cost about
100 per lb, which I want to
match so as to be able to get
rid of them before Christmas.

Yours truly,
Henry D. Morse,

Boston Nov^r 23^d /80

Wm. B. Green Dear Sir

Yours of the 18th is recd. and
in answer say I can furnish
you a pair of fine white and
hell matched stones of 1Ks ea
all set in fine gold Earrings
for \$250 or more, extra fine \$300,
a pair of similar descriptions
of 3/4 Ks each \$175, extra fine \$200.
There will be a perceptible dif-
ference between the two sizes
I shall be happy to receive
your order for a pair.

Yours very truly
Henry D. Morse,

Boston Nov. 24th 1880.

Wm. Brewster Esq. Sir

Yours will with cards ok
\$1.90. and pages 39 & 38.

I, entirely agree of our cats eye to
\$1.00 & 48 for 60, which is about
\$2.50 per doz that was that fine
dark color, round, Rudolph said
it was the finest of the lot, and
he had it out at 20 per doz.

I think you can get for
the smaller light ones over 50
per doz, and unless you get
at a low price for the largest
dark ~~eyes~~ as shall be excluded on
the lot. I have a retail customer
here who would like to see the
lot, and I think it would have a
chance to sell him one or two,
but I want you to put the wholesale
price on each, as the retail profit
is late for myself. He first thought
of calling on you in New York, and
told him I would give him a
letter to you, in such cases you
must add my retail profit of

20 per cent to the wholesale price,
as I never let retail customers
have goods at wholesale prices.

If you give them on together
I will show them to about three
of my customers in the course of
a few days and then return them
to you, perhaps retain one hour.
I will try and arrange to send
about a dozen, if possible, if
not, if can in a day or two.
Our payments have been large
and receipts small, I want
a pair of E Ring cases like drawing
next to the largest size, I don't know
who makes this pattern, Day, Clark
or Mayhew Leonard & Hamington. I think



Col. J. P.

Yours truly
Wm. Brewster.

Boston Nov. 26th 1880.

Messrs. Young & Smith
Dear Sirs

Enclosed please find
a for \$85.00 being the
balance of ac after deducting
our bill. Please receipt
bill and return by mail
and oblige
your very truly

Wm. D. Morse

For American India, Cultiv. Co

Boston Nov. 26/80

Mr. Clark
Dear Sir

Yours recd. with B. & S.
Check for duly I enclose
herewith \$5.00 Commission on
which I hope is satisfactory

Yours very truly
Henry D. Morse.

Boston Nov. 26th 80

Miss^{es} C. M. Smith

Dear Sirs

Please find enclosed two
checks to your order amounting
to \$1462.00 for Bill of Pearl,
~~bought~~ ~~August~~ April 10th 1880
for which please send receipts

Yours oblige

Yours very truly

Henry Dillman

Boston Nov. 26th 1880

Mr. Verrington Dear Sir

Your rec^d with pay 361, 1/2, and 2, 3 & 4 letter to you. We have sent him our check today. The Gamets you sent are of the same color as most of those I had on hand, it was that peculiar shade they wanted, so there I know will not answer. I also rec^d the ring from Clark and sent him a ck of 5, 00 com^o for selling the ruby. he said his com^o was 1/2 pr ct on business in N.Y. but I thought it too small on a small sale, so I sent 2 1/2. You have a pair 8 3/4 46 No (535) which I should like unless you have a customer. I have just sold the only large pair I had of off color, you also have pair (569) 3 1/4 off color which I think I can sell, I sold pair on Wednesday 7 1/2 white - trade is improving
Yrs truly
Henry Dillman

Your order, with two types
 by Spiller, also the cones from Mrs
 M. L. St. which are one size too
 small, please send on Monday
 the next larger size. I agree with
 you on making quick cash sales,
 but in comparison with the rest
 of the lot I don't see that you get
 the best on that alone. I am
 not giving you my judgment, as
 I fully believe that you will be
 able to sell some of them before
 you get through at less than the
 discount on the list price, however
 I know you will try for a profit on
 the lot, and hope you will get it.
 If you will send any of that to report
 what I can alter and make worth
 to send them along.

Dear Sir

Your note of the 27th inst. has been
received. I am sorry to hear of
the loss of your horse, but I believe it
is better than the loss of a life.
I am sorry to hear of the loss of your
horse, but I believe it is better than
the loss of a life. I am sorry to hear
of the loss of your horse, but I believe
it is better than the loss of a life.
I am sorry to hear of the loss of your
horse, but I believe it is better than
the loss of a life. I am sorry to hear
of the loss of your horse, but I believe
it is better than the loss of a life.

Yours truly
Henry C. Allen

Boston Nov 30th 1880.

Mr. Huntington Dear Sir

I am sorry to hear of the loss of your
horse, but I believe it is better than
the loss of a life. I am sorry to hear
of the loss of your horse, but I believe
it is better than the loss of a life.
I am sorry to hear of the loss of your
horse, but I believe it is better than
the loss of a life. I am sorry to hear
of the loss of your horse, but I believe
it is better than the loss of a life.
I am sorry to hear of the loss of your
horse, but I believe it is better than
the loss of a life. I am sorry to hear
of the loss of your horse, but I believe
it is better than the loss of a life.

Yours truly
Henry C. Allen

Boston Dec 2/80.

Mr. Warrington Dear Sir

Yours recd with diamonds from
allies, it is a very large stone
for a ruby, and also seldom seen
so large, the color is not quite
deep enough to suit me, I will
show it to me or two men and
they can make a sale if possible,
the customer who I have been
looking for a year has been
supplied, what Mr. Rogers Mr. Park
wrote to me, but I don't think there
is much to be made out of that way,
I don't suppose he wants buy till in
the case of anybody, you can tell them
I have from Mr. W. and I can show
a lot of large rubies if you have
a chance to sell them, perhaps the
dealer there may want to pay more
than I could get with some
may have,

Yours truly

Henry Phillips.

Boston Dec 2/80

Mr. Warrington Dear Sir

Yours recd with Cash &c
and paper 363p 364p. I did not
give Revere, Co any first class
ones, — I have no more like
it to the 1st, and whenever there
are sold I shall never buy, or
buy any more except to fill an
order, My time is worth too much
to bother with them, I have
picked up a few stones here by
selecting from lots, and got them
cheap. Recd your telegram, shall
be glad to see the Ruby.

Don't think I have much
chance on the Cat-Eye here,
I saw Collier but pain for nothing
kept it will be no, don't let him
get his as too large again, try
and get him to pay as he goes
along.

Yours truly

Henry Phillips

I S.
a Randolph if he keeps the large stone
and a Bantel if he do for to Bantel

Boston Dec 6th 1880.

Mr Pennington Dear Sir

Your recd. with pages
388 & 389, Your arrangement to cut
and sell the Sapphires for half
profit is much better than
battling out a large sum on a
venture, the two pear shapes you
bought of Withham I hope you
will sell to Bureau, as such
shapes are not very salable
here, 70 for the yellow one seems
high, but perhaps the other is
cheap enough to make up the
difference, I intended sending
you the Cat's Eye tonight, but
did not have time to get them
H.

Yours truly
Henry Dillmore,

Boston Dec 4/80

Mr Pennington Dear Sir

Your recd. and glad you
made the sale to Bureau, I will
attend to the mounting when it
comes. Hope to receive the large
stones next week. Martin of
Fitchburg was here and wants some
cheap prices from 3 to 6 kts take
in some of the Louis and other
diamonds and try and sell him
some if you can, I returned
the large stone with spot, as
to make it a perfect stone the
best would be too great to make
it pay, the color is very good
but not perfect, hope you
will work off a lot of goods
this month, I gave today the
Star Sapphire today —

Yours truly
Henry Dillmore.

Boston, Dec 8th / 36

W. Yerrington Dear Sir

Your note, I cannot
furnish for it stones at 60
cents I am buying every day
and paying \$6.25 to 64, and
cannot buy fine ones for any
less, and not all perfect at
that, and other sizes in the
same ratio, in lots they are
much cheaper, but if I should
buy a lot, one tenth would be
fine and sell at once, if they
could be sold for 10 pr ct advance
on lot price, when they are worth
30 to 25 pr ct more, then the
other 9/10 would remain on hand
or be sold at a loss, that is my
experience on lots, the pick is
the cheapest at 25 pr ct more,
I am working on two lots of 4
and 1/2 & 7/4, they will not be
done for some time, and I don't
like to break into them, and if
I did, could not sell for the

Boston, Dec 7th / 36
W. Yerrington Dear Sir

What note I saw the
you are buying, it is on solid
stone has been received since
here today, with large white
faint had some fine gold, then
does not seem to be much of
it, a quantity of dirt by what I
see here, and all your anxious
to sell, I have returned the note
you by R. M. tonight, he told
them here today, and says he
thinks they will bear larger price
than it put on them, I showed
him the large R. M. and he seems
to know about it, and said it
belongs to a private party, and
he thought it could be bought
for 25 or a little more, don't
you think an offer of 25 or 26
being it, I have not got at my
calendar yet, I have written to him
but he has not called yet,
I shall write you the day after
I am here for you to be and
let it match. Yours truly,
C. M. Yerrington

prices your customers could
like to buy for, as I will pay
from myself, they will find
as the dealers get educated
they will have to pay for
picking all it is worth.

I sent by Southam
all our large stones which
I had on hand, hope you
can sell some to other
dealers to match some of
theirs, I had rather sell the
big. I put the cost and
the selling price on the paper

Yr truly

Henry D. Moore

I have not seen a finer pair
shown here, and even not as
good as 300 per lb.

The lady, I have not seen any
customer yet it puts him as
soon as it sees it, I think he
must be away otherwise he
would have been in, I should
not dare to pay such a large
price for that stone to put
it into stock, as such stones
are slow, my opinion is that
2500, is about a fair value
and if I can't get it for say
2000 I think I would buy it
but am not prepared to offer
3000, the color is not dark enough
for that price, I hope the C. Eng
will go before Christmas, have
not seen the large stones from
Cal. yet.

Yours truly
Henry Dutton,

Boston Dec. 9th 1850.

Mr Pennington Dear Sir

Yours note with ch from
Collins Wet and ac sales, I
don't know why they sent me that
ticket, from the deposit Co, I have
no interest there, I do hope you
will be able to sell a lot of
goods this month, there has
been several dealers here, and
their stocks of 12 3/4 & 10 stones are
very poor and prices high, they
are charging 60 per lb. for which
I say an not worth 48 in a
fair comparison with those sent
you, If 12 to 16 per lb. and not
one fine stone in the paper, and
white pairs of 5 to 8 lb 200 to 300
per lb. I sold my last large pair
of 6 lb. very fine, at retail, I wish
I had another such a pair, it
cost me less than 200 per lb.
If you find you can't sell the
5 1/2 better let me have it as I
may have a chance at retail

Boston Dec 10th 80

Mr. Livingston Dear Sir

Yours recd. with page 369
You call for an extra 6 Kpr.
I have just sold the only one
I had and have asked Toby
to see if Eisenmann had another
as I want one for my retail
trade, extra fine Stones if I can
sell for good prices; I have a
pair of Stones 1 Kpr. Specimens
they cost me about \$300 the pr
but they are steepness, one I
have got to sharpen the gristle
a little, then they will be all
right. do you think you can
get \$400 for such, I never had
better; Toby sold one Nov. 5th
2 1/2% we will return the balance,

Yours truly
Henry D. Morse,

Boston Dec 9/80

Mr. Karsheimer
Dear Sir

I send herewith enclosed
a note for bill of Dec 8
for \$400.00, please
accept and return

And oblige
Yours very truly
Henry D. Morse

Boston Dec 11/50

Mr. Worthington Dear Sir

You rec^d with page 370
and small dia^s & Opal, I hope
Collins will let the pair they
can't be lost in N.Y. I wish
I could keep the ruby until I see
my customer, I think he may
be home Monday but not certain,
the owner will do better if I can
sell without buying. You did a
splendid thing in the American
Sapphires, I am satisfied with
half a profit without any outlay.
We send you tonight a fine Grand
pair 6 Kts which I got of Birmanian
had to pay him 236 p^r Kts hope
the customer you had will pay
260 which will give 10 p^r ct. -
also sent dia R. B. & B. 11 things, one
for Taylor, bal of Star Sapphires lot
of yellow dia^s from Van Buren,
and dia to match with two others,
9au B. 5 dia^s cost 30 & 35 a pair were
bought a month ago.

Y^r h^l Henry D. Morse

Boston Dec 11th 50

Miss^{rs} Messels, Ludeke
Dear Sir

Rec^d 4 Large piers
this morning, The pair
7⁶⁰ we will keep at 6.00
I understood the price 17⁰
instead of 17⁵ as mentioned
in your letter.

Yours very truly
Henry D. Morse.

Boston Dec^r 18th 1880.

Mr. Gorington Dear Sir
Gave me, with \$127²⁵ and
Paper 378 3/2. and two does from
Leroy. I wrote paper to buy the
one which has the imperfection
under the girdle, which is the
lightest of the two and is the one
which belongs to Leroy. Weight 3 1/2 lbs.
asked him the lowest price for it,
it matches one I have and
is a better pair with mine,
we are fixing the girdle of one of
that fine pair, will send them on
when done, I would like to see
some of the finest of the Cotton
Stones, Retail trade is good with
me,

Yours truly
Henry D. Morse.

P.S. I have sent Messrs. Henders check
for balance due them up to Nov^r, according
to their statement. It includes quite a number
of purchases for your Office, which you
can adjust on your books.

Boston Dec^r 18th 1880

Mr. Henders & Co.
Dear Sir

Enclosed you will find
our check to balance of our ac-
(according to statement) to
Nov^r 1st. The setting
of the pair which we have
just let us shall return,

Yours very truly
Henry D. Morse

Boston Dec 14th 1880

Mr Gorington Dear Sir

Yours rec^d. with cash ac,
As for the large Ruby, I don't
think I can ^{to} pay out 2000
I will pay that, but if I
can keep it a few days longer
until I can see a man
who I think may buy it,
and in case I can sell it
in that way I will be willing
to pay a much larger price
for it, but to buy it for stock
and carry the interest along
I must buy such a stone cheap
or else I prefer to take my
chance of finding such a stone
when a customer turns up.

Yours truly,
Henry Dutton,

Boston Dec. 14th 1880.

Messrs Messels & Ludeke
Dear Sir

I have a customer who
wants to see a handsome Gold
Brooch with dia^d & Soft hints
to cost ^{me} about 225 to 250. if
you have such on hand please
send me two or three in success
and I will try and make a
sale

Yours very truly
Henry Dutton

P.S.

I will return at once
if not taken - Your protest
not? Dear Sir came all right,
wrote like to see Ruby -

Boston Dec. 17th 1860.

Mr. Herrington Dear Sir

Yours recd. with Stan's Ch.
for 140, I returned the fancy stones,
also the large Magic topaz, as
your chance of selling them is
far better than mine & here,
I showed them but no one ca-
prehensive enough to pay the price.
I also return the large ruby in
a card from Waldo Adams & Co
the Diamond who is president
of the Adams Exp. Co. (the old gen-
eral the young one) Adams says he
thinks he might buy the Ruby.
Show it to him at 1400, then
if you sell it, buy as cheap as
you can, I cannot afford to
carry a stone so expensive,
they don't sell very often, and
even at 2000 I might regret
buying it, it is much easier to
than to sell, and I don't believe
in carrying a stock of fancy stones
with a few exceptions.
Yours truly, Henry D. Allford.

Boston Dec. 17/ 60

Miss^{es} Messels & Lusk
Dear Sirs

I was obliged to
return the bracelet, it
being too expensive for
the Lady, could have
told me if I could have
got the right thing.

Yours truly,
Henry D. Allford.

Sund dia & Ruby ring,

Boston Dec. 18th 1840

Mr. Amington Dear Sir

Your note with page 36
the children of whom you speak
is a son of my brother's wife,
who was a widow with two
children when he married her.

We have had no H to send yet
we are cutting on a lot and
and hate to break into them
until they are all dead,
they are fine, and not high,
We should expect and worth from
\$6 to \$8, price \$4, good etc —
I may decide to break into the
lot if I do I will send you some,
I enclose a few Shanty bill of
May 24th —

Yours truly
Henry D. Morse.

Boston Dec. 18th 40

Mr. Thompson Dear Sir

The Large Tons came
safely to hand yesterday and
we put them to New York.

The ~~sax~~ pair I hope you
may sell, but the prices
having advanced so much here
that we think we could get
a larger price now, however
we shall be glad to hear you
have sold them, all your
stock at the prices given you
is below the market, so you
ought to be able to make
a good hole in the stock
this month, business here has
been good with me,

Yours very truly
Henry D. Morse

Boston Dec^r 22/80

Mr Gerrington Dear Sir

Yours rec^d with thanks.
590---532-537---also the Ruby
which I have shown today,
and my customer says he will
consider it and see me tomorrow
as for the Alexandrites I do
not consider them good work
to carry, one or two may sell
at a profit, to some one who
buys them for the curiosity, but
they never will be a saleable
stone, and if we should get one
one left on hand which would
not sell it would wipe out all
the profit you would ever make
on them, it is much safer
to let Wickham carry them, and
he will let you take them in
sums whenever you have a
customer and can sell them for
a commission, the sale of one or two
does not convince me they are
sure sales, why don't Allen get
up a paper wheel to shape topaz
Yours truly Henry D. Morse.

Boston Dec^r 24/80

Mr Gerrington Dear Sir

Yours rec^d, I did find
the card to Hinman, and
if you will find the card
I think you will find it
inside. I put it in before I
sent the letter in, I don't
think it would have made a
difference about keeping the
only one another day. I have
a customer who wants to see
that green topaz, Rec^d,
Callum Ch 1300 Wards do 300 an
page 377 & 378. -- Hope your
labor will be rewarded with
some large sales -- I am
very busy in the retail line.

Yours truly
Henry D. Morse.

Boston Dec. 28th 1880.

Mr. Herrington Dear Sir

Your rec^d with \$78.45 p^r
and Ch^g 250 S. D. Trans. with paps
381, 382 - Your letter of the 20th
did not arrive until today,
it was mis-carried to Baltimore
in rec^d. Sent in Ch^g of 200 in its
Collins Notes are dated Nov. 19th
1, 2 & 3 mos. - Have been
very busy every day until today
the stores are crowded but I
think they have got through the
buying of dia^d. and are attending
to small things.

Yours truly
Henry D. Morse.

P.S.

Collins Notes taken all discounts and will be
sent on for collection about Jan.

Boston Dec. 28th 1880.

Miss^{es} Henssely, Ludahe
Dear Sir

I rec^d. the pendant for
the only Bunch, and I must
say it was the poorest job
I have had done in ten years.
I was so ashamed of it that
I could not send it home to
my customer, and wrote a letter
of apology instead, in the
first place the ornament
was sunken, instead of being
raised like the bunch, then the
roses were of poor quality, and the
setting of them the worst I ever
saw, then the pendant was
being the opposite of my order
and the chain holding it of
too soft and cheap quality.
it was a great disappointment
as I expected an extra fine p^r

Yours very truly
Henry D. Morse

Boston Dec 24/80

Mr. Verrington

Dr Sir

I am red with Green
Saffron and Ch. of No.
nothing else of importance
I am working on the Ruby
with my Customer, he has
promised to come in about
it today, I think he likes
the Stone but talks about
pigeons blood being the color
he wants.

Yours truly

Henry P. Brown.

Dear Sir,
I have had a letter that you
will be out here in
early, I may not see it is
although have a chance to
do so, if not, at I will
return it and give him a
chance to buy them.

About cutting Saffron, it
will take a popular to do it
in a day, cutters don't understand
it, but not to be a good one,
don't believe I shall get the
ruby as the man did not
come in as he agreed on price
as the chance looks slim.

After Jan. 1, you had your
by and get on here for a day
or two, as it is doubtful if
I can get any.

Yours truly
Henry P. Brown.

Boston Dec^r 28th /80

Mass^{rs} Messrs, Loring
(Dear Sir

I have sent by express
today the Brooch with the
pendant, and a pencil
sketch, showing how the
glass is to be in the back.
if the stone was not quite
so thick it would give room
for the glass, by having the
golds come a little below the
bottom of the stone, I want
the spray of forget-me-not to
cover the stone as much as is
possible, and raised, and filled
with roses set as well as they
are in the brooch so it will be
a good match - and the chain
connecting with the brooch to
be handsome & yet tiny.
Henry D. Allon.

Allen Dec^r 28th /80

Mrs. Kimball

I have resented
the two pairs by today's express
one weighing 9 1/6 fine, perfect
but rather thick, this is the
smallest pair in appearance
and the price \$200 - not in
any way you may wish,
the other pair weighs 5 3/16
are much larger in surface,
and "wonderfully fine" perfect
price \$320 - as you will
see the weight is no criterion
of value, as I think the pair
at \$320^{although much lighter} are fully as cheap
and I believe the finest pair
to be found anywhere. The
price of 3/4 stones will range
from \$65 to \$80 each, and 1 1/2
from \$100 to \$135 each, trusting
one of these pairs will meet your
approval I remain
yours truly, Henry D. Allon.

Boston Dec. 23/80

Mr. Harrington. Dear Sir
Broom me, with postal
order yesterday, and also today
at N. H. Saxton 150 Yarns & Spence
No. 34. If I could find a good
episay, and you thought we
could keep him busy, it might
pay to put him into my shop,
and then get up a paper wheel
to do the work, but it requires
a skillful workman, we will
post. If taking stock until Feb.
it will accommodate better,
I would not care for any new
unless they were fine, I can
use a plenty of medium now.
I send you the only pairs I
have sunset with the cost, for
you to use your judgement, get
10 to 15 per cent if you can, but
and will even for less, if necessary.
There is one my wife's pair -
I bought them cheap for such work
stuff. You ought to buy them, I
also return pair & virgin alone as
you sent to me, Yrs truly, H. W. Harrington

Post. Office

Mr. Harrington

Enclosed please find
an check for \$50 in
payment of enclosed bill
which please receipt and
return by mail.

and oblige

Yours very truly,

Wm. D. Harrington

Boston Dec 31/80

Mr Yerrington Dear Sir

Yours recd. with ck \$443
and pay 88%. Recd. Telegram
announcing sale of large pair
which makes me happy. hope
the single stone will go soon,
when we can get together
we will talk over the cutting
of the sapphires. — We are near
the end of some of our parcels
which we have been cutting,
Sondheim says if I will
make the price right he
will buy some of the lots.
I will try him as soon as
they are ready. then if he don't
buy you can show them to
others afterwards, I shall try and
send them to you next week.

Yours truly
Henry James,

Boston Dec 31/80

Mr Yerrington Dear Sir

Yours recd. with pay 88% 36
and ck \$443 & 143. As regards
the single stone we never have
heard anything from you about
cutting it, it is becoming
less and less likely to give a ck.
for the same body with expense
of packing. The same Ruby I
claim today by express. I failed
to place it, I tried very hard
I am sure but no go —
I shall try to get 1/2 out of
Bickham dia? if possible, I
think it possible it may go
below that, it is only 1/2 in in
thickness which is about the
thickness of a coin 1/2, as shall
send it as heavy as possible and
have it fine? — my best
today I agree to leave —

Yours truly
Henry James.

Boston Jan^y 3/21

Mr Yerrington Dear Sir

No letter rec^d. have sent
you by express a sapphire from
Coldwell to be improved, his
letter is with it. send it to
them direct when done. I
have also sent a Specimen
old blue stone which I have
just rec^d from one I sold
during the war. I have a
friend here who wishes to buy
it, my price to him is \$600
and I tell him it would bring
that price at wholesale in
New York. So I want you to
see what the dealers would ask
for a mate to it and write
me, so that will decide him.
I also send pair and a fine
kt stone which we cut from
another stone it cost high as
stones made on large st^s, yet
\$50 or more if you can.

Y^r friend
Wm. Dutton

Boston Jan^y 1st 18.

Mr Yerrington Dear Sir

Yours rec^d. with check
30.25 - 200 & 100. The price
of sale of my pair you had
better send in a check on me
as for Rough are are working.
a parcel of \$1000, and have
sent rec^d. another of 2000 so
you see we have a plenty for
the persons, my only anxiety
is about selling them before
the interest stands all the
profit. Weather has been very
cold here for a few days, so
am not much business,

Yours truly
Wm. Dutton

Copy, see Jan^y 1st

Boston Jan^y 4th 1881.

Mr Gorington Dear Sir

Yours recd. with pay 388
G.D. Adams & Co 3000. Sent on 500
with cash statement. We
have so much sought to pay for
now that I don't feel like
buying any more until we
have made a hole into them.
The green Sapphire which you
sent I was showing to one
of my customers today. He thinks
the price too much, what
could you get out of Russell & D
for such a stone, or any
other dealer, as I don't
want to charge an unreasonable
price for it. We sent Brull
a ck today for two bills of Apr
3 and 20th. 459.84 & 162 -
Caldwell telegraphs me to hurry
the Sapphire. I intended to telegraph
to you but forgot it.

Yrs truly Henry D. Morse.

Boston Jan 4. 1881.

Mr D. W. Morse

Dear Sir,

Enclose herewith check on

your order for six hundred and twenty
one ^{7/16} dollars in payment of your
bills Apr 3 - 459.84
" 20 - 162.
\$ 621.84

and the following notes

Dec 6 - 7 months -	1755.29
25 - 6 "	1755.29
25 - 4 "	2235.13
	\$ 5745.71

in settlement of your bills, as follows

Sept 25	2335.13
Oct 26	109.37
Nov 1	3239.21
4	32.
18	250.
	5845.71
less our bill Sep 27	100.
	\$ 5745.71

We have placed the notes at a little
beyond the time again, as the
giving conflicting with other payments
and as an unwilling to pay interest
and the other time, please send
receipt and oblige

Yours very truly

Henry D. Morse,
for J. A. Cutting & Co.

Boston Jan^y 6th 1881.

Mr. Yerrington Dear Sir

Yours no^d, with L. W. Allen
ack for \$1100. & J. V. d. 25th we are
pages 359, 390. I am glad to
hear you got a report on my
blue diamond, if my customer
don't take I will let you try on
it, but I think he will try it.
I won't not buy the specimen
of Stan, but tell him you will
try and sell it for him, then
we will be safe on it. I
enclose a ck to pay a bill which
I bought of J. of one time when
I was on there, he must have
forgotten it.

Yours truly
Henry D. Morse.

Boston Jan^y 5th 1881

Mr. Yerrington Dear Sir

Yours no^d, with Wards ck
\$1200 & Martins \$150. I am
glad you were able to pay the
\$150. would be worth over
\$650 as it will make him
satisfied that it is a bargain
at that price and I think
will ensure the sale, I think
I need doing now.

Yours truly
Henry D. Morse.

Boston Jan 6th 1881

Messrs. D. & C. Smith

Dear Sir

We have sent enclosed
two notes for the two largest
purchases in Dec viz one of
\$cc 1-3330⁰⁰ and Dec 15, 1877⁰⁰
we pushed them along a little
so as not to conflict with
other payments & for difference
you can charge interest.

Yours very truly
Henry D. Stone
Manager

Boston Jan 6th 1881

Messrs. J. E. Caldwell & Co.

Dear Sir

Your letter of the 5th is at
hand but the dia has not
arrived, it will probably turn
up by tomorrow. The Sapphires
I send to Mr. Greenstone to
give to Cotton to cut for
you as we have no wheels
for polishing Sapphires. I
presume you will have me?
it back before this time.
The dia I will attend to
when it arrives.

Yours very truly
Henry D. Stone,

Boston Jan^y 7th 1881.

Mr Yerington Dear Sir

Yours rec^d, with kindest
 & 254th. The Stone I sent you
 of 2 1/2 I cannot sell yet as I
 have given my customers the first
 chance at it, Tell Thomas it
 is impossible to give measurements
 to apply to all stones, we cut the
 party to conform to the material,
 then the thickness will depend
 upon the size of the rough and
 the angles are very different on
 different stones, it is after all
 judgement which must determine
 it, have sent them cheap holes
 at 25 for the lot, pick 32 —
 rather sell the lot for less and
 clean it if possible, I think Martini
 honest, and will not object to your
 selling him a small bill on time
 but get cash if you can for part,
 we will send you some 1/2 & 3/4
 fine my soon, the lot is about done,
 Yours truly

Henry Dillmore.

Boston Jan^y 7th 81.Mess^{rs} J. E. Caldwell
Dear Sirs

We have rec^d. the 1 7/8 stone
 to be made into a Specimen, also
 the 2 1/4 1/16 1/64 with a black spot
 near the table and a small
 fracture on the girdle, but the
 one which mention in your letter
 weighing 1 1/2 1/16 1/64, to have table removed
 and otherwise improved we have
 not received, —

Off the black spot in the
 2 1/4 1/16 1/64 is the flaw which you
 want taken out I cannot advise
 doing it, as I might have to polish
 down to the girdle before it is
 gone, such spots are deceptive
 to those who have not had the
 experience in trying to get them out,
 the bottom of this stone is too deep
 for brilliancy. I will commence on
 the Specimen at once, and wait
 on the other until I hear from you
 again

Yours very truly
Henry Dillmore

Boston Jan 10/57
Mr. Chapman Dear Sir

Yours recd, in answer
would say the expense of re-
cutting and to print 100 to
125, I presume they will
require entire remodeling
as all Indian cut seems to.
Cost of setting the type
from 30 to 40 according to
how they are done, a fine
for a good article not cost
so much as if set as a book
bin for a Lady — however
I will do your book well
and make changes as low
as possible, if the machine
is your choice to find it with
return your first class print
I shall be glad to receive you
order — Yours very truly

Henry D. Stone.
436 Washington St.

Boston Jan 8th 1881.

Mr. Wessington Dear Sir

Yours recd. Standells & Son.
and paged 391, with Fox's bill not.
You may return me the 2nd Blue Stone
as my customer wants to see it once
more, the small speck is the only
objection he makes, am sorry you
have another case like Earle's.
hope you will get something on
it, trade is quiet here now.
and we must prepare to take
stock by Feb 1st get everything
settled that you can before that
time and put the stock in a
good shape so you can take it
easily, hope we shall show
a profit for 1880,

Yours truly
Henry D. Stone.

P.S.
The Mr. Dutton you mention I do
not know, I have no relation by
that name.

Porter Jan 10. 89

Mr Bissinger Dear Sir

Recd. statement and
herewith the Company's note
for the acct. but the Rules &
officers are for myself, and
I don't like to give a note, as
I have not the authority if you will
let me know what discount
you will make, or cash I
will try and send you the money
soon.

Yours very truly
Henry D. Stone,

Boston Jan 10/89

Mr Gerington Dear Sir

Your note, with check
of \$11 from March, I will
cash what we can do for
it very tomorrow. Many min
ute last night—and today
stocks are flooded

Yours truly
Henry D. Stone,

Boston Jan^y 12th 1851.

Wm. Greening Dear Sir

Yours rec^d. with pays 8934
I think your answer to Russell
was all right, I did my best
on his die? it comes out had
been made with any less ac-
curacy and had it fair. —
I would not do another for him
for \$100 per doz. I hope to see
you on Tues when you can
find time to come, as if I
could on Wed there is no much
interference at the office that
we cannot tell our business
as we want to like to do.

Yours truly,
Henry D. Stone,

Boston Jan^y 19th 1851.

Wm. Greening Dear Sir

Yours rec^d. with thanks
and also \$50.52, 1847-50, also
the 2^d 1st 1st volume, we find
a fine the stone and 2^d is
one made from one in length
12 in 11, also with the death
line which you had before
on Wickham's die. we have
just the right to desired,
and it is fine.

Yours truly,
Henry D. Stone,

P.S. We ordered at 1800
per line you can do the
same, does this include
a stone in length 12 in.

Boston Jan 14/81

Mr. Genington Dear Sir
Yours rec'd with CK
of Caldwell 397 and
pages 276 & 277

As for the large pair
sent to Mr. B. you can
tell him from me that
I cut them stones in my
shop from the very, and
they never have been owned
by anyone else until he
bought them

Yours truly
Henry Bullene,

Mr. Genington Dear Sir

Yours rec'd with CK
of Caldwell 397 and
pages 276 & 277
I am glad to hear
as the stone was fine and
so large as could have been
made of this billings

Yours truly
Henry Bullene

Boston Jan. 18/81

Mr. Hooper

Dear Sir

Yours recd. with the $\frac{7}{16}$ diamond, I should think with the black spot the stone would not be worth more than \$1400 and if recd. to a specimen would weigh from 6 to 7 cts, and the cost of cutting about \$100. If it came out 6 Ks. Specimen I think it would bring 300 pr Ks, a spot in a stone is very deceptive, they look to be near the table, when they are really near the girdle, so we cannot calculate accurately on the loss, but if your friend wants it done it will do my best on it, but the chances your friend must assume.

Yours very truly
Henry D. Morse,

Boston Jan. 15. 1881

Mr. Yerrington Dear Sir

Yours recd with Ck from \$125.50 & page 398 — We have sent you tonight two parcels of stones finished, we cut them handsome and only got 40 each, the other lot which you had, yielded 50 each consequently these cost much less, we give lot price \$36 and 50, Selection of course is much more, some are halves and worth 60, ^{5 to 6} others 56 to 60, they are better cut than any I have seen brought here, and at these prices will not buy much more than interest and the rough which came last Spring and has been delayed on account of repair work

Yours truly
Henry D. Morse

Boston Jan 19th 1881.

Mr. Yerrington Dear Sir

Yours recd. with \$99.50. I am glad you let me know about Caldwell. I will send everything for him through you in the future. I enclose a memo of Collins Notes. Am glad your cold is better. Mr. Deek says the Star Sapphires are paid for by sales within 4-77. I am delighted. Hope you will get a small profit out of the balance. The Razinda dia^s are paid for and \$113.75 over. don't know how many you have left for profit. You will see goods must be bought cheap when you take into consideration, the time in selling, labour interest & the expense of selling. The only way to make business profitable is to turn the goods "quick".

Yours truly
Henry D. Stone.

Boston Jan 18/1881

Mr. Yerrington

Dear Sir

Yours recd. with ok from Sanders for 278.96

Business is quiet, hope you will be able to make quick. Sale of diamonds sent last, when you come on we will show you what we are at work on and soon be able to give you a lot more.

I think this year you will have to try your luck in making monthly trips with your stock, as all the business is now done in that way, and we must do the same, and double our sales.

Yours truly
Henry D. Stone

Boston Jan^y 20/81

Mess^{rs} Henssely & Ludake
Dear Sirs

Enclosed you will find
our check for 2030⁰⁰ in full
for bill of June 12th - which
please receipt and return

Yours very truly
Henry D. Stone.

Boston Jan^y 20. 1881

Mr Gerington Dear Sir

Yours rec^d with ck
Colly Johnson 385, and pay
401. I shall be glad to be
of you making a trip and
selling a good bill, we re-
telegram and sent a pair
which we thought would
suit, a specimen pair
My thanks would cost me
more.

Yours truly
Henry D. Stone.

P. S.

I want like a few of those
pairs which are ^{these} ^{three} ^{days} or

Boston Jan^y 21/81

Mr. Jennington Dear Sir

Yours rec^d with pages
402-403, also CK 475 ⁷⁰ from
Thorp, I think we might get
up a lot of Melange from our
stock, if you will let me know
how much and if it will do
to work in some imperfect stones
as the price is so low we can't
give fine, unless the most of
them are small sizes, we
will see what we can do for
him as soon as we hear from
you again, Stronging had
here today hopes to see you
by next week.

Yours truly
Henry D. Morse,

Boston Jan^y 24th 81

Mr. Jennington Dear Sir
Yours rec^d with page 405
and H.P. Collins's cks^t 100 & 78 - and
Bachman's cks^t 100, G. L. Loring Co
210⁸⁸, also on Sat^y M.H.P. all 21st
Jacques Marcus^t 151. and page 10
will see what we can find for
Kenneb^y, off col^d stones of small
sizes are not plenty in our
stock, but we have some,
will send all we can send up,
Hope you will be here tomorrow

Yours truly
Henry D. Morse,

Rec^d stone to cut for Wickham
will put it in the first chance,

Boston Jan 26th 1881

Mr J. V. Nichols

Dear Sir

Yours recd, with diamonds

I can improve the plan very
much by recutting, but cannot
get the blood spots out of the
cut would be about 1/2

Yours very truly

Wm. H. Morse

283
Boston Jan 26th 1881

Mr Gunnington

Dear Sir

Yours recd, with check
of Haack & Dicks to R. J. Heston
W. & Hogan 325 and paid 406
Expect to see you tomorrow
morning,

Yours truly

Wm. H. Morse.

Boston Jan^y 26th 81

Mr. Kaiser

Dear Sir

Your letter recd. I will
mend the large stone for you
and make it fine but it
is not practicable to try to
get the black spot out, as
the loss would be too great.

Yours very truly
Henry Dillme

Boston Jan^y 26th 81.

Mr. Thompson Dear Sir

We have been expecting
to hear from you for the past
three weeks in the shape
of report of Christmas business
and a remittance from
sales, hoping you have had
a good trade during the
holidays. We are now
getting ready to take stock
Feb^y 1st. please send a
complete account of all
goods on hand, and let
us know just what kind
of goods are selling —

And Wthjs
Yours very truly
Henry Dillme

Also for large fine pair
1st we can sell them here if you
have any left them,

Boston Jan 28/51

Mr Howe

Dear Sir

I have rec^d from
my agent in New York
my showing pieces of dia^d
at 800 the other 1200
at good bargains, if your
is particular to have the
in cost \$1000 I will try
again,

Yours very truly
Henry D. Stone.

Boston Jan 28/51

Mr Hewes

Dear Sir

Yours no^r. I can
make the stone handsome
and wants to be a gem as far
as my work goes, but the
spot will always be an
objection to a purchaser
as he will use it to test
the price down, but it
will not affect the beauty
of the stone, as for value-
less before and after cutting
it is only a guess as
the price always depends
nowadays upon how much
a person wants to buy.
I have no use for larger
stones now, consequently I
cannot make an offer for it,
the spot could be got out
but a great deal of time

Boston Jan^y 28th 1832

Sir Greening Dear Sir

Yours m^d. with T. B. S.
ok of Mr G. S. 109 per, Ask Blasius
what he will charge for his for
splitting my small pieces into
mine brilliants, making it all of
some will be as small as for
Don't Burm charge me 50 cts for his
also ask him what he will
pay for large and medium sized
ones. Don't B. said all I had
last year in London for \$5 per lb.
Have sent Caldwell's dec and two
lots of 34 stones. I am glad you
did not hear that broken wheel
threw your car off the track.
I can't afford to pay 100 for Book.
Could you get the lot you spoke
of for much less.

Yours truly
J. Henry D. Stone.

We for the stone, and I wish
 to send you 4 single stones free
 hope you will get a good price
 for them, or put a price on
 them, hope you may get more;

One of my customers saw at Watrous
 about Tiffany's round Cats-Eyes which
 he thought was very cheap, also
 a piece set, and from the prices
 he quoted I should say they were
 imitations, he wanted me to find
 out about them for him, I thought
 if you happened to be up there
 you might just run up stairs
 and take a look at them and
 report, I think it is an interesting
 one and about Tiffany's of Stones,
 Mr. Page's father is better —

Yours truly
 Henry D. Morse.

Worcester, Jan. 31. 1855.
 My Friend Mr. Davis
 I hope you are today well. I
 do not know how to do on rat? The
 ink stone I want but by cable
 I want for my eye met again,
 the loss is cutting out the fle
 it is as much as to destroy
 it. Rec. Dextons Ch 34th E.S.O.
 C.T.S. 768th I have sent a
 all set for Blasius to split at 2^d
 per ct. don't think he can make
 much at that price, Van B. says
 he can't make much at 80th on those
 small stones, I want him to make
 down to the smallest sizes even
 if I have to pay more. Blasius is
 a queer fellow I kept him here
 as long as he was willing to stay.
 I find B.C.T. note was not discounts
 only put up for collateral, and if they
 took it, but then was ok for that
 and less 6 per ct for currency and I
 will send him the note, that is the
 only way of paying the Bank. I ask
 the great question, my customer would
 not buy it, I am now trying him
 on the one you left. I understand
 you that one seller of Alexandrite was

Boston Feb 2nd 1881

Mr Yerrington Dear Sir

Your rec'd cash acc'dly
with Ch from Senter for \$95.29
Vtd A.H. Smith the 6% stone
for \$1050 Six mos, Rec'd. dir. from
Tiffany yesterday one has appear
in a bad position to get it out,
I suppose there is no hurry about
them, Business rather quiet,
weather cold, whenever you get
any very fine garments cut I would
like a few choice colors,

Yours truly,
Henry Ellman.

Boston Feb 1st 1881.

Mr Yerrington Dear Sir

Your rec'd with pay 40¢
I should think A.H. Smith &
co. report or return the for
80¢. I am sorry to hear you
have been bitten by your own
dog. such a dog as that is not
worth keeping, I should take
his hide, the 6% stone I
have sent to Smith with a
proposition for some to name a
price to give for one of his
which metates mine, or sell
him mine, I have named the
price \$1050 Six mos, expect to
hear from him tomorrow.

Yours truly,
Henry Ellman.

Boston Jan. 3. 1881.

Mr. Hooper

I recd. a despatch from Cleaveland signed Aug. 9. M^y asking if the stones sent by Mr. Hooper had been commenced. I answered it No., this morning I recd. another to return it to him at once, as I do not know any such person in the matter. I return the stone to you to forward, if all right.

Yours very truly
Henry D. Morse.

Boston Feb. 3. 1881

Mr. Hooper Dear Sir

Yours recd. with cash state^{mt},
Pages 410 & 411. also at \$27.93 ⁴⁴/₁₀₀
We send you today ^{7 Mr pairs} which we got
of Messrs. J. L. Drake cost us \$1238. they
are my five stones, thought you might
get \$200 for the for them, also, sent
a lot of poor sapphires 548 Kds a
large yellow stone two pairs of
Earrings, I would like to have you
put them into some brokers hands
and get the best cash offer for
all, and also separate offers for
sapphires, if I can sell them I
shall charge a commission of 5 per

Yours truly
Henry D. Morse.

Boston Feb 4/81

Mr Genington Dear Sir

Yours rec^d, Tell Bissius
he may cut the small stones,
I have not been able to sell either
pair my customer has not been
in since I rec^d them, I think
it may return them tomorrow,
Perhaps it would be better for you
to send that lot back, and I
will assort it and I know we
can get the prices, Bank's
champs 15 pr ct more when I
am buying, the other lot of 8 gr
stones I know is my cheap if I
can judge anything by what other
dealers ask for the same kind of
goods, Smith's man had a lot no
better at 155, Eisenmann a lot
at 128, I think with the exception
of two or three stones ours are as
good as either, you can keep that
lot of 8 gr for a week or two if there
is any chance of selling you
No^t receive.

Boston Feb 5th 1881

Mr Genington Dear Sir

Your postal rec^d also
the 3 stones from Tiffany & Co.
I send back the mounted pair,
my customer called today and
looked at them, he said the
mounted pair were too yellow,
and he was to look around to
see what other dealers had and
write him in again on Monday
I think he looked rather favorably
upon the 8 gr pair, so I will
retain them for a little longer,
as if there is a chance to sell
I want to improve it.

Yours very truly
Henry D. Morse,

Boston Feb 25. 81

Boston Feb 27th 1881

Mr. H.

Dear Sir

Your letter is read. I
return the stone to Mr. Fisher
with your telegram, should
you desire to have it made.
it will take me about 4 weeks
to do it, shall be happy to
receive your order.

Yours very truly,
Henry D. Morse.

My Yerrington Dear Sir
Your rec^d, page 412
Oct. 21st 1880. \$5.118^{9/10} and memo
of Rough dia[?] & Sap[?]. I don't
can to buy such a Vopphir
now as I have several on hand.
The Rough dia[?]. I cannot form
the slightest idea from any
description, but we have such
a large stock on hand, doubtless
if Mr. Pray wants can to buy
them until we have made
some good sales, we telegraph
for the lot of 6 grains, Bass
wants to see them here, and
say he may buy them if there
is any money in them. you
can keep the or in lot a week
or two if you wish, then I will
assort them into different grades
and I think we will get our price
Yours truly, Henry D. Morse.

changed more for them, I know
that is, as in many cases, the
buyers always want to buy the
finer goods at the price of
medium if they can, we have
another parcel out of about
80 kts, one half are white and
orange a trifle less than 1 kt at
96 the other half a little off
at 100 very brilliant and handsome
at 100, we can let you have
them if you wish, if you wish
I have also lot of Bess a small
parcel of miles out 33 ought to
suit for 40. I will send it to you
tomorrow, I have also got back
from Thompson the fine 12 1/2 kts
which a small piece in middle
and I think I shall try and
get most of it out and then
send them to you, Thompson had
them at 1000 I think you can
not overpay for them.

Yours truly

Wm. H. H. H. H.

There is some more in the box and you
can see it when it comes.

Boston Feb 18th 1881

Mr. Yerrington Dear Sir

Yours recd, with Collins
check \$200, I. A. Robbins 152
and Sales page 413 also lot
618 by express I returned the
lot to Bess, he wanted to
select a part of the lot at 120
but I would not allow it, I
can see all the stones which
he would select at a higher price
he says he must buy 15 per cent
below the market price for
such stones, as he wants his
profit, that is all right enough
but it is better for us to sell to
the same parties and get his
price, he admitts the cutting
was superior to his own goods
but says he never saw anything
to compare to it.

Patton Feb 8. 51

Mr Thompson

Dear Sir

Yours recd with ck of
\$61.27 and the pair of 12 1/2 lb
by express, I am sorry you
found trade as dull in Dec
as expected a good large
assistance from you to help
us out, our business here has
been remarkable good, selling
better than usual, as for
tapes, I suppose we must
order more but we are tapes
here also in our stock.

Hope you will make some
good starts soon, we sold
the 20 lb pair as soon as
it arrived here, hope to get
in as of stock next week,

Yours very truly
Henry D. Moore,

Patton Jan 9. 1851.

My Hingham Dear Sir

Yours recd with ck of
\$30 from Ward '53 Rule - I
have sent the summons back to
the Commissioner giving him
notice, You has better send
those stones which Blasius wants
and I will get them cut here,
the stone you bought fine 7 1/2 for
and let at \$65, and let at \$115, and
2 1/2 which you telegraphed, and let
of marble at \$40, this lot with
color you will see on my hand
stone and worth much more than
ordinary lots of same color, Bass
said there but wrote not buy,
admitted he might get 75, but
that his customers did not see
the difference between fine cutting
and such cutting as he showed
to me, which I called very poor,
didn't break the lots if it can be
set together, Yours truly
Henry D. Moore,

Boston Feb 10/51

Mr. Bissinger Dear Sir

I enclose herewith a
check for 107.70 for bill
of Sophistication & rubric let-
ter Nov. last 6 per cent
for annum. Please receipt

Bill 107.70

Amalgam 18.00

107.70

Yours very truly

Wm. B. D. M. D.

Boston Feb 10th 1851

Messrs. Dugall & Bunker

Dear Sirs

Mr. Bass left a pair of
dial to be mended, one was
from the pair given to me when
the other he had separately
the other of the pair he wanted
an estimate of the loss to make
is fine, I should estimate
the loss if left a little along
it is if made cushion 3/4
that is as near as I can tell,
I am young you had no authority
for my estimate, I presume
I can get some to and then
forward.

Yours truly

Wm. B. D. M. D.

Boston Feb 11th 1851.

My Gernington Dear Sir

Yours of 9th & 10th rec^d. (I should ask for Sapphires 5.00 per lb and see if you can get an offer to submit, don't care for black b.c. ls, Rec^d ok 49 from Beyer 228²⁴ lbs from Deans, hope you may be able to sell that lot to Kriming. but R B & B are hard to compete with, we have but a few splints on hand we may have more soon to spare. I want 2 pair Amethysts for a pair of E. Rings about the size of 2 lb dia^r, Brühl has not got them, perhaps H & Co. or Cotton may have them.

Yours truly

H. C. Perry & Co.

Boston Feb 12th 1851.

My Gernington Dear Sir

Yours rec^d. with dia^r. from Schultz, I don't think the loss would be heavy to make them five should say would lose from 3/8 to 1/2 on the two, they must be made entirely over. The stones from Blasius were very well done, I think he did them cheap. The lot of Mille sent you were selected from a cheap lot of Bess at 33 per lb let price 30 — so of course it can't do effect much for the price. Whenever you get some fine Colours for these American Sapp^{rs}. please send them to me with the price which they will bring there I have a customer who is sticking up a bracelet of

H. C. Perry & Co.

Boston Feb 14th 1851

My Yerrington Dear Sir

Yours rec^d. In regard to these cheap sapphins, the owner wants the best offer he can get, he wants to sell. He asked me to have you pick out one of the best and paid it on, as he wants to make a present of it. We can't compete with R.B.S.D. nor anyone else who will allow selections from large lots at about lot price, nor shall I try to do so. I have pinched myself when I know the importer did not get the cost on my selection, but it won't pay me to allow others to do it, Stone (96) I think is worth 120 but if you can get 112 to 115 Cash sell it. I don't care to buy many large stones now they are too slow, & send stones for Wickham. fine 12 1/2. pair free. 3/4 =

Yrs truly
Henry Collins

Boston Feb 15th 1851.

Mess^{rs} Cassels & Ladd
Dear Sir


Enclosed you will find check for 142.23²⁴ for settling bill of Feb 7th $\frac{97.03}{151.25} = 248.28$ also bill of Oct 26 $\frac{1175}{1100} = \frac{1175}{1423.28}$ for which please send receipt

And oblige
Yours very truly
Henry Collins

Boston Sept. 15th 1831.

My Genington Dear Sir

Gunn me^o. with Wickham
 Adv^s. the 5/4 stone is cheap
 and if I had a mate would
 buy it, but I don't feel like
 buying more single stones they
 had too long, we have several
 now, and they were brought cheap
 but we can't sell them for a
 profit. The pair I don't think
 would be cheap for me to buy
 at over 125 per lb about 1200
 instead of 1721, as I could not sell
 them as they are, they are overpaid
 and no effect. to buy at 125 with
 the expense of cutting would be 1300
 and they might not come out over
 7 lbs which would make them cost
 16 per lb, and not being perfectly
 equal and would not be able to get
 over 10 per lb. at 150 per lb with
 the cutting and reduced to 7 lbs

would cost us 260 per lb, the loss
 might be a little less than I have
 estimated but not much, so you
 see my view of it, in estimating
 to buy I always set the loss over.
 Like so as to be sure of its being
 in my own power, 2 lbs might do
 it. I bought some Splendid Acute^o
 from Brull of large size say 2 det
 each for 700 per cent, they are
 handsome enough but too large
 this is the size ^{the smallest in S.R.} I want to
 get them at a  proportionate
 price as I calculated the stones
 would not cost me over 150 each
 from the price Brull asked. so I
 set the price for the savings all set
 at 15.00, The Acute^o sent must
 have cost a fancy price. What did
 you think of those seals ^{seals type} at Watsons,
 No 618 you can break if you will price
 each stone so it will be sure of more
 than 10 per lb say 120 to 150, the danger
 of breaking into bits is, that the fine
 ones are sure to be set first and at
 then too low in comparison with the
 two ones which almost always remain
 on hand unless sold in lots
 Give a look out for 17

No 617. had better be sent back
again and I will divide it
into three parcels, as there is
now too great a difference in
the quality, some being fine,
others imperfect, and with color,
perhaps when divided you may
sell some one lot if not all
together, we are now working
on a larger lot which run very
white and cost high, but three
quarters of them have some flaws
or imperfections, they are about
1 lb each. we must find a
market for well cut imperfect
stones, otherwise we shall be
undoubtedly soon, we send by of
1 pr No 605 5 fl 1/4, 1 Fine pink, Topaz
1 Dia 6 fl 1/2 which I don't care to take
chances on, 1 pair 8 fl 1/2 N. & E. B.
1 Dia 5 fl 1/2 pr 3 pr 9 fl 1/2 Wickham,
Hope you can get enough out of Collins
to pay Shultz.

Yours truly
Henry Phillips

Boston Feb 16 1881

New York. Dear Sir

Yours rec^d. with purple
& sapphires. If you will be
kind to Wickham by asking
him to deduct it from the
payment we have to make
rec^d. your telegram and answer
to sell the pair and by
Bost. I presume Deane
I heard today that Samuel
sold Deane's that large
think it must be the same

Yours truly
Henry Phillips

What is the price of the garnet

Boston Feb. 17th 1881.Boston Feb. 18th 1881.

My Gemington Dear Sir

Brought recd. with paper
447. & 418. & Trans. of 178. 92.

We put Heller & Bardels note into
our bank as collateral, and
loaned some money on our
own name. Now our note is
due on the 22nd, and H. & B.'s
note Mar 11 & 14th and we want
to have the bank discount the
paper left as collateral, send
H. & B., and tell them how it is,
that we will pay our bill to
them when the note is due
leaving them to pay the note,
I don't think Deane was that
kind of a man, I have a customer
for a fine pair of pearls of about
24 grains each pearl I sold a pair
to the same party last year, they cost
me them \$20 per grain, don't put yourself
to any trouble to look for them but you
may hear of some.

Yrs truly Henry D. Jones,

My Gemington Dear Sir

Your recd. with lot 617 by
VanBuren I think those garnets
which are very color and brilliant
should bring a good price as I
noticed when I saw your lot
there were many which had but
little brilliancy, and would not
bring the cost of cutting. I think
they are beautiful stones when they
are cut brilliant. Are the rubies
now cutting fine if so I would
like to see them 200 per lb ought
to be fine, I would like to see
the Opal also. I talked with
Mr. Peay about the Emeralds and
he would be glad to sell them
for a commission as all helps
out in the end, you can arrange
it as you think best, I would like
one or two handsome specimens to
show here, I hope to get on next
month.

Yrs truly

H. C. Jones, Boston.

London July 19th 1881

Mr Garrison Dear Sir

Yours rec^d with page 419.
 I am glad you are able to sell
 Shalitz to help reduce his account.
 Diamonds continued to advance in
 London. Eisenmann wrote to tell
 that five halves (lot price), would
 cost him now landed in New York
 "60 per cent", the finest lots always
 have many medium stones in
 them which will bring the cost
 of the fine ones much higher, than
 there is his profit to be added,
 I have assorted lot (61) and am to
 send three or four from the finest
 lots to make them finer, will send
 all the others next week. we shall
 now have another lot done, which
 are white, but nearly all in, but
 it is a large lot,

Yours truly
 Henry D. Moses.

Boston July 19th 1881.

Mr Spyer Dear Sir

Mr Dessau wrote to us
 to know if we would like to
 have you buy rough dia^s for
 us in London. It would answer
 that we have such an arrangement
 now with a party in London
 which is all we need for the
 present, the time may come
 when we should be glad to avail
 ourselves of your services —

Yours very truly
 Henry D. Moses.

Boston Feb²¹ 1851.

My Dear Sir

Yours recd. with paper, #203, 421
and Cash Statement I saw the
box of yellow Stones, they belong to
Hanks, I selected the largest which
has the deepest color except about
250 or 400, I did not care to
buy the others, and there was only
4 or 5 which were brilliant - then
they are too slow sale, but bright
stones of Wm. Barns, you have
the best of them and some gold
which he gave a card, it didn't
cost him enough goods and if
they won't sell, it won't buy a
share in him & are the Rotherg,
I will do these stones for Chubb
and Wm. Barns if they will send me
them, In regard to the Sapphire
business, I think it was all
an error, but I know, I can't, and the
negotiation and so can't give them
a 1/2 of price, so for discounting the
stone I have to be paid from
the proceeds of them to one of the others, so
the answer is, I don't like to be paid
1/2 of the price.

thousand) with any others the
same like to send a good man
on the voyage of discovery, the
same as he would have been
sitting down South, but we
never had anything definite
proposed, I send you today by
express the result of a little lot
of rough which we bought in
the office, I have made two lots
of them, one lot has a little color
the others is light and some imper-
fect but I think I have just
the lot price low enough when
you see how they look, they are
all very handsome stones, the
lot with color #68, the other lot
#69, I don't care to have them
selected, they are well the lot
as we can then sell first how
much we make on them, your
business, and answer, I
give the price 1850, they cost us
1/10, and I thought for it
has small enough price - we
don't price them, but if you find
some more, and in fact, can you
not get for sale, and your price
independently of the price.

Boston Feb 23^d 1851.

Messrs D. M. Brooke

Dear Sir

We saw the water
 pain by express &c. the glass
 in the stone in fact. It could
 not get out without making
 it a little smaller as it
 quite drop yet, and I
 thought - but to leave it as
 is, we have made it finer
 and it now surpasses the
 others,

Yours faithfully

Henry D. Moore.

Boston Feb 23^d 1851.

Mr Gerrington Dear Sir

Yours recd. I wish I did a little
 more, I have examined the water
 and in my opinion it would not
 pay to try for what seems to be a
 scratch on the table but really is
 a deep flaw, and would ruin the
 the bottom of the table (which is
 now already too low), than the side
 side is to be raised, and to do both
 would cost much more than he
 thinks, and more than his estimate,
 if it were my stone I would not
 attempt to remove the flaw in the
 time (as it does not show from the
 front) but make it fine otherwise
 which I think will keep the stone
 within his limit of work. The price is
 now only a fair lot, I value the which
 I wrote in tissue paper which, I would
 pay at a fair price, I bought a pair
 of H's do last year for \$100 p. 1/2 and you
 can pay as high as \$100. I paid the
 \$100 p. 1/2, also return in time.

Yours truly
 Henry D. Moore.

Boston Feb. 24th 1881.

Mr. Yerrington Dear Sir

Your rec^d. with page 422
and Cks J. E. C. C. 21st Nov H. S. D. 111st Nov —
Number 79th Nov (638), and 1794 (634)
In regard to American Sapphires
you may get some which will
sell but there will be only a
very small percentage, and I
don't believe fine Sapphires will
ever be found among them that
has always been my opinion, and
the reason I am so soon sanguine
about it, as for finding a source
of dia^d it is not impossible, but
not probable, I fully believe in
them being a source from whence
all the dia^d which have been found
on the west coast have come from,
but the discovery of it is very uncertain
it may not come in our day, but
I hope it will,

Yours truly

Henry D. Alloué,

Boston Feb. 24th 81

Mess^{rs} W. M. S. Hedges & Co.

Yours rec^d. our own
payments have been recommenced
large this week or we would have
sent you a ck today, but next
week we will send a post
or the whole

Once my truly


Henry D. Alloué.

Manager

Boston Feb 4. 25th 1851.

Mr Yerrington

Dear Sir

Your rec. I cannot make an offer for any lot of Rubies, unless every one is "fine" medium rubies are "dead stock" with me, I only buy those which I know I can sell, I should pay such a lot and worth about \$100 and the two which I selected \$150 I have bought several lately fully equal to those I selected some are better at 150 per K5, last year I got some at about \$100 per K5, I have several on hand now which are fine, Andersson dia? are all on the wheel except the one I wrote you about to know if I should cut it down to a cushion,  this shape with a little color - I imagine three beads of Cato Eyes worth from 20 you

Yours truly

Henry Bellows.

Boston Feb 26th 1851.

Mr Yerrington Dear Sir

Your rec. I shall be glad to see some good specimens of Sapphires from Montana, any of rare colors might sell even for 1000 blue, I still want the pair of 24 grain each if they can be found and at a fair price.

Cannot you now get some notes out of Collier, he is owing us over \$4000, which is too much for any one who makes no showing of Capital, as if he should get into any speculation and fail, he would not pay one cent on the dollar, try and get his notes for the whole amount but insist on a part as he can be wanted of them to use,

Yours truly

Henry Bellows

Boston Feb. 28th 1861

W. H. Garrison Dear Sir

Yours rec^d of page 423 with truly note, to which I enclose reply. The 8th of Feb I considered as perfect as any I ever had, and one of the finest in color, cutting, however, I would like to have you bid on to them, as I have a small customer who has been looking at them here and shall be in again today, and it is so late as though she would buy them, so I am likely to be a profit for them at a moment's notice. I know from past experience that if I could get such a pair to, the best would cost me nothing, and I would be well paid for it. I am very truly
Wm. H. Garrison

Boston Feb. 28th 1861

Mr. Schulltz Dear Sir

I have made a careful measurement of your dia^d, and find the bottom nearly 4 degrees out of the way and the top two degrees too flat for a fine stone, we refered back to our record of stones of about this size, which required about the same changes, and find it was not, we refered to set the loss to be about 1/2 of a Karat, we can improve it and keep it 2 1/2, but it will not come quite up to our standard of a "fine" stone which shall we do.

Yours truly
H. C. Dutton

Boston March 2^d 1881.

Mr. Alz Dear Sir

Yours rec^d. I don't
can to purchase any dia^d.
at present as our stock is
so large, the only purchases
we do make is in buying
great bargains in fine stones,
we don't care to make offers
on any stone, but if you
send the lowest price, we
can then judge whether it
is an object for us to see
the stone again.

Yours very truly
Henry Dutton

Boston March 1st 1881.

Mr. Harrington Dear Sir

Yours rec^d. with cat's eyes
and stones. \$12.00. Yours for
\$13.00 and pay 42¢. I showed
the cat's eyes but did not sell
one, they had seen the one sent
to them and did not like it,
also had seen one at Messrs. Con-
siders for 15¢ which they liked as
well as the 2nd for which I
asked them 100 p. h. they went
out after seeing mine, to look at
theirs again, and did not return,
as I presume bought it, I will
hold them until tomorrow in case
they should come in again,
The pearls I wanted were 24 gr
great pearl, or thereabout, I am
glad to hear those stones found
to be spinels, I could hardly believe
they were garnets, if you are sure
of their being spinels the price must
be up, Yours truly
Henry Dutton

Boston March 2/84

Mr Shultz Dear Sir

Your letter is rec^d. and
I think from what you say
that I had better change
the angle of the bottom first,
then see what the loss is, and
I think that change will
improve the stone very much,
then if I think I have weight
enough left to make the other
change on the top I will do
it otherwise will send it to
you to see first.

Yours very truly
Henry D. Allen.

P.S.

You don't know it is very difficult
to tell exactly what a diamond loses
in recutting. we have a number of
old ones hand down for the first year
or more, and from them we make an
estimate.

Boston March 25/84.

Mr. Beath Dear Sir

Gloss of the 8th is rec^d.
In answer to the way we can
cut the 10th at 1/2 inch for 1/2 d.
as to the loss, that will depend
upon how you want it done,
if made into a good round
to get the greatest brilliancy
in one weight when done
6 pts of 8 to, if made flat 10 to,
from 8 to 8 1/2 pts.

Yours very truly
Henry D. Allen.

Mr. Allen, please to
send me the diamond
which you have cut for me
and the stone which you
have cut for me.

809
Boston Mar 2ⁿ 1881.

Mr Youngington
Dear Sir

Yours rec^d. with Page 425
and check from Collier \$400.
which reduces his ac a very
little, Mr Pray and I agree
that Collier should give us
notes for his account so we
can have something to use.
He may be speculating, and
as he has a credit with others
for a few thousands besides, and
sells all his goods at retail
for Cash, he may be deeply
involved and nothing to pay
with, keeping up his credit by
making small payments to each
one, that of course is unwise,
and unless he can show that
he has property of his own to
guarantee the credit we ought
to insist on his reducing the ac.
if others should do it before we

he might be forced to fail
and we should get nothing,
this will be our feeling until
we can be convinced of his solv-
-enability, we cannot afford
to loose by him although he
is a good customer, as one firm
would wipe out all the profit
we ever made on him,

I return the Cats-Eyes
by Van Buren, could not make
a sale, I think T. C. & Lane
made the sale, prices some-
thought exorbitant, we re-
fuse, hope you will get rid
of them before pay day comes,
even if you have to reduce the
price, The 8 1/2 pair may
sell high at \$2800 but he
can sell for \$2500 and make
something, but I basio that
paid on others which I have
seen offered here, they are fine
and have the spread for
12 1/2 pair, nearly.

Yours truly
Chas. F. Johnson

Boston. March 2. 1841.

Mr. Thompson Dear Sir

We have been looking
over our col^d. business, and
have concluded that the
stock there is too large for
the kind of sales made,
as our profits being only
equal to freight & cartage, the
interest will absorb it all,
then what we propose is, for
you to select from it say
1/2 or 3/4 of the goods which
you think most valuable
for you to carry, and we
can replace as fast as
the cons^{ign}ment, that will give
us the ^{same} ~~same~~ ^{same} fund, which
we want now, and long ago
we had it, and it had
been helped us in our ^{present} ~~present~~
-case if your business gets

to be larger and find you
can run more goods, we
will supply you, we look
at this in a business point
of view entirely, as we must
make all our business pay,
and I think a good small
assortment of d^{ist}. will enable
you serve all of your retail
trade just as well as a
larger stock, I think you
will agree with us, any
spec^{ial} order we will charge
1% if possible.

Yours very truly
Henry P. Allon
Manager

Boston Mass. 3^d. 1881

Mr. Genington Dear Sir

Your rec^d. with three notes
from Collier amounting to \$500 -
The Tourmaline & Spinel caused
all night, the tourmaline was
very handsome, as to value I am
not positive, but the Spinel was
very high in comparison with
others which I have seen, I
doubt could I have you spend any
time on these beads, but if you
hear of any let me know, I am
glad you like the Ch. for
the time is all right, I prefer to
wait until it is done rather than
take off such a dis^t. I like them
very much, the Ch. pair for Heuland,
to see and get note, I shall
be able to send you quite a lot
of them soon, but many of them
are imperfect, still they are white
and handsome,

Yours truly,
J. C. Collier.

Boston Mar 3^d 1881

Messrs. H. & S. L. L. & S. L. L.

Dear Sir

Rec^d. your statement
of ac this morning but
have been too busy today
to look it over, will try and
get at it tomorrow, there
is a Ruby of dia. 3 Stone ring
which I may return, also
a single Ruby of 2 lbs. as
per agreement, the ruby with
a blue glass I sold today.
will send you all the money
we can spare -

Yours truly,
Wm. D. L. L.

Boston Mar 4th 1881

Mr Yerrington Dear Sir

Bonus rec^d, I don't know who the Cat's Eye customer is, but if he wants one I would like to sell it to him, In regard to Collier, I have no doubt you are doing all you can to get him to give us a settlement, in some way, and I do not think he has any right to be offended with us for asking him to do so, he ought to expect it, he would make the same demand on any one who owed him so large an amt., so would any other dealer, if I know he had a plenty of property which could be used as good available assets I should feel easier, but should then expect to have a settlement of account as often as once a year Rec^d, page 226 with the Opals, I don't think it worth do to buy the Shovel, nor the Locomotive at the price, although it has been,

Yours truly J. S. Howe,

Boston Mar 5th 1881

Messrs W. S. Wedgewood & Co

Dear Sirs

We enclose our check for \$500 will send more very soon.

Yours very truly
J. C. Howe
(Manager)

Boston March 7. 1881.

Mr Blackman

Dear Sir

Your letter of Jan. 22nd is at hand, and in answer would say, that a price list for diamonds would be a very difficult task, I am not aware of any dealer in the world having one, and the reason is, the great variation in quality and sizes makes it impossible, we can furnish you stones of any quality or sizes at as low prices as any one, if not lower. The ^{extra} fine gems always bring large prices, but there are but a few such to be had, the principle sale being of the medium grades, we also sell a great many stones of the imperfect kind, which are white and brilliant, the flaws not being noticed, much above cost, these can be sold at about one half the price of fine perfect stones, and the off color variety are also very much

below the medium grade. I will give you below a little idea of prices

of good stones of fair quality are about as follows

1/4 carat and over	per carat	\$100 to \$400
1/2 carat stones	"	150 to 600
3/4 " "	"	300 to 1200
1 " "	"	500 to 2000
1 1/4 " "	"	900 to 3500
1 1/2 " "	"	1200 to 4500
1 3/4 " "	"	1500 to 5500
2 " "	"	2250 to 8000
2 1/2 " "	"	3500 to 12000
3 " "	"	4750 to 16000

the prices shown often do increase in the same ratio, as we can often sell stones of 5 carats for \$50 to \$200 of fair quality, we have often found some of which stones, any better and well cut but imperfect, making for up to \$200 at about \$50 to \$60 per carat, making about \$1000 per carat. When one sees a good stone as they are so cheap in comparison with the fine grades, and find when a well known dealer will sell it so cheap, it is really to secure an order.

I am, Sir, very truly, your

Boston Mar 5th 1881.

Mr Genington Dear Sir

Yours recd with ck
from Mullall 50 & of Tiffany
24. Don't much know and
nothing particular to it

Yours truly
Henry F. Moore.

Boston Mar 5th 1881

Messrs Messels & Thacker
Dear Sirs

We enclose our check
for 500 on ac will please
draw your soon

Yours very truly
Henry F. Moore.
Prang, & Co.

Boston March 7th 1861

Mr. Gerrington Dear Sir

Yours rec^d. with Ck from Remond
for 608⁷⁵ per page 427. And Cato Egan
to express, what did I estimate
the wholesale price of the Cats Eye
and what price have you set it
on to other dealers for, as I
don't want to charge more than
they do, Mr Pray tells me
he wrote to you last week and he
thinks me your reply. I think
you misunderstand us both in the
Collins matter. We are asking no
more of him, than we should expect
of the very best customer we have,
or the richest concern, that is
to give us a settlement to date.
and if not convenient to pay all
his notes, and when they
are due, we offer to attend them.
if not convenient to pay, he can
in effect less than that. The ac-
count runs to the end of this
month, and the longer it runs,
the more difficult to adjust, that
is all we ask, when he gets any

became so that our account
adjusted so we can tell where
we are once a year, and he
is unreasonable, it ought to
be straightened with some one
of our customers once a year.
and we intend to do it if
possible, we are not giving
Collins for anything but a
settlement, and ask him to pay
only what he can pay easily,
and if he gives notes we offer
to help him pay the notes if
not convenient to him, is that
unreasonable? I am always
willing to do the same thing with
all of my creditors and I do it
willingly, and consider I have no
right to refuse it, as it is doing
no more than it ought to effect,
Collins has been a good customer &c
as a good fellow, we appreciate him
and value his trade, but it is no
use if he business with any one
we matter how good a customer
he has been, how a customer
was in a while.

Yours truly
J. May Jr.

Boston March 8th 81.

Mr Genington Dear Sir

Gives me, those large pairs
and very valuable lately. Thompson has
sold but very little in the last
5 or 6 months, so large pairs, so
having so many with stones on
hand we had better make them
an sell them first. Mr Peck says
he has the 500 rub in Collier's (as
the balance is as we gave it to
you. It was a 16 Kz Cats Eye here
today, it was as fine as any in
our lot, it was of the grand order
he asked 100 pr Kz but I think he
don't sell it much less, as he's the
one it cost him 65 pr Kz in India,
I return^{ed} Jeffery's dia^d the Opals &
Spinel & tourmaline, I showed the Opals
to my customer today, they were not
big enough, the Spinel I could not
buy as it is much too high priced, and
the tourmaline is just what I don't
believe I could get any of my customers
to appreciate it enough to pay a price
on their prices, ^{for what} I may 3/4

Boston Mar 9th 1881

Mr Genington Dear Sir

Gives me, with page
sales and dia^d (600) 3/4 which I
will recut specimens, for send you
length, two dia^d for Jeffery
Spinel, 1 tourmaline with Opal,
we intended to have sent them
last night, storm today and
nothing doing

Yours truly
Henry D. Morse.

Boston Mar 10th 1867

Mr. Gorington
Dear Sir

Yours rec^d. with page 430
I don't believe I can do much
with Hamilton on this of us, he
has too high ideas, I had an
opinion which I asked his opinion
of its value, he said \$200, & asked
if he would give me \$100, then \$50
then \$25 but he did not care to
buy. I paid \$100 for it. I don't
want to buy any die? now as
he shall soon send you between
\$100 & \$200 into some holes to get
of fair quality, and are better paper
to sell more rather than buy of
others, the important L. B. will
not pay within 15 per cent of
the price they sell for, so to make
find their customers, so that they say
he can sell in perfect safety, quickly
of the price is right, -
P.S. with want to be every D. & C. case.
S. & L. 175 has been sold

Boston Mar 12/67

Mr. Foster
Dear Sir

Mr. Gorington telegraphed
me to send you a pair of
for \$500, I have sent the
rewards & that for \$25,
settings of the, with money
to be off for cash -
the weight 3 1/2 lb. I hope
they will suit your
customers

Yours very truly
J. H. Foster

Boston Mar 11th 1881

Mr Yerrington Dear Sir

I have rec^d with paper²⁰¹
 and a 2nd Home which I think
 worth \$300 we can sell for 200
 much if obliged to do so but we
 cannot make much, it is a shoe
 on a tight and new, I also send
 a (specimen) to him at 50 per lb, I
 have sent ok for Bartol 10th of the
 100 and short and have two large
 notes to pay within a week if
 there are any bills you can
 collect easily do so, Ask Blasius
 if he will clean another, and
 a larger lot of fine pieces for me
 they are larger than the last,

Yours truly

H. C. Wright

Can't you get a note from Herbert
 for that 100 & 100
 also I am getting of 500000
 and the point to pay a 100 of
 100000, also any other point in
 100000, and may have, he has 100000
 and 100000, he has 100000

Boston Mar 12th 1881

Mr Yerrington Dear Sir

I have rec^d with a salary
 the fact of Collins not liking
 the change of interest and
 settling the account, shows
 the importance of having a
 settlement, if we allow on
 my cash 100000 30 days,
 and credit all he has paid
 why I don't but not pay interest
 on the balance, if he had bought
 100,000 we should expect a settlement
 as often as once a year, and the
 owner if we know he was worth
 100,000 it would be the same, and
 I cannot see why he objects to
 giving it,

Yours truly

H. C. Wright

Boston March 11th 1831.

Mr Gerington Dear Sir

Your rec^d with paper 1835,
and check 105 of G.P.B. nothing
special today. Randolph's hair
brush, goes back tonight, we have
just rec^d by him for Schreyer
it is a beauty. Randolph's
prices are high, he also has
some 4th or 5th for 90 to 100. I saw
the stone, and it looks some what
as much finer on cutting and
brilliant all over, than on the
face. His prices are high also,
and he says on whole hand of boy
still higher prices for fine goods.
they all say the same, and
the Boy gets the same thing
from London.

Yours truly
H. C. C. C. C.

London March 11th 1831.

Mr Gerington Dear Sir

Your rec^d with the
3rd paper. (I saw his eyes
at the time of the large one.)
The paper of the 18th of March from
N. B. Price & Co. are higher
than mine. Randolph's prices are
much higher than ever, I bought
of them of him today, three which
were less than all the rest at 190
to 200. I saw 18th of March, fine but not
fine, they look like the one here
also today, I bought a few of them
of him, and one large stone of
the perfect blue white but one
piece so I have to send it
back, and about 300 for the new,
it will make a superb specimen
stone, when done I will send it
to you, hope you won't get stuck
buying too many of these accidents.
The Eye is not
H. C. C. C. C.

Post Office 1351
 Post Office 1351

1/10/1851
 Dear Sir

Yours recd. with page 4 &
 I am glad you made the sale to
 Ware, this sale to Carter. I don't
 think you made much on it
 assuming they were realized, -
 by the Yellow Dio? I was so
 before being, we must not buy
 anything for the night. I don't like
 for credit, as we find it is
 a complicated business, and the
 business of Cal. you for cash, at
 least, I think the money, and have
 been with credit and to be sure
 that the goods are paid for
 and we can buy and spare
 for any, then coming in addition to
 the goods & large bill, I think of
 the whole will be for the best
 to have them all in one place
 and it will be for the best, and

we have not the money to pay,
 then, you cannot see the
 good thing of your business
 as may be estimated if you
 by goods without us having
 as you cannot know what our
 payments are about, as we
 as will give you a good stock
 of diamonds in a few days, I think
 to buy, you will be able to take
 some things and make some good
 sales from it, as the old ones
 are mostly old, many in a nice way
 and, I think, a good thing, and
 then which are on hand, as it
 has been in the business for
 some time, they are all to sell at
 once in a short time, as we
 cannot explain them in time
 before we have as much as 100 of
 No 90, 100 will be more in the
 price, they weigh about 100, and
 are fine, if you send them, and
 I will match them, if you send
 them, they will be the same, and
 if you send them, they will be the same, and

Boston March 19th 1841.

Wm. D. M. Wickham Esq
Dear Sir

I rec^d your letter dated
from Mr. Greenington, The Wth Co
will make a gain of about 3%
in my judgment, I think that
will get out the plan, the other
is said to last on the table, and
to get out the plan will make it
still better, then to build it up
again a reduction of price will be
necessary and will show some chance
for a minute. I don't think it is
possible to have it both the and to find,
it will be near 11%, I shall not
be happy which can be said &
I will await your decision,

Yours truly
H. Greenington.

Boston March 19th 1841.

Wm. D. M. Wickham Esq
Dear Sir

Yours rec^d. I fully agree with
you, there ought to be some price
named, but unfortunately the
party who owns them is (I think)
in New Orleans and has sent them
to a friend here to ascertain how
much can be realized for them, he
then to write to him and also
with a view to accept or reject the
offer. If you don't care to name
a price please send them to
Mr. Greenington's office and I will
write to him to see if he can get
an offer. I think them very fine
but have no use for them myself.

Yours truly
H. Greenington.

Boston March 19th 1831.

Mr Garrison Dear Sir

Yours rec^d. with the aid of
 John Wickham and page 437. I did
 not buy much of Messrs. May &
 as we cannot buy now, we have too
 many of our own goods to work off
 first. I did not buy the lamp
 then after all, as I found it meas-
 uring it carefully it would not give
 me over a 1 lb, and would cost me
 over \$20 per lb, I thought at that
 price could be shown false for a paper.
 I bought only 4 stones and 40 vegetables
 & some small only. but is a great blessing
 I sold him 22 lbs of my heavy
 stones at 1 lb for 35, also sold
 about the same amount to Martin
 at 35 cash, and he paid them while
 here for 40. Sam Barnes thought them
 worth about 40. he is no judge of
 and about 10 per lb. - The custom
 has not been in to see the other day we
 could have it 5 per cent and

Yours truly
 Henry F. Johnson.

Boston & March 19th 1831

Miss W. L. Wadsworth

Dear Sir

Come not, as could
 prefer not to have you drawn
 on us, but will send you
 a check next week for a part
 of the whole of it, we have
 been what we are sometimes
 have not paid up with.

Yours truly

Henry F. Johnson.

Boston May 1st 1881.

My Dear Sir

Yours rec^d. with Collins
 to ^{the} ^{editors} ^{of} ^{the} ^{paper}.
 Water St. Mass. paper 438 of with Cash
 statement, in regard to sale to Carter
 it is all right, I should not want
 you to telegraph on such a small
 matter, but use your judgment,
 in all such cases getting profit if
 possible, and in case of stone is
 selected cheap as much advance as
 the poorest one is worth less than the
 best price. The Cat's Eye (in my opinion)
 are a passing fashion, particularly
 in the cheap grades, and are now
 beginning to be a thing of the past. I
 can glean from ^{superior} ^{other}
 prices are now ^{falling} ^{and} ^{is}
 think before long will be dropped,
 for that reason I want you to be very
 cautious in buying, as we don't want
 any "dead stock", better buy from
 here to month rather than largely.
 1) Opinions are also fast falling out
 of fashion and the price has fallen
 2) for Oct, I think most of the impor-
 ters are trying to reduce their stock of

Opinions, a very few ^{after} ^{fine} ^{gems}
 in sapphires will continue to sell
 and anything else will be dead
stock sure!! I know the best
 policy in buying any fancy stones
 such as Agate, the Tourmaline
 Cats, Eyes or any other fancy stone
 is not to buy lots but select one
 or two, or even of the very finest
 even at a large advance on list price
 and you will have a fair chance
 of selling them out clear for a
 profit, stimulate in lots, a few
 of the finest always sell readily
 at what may seem a good profit
 but you will find it is a long
 time before enough are sold to
 cover cost of a lot, then the balance
 are dead stock sure! and all the
 profit is in it, time thrown in,

I really think nearly all your
 own time should be on purchasing fine
 sales of diamonds, as they are not
 to something if you make sales,
 and let your brother clear up the
 fancy small stuff, for should
 we make a large business out of
 we can turn our diamond stock

much faster than we have been
 trying, with the returns which I shall
 be able to give you, may show you
 will have a good stock, and if
 you can make good sales, it
 will give us the means to pay
 our notes during the next four
 months, which are unconsumably
 large, and about double the amt.
 they are now before in the same
 time, and I have to depend
 mostly upon turning the dia^d,
 which to pay them, the dealers
 who come here I have made
 large sales most any time, and
 do the same in other cities,
 Martin said he had no trouble in
 selling all the goods he could
 get, and at fair prices, and
 after seeing of such an advance
 in prices we ought to get some
 better prices on our old stock,
 and make good sales and reduce
 our stock, so we can buy more,
 I don't think it is prudent to try
 to pay dia^d or the present sales, but
 to let all we can, and get all we
 can for them, reducing our present

stock as low as possible, and give
 and see what the result is to be,

I think a part of the cause for
 the rise in the price of imports
 into London, & Paris to buy goods
 for this country, I think the
 business is being largely curtailed,
 and there is some to be a reaction
 before another year, and I don't
 my stock low before that time
 comes,

Yours truly

Wm. D. Smith

Boston March 21/81.

Mr. Wetherill

Dear Sir

Yours recd. with 3/4 of a dia

I can undoubtedly make it
into a very fine stone, but
it is impossible to say exactly
what the loss will be, should
judge 1/4 of a lb or thereabouts,
but will not take off less than
is necessary to make it fine.

Will await your answer

Yours very truly

Chas. D. Morse,

Manager.

Boston March 23/81

Dear Sir

Yours recd with Wendell's
note and prices 440, 441.
I have just bought some
enough to last for
a long time, I have been busy
for the days arranging some
of the "dia" for you to work
on, shall try and get them
off to you tomorrow, you will
see the fine goods.

Yours truly

Chas. D. Morse,

P.S.

Have sent dia by Mr. Gilman
to be set. to Wickham,

Boston March 24th 1841.

Mr Gerrington Dear Sir

Yours recd. with note of
R. J. Herbert Esq^r and check
from Reeves & Co 379th No.

We send you a lot of dia^d.
with list of prices, we think,
our prices are low in comparison
with others, and at the prices we
give you, don't pay us much profit.
not over 8 or 10 per cent, we hope you
may be able to advance some of
the lots, as generally they are
nearly every one fine in the lots.
The small lot of specimens I don't
feel anxious about, as I could sell
any one of them at a better price.

All these must be sold in "lots"
as I can't sell them piecemeal
without charging ~~an extra~~ a price
which would be far above other dealers
for selection, as I know too well
what selection is worth, then
again it is too long a story to
sell them piecemeal, what we

desire now is to have you sell
at least 30 to 40 thousand out
of our stock before July if it is
a possible thing, and I think
you can do it if you will put
all your energy into it, it is
very important to us to reduce
our stock largely, and by selling
lots it counts up fast, I never
say in a letter to me that he
should not import many goods
for the present, but buy about 25,000
what he needs, I thought perhaps
he might buy some of our goods
as well as that, for us for a com^{er}.
But to try to sell to importers
generally we cannot get within
10 per cent of what we ought to get
and in fact they can't pay us
near as much as they are willing
to pay in London, sell to their cus-
tomers is the true way, as for time
we cannot afford to sell on open ac-
count of 60 days, or 60 more notes, Bank
and others are rich and can do it,
but we must have paper that we
can use to pay our own notes,
Yours Truly H. May Jr. & Son,

Boston Mar 25th 1881

Mr. Yerrington Dear Sir

I rec^d, with L.H. Ch

590²/₁₀₀ and paid 142 — I have
seen any quantity of Melrose
pairs from 32 to 48, and if had
a chance to select from some
lots which were 40 and under, and
I know my selection is better
than any lot in the market at
48. They cost me 40 — I send
you today 6 pairs and a single
one, some are very fine.

Taylor was here today with his stock
just from London, they were the best
made stones I have seen lately and
his prices as low as any one who
has been here, he had two specimens
of stones, one 1600s other 170, I could
use them both easily and sell 20 per
cheaper, send her fine 8 stones, she
can use any of the goods sent should be
above the present prices and others
below and can change the prices a
little.

Yours truly,

Henry D. Morse,

Boston March 25th 1881

Mess^{rs} Wm. S. Hedges, Co

Dear Sirs

I enclose herewith an in-
voice of Sept 28th the balance
of your account we will try
and send you my word, our
customers are not doing so right
with us, which makes us
short just now.

Yours very truly

Henry D. Morse

Piston March 25th 1881

Mr Eckley Dear Sir

I recd, your package
of stones you so kindly sent,
had it not been that I
had just filled my stock
with those sizes cents have
made a much larger bill,
I took out 4 stones to help
me make some pairs, and
say I can't not buy more,
better luck next time,

Yours very truly
Henry Dillow.

most of them will be fine and white.
If I could go to London myself
I think I could bring finer
goods than we can get otherwise.
They will not all be selections but
I could buy large lots, select all
the finest and sell the poor ones
here, then buy another lot - doing
the same and in that way could
bring all fine goods. - I always
oppose of your giving your opinion
on anything I send, as to 604th
it being a price which I consider
one as low as any importer could
sell the same quality to the
retail trade, Rudolph got 70 pks
of Bismarck for the selection of 44 stones
and others have shown me lots no
better at 80, I have given prices to
you which I think are as low as
any of the importers sell for to the
trade, judging from my observation of
those who have been here, I am
very desirous to sell lots, as it counts
up, and the goods are turned sooner,
if peddled out singly you know it
takes a long time to show them
and we should not have the

Boston March 26th 1881.

Mr. Yerrington Dear Sir

Yours recd, The reason
of our getting so small an advance
on this parcel was on account of
so many stones being imperfect, as
sets 40 karats here to Martin's many
for less than 40 pr kt, they were
our badly flawed but white and too
villianous. There was a loss of 35
to 40 dollars per kt on the average
cost of the lot, then you have the
fine imperfect stones which will not
bring the cost, neither will the 44
or 48 o holes, so all the deduction on
this and the profit, has to come out
of the finer and larger stones, so you
can see why we cannot make much
even if we get our prices, while we
had rather sell without any profit
rather than to carry them into the fall
as we are now on another lot which
are finer and larger, and but a few
imperfect stones, and on those we are
expecting a good profit, there will be
our 300 karats when done, and the

Rec'd your telegram after parcel
had gone to express, and the
Cats-Eye was in it, we have not
got a Specimen to grain stone, but
have one of 5 grains or 10 ^{twice etc} ~~10~~ ^{twice etc}
very fine and nearly perfect.

If you could get a good price
for this one in the lot of specimens
sent Thursday of 1/20/91 say not less
than 350 or 400 take it out and reduce
the lot price accordingly.

Hope you will sell the Cats-Eye.
We have some fine stones in
our new parcel of Rough which
will be along soon, altogether are
now about 30 lbs when cut, so
sell out a lot of goods to be ready
for them.

Enlarge to import the rough, or
buy cut stones — one Capite
is (compared with other imports)
~~small~~ — we cannot buy largely
unless we are selling more than
we are buying — I rec'd the stone
from Mr. Munn. The material is
fine, and it can be made into a
beautiful stone but the loss of make
into a square cushion shape would be
very great, say one half, then there
is a flaw in the wide which if taken
out would make the stone still non-
-rner. pity it was not on one end,
I can make it brilliant and have
it a little less oblong thus and then
the loss would not be so much, I
will await his decision, I send you
some stones for Tiffany & others, the
one for Tiffany is a beauty, I return
the large Cats Eye as I think your chance
of selling it far better than mine, and
the note for them is due next month.
I see by the account that you have
sold enough to pay Collins, but having used
the money long ago we are short now,
however we will do all we can when the
time comes

Yours truly, Henry Dillmore.

Boston Mar 23rd 1841

Dear Sir

I enclose herewith a
for bill of the 26th for
50 per, please receipt bill
and return

Yours very truly
Henry D. Howard

Boston March 23rd 1841

My Dear Sir

Yours recd. but you will be
put in the ch. of 1841 of the 26th.
If you cannot sell 1000 as a lot
and can sell all but the 2 points
for a price of 100 will bring it out
all right you can break it, there
is not a set price on any of the
goods I send, but I am anxious to
sell if I can get the full amount for
my cash, want to get all the cash
in my hands, and I always will be so.
I think dealers depreciate stones with
a view to spec. altogether too much. I
know Tiffany sells them constantly to
their best customers for fine goods if
they are in white and brilliant &
hard, the blue stone and white you
say about it. That was a good specimen
in the Scientific American and cheap
enough. Recd. Cash Statement and page
1142. I hope when you get a very
fine specimen of the better Emeralds you
will let me know. Truly
Yours
Henry D. Howard

Boston March 29th 1881,

My Yerrington Dear Sir

Yours recd. with \$175 G.S.O.
and one from Martini 155⁰⁰ —

You can allow Martini the extra
time and get note, I return \$k
for your endorsement, Please send
pair 888, 3rd class. I have a fussy
customer for a pair of Earrings he
wants a good size, but is not ok
to the price, 2 3/4 to 4 kts is about
his idea of size, perfect, but not
the whitest, say like the best in
630 lot, or like the Lewis dia,
worth about 100 or a little over 100,
if you could get such a pair
Lewis Bould on memo I would
like them sent with the others,
well spread & brilliant, I can be
sure of a sale if I can hit him
just right. I have some hear
which are nearly right. (Taylor and
others talk prices 20 per ct higher in
the fall, I think that is right when
we want to sell goods.)

Very truly Henry D. Morse,

Boston March 29th 1881

Miss M. D. B. Bould

Dear Sir

Enclosed please find our
check for interest as per your
statement, we are much
obliged for the accommodation

Yours very truly,

Henry D. Morse

Manager

Compare with yours, his delay seems unaccountable. We can do a little cutting on repairs, so far as we want to strain into the work as we shall not be obliged to work on night, as we don't care to buy at present prices any more than we are obliged to do. We talk higher prices to every one, which is the best policy, and is justified by the accounts we receive. Still we must be certain and not have too large a stock if prices should fall, work off all the goods we can while the prices are up, that will put us in a good condition to buy in the fall. I don't intend to buy anything here except to fill an order, for which I have nothing on hand, unless I could pull a fine stone out of a barrel at a price much below its value, it am glad your Lithia Cur. business is so promising -

Yours truly,
Henry D. Morse,

Boston March 30th 1851.

Mr. Yerrington Dear Sir

Your letter rec^d, The price of 600 was true price for a good note, don't take anything for large dia. we have had more of them than we ought to have had considering how slow they are, if you could trade some of these large single stones with some one like Turner for miles at a fair price it might do, that is, if you ruled the miles. Large stones take too much money and don't turn quick enough,

As for buying rough for Cash! we are not in a condition to do it. ^{as agent} I hope we shall escape the failures, why do you dread one of them, - Keep at Collier until you get a settlement of an acknowledged by him, and then try for his notes to settle it, I cannot see how Collier can dispute your account, our account is only a record of yours, does not Collier keep a record of his transactions so he can

Boston March 30th 1881.

Messrs. A. W. Smith, Co.

Dear Sir

Yours of 23rd with your account, we are very sorry (just now) and it would be a great accommodation to us if you would allow it to stand until the April bill becomes due, and then settle all including our account, allowing you interest, and we will pay you the balance.

Yours very truly
Henry D. Morse
Manager.

Boston March 30th 1881.

Messrs. Messels, Lusk &

Dear Sir

Enclosed you will find a bill in settlement of Bill of Northth. please receipt and return.

Yours very truly
Henry D. Morse,

Boston March 31 1881

Mr Green, Eng. Corbier

Deardie

I enclose check for \$135.
in payment of interest as per enclosed
notice -

Yours truly,

Henry D. Morse
by J. B. Peck,

Boston Mar 31st 1881.

Mr Yerrington Dear Sir

Yours recd. with pays 4448⁴⁰ and Martini's notes for 516⁷⁵ —
You did right in putting the risk
upon the owners of the diamonds,
as it is too much for us to
guarantee them for the small
price we charge, although I have
never clean eyes one yet for a cus-
tomer, but have broken some of
my own, I did not know that
H. B. Brinn broke a stone, how did
you get out of it. Business has
been quiet here for a few weeks
but I hope it will start soon,

Yours truly
Henry D. Morse,

163
I shall be sorry if you
don't do it now before they are
dead! stock!!! get out of your
case, if not, lose 50 per cent or more
but sell them, they will be
nearly as poor stock as that def.
within a year. I want to see
all those fancy skins sold before
we take stock in July if it is a
possible thing, I think some of
the Bakers might help you to
work off the fag-ends, I want
to see your stock cleared as is
possible by July 1st no dead
stock on hand, The three
pairs I will return tomorrow.
Cleared off pleasant today and it is
very agreeable to see this sum over
board,

Yours very truly
H. P. Moore,

Boston June 1st 1851.

Mr. Herrington Dear Sir

Yours recd with Tiffany's
did. I have also the 3 pairs from
Bould & the from Wickham, but
they came too late. My man
was in and I sold him a pair
I had on hand before these
came. Recd. Pige 446 & Chs. G. W. Russell
30/44. C. D. Stearns Biss W. H. Tipton 75
1/44 2 Bismarck, what 25, — before looking
over your purchases I am sorry
you have gone so largely into Water
Crescent Cats Eggs, I think the im-
porters know your weakness for fancy
things and put out on to you, and I
fear you will have much difficulty in
disposing of ~~so~~ many, your purchases
are about 2000 \$5 costing about 1200
give value there for an only 1000 \$4
391 all the imports I hold to this
but think it only a passing fashion
and about played out now. I think
it would be well if you could get
rid of them (nearly all) at a small
loss rather than carry them, I am

having been dull and payments large
have made us rather short -

Enclose check \$345, which, with
cash paid Mr Rudolph, when in Boston
last, settles bill of Oct 30, which, please
receipt and return -

Yours truly

Wm D. Morse,

Boston, April 1, 1871

Mr Hossels & Co
Boston

Your favor of March 31, enclosing
receipt bill of Nov 17, '67th is duly received -

Notice what you say in regard
to reducing the old balance. By this
I suppose you refer to the amount \$565⁰⁰
at the beginning of your statement rendered
March 1 - By looking over the account and
referring to the payments made since Feb 1
I think you will be convinced that you
make quite a mistake in saying that
most of the balance is now more than
two months over due - If this is true
most of it was due in January - I find,
however, only one considerable item was
due in January, namely \$49⁰⁵ due
Jan 30, which is reduced by charge
of \$12²⁵ Sept 30 -

that is, the whole balance to date
The balance now due, is a little
over \$2500. Exclusion of colored stones
bought by Mr Morse personally which
will be paid for as they fall due -
This balance consists chiefly of the bills
due in February (none of them yet
two months over due), and you may
rest assured that we shall give
it our early attention - Trade in March

Boston, April 4. 1881

639

Mr L. Thompson
Dear Sir

Your letter of March 24 is duly received, and also parcel by express with diamonds returned, which agree with the list contained in your letter -

In regard to the account of stock I can only say that you should account for all diamonds sold and not paid for and this amount of course your books will show - The amount of discounts already made has nothing to do with what you owe now - We make only a memorandum charge of goods sent and the sales made and paid for all take care of themselves -

To illustrate, lot 1 consisted of
124 Dias 20 less 1/4 per cent.

You have sold and paid us for

Jan 26.80	4 Dias	1/4 1/4
Feb 7.80	8 "	3/4

Amounting to 12 Dias 1/4 - Therefore you ought to have on hand, belonging to lot 1 - 112 Dias 19 less 1/4 - If you have not that amount on hand you must have sold the difference and not paid us for them, and the amount thus sold you can easily ascertain -

To help you in doing this I send memorandum of what you have paid on

Boston April 2nd 1881.

Mr Yerrington Dear Sir

Yours recd. with Cash Statement, We return you today the 3 pairs sent, and the fine 1/16 stone a beauty and as large and worth as much as a fine 1/4 stone of the same size,

We have just recd. from Thompson some large pairs, and large single stones, which single ones may do to match some of those you have, then as our Cash value to add to your stock, we will send them next week. I think one week in each month spent on the road would make a big hole in our stock before July, your Brother can look out for customers while you are absent

Yours truly
Henry D. Morse.

back lot - Single stones and pairs all
take care of themselves and bring in
the amount of his counts made only
complicates the matter and does not
affect the amount due -

Lot 1 consisted of 124 Dias, 20 $\frac{1}{2}$ len $\frac{1}{4}$ @ 85.
Jan 26 '80 sold to 4 Dias, 10 $\frac{1}{2}$ len $\frac{1}{4}$
Feb 7 '81 = " 8 " $\frac{1}{4}$ 12 " 1 $\frac{1}{4}$

Called for 112 Dias, 19 $\frac{1}{2}$ len $\frac{1}{4}$

Lot 2 consisted of 20 Dias, 9 $\frac{1}{2}$ len @ 85.
Jan 26 '80 sold to 10 Dias, 5 $\frac{1}{2}$ len $\frac{1}{4}$
Feb 7 '81 = " 10 Dias, 5 $\frac{1}{2}$ len $\frac{1}{4}$

Called for 11 Dias, 4 $\frac{1}{2}$ len $\frac{1}{4}$

Lot 3 consisted of 10 Dias, 7 $\frac{1}{2}$ len @ 72.
Aug 6 '80 sold, 1, 20
1 Dia 7 $\frac{1}{2}$

Called for 9 Dias, 6 $\frac{1}{2}$ len

Lot 12 consisted of 41 Dias, 8 $\frac{1}{2}$ len @ 85.
Jan 26 '80 sold, 1, 20
1 Dia 7 $\frac{1}{2}$ len
Called for 40 Dias, 8 $\frac{1}{2}$ len

Lot 21 consisted of 7 Dias, 11 $\frac{1}{2}$ len @ 85.
May 30 '80 sold, 1, 20
1 " 6 $\frac{1}{2}$ len
Called for 6 Dias, 5 $\frac{1}{2}$ len

Lot 52 consisted of 7 Dias, 3 $\frac{1}{2}$ len @ 85.
Feb 7 '81 sold, 1, 20
1 Dia 7 $\frac{1}{2}$ len
Called for 6 Dias, 2 $\frac{1}{2}$ len

Lot 53 consisted of 6 Dias, 4 $\frac{1}{2}$ len @ 85.
Feb 7 '81 sold, 1, 20
1 Dia 3 $\frac{1}{2}$ len
Called for 5 Dias, 3 $\frac{1}{2}$ len

Lot 54 consisted of 6 Dias, 6 $\frac{1}{2}$ len @ 85.
Feb 7 '81 sold, 1, 20
1 Dia 1 $\frac{1}{2}$ len
Called for 5 Dias, 5 $\frac{1}{2}$ len

Lot 55 consisted of 6 Dias, 9 $\frac{1}{2}$ len @ 85.
Feb 7 '81 sold, 1, 20
1 Dia 1 $\frac{1}{2}$ len
Called for 5 Dias, 8 $\frac{1}{2}$ len

I think that, by Comparing this memo-
randum with the diamonds you have
on hand, you will easily find out
just how the account stands. You
can deduct the amounts paid for
taxes - If the diamonds sold out
of the parcels were better than the
average, they ought to pay an extra
price -

Yours truly

J. Henry D. Morse.

P.S.

I am sorry to hear your
business is so dull, hope it
will improve soon, could you
not sell some of these parcels
to some of the dealers there, as
I know the prices are low now
as there has been a large
advance,

Boston April 4th 1881.

Mr Yerrington Dear Sir

Yours rec^d with Cash
Statement of page 447. and the
stone for Wickham, the bottom
of that stone was perfectly high
and the top a little too low.
I will keep all the weights - I
can to make it fine, Thompson
returned several large pair. from
5 to 11 Kts, one pair I am
going to make match better
before I send them to you, and
one pair I let go out on news
today. there is one pair of great
springs, and perfect, but slight
color, they weigh 11 1/2 pairs & 1000
cost as about a year ago 7000 -
we will send all soon. ---

Yours truly
Henry D. Morse

Boston April 8th 1881.

Mess^{rs} A. H. Smith & Co

Dear Sir

Yours rec^d. we enclose a
ck for the difference in ac-
allowing the interest on both
sides. with statement, and
trust you will find it correct,

Yours very truly
Henry D. Morse.
Manager.

(Boston April 5th 1881.

My Greeting Dear Sir

Came out with Martin's
ck. for 63⁹⁰¢. I am glad to hear
you had such a rush of orders
and under the circumstances I
don't see how you could do any
better than stay and sell them.

When I write you urging the
necessity of selling goods you
must not take it that I am
finding any fault with you,
far from it, I know you do all
in your power, and are deeply
interested in our success as much
as if it were your own business, I
write because I feel the necessity
here time as much as you can,
as I have to provide for all our
payments from sales of dia^s, and
the payments for the next four
months are double what they were
ever before in the same time, and
I know unless our sales are very
large I shall be compelled to borrow
quite a large sum of money to

enable me to meet them, which
above all things I dread the most.

When I wrote about the fancy
stones I perhaps put it rather
stronger than I ought. What my
feeling is in regard to them (as
several dealers have told me that
there was no money in them in
the long run) that a few of the
finest always sell readily at ~~about~~
a large profit, but the loss on the
balance more than offsets it, if
time and interest are taken into the
account, I have no doubt if you
(instead of buying large lots) were to
select out a few fine ones and pay
for the selection it would pay, and
they would sell clean, but I think
putting too much into them is a
mistake, they cannot be forced into
the market without losing heavily,
and as soon as the fashion passes
they are really dead. Sapphires have
fallen one half in the last year, I
have some which I should be glad to
sell at 50 per cent less in cost, but not
more than \$200 to \$300 worth, as I never
buy many at a time, My plan has
always been to buy small and when
they are sold buy more, the risk is

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lessened as well as the interest
account, It is my desire to appear
of every transaction you make, but
if I differ with you, I think you
^{should} say yourself, you would prefer to
have me say so plainly, as that
is the only way to get along and
co-operate, I never intend any
of my criticisms to harsh or to
make you feel uncomfortable so
you must take them as I mean
them, with the best of feelings,
We send dia^d for Tiffany and
two pairs and four single stones,
some of the single stones may
match some you have on hand
or can be made to match by a
little cutting, Thompson's sales of
dia^d has fallen off to nothing, so
we have withdrawn a part, and
there are some of them,

Yours truly
Henry Collins,

Boston April 6th 1881.

Mr Gerrington Dear Sir

Bours rec^d with 4 dia^s (639
Page 448. Collins statement and
Schultz Ch 1900, which you did not
endorse, I return it with a bill
of R B & B for you to pay with this
Ch sending Ch for balance, Mr P.
will fix up Collins ac and send it.
I have no doubt but trade is dull
just now, but it must revive soon
I should not urge your starting
off in an unfavorable time, I
always intend to leave it to your
judgment when to start, I know
your ability to sell goods and I
am anxious to extend our sales to
other cities, Starr's offer for the 7th 116
you can accept if you think best
but I don't think it a dear stone
if it is compared with others, and
to cut stones down as fine as this
one we must get a large price or
it will not pay us to do it, the size
was as large as any good proportion of
Jas which would cost more, but when
persons talk about price per kt for
specimen stones it is no use to show

them, we must sell them for
 their size and beauty, as for the
 "Specimen Lot" I would sell them
 for \$125 but no less, would prefer
 to break into them and sell singly
 as I can use every one of them
 here within 60 days and yet
 more, I have a customer for a
 cheap stone of about 2 lbs, who
 prefers a flawy stone which is white
 and brilliant, to one with color.
 Lot 645 has a smoky stone of 2 1/2 lbs
 which you may send, and if you
 have a very imperfect white stone
 worth not more than \$150 the stone
 send it also; Boubé may have one
 if you have not, I also have a
 customer for the large Pink Topaz if
 I can get it cheap enough to afford
 to take back some goods which I
 have previously sold and make a good
 profit on, see what would be the
 very lowest, try for two hundred dollars, —
 if you cannot get it for that, see
 how near you can come to it, and
 I will try and trade with him, Will
 has here, also Mary, they both say dia's are
 seen to be much higher in the fall, —

(Grown truly)
 Henry D. Morse

Doston April 8th 1841

Mr Yerrington Dear Sir

Yours no I got a
 Stone today from Fendheim
 which will answer my order.
 The Large Pink topaz my
 customer has out now, I
 can sell it to him, but having
 to take back goods on which
 I made a good profit won't
 pay unless I can get it at
 a less price, and if I sell I
 shall have to wait until July
 for my pay, If \$250 Cash and
 get it I think then it would
 pay me to trade, however, when
 your brother returns he may be
 able to make some arrangement,
 sent Hg Diet's dia. tonight
 Yours truly
 Henry D. Morse.

Boston April 9th 1888,

Mr. Yerrington Dear Sir

Yours recd. with pay 450 and R. B. & B. ill. receipted. I am glad you made some sales in Phila. there are several disd. dealers here this week none of them have done much, Mary has sold about 5000 and the others less, but all are complaining that they have not done much, I recd your telegram and answered it to sell at 117 1/2 Cash, and I shall send you another pair today, with the Ash spotted stone of mine which I have cut to a specimen and I think it ought to sell to 100 p. as they don't care so much about spots if the stone are fine otherwise, and I think they are right. So action is talked too much, I know fine cutting is much more important than perfection, as that brings out the beauty of the stone, hope you will get out 350 or more out of that stone now as I never saw a handsomer

one, and if perfect could bring 500 and the spots would not be seen unless examined, I felt sure the Pink Topaz could be bought for less so I have allowed my customer to take it at a low price, and have agreed if he kept it to take back some other stone on which I made a good profit, but to pay 300 for it I would be better off not to trade with him, As for the diamond market, Mr. Gray has just heard from London, and the prices are high and firm, still I believe in selling, but not without a good profit, as I believe there is a prospect of having to pay more, the true way is to turn goods quickly and replenish, no matter whether the market is up or down, but it does not pay to carry stock along, the interest soon absorbs all the profit,

Yours truly
Henry D. Morse.
P.S.
Sent pair today 8 1/2 1/2 = 110
also stone for W. Wickham

Boston April 11th 1881.

Messrs. Wm. L. Hedges & Co

Dear Sir

Enclosed we send you
\$470 for to balance your
account, please receipt
bill and return by mail

and oblige

Yours very truly

Henry D. Howe.

Boston April 11th 1881.

Mr. Gerrington Dear Sir

Yours recd. with \$470 for
Cash Statement, I will keep the
topaz on the conditions in your
memo^{re}, prior to be 300 less what-
ever discount he can get elsewhere.
The Amethyst I could not use,
The 12 pdr pair I believe to be a
very cheap pair at \$2500. Still I
should be glad to make the dis-
count for cash, I never discourage any
customer when they ask for fancy
stones. I talk strong in their favor
and do all I can to sell them,
that is business! I did not notice
the sale of the two star topaz at
\$1000. Mr. Pray is hoping to get some
of the gravel from the bottom of the
Fraser River very soon, we have a
pair of very good stones, perfect
and brilliant one is very white
the other good color weighing 9 1/4 which
cost us \$70 for lbs, we will send them
if you need them, we charge \$10 for
some 6 lb stones for a customer.
Yours truly
Henry D. Howe.

Boston April 12th 1881.

Mr Turner Dear Sir

I rec^d your diamond
this morning and note that
you say in regard to it, but
I cannot guarantee a spec^{ie}
with the loss of 1/2 ct only -
the bottom is too high and
the table too low, and it is
very hard to estimate the exact
loss, if it were mine I would
make it five, let the loss be
whatsoever it would, and you may
be sure there will not be a half
lost more than is necessary to
make it five.

Yours very truly
Henry D. Allmar.

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Boston April 12th 1881.

Mr Thompson Dear Sir

Yours of Apr 2nd rec^d and
we send you two stones which
I think answer your order, and
I trust you will be able to sell
one of them, they are both perfect
I believe and price reasonable,
Business has been fair here,
we have sold the large pair
some time ago and I think
the 12 1/2 ct fine pair is also
sold, and are selling some
goods every day.

Yours very truly
Henry D. Allmar.

Boston April 12th 1881.

Mr Yerrington Dear Sir

Gives me, with 3 diamonds
593, 596 & 597 and dia. 3/4 for to cut
for Wickham, I wrote to Turner
about it in answer to a letter he
wrote to me. Rec'd also as sales 457.
Mr Childs has not been in yet.
I agree with you fully in getting
our sales from him, otherwise
he should not know what was
sold, I sent two of these stones
you sent today to Thompson, he has
a custom to show he feels sure
of selling me. If you should know
of a brilliant stone of 2 1/2 kts
which is a little imperfect or may
slightly off color which will not cost
over 75 per kt send it and I will
then in a small chance of selling
one, it ought to be good spread, as I
am competing with another dealer.

Yours truly
Henry Dillmore.

Boston April 13th 1881.

Mr Yerrington Dear Sir

Gives me, with bill
of Pink Topaz, hope I shall get
it for 300. I am glad to hear
you sold Tiffany the pair and
they not know they were the same
stones you offered them, that same
thing I have done here on some
of the dealers who won't buy of me,
If there was a good broker here,
I believe I could sell many goods
to the dealers here thinking the
goods came from N.Y.

Mr Childs has not turned up yet
I will get all the information out
of him I can when he comes,
Hope dia. may be found somewhere
in paying quantities, but I am not
sanguine,

Yours truly
Henry Dillmore.

Boston April 14th 1881.

Mr Yerrington Dear Sir

Yours recd. with stone 2/4

I enclose 3/4 and one from Wickham like
recd of 14 April I shall try and keep it
1/4 but it may go a little lower, I have
sent you a few small specimens, the
blue one has a ^{smaller offer} spot, but it is so fine
that it must bring a good price, all
are very extras, none to be found as fine
in N.Y., the prices may seem high, but
if you compare with other stones you
will find them cheap enough if sold
single, such stones cannot be priced
by the lb, they are rare, and we don't
get many like them, Did you ever
get an offer on those poor waffleires
and did the owner was in to get
a report on them, get an offer if
you can and submit it, no matter
how low, if you cannot get an offer
send them back. — Mr D. W. L. would
be a good broker to try them, I think
ways he is honest, —

Yours truly
Henry D. Loring.

Boston April 14th 1881.

Dear Wesley,

I notice on the
schedule which you gave me of
Lucy's securities, the Bonds, exchanged
for other securities which you said
were in your safe, you have not
specified the character nor the
amount of them, I was thinking
of the embarrassing position I should
be in if anything happened to you,
as it now stands, it would look
as though I had used or loaned
them, and no memorandum to show
where they were, their character, or
the amount, as I am solely res-
ponsible for them. I think the
only right way is to have them
deposited in my box with the other
securities, then I shall be all right
as trustee in any event, so you had
better let me have them than you
give me the investment of the proceeds
of the Coffin Mortgage.

Yours truly
Henry

London April 16th 1881.

Mr Gerrington Dear Sir

Yours recd with D.S. Note
for 350 and page 453, that was
a quick sale. I sold the small
Pink Topaz to Mrs Foss for 50.
so you can charge it at that
price to this spec. I send a ckt.
1437³⁹ which is all the balance
we have today after paying our
notes, will pay up the balance
very soon. But we have a plenty
now just recd. some from London.
I wrote get Cottier to get some
of those faceted cut in Paris, I
think you can get them done for a
few dollars for a gross, send sample of
style of cutting so they will make them
brilliant, have send by Van Buren &
fine stones, one of which may meet
the bill - send by Ex Wickham's care and
5 stones from (630) set -

Yours truly

Wm. D. Morris.

Boston April 16th 1881.

Mr Gerrington Dear Sir

Yours recd. we have no
stones finer than one in that
specimen lot which you have 19/10
you may sell it out if you can
get 2/6 for it - if your customer
is not a dealer he should pay
extra. - I hope it will turn
out as you say, that the dea?
are as pure to be found as the
Sapphires. - Which of those stones
which we have called garnet are
spinel, is it the red ones or
some of the other colors, if they are
really spinels can the price be brought
to be increased. We send today a
pair for Schultz and stone for
Tiffany. Stormy weather here, and
I am now up with a cold.

Yours truly
Wm. D. Morris,

Boston Apr 16th 1881.

Miss^{es} W. M. Senter & Co

Dr Sir

I did not receive the stone from you until this morn, it is a diamond, and is worth about \$100, it would cost you about \$40 to recut it and then it would be brilliant and handsome — I will retain it until I hear from you

Yours very truly

Henry L. Ellwood.

Boston April 18th 1881.

Mr Yerrington Dear Sir

Yours recd. with Cash Statement and R. J. H.'s note 259th J. W. Martin's note 172th Yrs. The lot of Rubies I could not use, two or three stones I might sell before Christmas and the balance would be "dead" could not get \$75 for it. I never will buy lots of stones thus, I will pick what I can use at a fair price and let the dealer carry the balance, I knew those "Sapph" would be hard to sell, but I supposed some one would be fool enough to offer something, the dealer ought to bring an offer sooner, as that 178 was thought a very fine stone, and white, when it is compared with stones other dealers sell for white, if blue then it would be fancy. I tried hard to sell the stone for \$200 but failed, it is cheap enough and I would buy it if I were not determined to reduce stock, I shall return it today also the lot of stones you sent a long time ago to be made over, the price was \$400 and now to get the same price you would have to charge \$75, that is just the difference there is in the cost of making stones over,

Boston April 19th 1881.

Mr Genington Dear Sir

Your m^d. also pair for the loss, and pays 454 & 455, you are right about 60%, it was my own stone sent, and I think it is a "stunner" having the Specks, Phil saw it and said if it were perfect would be worth \$1000, and for the specks (which don't injure its beauty) to reduce it to 60% it ought to sell, I rec^d your telegram and I answered it, that I could not tell until I saw the stone selected, as I cannot keep the run of a parcel in my mind, and it is inexcusable to have stones selected, unless they bring their full value, There was a man in today with some fine rough, he said you had seen them, his prices would not give much profit unless he could get larger prices, as to make them fair he could not get over 40% of the weight. then the cost of making and the low price which the imperfect stones could have to be sold for would bring the fair ones high,

Yrs truly Horace L. Moore.

however you must get what you can, but I really think they could have sold quicker at \$48 as they were, than $\frac{1}{2}$ as they are, —

I wish you would look over your stock and see what you can find that we can improve by recutting so as to make them saleable, as now we have a chance to do them and if we can make them sell it will pay to do it. or stones which can be recut into pairs by cutting one, some of the men are about out of work now and would like to commence on them,

Yours truly
Horace L. Moore.

Boston April 30th 1881

Mr Yerrington

Dear Sir

Yours recd. & telegraphed you to sell those stones if you were well satisfied the price was fair in a comparison with the lot, Heule's man was in today and showed me his stock. his prices were much higher than I gave you for the stones sent recently. he had a lot of 3/4 stones, blue white, not well cut and clumsy, some not much better price \$100 per kt, also a lot of kt stones not near as good as those sent you \$110, and all other goods in the same proportion. Mr Gray just recd. a letter from London, prices still high and firm they say the mines are now in few hands, and they think the prices will continue high. Recd. Chas. & 2 stones to be cut, all will talk over the Wednesday with Mr Gray, and if any one else is wanted I can know - We put that lot of fine rough London sent recently of an even lot the stones are very big but the price must be high.

Yours truly, Wm. D. Sullivan

Boston April 21st 1881

Mr Yerrington

Dear Sir

Yours recd. with page 486 and the from Wickham's Stone. I measured Wickham's Stone and find it only thick enough for a kt stone if he wants it fine, and have given the order to make it fine. The price of the rough with the 5 large stones put in is \$16, and he wants but sell for any less, and I have sealed them at that price and have sealed Monday to decide. As for the Earle case, if you think there is a fair chance put him through, I don't care to employ any more men for the present, it is more than I can do to keep busy those I have. I will keep the Stone of 6 1/4 in mind. Have sent you a pair of diamonds from Lewis which I can buy for 50 per kt. I thought them so cheap that you might find a customer at once who would pay \$100 per kt they weigh 1/2 ct. I told Lewis I would return them to him on Monday if I did not sell them, if you can't sell on 4/20 I think I can't get them on that time.

Yours truly
Wm. D. Sullivan

Have sent by Express 1 Doz 1875 for the recut for Methuen
and 5 1/2 Doz 668.

Boston April 22nd 1881.

Mr Yerrington Dear Sir

Yours, rec'd with pages 457, 1458.

I note what you say in regard to the price you can buy dia^d at in N. York today, that being the case I shall get you to notify that agent of Becker, Watson that he need not keep that lot sealed any longer - as I feel sure there would be a large loss (if cut stones can be bought as cheap as you say) - \$46 was the lowest price I could get him to say for the whole lot, and at that price (if cut fine) would not yield over 40 per cent ^{profit} which would make the cost 129 per lb to arrange, for stones running from 12 to 3 lbs, and averaging between 53 to 55 each, I rather let my workmen be idle, as the loss would be less, and if we succeed in reducing our stock as we hope to do, you can show our owner of those cheap lots you speak about in your letter, at old prices, and it will be better to buy at those prices than to cut them if the rough remains high as it now is, I really cannot understand why our dealer should charge 2 per cent more than

others who have equal facilities for buying our stones, when Mount had here lost his prices were as high as any one, they certainly can buy as cheap as any other dealer, how can any dealer sell fine ^{diamonds} at 52 - 3/4 or at 72. Kts at 90 ^{others} all fine goods, when others charge for the same 64 for halves 85 for 3/4 116 for Kts, it may be some parties are hard up, or have bought on credit and don't intend to pay.

I am glad we did not have a tickle with Rowland & Albany - we were lucky there, Charles H. Davis 9 Kts for 200 per lb of recent cut cost 350 per lb when about 300 were here some he got back prices.

The lot of Rough we are working on will turn out some fine stones, - the lot will be heavy, as we have made them fine, consequently they will cost us high, but I think they will sell, as I am sure there are no such dia^d in the market for sale, that is, in beauty and fine workmanship, buyers never allow anything for fine work, they go for color no matter how - they are wise "I don't" I prefer a stone slightly off - well made, to the blue white body made
as truly Henry D. Moser,

259

Boston April 23. 1891.

Mr. Genington Dear Sir

Yours rec. with page 489 —

I cannot advise buying the elephants.
I don't care to add anything to our stock
for a few months to come, or until we
have reduced it 50,000 or more, as we
have more stock now than we can carry
comfortably. As for sending 1000 to S.W.
I don't see how we can, our funds are
low and nothing coming in. Cannot
you squeeze 1000 from Collins and pay
him, we owe H.B. 2000 & Collins 3000, both
past due, which we shall pay as soon
as we get some funds. — I was hoping
the large pair would be sold to Caldwell,
that would be a help, I know they are
cheap compared to those which have been
shown and here, 250 per lb. would not be
too much in comparison with others I have
seen, and that species pair 8% I have
not seen a pair equal to them for
6 months, 300 per lb. for those would be
cheap enough, if those 7 1/2 E. R. can not
return them Monday, unless you
have a something by & explain them a stage
or two longer, I would like to make 100 and
them if we could, you best.

R.D.

Send 1000 for Henry D. Howe

Can you find some horses etc & take to Canada

Henry D. Howe

Boston April 26th 1881.

Mr. Yerrington Dear Sir

Yours rec^d. The pink Topaz
I sold for \$50 so glad you credit for
the full amount. I know you sent it
at \$10.00. must be hard up. —
I am sorry for Tell. Rec^d. your
telegram about yellow diamonds, I am
authorized to sell for the market
value, if you should get what you
consider a fair offer sell it, else
sell the rest of the stones belonging
with it, they are collateral and
much to sell at some price, but
get all you can and let them go.
The diamonds good have sent to be
cut, are hardly worth cutting.
I thought when I sent to you for
diamonds that you would find
some chimney stones or stones which
could be matched and make them
saleable, business has been quiet
here but I manage to sell a little
at retail nearly every day.

Yours truly

Henry Phillips.

Boston April 28th 1881.

Mr. Yerrington Dear Sir

Yours rec^d. with cash
statement — 1 no. chs of \$100 98th
then 28. No. 100 98th
I don't think it strange if fine goods
won't be bought as cheap as ten
years ago. when every dealer who
came here is 25 per cent higher.
there may be lots of cheap goods
scattered occasionally but that does
not make the market price. I
have a plenty of goods to sell, our
lot of rough of our pebbles is nearly
done, hope you will make a hole
in them cheaply, and so we can
send you a lot more. We are very
short, and a lot to pay — so if
you can collect anything send it
along, a few good large sales
could help us amazingly just now.
I have a customer for a pair of stones
perfect, spiced, brilliant — but off color
weighing 8 lbs or more. hope you have
such in your stock that will cost from
\$5 to \$6 per lb. yours
Henry Phillips

refuse our demands, the longer
 this goes the worse it will be,
 his account (besides notes already
 given) is over 3000, yet notes for
 2000 or 2500, leaving the balance
 until the account is adjusted, if
 we don't get something soon I
 am afraid we never shall, his
 putting you off in this way looks
 suspicious to me.

Those yellow did? which are
 not sold you had better return if
 not sold within a day or two, as I
 think I can't sell them here.
 he has sold one large one for one 40
 pcts, and says he can sell more.
 I don't think it worth while for you
 to spend much of your time on them
 as I cannot get one for it for selling
 don't see how I can send it to William
 unless I can get the money in, unless
 I go out and borrow it, which I don't
 care to do, — I have not done any
 borrowing for money for many years,
 don't want to begin now, don't care
 for William, we can't not keep it up
 & it won't be it price.

Yours truly

Wm. Lloyd Garrison
 and his wife are in the office of the
 Anti-Slavery Bazaar, and his letter will be for it.

Boston April 27th 1831.

Mr Garrison Dear Sir

Yours rec^d, with the die?
 for some, and pair (1892) & others.
 Some of these blue stones cost high
 considering how badly they are made,
 there is no way but to make them
 all our first, but the cost I fear
 will be more than you will ever get
 for them, I never would have paid so
 much for stones of such proportions even
 if they were blue, I shall make
 my customer wait for the yellow pair
 until it comes across them.

Mr. Bryant & Collins having an effect
 on that account is simply ridiculous, a
 by ten year old come compare our
 two accounts, and if you had charge
 him with goods which he did not
 get, let him say what they are, in
 my opinion it is all done to put
 off the settlement, if he has de-
 parted he can't fix it all up in
 ten hours time. What reason does
he give for not giving us his notes?
we give them very much, and you
must insist on his giving them, and
if he is well disposed he cannot

Boston April 28th 1851.

Mr Gerrington To Sir

Yours recd with pay 460.34 61
and Martin's note for 354⁶¹/₁₀₀ per with
ck of Sandefer ck 199³⁴/₁₀₀ per also cheap
Sapphires by Reedolph. The 21st dia 18th May
No 649 please send us and I will see
how they compare with those I have
been looking at lately which have been
from 80 to 85 by the lot; I cannot believe
that 56 should be the outside price, I
think those to whom you have shown
them must be importers who want to
buy them of you 'cheap' as I recollect
them they were a good lot, and some
of them fine. I don't know of any one
to whom I could sell the Spinels. —
Neither have I any one in mind for
the black & grey pearls, as for our prices
being high I cannot understand it,
I have no way to judge of the market
prices except by what I see offered
to the importers here, and I try to get
their prices as near as I can, and
I think a fair comparison with some
of them (allowing something in our favour
for better work) you will see we are
not far out of the way, but if you
can show me that we are, I will,

reduce the prices, I cannot expect to
sell goods of the same qualities as
others sell at a higher price, but at
this present time when business is
dull goods counts not be forced upon
at a sacrifice, and that we don't
care to do, the only way is to move
along and find those who are in
want of goods than a fair price can
be obtained, but when people tell
you we are 20 per cent above the market
I cannot believe it, there are no
goods offered here which indicate
it, and as for the price for pay for
rough I believe we buy as low as any
one, the last lot we sent you were
cut from a parcel which an ~~American~~
cutler in Amsterdam offered within 2/
per 100 of what we paid, I think it
would be better if I left the stones
heavier, as then I could sell cheaper,
all the lots which are shown here
have some heavy stones, and they are
carelessly cut, consequently they can
offer to sell cheaper, buyers are always
beard. they will never admit any
superiority in cutting, or allow for
the extra loss in making fine goods.
In regard to Beckett's cutlery. How we may
be willing to show the expense and etc. —

Yr truly Henry Phillips

adding to him at that price,
you will say (you hope I will see
as you do.) but don't say in regard
to what? if it is in regard to this
column of Winkles, it is impossible
to paint value is (as it is) on the
for it, then is an utterance in
the middle of the stone, and to
make it so it will cost as 20.00
and might be handsome, if I can
recollect the Winkles stone is less
brilliant and handsome, and don't
think it far from the same color,
my judgment on the value of it
is based upon the beauty of a stone
brought out by fine workmanship as
well as color, but if color is to be
your only guide, you and I will
always be far apart in our estimates,
of the value, I observe that stone to
be a darker hue, and was doubtless
who set it at \$4.00 per lb, and the other
is, I think the Winkles stone is
cheaper at the price he asked than
this one is at \$4.00. as has been written
Collier today.

Yours truly
Henry D. Moore.

Boston April 30th 1854.

Mr. Springfield Dear Sir

Yours recd. with page 462.
on which I notice a credit to
Collier of \$87.50 for extra typesetting
I presume this must be for stones
sold for Collier, as after my letter
of April 18th you wrote not to concern
the stock of extra types or anything
else, as my plan now is to buy
nothing except it is sold in advance
to fill an order. As for the sale
to Martin of \$50 in addition to
what he has already purchased I
feel is too large a line for one
who is not worth a dollar.
his honesty I believe in, but his
ability to pay will depend upon
what I think I wrote in the first
instance that a small line of a per-
centage I would approve, but it is
now too high a price for an entire
situation. ^{the same} I have seen also of
them for ^{the same} 35th also then
want to make one, and one from
Winkles to sell at about 90 cts
and say if I can see it, advise my

Boston April 29th 1881.

Mr Collier Dear Sir

written to Mr. Huntington several
times to the same effect, and from
what he says I think you must
understand us, we think too
much of you and your state to
do or ask anything unreasonable,
or what we would not ask of any
of our best customers, or what you
would expect from us if the case
was reversed, and it here you
must admit we are right.

So please make an effort to
send us something in cash, and
some notes for a part, and try
and have the account paid as
soon as you can, then give notes
for the balance and we shall
say much obliged

Yours very truly
Henry D. Morse.

Your account which has
been running now for a very long
time we are very desirous of having
adjusted that we may know exactly
how we stand, such an adjustment
ought to be made as often as once
a year on any running account,
otherwise it tends to be complicated
and make it a difficult matter.
We would then like some money
if you can spare it, as we need
it very much, as business has been
dull and but little coming in.
and whatever the balance is
give us your notes divided in
such a way as will be convenient
to yourself, these notes we can use
and will be a great help to us.
and in case any note maturing
and you are short, we will help
you in paying it, provided you
will be able to pay a part, otherwise
so much of our Capital is dead to
us for the time being, I have ^{already} ~~sent~~ ^{sent}

Boston April 30th 1881.

Mr. Gerrington Dear Sir

Yours no. with pag 462,
I will wait until I see the parcel
of 3 grain stones before giving you
my ideas about them. I think
somebody's judgment is at fault
otherwise there could not be such a
discrepancy, a difference of 5 or 10, or
in judgment might occur between
dealers equally well posted.

Recd. the 8 fancy col. stones from Stan
and the 1st from Wickham, which I
don't think possible to make fine
and have it 1st, possibly 1st but I
won't not guarantee that, even if
I don't consider them imperfect, but
think they will answer any
use - The lot of rough were uncommonly
clean, but at present prices I can
see no profit they will not yield
over 40 per cent if made fine, then there
are some imperfect and some not
so white, we are always glad
to have the opinions of others when
they are honest opinions, and to
give all credit due to them, but
when a person acts solely on the
opinions of others he is not fit to

do business for himself, as for the
selling of goods at a loss, we are
ready to do it if necessary to meet
the market in a fair competition
we have always told you so,
and if our prices are too high
we would sell less, than the
prices we give are ^{most} always cut
down before a sale can be made,
so making it necessary to change
a little extra for a bargain to fall.
We'll all do it and all expect it,
if we name the lowest prices
first a sale is seldom made. We
shall never try to compete with goods
which are discounted, or stones which
are picked from parcels as to
our low prices, that is possible,
we return (626 a) about and the 1st
stone.

Yours truly

Wm. D. W. W.

Boston, May 2nd 1881

Mess^{rs} Lazarus & Sons

Dear Sirs

Enclosed please find only
check for 1048th for the
payments of our account with

Mr. Engelmann — please send
receipt and oblige

Yours very truly

Thomas D. Loring

Manager

When you get this check, please
send it to Mr. Engelmann, and
ask him to send you a receipt for
the same. I have not time to
write you more at present, but
will do so as soon as I can. I
am very truly, Sir, your
obedient servant, Thomas D. Loring.

Boston May 2^d 1881.

Mr Yerrington Dear Sir

Yours recd. with page 463 and Wash Statement. I am by referring to your letter what you intended about my thinking with you in the cutting of these stones, I at first, thought you referred to that single stone. As for Wendell's stone I considered it not salable without recutting, which would cost about \$35 and weigh 1 1/2 when done, that would make it cost (at 40 per ct) \$108 for the stone or 70 per ct, and I should then consider it worth \$85 per ct. to sell, which would give a fair profit for taking the chances, don't see how this color could bring much more. ^{rather will Wendell charge for them, say his stone} The stone from Medham which you sent back to me to get me to name the value, I should say such a color in ordinary cutting and proportion in lots would be worth about \$5 each more, if thin and no brilliancy \$25 to \$35, but a lot

where every stone is brilliant and well cut and well spread \$65, and for a single stone on menu I did not think I would charge any too much at 75 as I always expect to pay for one stone a good advance on a lot price, that is about the price as I see lots offered here, which is all the way I can judge of the market value, there is no fixed value for diamonds now, 20 years ago we could tell what diamonds were worth, but today it depends upon what they can be bought and sold for and our two dealers would have the same opinion in regard to their value, some look only at color, if the color is bad, no matter how well cut they will not pay \$100 extra for fine cutting and brilliancy, so it is not encouraging to cut off color stones finely — the best way is to leave them heavy and bring them up to catch fashion and sell "cheap" but in the way to make money on them, white perfect stones I know it, is to make as fine as possible, so they will sell,

As for the Cats types if they are
as good as ~~sets~~ it is all right.
but I have a feeling from all I
have heard that they are about done
and I don't want dead stock -
Alexanders will be dead also,
a few have sets for curiosities but
the danger is in buying now.
Randolph said he had them he let
of you on hand now, and was sorry
he had bought them, so I think
best to drop them now rather than
to wait to try and get caught
with a stock on hand. If you
had written that you had bargained
about Martin and found him all
right and safe, I should not have
said a word about the account.

As regards to your assuming
any risk on purchases you may
make for us, we should not have
to it, but we think it is always
advisable for me to know before
making purchases as I have to be
the one to provide for the payment
and to see that we don't buy too
much, profits are often absorbed by
carrying too much stock, and dead stock

As regards to Brewster expedition I
appreciate your kind feelings toward
us and know you would feel very
badly if it proved fruitless after
recommending our taking a hand in
it. I never have been sanguine about
it as I have always written, and I
should not be willing to risk but
a very little in such an enterprise
as I have already written, as I
cannot afford to take the risk of
losing much, I told you we would
take a few hundred say two or three
to keep our promise, but would
much prefer to be left out, we had
better concentrate all our capital
and energies on the Rough dia² and
nothing else will pay better.

I did not telegraph about the
large stone as I did not see my
man until just before closing this letter
he was just like hurt of possible but
well for \$600 cash if that is all you
want. What do you think the two
pairs will bring?

Yours truly
J. C. D. L. H. C.

Mr Yerrington Dear Sir

Yours not with page 464 and the
pair to recd, the one with the flaw
will not pay to do anything on, as the
flaw is so deep. I could not get a perfect
one stone out of it. the other can be
improved but cannot be made clear,
am sorry the man backed out on his offer
of 110. That speaks experience of mine
I can sell cheap if necessary & I cost
not 22⁵⁰ ^{the stone} if you have an offer of a fine
perfect sell, I telegraphed to see the Editor
as I could tell just how I estimated the
lot, I knew there were fine and poor
stones in it, those estimates were lower
than I thought, still they are worth
more than your friends have set them
but not near 76. I have not seen any
fair 74 at less than 64 shown here,
and fine 75, that is what they get of
the trade, but if they are willing to
buy they won't set it 18 to 20 per cent less.
Tell B. W. I have not forgotten how fine
their rough was, but the price was
high, then again we have not cash
to spare, am sorry you are sick, on
Sundays those days you ought to be well,
and enjoy them, Yours truly
Henry D. Foster.

Boston May 4th 1881.

Mr. Yerrington Dear Sir

I am in with Grand ch
 which it return to have endorsed,
 I had just as soon have that
 E. Rings sett as it is no interest to
 us except a small commission if set,
 At Mr. Koba of Hartford was in today
 looking for cheap stones, was willing
 to pay cash. I showed him a few
 imperfect white stones at 55 cash
 and told him you had a lot at 65.
 He says if R.B.B. - Tell him if you
 can he will pay cash if he buys ^{the quantity}
 keep the lot 65 if necessary to complete with
 R.B.B. - also any other goods of
 cheap quality, we are always willing
 to sell our goods at fair market
 prices, whether we lose or make,
 but (as I have said before) cannot
 compete with goods which are plighted
 or sold by them who don't know their
 business, and allow selections from lots
 at prices lower than can be bought in
 L.A. low. I return notes, don't like the color
 they look like gamuts,
 P.S. Also sent 57, 60 cut.
 Henry Dillmore.

Boston May 5th 1881.

Mr Yerrington Dear Sir

Yours recd. with Frey's note 102⁷/₁₀
 Dession do 4430⁷/₁₀ on Septem ch⁷/₁₀ 63 —
 The unless I could not sell possibly
 on account of the color, no price would
 tempt me to buy goods which I think
 will stay with me, B & W's Rough I
 don't think we could buy unless we
 got 6 mos credit, and not then, unless
 I looked them over again carefully, as
 I don't believe there is any money in
 them for me, then again stock moves
 so slowly that it is piling up on our
 hands and we are running a risk
 of a fall by autumn, and the interest
 going against us all the time on
 goods on hand, so I am trying to buy
 nothing which we can get along with
 for a few months, as we must reduce
 stock and pay up, we are still short
 nothing coming in of any account, only
 just about enough to pay our notes —
 so I must make the open accounts
 hold on a little while, he will pay interest
 on them, Collin has not answered yet

Get truly Henry D. Adams.

Boston May 6th 1881.

Mr Yerrington Dear Sir

Yours recd. with page 465.
 and ch enclosed. You must have
 had an uncomfortable time at
 Hudson City. hope there will be
 a verdict in our favor.

That broker is here today with
 the lot of rough, I have looked
 it over thoroughly, cannot see
 any profit unless we can get
 good round prices when cut,
 he will not sell a dollar less
 than \$46, but is willing to sell
 on 90 days for note. If it stands
 long, it would be to keep my men
 busy, but I am afraid they will
 be slow to sell, as we have an
 lot of just such goods all cut
 and on hand and cannot sell
 them, that is for a profit, and they
 cost less than they will, Yr truly

Henry D. Adams.

Boston May 7th 1881.

Mr. Yerrington Dear Sir

Your recd. with page 466, and the 16th Stone, yellow steel and two pairs of R. Mount is here and left some rough to be cut, and 8 Stones which he is thinking of having recut. He has done well here says he has sold 14,000 the others who have been here lately did nothing and were disgusted, so it goes. I have bought that lot of Knight on 5th Nov took it to keep shop running, don't think there will be much profit unless we can get good prices and sell quick, which we must hope for, we don't lose any opportunities of selling that we may have found to place these goods when they are down. We sent today 2 certificates which I forgot I had, also Wickham's dia. with (597) recut to 5th from 6th 1/4, and stone just sent to take place out of 1st returned to 7th 1/4 1/4 taking average of lot from 7th will make stone cost about 130 which is a large price to sell for. it looks like the d-1 to cut out flaws, as you will see.

Yours truly
Henry D. Morse.
also sent pairs hand stone
but not quite perfect at 15th Feb 7
also 885th recut. Wickham's 2nd 1/4 1/4 1/4 to my & Braden 1/4 1/4 1/4

Boston May 9th 1881

Mr. Yerrington Dear Sir

Your recd with ch. from Mineralogical page 467. Each statement also dia. from Tiffany, Ellis, Power & Fox — I think 5th 1/4 will come out about 4th if not made too round, I will do the best I can on Brown stone. I am glad you are able to give Cutler something, we are very short here, I cannot buy the dia. of Shultz, as I am determined to reduce stock, largely before buying anything more, so buy nothing but sell all you can, prices are still high in London and Paris, I may select on to N.Y. tomorrow if I can get away —

Yours truly
Henry D. Morse.

Boston May 14th 1851.

Mr Jose Dear Sir

Your letter with package containing the Earnings came in good order. The Cross which you have returned we cannot afford to sell any less than the price given you, ^{to} you, as it was an unusually low price, and would be hard to duplicate it for less than \$2.50 of that quality. You may be sure it is a bargain.

Yours very truly
Henry Dillman.

Boston May 14th 51

Mr Greene Dear Sir

I saw Mr. Hadden today told him I wanted your part of next week. also came over in the middle of June, and he wished me to write to you direct, as he was going to be on Monday - I will have the notes of \$500 sent ready for you when you come in.

Yours very truly
Henry Dillman.
Manager

Boston May 14th 1881.

Mr Yerrington Dear Sir

Yours recd. with jacincts
and page 470. I am glad home
safely last evening. My cold is
better, found business quiet -
hope it will start up soon.
Hunt's man is here, don't
think he is doing very much.
We shall try and send you
some of those fine stones next
week -

Yrs truly
Henry Dillness.

P.S. Brothers Sept 4 fine colored stone, sent
for spec. Jacincts received. I think some of
them will do. Your letter of 12th not received
till this morning.

Boston May 16th 1881

Mr Yerrington Dear Sir

Yours recd. with 5th pair
three sent from Durand & Co. and one
from A. G. Robinson & Co. which I can
improve very much with the loss of
\$40 but am not sure that I can
make a specimen of a full karat.
I should accept the note of \$80 for
my stones, try and get it if most of
possible, I think it is very cheap but
I want it sold as it is the only
stone I have of my own separate
from the other stock. I hope Hadden
may find a plenty more of those fine
Little Emeralds so you all will have
a good profit from it. diamonds are
uncertain things to hunt for, when
they are found I think it will be
by chance. I am glad to see you
was able to pay Cotton two. -

Bisseggers man was in today I saw
his goods, his prices were high, he
says his fine goods are slow but the
medium sell well, others have told
me the same thing.

Yrs truly Henry Dillness.

Boston May 16th 1881.

Graham Mfg Co

Dear Sirs

I enclose herewith a
check for the amt^d of my bill
of May 12, which please
receipt and return by mail,
and oblige

\$50.85

Yours very truly
Henry D. Morse.

Boston May 17th 1881.

No Yerrington Dear Sir

Yours recd. with paper sales.
It did not telegraph to send the
pains which Herbert has, as our
customer is not there, and I don't
want to lose any chance there,
am glad you are able to pay,
Best wishes,

Yours truly
Henry D. Morse.

Boston May 17th 1851

Messrs. Taylor & Buckner

Dear Sir

Enclosed I send you
for the amt. of your bill
which please receipt and return
by mail, I will enclose
for 3 Razors please send two
like for these.

And Sir

Yours very truly

Henry Dillner.

Boston May 18th 1851
Mr. Worthington. Dear Sir

Yours self that man
should send a parcel of dirt from the
fields on his own account or cause
the judge better of his knowledge of
rough dirt but it is risky to trust
any funds in the hands of strangers
than our dear fraction who we know our
specially, I don't see how Smith could
get information about your sales to
say it was ~~and~~ come from here,
if he had any suspicion of it he would
presume to know about it to find it out,
that is his style, I send one of the pairs
I took with a stone which matches better
than the one which was with it, it is
a little nearer blue, and a trifle more green
but a very good match, I will try and
match or improve the other pair, I have
also sent you 2 pairs of very fine stones
we have just what we thought they ought
to bring, if they will have more and sell
well it is, they are the cream of our goods,
hope they will not interfere with the
sale of medium goods which we want
to sell more, I return pair on card to Hodge
Smith, also made the sale, I think it was
Remark, Yr. truly Henry Dillner.

Boston May 19th 1881.

Mr Yerrington Dear Sir

Yours recd. with the pair
(665) 8th Mo. (619) 7th Mo. also 2nd 1880 from
Richd. Chinn, also page 472, R. J. H.
notes 184, 199, and Downy Smith's note
for 290 all right. am glad you
like them, and for good prices, too.
I think after you have tried all
the large single stones thoroughly
it would be well to send them on
here again as I may get some stone
out of our mine to match some of
them, we have in our stock, all
together 25,000 in large stones above
8 lbs, some are in pairs, they are
new and I don't think such signs
pay us to keep as they stay with us
so long that the interest absorbs all
the profit, signs which will turn
quick will pay better,

Yours truly
Henry D. Morse,

Boston May 30th 1881

Mr Yerrington Dear Sir

Yours recd. with page 473.

The 1000 pair was one stone of the
975 pair which I brought on to improve
the match, I put this white stone
with one of them, for which we
paid Rudolph \$450, it being extra
white makes the other show color,
when looked white enough when it
was with the other mate, I did not
notice the scratches on it, Dr. Bourin
could polish it in a few minutes
which would be better than to send
it on here again, I am glad you got
300 from Collins he ought to have made
it 1000, hope you will get more soon.
You made a splendid sale to Wendell
keep doing it, after paying Collins
send us all you can for a week
or two as we need all we can get
for a very short time,

Yours truly,
H. D. Morse.
P.S.
Send two small sets
to be rep?

Boston May 30th 1854.

Mr Thompson Dear Sir

I have been expecting a
communication from you for a long
time, presuming you must be
selling something. I have heard
of the situation in business terms,
and recently heard there was an
improvement. I hope you sold some
of the single stones sent. Could
you not send some goods with
the wholesale dealers, as we
desires of getting, as our stock
is large and considerably to pay.
Please make an extra effort
on this the money.

Yours very truly
Henry D. Moore
Manager.

Boston May 31st 1854.

Mr Yerrington Dear Sir

Yours rec^d with Mason's ad
I am glad to hear you say there
is a prospect of some of the large
single stones & pair selling stones.
We can spare them better than
anything in the stock, particularly the
medium grades. I have not seen
Hass today. business is very quiet
here, stormy weather may have some-
thing to do with it.

Yours truly
Henry D. Moore.

Boston May 23^d 1881.

Mr. Yerrinton Dear Sir

Yours recd. with page 473
 Cash statement with ok \$5 to 100 and
 Starr's do 1107th. I think any small
 job of 3000 might as well do for
 the present. Min's stone is not done.
 If the man at the Cape contemplates
 sending roughs, the kind on hand is
 perfect crystals, perfectly white and
 good shapes, running from 1 to 6 lb.
 Lot (639) are considered unusually fine
 and thought they would bring good price
 and you speak of is very white but
 has a small spot, which might
 not be depreciated so very much as
 long as it is so fine, however. As your
 best on them, The weather has
 improved here, hope it will bring
 some business —

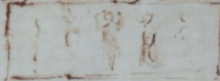
Yours truly
 Henry L. Morse.

Boston May 24th 1881.

Mr. Yerrinton Dear Sir

Yours recd. with page 474
 with C. T. S. C. statements. I will look
 over my stock and see if I can
 send you any stones such as you
 ask for. I am sorry Starr did
 not buy the 8th pair, they are of
 mine stones, I think them the
 finest pair we have had or shall
 be likely to have for the present.

I have a customer for an oblong
 cameo of the shape and size below
 with (standing figures) if you can get
 it, if not something finer and hand-
 some, it is to be set with dia^d. if it
 suits. I want them sent to be here by
 Friday morning sure.



black ground
 with white figures

Yours truly
 Henry L. Morse.

Boston May 25th 1881.

Mr Yerrington Dear Sir

Yours recd. with page 475.
As for price of perfect white though
arranging 3 lbs or more ~~no~~ could
be the outside price, should hope
to get them for less. ~~25~~ ³⁰ to ~~40~~ ⁴⁵.

I have been selecting some small
pairs for you, with send them, ~~an~~
also a small lot of stones with a
little color — all about 50 — several
sizes, — hope you will have some
success in Baltimore if you go. —
Sondheim was here today, he showed
me some goods which Bass had sent
home, they were not cheap. — He told
me they could get better prices in Paris
than in New York, they recently sent a
lot of 1 1/2 stones all imperfect for 115
in pairs, Boullé has sent orders for them
to sell all they could there but not to
send any here, Yours truly
Henry D. Morse.

Boston May 27th 1881.

Mr Yerrington Dear Sir

Yours recd. with page 476
I have no stone for recently on hand
that will answer the description, as
would the pair had of Lewis and telegraph
you that we could cut them for 100
added to the present price which is
100 pounds, I paid 50 pounds. I have
sent the 1 1/2 stone which I think
a cheap pair, one stone is much better
than the other, we have a customer
here for them who is now away and
will be back next week, so we may
write for them again if not sold.
The lady did not fancy the subjects
on the stones so I return them with
a paper describing what she wants,
also a card from a man who got me
to subscribe for a book of designs which
he has discontinued, and now proposes
to pay me back 250 which please let
your boy collect by taking this card.
I have no blue stones on hand,
hope you will make the sale you are
now working on, that was a good sale to
begin with. Yrs truly
Henry D. Morse

Boston, May 31, 1881.

Mr. Yerrington

Dear Sir -

Yours of May 28th received
with cash statement and, pages 477 & 478
sales, also postal of May 30, telegram
and Mr. Stone bought of Schultz.

We have begun cutting the 7th pair
for Kramenz, & will have them
ready in season. Did not understand
that they had agreed to take them.

Send by Express the specimens for
Herbert. The Carnes was too plain
black without any veins, figures white
if Bunt wants to do it subject to
the large opposite I have no objection
she will return by September, Schultz
dies? I will send specimens but one
black and one fland inside I cannot
get out, the brown leaves I think will
come out, —

Yours truly

Henry D. Morse

Boston May 28th 1881.

Mr. Yerrington Dear Sir

Yours recd. with 7595) 4th pair -
pair (681, 3) (660) 5th pair (661) 4th pair (659)
5th pair. — The pair 681 if made will
be nearer and cheaper than any
stone I have in my whole stock
and will come out as large or nearly
as the pattern, the best stone is
about the same color as the one you
have sent for a pattern and if (as
you say this is the whitest) the
other will probably match the one
you have retained, If he decides to
take them I will start them at once
and get them done, I don't believe
he can possibly find so good a match
in N.Y. as I can make of that pair,
nor so cheap, they are both perfect,
the send dia^d for Oliver & ten for W.W.
the Oliver stone had a great many facets
both top and bottom to be polished in order
to make it look finer the workman was
two days on it,

Yours truly
Henry D. Morse.

Boston June 1st 1881.

Mr Garrison Dear Sir

Your rec^d. with certificate
statement I got from R. J. H. for \$10⁰⁰
the note is in a N.Y. Bank, but our
bank has ordered it back, we will
pay it with the check and allow
him the interest. The dis^c for
Kinnear will be done next week,
I hope by the middle. — I hope
you may make some good collections
this week to send them,

Yours truly
Henry D. Stone.

Boston June 1st 81.

Mr Turner Dear Sir

I rec^d. the diamonds
from you today, I find no
much of the yellow sandy stone
that I hardly dare venture
to buy it, I think it would
make about 3 1/2 stone of it even
for good if you wish me to do
it, I did offer to buy it from
Humb's man and am not sorry
he did not let me have it,
still I would buy it at \$100
6 mos. on a venture.

Yours very truly
Henry D. Stone.

Boston Jan 2nd 1881.

Mr Collins Dear Sir

It is now over a month since I wrote to you, and have not had an answer from you, I have been expecting every mail since to receive some money and notes in settlement, but as it is all - please write any day when I may expect it, as we have payments of our own to make and depend, in a great measure upon accounts due us to meet them, you must make the effort to settle the account and send us what money you can and the balance in notes,

Yours very truly
Henry Dillrose
Manager -

Boston Jan 2nd 1881.

Mr Yarrington Dear Sir

Yours note with payd 479 and Chs C.C. this Morn, L.W. Wild & Sons 48 1/2, Cannot send H.L. anything this week as we have a large note to pay on Sat. and am short on it. Have not heard a word from Collins in answer to my letter. I shall write him again today if I have time, I am sorry H. & S. did not dispose of the Ruby, it is one I bought of them for 750 and find it hard to sell on account of the flaw in it. I recd your telegram, cannot find any stones answering to your description, we sent out three that day, such a pair might be found in N.Y. -

Yours truly
Henry Dillrose.

P.S.
I have lost Collins address so have to
send by forward.

Boston June 3rd 1881.

Mr Little Dear Sir

Your letter recd. and I send you by todays express two pairs of dia. E. Rings which are the only low priced pairs we have on hand of the size you describe, one pair while the other 4 1/2 (which have the most shag setting) neither pair on of the off color grade, but slightly imperfect white stones, which we consider for now desirable as they represent the finest quality at a low price, and the imperfections cannot be seen unless examined. (diamonds, color always shows (even in the cars.) and color is a sure indication of low price no matter how perfect, we have off colored stones both larger and smaller but none of the sizes you describe — trusting one of them pairs will meet your approval, if they are perfect the price tends to double, Yours very truly

Henry D. Morse.

Boston June 3rd 1881.

Mr Thompson Dear Sir

Please send me by express No (37) 1 pair D. W. Rings as we think we have a chance to sell these here, we have been anxiously waiting for one of these large gemstones from your promising we have made some good sales before this. business is a little better here just now. please let me hear from you.

Yours very truly
Henry D. Morse.
Manager

089
Boston June 3. 1881.

Mr Yerrington Dear Sir

Yours recd. with D. Smith
note 590 six mos. H.C. Haskell note 736
six mos from May 6. R. J. Hubert note
789. Six mos from May 2. — The stone
to A. H. Smith was paid April 5th.

We heard of the large failure of
8 millions, don't know how it will
affect the div. prices, we send a
stone to match as near as we have
weighing 1 1/4 it has a small hole
in the under side, and the pattern
a crack in the girdle, the shape
is not exactly the same but it
contains a little cut from the
end and makes it square, if you can
make the sale, The other five stones
you send, you don't say what is to
be done with it.

Yours truly
Henry D. Morse.

Boston June 4. 1881.

Mr Yerrington Dear Sir

Yours recd, with pay 480
I Ok T. M. Ward 150 L. H. stone will
be done next week, for sand stone
today for Wickhams and 3 stones from
642 which have been improved for
you, been stormy here but has
cleared off this pm — shall have
the stones for Kennedy next week
early. — 6

Yours truly
Henry D. Morse.

P. S.
I enclose the note which
Budds returned to you for you to
hand to Eisenmann on Monday
he was going to Phil^a and said he
would try and sell it for me

Boston June 6th 1881

Mr Gerington Dear Sir

Bound and with page 4813
 Cash statement, The sale of mules
 was good enough provided you can
 use enough of his goods which you
 would otherwise buy, I don't have
 any luck with his goods can't sell
 them, Those lace pins you can
 retain if you can sell them for
 any sum, I was glad to get rid
 of them, The stone sent to Watch
 the 1st was the second I had, I
 can change the shape if you sell
 it, The stone I bought of Turner I
 will send you when it is cut, The
 3rd from Long is too dear for me at
 250 per lb, I can't make it, but
 would buy it at 200 - per lb, I hope
 Collier will propose to settle up the
 account, I would make some deduction
 of int to get a settlement complete.
 Tiffany's fine pair are done, have they
 insured to come if we send them to them
 direct, I don't like to put the value as
 the express charges are so much,

R.S.
 Send the 3 stones for your trust
 K. Henry D. Flowers

Boston June 7th 1881.

Messrs D. & M. Brink

Dear Sirs

We enclose note 1744 $\frac{9}{16}$
 Diggins, which I hope will
 be acceptable, if we can will pay
 the interest for the other time
 we have taken, My own bill
 of 7.25 I will send check for
 in a few days.

Yours very truly

Henry D. Flowers

Boston June 7th 1881.

Mr Gerrington Dear Sir

Yours recd. with Mrs B's note
 1159.14 Say Mrs. and Stone 2 spots to
 be cut specimen, there are two spots
 in the stone, one is in the table
 and don't show as much as the
 other, but the stone can be made
 fine, I have just bought an extra
 white stone with small spot in
 middle which I am going to cut
 for a specimen and will send it to
 you soon. Tiffany will buy fine
 stones even with spots on them,

I sent Tiffany two dia^s by Brown all
 at Demand & Co. call them and good
 them and deliver them to T & Co.

Yours truly

Wm. B. Moss

P.S. R. J. Hubert appears to have overpaid
 his account \$12.00 - Is there any item it is
 reported?

Boston June 8th 1881.

Mr Gerrington Dear Sir

Yours recd. with page 482
 We send today stone for Lyons, Hardy
 Demand & Co. and Levy's stone, I
 cannot see any profit to buy it
 at his price 200 for it is all I can
 pay, and we might get 250 -

do you want us to cut down
 the stone to match in the pair you
 send today. The stone for Mr. Brower
 will make a specimen but to get
 the spots out will lose very much
 in size and weight, you had better
 ask if the spot would come out,

If B. & W. want to send that
 rough on approval, without expecting
 too much that I will buy, they can
 if there was a bargain in it I might
 try to arrange for them, Mr. Beck will
 investigate those items referred to,

P.S. Mr. C. B. Davis the *Yours truly*
 actor of the character of Henry B. Moss,
 "Alibi Josselyn", was in today trying to buy the 1815
 of the stone which you had there. I asked him how
 as the lowest price, he is going to \$12 next week
 and says he will call on you to see if you can

63 find him one equally large but whiter,
at about that price even if it has
flaws in it. If you find a stone
for him put on a good profit say
1/10 for the profit if you can get one
cheap enough to do that, as he is
a retail customer and will pay
cash. I may give him a letter to
you as he has asked me to do, but
I don't know him, never saw him
until he came to buy a dia^d.

Boston June 9th 1851.

Mr Thompson Dear Sir

Yours of the 28th rec^d. and
I enclose herewith a statement
of just how the account stands
any charge for taxes you can
deduct, the interest we cannot
get as we don't know when
the goods were sold, if it is small
we don't care to charge it —

Hoping you will complete the
sales you are expecting to make
so as to make us a good profit —
—

Yours very truly
Wm Lloyd Garrison
P. S. I enclose a letter from
the Boston Fair Committee.

Boston June 16/81

Mr Gerrington Dear Sir

Yours recd. The Long stone
might have brought \$300 for the
land it stands not close to buy
with that expectation, when I
buy goods which I am not
offering for I want all the
chances in my own favor, as the
interest in carrying is a large item
on expensive stones, many of our
large stones will be more than
the profit;

Yours truly
Henry D. Lillie.

P.S.

Work off all the stock you can before
July 1st hope you will try Phil^a.
Baltimore and any other place where
there is a chance to sell, as I want
to see our stock reduced to 1/2 the price
for the 1/2 in our cutting, small, med, large
lot of small stones, small, med, large

Boston June 9th 1881.

Mr Gerrington Dear Sir

Yours recd. with pages 483.
J 484 with McSpary ch 18, & T.B. Starr
ch. 591 You - R.S. & Co offer of \$500 on
big ones was hardly enough, they cost
\$500 then the interest would take all
the profit, if it has been cash it
might be with considering, however
you can better judge if you can get
more for them, if you should think
that was enough for such fine stones
all is well, I don't think such small
imperfections should depreciate the price
over 10 per cent, but buyers try to have them
down 50 per cent if imperfect at all.

Yours truly
Henry D. Lillie.

Boston June 10th 87

Miss^{rs} Hensley, Litchfield

Dear Sirs

A factor here with
a ch. for \$500 on account of
the amount we owe you has
just ad, which is all it came
upon this week hope to be
able to send more very soon,
and sorry to ask you to wait
so long for an amount which
is due you, but dull business
has made it a necessity.

Yours very truly

Mary T. Allen.

Boston June 10/87

Miss^{rs} D. Mc. Bruke

Dear Sirs

A factor here with a
check for \$500 on account of
bill, the balance \$16⁰⁰ I will
send in a few days.

Yours very truly

Mary T. Allen.

Dorset June 11th 1881.

Messrs. Gould & Bro.

Dear Sirs

I recd. the stone from you this morning, we don't care to buy it at the price, we shall be happy to cut it for you, but to get the spot out and shorten it and make into a specimen of good shape would come out about 2 1/2 kts. that is as near as I can judge, the spot is below the surface and will make the stone still narrower to get it out, then it ought to be of a good cushion shape to make it bring a good price, I will await your answer,

Yours very truly
Henry D. Morse.

Boston June 11th 1881.

Mr. Gerington Dear Sir

Come in, I bought the small parcel of Rough of Bgls. the yellow ones are too yellow. — I have a customer for a flat round chain to hold a locket, also a pair of Bracelets, I wrote to Messrs. Co. & they have not got them, and since when Mr. Riley made them, if they could by Charles's power. The bracelets are something like the snake bracelets, with the two ends coming nearly together and finished with heads or balls, I don't know whether they go around the



wrist more than once or not, let them send two pairs the nearest they have also two

out chain flat round chains. — and I will try for a order,

he said I did to show and the pair which we ^{will} have made for you if you wish —

P.S.

in return pair 103 and return the price to 50 p. kt. hoping that will sell them.

Yours truly
Henry D. Morse.

Boston June 13th 1851.

Mr D. W. Russell

Dear Sir

I have looked over the
 list of goods which you left
 and have estimated their value
 including the stand which you
 took out at \$200, If you
 will take my note on 4th mo
 or so to give me time to turn
 them, I will buy the lot of
 you, please let me know
 tomorrow and oblige yours very truly

Henry D. Morse.

Boston June 13th 1851.

Mr Gorington Dear Sir

Yours recd. with page 41st
 and Cash Statement, Now speaking
 of interest accumulating I did not
 refer to anything in particular but
 general stock, our stock of $\frac{3}{4}$ %
 are now none on hand which are
 fine, ~~and~~ we have a lot of rough
 which we are cutting which will
 give three sizes —

Yours truly
 Henry D. Morse.

Boston June 14th 51

Mr Yerrington Dear Sir

Yours recd, I found the necklace & bracelets at B.B.S.K. here, as the lady was to leave town tomorrow morning. Mr. Kelly was the maker of them, The fair Brooks is thinking of buying I heard here, — we send you a pair lot of small stones today, don't hear a word from Oliver in answer to my letter, I shall have to press him to a settlement if he won't give it voluntarily. — but would prefer to avoid doing it if possible,

Yours truly
Henry D. Morse.

Boston June 15th 1851.

Mr Yerrington Dear Sir

Yours recd. with pay 486.
I could have said you that medals which would be better than buying it, my impression has always been that Martin has not quite much, but honest. I would not give him too long a time unless you are sure he will be able to pay at maturity. The diamond Spoon is badly broken, Oliver stone I sent to the shop to have all the facets which had scratches polished and the workmen polished it nearly all over, but it seems he omitted the table, as for blue & white stones he is not able to furnish many, you have already had some of the best of them in those small pairs and the specimen boxes (639) — we return Oliver's card tonight

Yours truly Henry D. Morse.

Boston June 15th 1851.

Mr Yerrington Dear Sir

Yours recd. with obs of
 Wm. Mitchell 3rd in Blague 45. and
 Boston & Rice 200. That Wain 250. &
 Note Martin 686th also page 457
 458, and die (652) 176 which I will
 replace, I hope Collins will keep his
 promise, and glad your mine is
 yielding me excellent hope they
 will be of good color, I recollect
 Mr Burns, and young he is good
 but we all much follow him,
 he sent today stone for James Spence
 and stone you bought of Sharkey -
 which we have made fine, the
 spot could not come out,

Yours truly
 Henry L. Moore.

P.S.

tell Deane I have all the powder
 I want for the present.

Boston June 20th 1851.

Mr Yerrington Dear Sir

Yours recd. with each statement
 I should like to see the large
 stones of R. B. & B. but would
 not care to own them, our
 experience on large stones is
 not favorable, I think your
 sales from (637) so far have been
 satisfactory in price, If you
 sell 1st 45 I know they are not
 fine, we can sell fair ones
 at that price but not fine ones
 all the dealers ask from 60 to 65
 by the lot for fine goods, and
 only a very few of them would
 suit your particular customers
 Esmerald had a lot of 3/4 stones here
 but look at 76, and New Park and
 I compared them with the poorest of
 our lot which you set? and are even
 about a grade, I'm truly H. L. Moore.

Boston June 21st 1881.

Mr Yerrington Dear Sir

Yours rec^d. with page 489
and check N.E.C.C., \$57²⁶/₁₀₀ and
stone to clean for Levy which I
have done and return tonight
price \$5. — The two halves vary
only $\frac{1}{2}$ lb which is very near,
although one is a little thicker
than the other, we shall take
stock July 1st when I hope to
find it somewhat reduced,
and show a good profit for
the past year.

Yours truly
Henry D. Lillorse.

Boston June 22nd 1881.

Mr Yerrington Dear Sir

Yours rec^d. with page 490.
The Stone of R.B.Y.B. must be a crusher
if it is worth \$6,000 how does it
compare with our \$9 $\frac{1}{4}$ at \$2,000
I know it must be finer, but is
not ours at one price cheaper.
I believe you have got above our
any time on (639) except in three
which you got just our price, we
have sent you three specimens which
are all we have now the largest
one has an imperfection on the under
side, but it does not show on front,
we have put low prices as the limit
and hope you will get more.
The fine stones we are now
cutting, we cut them down enough
to make them fine but not enough
to make all specimens, as
if they are fine they will sell well.

Yours truly
Henry D. Lillorse.

Boston June 23^d 1881.

Mr. Yerrington Dear Sir

Yours recd. with page 491

and words ok \$25. The stones you
recd. back from Tex. you can try on
them, the pair at 400 and the
single one 35 per lb the other one
of 27 1/4 at 775 the stone. Mr. V. Bunn
expects to go to Mex. on Saturday and
wants to try on those three yellow
ones there. if we let him try them
at those prices, I let Southam
take 3 pearls (pink) for you to try
to sell for our price \$25 for 1 lb
cost me 10. — we can take the
account of Remo stock even if he
don't under an ac. also taking
your stock of miscellaneous stock
in fancy stones you must pay the
remnants of lots as to what they are
worth in cash without us, and to
the cost of lots, as the stones left
are generally much poorer than the
originals, we have just got back from
Thompson a large pair 18000 & of fair
color, round and specimen cut, price \$7500
Yrs truly, Henry D. Allen.

Boston June 24th 81

Mr. Crocker Dear Sir

Yours recd., we send you
by express today three dia.
Rings, prices \$2.50 & 3.00 —
the rings can be made all
right if one is sold, but
we don't like to alter all
on account of expenses which
will be unnecessary if not
sold,

Yours very truly

Henry D. Allen
406 Wash^g St

Boston June 24th 1881.

Mr Yerrington Dear Sir

Yours recd. with pay 492
and Wm. Wendell c.k. 250. & I have 50.87
as we are about taking stock
in about a week it seems to be well
to get a settlement of all the
accounts we owe in cash & notes
by July 1st or soon after, as you
did for Brown & a 1/10 of ours which
you wanted next, now costs 20¢
but it is fine.

Yours truly
Henry D. Brown.

Boston June 25th 1881.

Mr Yerrington Dear Sir

Yours recd. with pay 493.
The yellow sapphire is to show
to a customer who has just seen
one which I just sold, which was
very fine and as brilliant as a
yellow diamond, weighed 3 3/4 and
cost 42 for the stone, ~~the yellow~~
the 10 3/4 1/2 as I have sent you
today by Van Buren at 17 1/2 per cent
I think they match well, except
(as is always the case) one is better
than the other.

Yours truly
Henry D. Brown.

Poston June 27th 1881.

Mr. Yerrington Dear Sir

Yours recd with yours of 24.
Cash statement and W. H. Sappington 37.
J. W. Martin ch 200. N. R. Collins ch 500.
and two sales of 200, 200 a box, three
months, — and I return one ch to pay
Martin's sales. The pink pearls you
even sell for whatever they will bring
above the cost, I put the price 25
thinking they are worth it. I am
glad Collins has done something, but
that we are most anxious to get is
a settlement of the whole account.
The yellow Sapphir I recd. and will try
and sell it. we also recd. 1/2 lb. 250,
to be repaired and rough dia^d and
a 1 1/4 lb. to be made specimens, and dia^d
from L. H. which can be made fine,
should think we could make it, and
possibly less, as it is near the right
proportion. I had not heard of any
of these swindles or failures, and glad
we have escaped. I am glad to
hear you are getting fine emeralds
from your mine, hope you may find
them plenty.

Yours truly

J. S.
Sent two small dia^d Henry D. Brown
for Diamond & Co.

Poston June 28th 1881.

Messrs. Messing & Suckale

Dear Sir

Enclosed you will find a ch
for 500 for which please give us
credit on account, hope to send you
balance with interest next week.

Yours very truly

Henry D. Brown
Manager.

Boston June 28th 1881.

Wes^{es}. Dr. M. B. Bunt

Dear Sir

Enclosed please find a
check for the amt. of balance
of my bill, which please
rec^y and return.

Yours very truly

Henry D. Morse,

Yours dia. sent to be rec^d,
will make a gem and the loss will
be light - can't say just how much,
but should think you could be fairly
satisfied a 75 stone, possibly more.

Boston June 28th 1881.

Mr Yerrington Dear Sir

Yours rec^d. with 143 D^{rs} 200.

In regard to the large pair, I
named 175 for it as the price to ask
if it will sell at 2000, but if we
section interest on the cost we
should hardly get even, still we
must expect to sell at the market
value whether we make or lose.
The finest of that pair I think is
a cheap stone at 175 per lb, the
other may not be worth over 125
but being specimens out ought to
bring an extra price, as by our
cutting them down increase the
cost very much and we ought to
be paid for it. I rec^d. the telegram
about the three dia^s but cannot
accept the offer as that is just
about the price I have to pay to
the owner of the stones, and I don't
intend to sell them for him unless
I can get a profit, had rather have
them back to him unsold.

Yours truly

Henry D. Morse.

Boston June 29th 1881.

Mr Yerrington Dear Sir

Yours recd. with stone to cut
for L.H. and pages 485 & 486 —

The price of that ~~2~~ ³ ~~4~~ ⁵ ~~6~~ ⁷ ~~8~~ ⁹ ~~10~~ ¹¹ ~~12~~ ¹³ ~~14~~ ¹⁵ ~~16~~ ¹⁷ ~~18~~ ¹⁹ ~~20~~ ²¹ ~~22~~ ²³ ~~24~~ ²⁵ ~~26~~ ²⁷ ~~28~~ ²⁹ ~~30~~ ³¹ ~~32~~ ³³ ~~34~~ ³⁵ ~~36~~ ³⁷ ~~38~~ ³⁹ ~~40~~ ⁴¹ ~~42~~ ⁴³ ~~44~~ ⁴⁵ ~~46~~ ⁴⁷ ~~48~~ ⁴⁹ ~~50~~ ⁵¹ ~~52~~ ⁵³ ~~54~~ ⁵⁵ ~~56~~ ⁵⁷ ~~58~~ ⁵⁹ ~~60~~ ⁶¹ ~~62~~ ⁶³ ~~64~~ ⁶⁵ ~~66~~ ⁶⁷ ~~68~~ ⁶⁹ ~~70~~ ⁷¹ ~~72~~ ⁷³ ~~74~~ ⁷⁵ ~~76~~ ⁷⁷ ~~78~~ ⁷⁹ ~~80~~ ⁸¹ ~~82~~ ⁸³ ~~84~~ ⁸⁵ ~~86~~ ⁸⁷ ~~88~~ ⁸⁹ ~~90~~ ⁹¹ ~~92~~ ⁹³ ~~94~~ ⁹⁵ ~~96~~ ⁹⁷ ~~98~~ ⁹⁹ ~~100~~ ¹⁰¹ ~~102~~ ¹⁰³ ~~104~~ ¹⁰⁵ ~~106~~ ¹⁰⁷ ~~108~~ ¹⁰⁹ ~~110~~ ¹¹¹ ~~112~~ ¹¹³ ~~114~~ ¹¹⁵ ~~116~~ ¹¹⁷ ~~118~~ ¹¹⁹ ~~120~~ ¹²¹ ~~122~~ ¹²³ ~~124~~ ¹²⁵ ~~126~~ ¹²⁷ ~~128~~ ¹²⁹ ~~130~~ ¹³¹ ~~132~~ ¹³³ ~~134~~ ¹³⁵ ~~136~~ ¹³⁷ ~~138~~ ¹³⁹ ~~140~~ ¹⁴¹ ~~142~~ ¹⁴³ ~~144~~ ¹⁴⁵ ~~146~~ ¹⁴⁷ ~~148~~ ¹⁴⁹ ~~150~~ ¹⁵¹ ~~152~~ ¹⁵³ ~~154~~ ¹⁵⁵ ~~156~~ ¹⁵⁷ ~~158~~ ¹⁵⁹ ~~160~~ ¹⁶¹ ~~162~~ ¹⁶³ ~~164~~ ¹⁶⁵ ~~166~~ ¹⁶⁷ ~~168~~ ¹⁶⁹ ~~170~~ ¹⁷¹ ~~172~~ ¹⁷³ ~~174~~ ¹⁷⁵ ~~176~~ ¹⁷⁷ ~~178~~ ¹⁷⁹ ~~180~~ ¹⁸¹ ~~182~~ 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Boston July 1st 1881

Mr Yerrington Dear Sir

Yours rec. with page 497
and W. Wendell's is OK 250.
I am glad your emerald mine
is looking so well. If you
can only get steam up enough
to sell out for a good profit
I think you would make more
than in any other way—
we are cutting a blue stone
which we bought lately and
will send it to you as soon as
it is done.

Yours truly
Henry D. Allome,

Boston July 2nd 1881.

Messrs L. M. Kahn
Dear Sirs

Enclosed you will find
our check for \$66.³⁷ being the
amt. of bill of Dec. 3.
which please receipt and
return by mail

Yours, very truly
Henry D. Allome.

Boston July 5th 1881.

Mr Thompson Dear Sir

Yours recd. with note for the balance of an which is all right. I hope you will be able to sell your customers one of these stones. I have written to Mr Farrington to send you a catalogue if he has one, as we have had several fine ones which have been sold, the largest sizes (if fine) cost 100 per lb or more, the smaller ones from 35 to 60 per lb, say from 2 lb down.

I hope your customers for large stones will be able to use some of these large single stones and pieces which we have on hand.

Yours very truly
Henry D. Morse.

Boston July 2nd 1881.

Mr Farrington Dear Sir

Yours recd. with page 498 and cash statement. I had a letter from Mr Jos D. Weeks which I enclose herewith, as I don't know by what authority he writes, I shall enclose the statement to you so that you can deliver it to him, and you can then find out if there is a prospect of a settlement, or you may get some points from him, Mr Peck thinks he can get Collins as ready by the middle of next week. I agree with you on memorandum goods.

Yours truly
Henry D. Morse.

Boston July 5th 1881.

Mr Gorrington Dear Sir

Yours rec^d. with you as
of Stock and Cash Statement.
Mr Thompson wants for a good sized
Cats-eye, don't say how large or how
expensive, he wants light color. - I
thought if you had one on hand you
had better send it direct to him
then may be a chance of selling it,
his address is E. Thompson Chemist
Building, One Bush & Kearney Sts.
Haverhill, Mass.

Mr Peck is now at work in
making up your account of stock
hope to get through this week.

Yours truly
Henry D. Moore.

Boston July 5th 1881.

Mr Gorrington - Dear Sir

Yours rec^d. with the
balance of memorandums -
Mr Peck says his last account
to Collin was May 1. 1880. he has
made up the acct to date and is
now on the interest, I'm the one
you have it, on our Records, I include
\$664.86 when we owe them but
\$84.20, also S. Bond 62.50 and
we don't owe them anything except
notes, but paid them up Jan^y 24th.

I have an order for 30 Cans
of about 1 1/2 each, would like them
that, get them from Dresser on
memo with his lowest price cash,
and I shall want to get a com.ⁿ
from him for selling them if I
succeed, the man talks as though
he wanted a good many. -

Yours truly
Henry D. Moore.

Boston July 7th 1881.

Mr Harrington Dear Sir

Yours recd hope Thompson
will sell a cats-eye from the
lot you sent. I have a few of
them in my own stock but never
have a call for one, so whenever
your stock gets low I will send you
mine to get rid of they cost from
25 to 32 per lb and are dead stock
with me. The Cleaner I don't need
as I do all my own cleaning, which
is not my work, Neeshemuss was
here today, he used to sell for
Wickham. his prices are higher than
we have ever charged for the same
qualities of goods, and he says their
letters from abroad indicate still higher
prices this fall.

Yours truly
Henry D. Morse.

I see the two Alleganensis lots of belemnites of 750 each. I
imagine in two, that I fear they are dead stock at this
I always was opposed to your buying them. Please
be an expert to get rid of them if possible.

Boston July 8th 1881.

Mr. Gerrington Dear Sir

Yours recd. we got the notes
discounted today, and send herewith
the statement and our check for
214.74 being the balance above
the amt required to pay his notes,
I think it will be best for you
to keep back enough to pay these
notes as they mature, if you do
not we will send you our chks
to meet them if you will remind
us of it. We also send a complete
Statement with interest of the
balance of Collins & since May 11th
at which time we gave him an ad
to that time date, I hope now
his firm will enable him to come
to a settlement, we have charged
interest after 30 days on all cash
bills, which is right, we had to
pay interest on all our capital,
and if we did not charge it our
profits would be absorbed.

Yours truly

Henry D. Morse.

Boston July 9th 1881.

Mr. Gerrington Dear Sir

Yours recd and Cashers by Ex-
press no price, they can double the
size the man wanted, I Kd each was
his order, I will show them if he comes
in today but I am sure they will not
more. H. D. Collins proposition
~~cannot~~ be accepted, unless he has
failed or is expecting to do so.
How can he make such a proposition
on an honest debt that is all due
in cash with interest, and the
interest is as much due as is the
principal. If he had paid as agreed
by terms of sale, it would have reduced
our interest account just in the same
proportion as he charged him. The man
who came here with Rosenheim's goods
name is Lewis, you did right in taking
stock low, as I wanted it taken at a
cash value, so as to be able to know
just what the profit has been.
I have the blue specimens finished, and
will send it next week, it weighs nearly
3 $\frac{1}{2}$ and is perfect, ought to bring a good
price. - The man was in and said the
cassons were too large, I Kd each or less
and below 4 $\frac{1}{2}$ are what he wants, send sundry

Yours truly

Henry D. Morse.

N.S.

Enclosures did not add any

Boston July 11th 1881.

Mr Yerrington Dear Sir

Yours recd. with cash
statement & an sales, I send you
herewith ch. 337 to pay Heston's note.
we send by express Brown's dia
also one for Legon, Heston.
Hope you will be making some
good collections soon to meet
our payments here, as we are
short on them. We are still
at work on our stock ac, and have
found that we have increased stock
\$50,000 the past year. I hoped it
would be reduced, if we had not
increased our stock we should not
be so short now, the ^{cash} \$50,000 would
make as easy. do not seem to try
and get it down that much as soon
as practicable then we can handle our
business easily. Yours truly
Henry D. Stone.

Boston July 13th 1881

Mr Yerrington Dear Sir

Yours recd with acceptable
ch for \$65. (a good sale) I fully
appreciate your sympathy for me,
and if you can only send me
three or four such chs long and
like the one above it will be doubly
appreciated. The weather is fearful,
hot here today.

Yours truly
Henry D. Stone

Boston July 12th 1881.

Mr. Herrington Dear Sir

Yours recd, the cartons came by Express, and the price too will frighten the man, I assure when he has had him you send me his prices from \$4.00 to \$5.00 and I gave the same prices to my customers as I have not heard of any rise in price, however, I will return them when he comes in, I hope the price is as low as he can buy in N.Y. as I should not expect to have him go on there and buy for less than I can, I saw the Blue Specimen today, and shall have the price to you, I should think \$7.00 or \$8.00, write to the customers to buy it, don't sell below \$10.00 but yet \$12.00 or more if you can, I hope to see some good sales out of the stock within the next 60 days as it is very short, payments for 90 days are large and I must depend upon your getting me a considerable ^{quantity} out of sales from the stock, as it is much too large, if he has success it \$20,000 instead of increasing it I should be flush now, ^{Yours truly} Henry D. Morse.

We also send another Specimen 'perfect' don't sell less than \$6.00, and as much more as you can get, also a Specimen pair for \$5.00 as much more as they will bring - these and the choicest stones in our stock and ought to bring good prices. - hope you will put all your energies into selling diamonds for the next few months season, as we shall have to depend upon your sales to pay our obligations, Hunt owes us \$500, is it not possible to squeeze something out of him. - I feel that he could pay if he was inclined to do so, don't let him run one is - ~~don't~~ I wanted to square up with Hercules Leland this week but I don't see how I can, I must save everything to pay my notes,

Yours truly

Henry D. Morse.

P.S. We also send 1 1/2 Stone Beant for Lyon & Hardy.

707
Boston July 14th 1881.

Mr Yerrington Dear Sir

Yours recd with page 502 —
I sold 24 1/4 lbs of the carbon at 8.00
and enclose a ck less the 6 p. et dis
which I hoped would be 10 p. et. as
that is little enough for doing the
business. — You say you expect
Knowles is in Phila? if he is try
and find out about him, and if
there is a chance to get anything
'go for him' I should think Plum
could be made to pay something,
if he is any kind of a man, try
him, tell him I sent on to you
and he must pay a part at any
rate, if he could be the means of
our getting the whole of the claim
against Knowles I would let him
off and call it a commission,
Knowles valuable patent (out of which
he was to make a fortune) ought to have
yielded something for him —
Henry D. Allouse.

Boston July 15th 1881.

Mr Yerrington Dr Sir

Yours recd with page 503 and
Charlotte note of 100 for \$100. We did
not see any line on the table of the
specimen 27-pair or as Charlotte have
had it polished out.

Tiffany & Co have been enticing my
workmen away from me, two have
already gone, I can't not induce them
to stay, they won't tell me where
they were going or what they were going
to do, but I heard today they had
ordered the tools to be made here by
a machinist, and that man told my
foreman they were for Tiffany & Co of N.Y.
so that explains it all, I am afraid
others will follow suit, they probably
have tools out great inducements to
get them away, one of the men is one
of my brot, one who has made many
specimens for them, say nothing about
it to any one, they will find it out
x enough.

Yours truly,
Henry D. Allouse.

Boston July 16.th 1851.

Mr. Yerrington Dear Sir

Yours rec^d. I am glad to hear that Plumb & Knowles have been successful in their patent if so we ought to be able to get the whole claim from both, which would be a success, as for five \$500 or have hardly ^{quite worth their} ~~any~~ ^{value} you have, ~~but~~ ^{some} in your lots ought to be fine enough specimens are scarce.

Have gone through all our lots and have selected 14 stones with which ought to bring \$2 by the lot, if selected then much more, some of them are stones which we cut down from \$4.⁰⁰ which cost \$4, they now are \$5 and cost with the cost of cutting, nearly 100 per cent, so much for cutting down stones, we don't expect the cost but it is experience which costs money. — is truly

Henry D. Morse

Boston July 18.th 1851.

Mr. Yerrington Dear Sir

Yours rec^d. will cost as Page & Ed Williams \$1000. and did from Chalet which I can make fine but cannot guarantee the weight when there is a flaw to be taken out, as it is impossible to jump in so deep in shall have to go to get it, but think as long as it is to be made all over it will pay to get it out, as for my being able to return the goodness I cannot, when they have been guaranteed as much as they can get elsewhere and in addition a chance to earn more, and they will not stay on that, it is not much use, I think the inducements have been something more than usual in order to get them done,

Yours truly

Henry D. Morse.

Boston July 26th 1831.

Mr. Springton Dear Sir

Yours rec^d. I hope you may be able to get an advance on my price for the 1st stones. they are the best of my stock. I did receive a lot of poor stones from Wickham, for which he asked \$32.50, I showed them to Van Buren and he said the price was too high & higher than he has ever paid for such goods. I thought \$25 was enough for them, they are very poor. I wrote Thomas what I have written to you, and told him I sold Van B. a lot of white, brilliant Flawy 1st stones lately for \$35, he has answered that I sold them too cheap that he would give \$60, but I have some as flawed as those were on hand, but send you a lot today much finer at \$60 the lowest, ask and get more if you can, don't think \$60 would be any too much, those sold Van B. were the very poorest of this class lot. I hope Martin will be able to pay all of his note, if he cannot we must help him on half, but we are

very short, large payments and but little coming in, I am glad Dessau was so fortunate on that lot, but I must wait to draw to let any one buy a lot of such goods unless I can't first put my eye upon it. there is too much risk in doing it. I telegraphed for 4 specimen stones from you today. I had a call from a retail party and had but little to show him in specimens, he will probably be in tomorrow morning to decide the matter, hope to sell him one, Mr. Pross has also sent a small lot of Bort which you sent us a long time ago to see if there was any in it worth cutting, but there was none that pay to cut,

Yours truly
Henry Dillrose.

Boston July 20th 1881.

Mr Yerrington Dear Sir

Yours rec^d with page 505.
I am glad the Specimens sold so
well to W.B. & B.. will they give a
note or do they pay. The four
specimens came by express, I
think 710) will probably be too large
for the customer, but I wanted it
here to show him that I have some
fine stones. The flaw in Whetly
stone will come out, but I am
willing to pay that it will weigh
13¹/₂ when done, as by looking it out
it must lose much more than if
left in, please ask him which I
shall do, make perfect, or keep it
as large as possible as a Specimen,
if I ~~pay~~ for the flaw it cannot set
until it is gone, then straighten the
stone up let it know what it will,
but I shall be as saving of weight
as I can, but am quite sure it
won't weigh 13¹/₂ if perfect

Yours truly Henry D. Stone

Boston July 21st 1881

Mr Asolot Dear Sir

Your letter rec^d in answer
I would say that we can furnish
you with common rough dia^d
at 3 to 5 dolls per lb, we also
have pieces which have been
cleared from fine stones at the
same price, the latter will show
the cleavage plain better.
Both in the lot for 2.00 per lb

Yours truly,
Henry D. Stone.

Boston July 31st 1851.

Mr. Gerrington Dr. Sir

I note what you say Wickham says of the imperfect lot, it only shows that we one can judge of a lot of diamonds by description, the reason I sent them was that I told Turner I had sold a lot of white, brilliant, imperfect, stones to Jan Brown at \$45 which were much more imperfect than the lot sent you and not any better worth it than those we "65", Turner wrote back that he would buy all such stones at 50.

I had no more such but sent these, not particularly for Wickham but for any one who wanted them, if they cannot be sold at \$6⁷⁵ you had better return them, as we can easily get 70 to 80 for some of them. here, and \$50 for the poorest. They are white, brilliant, and well cut and of perfect worth \$45 each, and as they are I think the price is low enough, Brill had a lot of stones here last spring at \$90 or \$115 just as imperfect as these and not near so handsome,

he might have sold them for \$80 but I don't think he would for less, — As regard to the stone not being out of the way, it was so thin that (in order to get brilliancy) was obliged to cut it in, possibly it might have been left a little longer one way but it would not have been near so handsome and I would not have bought it for me. I did the very best that could be done with it, Martin was in here today. And he should be upon his note about \$100 unless he got some money about was promised, I told him I would arrange with you to let him have \$100 if he needed it. \$100 was paid all but about \$1000 in open ac, but don't let him tempt you with anything, or must receive it before the 1st of October unless it is to fill an order. I will send back the 4 specimens today. I had one which I had here, can give Collins in for it for his note.

Yours truly
Gerrington

Was the Bird Specimen with July 16 for \$20. He would send
in nothing costing by?

Boston July 22nd 1881.

Mr. Yerrington Dear Sir

Yours recd. with page 586.

I will buy any blue stones which
I think will pay to recut, if the
price don't bring them too high.

I don't believe it pays to make
specimens out of stones out of off colors,
I have tried it and this fine work
has never been considered, they look
at the color and value them the
same as double stones of the same
shade of color, \$50 per ct. extra is
as low as such stones can be
sold, they cost us that much
more in price of cutting and the
extra loss of weight. I will then
make Schultz deal without any
regard to the flaw, only to get it
fine, — all our hands take their
vacation in August, some have
two weeks others four. — so
we cannot do much work then.

We telegraphed you to pay Herbert's
note, as we have a protestor given
over forgotten and it is the thing
Henry D. Allen.

Just recd your telegram, I will cut
the flaw out of Schultz Stone and
think it may come out 5 grains
but cannot guarantee it, after
cutting off the slice to get it out
the stone must be put into shape
let it lose whatever it may, but
he can be sure I will do it
as well and as economically as
if I owned it myself, and he must
take the chances the same as I
do on my own stones, I wrote in
the letter today about Herbert's
note, and was glad to hear you
had paid it yesterday.

012
Boston July 26th 1881.

Mr Lewis

Dear Sir

Yours recd. this morning.

In regard to the Opalite, you can
sell them for \$3.00 if you cannot
get more. It had hoped that as
the rough had advanced, that they
would bring a better price, but as
you do will be satisfactory.

We hope you will be able to buy
some extra fine blue white stones
cheap. if you do I will be your
customer for them, Van Buren
is in almost every day for cheap
goods, but he finds the prices
so much more than he used to
pay that I cannot sell him
much, business here is very still
at present, everybody is away
having a good time.

Yours very truly

Henry D. Bloss.

Boston July 26th 1881.

Mr Yerrington

Dear Sir

Yours recd with paid 507

and cash statement. We are getting
some fine stones from that lot &
rough, but not many of the extra
white, still, to bring the lot
on sight we must get good
prices for those which are imperfect
and not absolutely white, as the
lot will cost high, they are now
nearly finished, and we have not
taken out a stone from the parcel
as we want the lot finished first
that we can make an estimate
of the exact cost, we send you a
few extra fine stones today, the pair
cheap at 3.00 hope you will get
it. I compared them with a pair 2 Kt
and 1 Kt. H. & Co. had here on
sale for which they ask \$5.00 and these
are about as good color and otherwise
handsome, we also send three specimens our
only perfect, but the others are so fine, and
so little imperfect that they ought to bring good
prices.

Yours truly Henry D. Bloss.

111
Boston July 33. 1881.

Mr Yerrington Dear Sir

Gems, rec^d. (744) lot at 50 is
too low, I offer it at 60 as
the lowest, but if it is ⁶⁰ ~~50~~ it
would be a year before it would be
all sold. I know I can get 75
to 85 for some of the stones in the
lot and I am ~~sure~~ ^{sure} 60 is cheap
enough for such stones. They are
very brilliant and white and such
a handsome lot of imperfect stones
could hardly be found. I have seen
lots of imperfect stones such as are
sold at 50 to 55 and they cannot be
compared, I must say the price is
high, but why does he write me that
I sell vaults too cheap when the stones
are now were not. ~~at 60~~ ^{at 60} near
so fine as these, ~~these are cheaper at~~ ^{these are cheaper at}
60, I don't believe any lot which I
have sold vaults would sell in N.Y. by the
lot for any better price than it got.
If by this lot being called dear
and if they were perfect \$110 would

be the price, putting them at 60 is
a large reduction when the flaws
do not hurt the brilliancy,
M.W.D.P. left a dia^d here to be rep^d,
will cost \$5.00. I started Schultz dia
today —

Yours truly
Henry D. Sloan.

Boston July 27th 1881.

Mr Yerrington Dear Sir

Yours recd., and glad you
were pleased with those specimens,
we shall show you fine goods soon
but not all specimens some are
medium, which Brault says sell better
than the fine goods with him, ~~as~~
The R.W. Lot will be done in two
weeks I hope, when I can give
you as many of them as you want,
I bought two parcels of rough of him
today, I don't care to deal in the
cheap unless it "don't pay", unless
you can get it on memo and
sell before buying, I shall not
buy anything but rough until our
stock has been largely reduced, we
cannot buy safely, as in our two
parcels, in one of the parcels I bought
of R.W. today there is two blue stones and
a third of them extra when the lot
averages 5 lbs rough weight. — the lot will
be fine, some will have a slight color,

Y^{rs} truly,

Henry Dutton.

Boston July 26th 1881.

Mr Frank B. Dodge

Dear Sir

You took a stone from us
on memo appx 14th which was to
be "put cash" it is now over three
months and we have not heard
from you, we sent you a bill
Jul 1st with a request to remit
the amt, and no reply to that,
please let us hear from you at
once.

And oblige

Yours truly

Henry D. Dutton.

Boston July 26th 1881.

Mr Yerrington Dear Sir

I note what you say in regard to selling lots, but it is the right way to do a wholesale business, putting them into settings and working them off singly is retailing. No large business can ever be done in that way, it may help out to do it if you can't find a man whose time was not worth much, but I believe your valuable time can be better employed in a larger way, so that the business can be made larger. We shall never do much more than we are now doing until we push for our share of that time which the other importers are now seeing, they won't come, but we must go for it, one week in each month devoted to that kind of business, you would be pressing us to cut more stock instead of our pressing you to make more sales, we are not selling our product, and unless we can

get our goods into those channels where the others do, we shall have to reduce instead of increasing our bookshop, Mr. A. Smith here sold \$20,000 last year, one of his travelling salesmen sold \$5,000 for him, all from one small office and a small expense, our business in both offices was about \$20,000.

Hope you will be able to make some collections this week as I have a large note to pay on Saturday and a lot more next week. By Watson's man is here today I may buy a lot of rough from him, but I hardly dare in the face of so much stock, still I must keep the men at work or discharge them, there is no help long —

Yours truly
Henry D. Morse.

14
Boston July 28th 1851.

Mr Gerrington Dear Sir

Yours rec. with Martin's note of 500, page 505, I would not advise spending any more money on Enslers unless we can see a fair chance of getting ^{something}. You put a wrong construction upon my letter if you thought I was dissatisfied with ^{you}; it is quite the reverse, I gave my opinion as to the best plan to pursue to make our business a success, I feel that your services ought to be brought to bear in a direction which will be of the most benefit, and just the small debt on to your brother, otherwise you will be busy every minute in the office and get no time to travel with goods. If we make the business larger you will be benefited as well as we, I think the office business pays, and am satisfied with it as far as it goes, be what I am trying to accomplish is, to relieve you from the detail and small things so you will be able to work a part of the time in a larger field, which I am sure will bring good results.

Yours truly Henry D. Allhouse.

Boston July 29th 1851.

Mr Gerrington Dear Sir

Yours rec. with Martin's note at 60 days and R. J. Nesbitt's \$114.00. You need not buy the full amt of Heller & Boudet, as we shall be able to use a few covers and perhaps some other things, and would prefer to buy them instead of paying cash to others. Boudet's idea of Specimen stones (when he has them) is full high enough, I have not taken a stone from the fine lot of B & W and don't care to until they are done which will be very soon, then you can have them nearly all, I have another medium 115 which we bought in London and another which is bot of B & W we are now at work on them and have them half done, the fine lot just purchased we shall not commence until the boys return from their vacations Sept 1.

Yours truly
Henry D. Allhouse.
Our very best wishes to you
and love for him

Boston July 30th 1881.

Mr. Yerrington Dear Sir

Yours recd. with ck from
W. Wendell Esq. & W. Lewis Esq. \$50
and pays 509 — I had been
looking for a good large ck this
morning from you, however, I have
managed by borrowing to get along.
but have^{to} you to pay next but
hope you can help me substantially
on that. money comes in here
very slowly. I agree with you
that the N.Y. trade is probably
worth more than any other place
but I want to keep all that
and get as much more as is
possible. — I am not afraid of
selling too much to good concern,

Yours truly

Henry D. Allcock.

Boston Aug 1st 1881.

Mr. Yerrington Dear Sir

Yours recd. with ck of \$38.13
for 461 lbs and to cash statement with
page 270. I don't think we shall
be able to take half of the 500 but
may^{if} or thereabout, so you can
leave a little more for me, which

I don't care to buy any pearls now
I have some on hand and but a
few catts for them. If you cannot
sell that lot of imperfect stones as
a lot then we must break into them
but be sure and get a good price for
the best say 15 and the poorest 40
so that we may realize on the lot
\$65. business has been quiet here

The lot of poor stones which Eddleys
now sold had last week for \$4 was
the best sale I ever heard of. I did not
think he could find us big a fool in
Boston to buy them at that price

Yours truly
Henry D. Allcock.

Boston Aug 2nd 1881.

Mr. Gerington.

Dear Sir

Yours rec^d with B. & K's OK
for \$100, - I don't write to have
you sacrifice goods to make
sales but to have you make
every effort in a legitimate way.
I am awfully short and a good
business would bring things out
all right, it will necessitate
our being more careful in the
future about buying more than
we can sell, I don't enjoy
being damned for bills which
are due and no money to pay
them, the stock is ample,
but that is not money. —

Yours truly

Henry D. Morse.

P.S.

Has not Mr. J. M. E. Wick's gas Colliers
account adjusted so that we can get
it offered and settled.

Boston Aug 2nd 1881.

Mr. Thompson

Dear Sir

As I had not heard from
you for some time, I thought
I would write to you and say
that - unless you can see a
better prospect for sales abroad,
we can use the goods which
you have, here, and there if
by autumn (you find that
the business warrants it) we
can send you a fresh invoice
of such sizes as you can sell
the best. I think that would
be a better way for us, as the
interest account is now more
than the profits from sales.

Yours very truly

Henry D. Morse.

P.S.

I don't think some of those goods
could be sold to the trade as the
prices are below the prices here.

Boston Aug 2^d 1881.

Mess^{rs} C. P. Remond & Co

Dear Sir

Please send us at your earliest convenience a statement of all sales made to July 1st as we have been taking stock and need the account to make it complete, hope your sales have been good in diamonds

Yours very truly

Henry D. Moore

London Aug 3^d 1881

Mr. Henry D. Moore

Dear Sir

Yours received with thanks.
The sale of the 6th of July was the best we have had to date, as we had to pay our cash. Hope you will have a successful trip to Phil^a.
At your return I think I can send to you to me all the stones you have, as I will have stones in the new lot which are in finishing which will be suitable to many of the things will sell better than single stones.
I send Schultz Stone today, he has done me best for him, and he has the stone to be sure of getting it out nearly the perfect he has secured, if he sends me a bunch of stones for my extra trouble I should appreciate them.
Yrs truly
Henry D. Moore
to be added to the list as the stones before the 1st of June have.

Boston Aug 4th 1881.

Mr Cunningham

Dear Sir

Yours recd. with Pay^{rs} 513
and Ck's C.H. Wiles 179 & H. Carter 196th
and note which I gave to Mr. Peck.
I cannot recall the Mr. Cunningham
you mention in your letter, but
if he wants to buy anything of
you then, charge him a retail
price cash; then you will be sure
to be right. The sale of the yellow
stone is all right, as it can claim
all over 30 per cent as a commission
which will give 20 for the trouble.
I am sorry I gave you so much
trouble on those rubies, I supposed
you would find a low priced parcel
of rubies from which you could select
three, which Collier counts out to match
without going into more than one
or two places. Garnets are doubtless
very handsome or as handsome but
the order was for rubies, I understand
and how today he had two lots of
imperfect stones one at 1.25 the other
50, I know mine and cheaper than
either of his lots, hope you will be

able to sell them in Phil^a, as
for going to Phil^a this week or on
any particular week, I don't think
I have suggested it, my advice
was to go over any month
and select the time when in
your judgement was the best and
most convenient time, of that
I am not as well able to judge
as you would be. I am glad you
have been so busy if it results in
sales which will compensate.

We shall be glad to see you here
next week, when we can talk over
the commission and your business better
than we can write,

Yours truly

Henry D. Morse.

Send the large Alexandrite, I have
a customer who wants to see it, let
me know the cost, I will try my
best to get rid of it, given if I can get
Cost.

Boston Aug 5th 1881.

W. Gerington Dear Sir

Your rec^d with note of C. C. Bliss 3 nos for \$25, as for the rubies they must be good even if they cost more, I think you can find them at Brühl's or at Eisenmanns. We send the large 16% stone to you today, I have sold it to that Mr. Chas^r L. Davis (alias) Alcock Josselyn, the actor, he will call at the office then for it and is to pay \$800 cash, if he gives a ck, I should make sure that the ck was good before delivering it. he said he should call for it next week perhaps not until Saturday.

Yours truly
Henry Bullrose.

Boston Aug 6th 1881

Mr Gerington Dear Sir

Yours rec^d with ck from Phil^s of B.B.B. 2215 for which was very acceptable, hope you made other sales. Sondheim was here this week he sold \$7,500 which he said somebody else would have sold if he had not come, he went from here to Chicago, a customer here wishes to know the cost of cutting a likeness in stone came (for a ring, they have a photo^l in profile to work from) if I had known Bonet's address should have written to him direct to save you the trouble, but if you will write to him and let him write to me, the cost and how long it will take, Hope you will come on next week and arrange to stay two days. —

Yours truly
Henry Bullrose.

Boston Aug 8th 1881.

Mr Gorington Dear Sir

Yours recd. with G. S. ck
for 176⁶⁴/₁₀₀ of G. S. K. S. 22⁷⁴/₁₀₀ and as
Sales (514-) with Cash Statement
As for 7 Kt pairs (726/8 (638) which you
have, are nearer than anything
we have to fill your order. That
think one of them ought to suit,
the brother must have been very
hot in Phil^a. judging from the
temperature here, but it is cool
today. I think your trip was a
great success, and I fully believe
you would sell ^{to average} as much or more
any time you want, if it was any
two weeks, and thereby increased the
sales at least \$5,000 for an amount and
reduced our stock, that is the point
we have long been trying to gain.
Hope to see Pitcomb, should think
he would buy those imperfect stones,
telegraphed you to bring all stones
which it would pay to match

D.S.

I write in case something
may prevent your coming

Yrs truly

Henry D. Thoreau.

Boston Aug 9th 1881.

Mr Gorington Dear Sir

Yours recd. with payd \$75
and Kennedy ck 2391⁷⁴/₁₀₀ which
is very acceptable. Hope you
will be able to get the 3 rubies
cut for me soon. Somewhere
gets very fair prices for his goods
in lots. I looked over his stock
carefully, examined each stone in
some pounds and I know I would
be willing to sell as cheap, he
had one small lot only which I
consider a bargain, they were
much below his other goods,
10 stones in pairs as 2 Kt p. stone
at \$165, there was 2 pairs worth
\$200 in it, but some not worth
over \$125, he would not back the
lot,

Yours truly

Henry D. Thoreau.

Boston Aug 10th 1881.

Mr Yerrington

Dear Sir

Yours recd. I am sorry
your Brother is so unwell.
hope he will be all right in
a day or two so he can come
on here, nothing special to
communicate today.

Yours truly
Henry D. Morse.

Boston Aug 10th 1881.

Messrs Messels & Lindsley

Dear Sirs

We take the liberty of sending
you a note dated June 21st 1881
with interest added in settlement
of the balance of ac against the
Messrs dia^d Cutting & Co ^{165.99} ² _{of 7.31} \$83.30
which we trust will be acceptable,
we regret my checks not being
able to send you the cash, but
our receipts have been uncommonly
small for the past two months,
the interest due you on the ac
we will send as soon as you can
figure it and let us know the
amount.

Yours very truly
Henry D. Morse.
Maurice.

Boston Aug 11

J. D. Yerrington
192 Broadway New York

Five seventy two sold here and sent
to you for delivery - See my letter of August fifth -
must not sell it to Beath -

Henry D. Morse

Boston Aug 15th 1881.

Mr Conington Dear Sir

Yours rec^d. with Cash, Statement and page 516. also rec^d. telegram and send you the account of stock of Fanny Stowes & Co. I looked over them a little and think the prices put upon some things is much below cost or value, however, should you and Mr Roberts decide upon buying, whatever is right you will find us willing to do, the deduction on some things nearly annihilates the profits made on others sold from the lots. — I went down today to see Mr Peay and found he had gone to New Haven with Mr Blaine and I think possibly he may go on to New York with him, if so you will see him before I do, and you can tell him what I said to you in regard to giving up to you and Mr R the whole of the Fanny Stowes business. for the sake of relieving you, that we can avail ourselves of your entire energy on dis^t and enable you to go to other cities every month and thereby increase sales largely —

Yours truly
Henry D. Stone,

Boston Aug 12th 1881.

Messrs Messels, Ludcke

Dear Sirs

Enclosed please find \$K for 50 \$/a in full for interest on account. I also send by Express today an order for a Lace pin of a (Bee) which I want made by one of your best workmen and done next week if possible,

Yours very truly
Henry D. Stone,

22A
Boston Aug. 13. 1881

Mess^{rs} Lym & Hardy
Dear Sirs

I rec^d the two dist^s from
you this morning, and cannot
cut them for you at present
as our workshops are closed
until Sep 1 for vacations and
repairs — The 2nd I think the
imperfections can be taken out
by taking a little from the belly,
afterwards making it ^{the belly} a little smaller,
but then it will not correspond
with the bottom of the stone and
the effect will not be satisfactory
until it is raised again to the
proper angle. The other stone with
the imperfections on the bottom can
be taken out, but it will change the
angle which is already too flat,
to make it fine a little should be
taken from the girdle and change the
angle of the bottom, — as to the loss,
the 1st to polish out the imperfections

only, the loss would be very trifling,
but to make it a fine stone and
lose $\frac{1}{4}$ to $\frac{3}{8}$ — the 2nd to get out
the imperfections and keep the top
at the proper angle should guess $\frac{1}{4}$
would do it,

Yours very truly
Henry B. Stone.

225
Boston Aug 16th 1881.

Mr Garrison - Dear Sir

Yours rec'd with page 517 &
Memo of goods for Mr Peck, also letter
in regard to my proposition to sell
to you and Mr Roberts the Fancy Stone
business, after your expressing a
desire to increase your income, I
made the proposition to sell to you
and Mr Roberts the Fancy Stone
business entire, to give up a business
which has paid us \$2400 last year
on a small investment, was for the
sole purpose of entirely relieving you
from the detail of it, so that you
would be able to give your whole
time to the selling of our diamonds,
and enable you to be on the road
at least six days in every month,
at such times as you thought best
for our advantage, thereby increasing
our sales of diamonds enough to pay
us for doing it, as for the expenses
of sent travelling &c the Fancy Stone
business should pay a fair portion
as we can agree, and I think
Mr Roberts help to you will be fully
offset by your help to him, in advis-
ing with the knowledge which you have
acquired during the past three years

experience, and the time which you
will be able to give (while in our
employ) without detriment to our
business, - as for the stock, I did
propose to sell it to you at a fair
cash valuation payable in cash
or notes, whichever would be most
convenient to yourselves, and also
to relinquish ^{portion} all profits and all
dealings in Fancy stones in N York
office, also should claim all profits
made on diamonds whether on
commission or otherwise done through
the New York office, by so doing the
two branches can easily be kept apart
from each other, the commission on
Pitts's emeralds of course would expire
if this arrangement is concluded,
I hope to see Mr Pray soon when
I shall hope to have his approval
of what I have done, and also
receive from him suggestions as to
the final conclusion and settlement
of all matters appertaining thereto,
We send you two parcels of dist. by
tonights express with a list of stones
the prices we made subject to any
change which may be necessary -

Yours truly
Henry Dickson

17th

Boston Aug 17th 1881.

Mr Cunningham Dear Sir

Nothing new Mr Pray was in this morning when I showed him my letter to you yesterday, which he fully approved, if it meets your approval, the only thing to be done is to have you make a separate account of ^{all} the fancy stones at a fair cash value which I hope will be above the ac sum. July 1, and then see if we can agree on price and terms, also state what you think would be a fair proportion of rent & travelling etc. the yellow sapphir which I have here is probably sold, but not sure as the man is away, and will give a decided answer when he returns.

W. H. D. M. W.

Memorandum of goods sent to J. O. Youngster
Aug 16. 1881 -

1 Green Sapphir	4 1/2	110.
1 Alexandrite	3 1/6 (6089)	200.
1 fancy Sapphir	2 1/4 1/6	25.
1 Dia	4 3/4 1/6 (7057)	375.
1 "	2 3/8 (578)	650.
2 Dias	4 1/4 (618) @ 115.	488.
3 "	8 1/2 1/32 (641) @ 90.	720.
1 Dia	2 1/8 1/6 1/32 (579) @	675.
9 Specimens	19 1/4 light (7261)	4625.
18 Dias	9 1/8 1/32 1/64 (727) @ 64	587.
7 "	4 3/8 (720) @ 76.	332.
20 "	14 1/4 1/6 (729) @ 85	1216.50
15 "	12 1/8 1/6 @ 100 (7301)	1293.75
15 "	18 1/2 1/6 @ 85 (7311)	1577.50
5 "	8 1/4 1/32 @ 120 (7321) @ 120	978.75
9 "	16 1/2 1/6 @ 55 (7331)	911.
1 pr	37 1/8 (734)	1000.
1 "	4 1/8 1/6 (735)	625.
1 "	5 1/8 1/6 (736)	900.
1 "	3 3/8 1/32 (737)	550.
1 "	2 1/2 (738)	300.
1 "	2 3/4 1/6 1/32 (739)	350.
1 "	2 1/4 1/6 1/32 1/64 (740)	335.
1 "	2 1/4 1/32 1/64 (741)	265.
1 "	2 1/4 1/6 1/64 (742)	275.
1 "	2 1/8 1/6 1/64 (743)	242.

\$19,636.50

Boston Aug 15th 1881.

Mr. Conington

Dear Sir

Yours recd. 7th 3rd Mr. Peck shipped. I don't think it much apt to send Dessau's mark as I don't care to start up with any cheap dia^r. The pair of pink-patriot I don't think will be a match, the stone to be cut is a little smaller and not as blue, but it can give it nearly the same effect and it will pay him for it, I suppose he understands that our shop is closed for three weeks, after that time we can do it when you have a chance call on Mr. J. D. Weeks and try for the settlement of Collins (ac by cash or notes, claim the interest which is fairly due, as I don't think there is much chance of his being a customer again,

Yours truly
Henry D. Stone.

Boston Aug 19th 1881.

Mr. Conington

Dear Sir

Yours recd. with Wards & for 5th for dia^r. ring and Pink Topaz & hie. I show'd to Mr. Ford, he says 75 of an in shorter and lighter color will answer his purpose and he cannot pay over \$100, so we return it. I sent the cheap dia^r. yesterday kept out four of the dark ones and sent the balance in one box. you will see they are my britain stones, and cheap enough at 36, but we can afford to sell at 32 and give a profit as if bought there some less than their value, but get 36 if you can,

Yours truly
Henry D. Stone.

Boston Aug 26th 1877.

Mr. Verrington Dear Sir

Yours rec^d with invoice & terms, and your proposition to pay us 2000 casks and two lots of 400 & 600 of 1000 & 1130th with interest added, which we accept as a settlement of all goods in the invoice, reserving the right to make any corrections for errors or goods omitted, as noted there are two Alexandrites costing 4th ps. each, one lot in stock, the balance we do not account for, then there are a few stones here belonging in R. G. stock which we would like to include in the sale so as to make a clean thing of it, then pick up pages with two 5000 pms, as may find other things which we can settle afterwards, as for handling expenses we agree that 4th cents be paid for the present, or until you find you derive benefit enough to pay more, don't you think 4th cents a cask also be fair. I think Mr. Adams felt to as will be fully off set by the services of those in our employ whom we pay and must be of great help to the Fancy Stone business, as for a circular don't forget to state that you continue an agent for the Mason & Co. Co.

Yours truly, Henry E. Shaw.

Boston Aug 26th 1877.

Mr. Verrington Dear Sir

Yours rec^d, with cash statement, will return the pair for Kirkpatrick tomorrow, tonight. If you have a 3rd cheap stone not over 50 ps. I think I can sell it here, I don't recollect any stock, but still you may have one there. Mr. Peck will be away two weeks on his vacation. I hope your goods on consignment will pay out something.

Yours truly
Henry E. Shaw.

Boston Aug 23rd. 1851.

Mr. Youngton Dear Sir

Yours rec^d. with page 89
 I presumed you was to right about
 the alexandrite in that being away
 I will let him look it up when
 he gets back. I suppose the voyage
 was a long one. The alexandrite
 was indeed very fine, but
 Mr. Peck did not put the date,
 I think Mr. Peck will be in N.Y.
 some time during his vacation,
 if you have a chance to sell
 this large ¹⁰⁰⁰ alexandrite for 5000
 or more, don't wait for Mr. Davis,
 as it is doubtful if we ever see
 him again. I think at very cheap
 at that price, it ought to bring
 6000 or 7000. if you can't find the
 right customer.

Yours truly
 Henry D. Morse.

Boston Aug 24th. 1851.

Mr. Youngton Dear Sir

Yours rec^d. with C. C. Bliss's
 check for 130, and 250000 diamonds
 with Sapphires, the sapphires is
 fine enough but not the right
 shape. I had several of this
 shape on hand. I enclose a
 diamond of the size and shape
 & cut. I want for the Sapphires,
 I don't like to trouble you with
 the finding it, but if you will
 let your boy take it to Eschmann
 in Berlin and I think one of
 them will have it. I have a good
 stock of fine sapphires of all sizes
 still I can't fill this order on
 account of soaps.

Yours truly
 Henry D. Morse.

P.S.

Have a large payment to make on
 Saturday, hope to receive some from
 you if you can get in any —

Boston August 25. 1881.

Mr. Gorington Dear Sir

Your order with Ch. from Roberts
 of course being first payment on purchase
 of our stock of fancy stones. Also Ch.
 from W. H. M. 250 & page 500. And
 to express these pairs of diam. mounted
 by Sept. 13. I can get just what
 you want, from them, at not too fine
 the stone this back at retail also
 for the same customer. I was not
 taken back again from Kidderminster
 which I will then to return to you
 I am, it will be that you may be
 exposed to your office by, and then
 exposed of it of course, The Circulating
 some all right enough other things
 made one or two connections. And
 I have written out a couple ^{and a receipt} rather more
 simple than yours which could all the
 same, I'm afraid to your discovering
 a diamond mine, should such a thing
 occur as that, but selling that you
 think, it's your business as I don't
 know what kind of relation with
 your company, or about of course
 I should like to know more of the facts, your
 Very truly
 Henry D. Howe.

Boston Aug. 26. 1881.

Mr. Gorington Dear Sir

Yours rec. with page 521
 and wafflers, one of which did say
 well, it was one of the C from C. The
 other 2 from K. which was cheap, perhaps
 the others I will return tomorrow,
 the one kept might be, I did
 not know as our Office so much
 but presume Mr. Park has it all
 done somewhere, as for taking
 the diam. from C. in order, I
 see no objection unless it would fit
 off the selling of an one, which is
 more important to us than anything
 it can might make us there,
 however if you can send it could
 be done without our losing one
 sale by it, I don't say as it,
 if you can't guarantee sales, the
 small profit which might be made
 could not pay to guarantee, nor would
 it pay to sell his goods until he
 had tried our own and failed to
 sell.

Yours truly
 Henry D. Howe.

Boston Aug 27th 1841.

Mr. Yerrington Dear Sir

Yours recd. Small came here for a pair, but he said he wanted something medium quality and his customer was in N.Y. so I thought 'est to send him to you as I was short of such items. I return by Van Buren the tin plates you did not ask them, also all the taffelins but one for which please pay for, and charge to me. I also find an amethyst in some water in one of the boxes recd. I hope it may be yours or some one else, so I return it to the owner if you know who he is. I have a customer here for two days of fine Mt. Vernon (or) Niagara ware. I sold the same pretty a lot a few months ago for cash, I have none here of that size, as you can see there are an I will try to sell them if not at will then return them to you.

Yours truly
Henry C. Johnson;

Boston August 29th 1841.

Mr. Yerrington Dear Sir

Yours recd. with statement of cash, I am sorry to hear you have been upset with a pain in the back if our sympathies with you, as it has had it at intervals for two years, the weather has been fine here but not much business, hope things will begin to move soon, Bass was here last week and did a fair business. Mr. Heine and also here from Taylor Brod. and said he was well satisfied with his sales. Boston is a good market for them.

Yours truly
Henry C. Johnson.

R.S.

Will return the same of tonight, as I have a letter at book this week getting some other ready for the bookman when they return on

Boston August 31st 1834.

Mr. Cannington

Dear Sir

Yours recd. with (729) 20
dies, two Opals, & 1 Diamond to be cut.
I hope Mr. Davis will take that
stone, I found Mr. Davis's customer
was often poorer than he was
willing to pay for, I am very glad
Brother is so well up hope he
will be well soon,

Yours truly
Henry D. Thoreau.

Boston August 31st 1834.

Mr. Cannington

Dear Sir

Yours recd. with parcel
of rough by express, it sent by
express today & only with the
instructions for cutting, also a
parcel of small rubies which
I hope it to have been taken in
the stock of fancy stones. I wrote
about them at the time. hope
your Brother will soon be out
again, as it is about time for
your trade to commence. Sept.
usually brings business,

Yours truly
Henry D. Thoreau.

Worcester Sept 5 1851.

My dear Mr. Garrison

Dear Sir

Yours of the 3^d received.
Indorsed cash account and check of
\$100.00. I have received
to express that I have this amount of the
to be sent to you and the first part
have just returned today from vacation
and find that the money is kept at home
by a Swiss girl. - I. Channing has
just been in, and thinks for me, will
be able to come into town tomorrow if
the weather is pleasant as it now seems
likely to be. Probably we shall not
begin West's patent's diamonds at present
ought to take its turn with others
I have collected during vacation.
I am sorry to learn that you have
been so unwell, and very glad that
you are once more in your usual
health. - I had some expectation of
calling on you during my vacation.
but was not able to get so far from
home.

Yours truly

Wm. B. Peck.

Worcester Sept 5 1851

Mr. Garrison

Dear Sir

Yours rec^d. with all the
Reason for 249th. Hope the
sending out of statements will
bring in some money. I am
glad your Brother is improving
hope he will be out by Monday.
There is three small pink
pearls in the stock then which
belong to me individually and
I write like them sent on if
not already sold, as I think
I can use them here. Rain
has been long, and dull.

Yours truly

Henry D. Morse.

Boston Sept 1. 1857

Mr. Fessenden
Dear Sir:

Yours received with regards
sent. You charge as with note of J. H. H.
but have not sent us the note. Now that
there are quite a number of unsettled
charges on his account and if you
can get his note forth we can use it.
We want to put some notes into the Bank
Friday for discount to meet a payment
on Saturday and Mr. Morse thought
you might be able to let us have the
two notes for the balance of the check
owed in season to use for that purpose.
If you can, it will help us out finely.

Mr. Morse is still away. Has a cold
& bad headache. He thinks he is a
little better today. Doubtful whether
he will be out tomorrow.

We are glad to see the sun again
today though it is hot. Yesterday is
called the yellow day. Hope we shall
have another like it soon.

Send some for Rowthorpe. Oh, we have
a pair of by Lawrence's machine. It did not run
deciding. Also the three plate Topper from
Mr. Rowthorpe.
Yours truly
P. B. Peck.

stones, one of which perhaps Leav. can
ad. They are the stones which you
had as Nov. 1870 + 1871 - if you wish I
will send them. Mr. Morse thinks they
ought to pay a larger profit than we put
on them when you had them before,
diamonds being higher and having
accumulated on them.

This has been a delightfully cool
and bright day. - Hope the change in
the weather has extended to Long Branch
and our touch of a respite to think
that it will help the President as much
as the prayers that have been offered
today. Perhaps it is the way in which
the prayers are being answered. We
closed the office from 10 to 12 and
think those two hours were generally
observed in Boston.

Yours truly,
Thomas B. Reed

Boston, Sept. 1, 1871.

Mr. Yerrington
Brookline

You will be disappointed,
seeing my writing once more, instead of
Mr. Morse's, but not more so than I am
to be obliged to work in his place. I
went out to see him this morning and
found him in bed, but feeling better
than he did yesterday. His cold has
developed into erysipelas and one side of
his face is considerably swollen, but he
has got rid, I think, of the severe pain in
his head, and seemed in very good
spirits. I shall not look for him in the
office before the first of next week at
the earliest.

Your two letters of yesterday were duly
received this morning with acknowledgments of
Stated R. J. Harburt's note to me, checks Ltd.
Given to Mr. St. John's of 13th and
also notes of J. L. Yerrington to Aug 23
four months for \$10.00, and Aug 23 6 months
for \$10.00 all of which are very acceptable
and very handy to have just now.

Do you wish for a bill of sale of the
goods with receipts for cash notes?

Mr. Johnson has returned his stock
of diamonds with including two large

Boston, Sept 9, 1881

Mr Yeerington -
Dear Sir -

Yours of the 8th received -

I think you might as well pay Wickham and others something now if they are pressing, enough to satisfy them for a while - We have a great deal to pay this month and it will not do to let very much go quite yet -

Mr Moore is no better today Swelling has gone to the other side of his face - Am afraid it will be quite a number of days yet before he will be out -

We have an order for two matched Aquamarines about size of enclosed pattern - must be fine color and brilliancy - Please get some for us and send them on -

Enclose telegram from Thompson calling for large pair - We have nothing here - So please see if you can find a pair that will answer. Send them on to him on approval -

Yours truly -

Thomas B. Peck

Boston Sept 9, 1881

Mr L. Thompson -
Dear Sir -

Your letter of Aug 30 is rec^d and also the box of diamonds which arrived safely -

I find by comparing with my account of goods sent to you that everything is accounted for with the exception of a small share weighing about a sixteenth from Lot 12, the lot being our stone, shot in November and 1/2 pbs in weight - I will accept the 2 stones 1 1/2 pbs from Lot 3 on memorandum till I hear from you - I find in Lot 2 a cheap stone of about 1/2 lb which does not belong to us and so return it to you by register's mail - The lot is accounted for without it -

Am sorry that the diamond trade has been so dull with you - Hope that it will revive this fall and that you will soon have to call on us for more stones -

Your despatch of the 8th calling for pair from four to six to ten Karats was received this morning - We have nothing in our stock to fill the order and I will send to Mr Yeerington to see if he can find such a pair and to send them to you -

Yours truly

Henry B. Moore,
by T. B. Peck

You got from Brühl a Car insurance
was not suited for them, but if Mr
Bass will change us with the one I keep
3/4 of 32 at \$20. profit (the price of the two)
I would like to keep it for myself as
I think it very pretty.

Can you sell the 16% stone to
Titcomb? I don't think we are
under any obligation to keep it any
longer for Charles L. Davis and if we
can sell it, we can get our pay for
something that the party we got
of owes us for. We have got to pay
him \$2. a Karat net -

I have been detained this after-
noon so that I have no time to
make out a receipt for you. Will
try to do it Monday -

Yours truly,

Thomas B. Peck

Wash., Sept 12, 1881

Mr Washington,

Dear Sir -

Yours of the 9th is received

You will be glad to hear that Mr
Morse is feeling much better today
and expects to be out again early next
week unless there is some unfavor-
able change occurs. He will have
to be careful about getting cold -

Thanks for your offer to spare Frank,
but I shall not find it necessary to
call on you. Mr Arthur Gray has
been with me the greater part of the
time and will stay till Mr Morse gets
back -

Shop: you will succeed with
Titcomb - I send tonight single stones,
two 59, 59 3/4 & 59 1/2 pair 664, also a pair
in settings weighing a little over 7 grs.
They belong to the same man as the
two yellow stones and must net him
\$20. per Karat. Landheim offered
that for them, but that would not give
us any profit. If we get over \$50 we
get 10% commission. I thought Titcomb
might buy them. We ask \$60. -

I also send the heaviest opal that

Received August 20th 1877.

Mr. J. B. Thompson

Bank of

and

of the Bank of the City of New York
 of the City of New York
 of the City of New York

\$100.00

Subscribed

\$392

Ex

of the City of New York

of the City of New York

25th

\$200.00

\$100.00

\$100.00

\$100.00

\$100.00

Received Payment
 of Henry D. Morse
 Manager

Boston Sept. 15th 1881.

Mr. Verrington Dear Sir

Yours recd with page
No 525. Any 'extra' sales when
they don't interfere or take the
place of our goods are always
all right. I hope to see the
goods coming soon. we have
a very large payment to make
on Saturday and and 3,000 (thous-
and), should anything come in
send it along, we sent another
stone for Kirkpatrick today. Some
of the importers are here about all
the time. I don't see where all
the diamonds go to,

Yours truly
Henry D. Morse.

Boston Sept. 14th 1881.

Mr. Verrington Dear Sir

Yours recd with aquamarine
which I think will answer. —

Mr. Weeks has written and sent
the statement of Collins to be correct
in two particulars, one amt not
changed and another not credited,
he ~~wrote~~ bills of the items which
he has not checked, which I cannot
see the use of as this statement
ought to be sufficient, however I have
sent you his letter with all the
papers so you had better try and
adjust it to suit him, the item
not credited you can probably find.
also the one not changed,

Yours truly
Henry D. Morse.

D. S.
Now send 1 dia for Kirkpatrick
Lyon & Hand?

741
Boston Sept. 17. 1881.

Mr. Carrington

Dear Sir

I recd. the ruby, which lost much more than I expected, but procure from the location of the flaw that it was no fault of the Lapidary, if the flaw had all come out and it had been over 1Kk, it should have been placed, it is fully as brilliant as I expected, and very handsome; when you see Tourneau ask him what he thinks the loss would be to get these flaws entirely out, and polish one star on the table. Recd. the two blue stones from Bonet which have cost him too much, and the one from Hestert which is cheap, I would be glad to buy it at that price, Recd. Chs. Fox for Hamilton 9000 Colby Johnson 445. Jeager & Larous 77.00 which are good as far as they go. Bonet did? and no doubt cheap enough but I cannot buy until we have made large sales, no matter how, & keeping the prices and qualities they had, taking them say 9 stones at 1Kk 4000, would bring the balance at 202

They all talk high prices now, and it does seem as though we ought to be able to work off our stock in every quality at good prices, and is standing here a little.

Yours truly

Henry D. Moore.

Boston Sep. 19th 1881.

Mr Gerrington Dear Sir

Yours recd. with M. H. Saxton
 Ch. 133. Cash statement and pages 526
 & 527. I had a fair retail trade
 last week sold nearly \$5000.
 The Van Buren lot of imperfect stoves
 today about \$600. — At 45¢ a lb. the
 same lot which Titcomb offered \$30
 as his best offer. Eichberg's man
 was here today. he had no fine
 goods, and the prices of his fair
 goods were as high as the best
 prices for ever gave you for such
 quality and sizes, and he said
 he only charged 10 per cent advance
 on cost, he says everybody now
 complains of prices, but they will
 have to pay it, goods cannot be
 imported for any less, work off all
 medium goods and old stock you
 can while prices are up, fine goods
 will sell themselves any time, we
 can spare \$5000 from these quantities
 and not miss them,

Yours truly

Henry Dillness

to get on to it, in the course of time
 and will see if you have any fancy etc

Boston Sep. 20th 1881

Mr Gerrington Dear Sir

Yours recd. I hope you
 will succeed with Starr. he can't
 find such diamonds as you will
 show him and he knows it, they all
 try to bear prices, and the diamonds
 are advancing, and our finest goods
 are going to sell at good prices.
 the medium goods I am the most
 anxious to sell and when you get
 a customer for any try and secure
 him, we are willing to sell cheap
 to put that class of goods into
 money to give us funds to buy rough
 with, we don't care to slaughter
 our goods but sell as low as the
 market in fair competition on that
 class of goods, and on that basis
 we hope for some good sales in
 lots, as the present advance must
 make our old prices cheap. —
 I am glad for you that Cats Eyes
 and other fancy stones are in good
 demand,

Yours truly
Henry Dillness

Boston Sept. 23^d 1881.

Mr. Verrington Dear Sir

Yours recd. I hope you will be able to arrange the cross in collars as so we can get a settlement with him, his putting it off so long will increase the cost very much which he must pay, as it is not likely he will ever be a customer again. Send the settings which were on the large pair as it may have occasion to use them. The rubies taken from that lot were not selected, so the lot is as good as when sent, as to price we leave it entirely to you, as we have done in all the rest of the goods, Taylor Bros. had a pair here ^{too} which they asked \$22.00 they were not more than $\frac{2}{3}$ the size of our 8 5/8 not well matched, one stone had a cloudy look from the bottom being too deep, the color about the same as ours but in comparison with ours, I should say ours were worth 1000 more than his, so it goes, I have not seen a pair that I think as cheap as ours at 26 or 27.00

yours truly
Henry Dillow.

Boston Sept. 21. 81

Messrs. Howard & Co

Dear Sirs

I recd. the stone from you this morning, I can make it fine, but can only guess on the loss, probably it will make a strong 14 stone possibly 17th, can do it in the course of two weeks

Yours very truly
Henry Dillow.

I think, perhaps one of those
 persons who has been applying
 for work, would like the job to
 do what he can do, it is
 mostly nice stuff and will
 make fine small brilliants
 and more. Retail trade has
 been better for the past week,
 and I think the prospects good.
 He called back all the goods
 in Thompsons hands as his
 sales have been too small to
 pay for having a stock there.
 I will interest parties
 in a sapphire which I
 bought cheap on account of the
 small imperfections on the top,
 which I think can be cut out.
 I mean send it to Tourner and tell
 him to try for the white spot.
 I am willing to have him return
 from the top if I can get out
 the two flaws, a little will have
 a big value from the goods as we
 hope the table as high as it now
 is, as it will not do to have it flat.
 We send you a fine pair with Kirkpatrick
 and three notes of R. J. Hartwell to be
 crossed and returned. Yours truly
 Henry Dillmore.
 P.S. sent you 25 1/4 dollars
 for the handsome try for 60
 dollars if you can get it.

Boston Sept 22nd 1851.

Mr. Dennington Dear Sir

Yours recd. I think
 I will leave the ruby as it
 is, I am glad you sold the
 lot at 57. Lot (648) 15 dia 25 7/8 in.
 If you cannot get our 60 sell
 at that price. The 1st pair
 we are selling on Commission,
 Southam offered me 50 each head,
 I had to refuse it as I was then
 limited to 50 net, I can now
 sell at 50 and charge the owner
 a commission, so let them go
 at 50 each. we are anxious to
 sell all the goods possible at
 fair market values, even if it
 is below prices given to you, as
 we need the funds to pay notes
 and be rough, so do all you
 can for sales. I send you a
 small lot of prices which I cannot
 get the time to clean, and thought
 you would be glad to do them
 for me, I am willing to pay 50cts
 for it if all done, if he cannot

Boston Sept. 24th 1851.

Mr Carrington
Dear Sir

Yours recd. with 500th from L. L. Stoddard with the enclosed notes from H. L. Stoddard.

Off Cinnamon has ^{few} ~~some~~ ^{which will cut from 10 to 15} at a reasonable price I will buy some. the large sizes we have enough for the present; at a number of yellow goods. The sale of this stone at 1225 was satisfactory, as it paid a good profit. Mr. D. has not gone to Washington yet. We have been hoping to be able to get to New York before last week after; but it is uncertain. Nothing on Monday - all done.

Yours truly
Henry D. Moore

P.S. Have sent Lyon & Hardy 2 1/4 lbs for the west, by you -

Boston Sept. 27th 1851.

Mr Carrington
Dear Sir

Yours recd with cash ac. The lot of yellow which Carrington saw was ^{very} ~~very~~ ^{for} ~~for~~ ^{for} the lot not 36. I paid ⁵⁰ to select them from a large lot; we have been selling from there at 40 to 52 for a few at a time we have a lot which cost 33 but we could not sell them less than 38 by the lot. I pay us a fair profit, as for trading the 13 is paid with having we shall have to leave it to your judgement. I am glad you have enlightened our Collins ac. note. If you will get a settlement, note the price for the ^{extra} ~~note~~ if they can worth it, I have been expecting a customer in for a fine pair but he has not come yet.

Yours truly
Henry D. Moore

Boston Sept. 28th 1881.

Mr Gerington Dear Sir

Yours recd. Quintanow was here today. I bought 8.00 of him to keep the men busy. I am sorry to hear you have been sick again, hope you will soon be well again so as to be able to make some good sales for us. I don't care to buy the single cut stones, Cr. is very high even if they are small, there is no profit in them unless you can sell the lot before they are bought. The yellow sapphires which I thought a sure sale, the man has decided not to take, that is the way some customers act, this man has been away all December and before he sent he saw it, but did not decide fully to buy it, but from what he said I had no doubt about it so retained it for him, I presume it belongs to Cullen. I am sorry to say I have no 10 K pair on hand, you have a 12 K pair.

Yours truly,
Henry D. Blosser.

Boston Sept. 30th 1881.

Mr Gerington Dear Sir

Yours recd. of 28th & 27th with page 529. am sorry to hear of the death of Mr Caldwell, I am glad you are feeling better. Recd. the stone from Schultz & Co. will make a specimen but he must stand the loss to raise the angles sufficient to make it fine, can't say just how much. Also recd. the other stone from Ensign of Chicago, I would go for the flaw if it was my stone, Rudolph came yesterday, did not do much with him. traded off a 5 1/4 stone which I bought of him one a year ago and took smaller stones which I think will sell quicker. Cannot you get a note from Darnay & Smith for the dia? you sold them, we need all the funds we can get, also go for Collier & Sharp for a settlement now get some money from him if possible, will send the sapphires in the first package.

Yours truly,
Henry D. Blosser.

North, Feb 27, 1888 -

My Young Man,

Dear Sir,

You received with postage

sales.

The man is obliged to hurry
for his train & will answer tomorrow.

I send by Express one of Bonet's Blue
Stones - Will send the other as soon
as done; probably in a few days.

Yours truly

T. B. Peck

North, Feb 27, 1888 -

My Dear Mr. Peck,

Receipt

of the sum of the following
of account is received -

Notes of the Massachusetts
Cutting Co. for \$54.50 & monthly and
have added four months interest on
\$54.50 at 6%. Please send receipt -

Hoping this will be satisfactory.

Yours truly

John D. Morse

By T. B. Peck

Boston Oct. 1st 1881.

Mr Gerington

Dear Sir

Yours recd. with page 530
we are doing the work quicker than
formerly, and will be glad to get all
we can to keep the shop running
as we are not anxious to cut too
much sought at present prices, or
until our stock is largely reduced,
I hope you will be successful in
Whit. as you have some fine goods
to show them. We send you a fine
white perfect pair which we have
just recd from a pair Thompson set,
we put the price 200 for it but
if that is above the market sell
for less, that is about the price the
dealers ask me for such goods.
We send the yellow Sapphire today,
if you think of it send them setting
which were on the 87's pair as my
customer is expected in next week and
I may need them if I make the sale.

Yours truly

J. S.
The Humphrey who is the Henry D. Allston
also. Callen here is going with R. B. J. in a salary
to take superintendence of their shop.

Boston October 3rd 1881.

Mr Gerington

Dear Sir

Yours recd. with Carl
Holeman. And also of E. Co. Co
of York & J. A. Thayer of you
Sorry I hear that Caldwell has
lost his mind so long before it
was new to me, it is always a
pity to friends to have them dis-
cover those circumstances. We
must get a settlement from
Caldwell now, there is no expense
for him in pulling off unless
he thinks we are going to give
up all instant as (which we
shall not) which will soon be
half as large as the principle if
he don't settle soon, and he must
pay it, money comes slowly, but
payments don't stop.

Yours truly
Henry D. Allston,

Boston Oct 4th 1881

Mr Yerrington Dear Sir

Yours recd, with Dr W. note
for 1225. Sent you today one
of the clia^s for B. met, I think
R. B. & B will find Humphrey
a very good man for them to
take charge of their shop, he
is honest and a good workman,
I hope you will let him
go to Phil.^a also other cities
I am anxious to see the goods
move soon as we are cutting
more rough to take their places,
as soon as they are sold,

Yours truly
Henry Dutton.

Boston Oct 5, 1881

Mr Yerrington,
Dear Sir,

Yours received with page
531 sales and check \$920. Y. S. Owen & Co.,
which I have credited to you -

Mr Morse is obliged to go away early
and will answer tomorrow about Collier's
account.

Mr Van Buren is going to New York
tonight and has taken a parcel of
cheap stones for you - No 749 - They are
a lot that we have just finished. Mr
Morse has put a price of \$5. a karat
on them & thinks it low -

Yours truly

Thomas B. Peck

Boston Oct. 6th 1881.

Messrs. Messells, Laidake

Dear Sir

I have sent by express
5 diamonds to be mounted into
a bracelet of Col.^d, hammered,
gold, dia.^s to be set in even
with the gold (not raised),
and as narrow as it is possible
to make it with this size of dia.
shape and size like pattern sent,
wanted next week

Yours very truly
Henry D. Morse,

Boston Oct. 6th 1881

Mr. Wiltzheimer

Dear Sir

I rec. your diamond
of 3 3/16 and think I can
make a fine stone of it, and
think it will pay to make
the alteration, as for the
price which it will bring
must depend upon the
customer, I have known of
dia.^s of this material to sell
for even much more than
\$150 when made fine, I will
commence it at once so as to
give it to you as soon as
possible

Yours very truly
Henry D. Morse,

Boston Oct. 6th 1831.

Mr Verrington Dear Sir

Your order I did not see
the spots in Boston dear it may
be they will come out easily but
I cannot tell until I see it,
Send 50 lbs Best at 15¢, for Boston
New York, W. W. Lee for Boston 4¢.
I telegraphed to accept the offer
for 645 if you thought such
stones could be bought for that
price in N.Y. as we shall try
to meet the market to make
sales, particularly on imperfect
goods, so don't lose any
chances to sell any Mexican
goods, I have no anxiety
about fine goods.

Yours truly
Henry D. Morse.

Boston Oct. 7th 1831.

Mr Verrington Dear Sir

Yours rec^d. with page 532
and check for 73¢. I think the
11 Stones just sent No 749 ought to
sell readily at that price,
Hope your trip to Phil^a. will
be successful, I rec^d. your despatch
from Phil^a. but could not answer
the order as we have none of
that size, that are extraordinary
in quality. I shall try to get
away next for a few days hunt
for Woodcock down in Maine,
expect to leave Monday night,
and be back Saturday morning,

Yours truly
Henry D. Morse,

Boston Oct. 8th 1881.

Mr. Derrington
Dear Sir

Yours recd. but nothing
special to communicate by
this mail. I shall leave
here on Monday night and
return on Saturday, hope
to have a good account of
your trip to Phil.^a I
think it would pay to go
to Chicago, St. Louis this
month.

Yours truly
Henry Dillmore.

P.S.

Any checks coming next week
make them payable to the order
of Tho^s B. Peck

Boston Oct. 8th 1881.

Messrs. D. M. B. & Co.
Dear Sirs

I enclose herewith a note
for the bill against the Morse
Dia^l. Cutting Co., but don't care
to give a note for my own bill.
but if you cannot leave it on
open ac^t I must pay the cash
with 5 per cent off. I shall be
out of town next week on a
vacation,

Yours very truly
Henry Dillmore.

Boston Oct. 9th 1881Mr J. D. Yerrington
Dr Sir

Yours rec^d you say you can
sell lot (926) at \$216, we asked
\$240, but should be willing to
make some discount from that
price to sell, and would sell at \$216
if you consider it a fair sale,
although that kind of stones are
some sold this fall and at good
prices, Now about the Cotton lot,
after telegraphing you I received your
letter and thought it might mean
that there was a large lot of Cotton,
in which they had selected the
finest, and if we made the sale
we must take the reject stones,
and settle for the whole with Cotton,
that would not pay unless we were
to make a good profit on Cotton's
minⁱ and have the balance at a
very low cost, ^{and a small lot at that,} and also get the same
terms from Cotton that we are to
give to B. & B., but to buy from Cotton's
say 50 per cent more than we sell,
even at a fair price, would not pay

for the sake of selling our stones, as
I have no anxiety about selling
them, I can get our prices by
selling one at a time, but prefer
to sell the lot at a discount, Now
if the Cotton dealers are all sold,
that is, all that we purchase, then
I see no objection if we get a fair
profit, and buy on the same terms
upon which we sell, our great
object in selling is to sell our
~~own~~ goods so as to reduce stock
but if we have to buy as much
as we sell, in order to make
a sale, it surely will not pay us,
I cannot see why they should
make the sale ^{of (926)} conditionally with
the sale of Cotton goods, they are
two separate lots, we don't want
to make a large discount on our
goods to sell cotton. I now I may
be all wrong in my conclusions in
regard to the sale, it may be very
different from what I think, but
I have given you my ideas about
it and shall have to let you
decide as your best judgment

Boston Oct 11, 1887-

Mr Yerrington.
Dear Sir.

Yours of the 10th received.

Mr Morse went to Belfast yesterday afternoon & Mr Pray did not arrive from the Country till nearly noon so that we could not send despatch at once. After considering your letter carefully, we telegraphed you to sell if you could purchase the 60 Kts of Cottier at about 1/4 a Karat, as you thought you could, and not to buy the balance of the lot. Mr Pray was unwilling to increase our Stock of medium goods, of which we already have more than we need and which we find it the most difficult to sell, and considered it far better to make a pure profit of nine or ten dollars a Karat on Sixty Karats than to increase our Stock and liabilities so much for the chance of making a little additional profit. It did not occur to us that you could have much trouble in agreeing on a price with Cottier who would not

dictates, as I shall get bought sure I cannot put it off unless I give it up altogether, which for my health's sake I ought not to do, I find many pressing things here to attend to, but I shall leave them & take care of them when the best way they can until I return, which will be on Saturday.

P.S. Should any trade be coming through with B. B. B we must have a note on open ac. we can't afford to be out of the capital,

Yours truly
Henry Duffene,

be likely to throw away a chance of
making so large a sale and that you
would still have the balance of the
lot to sell under the old arrangement
at a reduced cost. I could not help
seeing it in the same light as Mr. Gray.
I know that Mr. Morse is strongly
opposed to making any purchases of
cut diamonds, except in cases where
we can buy poorly cut stones at low
prices and make gems out of them
by recutting, and am sure if he were
here he would be very reluctant
to assume the balance of the Collier
lot.

I hope you will succeed in
completing the sale on the plan
indicated in the telegram -

Can you find out about the
26 yb stone sent us Sept 28 for recutting
with directions not to regard the flaw.
It has a large flaw in table that will
spoil the stone & Mr. Morse wrote you that
if it was his he should try to cut it out.
We have been keeping it for further
orders - We have a chance now
to work in a number of repair stones.

Yours truly
Thos B. Peck.

Boston, Oct 12, 1887

Mr. Yerrington
Dear Sir

Yours of the 11th received
with checks Steele & Son 48¹⁵ & Mitchell 130.
Geo. Beckas 19. & W. H. Saylor 40. all very
acceptable. also received parcel by express
containing rough diamonds and stones to be
recut, agreeing with list contained in
your letter, also received telegram in
regard to ~~rough~~ parcel. Some of the
stones to recut I have already given out
but some of the large stones have spots
and I don't care to send them to the shop
till Mr. Morse has had an opportunity
to see them and to decide about the
advisability of cutting them out. I
shall not begin on the rough either
till his return. Very glad to get so much
work as it is difficult to get suitable
rough just when wanted and the outside
work keeps the men busy & pays a profit.

I am very sorry you were feeling
so unwell yesterday and hope you
are better today - We shall all be glad
to see you next week -

I think you have made a splendid

all to B. B. especially considering
that Bess and others who have been
here this week say about the immense
quantities of diamonds that were offered
for sale in Philadelphia when you
were there. Such a sale ought to
effect a cure of any ordinary ailments.

I think you must have misun-
derstood something in Mr. Morse's letter.
You can be sure that Mr. M. & Mr. P.
have reached no conclusions that
would not be perfectly satisfactory
to you. But they are both very cautious
about increasing indebtedness, on
account of heavy payments that
must be made for rough in order
to keep the shops running and the
necessity of constantly purchasing
new parcels, and so prefer to keep on
the safe side even if they lose some
profits.

We have a number of fine single
stones and pairs of the quality you
like and intend to let you have all
we can spare next week.

Yours truly

Thomas B. Pick.

Boston Dec. 1851

My dear John

Yours of the 11th received with
page 53. I am glad and thank Mr. Morse
for it. I have wrote you on the 11th and
hope you have received my letter before
this.

William's off hand is badly damaged,
I believe, but I think we can repair it
without changing the shape much. It will
probably have like the others a little at
the broken end. It is in the shop now.
Bailey's off hand is on the whole but
too imperfect to have Mr. Morse ante
them about it ^{as it is} a difficult job.
Pridemore's off hand must have consid-
erably lost sufficient depth to make it
brilliant and I think the spot is so deep
that it will not pay to try for it, but
the oblong one there though very flawed
these will make a perfect stone without
much being lost. We probably shall
not be able to begin either of them for
some days.

Mr. Morse is having fine weather
for out door sport and is an offhand
a great time of his work. Today there

Sale & B. B. B. especially considering
what Dads and others who have been
here this week say about the immense
quantities of diamonds that were offered
for sale in Philadelphia when you
were there. Such a sale ought to
effect a cure of any ordinary ailments.

I think you must have misun-
derstood something in Mr. Morse's letter.
You can be sure that Mr. M. & Mr. P.
have reached no conclusions that
would not be perfectly satisfactory
to you. But they are both very cautious
about increasing indebtedness, on
account of heavy payments that
must be made for rough in order
to keep the shops running and the
necessity of constantly purchasing
new parcels, and so prefer to keep on
the safe side even if they lose some
profits.

We have a number of fine single
stones and pairs of the quality you
like and intend to let you have all
we can spare next week.

Yours truly

Thomas B. Peck.

Boston Oct 10 1881

Mr. Yerrington
Dear Sir

Yours of the 12th received with
pages 503 & 504 sales and check Mr. Wendell
of \$200. I wrote you on the 11th and
hope you have received my letter before
this.

Cotter's 2 1/8 stone is badly damaged,
that's true, but I think we can repair it
without changing the shape much. It will
probably have to be shortened a little at
the broken end. It is in the shop now.
Bailey's 1 1/8 stone is on the wheel but
I don't prefer to have Mr. Morse write
to them about it, as it is a difficult job.
Fridenberg's 1 1/8 stone must lose consid-
erably to get sufficient depth to make it
brilliant and I think the spot is so deep
that it will not pay to try for it, but
the oblong blue stone though very flawed
shape will make a perfect stone without
much extra loss. We probably shall
not be able to begin either of them for
several days.

Mr. Morse is having fine weather
for out door sport and is sure of having
a good time if he is well. Today there

is very little doing in spite of the beautiful
weather, but yesterday we had a very
busy day and I succeeded in making
a good sale through Mr. Gump and others
did what they could to secure it -

In page 532 sale of 1 lb/32 Dead
to M. S. Apton the number (625) must be
wrong. Please look it up. Also horses
in sale to E. Williams page 530 -

Yours truly

Thos. B. Peck -

Rocky, Oct 14, 1881.

Mr. J. W. Mott
Dear Sir

Yours of the 13th received
with page 535 sales - Glad to hear
sale of large pair to M. S. Apton -

Anderson's 13th stone has a serious
flaw in one end - The material is so fine
that we suppose the intention was
to make a perfect stone. Think the
loss in weight in getting out flaws will
be more than offset by the greater
value of the stone if perfect as the flaw
would be a great blemish - As you
will remember the stone was very thick
and must lose a great deal in weight
at any rate - We have decided
to try for the flaw -

Nothing new to day -
Yours truly,

Thomas B. Peck.

Boston Decr 15 1881

Mr Yerrington
Dear Sir

Yours received with note
Keller & Preff 281¹²

Mr Morse has not yet returned
and I have heard nothing from him.
I shall send you by tonight's Express
Cottier's 2 $\frac{1}{8}$ Stone and Schulz's 3 $\frac{1}{2}$ Decut.
We had to make the bottom of the Cottier
Stone entirely over in order to bring it
into shape after getting out fracture -
The Friedberg 4 $\frac{1}{8}$ Stone is very much
over spread and we estimate that it
will lose $1\frac{1}{2}$ to $1\frac{3}{4}$ Kts to make it fine,
leaving in the spot. We think it best
to keep it as it is till we hear from
you, as they may not expect it to lose
so much. Their 1 $\frac{1}{2}$ x $\frac{1}{16}$ will have some
of the yellow flaw left - We have gone
as far as we can without reducing
the size -

Yours truly,

Thomas B. Peck.

P.S. I think Mr Morse may have decided
to be at Belfast till tomorrow afternoon
thus getting two days longer vacation. I shall
look for him Monday forenoon.

Boston Oct. 17th 1881.

Mr Jacobs

Dear Sir

Your letter of the 14th
was recd. this morning, in
answer to which I
will take the diamond which
I sold you in exchange for
a larger one at the price
which you paid for it,
The surge which you have drawn
on your letter (if fine) would cost
about \$50, the better way would
be to give me the price you
wish to pay and the quality you
desire and I will give you the
best stone I can for the money.

Yours very truly

Henry Collins.

Boston Oct. 17th 1881.

Mr Temple Dear Sir

Recd. this morning four
checks amounting to \$205 which
I have passed to your credit
much obliged for the favour

Yours very truly
Henry D. Moore.

Boston Oct. 17th 1881.

Graham Mann & Co

Dear Sir

I return one more
flask and send ck for the
one kept \$34 which I think
is the price by invoice sent.
Please send bill receipts
and oblige

Yours very truly
Henry D. Moore.

76
Boston Oct. 17th 1881.

Messrs. Woodworth & Mack
Dear Sir

Your salesman was in
today with a fine stone in
a stud, and offered \$50 for
a mate, as I showed him a
stone which matches my
well, and we send both stones
at his suggestion to see if it
meets your approval, as can
sell our stone for less price,

Yours very truly,
Henry D. Allen.

Boston Oct. 17th 1881.

Mr. Yerrington Dear Sir

Yours rec^d. with a \$200.

Settings for 8 1/2 pair which are not
yet sold, Cash Statement's Parcel
of Rough Diamonds, all of which
are imperfect, and three stones
with knots which ought to be split
into small stones, as they cannot
be made as they are, also rec^d.
727. 18 dist. 91. 16/64. I am glad
Rudolph sold the stones which he
had, as he agreed to give me one
half of all he made above 5 per cent
if sold before Jan 1882. I am quite
well satisfied with the sale to
B. B. & B. Hope Sebastian will take
the lot at \$1000. The name of
the Chicago man I cannot make
out so you had better let him
that it advised as for loss I
cannot say accurately, but it will
be worth much more with a single
cut, than in even if it does contain 1/2
of 1/2, Henry D. Allen.

292
Boston Oct. 17. 1881

Miss. Bailey Banks & Biddle
Dear Sir

I recd. the stone of $3\frac{7}{8} \times 3\frac{1}{2}$
which I can make fine by
remodelling the stone entirely on
the spot will not come out.
I should think the loss might
be in the vicinity of \$2.00 but
cannot say accurately, it may
be less, we will make the loss
as light as possible to have it
finished,

Yours very truly
Henry D. Stone.

Boston Oct. 17. 1881.

Miss. Taylor & Brother
Dear Sir

I enclose you herewith a
note for disch. by the Morn
dis. Cutting Co, of 390th 6mss,
but the bill for Rubin's Sep^{rs}
belongs to me, and I don't give
any notes, either by an open
account or pay cash, if I pay
cash generally get 5 per cent off
on a six mos bill if paid in
30 days, presume you will do
the same, I want another
6 bladed S. Cutter Razor and
strap, will then pay for both,

Yours very truly
Henry D. Stone.

Boston Oct. 18th 1881,

Mr. Gorington Dear Sir

Yours recd. I had a good time, and fair luck, killing 30 birds and feel better for the trip — Frederick's stone had only thickness enough for a 3 Ks stone of much brilliant but we will keep it as heavy as possible after getting the right angles for brilliancy,

We send a Sapphire which Wilder & Thumler sent to us to be polished on the top, as we don't do such work. I would like to have you get the jeweler to do it and send it to them when done, we also send dia^d to be set in a lace pin of Messrs. Ludeke's make, let them return it when done,

Yours truly
Henry D. Morse,

Boston Oct. 18th 1881.

Mr. Gorman Dear Sir

I recd. the two dia^d from you this morning, the largest weighing nearly $\frac{3}{4}$ more than the other will make a large sacrifice to mate them, but I presume they will sell quicker if matched, the smallest one is not just right for a specimen, still it is very handsome, I will go on with them unless I hear from you to the contrary

Yours very truly
Henry D. Morse,

297
Boston Oct. 19th 1881.

Mr Gerington

Dear Sir

Yours recd. with check
from J. G. Davis for £34⁹/₁₆ —
Mr Peck said you was expecting
to make us a visit this week.
we shall be glad to see you,
& there are 3 Davis' merchants
I. today Hedges, Smith, Adler,
Snodgrass, May and one other, —
I did not buy a dollar's worth,
am bound to reduce before I
buy any more cut stones, such
we must buy, I find Tiffany & Co
just got a young man (Cutter),
found who was one of my apprentices
but one of the poorest, he had no
judgement, spoiled several stones for
me, so he was no loss, but they
will bring to cut the others away
and get plans of our machines and
tools to furnish their shop —

Yours truly

Henry D. Stone.

Boston Oct 19th 1881.

Mr Thompson

Dear Sir

Yours recd. with draft
for 130, and at your request
we send you a draft for 620
which is a little less than the
amt. of your note, as we did not
like to have it just the same
amount, as when we offer your
new note it will not appear
like a renewal of the same,
please send a new note and
if you can spare us some
money we should like it, as
we are short. make the time
two months if you can, if not
four, Hope you will be successful
in your new enterprise,

Yours very truly

Henry D. Stone.

John W. Davis
Oct 19th 1881

Oct 19th 1881

22.
620.
3.
\$720.

Boston Oct. 20th 1881.

Mr. Yerrington Dear Sir

Gives no. with page
536. Can you not get notes
for the sale to 13 B & B, also
Hummels & Co as we want to
use them very much, our payments
next month are heavy, hope
to see some more large sales
to help out, the diamonds shown
here by the importers are very high
and hardly any fine stones,
the 34 & 1st are far below the
stones we rec'd back from you
and the price about the same,
the 1st stones at 110 are only of
a medium quality, not nearly
as good as those you had at
that price, so our prices now
ought to be considered reasonable.

Yours truly

Henry D. Stone.

Boston Oct. 18th 1881.

Mr. Metcalf Dear Sir

Gives of the 14th rec'd
and in answer I send you
by express three rings 90, 110, 115
which are the nearest I have
yet, all are fine stones, hope
you will be able to make a
satisfactory selection.

Yours very truly

Henry D. Stone.

Boston Oct. 21st 1881.

Mr Verrington Dear Sir

Yours recd with pages 527, 538,
also the stones which you cleared,
I thought they were my all done,
but Mr Baum only charges me 50cts
and Blazens only 25cts for the last lot
he did for me, also I am sorry to hear
that Roberts is dangerously sick
hope he may be better soon. We
have sent you a few fine stones
and put prices which I thought was
about right, should you think you
could get for any of them a better
price as it, some are extra fine
and cost as my high, I send a
2.42 Ruby to Hissler, Leedike in
same package, also I did for
Friedenberg 3 one for Bailey Banks Smith

Yours truly
Henry D. Moore,

P.S.
When is Collier to
give us a settlement.

Sent by Express Oct 24, 1881

1 Dia 1 7/8 pr the Friedenberg 7 cts	
1 " 1 7/8 B. B. & B. 20 cts	950
1 fine Ruby 2 Kts light. for Messrs. Hissler	
1 pr 3 7/8 pr no 606. red cost 732.	
1 blue Specimen 1 7/8 pr no 751	225.
1 " " 1 7/8 pr 752	275.
1 pr 3 lms for 753	325.
1 " 3 7/8 pr 754	460.
1 " perfect Specimens 3 7/8 pr 756	900.
1 " 2 7/8 pr 506 white fine 755	150.
1 fine pr 6 7/8 pr 757	1200.
76717	

Boston Oct. 21st 1881

Messrs. Bailey Banks & Biddle

Dear Sirs

I enclose herewith a
draft for your acceptance in
settlement of Bill of Oct. 8th
should you prefer to divide it
into two or four payments it
will be perfectly satisfactory
to us

Yours very truly,

J. Henry D. Morse
Attorney.

Boston October 22nd 1881.

Mr. Cornington. Dear Sir

Yours recd. with Liberton's
check for \$33³⁴ Mr. T. B. Stans &
S. C. M., also the parcel of Rough
which are altogether to high price
I made a liberal estimate on them
allowing the best to yield
40 per ct., and 40 kts of imperfect
stones (some of which are to be cleaned)
I estimated a yield of 40 per ct.,
these best would not bring over
70 pr kt when done, which would
make 39 stones of 30 kts cost \$120
per kt, probably they would not
come out quite as well as I have
estimated as I have allowed the
estimate all in favor of the parcel,
I know they will not come out
any better, 30 pr kt is all they
are worth, I can buy out stones
about as well as this lot would come
out at 30 pr kt. Yrs truly
J. Henry D. Morse
Last Stone for Wickham

Boston Oct. 22nd 1881.

Mess.^{rs} Hensley & Lusk

Dr Sir

We gave you a note \$3.30
which is due on Monday the 24th
as yet we have no notification
please telegraph to us on Monday
at what Bank we can find it

and oblige

your very truly

Henry D. Morse.

Boston October 24th 1881.

Mr Gerrington Dear Sir

Yours rec^d. with Page 539.
and Cash Statement, The halves
which you sent to Mr Peck to
select from, have all been disposed
of but two, but we are cutting on
the lot which we bought of Hallman
about a month ago which will be
done before long, when we shall
be able to supply you again, but
I don't expect much profit on
them, as they cost high, and
a large part of them were imperfect
I bought them to keep the men
at work, the lot I returned on
Saturday was still higher in price
and in my opinion would not pay
10 per cent profit if bought at 30
per lb. 25 is enough for such
a lot.

Yours truly

H. D. Morse
How glad Roberts is better.

397
Boston Oct. 25th 1831.

Mr Gerington

Dear Sir

Yours rec^d. & telegraphed
to you to see to Martins if
either would accept his note
to his own order without our
endorsement, as I do not think
it would be prudent to take
the risk on a profit of 6 pcts,
as he now owes us 2413.04.
if he pays the two notes now
nearly due it will reduce it
to 1041⁹⁰, I should have liked the
note to use, but am not
willing to take the risk for
the sake of it. No doubt of his
honesty, if he is successful he
will pay, but I don't think he
has much capital to back his
credit upon, if Cotton concludes
to sell him he can cover us
with the profit on his account
on duty. Henry D. Jones

Boston Oct. 24th 1831.

Messrs. M. Fay & Co.

Dear Sirs

Enclosure you will find
our check for 510⁰⁰ for amt^t
of Statement also two small
items not yet due, which we
thought best to include in
the settlement, please send
receipt

Yours oblige

Yours very truly

Henry D. Jones
Manager.

Boston October 26th 1881.

Wilmington

Dear Sir,

I have just received the dia.
from Collier & Co. and I have
looked them over carefully and I
cannot see any profit in buying
them even at a less price than
they cost here, nearly every one
is imperfect and most of the
imperfections cannot be taken out
without a loss of value that will
come out in the value too much
to pay. The imperfect stones are
always low even if they are of
high shade, and the price is
always very low in proportion to
perfect stones. I must know
that from experience on the
imperfect stones which we have
sent you, I have never thought
otherwise in regard to your selling
Collier's dia. than that you lose
it solely on account of
interest in making a sale.

pay as much as I can for
and I should be glad to sell
with you whenever you see
that it is for our advantage,
but when I think it is not,
it always wins your plainly
what my judgment is in
regard to the transaction. I
think in regard to the Martine
transaction just as I did when
I wrote you yesterday. It is very
to receive a first class note then
I should say all right. I cannot
see how (by my proposition) you
can make a profit by buying the
dia. I think you are for the
best and would be
satisfied to see you would make
out of it and I believe when
the selling of Collier's dia. is
first mentioned to me I object
to guaranteeing sales made on
time, ~~but~~ when we get a first
class note or cash there is no
risk. Very truly
Wm D. Hooser

Boston Oct. 22nd 1881.

Mr A. Collich

Dear Sir

Yours recd, I forward
the ruby to you by express
today, it is the best Ruby
I have seen for a long time
(of a large size), we get some
small ones finer & finer \$1250
out cash if sold, my price
here is \$1500.

Yours very truly

Henry D. Allen

436 Wash St

Boston Oct. 27th 1881

Friend Collier

Your letter is recd.

I am always glad to favour
you all I can, you must
know what a long time we
have been kept out of the
am. (Long back then) and we
are now anxious to get a
full collection, why not
elicit us by sending it very
soon, even what money you
can and order for the balance
and it will be all our own
money - Yours very truly

Henry D. Allen

Boston October 29th 1881.

Mr Herrington

Dear Sir

Yours rec^d, with page 541.
and check for 250 from W^m Wendell.
I hope the detectives have got on
the track of the right man, also
hope they may get him with
the goods. I will come on at
a moments notice if the source
the man, I rec^d. your telegram
and answered it as well as I
could. The mans hair I think
was all black, he looked about
30 to 35 years old, cannot remember
his hat, he talked but little, when
he spoke he had a pleasant smile
on his face, did not act like a
buyer, held his head down looking
at the dirt most of the time and
did say anything to indicate that
he was going to buy anything, but
just at the last moment he told
me to set up a cheap pair which

Boston Oct. 28th 1881.

Mr Herrington

Dear Sir

Yours rec^d, with page
540 and R. J. Herberts note ~~7th~~^{10th}
J. W. Martine 788th

Hope you will make the sales
you are contemplating —
I drew on B B & Biddle at
the times you wrote for notes
and have not yet heard from
them, would it not be well
for you to jog their memory
a little as we want the notes
to use. —

Yours truly

Henry D. Brown.

P. S.

have sent one for Friedenberg

77
we did not miss them until
4,30 when Mr. Pick had occasion
to look for some small stones,
the box was not opened after he
went out until Mr. Pick opened it
at 4,30, not thinking it was a
possible thing for him to get anything
from the box I did not look
into it, I saw that my E. Keip
and other goods were all there
when he left.

We sent today three for Frederick
and two did to be returned to
Mushkerson, Lewis kept them on
Memorandum,

Yours truly

Henry F. Moore,

I had been showing him, and
he said he would be in in the
morning and see them, all
the last part of the time I
was suspicious of him as he
did not act natural as a
buyer would, I kept a close
watch and counted all the
cases of E. K. as to be sure if
anything was taken, and the
box containing the dia.
papers was under my hand
some distance from him, but
within his reach, while there a
gentleman friend of mine who had
been waiting some time for me
stepped up and said he wanted
to say one word to me on a private
matter. I got up but turned around
immediately so as to face my man
and had my eye on my goods, but
I think there might have been two
seconds while I was getting up when
my eye was turned away, and that
must have been the time he
took the papers, it was always

Boston Oct. 29th 1881.

Messrs. D. M. Buehl

Dear Sirs

Your diamond & letter
are both rec'd. my estimate
of the loss would be $\frac{1}{2}$ to $\frac{3}{8}$.
the stone must be made all
over, then it will be a "first
class Gem", and I think
well pay well for the expense
and loss of weight, as it
will then sell at once for
large price

Yours very truly
Henry Dilson.

J. D. Brewster
190 Broadway, New York.

Boston Nov. 1

Capt. Ham wants to know what price
Mr. Morse will advise on.
Y. D. Dilson.

Nov. 1881

Mr Yerrington
Dear Sir -

Yours of the 29th and note and
letter of the 31st received also cash account
for 542 Sales, Chas. E. Williams & Co.
and Chas. Bailey Banks & Biddle, 1045 54.
We have also received from B.B.B. direct
their four notes at seven, eight, nine and
ten months from Sept 22 for the sale of that
date. I suppose they ought to pay us
two months interest on the ten months
note, according to the Conditions of the
sale.

Have rec^d two telegrams from Mr Morse
today. Sent the telegram last night at
request of Mr Ham. Have sent Mr
Morse's second despatch to Mr Bray.
Morse will undoubtedly attend to it.
Asked Mr Ham if Mr Bray's affidavit
would not do and he said "No" as
he did not see the man. I could
not identify the man. I was busy while
he was in and do not think I saw
his face distinctly, as I can not recall
at all. From A. Smith told today
that he had a customer on Wednesday

who looked suspicious by the position
in which he handled the goods
and that he felt so suspicious that he
put his goods all up in the safe with
the remark that "they were not as careless
as they had been". His description of the
man agrees with Mr Morse's and he
says he should know him at any time -
Palmer, Backus & Co also had a suspicious
customer either Wednesday or Thursday
who handled their gold chains more
than would be natural and finally
selected one but has never called for
it. Richards thinks he may be the same
man. It looks as if there would be
plenty of evidence to be had here -

I hope Mr Morse will return
to night. I am about worn out with
the constant stream of people who have
been in -

Yours truly,

Thomas B. Parks

P.S. Have sent 2 3/4 yds for stone for
Hidenberg recut. Could not get out
black specks without heavy loss.

Boston Nov 3rd 1881.

Mr Gunnington Dear Sir

It arrived home all right.
the first thing when I got to
the Office one of our detectives was
in to get the news, I told him
that he was surrendered on bail,
and that we did not get the
goods. He then said he wanted
me to sign the requisition papers
which he would send to N.Y.
and have them ready for him,
which ~~the~~ ~~was~~ ~~not~~ ~~was~~ necessary
to hold him, and bring him
home when discharged, then we
can jing him for 5 years sure,
I don't think we shall ever
see the goods again as they
must have been disposed of long
ago, whether anything can be
squeezed out is a question.
Whether they be brought home
his friends might pay the
value of the goods, which

we rather have than the
man, although I want to
punish him awfully. —

Rec^d the Martini notes
\$284⁰⁰ / 3 586⁹⁹ — also Bartons
& Rice^{tan} Notes 500 each, Spinal
only 470⁰⁰ Stone & Co with same
firm, we will see what we
can do to pay them off on the
account due, — Raising here
today.

Yours truly
J. Henry D. Morse.

Boston Nov 3^d 1881.

Mr Gerrington -

Dear Sir

Yours rec^d with pay 544
and £ from L. M. Leighton 1500.

I understood that thief was in
Smith's and one or two other places
here but got nothing from them.

I wrote you hurriedly a few lines
last evening to post up Mr Byrne
that the requisition papers were
coming on to be there by Friday.
Mr Byrne telegraphed for them
on Monday, and they could not
be executed until I returned,
as Mr Adams said he had no
reason for not completing the
papers and sending them unless
Mr Byrne should ask him to
do differently, which he has not.
I feared it might interfere with
negotiations there, but Mr Adams
thinks it cannot ^{be} ^{the better} ^{way} the harder
we press matters, they will see
that we mean business, and that

will bring him to terms.
I presume the requisition paper
must bring him to Boston
and ~~the fear of a heavy~~
^{or} sentence might induce him
to pay the value of the goods
if we could get it made
light for him.

dull day here, foggy and dark
and no customers

Yours truly

Henry D. Moore.

Boston Nov: 4th 1881.

Mr Yerington

Dear Sir

Yours rec^d. a Gentleman
who is connected with the Art
Gallery Madison Square was in
today, and had a stone for a
stud which Tiffany had mea-
sured for him, he wanted to watch
it, which we could not do, but
told him you had a stone of 13/8
No 752) which might do, if he
called on you, (as he says he knows
you) charge him my retail price
\$380, - Did not find Fridenburgh's
letter in the envelope, I don't think
I wrote him, but wrote you that it
would lose from 1 1/2 to 1 3/4 - it has
lost but 1 3/8 which is less than
my lowest estimate, how can he
complain of that?

be seen stone for B. B. Brodella.
I have not heard anything from
the detectives except that he would
be held in N.Y. Truly
Henry D. Town.

Boston Nov. 5th 1881.

Mr Oslich

Dear Sir

I have just recd.
Another fine Ruby of 2/4 carats.
which I think is perfect
and much darker color than
the other one sent to you,
so I send it in hopes to
improve your chance of a
sale. price \$1050. net cash!

Yours very truly
Henry D. More.

Boston Nov. 8th 1881.

Mr. Yerrington Dear Sir

Yours recd. in regard to the culprit, I suppose if we should release him entirely (even if he paid the full value of the goods) would be compounding felony, and I should be liable to be indicted, the only right way would be to get him off with a light sentence if he will pay up, - otherwise we should make an effort to have his sentence as severe as possible.

I send pair of Emeralds & diamonds to be sold for the most that can be obtained, you can let me know if you get an offer soon but
 Henry D. Morse.

Boston Nov. 7th 1881.

Mr. Ellinger Dear Sir

Yours recd. enclosing draft for \$25, which I think is best to return to you for the present, as our Thief is held by the U.S. authorities on another charge, and it may be a long time before we can get at him, Our requisition papers are there in the hands of the Authorities, we fully appreciate your kindness in sending a substantial evidence of your desire to have the culprit punished to the extent of the law, but for the present we can do nothing but wait until he has answered the charges there.

Yours very truly
 Henry D. Morse.

oston Nov. 7th 1881.

Mr Yerrington

Dear Sir

Yours rec^d with statement
of Cash and Fridenberg's letter.

As I said on Saturday, Mr Peck
wrote to you ^{Oct 15} our estimate of the
loss would be from \$1 to \$4; you
answered on the 17th this,
(Sorry the Fridenberg stone new
loses so much as 1 1/2 but don't
see any way but to make it
fine if it does lose,) we also
stated that the spot would not
come out, so I don't see how
we can be blamed when I have
returned him 1/8 more than our
lowest estimate, then in my
opinion he has a much more
valuable stone than he had
before it was cut. I note what
you say in regard to Snow, or
White, but in my opinion it would
be impossible to make out a case
which would convict him, as
it was so long ago, the dia:
seen 1 for 1 3/4, the pearls we

can't recollect the weight, but
cost us \$50, I don't think it
would pay to go to the trouble
on so thin a chance,

I wish you could see Byrne
and find out just how our
matters stand, as we have
heard nothing, I presume
if any compromising is done
it must be done through
a lawyer, as I find it won't
do for me to have anything
to do with it. All my friends,
and every jeweller I have talked
with say, get all the money
or the goods if you can, as
if the case it could to convict
I shall have any amount of trouble
and annoyance, and there is an
even chance only of my convicting
him, on account of the time which
elapsed between his taking the goods
and our discovering it, all the stone
keep to yourself, as we must claim
we are sure to convict him,
Yours truly Henry D. Stone.

Send Collins care of Peabody

Boston Nov. 8th 1881.

Mr. Yerrington Dear Sir

Dark tourmaline and any odd
stone which is not showy and I
will try and sell one, he will be
in to see them Thursday morning.
I also custom a link of a chain
for pattern of chain to be 12 ft long,
18 Kt fine, and $7\frac{1}{2}$ size of link
sent, that is a smaller wire and
smaller link. I don't know
the best parties to do such a job.
So if you will please let your boy
take the order to the right man
and have him say when I can
have it, no tips or service, only the
plain chain, Raining today.

Yours truly
Henry D. Stone.

Yours red November is fast
slipping away, this is the month
of all others that the dealers are
replenishing their stocks and getting
ready for the holidays, and the
importers are pushing in every direction
to supply their wants, we must not
be behind, next month they will
turn their attention to selling their
own goods, and will not have the
time to buy, I hope you will be
able to get to Phil^a Wash^g
Chicago & St. Louis it will pay
more, and you will be able to work
off a large amt of our stock, any
little loss by leaving will be made
up and ten times more. we have
a lot of stones to send you in a few
days from a parcel which we have
just finished, running from 1 Kt to
2 1/2 Kt ^{cut} in pairs - I have a customer
who wants something for scarf pin that
will be modest and unique, not over
\$75. - Send me any stone which you
may have, say Emeralds, Cat's eye

Boston Nov. 10th 1881

Mr. Oslich Dear Sir

I sent the Ruby again
by express today, my customer
did not care for so costly a
stone, hope you will be
able to sell one of those
which I have sent you, as
I am sure it will be difficult
to find better ones.

Yours very truly
Henry D. Morse.

Boston Nov. 9th 1881.

Mr. Yerrington Dear Sir

Yours recd. I am glad
to hear Roberts is able to work
again, also glad you are
busy, hope some sales are
made by it, has been raining
here and not much doing,
I have spent most of my
time in making pairs out
of the lot just finished,
will send them as soon as
we can get them ready.

Yours truly
Henry D. Morse.

702
Boston Nov. 10. 1881.

Mr Thompson Dear Sir

Yours recd with Draft 59%
which we were glad to receive,
In the matter of Diamonds we
are looking over our stock to
see what we can spare for you,
we will send some soon,
The smaller sizes say from
1Kt down we have not cut any
for a long time consequently had
to buy from the importers, and
the advance in prices is quite
a large percentage, Kt stones fine
\$110 to 125 by the lot, $\frac{3}{4}$ Kt. 85 to 90
and $\frac{1}{2}$ Kt. 62 to 68, and for selection
10 to 15 per ct extra according to how
they are selected, those are the
prices we are paying, and if we
send any such goods even at a
small advance say 10 per ct would

carry the prices very high, however
we will see what we can do
for you within a few days,
and we will have them set
as you suggested, I suppose
medium stones which are very
brilliant and when set look
nearly as well as the finest
would be the best to compete
with other dealers, as the custo-
mers cannot see the difference
and I think would be more profit
for you, we have often found it
the case here, we show fine
goods and they think them too
small for the price, we then
show the next grade and they
see them one half larger for the
same price, which in most cases
decides them in favour of the latter,
Remember me to Charley & family,
when you see them,

Yours very truly
Henry D. Morse.

187
Boston Nov^r 11th 1881.

Mr Yerrington Dear Sir

Yours rec^d. I note what you say in regard to the am^t due Cotton also G. S. Owen it ought to be paid, but our pay^{ts} here have been uncommonly large on account of the purchases of Rough Dia^s, 15,000 coming into this month, 5,000 tomorrow, and we are short, my little coming in, as soon as we make some good sales we can pay up. Now is the time our sales ought to help us out.

If a Mr Edward Hill calls on you to make enquiries in regard to the thief in the jail then, and particularly in regard to how and to whom you offered the reward, you can talk freely with him, as he is sent from here by my attorney to see what can be done, don't say to any ^{one} else that he is there.
Yours truly Henry D. Morse.

Boston Nov^r 10th 1881.

Mr Yerrington Dear Sir

Yours rec^d and package of stones by express, which I have not had time to open yet, The chain ought to weigh about 7 dwts to the ft, that would be 84 dwts, as to price I suppose the manufacturers have a regular price for such work. The Emeralds & Dia^s Earrings I would ask \$125 or 150 just as you think best, As for Benoni's Ward I would not sell them on credit unless they are good, as the small profits which we make won't pay for any risk, As for that thief in Jersey City I feel just as you do, I would like to see him suffer.

Yours truly
Henry D. Morse

P.S. I looked over the stones, my man has taken them home to show to his wife

1881
Boston Nov 12th 1881.

Mr Gerington Dear Sir

Yours rec^d with pay
546. I could not answer your
telegram for the following reasons,
I had a telegram from Price
^{to the same effect} yesterday & I showed it to my
lawyer and he said I must
not answer it, as it would not
do for me to be mixed up in a
compromise with the thief, then
again as the Requisition papers
were there, it complicated matters
very much, and would require a
lawyer to arrange matters with
the district attorney in case of
a settlement, also to be sure
that I should not be held for
any rewards after it was settled,
so he was to send a man there
yesterday to do it, Mr Edw N. Hill
who I wrote you about.

P.S.

I'd not sell a slave for you.

Yours truly

Henry Bellome.

We enclose 4 notes in settlement
of the bill bought of Cottier
and sold to B. B. Bellome -
the notes correspond exactly with
those rec^d in regard to date and
time.

Boston Nov. 14.th 1881.

W. W. Thespe Dear Sir

In answer to your letter in which you propose to increase the rent of the two rooms in your Building now occupied by us, by reason of the cost of improvements made by you, I would say in the first place that I cannot afford to increase my expenses! but on the contrary think I ought to reduce them by giving up one of the rooms, as one is ample for my present force, an increase of rent might make it necessary for me to do so. As for the improvements I cannot see that they benefit us as they do many others, the Heat & Power ought to be furnished (if at all) to be ample, and the elevator I personally do not use once a month, neither do my customers use it, it only makes

the journey easier for my men who have never complained before.

Now considering the foregoing, and that pecuniarily I am not benefitted one dollar by it, is enough to justify me in entering this protest.

Yours very truly
Henry D. Morse.
Manager.

Boston Nov^r 15th 1881.

Mr Thompson Dear Sir

By today's express we have sent ^{on Consignment} you a small lot of Diamonds in settings. They are medium quality, as I think you can do better with them in competition with others, as the specimen stones bring such large prices, we think it would be better to call these prices ret old, rather than charge interest on the stock, which we do in two other similar consignments, any special thing which you may want let us know and we will send it. This is a time when it is hard to spare any goods from our stock but I have hope that you will sell a large part of it before

Decr 1882.

Yours very truly

Henry D. Morse.

P.S.
Invoice enclosedBoston Nov 15th 1881Mess^{rs} G. W. Simmons Bro & Co

Dear Sir

We rec^d a diamond from you last week and thus far have not rec^d instructions regarding it. Please let us know what is to be done

and oblige

Yours very truly

Henry D. Morse

complicated, and really more
writing to be done, as all our
workshop accounts are kept by
him and all the dist. laid out,
weighed when given out, and when
returned, and he has one half
of his time on other things, still
gets through by 5 o'clk. so I
cannot but think your Brother
can do all that work for you
if you put it upon him,

Now how can we accomplish
what we want to do, that is
"sell our goods", can you suggest
anything to help us out, would it
be better for you to find the right
man who could be on the road
most of the time acting under
your direction, selling to those
only to whom you approve, then
you would have only the city trade
to attend to and could give your
whole time to that, but we are
not likely to find the right man
within the next 30 days so we
depend upon you altogether

Boston Nov 16th 1881.

Mr Herrington Dear Sir

Yours rec^d. with page 547.
and Note Downey & Smith \$90
S. B. Burr 289 for which we will
put in for discount for Herbert.
as you are to start for Phil^a
today hope you will be successful.
I note what you say about getting
on of to sell goods, and I regret
having taken so much of your time
on matters which are small when
compared with the selling of our
stock. (That is vital) everything else
is secondary, if we keep our full
force cutting we shall accumulate
stock instead of reducing, and be
embarrassed in our payments,
I had hoped your Brother would
take all the stock, keeping off your
hands, Roberts all the fancy stone
business, leaving you nothing but
our diamond stock to work upon,
then your days ought not to be
longer than 9 to 6. Mr Peck
keeps our books which are now

Boston Nov. 16th 1887.

Mr. Verrington

Dear Sir

Gave seed with the did.
from Levy & Lyons & Hardy - then one
for Lyons & Hardy we will cut for
them, the flaw under the girdle
cannot well be taken out, but we
will make it otherwise fine, those
from Levy are not cheap, the one
of $3\frac{3}{4}\frac{1}{32}$ is at 150 the best bargain
but to recut it there is no money
for us, we can sell our own stock
of thick stones (as these are) and of
the same color at the same price
and feel that we have done well.
I compare the $4\frac{1}{4}\frac{1}{32}$ pair with a
pair which I had of $3\frac{3}{4}$ same
color, but spread and finely cut,
and when put side by side mine
looked worth two more, the $4\frac{1}{4}\frac{1}{32}$ of
figures #471. mine at 125 - #468, 75
I only called mine worth \$115 per kt
and will sell them for that price,
Yours truly, Henry D. Blosser,

we had hoped drawing out, now
I did to sell 75,000 from our
stock that would put us all
right in our payments, -
we sent today the fancy stones
both from you & H & S Leedake -
did not make the sale, -
the customer has some scarping
out from H & S which he has not
yet returned, better luck next
time I hope, - Mr Hill is
in N.Y. today I have given the
whole matter into the hands of
my attorney, and he sends Mr Hill,
it is not easy to arrange to let
that fellow off after having sent
the requisition papers, as the
chief here will not withdraw
them, so Hill will try to arrange
it in some way with Mr Price.

Yours truly,

Henry D. Blosser.

27
Boston Nov. 17th 1881.

of Chas. F. Smith Esq.
Cash. Continental Bank

Dear Sir

In answer to your
enquiry I would say that on
July 1st 1881 our stock on hand
according to our account was

Liabilities 188,763.77

Assets 111,542.09

Surplus \$74,221.68

Yours very truly

Henry D. Morse

Manager

Morse & Co. Cutting Co.

Boston Nov. 17th 1881.

Mr Gerrington Dear Sir

Yours recd. with page 548.
The pair (753) the price is neg. I
may be able to employ Blasius
whenever we can get rough a little
cheaper, and get our stock down a
little, as we hope to do by Jan?
we have many people in looking
at goods for Christmas, but few
buyers.

Yours truly

Henry D. Morse.

I T. ret. the stones from Lenz,
I cannot buy cut stones now
except such as we are suffering
for or are ordered, it won't do.

Boston Nov. 18th 1881.

Mr Gorington Dear Sir

Yours recd. there is nothing
 special to communicate today
 I hope the trip in Phil. will
 be a successful one, I hear
 that the prisoner is to be tried
 today on that other charge,
 Rice thinks he will get him
 off or arrange it some way,
 after that we shall see what
 we can do. Raining here
 today, but we keep busy in
 showing goods to persons who
 contemplate buying —

Yours truly
 Henry Dalhousie.

Boston Nov. 18th 1881.

Miss Haskins

I recd your letter this
 morning, and in answer would
 say that we cannot tell just
 when we shall be able to purchase
 a parcel of Rough Diamonds.
 We had hoped to secure a
 parcel this week, but could not,
 we shall secure the first parcel
 we can find that is favorable.
 I was surprised that you had
 rejected the small stones offered
 to you to cut, as those would
 have kept you employed until
 something better was received, and
 now would have been receiving your
 daily pay, we cannot always give
 just the work ^{the hands} they would like
 but do the best we can for them.
 Yours truly Henry Dalhousie.

Boston Nov. 21st. 1881

Mess^{rs} D. & M. Bunker

Dear Sir

I have kept 1 pair 9th
3 of the smallest Sep. which
1 1/4 16 1/2 which ought not
be over 24 in Ht, and two
1 3/4 16 in which were worth
the price you ask. I will
send you the three small
ones if you wish, that you
may see them, I took them
as they were the size I
wanted but have bought the
same size & quality for 24.

Yours truly

Henry D. Stone

P.S

Just package by express

Boston Nov 21st. 1881

Mr Yerrington Dear Sir

Your m^{rs} Herberts note
was returned here and we paid
it with protest of 120. we
got the two notes discounted
for him and sent the proceeds
less \$11.20, we had to pay
7 in it to get them done.
I am glad you had a little
trade in Phila. it all helps.
The Dia. Dealers are increasing
two new ones here ^{last} ~~this~~ week
besides many of the old ones
all had large stocks to sell,
but the prices were high,

Yours truly

Henry D. Stone.

P.S

enclosed ck for Herberts

Boston Nov 22nd 1881.

Mr Gerrington Dear Sir

Yours rec^d. with pay
of \$50, C.C. Bliss's note for \$182.
I cannot see a bargain in
those two stones at 90, then
if there was I should not care
to buy with the large stock
we have to sell, I have no
cheap ones, the thief got all
I had, we shall finish a
barrel of stones from 1/2 to 1 kr
this week, but there are not
many cheap ones in the lot,
I will send you all there
are, all the dealers who have
been here ask good prices, I
would like to sell all my stock
for 10 per cent below their prices.

Yours truly Henry D. Morse.

Boston Nov 22nd 1881

Miss Ellenick Walsh Phelps

Dear Sir

Your package rec^d. containing
3 diamonds 1 1/2 kts to be made
fine, they are both so badly out
of shape that they will require
making over entirely, the girdles
of both will have to be cut a
little in order to get the right
angle for brilliancy which will
make them somewhat smaller
but I will keep them as large
as I can and have them fine

Yours very truly

Henry D. Morse.

Boston Nov^r. 23^d. 1881

Mr Collier Dear Sir

Your letter of some weeks ago (asking for a little further indulgence in the settlement of your account with us) I answered, and have not heard a word from you since, You cannot say we have not been indulgent beyond all reason, and now we must insist on, on a 'full settlement at once', giving us what money you can and notes for the balance, please send by return of mail,

and oblige

Yrs truly

Henry D. Morse
Manager.

Boston Nov 22^d. 1881

Miss^{rs} Merriek Walsh Phelps

Dear Sir

Your package rec^d. containing 2 diamonds 1 3/4 & 1/6 to be made fine, they are both so badly out of shape that they will require making over entirely, the girdles of both will have to be cut a little in order to get the right angle for brilliancy, which will make them somewhat smaller but I will keep them as large as I can and have them fine

Yours very truly

Henry D. Morse.

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done for all cutting bills,
and must be so in the
future, we will consider
this an exception.

Yours very truly
Henry D. Morse.
Manager.

Boston Nov. 23. 1881

Mr. Fridenberg Dear Sir

I rec^d a letter from
Mr. Gunnington in which he
says you want a discount
on the bill ^{on} which we have
against you, on the ground
that the work was not done
satisfactorily to you, on that
ground we decline to make
you any discount, as we
know the work was as well
done as you could have had
it by any one, the stones were
very flawed, but that was not
our fault, we will make you
3 per cent as a cash discount if
you wish to send us the money
now, but our terms are always

Boston Nov^r 23^d 1881.

Mr Garrison Dear Sir
Gives rec^d with page 51.
was the sale to Geo P. Reeves, &c
a new sale. — Mr John R. Duff
has been one of my best customers,
if he should buy any fancy
stones then, make a good
advance on the wholesale price
for me, say 20 to 25 per ct.
as I ought to get the same
profit as if I sold him
him, if he buys at any stone
it is all right. He has a
very fine Spinel which I sold
to him, two years ago, at 60
prices I have not seen any
goods offered here by any dealer
(and I have seen many of them)
that (as I wrote you) 10 per ct less
would satisfy me to sell from our
own stock. I know it will not
pay to buy $\frac{3}{4}$ & 10 stones to put
into stock for a profit, nor even

Boston, Nov 21. 1881

C. P. Smith Esq
Cashier of Continental Natl Bank
Dear Sir -

In answer to your inquiry
I would say that according to our
account of stock taken July 1, 1881
Our assets amounted to \$190,059.65
and consisted of

Gout Diamonds	131,343.03
Diamonds in the rough and in process of cutting, at cost	22,446.75
Miscellaneous Stock including settings for diamonds, colored stones, &c	10,410.60
Tools & Machinery in workshop	5,211.23
Furniture and fixtures in N.Y. & Boston offices	1,769.17
Cash, Notes and accounts Receivable	18,858.84
	<u>190,059.65</u>

Our liabilities amounted to \$115,837.77
and consisted of
Notes Payable 63,700.66
Open Accounts 52,137.31
115,837.77

Leaving a surplus of — — — 74,221.68

Yours very truly
Henry D. Morse.

The House Diamond Cutting Company

sales, I rather buy a few
 just when needed for an order
 as they can be found easily at
 any moment among the importers,
 as I know their stocks are
 very large and they are glad
 to sell, and I prefer to have
them carry the stocks, as I
must not buy until we have
 made a large reduction, as I
 anticipate lower prices in the
 Spring. Next week is the last
 week of this month, can you
 see any way to improve our chances
 of selling outside, as next month
 I presume it will be all office
 business, and we want to see
 you sell a good large amt.
 from our own stock. as for
 prices, you say I have returned

a lot of our goods on account
 of high prices, more likely he
 was overstocked, however you
 know we are willing to drop our
 prices a little any time in order
 to make sales, leaving it to
 your judgment, as can't be
 expected to drop enough to suit
 Turner, Brubbl, Smith or any
 of that class, but to their
customers we can, our finest
 goods I should be firmer on
 than on cheap or medium,
 P.S. ^{with} ~~your~~ ^{very} truly H. Dillness
 Enc. the ~~two~~ letters & forward them

Boston Nov. 25th 1881

Mess Rander Barmon & Billings

Dear Sirs

Mr Van Buren showed
me some rough dia^s which
he said came from a parcel
which you had for sale of
176 Stones 185 Nos, priced 18.00
Would you be willing to sell
them for a six months note
if so please let me know

and oblige

Yours very truly
Henry D. Mone,
Manager.

Boston Nov. 25th 1881

Mr E. B. Butler

Dear Sir

Your letter of the 21st is
rec^d and in answer we have
sent you a pair of "extra
fine" guns for ^{2.4}150, the
quality of which is hard
to beat, hope they will
meet your approval.

Yours very truly
Henry D. Mone.

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Boston Nov^r 26th 1881

Mr Verrington Dear Sir

Gives rec^d I have no
doubt some impostors put a long
price on their goods, but when
I am buying I get to the bottom.
Sandheim says of Tridenburg that
he is always finding fault and
trying to get all the advantage
he can, am glad you are busy
and hope your efforts will be
rewarded. Can't you get a note
out of Klement for pair, we
need money very much. Martin
asko for help on his notes. I
have offered to help him some,
very busy here and a few sales,

Yours truly
Henry D. Morse.

Boston Nov 25th 1881.

Mr Verrington Dear Sir

Gives rec^d I understood
our Klement was to have a
trial last Friday on the
charge against him there,
but have not heard the
result. I wrote to Carter &
Horn about my chain I
want it seen as my custo-
-mer goes to Europe. I directed
the letter to his Bond it
is that right.

Yours truly
Henry D. Morse.

Boston Nov. 26th 1881.

Mr. F. W. Martin Dear Sir

I rec^d. your letter of
yesterday, and in answer
would say we will help
you to whatever amount
you must have if you
will send the 30 day note
as you propose.

Yours very truly
Henry Dillorse.

Boston Nov. 28th 1881.

Mr. Herrington Dear Sir

Yours rec^d. with thanks
R. J. Herbert 26th Mr. Tilden's Thistles
7⁵⁰ I will sell Blasius all my
single roses if he would like them,
some of them are good sized ones.
We have but little left on hand
and I don't care to sell 25 kts
less than \$1.50 as I am told I
shall have to pay nearly that if
I want any more. The chain
came from Carter's Store today.
and think it will suit my cus-
-tomer, I see a good sale to Wendell
on your ac of sales today. —
we are doing something here and
if business should be as good here
as last year I shall have to call
back some goods from you, as we
have but few pairs on hand.

Yours truly
Henry Dillorse.

Boston Nov: 30th 1881.

Mr Gerington Dear Sir

Yours recd with cks
408²¹/Haidenburg 2190³⁹/Kremutz,
Bought parcel rough of Gierstmann
today. Found dia^d men here
Hedges, Lewis, Eisenman. Bass &c
their prices are high!! I have
made offers for $\frac{1}{2}$ & $\frac{3}{4}$ of the stones
and could not buy them, that
shows the offers were below
hard pan, so I am seen
on their prices, and they give
with each other,

Yours truly
Henry D. Stone

Boston Nov: 29th 1881.

Mr Gerington Dear Sir

Yours recd with pay
\$23, we will try and find you
a Specimen 1/4 known if we
can find one. We thought
L. H's stone was well cut
we don't care if they cut stones
for 50 ct per lb in N.Y. we
can't afford to do it, neither
do we care enough for the
work. We send you a check
for all Martini dated Dec. 3.
Hope you will sell Wendell
and Sloper a good bill -

Yours truly
Henry D. Stone

Boston Dec. 1st 1881

Messrs. Carter Hoag & Co

Dear Sirs

Enclosed we send you
our ck for 113⁷⁵/₁₀₀ for bill
of chain. I presume there
is a discount of 5 per ct for
cash! if so send it to
me by return mail with
receipted bill

Yours very truly
Henry D. Morse.

Boston Nov 31st 1881.

Messrs. Russell & Ludake.

Dear Sirs

I enclose herewith ^{\$}M.
due on the Ruby, which I
had forgotten.

Yours very truly
Henry D. Morse.

Boston Dec. 7/57

Messrs. Kuhn & Doerflinger
Dr Sir

We enclose herewith
our ck for \$10⁰⁰ in full
for bill of July 23^d. which
please acknowledge.

And oblige your truly
Henry D. Morse.
Manager.

Boston Dec. 2nd 1857.

Mr Yerrington Dear Sir

Yours rec^d. the two dia^s.
came without any name on
them, so we thought they
might be for our stock there,
hope you had a successful
trip - we are beginning to
be quite busy here.

Yours truly
Henry D. Morse.

P.S.

Sent yesterday 4 pairs and
one blue stone from India

Boston Dec. 3. 1881

Mr Carrington Dear Sir

Excuse me, am sorry you
 had such bad weather in Phil^a,
 and such poor luck in selling,
 we are having a fair trade here,
 I would like to have you send
 me 1 pr No 631, this as I have
 nothing of that size and quality
 here, also send the following
 single stones as we think we
 can match most of them into
 pairs which will sell quicker
 1 do 577 $3\frac{3}{4} \times 1\frac{1}{2} \times \frac{1}{4}$ as we want to
 1 " 578 $2\frac{3}{4}$ put them into
 1 " 579 $2\frac{3}{4} \times 1\frac{1}{2} \times \frac{1}{4}$ the best shape
 1 " 705 $2\frac{3}{4} \times 1\frac{1}{2} \times \frac{1}{4}$
 1 " 769 $6\frac{3}{4} \times 1\frac{1}{2} \times \frac{1}{4}$
 to have them sold this month,
 we sent you a small parcel
 of rubies at \$40, also return a
 deal to Mr. L. Carrington as the new
 ones came for it. Yrs truly
 Henry D. Stone.

Boston Dec. 3. 1881

Mr Colver Dear Sir

While sympathizing with you
 fully in your family affliction,
 I see no reason why you should
 decline to relieve me by sending
notes in settlement of a cash
 balance so long overdue. I must
 therefore again request you to
 send me by return mail notes
 in full settlement of your account,
 you can make them on one, two,
 three & four months, unless you
 are willing to shorten them -
 but a settlement I must have,
 and one that covers the account
 with interest. You can surely
 find no fault with my treatment
 of you, and why you should allow
 me to be inconvenienced as you have
 when I have offered to take a note
 settlement that you could have
 made at any time is a mystery to
 me, I shall expect notes by return
 mail, Yours very truly
 Henry D. Stone.

38
Also sent 38's Rough notes at 40¢ per lb
which is the price at which I sold
a similar lot in London last June
it is a fine lot and cheap now,
we did not make any charge for
repairing the dis^o for Spence,
If you can get us notes for some
of the accounts do so as we have
a lot to pay this month, I wrote
Collier on Saturday that he must
send me notes for his account with
the interest,

Boston Dec. 5th 1817.

Mr. Cannington Dear Sir

Yours recd. with page 551 &
cash Statement, (No 771) 1st we
have just bought, cost us 2¹/₂¢,
and we marked to sell for 3¹/₂¢,
Mr. Sadtler may have got a good
bargain out of Eisenmanns by his
allowing him to select at 6¹/₂¢ prime,
but I will bet money he did not
get for \$5 as good as we asked the
for if he does say so, Any dealer
who allows selection at lot prime,
(unless he has put on a profit
of 25 to 30 per cent on the lot)
is a fool! and don't know what
he is doing. I am sorry you
lost the sale by it. I saw all
of Eisenmanns stock when he was
here and he asked larger prices
than I ever gave you on goods.
Yours truly Henry Dillman.

Boston Dec 7 1881

Mr J W Temple

Scardin.

After you left my office today I discovered that you had not indorsed enclosed check. If you will indorse it to my order and return by mail, I should be much obliged -

Yours truly

Henry D Morse.

by J. B. Peck.

Boston Dec. 6th 1881

Mr Verrington

Dear Sir

Yours recd. with pr 631 - Single dia: 577, 578, 579, 705, 769. As for buying the blue dia: I have not much courage, if you get a price which you think a great bargain I would like to see them, and if I can see any profit after cutting out the sum of a sale I might buy, as a rule I don't intend to buy any cut stones, unless I have an order which I cannot fill from my stock. Rough we must buy to keep the shop running - and it is all we can do to sell our product.

Yours truly

Henry D. Morse,

Boston Dec. 8th 1881

Mr Collier Dear Sir

Through Mr Gerrington
we have just recd. your notes
for \$500 and Ch^x for 392, the
latter supposed to be for goods
had on memorandum,

which you have done is very
well, far as it goes, but is not
what I require. I must have
a full settlement of your ac
with interest, and nothing
short of that will or should
satisfy me. I have certainly
shown you favour enough in
this matter, and must now
have this account settled.

Yours very truly

Henry D. Morse
Manager.Boston Dec. 8th 1881,

Mr Gerrington Dear Sir

Yours recd. I have corrected
the mistake we made in the weight
of the rough rows, I had hoped
you would get all cash from him.

What part of the settlement
of the mem^o. goods with Collier
was cash, and what goods, and
were the goods as good as cash,
and were the notes to go on the
old ac, and where the cash.

I am much disappointed at his
not settling in full this time.
It would have been just as
easy to write a few more notes,
and give a clean settlement.
I enclose a letter for Collier
which you may read, and if
it does not conflict with any
of his arguments or promises made
to you and you approve of it
send it to him. Yrs truly
Recd Ch. 392
notes \$500 Aug 557 Henry D. Morse.

505
Boston Dec^r. 9th. 81.

Wilmington Dear Sir

Yours rec^d. with pages
558 & 559. We will try and
find you some fine $\frac{3}{4}$
stones tomorrow, we had been
using lots of those sizes for
our retail orders, particularly
the fine qualities. I have
an order for ^{fine} cats-eye $\frac{3}{4}$
to cost me 75 to 80, I get 100
all sets, I have some of the
right size and very good ones
too, but the customer thinks they
are not fine enough ^{said my own}. Mr. Pray
just had advice from London
to sell all we could before
spring, as they felt sure ^{much} of low
prices. I would keep that to your-
self, but ~~sell~~ whenever there
is a fair chance even at a little
- price, as we don't want

much stock on hand if
there is to be a decline in
prices, those medium goods
in lots ought to be sold
~~sure~~, even at reduced prices,
don't let prices prevent your
selling, get good prices when
you can, but don't lose
any sales if a decent price
can be obtained, still as low
as any one on the same
qualities of goods, but don't
slaughter them, I hope to
see some of those large pairs
sold during the holidays,
and the 19th & 20th stone too,

Yours truly
Henry D. Allouse,

P.S. I would like the ruby
which I sent to be polished as
soon as Tournier can do it, as
I have to set it up with ^{new} ~~claws~~

Boston Dec^r 12th 1881.

Mess^{rs}. Messels & Leideke
Dear Sir,

My customer who wanted
the black pearls, took them home
to show, and returned them this
morning saying that, he could not
decide just now, so I return
them to you, and am sorry to
have kept them away so long,
that is the way our customers
serve us sometimes, much obliged
for the favour, hoping I shall
have better luck next time,

Yours very truly
Henry D. Moore.

Boston Dec 10/81

Mr Yerrington Dr Sir

Transmit with \$5 Specimen
ck 243²³ - Hope Collin will
give notes for balance. -
Sent off Specimen and two
dia^{rs} for Cotton which we
have cut,

Yours truly
Henry D. Moore.

Chicago or New York, I have
had, and ~~seen~~ ^{seen} some large
stocks of dia^d during the past
few weeks, and don't think
I could find in all of them
two stones as fine as those I
sent to you, of that size, —

I can give you a pair of
fine stones heavier for the
same price, "but not as fine"
these weigh only $1\frac{1}{4}$ lbs — it is
the quality, "not the weight" which
makes the value, I could give
you a pair of inferior stones
of 2 lbs for the same price,
I have sent the boxes to
you today, but don't want
you to keep the pair of dia^d
with the feeling that you paid
me too much, I rather not
make the sale, as such stones
we can sell at the moment
they are returned, for even a better
price than we charge you,

Yours very truly
Henry D. Morse.

Boston Dec 12. 1881.

Mr E. B. Butler Dear Sir

Yours of the 9th is recd., I
notice what you say about getting
a better bargain in an inferior
article, a better bargain you can't
get, much larger stones at the
same price you can get in an
inferior quality, and I can furnish
them as low as any one, you
further say you can get for 13 $\frac{1}{2}$
as fine and pure a pair, as those
which I have sent at 14 $\frac{1}{2}$ (after
deducting the boxes), now I don't
want you to consider that you
ought to keep them on account
of the trouble of my sending them,
and pay me more for the same
quality than you can buy them
for of a friend, "I don't think
you fully appreciate the quality
of these stones", I think you
would find it difficult to find

our fine $\frac{3}{4}$ stone back as I
sent one Saturday you would
find it fully as large or larger
and worth much more money
than this stone, in buying, ^{thick}
stones, the true way is to make
a comparison ~~with~~ with stones
of the same size which are
well cut, and well opened, then
you can better judge of the
value of a stone, ~~size~~ ^{size} should
be guide, "not the weight", if
a $\frac{1}{2}$ stone is so thick as to
be the size of a good proportion³,
then it is worth the price of the
 $\frac{3}{4}$ stone, less cost of cutting. —
if you are guided in that way
you are not likely to pay too
much, and it is the right way.
Recd. the Cats Eye don't think
it is large enough nor fine enough.

Yours truly,
Henry D. Morse,

Boston Dec 12th 1853

Mr Gerrington

Dear Sir

Yours recd. with card
Statement and Wendells ck for
Box — The $\frac{1}{2}$ stone sent last week
of $\frac{1}{4}$ size to be made fine has two
black spots and one ^{flaw}, to
get out the two spots would reduce
it to about a $\frac{3}{4}$ stone, the flaw
is too deep to try to remove, one
spot may come out and give a
stone of $\frac{7}{8}$ or thereabout, I also
recd. the $\frac{1}{16}$ which you got from
Kneenut at 110. I hope you
made a good profit on the good
sold to him, as I should not
consider this stone worth over
 $\$60$ to buy ^{and my thick} it has a smoky pale
color, and if cut to a fine stone
will be about $\frac{3}{4}$, worth $\$88$ per
or perhaps a little more, and will
cost us $\$116$ for the stone when cut,
that stone being so thick was worth
but a little more than as rough
did. if you had taken one of

Boston Dec. 14th 1881.

Mr Gorington Dear Sir

Yours recd. with page 560.
I will make that stone handsomer
and keep it as large as possible
you may be sure, but it must lose
a considerable. You could tell Shultz
I have not got a dollar from
the thief - I wish you could sell
that lot (749) 11 stones 20 lbs at \$60.
take less if necessary to sell them
this month all stones of that
grade I am anxious to sell, also
large stones, there was a fine pair
^(copy) of 12 1/2 lbs which ought to be sold
now. Hope the 18 1/2 stone will
go soon. I am selling some
goods here now, and shall work
off a considerable this month if
business is as good as last year,

Yours truly
Henry Dillane,

Boston Dec. 13th 1881.

Mr J. M. Crocker,
Dear Sir

Yours recd with the two
pins. The cost of duplicating
the pins is hard to estimate
accurately. I should think the
all die's would cost with the
grand pin about \$60 - the
other would have to get the
curettes out to order and would
cost if I could find the rose
die) 75. or is there about.

Yours very truly
Henry Dillane,

913
Boston Dec^r 15th 1811.

Mr Bishop Dear Sir

Yours of the 13th is
at hand with the Garnet,
(not Ruby) to be cut, it will
have it cut and sent to you
next week.

Yours very truly
Henry D. Morse.

I finished your Mr. Owen today
after working the package & go
to you, so will send it tomorrow.
I kept the little boy & gave
weight a 3/4 of 8 Ounces,
of fine millinery, and will
probably all for present than if
cut to a 3/4 of 8 Ounces.

Boston Dec^r 15th 1811.

Mr Yerrington Dear Sir

Yours rec^d. with Page 561
and James Spence of 683rd No
I rec^d. the Cats Eyes too late,
as my customer decided on
a thin flat one which I had
on hand at \$45, and is now
being set, so I am obliged to
return them, I am sorry we had
no halves 3/4 stones for you, but
we have had to buy halves at
64 to 68, and 3/4 from 85 to 90
and have bought only to fill my
orders here, and I did not see
how it would pay a profit to
sell any there costing so high,
there will always be calls for
goods which we cannot supply,
all the dealers have the same
experience, I never buy those
signs in lots, as they change in
only 5th of ct to pick which is
15th of ct better for me -
Yours truly Henry D. Morse.

Doston Dec^r 16th 1881

Mr Genington Dear Sir

Yours ad. with Rogers
check 26th inst, we have sent
the 1st 1/2 stone recent for you,
stone for Rude to match, and
a very white stone weighing 1 1/2 tons
we put the price \$200 for the
stone, get it if you can but
you can sell less if it is too
high, we cannot find such a
pair of 1 1/2 as you describe,
we will try to get three tomorrow
to send you some 3/4 stones in
our lots and send them to you,
some trade here every day now,
and will be until Christmas,

Yours truly,
Henry D. Morse,

sent a parcel of imperfect
Brown dia³ which I bought
in the way of specimens,
and thought a good purchase
at \$12 per ton and have cost
me all but \$40.83 per ton cash
get a profit if you can
by selling the lot but sell
even if you can get me out
of it whole, —

218
Wilton Dec. 20th. 1881.

Mr. Merrington Dear Sir

Yours recd. with page 163.
and Notes of Ladd, Smith, Burr, Shaw
Miller amounting to \$75.75 I will
credit them to him on ac, we
saw you some stones as its co
two or three are imperfect, we think
them worth off on the average.
but if you have to sell them simply
you must use your judgement
as to prices, we have some small
js. which we bought at 85 for a
selection they ought to bring.
52. if sold one or two at a time,
if you wish to have some we will
send them, but I doubt if your
customers would pay for such, —
they are better suited for my
retail trade.

Yours truly
Henry D. More.

Boston Dec. 17th. 81

Mr. Merrington Dear Sir

Yours recd. with page
562. have been two busy today
to pick out those small stones
for you, and have just sold
that fine pair you wanted for
Schultz, have nothing else as
fine, we are kept very busy
here from morning 'till night,
and cannot select till after
the gas is lighted, as we can't
tell the color, we will try on
monday to send you some.

Yours truly
Henry D. More.

Boston Dec. 18th 1881.

Mr Yerrington Dear Sir

Yours recd. I am glad you are getting rid of some of the old stock from being short of new, if it works that way it is well to be short of the finer ones as we have always found it hard to sell medium goods and Bass and others say they sell the best and pay the best profit, I am glad to hear they are finding Spindles in Montana, that will make them cheaper, had a fair trade here today,

Yours truly
Henry D. Stone

Ston Dec. 18th 1881

Mr Winston Dear Sir

Yours recd. containing a for me to purchase a Diamond ring, I had the stone selected and set at once, and sent it by express today, I hope it will arrive safely and meet your approval,
Many thanks

Yours very truly
Henry D. Stone

Boston Dec. 24th 1881.

Miss Fox Bro. & Co

Dear Sir

One recd. with Diamond
of 4th with two flaws, one
in the table and the other
in the girdle, I should say
(if I owned the stone) I should
take them both out and make
a fine stone of it, let the loss
be whatever was necessary to do
it, It is difficult to estimate
the loss when a flaw runs
into a stone in that way, as
it sometimes goes deeper during
the process of polishing, I can
only guess at the loss, and my
guess would be 1/4 its loss, which
would give a 3/4 stone clear & fine
if we had good luck. and if it
came out all right would be far
more valuable than it now is.
Yours very truly Henry D. Morse.

Boston Dec. 25th 1881.

Mr. Carrington

Dear Sir

Yours recd. with pay slip.

The note is due on 23rd the
26th being a holiday will have
to be paid on Saturday, we
don't know when it was sent
but will go to our Bank tomorrow
and find out, and telegraph to
you, hope your Brother will
have some success in Phil?
although generally when so near
Christmas the buying are too
busy to look at goods. —

Yours truly

Henry D. Morse.

P.S. Return 15/6 stone recd in letter —
as the recd stone to be sent,

Boston Dec. 27th 1881.

Mess^{rs}. Miller & Brewster

Dear Sir

Your dia. did not come to hand until this morning, we commenced upon it at once and hope to be able to send it by mail tonight, the value of a stone of this size with a flaw such as this has, would not be worth over 75 for K^t, but if clear^{ly} 125, that is for a fine stone, $\frac{1}{2}$ K^t stones fine are 64 by the lot, $\frac{3}{4}$ 85, 1 K^t 110. if they are only fair quality the price 15 to 20 per ct less.

The quality makes the price of diamonds. I shall be glad to receive any orders —

Yours very truly

Henry D. Morse,

P.S. Return diamond. Labels.

Boston Dec. 27th 81

Mr G. L. Record

Dear Sir

Your letter of the 22nd is recd, and in answer would say (that from your description of the stone) in your possession I doubt very much if it is a diamond, however if you are sure on that point you can send it by express and I will cut it for you

Yours very truly

Henry D. Morse,

Boston Dec^r. 28th. 1881.

Mr Gunnington Dear Sir

Yours rec^d with page 568.
 You can continue to try to sell
 the 19th 4 Stone for a short time
 longer, as long as there is a fair
 chance, as I must prefer to
 have you sell it here, if you
 find you can't, then we will
 send it off. I sold the 8th pair
 soon after receiving them, we
 have not got Herbert's notes dis-
 counted yet, we will put them
 in the Bank and get them
 done, Rec^d stone of Kirkpatrick
 will try and keep the stone 1st.
 I telegraphed today that "125" is
 the bottom for the 1st. & did only
 the reason I did not telegraph
 yesterday was, that I could not
 find the owner of them, he was
 out of town. Y^r truly
 Henry D. Stone.

Boston Dec^r. 28th. 1881.Messrs. Raudel Barre & Billings
Dear Sirs

I take this opportunity of
 informing you that Mr Bobber
 one of my apprentices who was
 under an agreement with me
 for 5 years (two of which have not
 been fulfilled) left me a few weeks
 ago without notice, but told the
 foreman he was going down east
 to visit some relation of his,
 I have since been informed that
 he had inducements offered him to
 work in your new shop as a
 diamond polisher, and is now
 there. If so I cannot think any
 of your firm are aware of the
 circumstances, had you been you
 would not have taken him into
 your employ.

Yours very truly
 Henry D. Stone.
 C. C. C. C.

Boston Dec. 28th 87

Mr Yerrington Dear Sir

Yours recd with cks as follows Sutter & Co 265 G. S. Barn 69⁶² W. M. Sutter & Co 100 Grebel & Kismode 492. I would like to see Turners Rubies very much if they are very fine, also the deep colored dia. — don't say I would buy, but I might be tempted with something. —

Raining here for three days consequently dull business, I should think this was a good time to go for Collier to settle up all, as he must have done a good business the last few weeks,

Yours truly
Henry D. Allome.

Boston Dec. 30. 1881.

Messrs. Fox Bros.

Dear Sir

I commenced on your dia^d. by first taking a piece from the table, and the flaw looks much deeper than I had expected after taking off so much, and I thought best to let you see it before going any farther with it, as I am now afraid it will loose much more than my estimate which I wrote you. I think now it would be reduced very much more ^{in size} to get both flaws entirely out, such flaws are very deceptive and it is about impossible to tell just how a stone will come out which has these, some cases we have got stones clear with a less loss than we estimated but in this case we are disappointed. please let us know what we shall do and we will go on with it.

Yours very truly Henry D. Allome.
Manager

Boston Dec. 30. 1881.

Mr Yerrington

Dear Sir

Yours rec^d with L. S. Han-
ck 27. E. Munroe 55. W. Mitchell
108. also page 569. I presume
the purchased from Leary was for
an order, as you did not
refer to it in your letter.
We send you a few Diamonds
by express today, cannot you
find some way to clean out
those cheap parcels, the (733) & 55
and (749) at 65. I see you vote if
out of the latter at about the an-
d lot price, also two from the
former at a little above lot price,
I had rather sell a trifle cheaper
than to have them hang on until
spring or sell them singly, as I
am very anxious to sell as much as
possible during the next 90 days.

Yours truly,
Henry D. Allome.

Boston Dec 31. 1881

Mr Yerrington Dear Sir

Yours recd. with pages 570, 571

Mr Collier is the most unreason-
man I have ever had dealings
with, as for settling an account
which has been put off (as this
one has) without any real cause,
and for so long a time, without
charging interest I cannot do it,
we have to pay interest on all
our accounts, and must insist
on his doing the same, I consider
the interest is just as much due
us as the principle, and so could
any other dealer in the diaⁿ business.
If he won't pay them we must
find out if he has any property
unincumbered and put an attach-
-ment on it, that will bring him
to terms,

Yours truly

Henry D. Morse,

P.S.
Send goods today

Boston Dec. 31. 1881

Mr. Wm. Miller & Brewster
Dear Sir

I enclose herewith a
Diamond 1 1/2 car for \$25 the stone,
which is the meanest we have,
it is fine, white & perfect, and I
hope it will be satisfactory.

Yours very truly
Henry D. Morse,

Boston Jan 2nd 1881.

Mr Verrington Dear Sir

Yours rec^d. with the following
checks Ed. & Geo. Rogers 3.38
Shell Card No. B.D. Frost 884⁸⁸
Mr Peck has made the correction
which you suggested, I also rec^d.
a dis^c. 2¹/₂% which I have given
out to be made fine, in two
two of the shortest of those notes
which Westcott sent to be col-
-lected there by you so they
are made payable at their
office, (copy New Year.)

Yours truly

Henry D. Morse.

Boston Jan 4th 1882.

Mr Verrington Dear Sir

Yours rec^d. with page 572
and Garside & Burdau's Ch 200
In regard to Collier, if he
had proposed a full settlement
with some concessions of interest ^{a year ago}
we should have considered it,
but to put us off with a year
additional interest I cannot
see the justice of it, I think
he must have some of the 20,000
stock of watches which you said
he had a year ago. in regard to
the 2³/₄ white stone get all you
can but sell even at 400 or
a trifle less, also 783 pair, if you
cannot get the price, get the
most you can and sell! do with
all our stock, our policy is now
to sell! but not slaughter.

Yours truly
Henry D. Morse.

Boston Jan^y 6th 1882.

Mr. Yerrington Dear Sir
 Yours rec^d. with check
 from Garret Spencer 500.

Mr. Melville left us yesterday
 and will go to R. B. & Billings. that
 makes two of our men that they
 have got and Tiffany 3 —
 if could not induce Melville to stay
 and am satisfied some inducements
 have been offered to him by their
 foreman (Mr. Humphrey) to get him
 away. although Melville says not.

Yours truly
 Henry Dallan.

Boston Jan^y 5th 1882

Mr. Yerrington Dear Sir

Yours rec^d. with page 573 and
 from Wendell 500. we telegraphed
 to sell the pair to Starr, as
 we feel like selling all the
 goods we can to give as funds
 to buy rough with, Could not
 get such a pair as you wanted
 out of all our lots, we had some
 of the size but not matched,
 we sent tonight 3 pairs, one
 specimen single item and a
 pair for Kirkpatrick. hope
 the pair will sell as I
 think you will say the price
 is reasonable.

Yours truly
 Henry Dallan

Boston Jan 16th 1854

Mr. Charles Sumner, Sir,

Dear Sir

Yours of yesterday is recd.

Mr. Phillips anticipates and in effect
 says, and we understand which
 I send you with best wishes.
 Consequently you are at liberty
 to leave him as he has left my
 employ. We doubt you have a
 great right to him any of our
 brethren who are not entering
 under a contract, but is it just
 or honorable for any one, either
 directly or indirectly to offer
 inducements that make my name
 disreputable and have some loss
 for higher wages. I have spent
 years of hard work as educating
 and to do what are now done
 before by Americans, and at a time
 when I begin to expect some
 remuneration for the same, my
 name (as even perfectly content)
 are induced to leave me by these

from 1849 to 1854 when is
 over though your agents,
 whatever view you may take of
 this matter, I am sure you
 would condemn such action
 on the part of anyone else.
 I drop the subject here, and
 only ask that you do as you
 think is right by

Yours very truly

Henry D. Stone,
Manager.

Boston Jan 7th 1882

Mr. Fenington Dear Sir:

Came out with paper
of 4. and Statement for No. 3.
Mr. Pick has returned it with
comments, say J. D. is
sick again, hope it won't
last long as we need him
to work off a good lot of
stones this month, say
also have been very good
since Jan 1.

Yours truly
Henry D. Thorne.

Boston Jan 16th 1882

Rev. Dr. H. B. Smith
Dear Sir

Enclosed are sent our
note for Bill of diamonds
on your account dated today
any difference of interest you
see charge on our accounts

Yours very truly
Henry D. Thorne
Manager.

Boston Jan. 9th 1882

Mr G. L. Record

Dear Sir

Yours recd with package
containing the cluster, and small
pieces of crystallized quartz. there
is no value in them whatever,
and are not worth the expense
of cutting. I will return them
to you if you wish as they
will answer for cabinet spec^s.

Yours very truly

Henry D. Morse.

Boston Jan 9th 1882

Mr Vennington

Dear Sir

Yours recd with Page
575 and Cash statement
hope your Brother is all
right again by today.
Hope to see some of the
large pairs soon this month
we sold one large pair here
today.

Yours truly

Henry D. Morse.

229
Boston Jan. 11. 1881.

Mr. Verrington

Dear Sir

Yours rec^d with ~~three~~ ^{three} Chucks
Borden
Wm Woodruff 310 M. L. Justice 12th St
In regard to Herbert's notes, the
best way will for us to send
a check as the notes become
due and let him pay them
there, as they are in the Bank
and it ~~is~~ ^{is} better not look well
to withdraw them, we telegraphed
for any stones which can be
improved or matched (in your
stock) as we have some new
idle. —

Yours truly

Henry D. Stone.

Just rec^d Telegram for Specimen & R.
and how sent it by express tonight
it ought to bring 300 for R. or more
just as you think best, it is the
finest we have in our stock.

Boston Jan 10. 1882.

Mr. Verrington

Dear Sir.

Yours rec^d with page
546. and following Chucks —
Gambel & Kennard 50 Lillian Skinner
325 Las Allen 171 C. W. Washburn 356th St
W. W. Wiggins 36 G. H. Ford 24. I am
sorry you are suffering still, had
hoped you were all right again,
We send today 3 pairs 795, 796, 3797
also 2 3/4 stone lot of Lary and want
hope you will do well with it,
our business has held up very
well never fault, hope it will
continue.

Yours truly

Henry D. Stone

Boston Jan. 12 1882.

Mr Gerrington

Dear Sir

Yours recd. we want the
 $3\frac{1}{4}$ stone today, if you can get
 \$500 do so. the old price was
 \$750. and should sell for that if
 you can't get any more, it is
 better spent than the one sent
 yesterday but not so fine. we
 have not done anything with that
 Mr F. P. Bishop's but presumed on
 such a small order he would be
 all right. I want 4 fine, in his
 the size of a (quarter lb. dia.), all
 same size & color - I think you
 will have them, or has a lot which
 you can get them from, they are
 for an order, would like them
 sent tomorrow. Your boy can hunt
 them up if you have not got them

Yours truly

Henry D. Brown

Boston Jan 12 82

Mr Gerrington

Dear Sir

Recd. ok Mr. Brown 100
 and page 577. and Dr. Jones
 Cotton the blue stone 2 1/2 lb. the
 the spot will not come out but
 we can get the imperfection out
 of the corner, it ought to be
 over to make it fine, if the blue
 with spots, there is no use in
 trying for the spot they are too
 deep in, he won't get a
 1/2 stone to take the spot from
 the side leaving the other in,
 2 1/4 lb. this stone ought to be
 cut in smaller and raise the
 angles might make a fine stone,
 the other can send to the
 shop -

Yours truly

P.S.
 Who does strong Henry D. Brown
 pearl and in Phil. 1. rock 9.

City says this bill is
 for the purpose of
 it will be to make
 much of the bill

330
Boston Jan 16th 1882.

Mr Gerrington Dear Sir

Yours recd. with statement
of cash. the no 798 missing was
that Specimen Stone of 3 p. Kts.
Recd. Rubies from Fox & Buhl.
those from Buhl I shall return,
those from Fox were beauties, I
should like a dozen more if
he has them as fine, if he
has a fine lot send them, and
allow me to select, I telegraph
for a fine ^{and} turquoise $\frac{1}{16}$ of an inch
long for an order I thought I
could save a day by telegraphing
I have to get the ring done on
Thursday. If you have any
more work send it along
Bishop never paid us any money
that I recollect except \$100 for
cutting a garnet, the best way is
to send to him C.O.D.

Yours truly
Henry D. Morse

Boston Jan 7th 1882.

Mr Gerrington Dear Sir

Yours recd. with pay \$78
& Checks of J. H. Horton \$77 Fairchild
\$247 H. C. Haskell \$85. with notes
of Heller & Grey \$262 of H. C. Haskell.
\$229⁷⁰⁰, Also regard to Cutters did
you say if they are sets we shall
get pay for cutting and a profit
besides, supposing they are not
sets, how do we stand them,
Recd. 573, 659, & 638. the last one
was 8 stones $\frac{1}{4}$ and ^{selected} sent to you
last March, and only one stone
sold at less than lot price, and
which was above the average in
size, the interest at that rate
will about the profit, I am
now trying to match them with
stones which we have here, there
see if they can be worked off.

Yours truly
Henry D. Morse.

Boston Jan 18th 1832

Mr Reed

Dear Sir

Rec^d your check
for \$44. to settle bill,
but I return it for
your signature to enable
me to get it cashed.
I also enclose the bill
received.

Yours very truly
Henry D. Stone.

Boston Jan 17th 1832.

Mr Yerrington

Dear Sir

Gave, rec^d with subscription
check for For J. A. Robbins & Co.
Targuin came by express, they
are not my fine but I can
use tin for my customers and have
returned the balance. ^{at home} In regard
to the carpets, I forgot about
them, I should be glad to look
at them if you think there
is a "bargain" in them, otherwise
there is not much use in sending
them, I don't care to buy much
outside of rough shoes for the house
until our stock is still more
reduced, allowing how this was
but cleared off at noon.

Yours truly
Henry D. Stone.

Boston Jan 2nd 18th

Mr Livingston Dear Sir

Come recd. with page off
 Nov. 28 1869m the request
 to let (C38) the price given
 was not intended for infants
 to buy (through books) but as
 price for their costumes, as
 we have always known that goods
 sold in that way must be
 sold at a less price than
 they would be if sold on
 consignment as cheap, as they
 expect their 10 per cent profit
 when sold to their costumers.
 Then again, I have written on
 several occasions during the few
 months past that if the price
 given to you was higher than
 others charged, to sell for a low
price, as we did not care to
 be alone others in price, who
 are in fair competition; and
 also we were anxious to sell

please look over your stock and
 one of them are any other lots
 which have been hanging for a
 long time if so send them on
 here and I will try to match
 them with some we have here
 and see if we cannot get them
 into a shape which will sell
 them, we will stock must be
 turned over very to give us the
 money to buy more. The price
 from Costumers run to large
 in sizes, 9 of them weigh 7 1/2 lbs
 nearly to 12 each, two of them are
 considerably off color, three with
 flaws & spots visible, and such
 as kinds are very unsuitable as
 we have a number which have
 been on hand for one two three
 years, you have tried them, and
 Thompson has tried them, and
 I have tried them, and at 1/2 price
 go to 100 per lb and they don't
 sell, the lot will be cost when
 cut 1/2 per lb possibly 120
 and to pay fairly ought to be

33
Boston Jan 19/82

Mr Gerrington Dear Sir

I am not with words
check \$200. am sorry you did
not succeed with Star. the
fine 3rd is the finest of a pair.
So if you cannot sell it singly.
I will put them together again.
I made one of Smith's turquoise
anwser. I forgot to write about
Herbert's note. I forgot it. I
am glad you had the funds to
pay it, as will try and remember
the next one. I telegraphed an
offer for the parcel of rough of 40
fine mos. all day. I thought as
we had nothing for the workshop
it might be well to take them
and trust to luck to match some
of our stock with the larger ones.
The smaller ones will be valuable.
I send for Rose die's said to be 1st and
3 smaller stones which one of my
customers want me to sell for him.
He wants me to get an offer and

sold at 100. to be and not
within a short time. The small
stones in the lot are the best
but 4. (635) were sent at 125
as 200, how from this lot
(when some of the largest stones
will not bring over 100) and
be offered much cheaper. We
know from experience that
lots are not set except at
a sacrifice if the stones are
thin how clear are fine of our
large stones with our present
stock. This lot of 40 stones
which figure at 40 p. is just
I figure at 40 p. to be in
the day when as my offer was
has shown that to get more
stone so good is nearer right.
If we could sell large stones
which are not offered for 100
might buy this lot, as in a
comparison with others they are
not far from an average price
and would wear they stones, as they
turn quicker, in bulk
O.S.
Cockshams are is ready.
Henry D. Ellmore.

Boston Jan 7. 20th 1832.

Mr Verrington Dear Sir

Excuse me? I got bill from Gutterman and sent our notes to him tonight, it will be about two weeks work for our men, I shall make them as fine as possible and try to get a profit in them, any large stones which you may have on hand it would be well to send as we may be able to match some of them from this rough, I have a customer for an extra fine emerald of 2 lbs or thereabout, Toby said he wrote to Eisenmann to see if he had one, Hason, Lasker may have one, or Gould,

Yours truly
Henry D. Morse.
P.S. Vol 3 of the Cotton dia.

Boston Jan 20th 82

Mr Guiterman

Dr. Smith

I enclose herewith two
notes as C. Recd. for the amt
of your bill, less $\frac{1}{16}$ short
weight. please receipt
bill and return ^{the same} by mail

And oblige
Yours truly
Henry D. Moore

I have been thinking of you
 and how much I love you
 and how much I need you
 and how much I want you
 and how much I hope you
 are well and happy and
 successful in all your
 undertakings. I am
 ever your affectionate
 friend,
 J. H.

Camden Jan 21st 1882.

Mr. Brewster Dear Sir

There are the pair
but on the pair I see what are
not a pair which I expect to
get on the pair on the other,
it are a pair to put off on,
then I will submit the offer
before they may be. We have
only one pair answering your
description, the one you have
is one of them and as sent the
note they which is an old
one, which we bought in and
sent to the other as one from the
rough and can guarantee it can
out of the Eagle series.

Yours truly
Henry D. Howe.

Boston Jan 21/82

Mr. Pulsifer

Dear Sir

Your letter was recd
this morning, and in answer
send you 3 pairs of E. Kings
of finer quality, the prices
are marked on the tag of
each pair, and will be
subject to the same dis-
count on either pair, trusting
you may be able from them
to select a pair to suit
the season, they being the
nearest we had in price

Yours very truly
Henry D. Howe

Boston Jan 21/82

Mrs Henry Pierce

Dear Madam

We sent you by today's
express a package containing
the Dick's Ruby Bracelet
which I hope will be
satisfactory —

Yours very truly
Henry Dillmore

Boston Jan 23/82

Mr W^m Meir

Dear Sir

The pair of Diamonds
after which Mr Gerrington
showed to you was cut to
match from two old ^{round} cut
stones which we bought in,
and were undoubtedly in the
possession of parties long before
the discovery of diamonds in Africa,
we cannot positively say whether
they were from Brazil or India,
nor could any one unless they
got them there themselves and
had kept them in their poss-
ession ever since.

Yours very truly
Henry Dillmore.

white, well spread & perfect,
say as white as the best one
of (769) as I would like to show
more than one pair, by going
around for them you will get
well posted on their prices
and can see what they charge
for such stones, I want to
get a pair for about 1200
(769) at 1350 costs me a little
too much, they are 6 1/2 & 5 1/4 or
to 6 1/2, would suit me better,
or even 5 1/2 if they were well
spread, I want to be well
fortified to make the sale.
I had much rather sell a
pair of our own if I can, but
6 1/2 no (769) is the only pair we
have which I think would be
fine enough to compete with
parties here.

Yours truly
Henry D. Moore.

Providence Jan 22nd 1862
Dear Sir
I wrote you
one Friday also sent a letter
to Smith and with me notes
for the night, if you have
not got the note, and if he
got the note, I question a
letter for all, giving our
opinion from the knowledge
we have of the pair, the
came first, I hope you may
make the sale of them, please
Mr. S., I have a cell letter
for a pair of fine stones, and
should think (769) 6 1/2 & 5 1/4 might
fill the bill, if their dealer buy
them, I would have them here
tomorrow morning to make the
sale, it might be well to
try them to please Mr. Smith &
Lander, and any other dealer
to see what you can find
of about 6 1/2 & 5 1/4, prices.

823
Boston Jan 25th 1882.

Mr Gerington Dear Sir

Yours recd with pr
from Beuhl \$26. per Kts
and pair from Barver,
also two Emeralds from R.B.B.
which are not fine enough
will return them tomorrow.
I am satisfied our (169) 6^{1/8}
is as fine, if not a little
finer than Beuhl's and we
have been asking only about
\$200 per Kts, they must be
worth more, say \$250 per Kts, if
others can get it. I send
my customer three pairs today
to choose from. Yrs

Yours truly

Henry D. Morse.

R.E.

Boston Jan 24th 1882.

Mr Gerington Dear Sir

Yours recd. I am sorry
Harr did not buy from you
he seems to be a hard man
to sell goods to. The Emerald
I wrote for may turn up
there within a week or so,
Bissinger sometimes has fine
gems, have you tried him,
I wrote for our pair of which
the one of 3^{3/4} just sent is the
male, also another pair of
5^{1/2} to 6 Kts to cost me \$1000
or thereabouts, one pair besides
our own is enough to send, if
it is the best you can find
and really fine, too many pairs
only confuse the customers.
he sent dia? for Collector,
Yrs truly Henry D. Morse.

Boston Jan 25th 1882.

Mr Yerrington Dear Sir

Yours recd with fr
from Beull at 26. per Kt
and pair from Bowser,
also two Emeralds from R.B.B.
which are not fine enough
will return them tomorrow.
I am satisfied our (Kt) 6th
is as fine, if not a little
finer than Beull's and we
have been asking only about
£200 per Kt, they must be
worth more, say 250 per Kt. if
others can get it, I send
my customer three pairs today
to choose from, &c =

Yours truly
Henry D. Morse.

R.S.

Boston Jan 24th 1882.

Mr Yerrington Dear Sir

Yours recd. I am sorry

Starr did not buy from you
he seems to be a hard man
to sell goods to. The Emerald
I wrote for may turn up
there without a week or so,
Bissinger sometimes has fine
gems, have you tried him,
I wrote for our pair of which
the one of 3th just sent is the
best, also another pair of
5th to 6th to cost me 1000
or thereabouts, one pair besides
our own is enough to send, if
it is the best you can find
and really fine, too many pairs
only confuse the customers.
he send die? for Collier.

Yours truly Henry D. Morse.

Boston Jan 27th 82

Mr Benedict

Dear Sir

I recd your letter also
package containing the two
Diamonds, I can improve
both by recutting, the large
one will pay well to recut
as there is not much brill-
-iancy as it is, I will go
ahead with them unless I
hear from you to the contrary

Yours very truly
Henry D. Stone.

Friday Jan 27th 82

Mr Jennings Dear Sir

Yours in Randolph
does not send the Emeralds
but there is no hurry about
them. I sold my costume a
pair of 7 car which are the
my large fine pair which I
had, and then I will fix
the gap, so I don't care to
take you for 1200 dollars I
find I can replace them
for less than 1000 or more,
But a pair of 6 lbs at 1100
even a + nearly 50 large and
no finer I consider one
worth two hundred more
dollar. The diamonds will not
be much to get out the stone
but I will fix them as well
to the 1100 3000 10. D. Stone.

I shall let him to wait
 until one turns up, he
 will not buy one unless it
 can be him it is as fine
 as the one his Brother has
 much obliged for your trouble
 whenever such a value as
 I describe turns up I would
 like to see it, but it is no
 use to send any fair thing
 as I know they will be
 rejected.

Yours very truly
 Henry D. Adams.

Providence 17th 1842.
 Mr. Charles Adams

Dear Sir

I feel the necessity this
 morning and am obliged to
 return them, as they are not
 fine enough, I have already
 sold an amount to my
 customers better which is
 fine and they will be returned
 together, and nothing else
 in the quality will answer,
 as I only see Lexington &
 must be very extra fine. These
 are only fair, but no doubt
 as good as can be found in
 the market just now &

Boston Jan 15. 1852.

Mr. Garrison Dear Sir
 Yours and wife page 58,
 I am sorry your business in
 Phil.^a did not pass our letter.
 The only way however is, to buy
 after them so as to catch them
 when they are ready to buy,
 as for those we cannot cut
 it to make it pass, we have
 tried it, - our workmen do it
 exactly but fine, and we have
 never yet been able to get
 any buyers to appreciate the
 difference, enough to pay us
 much more than is charged for
 the ordinary metal, then to buy
 it, as they think that, and a
 half so the has always been
 sold a few times at a time
 and at a small advance on
 what we pay for it, that was

Boston Jan 27. 1852.

Mr. Garrison Dear Sir

Yours rec^d. The price of
 (503) is 150. the pair they are a
 little imperfect, consequently the
 price is low, Hope your Boston
 will make a successful trip
 to Phil.^a - Rec^d. page (580) -

Yours truly
 Henry D. Ward.

not pay, and I am sure
we cannot compete with
the dealers in buy or in
selling lots, as they will
sell them to our customers
at the same price they sell
to us. Just now mules may
be in demand, but only a
few years ago it was a drag,
and may be again, mules is
bad stuff to deal in unless it
is sold by the lot. 25 per cent is
no price for a selection of 20 or
out of 100, still I have been
able to select here at about
10 per cent frequently, and I know
there is no profit for the dealer
on that price, Mr. A. Fairley
on 20 John St was here, he knew
what selection is worth, I tried
hard to get a selection from
a lot of mules at 1/4 by the lot,
& Co was his lowest price to select one
half the lot, I offered him 50
and he refused it, I also made

him offer on single stones
from his parcels that I thought
I could secure to advantage, but
I could not get bargains from
him, his lot price was fair,
but he knew too well the value
of selective stones, so I could not
buy a dollar, he was right
in putting in the price for
my selections, but I will have
to wait until some of the good
ones come along, I believe in
time all the importers will get
poor in the value of selective
stones, they are fast coming to
it, it would be better for the
business, as we should not have
the competition of those who allow
selections without charging what
it is worth.

Yours truly,
Henry Dallose,

London Jan. 30. 1881.

My Darling

Dear Sir

Your £2 with £4 from
Mr. Davis £5 which we are
glad to see, as it helps up
the amount, it being only about
£100 up to Saturday. Please
send back (1st) £4/10
1/6 (5/7) 1/6 (8/11) 1/6 (12/12)
I was so there to see if I can
find a pair for my stock
so that I can spare that pair
for mine, as to buy a pair of
Buck & Co. as you see as fine
will cost me £100, but if I can
get a pair from my stock to fill
the gap I will let him have
them, although it is too cheap.
I am glad you have been able
to form a company on your
mining property, and hope you

will be able to sell all the
stock you want to sell, and
also make a good thing out
of the mine, Mr. Day has not
been in today, I will see him
tomorrow as for myself I really
have no money to spare for
any outside investments at
present, ^{and} it takes all for my
business, What chance do I have
to sell that Collection of Colored
Diat. as a collection, and how
much do you think it will bring.
We have kept it now a long
time and had all the glory it
will be likely to bring, and I now
think the money would do as
more good than the collection of
Gems, some of the stones are new
Colored and would sell readily here
for a good price, but we would
prefer to sell all together if we
can.

Yours truly
Henry D. Jones.

Boston Feb 1st 1882.

Mr Yerrington
Dr Sir

I recd. the Dia[?] from Herbert
were recd. also the 2 from Cotton
to be recd. fine, I did see
the pink dia[?] but it was not
pink enough to be valuable. -

I think it woud like the box
of col[?] dia[?] how if any one
you know is coming on and
will bring it in their pocket for
me, I have a customer for a
matchless pair of these Russian
Tropes such as I bought of you
when I was there. I also am
'extra fine' Turquois of this size
about, if you have not got them
don't trouble yourself too much
to get them, You truly

P.S.
Send 3 pair and let me
know 40 cost 33, take 38 if you can sell
the lot together,

Boston Jan 31st 1882

Mr Yerrington Dear Sir

Yours recd. with Septon's Col[?]
Check 245. What shall we
do on Browns dia[?]! I hope
to find a pair from the 3
pairs I asked you to send
that will answer for my
stock 50. I can send you
the 1/2 pair - or more

Yours truly
Henry D. Ellman.

Boston Feb 13. 1882.

Mr Vermington

Dear Sir

I am recd. with the
Indian Topazes and turquoise
which I will show, I am sure
the turquoise is not fine enough.
The Topazes I will try to sell
but they are not nearly as fine
as the two which I had from
you, Red Steers Creek 65¢/p

As for the Molar I don't see any
better lots offered here for less than
£10. and I considered them very
cheap at 38 by the lot, as have
paid 45 to 52 to select as fine
as a few of the best in this lot
if they cannot be sold by the lot
at 38 and you are obliged to break
into them and sell a few at a
time then get 45 to 52 for the best
and so on down, peddling lots
the interest and extra work will
eat up the most of the profit on
a lot of molar, as it will be months
before they are sold. on this
R. S. don't return for Molar. Henry D. Dillon

Boston Feb 13. 1882.

Mr Vermington

Dear Sir

I am recd with 3
pairs (61) (78) (81) also returned
Page 102 and also 3 B. B. 1293
with two notes of J. B. B. for
for 30 to be credited to H. H.
I was looking today with a
dealer who knows R. J. H. and
I asked him his opinion of
his goods, he said he should
not sell him except for cash,
I only mention this that you
be careful not to give him
too much credit, as we cannot
afford to run much risk on any
one, the opinion of Collins was no
better, I send you today the 6%
pair if your customer don't want
them you may let us have them
again as I can do better with
them, then 3 pairs you sent
today were good pairs, I should
have thought the ones have sold
you truly Henry D. Dillon.

247
Boston Feb 4. 1882.

Mr Gunnington Dear Sir

Yours recd with ack from
Krementz & Co for \$298.⁵⁰ /¹⁰⁰.

I did not telegraph you, as
I thought not down to take the
news out of the settings unless
it was a sure thing for a.s.s. as
if they were mined it would
make no difference, but your
customers are very peculiar.
Sent today small lot of stones
arranging a little over 1 lb for
you to try your customers on.
they are all brilliant and fair
quality. we also send you a 1 lb
extra white & perfect stones which
I thought you could do better with
it than we could, we put the
price \$300, but you must use
your judgement in selling it.

Yours truly
Henry Dillmore,

Feb 4, 1882.

My Kernels Eugene

Dear Sir

Enclose herewith check
for 102 ³/₁₀₀ in Settlement of duplicated
Statement which please accept and
return and oblige

Yours truly

Henry D. Dillmore.

By J. S. Peck,

Boston Febr^y 7th 82

Mr Thompson

Dear Sir

We have been hoping to hear from you before this in the shape of a remittance for goods sold during the holidays, presuming some have been sold, and you have had a good trade generally, business here has been very good, and the prices for fine goods high, please let us have a report from you. and oblige

Yours truly
Henry D. Allon.

Boston Feb^y 8th 1882.

Mr Yerrington Dear Sir

Yours recd. with two notes from Martini 319⁰⁰ & 114⁰⁰ 350⁰⁰ & also page (583) Cash Statement.

I sold the two Indian Topazes. Don't know of any stone in my stock which will match the 5th round stone. I am glad to hear so good an account of Herbert. Whenever I hear any unfavorable report of our customers I like to have you know it, that you may be on the alert, as it don't pay to take many chances on dia? at small profit, better have the goods than a poor account. The alluvial I bought on 4 mos. consequently want to sell it on the same time, would sell to collins at 37 1/2 mos, but I know the dealers ask 40 for such goods, I showed it to an importer here and told him what I paid, he said he could not land them here at that price. Yrs truly Henry D. Allon.

Boston Feb 8/52

Mr Gessington Dear Sir

You recd with ch of Buss
 52. and page 504 I cannot
 buy any more mules at any
 such a price, it was mere
 accident that we got there, and
 the price we asked 38 is as low
 as we could buy another lot as
 good. I recd the 600 pair today
 and send another pair 570 &
 550 the pair, you will find them
 handsome stones for the price.
 The pear shape can be cut to
 about the same size, but then
 will not be any stone come from
 the point to pay for cutting, it will
 be powder to polish it with, it will
 not be as thick as the other stone,
 or to make a perfect match one
 should have to cut the other from
 the bottom.

Yours truly

Henry Dillman

Boston Feb 7th 1852.

Mr Gessington Dear Sir

You recd all I can say
 in regard to the 600 pair is,
 that if you will satisfied they
 are Brazilian or Indian
 stones, but how can I know
 they came from either one or
 the other unless I got them
 there myself, but did? for
 Buss and me for others.
 The former is a steamer, he
 ought to be pleased with it,
 no one could have got 100
 more and had it as fine.

Yours truly
 Henry Dillman.

Boston Feb 10th 1882

Mr Gerington Dear Sir

Enclosed with pay \$85
with ck J. Dixon \$104. and the
two dia^s from B. B. B. with
the brown dia^s for French.

Lewis was here yesterday. don't
think he did much business,
his prices are too high for me
to get any margin on, the
struts are in bad condition
and which affects business -

Yours truly
Henry Dillmore.

Boston Feb 9th 1882.

Mr Gerington Dear Sir

Enclosed with Leroy's ck
for \$25. also draft from E. W. Lincoln
for \$100. I am not able to say
more in regard to the 6 $\frac{1}{4}$ pair
without saying what I don't
know. If Mr. M. don't take them
the price must be higher, as
I know it is below their value.
We send pair, sent for Herbert -
also a "blue specimen", as will
leave the price of this stone to
your judgement, hope it may
bring her to \$450, it is the bluest
stone we have had. I bought
it, and sent it,

Yours truly
Henry Dillmore.

cost us only 200 for them.
If he don't want them at the
price named, then \$100. and
I think you will get my
mar it from the first man
who wants such a pair, if
you can't, I am willing to
take them at
\$100 to sell from my retail
stock. The Blue Specimen you
may sell as you think best,
I did not think a microscopic
imperfection would affect the price
much on such a beautiful stone.
The Ruby I have is a beauty.
\$100 for price \$100, I am now
setting it with a dia. each set
for a ring. don't think there is no
fine a stone in N.Y. for sale.

Yours truly
Henry D. Moore

Boston Feb. 14 1852.

Mr Kensington Dear Sir

Yours recd. The pair for
Herbert I know was not a perfect
match in outline, I cautioned
the workman so much about
keeping up the weight, that he
said when he brought them in
the reason he did not take
off more was that he was
afraid of the loss, I was in-
clined to do it before sending
them, but thought best to send
them and see if they would not
do as they were, however if
you will return them we will
make them all right. Miss
offer I cannot accept, as I
know they cannot be imported
for the price he offers, and then
the poorest stone of the pair we
bought and sent, and that one

230
Boston Feb^y 14th 1882.

Mr Yerrington Dear Sir

Yours rec^d with two stones
to be repaired for A. Dillies ole
and two for same & spec^{imen} to be
recut fine, I have now the
enough to make the 4th.

The 2nd stone is fine material,
I have measured it, and am
sure it will not make much
over 1 lb specimen, possibly by
leaving it a little on spread
it might be 1 lb. so you see
it would not pay at the price,
the measurement of thickness
determines very closely how large
the stone will be, if the angle
are made right, I did not
think it possible to get such
large pieces now, I know they
were paid last year but thought
that time had gone by.

Yours truly
Henry Dillies.

P.S.
Let Peter from
Boston & Rees, R. J. Hubert
also by Collins need more.

Boston Feb 14/82

Mr Yerrington Dear Sir

Yours rec^d with Cash
Statement ^{Feb 10th 1882} & Ch from Rude & Co
I examined the dia^{mond} belonging to
Miss's customer and find I could
get out the large black on the
side, but not the smaller ones,
and as you say make the best one
if I can bring it out perfect
which I cannot do I leave it
as it is. And shall cut the
other to match it, I don't think
I have any stones in that lot
which will make the one which
you describe, We send you today
3 small pairs of 1 stone for each
we have a customer who wants two
or three more dia^{mond} 7 to 14 each.
If Schuman's dia^{mond} is perfectly cut
and fine I might have a stone which
it would pay to cut down to make it,
I could tell if I saw it ^{in time}
Henry Dillies.

brilliant and fine, we do not
own it, but have the privilege
of trying to sell it. we can
have it for \$400 cash, if you
can get a fair profit cash
sell it say \$450 cash or as
much more as you can, we
must return it in a week if
not sold, it would look better
out of the setting in my opinion
as it reflects the dirt under the
clamps,

Yours truly

Henry Dillmore,

Boston Feb 15th 1882.

Mr. Yerrington - Dear Sir

Good morn. with the new
what was the price of them,
I also need the pair to match for
R. J. Herbert's the 2 best lot of
Williams at \$300, I cannot in
in my judgement see at the
outside over \$250, without much
chance for profit on that, the
blue stone will have a left left
inside of it, I will make it fine
otherwise, the other with the large
flaw I don't think practicable
to try to get it out, as I am
about sure it would go below
a 1st stone and might go to 3rd
to get it perfect, I could not have
allowed over \$50 for it for such a
stone, as I want a chance for
a small profit on all I buy, as
it don't pay to make two sales for
a small profit. I send you today
a 1st in a ring, it is wonderfully

Boston Feb^y 16th 1882.

Mrs. C. C. C. C. C. C.

Dear Sir

Your dia? was, and this morning, it weighed 1 1/2 lbs — I should recommend making it entirely new, by so doing I can remove the fractures, and raise the angle of the bottom which will increase the brilliancy and consequently increase its value, as to the loss it is difficult to estimate accurately, but I should think I might reduce it to 1/4, although I should not take off any more than is necessary to make fine, cost of labor about 20. —

Yours truly

Henry D. Morse.

P.S.

Please send me bill of the two items which I owe you ¹⁰⁰⁰₂₀₀ with the dis^t off and I will send you ¹⁰⁰⁰₂₀₀ check

Boston Feb^y 16th 1882.

Mr. Gerington Dear Sir

Yours recd. I telegraphed you to accept the 1300 cash still I know I shall have to pay 1500 if I want a pair as fine. I knew there was a little difference in color, as I have never yet seen a pair that I could not see some difference either in color shape or effect, but they are a fine pair and ~~cheap~~ but I want to keep them as a customer, our great objection to making a discount ~~from~~ the lowest price is they will expect it ever after, and it will be difficult to sell without doing it. Recd. page 587.

Yours truly

Henry D. Morse.

Boston Feb 18th 1881

Mr J. D. Cunningham

Dear Sir

Yours recd. with page 588.
ok J. H. Schulz 380 Conington St.
26th for also stone from Lenz
which I cannot match as
I will return it Monday —
I think his price is fair. —

Yrs truly

Henry D. Brown

Boston Feb 17th 1882.

Mr Cunningham Dear Sir

Yours recd with Moir &
1300. The repair stone which
you refer to, you wrote in
your letter that (although the
man said no) you thought
he meant to have the fractures
taken out only, and not made
over and I did as which is
sure to make a stone undesired if
the fractures are deep as these
were, we return tonight a
stone for French, with pair for
Moir, also Herberts pair. —
I enclose an order from the
Stanley sub. & Leal. Co for 2 Carboys
which I cannot furnish from here,
the Port I have sent. you may
send the Carboy direct if you
can get it, Yrs truly
Henry D. Brown.

Boston Feb 7 20th 1882.

Boston Feb 18th 1882

Messrs. W. L. Fay & Co.

Dear Sirs

Please send me a
fine Emerald, Amethyst,
Garnet, to match the rest
in size & shape, at 5 fr. an
order as soon as you can

Yours truly

Henry D. Morse.

Henry D. Morse.

Mr. Verrington Dear Sir

Yours friend with Herbert's
notes which we return for his
endorsement, also send cash ac-
cording to the bill of \$5.00 and \$1.00
* \$6.00. Mr. Peck will make up
the interest on Herbert's notes
and send it to you, we send
him for Spencer & Martin with
Lory's Stone, as we will cut
the worst one of Miles stones and
the other will pass, I have
a friend, a young lady who is a
hopeless invalid, and she has a
great fondness for collecting gems
she now has 85 varieties, and I
told her that I would get her
a small specimen of the Lithia
emerald and present it to her,
so whenever you have a small
specimen of the crystal, at a small
price send it to me, ^{your truly} Henry D. Morse.

359
Boston Feb 21st 1882.

Mr Yerrington Dear Sir

Yours rec^d. with ch from
Thompson, Taylor for 110. and
Wickham's Div, which will lose
my much, but we will get all
we can out of it, The 17th stone
in ring we shall have to pay
the cash for it, so if Turner
will give a note to Mrs it
will be all right, we should
leave it on open ac if it were
ours, I can't tell today just
when the pear shape stone will
be done today but will try and
find out tomorrow, do you
hear anything from Reeves & co
they ought to report sales.
We bought large lot of rough
from Gutterman today, also had
a lot from London last week.

Yr truly

Henry D. Moore.

Boston Feb 21st 1882

Mess^{rs}. Taylor & Brother

Dear Sirs

I rec^d. the spotted div^{er}.
today, It was difficult to make
an accurate estimate of the loss
in getting out the spots, two
of the spots seem to be near the
surface, but they are always
deceptive, and sometimes lay
deeper in the stone than they
appear to be, I can only guess
at the loss, and should say
you would get a 11th stone, and
possibly 1 1/2, but we cannot
guarantee it, you must take
all the chances, and we will
do our best to save all we can,

Yours very truly

Henry D. Moore

Ms Yennington

Dear Sir

Yours rec^d with page 39,
and Herberts Notes, I send on
the 21st. cannot understand of
my letter was not rec^d.

I suppose we shall have to
submit to the increase of rent.
If there is a Star Sapphire, in
that old lot, which has a well
defined star I would like to have
it sent on success, not very large
size (*), I hope your Brother
will have good success on this
trip.

Yours truly
Henry D. Allen.

Boston Feb 20th 1854

Mr Yennington Dear Sir

Yours rec^d of the 14th inst. with
of \$ 50 for Lib. has been received
single stone, I should be glad
decides to send a lot of large
diamonds on consignment to his
friends in N. H. I shall be
glad to send my perfect, white,
stones from me to them a few
kts, as they will be more than
of selling, and if they are of that
description and of fine quality
I will buy them, as you have
thought four blue stones very fine
which we hope you will get a good
price for, as the fine Ruby Brides
and also for the fine white stone
of the 14th inst.

Yours truly
Henry D. Allen.

Boston Feb 27th 1882.

Mr Yerrington Dear Sir

I wrote you on the 21st of the acct. of Thompson & Taylor & Co. \$110, also that Wickham's acct. could have my mch but we would do our best with it, also to try and get note from Turner for the dis. as we have to pay cash, also wished to know if you had heard from Rogers & Co.

Recd. today 3 ^{1/2} doz. Sapphires also the 779, 749, & 733 in 2 lots with Statement of Cash & Co's paper Ch 220. N.R.S. 35-

(You owe you are a piece of Jade) and I never knew what became of it, if you have another small specimen please send it with the Lithia Emeralds & any odd gem which don't cost much, as I wish to send them to my old friend.

Yours truly
Henry Dillner

Boston Feb 28th 82

Mr Yerrington Dear Sir

Yours recd. I did Turner pay the 1st Stone. I enclose herewith a Ch to your order to help Martin to pay his note March 2nd, I made it to your order so his name should not appear on it when it comes to our Bank, I think we must keep his line of credit low, as if he should make any bad debts, or have bad luck in any way we should suffer, as he evidently has not much means, I telegraphed for the cheap ^{rough} stones as we had a customer in who says he will buy a lot if we can make a low price,

Yours truly
H. Dillner
1 Mary Dillner
Sped. by the same person in Phil.

Boston Feb. 18. 1852.

Mr. Garrison Dear Sir

Yours recd. with three
 enclosures from Boston & Cambridge
 to be recd. fine, also three checks
 for 25/100 and page 592, with
 the old ring setting and diamonds
 and much love to you. I was
 surprised at Martin's asking
 so much help, it was to
 know a note of you and dear
 he is weak and he must be
 careful about getting him get
 into as my work. —

Yours very truly
 Henry D. Allen

Boston Feb. 18. 1852

Miss. Hens. B. P.

Dear Sir

Enclosed please find our
 \$ to for 200 of bill recd.
 which please accept and
 return

Yours very truly
 Henry D. Allen

Boston Feb 25. 1882

Mr. Redding

Dear Sir

I recd. your letter
 today in answer to mine,
 & am sorry you are not able
 to help me some this week.
 as I have a great deal to
 do, and need some very
 much, your proposition to
 pay interest is a liberal one,
 and I am happy to communicate
 to you if you can only say that
 I can effect it, for I can
 make calculations accordingly.

Yours very truly,

Henry Dutton.

Boston Feb 25. 1882

Mrs. Henssels & Ludeke

Dear Sirs

I keep the smallest
 black pearl weighing 6 grs
 for which please make the
 price \$50 or less. I have to
 take back a white pearl
 which I sold, consequently
 shall not make anything
 in the exchange. I return
 the other by Express today.

Yours very truly,

Henry Dutton.

Boston Mar 1st 1882.

Mr Gerington Dear Sir

Gonna red with die &
be sent from Jada's Remains
which to make fine will lose
about as much as a rough
die. But we will keep it
as good weight as we can,
Rec'd Cash Statement, don't put
yourself to any trouble to get the
piece of Jada for me,

Yours truly
Henry D. Moore.

Boston March 31 1882

Dear Mr. Peck

My Dear Sir

I saw the quantity
of (1) Corners, and they
have settled the stone
and the ground, but
it is the "Kerning" which
the stone for the Head
and get it out as large
as the stone will allow.
I have promised to in
that order.

Yours very truly
Henry D. Jones.

The Yerrington
Hearin

Yours received with check
Martin 115. Two Mr. Senter to 1200.

We don't need the lot of rough
at present. Will let you know when
we would like them returned.

Send some pieces of stone,
Katahdin we have. Dept from
175 to 200 for it but you can
I hope that you think right.

Metaphors for a pair of garnets.
They are for the same party who wanted
the pieces. This morning to make a
pair of very fine garnets might please
him better, he has seen one very brilliant
and very red which pleases him,
and so they are to be set round with
small diamonds for our rings I want
to suit him if possible of the order.

Mr. Morse has not been in today
and I have not heard from him.

Yours truly
Thomas B. Peck

per War at. Is there not one in some
imperfect lot ~~that~~ you have?

Sales Send a $\frac{1}{2}$ Ruby in ring which
Mr. Morse wishes to have matched
in size and quality, but perfect.

We have a customer for a pair
of spinel rubies from $\frac{1}{4}$ to $\frac{1}{2}$ each, fine
and well matched. Do you think you
could find such a pair in N.Y. and send
them so that we could show them Saturday
morning? If you could not find that
size you might find some within a little
larger or smaller. Have an impression
that Fox has some. Our customer is well
& might buy a larger pair if he liked
them. It is such a pair is difficult
to get but not impossible.

Yours truly

Thomas B. Peck

Boston March 2, 1882

Mr. J. D. Corington.

Dear Sir:

Your brother's letter rec'd
with page 932 dated -

I don't understand why you did
not get Mr. Morse's letter of the 24th as
he wrote you on that date. In that
letter he acknowledged receipt of your
check 932 for out page 932 value, also
Jacob & Company's diamond the best. He
will make it handsome but will keep
full weight. He also stated that the check
for Martins was to keep him pay his bill
of 75th due today. He sent us two notes
Feb 21. two months 250.
March 2. 250.

For which we sent you check as value
Have approached George W. C. E. King
Mr. Morse is not feeling well & may
not be here long.

I send you what brought the two dia-
monds bought of Williams, Detroit. also
an impression of those $\frac{1}{2}$ to $\frac{1}{2}$ light which he
wrote to match for E. King. Have see
if you can get a note of removal. I am
not so important. I have a very close
match, and we don't want to pay over 75.

Boston March 4/82

Mr. Wozman

Dear Sir

I recd. the Dial and think it would pay to take out the fractures and the small flaws near on the same side, but the crack on the opposite side I could not try.

Yours truly
Henry Dillman

Boston March 4/82

My Yerrington Dear Sir

I am recd. with the fancy stones, on keep two spindles and two garnets, I have not yet my answer on the Star Sep. pliers, The Dial from Orell or will send to our Customer we have been too busy today to look for the pairs, you wanted will you mind.

Yours truly
Henry Dillman

Returned by Express
March 4 1882

1/2 p. J. J. J. 3 5/8

1 " " 3 3/4 5/8

11 Sp. R. R. 10 1/4 5/8

1 Dial 2 1/2 5/8 sent for

J. B. R. W.

1 " 1 1/2 5/8 5/8 sent for

for 2000000000

only, that is all, and if it
is not in the market they
cannot find it. Mr. J. R. Duff
was in today and asked me
to show him the Spinel I
had, I told him it was in
New York but did not
him I had returned it
Freemantle But he
you have got a 2 may be
to me it, if so you can tell
him it is out as mine and
then paid for it, I named the
price for him, Freemantle
always low, but I was to have it
at 100, and I want something
for a present and I think I
to pay 200 or 300, a fine diamond
or some fine Gem, he told
look at Tiffany's and if
not get what he wants or sell
on you, I told him it was
just the same as if he got it
or less, he added a perfect
one if he buys anything, I told
my price only what he came in
for and was disappointed to find

Boston Mass. 6. 1862

Mr. Jamington Dear Sir
Yours recd with Ch. for
Tarp 284 for Paper 21.00
with Cash statement. I'm
sized to the only to match
the one in ring, I don't
care if it is a little smaller
or a little larger, and of a dif-
ferent shape, say cushion,
the color, brilliancy, and the
three important qualities,
I thought one of this size of
a fine cut and 100 pr. less, if
10. 75 and 1 lb. 200, but if
you stand on a stone and per-
ceive if it costs more please
send it on memo, that tells
yourself much about it, it
takes much time, as it is not
arguable, the customer wants such
a stone, and if I get it before
B. H. H. I shall make the

March 6th 1882.

Mr. Judas

Dear Sir,

Yours of the 2nd is

and in answer say we
nothing of the price you
that are as low as
60 to 90 p. lb.,
stock at present are of
finer qualities from 50 to
for these sizes in pairs,
have had stones which
imperfect or slight color
in them. At your price
would low - but are out
now

Yours truly

Henry D. Morse

that I had for it, I said.
The crystals by which they were
beautiful, and she will be very
much pleased with them.

I think the rough dia. from
Guthrie will be returned to
as they are worth more
than the rough ones.

Mr. Guthrie will be as
soon as can be sent them at 20
at that price I should have
rather sold them than cut
them, the imperfect stones in
a pair of rough diamonds to be
sold as chips that it carries
the cost of the perfect ones to
a high figure, we sell the best
we have for cash, or change them
at 60 if you think they will bear
to change it, we cannot find a
pair of 7 1/2 which we think fine
enough for 100, we have pair of 7 1/2
which you may look at 100
or under all these a high loss if
you think it any use to send them,

P.S.

Yours truly
Henry D. Morse.
Goods as per memo.

Boston, March 7, 1882

Mr E. Aug. Herod's letter
Dear Sir

We enclose note for
fourteen hundred & thirty seven
23/100 (1427-23/100) dollars, the amount
of your statement -

Please acknowledge receipt,

and oblige

Yours truly

Henry D. Morse
by J. B. Peck

Boston Mar 7. 82

Mr Gerrington Dear Sir

Gems recd. with bill for
stones kept, I forgot we still
had the turquoise. Thought it
was returned, I return it today.
Sold the best Star Sapphire for
you, and return the others. I
Sent a single dia? to be matched
for a pair of E.R. you might
look over our stock before trying
elsewhere.

Gems truly
Henry D. Morse.

Boston March 10th 1882

Mr Yerrington Dear Sir

Came out with Bostonian
Notes of about Nov. 9 page 594.
and the Rough & King and the
2d for stone to substitute one which
will do very well and it is cheap,
and tell Brickham & Co. —
I sat only for Randal H. Barreum
which I should have held out to
if it had been clear, Mr Duff.
had no time to call while in
N.Y. as his brother was at the
point of death, I saw him
today and may sell him a
ring which I had here instead
of the spiral.

Yours truly
Henry Dillmore.

P.S.
I want a green, pink, blue, brown or any
colored pearls or moons, none to cost
over \$20. to the customer, say from 8 to
\$15 each to cost me. Mr. Ludlow I think
have them.

Boston Mar 8th 1881

Mr Yerrington Dear Sir

Came out with Wards
check 63⁰⁰ for J. W. Brown & Co.
I have looked over our stock and
cannot find a pair of either
5 or 6 Ks which I am sure would
consider fine, Mr. Tobey has been
back for two weeks with a stock
from Eisenmann & Co. he was
in Chicago with 6 other dis. men
and still sold a large amt some
Jewels, he also was in St Louis Buffalo
Milwaukee and for or 5 other cities
and says he did splendidly, much
more than he had expected, he
says they want fine goods now.
You need not mention it as he
told me in confidence and he
would not like to have other dealers
know about it, it shows that a
business can be done there by going
for it, he sold some large pairs,

P.S.
Sent 8 stones sent to Henry Dillmore
to Justus & Arminger, and return the lot of Brown dis.

028
us \$15. and I am told it costs
\$150 in London now.

I have sent you by Express a
Specimen 1/2 lb which we think
ought to bring at least \$60. for stone
and diamond & cut for Justice &
Romney. This was not much better
than a rough stone we have got
and the weight out of it that is possible
make it fine.

Yours truly
Henry D. Moore

Boston Mar 9th 52

Mr Yerrington Dear Sir

Come and with Sebastian
K 556 lbs. and the ruby found
K B B which is very good color
but the cloud in the middle
of the stone makes it look muddy
than there are several specks in
also, so I could not consider
it a good purchase for my stock
at near 500 - I have one now
a fine color better refined, and
perfect which cost 225, weighing
2 1/2 lbs. another well pigeon blood,
perfect, rather thick, but very little
- cost 175 and cost 250, comparing
with them it is very high price,
much obliged for sending, I have
no large rough mass of any account
now, shall be clearing on a pound
soon which will give some, can
Belgium pay cash for them if I
send them, as we get 400 per
lb in Amsterdam Cash! have
got 500 for large ones, I don't
care to sell the B B at 125 so
we shall soon need it, it cost

178
Boston Mar 13. 1882.

Mr Yerrington

Dear Sir
Bones rec^d with Ack
Statement. I will tell the diff
about your Spinel when I
see him again, We send you
some Rough for Blossins and
1 pr 22 Stones a 100 pr 22.

Yours truly

Henry D. Stone.

Boston Mar 11. 1882

Mr Yerrington Dear Sir

Bones rec^d. with Letter p.
Ch^t 284 pr C.E. Summers 39 pr
I will try and send Blossins
and rough ones on Monday.
The Rough from Catterman are
too imperfect for the price,
7/3 of them would have to be sold
for 65 pr 22 and would cost 85,
at his price the other 7/3 might
bring 100 to 110, so I can't see
the profit in buying it. Rec^d.
the 4 Stones from Stone to be sent,
I don't care to offer on the parcel
of large rough — but you a 7/8
blue stone, get all you can for
it — we bought it in and rec^d.
it, I should say the stone would
sell for 125 to 150 — but sell
for the best price you can get

Yours truly

Henry D. Stone.

Boston March 15. 82

Mr. Verrington Dear Sir

Yours recd. with the
 Ref. Herbert 105th East Bk^{ty}
 Tell Bass that stone is still
 out with a customer, shall
 know about it in a day or
 two, I know business must
 be dull there, as sales so far
 less than ^{for} this month. I fear
 you have a lot on hand which
 will prove to be just sales,
 last month too many. Your
 my retail business has been
 quite good considering the
 times, all the dealers here
 say it is dull, I would like
 to have my collection of Col. drs
 as I have a person coming in
 to see them.

Yours truly
 Henry D. Moore.

Boston March 14th 1882

Mr. Verrington

Dear Sir

Yours recd. with pay \$95.
 and the pearls which I have
 sent to my customer on approval,
 I don't think that pair can
 be out to match without a great
 sacrifice on our stone, as there
 is quite a difference in thickness.
 I cannot say about the Opt.
 We are cutting a lot of halos
 which we shall be able to send
 before long. we commenced with
 the imperfect ones first and
 have quite a lot of them done.
 If you can get ^{for the lot} 40 per lb for
 white flaky halos, I will send
 them on. Bass offered me \$35 for
 some of the worst of them which
 happened to come in when he was
 last here, we are nearly out of
 lot, if you can buy us 50 lb at
 \$1 as you say buy it.

Yours truly
 Henry D. Moore.

Boston Mar 16th 82

Mr Thompson

Dear Sir

Gave me^r. with
draft for 600^{rs}, being the
proceeds of sale of No^s 12, 16, 21, 25,
and enclose herewith a
receipted bill of the same,
hope you will make the
other sales which you
have in prospect. Business
has been rather quiet here
lately.

Yrs very truly
Henry Dillman
Manager

Boston Mar 16th 82

Mess^{rs} Miller & Brewster

Dear Sirs

Postal rec^d. we rec^d.
your dia^l. Mar 11th and
returned it finished Mar 13
sent by registered mail.

Yrs very truly
Henry Dillman

77
I have a customer for a Champ
white, brilliant, well opened
pear, weighing about 2 1/2
for the pair, Flawless stones
worth say \$60 per lot. I
think Bass might have
them, ———

Boston March 16th 1882.

My Greeting Dear Sir

Yours recd. with ok
from J. Ward & Co. but Midway
bill was not in the letter.
Collins sent these bills, ^{and} then 13
one 30 days \$100, one 60 days \$200
one 90 days \$200, ———

we send today Col? pearls, kept
two 4 1/4 grains the two, also
return the Champ lot (\$33) which
is sold to a customer (a Frenchman)
who came in with his wife, and
bought that lot and another
Champ lot both amounting to
\$200, he promised to bring the
cash the next morning but
has not been seen since,
we send you the lot of imp
diamonds, white and brilliant
at \$40. by the lot.

Yours truly
Henry D. Malone.

218
Boston March 17/82

Mr. Verrington Dear Sir

Give me? with the
Bort's old settings, as for
Miles I don't doubt you
could have sold a consid-
erable, but to buy by the
lot, and sell a few to be
selected at a time will
leave some very poor ones
at the end on which there
would be a loss, - If you
could sell by the lot as it
is bought now at a small
profit it ~~could~~ pay much
better, as then we should
save interest, instead of
having enough in interest to
absorb any small profit you
might make -

Yours truly
Henry D. Allome.

Boston March 17/82

Messrs. Miller & Brewster
Dear Sirs

Your postcard is recd.,
Our charge for repairing
is always based upon the
amt of work done to repair
the stone, when we charge
30c it was because it took
but a short time to do it,
in this case the stone
was chipped from the girdle
to the culet, which made
it necessary to make over
all one side of the bottom
of the stone, or else leave
it very much out of shape.

Yours very truly
Henry D. Allome

Boston Mar 18/82

Mr Gunnington

Dear Sir

Comme recd. The pair
of yellow Sapphires we have
to you as we have everything
else you bought. Red, Wickham,
Bice and page 876. — That
Frenchman did not have
an opportunity to steal, we
showed him the two lots only. —
Don't come to buy the client
of Gattermann, they are too
large, Large I thus don't pay to
come. — by the way. I saw from
A. H. Smith was in today to see
of their selling & from him, I
told him he still had one
19/4. He thought Smith could
sell it now. I told him the
price was \$2000, and if he had
sucked out it would cost as much
more, he said die. to go to Merrill
and bid for it. — for that

Mary D. Moore

Boston Mar 17/82

Mr E. B. Butler

Dear Sir

One postal is recd.
in answer would say we
can send you a really
fine pair of 2 1/2 ct for
400, and a pair 3 ct
for 600, but the price
may vary a little either
way in case of any little
difference in the quality,
I remember the pair you
had, they were unusually
fine, still I think we
can furnish some of about
the same sort.

Yours very truly
Henry D. Moore.

Boston Mar 20th 82

Mr Carrington Dear Sir

I am red with three
pairs cheap stones, 10 & 3 stones
from Phunt. The pair from
Herkut & Lyon are the nearest
to what I wanted, those from
Bault were awful, he would
not give 40 per lb for such
stones. I want Herkuts lowest
price, I think they were marked
216 for cost kind, we will meet
Downey & Smiths stone specimens
The stones from Phunt are altogether
too high priced 225 is enough
for the one in the ring, it
will not make more than a
1/2 & 1/4 stone then adding cost
will bring it too high. The stone
in stud has two imperfections
inside which will not come out
and it will not be over a 1/4 stone
costing 175 awful! The green
stone is beautiful in color and
the size of a half lb stone, so

I should value it as a half
lb only - so at 140 per lb
is rather high, I would give
35 for the stone and no more
I should want it and sell it
for 50, if I could find a customer.
~~one~~. If you have not sold
the pair large Roses & 3 dia?
has got an offer, please return
them, I should like an offer
cash for the 3 stones, and if
it is too low, I will buy them
and resell them, I saw a
small lot of Carbon to be sold
for Cash, they don't belong to
me, I told the man I thought
they would bring 12,00 per lb now,
possibly more. — We do not
consider it now as advantageous
to buy a lot of Males, as to be
able to select it at 10 per ct
advance, I now bought a lot
in all my business, because I
can get a selection for 10 per ct
and I would not allow selection for
20 per ct if I were selling. —
Telegraph price of
Herkuts dia? in per cent
this morning.

Henry D. Stone,

270
Boston March 22nd 1832.

Mr Yerrington Dear Sir
Yours recd. with Ok
from Garman, a piece of 6th for and
M. H. Taylor. So, also (733) and
pair Rows and the 3 stones,
sell the Carlow to Dessau and
send Ok, as it is for another
party, I will sell it. the one who
says he will buy the (733) lot for
Cash, if he does I shall not
charge any commission for selling
the Carlow, I would advise
Plumb to sell his green stone
at 50, I have bought as good
from 40 to 60 per lb. and I
really think Plumb's price a very
high retail price, I know there
is no regular price for any rare
color, but I shall never be
dunghy enough to pay such a
price unless I should sell it
first for a profit. send our
collection by Express.

Yours truly
Henry D. M.

Boston Mar 21st 1832

Mr Yerrington Dear Sir
Yours recd. Garman did
not call their stone blue, but
white only. — with the advent
in price of fine diamonds.
our large stone might be sold
quickly at a good price.
Whenever a customer turns
up that wants it, I told him
that 12000 was our price but
we might possibly sell for a trifle
less. If Smith would that stone
he would sell it for a good price,
as I believe he can handle
the customers better on these
large stones, than he knows
are the buyers, and has sold
such stones than any one else.
I send you stone for withstanding
today.

Yours truly
Henry D. M.

Boston March 23rd 1882

Miss^{es} A. H. Smith & Co.

Dear Sirs

Enclosed please find
 \$1084⁰⁰ for Bill of March 14th
 also \$909⁰⁰ for bills of March
 15 & 19th for which please
 receipt and oblige.

Yours very truly
 Henry D. Morse.

Boston March 23rd 1882

Mr Reed Dear Sir

I have had your
 Diamonds in New York in
 the hands of my agent ever
 since you left them, he
 has tried them thoroughly, and
 has not been able to get a
 bona fide offer for them.
 I think if you were willing
 to sell the pair of Rose cut^s
 at about \$100 and the three
 others at \$75⁰⁰ I think I
 could sell them here, or
 take them myself and resell
 them,

Yours very truly
 Henry D. Morse.

unable to see any profit in buying
any to sell at wholesale. These
panels which I send I hope you
can sell together, but if you
find that impossible, there would
be a large advance for selection,
there are what are done of the
large lot which are are cutting,
so were those fine stones, and
the whole panel together will
arrange to cut in one to fit the
when done, as you are in town
to get a good price for the good
stones or as shall be many.
Sent 2 Dia^s for other sent.

Ret^d. Herberts pair. my customer
got my lowest price then under
a low offer, I could have sent
him out of the office in a hurry.
I don't like that kind of jew
trade,

Yours truly
Henry D. Allon,

Boston March 24/82

Mr. Jenning Dear Sir

Yours rec^d with page 97.
I send you by at holders
one lot of the white and
the other fair white, all
are made much better than
any good of that size shown
here, except the stones which
are white fine a large lot
of one of the best, there have
large cuts and are absolutely
good, I have examined many
lots during the past few weeks
with the hope of being able to
buy some for you, for fine 7¹/₂
68 to 70 and 3¹/₂ 68 to 70 - the
color would be good but the stones
badly made and clumsy. And
not one stone in fifty that are
considered very fine. Selection
if they allowed it was a large
advance on those prices, I was

Boston March 27/82

Mess^{rs} Rivers & Co
Dear Sirs

We have not heard from you since Nov. and find you have not many goods left on hand, We would like to hear from you to know if the business there is encouraging, also if you and more goods, The prices are somewhat higher in fine goods, but the medium qualities are not much advanced, business in N.Y. has been quiet for a month past. although it has been fair in Boston. Hope to hear from you soon

Yours truly
Henry D. Morse.
Manager

Boston March 28/82

Mr. Livingston Dear Sir

Yours recd with pleasure
Ch. 154.75 and Collections of Col.
Dic^r, what price could you get
for the Center pink Dia 1 1/2 —
and would it bring more to cut
it down to a 14 stone and have
it made more brilliant? what
price for it would the finest and
cheapest of the others bring, — I
would like to know so as to have
a price to take them at if I
can make retail sales myself.
if you can get more than I am
willing to allow I will send them
to you, —

Yours truly
Henry D. Morse.

P.S.
Please return the off set fair sent
to be sent — weight 7.100. sent Apr 10
at 50 per lb. Some time ago I sent
you some ^{early} before I sent them to you,
but those I sent later to Co.

Boston March 27/82

Mr Yerrington

Dear Sir

Come said, with each
statement Mr John S. Brown is
not a dealer in guns, although
he has customers to shoot horses
down at once, leading them to think
he imports them direct. His business
is importing Japanese goods of
the best quality. I had written
application from him to let him
have an 'mons some diffidence and
caution in ^{reference to} less than my
usual ^{and} respect him, as
I don't see them from much. At
his ^{place} ^{likely} he felt somewhat
hurt. I was afraid to
write a ^{letter} ^{that} I have
much ^{regret} ^{and} ^{concern}
detached ^{to} ^{the} ^{affairs}
for a moment. ^{much} he has an
Orthodox Minister at one time, but
I don't consider that he is any
better for that, as I have known
several pretenses of religion to do

as bad things as any of them
who make no pretensions. —
he is a man who appears well
and I have no doubt now but
he is a decent fellow,

~~Mr Yerrington~~
I think we ought to hear from
Kemos & Co and have a statement
of what they are doing as often
as once in 60 or 90 days. I
think I will write to them to
that effect. As I like to know
how much they are selling so
we can see if the account pays.
Telegraphic account in San Francisco
hardly pays us, he may do better
than that business. A stock of
goods lying without much of
it selling is not profitable as
the interest exceeds the profits.
Kemos & Co have only about 1/2
our stock and don't do much.
I should think they could write
for more if that trade is growing.
Perhaps they order from other parties,
and it is uncertain how our orders
are so delayed, I am truly
Yours &c
Henry Bellman

You will be able to place
the orders in the same way
as shall show a list of
of the same lot printed some
running from 1/2 to 1/4, as
as have printed only one thin
of the lot, and the lot is to
come, then in commerce in
-fair lot which will cover
the lot, running from 1/2
to 1/4, of course many and
imperfect, and some with
white color, and some will
be very fine, but the better
quality is in all fair lots
in a general proportion, this
panel contains 470 threads
in the length. — We shall
send you small lots from these
panels as fast as they are
printed, but wait for the lot to
be done as heretofore. I certainly
hope affairs will be large, as the
past month is the smallest we
have had, write out orders to
the Western Cities pay well.

God bless Henry & all

Water Mar 15. 18

Wilmington Dear Sir

Since you say
panel did not come, I did
not send a panel as yet.
In buying panels of the
importers to sell to manufacturers,
I cannot see how you can get
a profit that will pay for the
guarantee, as the same man-
ufacturers can buy of the same
importers as cheap as we can
if their credit is good, we
certainly would not object to
buying a panel at any time
when you have a customer who
will take it and pay us a
fair commission and on the
same terms as we buy, printed
that customer is A. I. in credit.
I am glad you sold that
lot of 1/2 stones in last. — as
makes clear work of it, before

Auton March 1852

Miss Susan, June

D. S.

I return to you today
to express the diffidence I feel
in, as I cannot yet see
them, The Park Dia. I
have sent to Mr. Livingston
to say if he thought it could
be sold for a profit after
cutting; I think if it could
be sold to us for 200 or
more we could afford to recut it, and
then get a profit; but as
I doubt if

you will do better as they are
found. I have no idea how to
do this, as I have never before
done so much work. I am very
sincerely yours,
Wm. Cullen Bryant.

I also send a small tin,
which I want matches with a
fine spirit outlet of same size
for a two stone ring.

that need telegram about the
 parcel you ~~thought~~ I sent on
 Saturday. I did not write that
 I sent one as you will see by my
 letter. The last parcel sent on
 the 24th of March. —

I sent a pink card, which was sent
 by Sunday Nov 23rd. I could reach
 it to a Mr. and Mrs. St. Lawrence but
 the cards in the mail, which would not
 be likely to come out, I sent it to you
 to see if you think you could get it put
 in it after cutting. If so you will say it
 of them for \$100 to \$150 if you can get it
 I think \$100 is enough to pay for the change
 in buying such things as you may think it worth.

be there much of the winter.
A. H. Smith has an office there
also — I will send you
some of the collections soon.
Very truly
Henry D. Brown.

Boston March 29th 1774

Mr. Yerrington Dear Sir

Yours, with Wills &
 of 1/2 p. and the 1/2 p. pair
 which I sold to Martin for
 50 for 1st cash! this morning
 was 1/2, the 1/2 pair which
 was 1/2, and 1/2, not 1/2
 I admit, what is your share
 on these imperfect sales, I
 am told by Martin that such
 goods are very valuable and
 will be 1/2 of 1/2, but at 10 & 1/2
 I get 1/2, he gets 1/2, all the
 1/2, he has put into 1/2
 1/2, he has been for
 6 weeks, and sold 1/2, over 1/2
 his book of the sales, some of
 the largest were in St. Louis & Chicago
 I would not expect this as he could
 not care to have it turned among
 other dealers, but it is 1/2
 Bunkle is to establish an office in
 Chicago so he says, and then with

Boston Mar 20, 1882

Mr Gerrington Dear Sir
 Yours and with the
 spirit of your advice I will
 one and all of the letters.
 I have written to our friends
 here informing them of the delay
 in forwarding letters from them.
 I send your letter of the
 first week over for release
 at N. York. I am sure for
 them, I don't for David. I think
 you will not give your opinion
 on the point, as it is done.

After from the day we
 have yesterday sent a lot of things
 which he says they just sent
 from Europe. His opinion are too
 high for me, and the quality
 not good enough one.

Yours truly
 Henry D. Morse.

March 20, 1882

E. J. Tobey, Esq.
 Dear Sir:

I have been put to great
 inconvenience lately by delay in the
 transmission of my letters from your
 office to New York.

My letters are mailed at the Post Office
 every afternoon at 5 o'clock, & even
 after used in numerous instances
 have not been received in New York
 for several days. The trouble appears
 to be in the New York Post Office as the
 letters are postmarked the day before
 their receipt. Even when, as in one case,
 they were mailed three days previously.

I call your attention to the subject,
 not only to avoid inconvenience and
 loss in my business but because I
 think you ought to be informed of
 such cases of non-performance of
 duty.

Yours respectfully,
 Henry D. Morse.

Boston Mar 31st 1882

New-Yerriington

Dear Sir

Yours red with pink
dia, which I shall try to make
fine, am glad you got a little
off the point - it gives us a
better chance for profit. I am
of the same opinion as you, that
Martin takes larger risks than
we would like to take. I would
rather sell to a few A.D. Houses
in each city. — I thought I
gave you 50 on the yellow pair
the last time they were sent,
but referring to my letter, it was
to ask 60 but sell for enough
to get a small commission above
50, as I would have to pay the
owner 50. — We have a plenty
of myk just now, unless a great
bargain should come along. —
I want 2 pink t-pozes for E. Rings
this sign 2 Agamarian for knots. O this sign
Yours truly Henry D. Holmes

Boston Mar 31st 1882
Mr. M. J. C.

Dear Sir

I rec^d the invoice of
Exp^{ts} from you, and I
found them satisfactory 65.00

7 C. ...	65.00
2 ...	45.00
3 ...	75.00
Com ...	65.00

I hope when you send me
a bill you will be able to show
these prices, which
I turn all to you.

Yours truly
Henry D. Holmes,

Boston April 5th 82

Mr Gunnington Dear Sir

Yours recd. I hope the
stones which Tomlinson is cutting
will be deep color, No (817) but
I cannot tell much about
without seeing them, I am
trying to arrange to get to N.Y.
soon and will then look them
over, if too high or will lower
the price.

Yours truly
Henry D. Malone.

Boston April 3rd 82

Mr Gunnington Dear Sir

Yours recd. with page 577
cash Statement and Words of
H. W. Wickham & Co. No
red, aquamarines, they did
not have much of the green
shade, cannot some darker
one be found there, the size
and brilliancy is all right
Hope the pink topaz can be
found of good color, as the pale
one is of no account.

Yours truly
Henry D. Malone.

Boston April 21 1812

Mr Garrison Dear Sir

For no, the pink
tints of coat of fair color,
I have some on hand of
medium color which I could
have made to match if I
desired so better, it differs
for some specimens of a
darker shade of green.

Yours truly

Henry Dillmore

Boston April 21 1812

Mess Merick Walch Phelps

Dear Sirs

I rec^d your diamond the
morning, and will recut it as
you suggest. but before it
commence on it, thought best
to tell you that it has not
thickness enough for a stone of
over 4, that is, if I give the
angles for brilliancy, it is in
a little more than 7/8 of an inch
in thickness, a spread 1 1/2 inch
(if brilliant) measure 7/8 and. 2
1/4 stone 700, so I can expect
only a 1/2 kt stone from it.
I write this that you shall
not be disappointed in the loss
when done. Y^{rs} truly
a.s. Henry Dillmore
cost of cutting 10.00 Manag^r

Boston April 8th 82.

Mr Cunningham Dear Sir

+ Gaus recd. with Trautmans
OK 81⁷/₁₀. and the pink Topazes
and Aquamarines, as they are
to go with some which I sold
and set up in a pin, and are
much richer in color. So I have
sent two pink topazes which I
had for Tournaire to cut the
largest to match the smallest
keeping the oval shape, but he
may improve the brilliancy if he
can. the two Aquamarines in the
same paper must answer if I
can't get them darker color, and
you can return them with the
topazes if you can't do better.

Yours truly
Henry D. Morse,

Boston April 7 1882

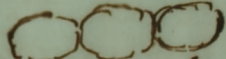
Mr Downey & Smith
Dear Sirs

I Enclose herewith check
for \$500 in settlement of your account.
Please receipt statement & return
and oblige

Yours truly
Henry D. Morse
by J. M. Beck.

168
Boston April 12th 82

Newburyport Dear Sir

Postat me I should
the aquamarine to my customer
and she says it is altogether
too large for the ring she is
wanting. whenever you see one
one half that size of good
dark color send it, I have
another customer who wants
three old stones for a pair,
all three not to cost over \$50
I should think a Brazilian
aquamarine and a pink topaz
could look well together thus
 I can see him
if I can only find the right thing
Yours truly Henry Dillase.

only $3\frac{1}{4}$ $\frac{1}{2}$ $\frac{1}{4}$ Fine White & perfect
 cutting out #525. I think if they
 match they ought to bring 700.
 if you could get a profit on
 this pair which would be imp^{erfect}
 and weigh only about $2\frac{1}{2}$. = I
 know I bought mine cheap
 and expect they would pay well,
 hope they will match,

We return 1 pr Aquamarines sudanum
 and the two dia^{monds} for sale — $2\frac{1}{4}$ $\frac{1}{2}$
 also the $1\frac{1}{8}$ $\frac{1}{2}$ $\frac{1}{4}$ cut (844) and a small
 specimen $\frac{1}{4}$ $\frac{1}{2}$ no (845) —

Yours truly
 Henry Dillrose.

The two dia^{monds} of Browns can
 be reset and much improved,
 and by reducing $\frac{1}{8}$ some of the
 flaws will come out, and others
 made less, the large one has a
 black spot which will not pay
 to try to get out as it is too deep,

Boston April 16. 1851.

Mr Gorington Dear Sir

(Yours rec^d with page 6.)
 and the two blue dia^{monds} $2\frac{1}{8}$ $\frac{1}{2}$
 which are now very clumsy, and
 one is quite imperfect and it
 cannot be made perfect, to send
 them fine I should calculate they
 would be about $2\frac{1}{2}$ when done
 costing about 575 or about 225
 per Karat, and one imperfect,
 I really don't think it would
 pay to take the chances on them
 as I think it would be hard to
 get 250 pr Kt for imperfect
 stones even if they were blue.

You have a Stone and in
 no 771 Fine perfect and blue white
 weighing $1\frac{1}{8}$ costing no (844) the
 price 325, we send another to you
 $1\frac{1}{8}$ $\frac{1}{2}$ $\frac{1}{4}$ White & perfect cutting like
 the stone, I thought they would make
 a match, and if no thing is said
 price, judging from the price of
 these just returned, as the pair

30

Dear Sir, Cutting, Nor have we any
feeling in regard to others emp-
loying our hands after they
have fulfilled their agreements
with us, if they prefer to work
elsewhere, But we do think
it a bad policy to inaugurate
to hire boys who are stealing
their time, as it encourages
dishonesty. A refusal by
yourself to hire any of them
I think would put a stop to
it, as I do not think they
would be contented among the
Dutch Polishers. - If you have
made an agreement with
Mr Bitter and Mr. Coleman
we won't ask you to cancel
it, but hope you may think
better of it and refuse others
if they should apply for work.

Yours very truly

Henry Dillman

Boston April 11th 1882

Mrs. Randal Burmon, Billings

Dear Sir

Another boy who had an
agreement with us for five years
recently left, and I have
understood found employment in
your shop, no questions asked,
and I hear still another who
has an agreement to stay five
years (having served only two) is
thinking of doing the same, and
his reasons are that they can
get work in your shop where
they can do better, and their
services for the next two or three
years belong to us by their agree-
ment, and is the only way
by which we can be repaid for
the valuable information and
instructions which we have given
them, and their taking it from
us is dishonesty and stealing else
we had no jealousy in regard
to others starting the business of

Boston April 14/82.

Mr Gunnington Dear Sir

Yours recd. I hardly think it would be good policy to buy a dia^d of anyone beyond its value for the hope of getting back from them, as they would probably think it was sold to us for a bargain, it would be far better to make them unusually low prices taking off as much as we should lose on the purchase of his dia^d. he would be more likely to appreciate that. Phunt has not turned up here that I know of he has a brother somewhere in this neighbourhood.

Yours truly

Henry D. Stone.

Boston April 14/82

Mr Thompson Dear Sir

Yours recd. with draft for \$200 in payment for No 1 Ring I am sorry you did not get a good profit on it, we will return the stone as soon as it arrives, and then send you a list of such large stones as we have on hand, with a description, making the price as you have suggested, we shall also allow you a small discount on the sale of No 1 Ring, as we don't care to have you work for nothing,

Yours truly

Henry D. Stone
Manager

858

Ms. Randa Bonner & Pillsbury

Dear Son,

Open rec. I am very glad
you refused to employ W. Olmsted,
he did not tell you the truth
in regard to his position here. I
have no boys that did not
agree to stay 5 years if of some
benefit them, some of the covenants
are only verbal, others in writing.
I understood W. Olmsted was here
yesterday, but I shall write to
Jeffery in the same way, and
think they will do the same as
you did, that is certainly the
right way to save them, and
you may be sure I will act
in the same spirit should
the case be proved,

Yours truly
Henry D. Stone.

Boston June 18th 82.

Washington Dear Sir

Yours me? I am glad
to hear that 771 & 844 are
a match, hope they will
all for a good price, —
Business is quiet here
just now? hope it will
be better soon —

Forbury
Henry D. Howe

25th Decr 1882

Miss Tappan, C.

Dear Sirs

We have had much trouble with some of our apprentices by their breaking their agreements with us, ~~after~~ giving us reasons for doing it, that they can get work at Randal B. Co's at a longer price, than their services for the coming two or three years belong to us by their agreement, and is the only means whereby we can be repaid for giving them the valuable information and instructions which we have given to them, and their taking it from us is dishonesty and nothing else. We have no jealousy in regard to others starting the business of dis. cutting, nor have we any feeling in regard to others employing our hands after they have fulfilled their agreements

with us, if they prefer to work elsewhere, But we do think it a bad policy to inaugurate to hire boys who are stealing their time as it encourages dishonesty, a refusal by you - Sales of Randal B. Co I think prompts stop it, I wrote to R. B. B. about the same as I have written here in regard to a boy by the name of W. Olmsted who had left a week before and was hired by them, as he said he had no agreements with me, as soon as they heard from me they discharged him at once, and I understand he had applied to you, I hope you will do the same, as there are others in my shop awaiting to hear the result of his experience and if he succeeds will follow suit, Yours very truly

Henry Dillon
Attorney.

Boston April 15. 1882.

Mr. Curington

Dear Sir

Postal recd. I send
 today a dia? 1/2 to be matched.
 it is a chunky stone, and
 not much brilliancy, and
 if you have a stone of the
 same color, that by a little
 cutting will match these it,
 or perhaps you may find a
 better one. Some of the company
 I think I can make the sale
 if it is a fair match and
 a fair price. Bass has been
 yesterday, I bought a few
 of them from a parcel and
 have to pay him 30 p. lbs.
 I also bought a 6 lb pair
 white & perfect hardly as
 good as the pair set to
 him, paid 20 p. lbs. I find
 prices at about buying with me.

Boston Apr 17. 1882.

Mr. Curington

Dear Sir

Goods recd. with the
 fancy stones which I will
 show to my customer in a
 day or two. also recd cash
 statement of Ch. H. Arnold 33⁷/₈ for
 Mr Power has not paid, —
 We enclose letter from Rems
 & Co. with statement as
 we thought possibly you might
 have some charge against
 him there. if so put them
 in and forward to him, or
 enclose the interest account
 as agreed upon,

Yours truly

Henry D. Stone.

Paris April 19/80

Mr Thompson

Dear Sir

We recd the large pear
shaped dia. and repaired it
yesterday, and return it by
Express, we have no
stone which we could cut to
replace it. We send a list
of a few large stones which
we have on hand of medium
quality, we also have the
large 174 stone which you
had before, we are thinking
of sending it to London as it
is a slow here,

Yours truly

Henry Dutton

I send a Spinel Ruby to have
the top polished — what is
such a stone worth, or what
will you give for it,

Yours truly

Henry Dutton

My customer came in and looked at
the large stone but could not
decide on it. He said he would
like to see it in London. He will see
it in London.

It is a very fine stone and worth a good deal of money.

Dec 19/52
My dear Sir
I have just received the
news of your departure, it
is very regrettable, and I hope
you will have a good report
of your trip to the West. I have
been very anxious to see you
and to hear all the news from
you. I hope you will be able to
write to me soon. I am
very truly,
Yours,
Henry Dillman.

Boston April 25th 1852

Dr. M. Brule

Dear Sir

The diamonds you sent
and sent four more, one of
the 3rd pair would have quite
an icy color, but the cloud
is it took away the brilliancy.
I prefer to wait for finer
ones to turn up, much
kind for sending -

Very truly
Henry Dillman.

London April 25th
Mr. Livingston Dear Sir




Yours of 14th inst. received
the pair of stones as you see
it pays a good price for
an such value as an stone
to stand by and by -

Recd. Martin's note for \$100
five more. I said long ago
died like the the, they belong to
an estate which is to be sold,
and they wish to know how
much cash they can get for
them, they have no idea of
their value so would you
advise they could give a
pair, I will charge a com
92000 for the

Yours truly
Henry Dillman.

906
Boston April 21st 52

Mr Bonet Dear Sir

I send the comes to
have you alter the shape
and thickness, please cut
a little off the upper end so
there will be the same width
of black as on the bottom, then
reduce the thickness as much as
possible thus  cutting off all
below the dotted line, then change
the outline of the stone by rounding
the corners thus  then instead
of a water or bowl edge have it
square  with the upper edge
taken of a very little, just as
the gold will hold it, as it
is to be set flush with the gold
setting. The owner of it will call
on you next Wednesday to see
if it is all right, and then have
it sent to me, Yrs truly

Henry D. Morse.

Boston April 21st 52

Mr Morris Prayer
Dear Sir

Yours recd in
answer would say that
we have quite a lot
of Rough Dia.^s on hand,
and I think enough for
the present.

Yours very truly
Henry D. Morse
Manager.

Dear Sir,

McEwen & Co. Boston

Dear Sir

Yours will be answered
 with pay that I send your
 statement asking, and under
 a specimen stone and ask
 to be has according to the
 cost of work, it might be
 improved at a less cost, and
 to take out the picture and
 be trifling of not much. I
 write again your letter of 3
 cents on the stone.

Yours truly

Henry D. Moore

Boston Apr 21/22

Mr. Yerrington Dear Sir

For me I had a letter
 from Mr. J. C. Hurlbut about
 the voyage, and told him by
 letter that we had arranged for
 the passage, the expense I
 paid to each for, and will
 send it for two papers.

The letter I send you for

Yours truly

H. D. Moore

Left out in number 3 (50)
 and the old one ~~is~~ is
 and one starts as the perfect
 others, other lots are fine and
 brilliant but not as perfect
 of the whole lot together could
 be sold at 60 I should say sell
 but I would not break any of
 the parcels, nor sell for less.
 The numbers mentioned as the best
 or extra are here if they do not
 sell with your customers, -

Hope you will get a match
 for that stone or one that will
 come near enough to cut to match
 it. - If you don't get an offer
 on the large pair, try and find
 out at what price they can be
 sold at once for Cash Sure!
 Such stones, so large, are scarce
 and I don't want to buy them
 to carry in stock. I have had
 enough of large stones. They don't
 buy, for the reason they cannot be
 turned quick enough, and interest
 eats up the profits. I trust
 Henry D. Wood.

Boston April 22. 1832

My J. D. Harrington

Dear Sir

Comd. recd. and page 60
 The No 6 sold well, I sent the
 pair B & C and wrote to Chandler
 today. In regard to the ring
 which was demanded by the
 Customhouse officers, I don't see
 any other course but to give
 it up. I don't remember
 about it, was it one you
 showed me last summer
 was it left with us to sell
 for Wendell, if so, we have no
 responsibility in the matter.
 We send you today a splendid
 lot of stones 75¢ each, all beauti-
 -fully cut, and very brilliant, and
 white. a better and finer lot of
 them we have ever sent. I don't know
 the prices given will give an
 average of about 60¢ in the whole
 and the bestish ones at 30¢ 25¢ 20¢
 and 60¢ for them will give just a fair

if you will let me know
whether you want a pair, or
can let me return any
eyes to their matching. I
will give you my best guess
as the best.

Yours truly

Henry Duthouse.

Boston Apr 23. 1882.

Messrs J. B. Chambers & Co.

Dear Sirs

We rec'd a pair of eyes
from you through Mr. Tinsley.
In writing me to write to you
in regard to them. The largest
stone would be improved by round-
-ing the corners, and correcting
some of the angles, the task to
do that would be but a trifle,
the other stone is too flat on
the bottom, and the angles ought
to be raised, which would make
it necessary to cut some from
the girdle which would reduce
the size and make it smaller
than the other, in fact it is
a little narrower, and to make
a matched pair would require
a reduction of the size of the
largest stone, as for the top
I think it is impossible to

Boston April 24/82

Boston Gas Light Co

Dear Sir

We are meeting Room
No. 30 in the Wash. Building
383 Wash. St. consequently
and through with the Meter,
You had better send a man
to take the Register of the
meter,

I remain truly
Yours,
Henry D. Stone
for Messrs. D. C. Cutting Co.

Boston Apr 24/82

Mrs. ⁽²³⁾ D. M. Burke

Dear Sir

Your account which is
due today I had hoped to
send you a check for the amt.
as I have a large amt due
on which I expected to be
paid, but have been disappointed,
however before many days I
will send it to you -

Yours truly

Henry D. Morse.

Boston Apr 24. 1882.

Mr Garrison Dear Sir

Yours rec^d. with page 605.
and cash statement also two
dis^{ch}. from Herbert to match
our senty. I shall try to make
the 2th 200. so if possible,
I will send it to the Lady
who lives in Bangor. I suppose
if it is kept in our ^{order} ~~change~~
it to Herbert or, - it and
very you slipped up on the
sale to Stan, as we are not
receiving anything from sales
I am anxious to get something
to meet our payments.

Yours truly

Henry D. Morse.

Ms
A
C

Boston April 26th 1832

Mr. Cunningham Dear Sir

Yours rec^d. Mr. Sutherland
has not made his appearance yet.
I don't recollect such a man
but I might if he comes in,
have not seen him today.
Dawdleffs & many more as in
today, I picked out a few stones
from him at reasonable prices,
but not cheap. I find all the
dealers are still on prices other
stones are selected, and they are
right. I cannot get the chances
which I did formerly.

Yours truly
Henry D. Allon

Boston April 25th 1832

Mr. Cunningham Dear Sir

Yours rec^d. I wrote to
Mr. Chambers about his due?
on the day I rec^d them,

I return one of Herberts died
today and ten stones rec^d for
Browne, Can't you get a note
of ~~Bartons & Co~~ for his acc^t 900.
also \$45.00 cash from Knapp's
on month overdue, Denny &
Smith owe about \$400, we are
getting short and have quite
a large amt to pay during
the next two or three weeks,
That dealer in myk has been
today (also Herbert). I think his
name is, but I did not buy
as we had a large stock of
myk, Gutterman here also, I
got a few from him on extra
time. Yours truly
Henry D. Allon

Boston April 26th 1812.

Mr Thos Wick Patnick

Dear Sir

We enclose statement
of your ac which is long
overdue, shall be cleared
on your, or if you prefer
please send us your A/c

Yours very truly

D. S.

We add interest on said
bought on 3rd moth, thus being
four months interest
on it.

913

John Quincy

Rev. D. M. Brink

Dear Sir

I send you herewith
my Check for \$1500 on ac-
t of bill due, will send the
balance soon

Ever your truly
Henry D. Morse.

Boston April 25. 1812.

Mass: Henry, Luke.

Dear Sir

I saw the owner of
the large pair, and he seems
to think them much more
valuable than for per kg.
My estimate would be from
125 to 150 per kg, according to
circumstances. I shall have
the owner here within a
few days, which I hope to
have low enough so you can
sell them sure, they were in
excellent and looked white on
the first. Yours very truly
Henry D. Allens.

Boston April 29/82.

Mr Gerington Dear Sir

Baron said I am
sorry you did not sell
some goods in Phil^a. when
dealers don't want to buy they
find everything dear, I think
that lot of pearls which we
sold last at 1/6 to all together
when brilliant, color, and fine
work are common, we thought
them anything in the market,
we see the same sizes offered
at much less prices, but the
goods cannot compare, as seen
by Mr. Green on the 10th when
cut in Lucie 3 3/4 & fine deep
pearl nearly 30 grains and 12
smaller pearls, they are for sale
at 50c for the lot. Raudel
and Starr have seen them,

but would not make an offer
show them to Rudolph, Bank
or anyone else you may think
of, but don't put yourself
to much trouble about them
Tiffany & Co might buy them
at 1/2 to 1/3 of the price for
his ck or if he proposes I will
draw on him, — we need
money.

Yours truly
Henry D. Morse.

about and helps join ^{the} ~~the~~
 such stones are selling at about
 200 for 100, or more. There don't
 seem to be any regular prices for
 large stones, some dealers charge
 much more than others for the
 same quality, and what you
 try to sell, it will depend upon
 how much they want to buy
 if they are not in want, you
 get a low offer. awaiting your
 answer if remain

Yours truly

Henry D. Stone.

Boston May 1st 1852

Mrs. J. B. Chambers & Co.
 Dear Sir

In answer to your
 enquiring, first - if they were
 mine (and I had no stone to
 match either) I would make a
 pair, as to the right stone
 matched, I wish I could do
 better, but that is impossible, I am
 only young, and should say if I
 were to match them in outline
 only, leaving them a somewhat cushion
 shape they might come out like
 this, one would then be free of an in-
 dented than the other, both to my
 liking, but a little difference
 in the effect, which many would
 not care for, but to reduce the
~~difference~~ to the same as the other
 and acquire nearly the same
 the cost of doing them I should say
 for one of you the other it may not
 be necessary to make all over, 1/2

Dorset May 1st 1882.

Mr Gorington Dear Sir
 Yours rec^d. with Cash
 Statement & pay boy. with the
 sm^g from studenty, which I
 return to him, as I don't care
 to do them. They will make
 only small items, which cost
 no more to do than he will
 be willing to pay, than his dis-
 -satisfaction in regard to the
 other lot (which he expressed to
 get a discount), disgusted me,
 so let him try some other cutter,
 on these, if he had been decent
 before, I would have done these
 even if I did not get more
 than cost, I really hope May
 will give us no business.
 Thank & fare you well as much as I
 can have,
 Yours truly
 Henry D. Lowe.

Dorset May 1st 1882.

Messrs D. & M. B. Smith
 Dear Sir

Enclosed please find my
 check for 277 being bal^{ce}
 of your Statement of Apr 1
 enclosed which please receipt

And oblige

Yours truly

Henry D. Lowe.

Boston May 2nd 1882.

Mr Yerrington

Dear Sir

Yours rec^d with notes
from Boston River & two 400 & 500
also Donny & Smiths note 427⁰⁰
& 3 ms. All business here as
as in N.Y. just now, although
the last two months have been
about the same as last year
in our office here.

Yours truly
Henry Dillmore.

cut. If they had been cut
as the Dutchman cut them
they would have got 50 p of
from the rough, while we get
by cutting them down to have
very some brilliant, only 15 p
per lb, they can sell at 50
and make as much as we can.
Too. Now if we cannot find
appreciation of the difference, then
it is not much use to give
good work as we cannot compete
in price with the Dutch goods
such as are shown here by the
importer, or sometimes look on
50 or 100 lbs to find a dozen
stones decently cut, and in
good proportion, and then doubt
get any made as well as those
we make. These lots you have
must be sold together, as if
we allowed selection the balance
left would have to be sold at a
low price and wipe out our profit,
unless you got a very price for
selection say from 10 to 20 p per lb extra.

Dear Sir May 31 1854
W. Cunningham
Dear Sir
I am sorry to hear of
Mr. Cunningham's death. I feel that
he (by the way he acted before)
will be dissatisfied with the
result, and find fault even
if you were to charge out
costs, I don't like such
trouble with, however, if you
can get 50 p per lb to do them
and charge a profit, do it.
Pickley is right to a certain
extent, but, he has not seen
any such lots, of such quality
and so clean as are
in our highest priced lots, they
would be the selection of the best
lots, I thought it better to divide
them in this way. The whole lot
together at 60 is as low as we
or any other dealer can sell
such goods, cut as they are

All buyers want the finest
goods at the price asked for
mixed lots, and some of
the importers allow selections
without much after charge,
when they see it, the merchant
gets his goods at less than
cost, and unless the importer
can find some customers who
don't know about dis, to whom
he can sell the balance for
the same price which he
asked before selection he is
sure to lose money on his
lots. All the finest lots are
sent you, that is, the highest
priced lots, we have no fear
of dis, as I can sell them all
in my retail trade, and pay
the new dis & those prices cost
as they are cheaper (considering low
quality) than anything I can buy
of importers. — Some of the impor-
ters are now educated to know
the value of selections, and if
they allow it at all, know how

to charge for it, I wish all
did the same, then he could get
fair prices for the finest goods
but as long as there are "grease
horns" selling dis, and allowing
their goods to be selected for
much less than the value, we
cannot expect to compete.
Marion asks us to pay \$50
on his \$50 note which he shall
do, but he certainly appears very
wisk. You must keep him in
check, as it is to us as 94%
don't let it go much above that
amount, we are willing to take the
chances on a moderate amount as
we think him a very clever honest
man. — dis is a custom
buyer, but he has not seen
any new lots of dis and
is not at all clear as to
our highest priced lots, they
are to the selection of the dis
and I thought it better to send
him in this way. The whole
system at dis is as dis is a
very clever dealer and will
get prices out of us as they are

I have a Customer who is about
 purchasing a necklace, he wants
 white stones, and is not particular
 about quantity, Center Stone to be
 3.25 then graduated, I have
 looked over the stones you have
 and can you a list of the number
 to send me, as I cannot use
 any but clear white Stones,
 for he specifies size, and limits
 the price, or sent off for Martin
 247 No to your order, to help
 him on his side,

Send the following numbers to him
 (814) $3\frac{3}{8}$ (789) $2\frac{7}{8}$ (783) $6\frac{1}{16}$ (780) $3\frac{3}{8}$
 (738) $4\frac{1}{8}$ (565) $2\frac{1}{16}$ (774) $4\frac{1}{16}$ (745) $4\frac{1}{8}$
 (813) $3\frac{1}{16}$ (786) $6\frac{1}{16}$ (802) $2\frac{1}{16}$ (810) $2\frac{1}{16}$
 I want to lay them out on the
 way to show him, I promise them
 live & competition, but I shall
 do all I can to get the order. —
 If D. Benin polishes the Stones for
 Midway and he is dissatisfied, you
 better tell him ~~also~~ live them, and
 that I refused to do them, and you
 get them done rather than return them
 to him. Truly Yours, Henry D. Moore.

Boston May 4th 1852

Mr Yerrington Dear Sir

I am red with Herbert's
notes 220⁰⁰ - & 200. also cks
from Kirkpatrick 1045⁰⁰ & Gumber
& Remondel 70⁰⁰ - Cannot you
get Herbert to allow the
dia which I have sold f
him to be credited on the 200
instead of asking us to wait
3 months - if so we will
return the note of 200. -
I am trying to see the owner
of that large pair to get his
bottom price so Rudolph can
sell them,

Yours truly
Henry D. Morse

Boston May 4th 1852

Wm Taylor & Brother.

Dear Sir

I am red, in answer
kindly say that if you will
make the same discount
that Eschmann Bro. and
others make me, I will send
you a check, which is our
pr ct a month, or 5 per
ct inside of 30 days from
date of purchase. I have
no notes out and don't
care to give one.

Yours truly
Henry D. Morse.

Boston May 6th 1852.

Mr Gorington

Dear Sir

Yours with extra pages
 Coy. Oct. I see you had to
 help meeting on the balance
 of that note. He must be
 very weak. do you not
 guarantee him, but have
 no voice in the matter. He
 gives to others, and if he has
 we shall have to suffer. I
 am afraid it is not better
 he has anything of his own
 to back his own's will.
 Kirkpatrick it is all right.
 I presume.

Yours truly

Henry D. Morse.

Boston May 5th 1852.

Mr Gorington

Dear Sir

Yours with the die
 for milled. I presumed there
 would be a sharp competition,
 but it shall try for the order.
 off I had cleaned and cut the
 three best pieces which I attempt
 to finishing them with have
 been a new one. judging from
 his actions in this I care not,
 all the virtues again that he
 is a hard and uncomfortable man
 to do business with; I have no
 roughness of any overgrown
 now. The reason Tiffany & Co.
 don't allow any one in their
 workshop is, that they have
 injured on our cutting machine.
 I changed the feed a cut
 ago Saturday, and have both
 shops put into order now, they
 run now harmoniously now.

Yours truly

Henry D. Morse.

Mr Pitcomb was just in, and is going to New York tonight, says he will call on you, and is ready to buy any cheap lots. I thought of No 846. 41 stones $1\frac{3}{4}$ lbs and No 836. 26 stones $1\frac{3}{4}$ lbs as ~~the~~ both are from the same lot they might be put together at $\frac{1}{2}$ - 6 mps. and he may readily offer 40 cask, if he should, sell them to him, then there are 6 stones left in (779) sell him those if you can even at less than the cost. I think there are about all the goods we have that would be cheap enough to induce him to buy. - Still you can try him on others.

I cannot understand by your drawing just what the exact design is, if you are sending put one in for me to see,

Portsmouth, N.H. 1832.

Mr Jerrington Dear Sir

Come recd with Cash Statement, I had very good reasons for discharging Mr Goodick, which I cannot write, but will tell you when I come on. Our shop was never so harmonious as it is at the present time, the ~~dis-~~ trusting element has gone, I do hope we can find some way to sell our products then we can increase our shop, otherwise we must decrease it. Sales in N.H. during all a year only \$5000 about, while I bought of the company for my retail sales \$5000, about,

Yours truly
Henry Dillmore.

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Boston May 9th 1832.

Mr. Yerrington Dear Sir

Your son T. M. Ward
owes us \$153.92 Canst you
get some money & notes from
him. We send you an extra
fine pair of sh @ 20 p. lb and
a round fine stone sh @ 20
and a p. of 125 for the stone.
they are the finest we have
in our stock. and ought to
all if anything will sell.

Yours truly
Henry D. Ellsworth.

We have recently reorganized our
 workshop and employed additional
 help, with a view of increasing
 the product, and have also made
 large purchases of rough to be paid
 for during the summer and autumn
 in order to maintain the shop
 on an enlarged basis, and meet
 payments for rough and make
 such further purchases as will
 become necessary, it will be
 absolutely necessary to increase our
 wholesale rates at an early date,
 I have given the matter a thorough
 consideration, and it is evident
 to me that the only way to accom-
 plish this is, to put a salesman
 on the road who shall devote his
 whole time and energies to the
 disposing of the goods, we had
 this object in view in employing
 your brother to do the writing
 and take charge of the office
 business in your absence. But
 this plan has not been successful,
 you have not been able to get away
 from the office except for a very

Boston May 10th 1852.

Mr. Harrington Dear Sir

Yours recd. with the two
 dies from Kirkpatrick. One of
 them seems to be about right
 now the other will have to
 be made over, but the loss
 will be small, also recd. the
 ch. from Wendell 27th. and the
 stuff for Saw pin, the design
 is very good but rather too
 expensive for most orders, I
 will show it to one of my
 customers who is now looking of
 an easy pin, Whitburn, Lewis,
 Eckenmann, Mount have all
 been here this week. also Briggs
 man and one other —
 don't think any of them have
 done much, as the trade here
 is dull. Y^{rs} truly

Henry D. Morse,

⁴ You are not expected to leave,
 Now can you not help as in
 finding such a man as we
 need to fill this place?

² Short time, and at long intervals,
 and it does not seem likely that
 you will be able to do so in the
 future, It seems to us that
 Frank who writes a good hand,
 and much more familiar with
 our method of keeping the books,
 will & will ~~soon~~ ^{soon} help you
 to do all the necessary writing,
 and the salary now paid to
 you for this will go far toward
 securing the services of a young
 and active water man, who can
 believe can (under your supervision)
 make such sales as will enable
 us to carry out our plans for
 enlarging the workshop and thereby
 increasing the products.

Under such an arrangement we
 should of course expect that your
 time would be devoted to carrying
 on one of our other business, which has been
 very satisfactory, and which we
 think you can do with more con-
 fort to yourself if you feel that

Boston May 11. 1852

Mr. A. C. [unclear]
[unclear]

I enclose check for
Amount of your Statement \$4⁵⁰
which please receipt & return
and oblige -

Yours truly
Henry D. Moore
by J. B. Peck

Boston May 11. 1852.

Mr. Gerrington Dear Sir

I am rec^d. with Wards & A
for 51. - We did not reckon
on the sale to Liberton, as it
did not reduce our stock, all
such sales help in paying our
expenses, and we are glad to
get any communications or cash.
We send you a fine lot of Quills
which we have selected from
different classes etc., at a cost
of about \$7. we would sell the
whole lot at 10. Liberton gives
56 to 60 according to the number
and sizes, all are extra fine.
no poor stones in the lot. -
I think selected stones are always
cheaper than lots as they are in-
-proved even at an advanced price.
I have never bought lots where I
can get a selection for 10 per cent
or thereabout.

Yours truly
Henry D. Moore,

Boston May 13th 1852

Mr Gerrington Dear Sir

Yours recd. with page
609. We will correct the number
of stones in the bundle to 40 stones.
That makes 10 shillings for manufac-
-turers to buy at 10 shillings any set
let I have seen and done, as all
lets contain many objectionable
stones which are not worth over
3 or 3 1/2 pence and some even
less than that, if any customer
want to cut off even a small set
let at 5 or all sight as for (500)
at 90 you may sell it at what
you consider the market value,
and we will be extremely anxious
to sell, if you can sell
the set or can easily put stones all
together and make them, that would
suit us better than anything. I
don't ignore any sales however small.
I hope to see your edition of the
office soon, in truth

Henry Dillmore.

Boston May 10th 1852.

Mr Gerrington Dear Sir

Yours recd with check
from Boston Smith No 286 of
B. C. Kopper 297. I notice
the offer for the 4th pair, we
get hold of them stones in
exchange, and should make
a very small profit at his
offer provided he would give
Cash! although I have not
seen a pair as fine, that
the pair has been less than
3.50 for lot, and some have
asked as high as 3 or 4 pence for
stones no finer, so (if you can't
get any one to give more) you
had better sell to him, as we
need all the money we can
get out of our goods. I shall be
glad to see you on here for
a few days, let me know
when you will come in truly
Henry Dillmore

Boston May 15th 1882

Mr. Gorington Dear Sir

Come in, with Cash, Stab.
and Stans Ok by the 3rd. M. Ward 188.
Your referring to my having "and
Pine" for my goods, say whole
stock as you will see by letters
written Apr 20/82, Apr 30/82, May 4/82,
and many others before, & after
crying the selling, if you could
not get the price named, and
your judgment—and still for
"less", but not to "slaughter goods".
Whenever you give a bottom price
you must stick to it, or it
wrote be lying, that can't pay!
Every buyer there less than you
ask, and if you don't start with
"and margin there is no chance
for profit if you sell, whenever
you have submitted a fair offer
to us it has almost invariably
been accepted, Yrs truly
Henry D. Allmon,

Boston May 15th 1882

Miss Eliza Newsham for
Dreaden

In answer to your letter
of May 13th we send you our
note for 508⁷⁵/₁₀₀, we have put
off the time one month by
adding interest, as we have
large payments in October, and
in November but little to pay.
If this is not satisfactory, we
will make it due in October.

Come very truly
Henry D. Allmon
Manager.

Boston May 16th 1882

Mr. Conington Dear Sir

Gems recd with pay (6/10)

We consider Hurlbuts note paid
 the money borrowed of you, and on
 get it discounted, we will pay
 for the dia? when it comes due.
 I hope you will sell Tetonite ^{the}
 lot of imperfect stones at ^{with price} 45 or 40,
 each, I send pair for Kirkpatrick
 I only cut one stone, I also found
 a Brazilian Topaz belonging to one
 of my customers at \$35 as it is.
 I think you can buy that and get
 a profit on it, The Dia? for Mrs
 I wrote direct to Proctor about it,
 and will give a finer stone and
 more size and weight, I don't think
 I can get over \$100 for it. I'll
 cut it and have the angles right
 for a specimen as it is only 1/2" thick,
 I send some rough roses for Blauis,
 at same price as before. Hope you
 may have some luck in Baltimore.

Yours truly
 Henry D. Morse,

Boston May 11. 1822.

Mr. Garrison

Dear Sir

Yours rec^d of our glad
 you claim that with them,
 the name of stone from the
 as I cannot judge much about
 if there are any choice things
 which can be bought at a
bargain it would be like to see
 these ordinary goods at hand
 no chance of selling here.
 and I don't care to put out
 money for any goods except
 they can be bought much
 below their value, then and
 should be tempted. Send a
 bill to Mr. Hazden for the
 stone, I think his address is
 67 Williams St. tell him the
 stone belongs to the Company, and
 you have to account for it.
 say I am, &c.

Yours truly,
 Henry D. Morse

Boston May 11. 1822.

Messrs. Hazden & Sons

Dear Sirs

In answer to yours of
 yesterday, we would say that
 prices for cutting have in
 some cases been ret. 100
 for cutting the rough, 5.00
 for K, making our stones
 into Specimens 10.00 for K.

Yours very truly
 Henry D. Morse
 Manager.

Boston May 18th 1832.

Mr Gorington Dear Sir

Yours recd. I am glad to see a sale of some new pair to Titcomb. hope it will be increased before he goes back. Have you got any offer on the large old mine stone, and the pearls. - Hope to hear some sales reported from Baltimore and Phil^a. dull here and raining today. Mr Pray goes to New York Saturday with his wife, he will return Monday afternoon,

Yours truly
Henry Dillman

Boston May 18th 1832.

Mr Collier Dear Sir

We are looking for the notes which you promised as soon as the note of the 15th has paid. Can you now give us notes in full and settle all up. we need them very much

Yours very truly
Homer D. Moore.
Manager.

Boston May 23. 1852.

Mr Gerrington Dear Sir
Bancroft & Collins

sent three notes dated May 22
on 2, 3, & 4 months, the two
first of \$100 each, the other
200. Martini also asks for
our ck 123^{75/100} & help him on
note due 24/27 and sends his
note May 27th 2 months \$25,
which we discount and enclose
herewith our ck. We expect
to see J. D. here tomorrow

Yours truly
Henry D. Moore

Yours truly
Henry D. Moore.

Boston May 22. 1852.

Mr Pickersley Dear Sir

Yours of Saturday is recd,
I'm buying such a stone, I
should expect to get it as
cheap as we could buy a
rough Crystal of the same
weight and quality, which
would be about \$400 to \$500,
as to value when cut, you
are a better judge, as I
do not think there is any
price for an "extra Specimen"
which this stone will make,
It will depend upon the
customer you find to buy it,

Yours very truly
Henry D. Moore
Manager.

Boston May 29th 1882.

Mr Gurington Dear Sir

Yours rec^d with pag 614
and Cash Statement, also the
memorandum of shoes missing
from your stock. Mr Ark has
looked all through our stock
and cannot find anything on
your list except the two pairs
sent to the shop to be improved,
I think Frank must have made
some mistake. We will send
the fine 6 1/2 pair in a few
days. I saw the lot which
Lewis had, and think they were
cheap at 55 which are the
price he named to me. But
with all our stock of Roughs
and cut shoes we cannot buy
now.

Yours truly
Henry Dillmore.

Boston May 28th 1882.

Mr Gurington Dear Sir

Yours rec^d with page 613
and the fine R. C. Merril \$9.105.
Your Brother has had both
days with us, and we have
been looking over stock. he
is in doubt whether to leave
tonight or tomorrow, I think
he will stay over.

Yours truly

Henry Dillmore.

(Raining day here)

Boston May 29th 1852.

My Very Dear Sir

A letter from
J. B. Chambers for Chicago
has just been to us on May 18th
and now been recd, there
was no value contained in
the letter, still the delay
in some matters referred to
in the letter may be very
damaging to them.

Yours very truly

Henry D. Stone.

Manager Stone Div. Cutting Co.

Boston May 29th 1852.

Mess^{rs} J. B. Chambers & Co
or Sir^s
Gent^l of the 26th

Just recd. your Diamonds
now finished, and ready to send
at the time we telegraphed to
you, and we have been waiting
ever since to hear from you
in answer, and no letter has
been recd, it must be some
fault at the Postoffice, we
have telegraphed to Mr. Jamington
to forward them to you today.

Yours very truly

Henry D. Stone.
Chicago.

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Boston June 14th 1882.

Mr. Cunningham Dear Sir

Yours rec^d with I telegraphed to sell at \$950 for the pair, as I don't think it is policy to drop 10 per cent to anybody. If Clark had a Cash offer of \$900 I should say sell even if we had to pay him his cost for selling - but if we made the price \$900 it would be about impossible to sell for that price, we would probably then get an offer of \$850, that is the way it goes in dull times, buyers have all the advantage, in return that old mine pair which we have made the tables melt in size, hope they will sell now.

Yours truly
Henry Dillmore.

Boston May 31st 1882.

Mr. Cunningham Dear Sir

Yours rec^d. as for the large pair of 18th Karats it seems to me they are very cheap and ought to be sold for a profit on the price given, now near to \$1850. all they give, I would submit their offer. tell them to write to me their cash offer for the pair, although I don't think anything less than \$1850 would be accepted and pay me a com^o. - I enclose a list of dia^l sent today by express the col^d stones in put our value on, but you can use your judgement in selling them.

Yours truly
Henry Dillmore.

P.S.

I want a white sapphire to go with my other without cut.

Boston June 3. 1882.

Mr Gerrington Dear Sir

Yours rec'd with Chs from
B. S. Pay to J. W. Brown \$42.37 -
C. W. Nashins \$261 for with notes
from Martine \$252 for Six mos
252 for 5 mos - alls Pack will
figure the difference in interest
and let you know. We have
sent you a few very fine stones
the cream of our stock - as
give prices but ask your own
judgement in selling. There is
a 34 Stone which we cut down
from a 46 Stone costing now
\$25.50 for the Stone I don't
expect to get cost for that one,
those experiments are very expensive
sometimes, any Stone to be sent
must be bought far below the
usual estimate for such stones.

Yours truly
Henry Dillorse.

Boston June 2. 1882.

Mr Gerrington Dear Sir

Yours rec'd with Cash
Statement and payd 615.
I had predicted that Clark
could bring an offer much
below your price whatever
it might be. I think the
white Sapphires you have will
be much too expensive, a
stone of 2 or three kts could be
large enough. Perhaps I can
get a Stone from the cheap
lot which I have here which
will cut white, as I now
consider there was much value
in a white Sapphire beyond the
cutting. I have seen them in
the rough crystal for a song.

Yours truly
Henry Dillorse.

939
Boston June 5th 1882.

Mr Fosdick

Dear Sir

I have been unable to find the records kept by you of the work done in our shop while you were the foreman; Please bear in mind that all Books or Records appertaining to our business kept by you while in our employ, are our property and not yours, will you please return them to this office as we want them.

Yours very truly

Henry D. Morse

Manager.

Boston June 5. 1852.

Mr Gerrington.

Dear Sir

(Yours recd with Cash statement
and J. B. Chambers & Co for 100,

No 559, 560 were the two parcels
of Kant Stones made up while
you were here. You have not
acknowledged recd of Col. Dia, and
6 Kt pair, did they arrive?

My Customer who wants the white
Sapphir also wants a yellow
one, not large say two kts and
brilliant, cushion shape. —
She also wants ~~some~~ all the
varieties of Topazes, and a deep
col. Aquamarine of about the same
size as the sapphire, they are for
a collection, want them handsomely
cut so as to be brilliant, the
size drawn for the sapphire would do
for all the above stones or a little
variation would not matter.

Yours truly

Henry D. Morse.

Boston June 5. 1852.

Mr. H. Kinsley, Portland

Dear Sir

Enclosed please find a
Ch for \$16 for bill against
Messrs. D. C. Cutting & Co. the other
for stones and for Henry D. Morse.
do you discount 8 per cent a month
in case it desire to cash my bill.
Eisenmann & Gould always do on
about stones. When you want a
for days, pair, make one at 100
and the other for me 100 separate.

Yours very truly

Henry D. Morse.

Boston June 6th 1812

Mess^{rs} Eschmann & Root

Dear Sirs

I enclose herewith

the check for 57th th in
pay^t of your bill of 10th 1812.
I have deducted the amount
of 1st of a month as
you have done before.

Yours very truly

Henry Dutton.

Boston June 6th 1812
Mr. Yerrington Dear Sir

Yours rec^d with ex-
treme satisfaction did not
appear today. Am glad to
see the sale of that fine pair
to Selamann. - That was done
yesterday and today, don't
think he still intends. -
Suppose Mr. Day will be
there in the evening. -
The book was sent for by
Mr. Day and he would be
sent out tomorrow ^{and} on
Friday. He is sick that
day and will be away for
some days yet. -

Yours truly

Henry Dutton.

Boston June 7th 1882.

Mr Yerrington Dear Sir

Yours recd. Nothing of importance to write about today. Martini called today and settled up the interest on his account. We let him take two yellow stones to show to a customer. He says he has a customer for a lot of imperfect white stones from 1 ct down, and says his customer is good, but won't give note, as we are laying out a parcel for him, and shall try and have him agree to pay the money over to us as soon as he receives it less his profit. If he agrees to do it I think he will, I should rather do that than to take his note.

Yours truly
Henry D. Moore.

Boston June 8th 1882

Hon. Dr. W. Brewster

Dear Sir

I recd. the large plumes
by express, but cannot make
either of them, the color of the
large one is not nearly so
good as those I have, so
I am obliged to return them
all, thanking you for sending

I remain

Yours truly

Henry D. Stone.

Mr. Bass.

Thanks for the colored pearls.
J. B. Ross

Boston June 8th 1882.

Mr. Gerrington Dear Sir

Yours recd with a
from Hagermann 275. also
the Sapphires and Agamemnon
I have sent them to my party
to select, they only want one of
each kind, I am afraid the
white one was too large, as it
brings the price up, when a small
one would answer just as well
for a specimen. Hope you may
obtain somebody in Phil^a who
will buy a small bill,

Yours truly

Henry D. Stone.

Have written to Hagermann about the
old account.

Boston June 9th 1882.

Mr. Worthington Dear Sir

Postal note as send you
by today's express 1 pair 244 350
1 pair 344 575 they are both
very fine & also return the
Sapphires & which are not
taken. The white sapphire are
too large, about 200 would be
large enough, as the price would
be smaller, and match the
stones she has, better, my
dear here today.

Yours truly
Henry D. Allouse.

Boston June 9th 1882.

Mr. Allouse Dear Sir

I have been unable
to dispose of your diamonds
and pearls together, cannot
you name a price for the
pearls and diamond separately,
your price for all cost you —

Yours very truly
Henry D. Allouse.

Boston June 12. 1882.

Mr Gerrington Dear Sir

Yours recd. with page 697
and Cash Statement. Your bill
for fancy stones is all right.
The owner of the yellow Topaz is
in often to know if we have made
the sale of it. They must have
got some fine rough. How does
they know what B.M. are having,
I am not in want of any rough
just now as we have quite a
lot on hand, then as our stock
is reduced somewhat we don't turn
them out quite so fast, which I
believe is to our advantage while
our stock is so large and prices
are falling.

Yours truly
Henry D. Morse.

Boston June 10. 1882.

Mr Gerrington Dear Sir

Yours recd. I am glad
of the ^{late} low sale in Phil^a. all
help. almost every dealer is
feeling the effect of dull times,
and we feel the same, wishing
our stock was one half smaller
than it is, however I hope we
may yet find sale for diamonds,
we take stock in July and I
was in hopes of reducing somewhat
before that time —

Yours truly
Henry D. Morse.

P.S.
The owner of the Dia's Pearls will sell
the Dia. for 500 and pearls for 350.
I have just bought a 3 1/2 ct white thick
stone which might possibly make that
one. I think you better send it on for
a day, and if it don't match will return it.

Boston June 10th 1852.

Mess^{rs} Reens, & Co

Dear Sirs

We shall take account
of our stock July 1st and would
like a complete report of
sales and stock on hand,
we hope you may conclude
to purchase the balance on
hand as you contemplated
when we last heard from
you

Yours truly
Henry D. Allen
Manager

Boston June 10th 1852.

Mr Thompson Dear Sir

We take account of our
stock July 1st and would like
a full report of sales and
stock on hand, hoping you
have made some progress
since we last heard from
you.

Yours truly
Henry D. Allen
Manager

think there is sale for them.
I also send you a ring with
an emerald to have the Ague-
marines cut to fit the outside
Settings, have them cut to be
as brilliant as possible, Brong
and Edsmann are here today,
don't think they will do much.

Yours truly
Henry D. Stone,

Mr. Ditcomb was in today and
wanted me to write you that
he would keep the stone which
he took from you

Boston June 13th 1882

Mr. Gerrington Dear Sir

Yours rec^d, with the 3rd Mr
which we return again with the
one we had, for you ^{to} try and sell
both to some ambitious cutter
to make into a matched pair,
one stone came from India and
the other from Brazil I can surely
guarantee it in this case, that
fact may help the sale, price
of both together \$1100, but don't
lose the sale if you are offered
\$600 Cash, but we should not
make anything on the last deal.

I think I saw the brownish
miled you mention, Bass has
such a lot here, he also had
some better lots from Colind. we
have picked a few of the finest
which we can send you if you

Boston June 19th 1882.

Mr Yerrington Dear Sir

Yours of 16th 5th rec^d
with Stans die^r Caldwell's & die^r.
Cash Statement, page 699 Septem^r
Coles of St^{ry} Gov, Pickley cannot have
them die^r made brilliant without
a great loss, The Brazilian Topazes
came also, much obliged for the
crystal, I hope you can get some
of the other varieties of Topazes,
such as the common yellow,
Spanish, white, smoky, ^{pink} and any
others, don't want them much
larger than the largest of these
Brazilian —, The Topaz you
have on sale you may return
as the lady thinks now she may
keep it, —

Yours truly
Henry Dillmore.

Boston June 14th 1882.

Mr Yerrington Dear Sir

Yours rec^d there is not
much of importance here,

I send you a small package
of stones belonging to a man here
who wants to sell them for cash,
I have got him down to hard four
shillings is 25 not cash to him,
I thought ~~at that price~~ you could
sell them within a week and
get a profit for us on them to
pay for the trouble, I should ask
20 or more, but still if you can
make two or three dollars for the
profit each not much doing here

Yours truly
Henry Dillmore.

Boston June 21st 1832.

Mr Yerrington

Dear Sir

Bours recd. we are just beginning to take account of our stock to have it all ready by July 1st and I think you better do the same, as you will have many interruptions while doing it. — Pickslay's offer was very small on that pair, our stone belongs to us now, (the best spread one) and cost us \$700 and the other we can buy for \$400, and we calculated by selling both together we could get cost, or within \$100 of it. we know our stone cost too much, and think the other will help us out. Turner gave me a call today, he is here for pleasure only.

Yours truly,
Henry D. Morse.

Boston June 20th 1832.

Mr Yerrington Dear Sir

I am now with a note of \$1000 from Mr. H. H. H. I am glad to see the sale of the Pink Diamond, you got a good price for it. — I hope the balance will sell as favorably. Trade is quiet here, no receipts but large payments.

Yours truly,
Henry D. Morse.

66
largest one ought to be made
as a 2 point, which always
loses more weight but gives
more size than when made
as a four point, shall be
glad to receive your order
to cut them.

Yours truly
Henry D. Allston,
Mn. pr.

Boston June 21st 1852.

Mess^{rs}. A. H. Smith, & Co
Dear Sir

Came out with the two
rough diamonds by express, I do
not care to buy them at
the price, as I cannot
see much profit for us
unless they come out very
white, which is uncertain,
they often look whiter in
the crystal, than they do
after they are cut, however,
I think the color good, but
don't care to take the chances
of its being extra, we will cut
them for you at 5.00 per lb
and give you two fine stones,
they ought to give from 40 to
50 per lb, can be left heavier
by having them thicker, the

Boston June 24th 1882

Mr Yerington

Dear Sir

Your note with T.M. Ward
of 165 J. D. W. of 300 - also
the dia? By express, we hope
for a sale of two pairs, the
stones from Eismann are
not cheap because they are
too thick and badly made.
we will return them next week
with them not sold.

Yours truly
Henry Dillmore.

Boston June 22nd 1882.

Mr Yerington

Dear Sir

Your note with page two
and paper pendant, I am glad you
were able to get the price on that
lot of fine halves. it shows there
are some who appreciate fine
work. I was also glad to sell
that cheap lot, we make 10 per cent
and don't put out any money.
that is better than 20 per cent on
goods which we carry.

We have a ^{wholesale} customer for a pair
of dia. and enclose the names
of a few pairs which you have
from which I think he will be able
to select a pair to suit, we must
have them here Saturday morning.
I have a purple Sapphire which
Kendall had from you, I would
like to keep it a few days, the
price on paper is 10 per cent, is that
the price, Yours truly
Henry Dillmore.

96

of their time they will be obliged
to pay them fair wages. —
Ramsgate was here today with
a small stock of Dias, all
thick clumsy stones, he said
he got about 52 pr ct from
the rough, I considered his
prices high considering that,
anybody can sell from 20 to
30 pr ct cheaper (by the karat)
when the stones are left thick.
Rec? Nostlerts ok 582 — got
your telegram about purple
Sapphires and will decide in
a few days about keeping it.
I send a col? friend ring to get
a duplicate lot in size, the
colors may vary if they are as
handsome, as they are for carings,

Yours truly
Henry Dillhorse.

Boston June 23rd 1882.

Mr Yerrington Dear Sir
Yours rec^d with the dia.
from Helling Bandal which I
must return as the stone has
two knots in it which cannot
be polished without great trouble
and would take a long time. I
would not accept the stone in
payment when the job is done,
it would spoil our wheels and
exhaust the patience of the
workman, If you cannot sell
those two lumpy stones I may
decide to buy the other and cut
it if you think you could get
some six or seven for it when done.
I cannot believe in getting Noo.
as it would not be worth so
much here, L. & P. do sell their
cheap, but the work is poor, all
done by boys which they are
teaching and don't pay them any
wages, so the cutting costs them
about nothing, but that cannot
last, as when their boys are out

793

Boston Jan^y 26. 1882.

Mr Yerrington Dear Sir

Yours rec^d with Harris & Co
 for \$45. and page (621) it must
 compass if am not up on fancy
 prices for Dia^s. I now saw a
 Dia^s of 2 1/2 which it would pay
 1000 for today. and the reason
 is that it cannot see the
 difference in value between a
 'white stone' perfect and cut
 as a specimen, which we have
 often sold for 200 to 250 pr lb.
 then to jump (on account of the
 blue shade) to eight or nine hun-
 -dred pr lb is all folly, —
 it sold but one of your papers,
 and return balance with some
 which Rudolph left here, which
 please send to him. You may charge
 the purple sapphire to me, I will
 put it into my stock. H. D. Blosser.

Boston Jan^y 27. 1882.

Mr Yerrington Dear Sir

Yours rec^d with the two
 stones of 7 1/2 pr, we will recut them
 as you suggest and see how they
 will come out. The topazs I do
 want, Pink, white, Shamish, dusty
 and any other variety you know of.
 I shall say about this size O and
 handsomely cut, also any different
 shades of sapphires of same size
 different from those I have, I
 want a white one about same
 size, as the larger ones cost too
 much, 2 lb is large enough, I have
 an order for this.

Yours truly
H. D. Blosser.

296
Boston June 28th 1852.

Mr Harrington Dear Sir

Yours recd with A
C. E. Colby & Co. also rough diamonds
which will cut fairly sure,
also pencils which it will show
to my customer tomorrow.
The pairs are omitted yesterday,
as and a few other fine stones
for kindheartedness, if the bid stone
is too high, will for \$200, the
others are cheap enough, as they
are the same as the first lot
from one lot, we sold the pairs
from there you sent and gave
full price. — C. E. Colby & Co.
for Cash.

Yours truly
H. D. Allen.

PS.

The 5th & 10th are stones we
bought and made which make them
cut so far as, by the cost of them
it does not pay to buy stones & send
unless they are bought very cheap

Mr Harrington

I am I

I have not seen the
diamonds and page (C. E.) it must
compare (and not of a fancy
diamond for a lot. I am very
satisfied of what it will pay
for today, and the more
I think it compares with the
diamonds in value between a
diamond and a perfect one cut
as a diamond, which we have
often sold for \$100 to \$200 for the
diamonds (and we must get
them sold) to cut a new diamond
which will be all for \$100, —
it will be one of your 100s,
and the balance will be some
diamonds left here, which
I will send to him, you may change
the diamonds for him to send, I will
send it with my stock & the stones.

Boston Jan^y 29th 52

Mr Yerrington
Dear Sir

Some rec^d with the
jacinthos, I will look them
over and probably take a few,
also rec^d. page (62) -

Reems & Co send for a pair
of stones, white & heavy for 200 to
225, we have none here, so we
think you can fill the order
from your stock and send
direct to them from your office.
They returned a few small stones
to us and asked a bill for the
balance 718.50 which they will
 remit for. If you have anything
charged from your office which we
have not got you, can send a
bill from them. we have a stone
sent for stars which we will send
tomorrow, with the balance of Jacinthos Pearls

Yours truly
Henry Dutton,

Boston June 29th 1852

Messrs. Reems & Co
Dear Sir

You rec^d will the bill
which we have detached and
send bill for the balance.
The pair we did not have
in our stock here, but think
Mr Yerrington has it in his
stock in N.Y. and have written
for him to send it to you.
I shall be glad to receive any
orders which you may favour
us with and will endeavour
to satisfy you in quality and
price,

Yours truly
Henry Dutton,
Manager

100
Boston July 1st 1882

Mr Martine

Dear Sir

Scaden knoweth our A
for 200 less the interest
to help you on your note due
July 3.

Yours truly

Henry D. Stone
Manager.

Boston June 30th 1882.

Mr Churington Dear Sir

Yours recd. I have sold
most of the colored pearls and
return the balance. I will keep
the two largest jacinths and three
of the small ones, we also send
the dia^d. for Starr, we are busy
on stock which we hope to get
through with early next week.
Not much business this month
with us, I think it is the dulllest
June I have had.

Yours truly
Henry D. Stone.

Boston July 5 1882

Mr Yerrington
Dear Sir

Recd you Monday about
the deficiency of 7 stones in 699 and
8 stones in 641 and also in regard to
761^c -

Find also the following discrepan-
ces -

640 - 2 stones about $3\frac{3}{4}$ short -

732 - 1 stone " $1\frac{1}{8}$ "

747 - 2 stones over.

741 for $2\frac{3}{4} \times \frac{3}{32}$ lbs missing

634 & 635. 11 stones $4\frac{1}{2} \times \frac{1}{16}$ short

556 - 1 stone $1\frac{1}{16}$ missing

516^a - 1 " $2\frac{3}{4} \times \frac{1}{16}$ lbs missing

177 - 1 for $2\frac{3}{4}$ missing -

749 - 3 stones about $3\frac{1}{8}$ missing

782 - 4 " $2\frac{3}{8}$ "

You report several stones as belonging
to 782^b. What purchaser was that?
and if belonging to Shurtle what was
the cost of 2 dras $1\frac{1}{8}$ per Satered
without price?

Yours truly
J. B. Peck

Boston July 3 1882.

Mr Yerrington
Dear Sir

Yours recd with as of
stock, which Mr Peck is receiving.
I don't have a call for Colon that
my flow, so I don't care to carry
a stock of them, had rather take
my chance of finding them when
I have a call, those fairies
were my handsome but were
better than some I had before.
Mr Bonner says they are genuine
which can be tested by blaspids,
spindles will not burn and genuine
will,

Yours truly
J. Henry Dutton.

172
Boston July 6th 1852.

Mr. Channing.

Dear Sir

Bonus met with Sir^s
Mr. J. M. Phillips, which we
will attend to, Mr. Bonus says
the stones which I bought for
hyacinths are also garnets as
he has tried them, We had
a pleasant Mth here, but it
commenced raining in the eve
so it prevented the display
of fireworks in most places,
Mr P. enclosed a memo -

Yours truly
Henry Dillmore

Boston July 10th 1852

Mr. Channing Dear Sir

Your note with check
for \$100.00, Mr. Park
has received & list of some
which you have either
ordered or they may be out in
market, possibly Bonus may have
been interested and not credited
Please let me hear of it I have
sent you 19 stones of 75¢ to be
sent for 100¢. The owner asks
that we must get 100.00
which these checks in company
with any I have sent before
will do. See if they can be sold
as to about like to order the
commission.

Yours truly
Henry Dillmore.

as the importers must ask \$135
to 140 for, the goods are
blended so that the price
named must only make the
party whole on them.

Yours truly
Henry D. Allen

Boston July 7th 1852.

Mr. Harrington Dear Sir

Yours and with check
from Ed Williams \$95. about the
stones to be sent by express.
I do think you paid a big
price for such stones 90 to 100
would be outside value for any
white stones of that thickness
a they can be sent to New Haven
and with the cost of packing
will bring them far above the
price at which they can be bought
of any dealer. I wrote you about
price of the lot of 6 grains stones on
the same day I sent them.
The owner asks \$15 one each, so
to get a fair profit we must get
\$16. possibly if an offer of \$15 each
has made, I might get him to
allow me a commission out of
that. I think them cheap enough,
as they are any good stones, much

Boston July 10. 1852.

Mr Gorington Dear Sir

Yours recd with check
from J. H. Horton 275 and Statement
of Cash. I telegraphed some pairs
to day. we have a customer for
a pair, and are in competition
with Palmer & Batchelders. I want
to do my utmost to sell from
our stock. they must be white
and fine. hope you will sell the
64 (581) as a commission will
help me, very warm again here,

Yours truly
Henry D. Stone.

Boston July 8. 1852.

Mr Gorington Dear Sir

Yours recd. with page
and two checks from Kirkpatrick
& Co. The 18 1/2 lb pair
of Aug 10. I write to you that
they are for 2 Hanks of Ladies
parton. at 10 shillings each.
offer which they are to send
to me and I will accept. I
think they are worth much
more than I did expect to
pay any more than 10 shillings and
very glad it didn't pay, as the
reputation of the stock is more
than the price. as a rule
I will not buy any stock unless
I think it should be sold
in buying any stock it is
more than with the stock
hope to finish next week.

Yours truly
Henry D. Stone.

Boston July 10. 1882.

Mr Curington Dear Sir

✓ Yours recd. with letter for
Mr Peck. The party who owns the
lot (581) sent in today and said
if not sold by Saturday, would
like to have it returned, as the
party from whom he took it
was willing to take it back at
\$110 cash, so I find I can
have all or get over \$110 cash
before Saturday, hope you will get
\$120 if possible as I know it is
cheap enough. But I think
would buy it, for have just heard
from London that fine stones
were in demand and prices better,
(Probably owing to the American buyers
there.)

Yours truly
Henry D. Stone.

Boston July 11 82

Mr Curington Dear Sir

Yours recd. with the
6 large pairs, we hope to
sell one of them, also our
page 626. and ch H. L. Chapin
191^{3/4} for hot day mercury 90°
in my office.

Yours truly
Henry D. Stone.

Chas. Jenning
 15th 1882.

Mr. Jenning
 Dear Sir

Yours recd with page
 139th and a card from Mr. James
 to be and fine, I am glad to
 hear of your good luck in finding
 more Holstenites. hope there will
 be enough found to answer your
 profit for your. we had
 some stones lot of many fine
 very curious specimens of
 them on Monday.

Yours truly
 Henry D. Morse

Boston July 14th 82

Mr. Jenning
 Dear Sir

Yours recd with page
 (627) and the two Tophins
 with two die. to be sent for
 Remond & Co. The flaw is quite
 deep in the bottom of the large
 stone, but it will do my best
 on it. Mr. Peck is at work
 still on the missing stones.
 we hope to get an account for
 all the missing stones, it is
 not strange they should be missing
 when there are so many lots
 to be kept straight during the
 year. if lots could be sold
 together it would be easy. —

Yours truly
 Henry D. Morse.

Boston July 15th 1852.

Mr Yerrington Dear Sir

Yours rec^d with the pair
for Chambers which we will send
to you tomorrow, we return 4 your
pair of the pairs which we called
for last week, the other two we
put into settings and will retain
a little longer, as we do not sell
our customers, the reason was,
he had a pair of dia^m of his own
which is not quite as good as ours
but he undoubtedly put his whole
energy to sell his own, which I
think he did, so he returns
ours, I telegraphed for the lot
of 6 grain Stones if they are not
sold, as the owner feels for them,
they are cheaper than can be
imported, and ought to have sold
quickly at 115 or 120 -

Yours truly

Henry D. Stone.

Boston July 17th 1852.

Mr Yerrington Dear Sir

Yours rec^d with Herbert's
Notes 651⁰⁰ we have no dia^m.
Powder to spare, as we are
all we make, the cheapest
and best way for Mr Hammond
is to buy the best and powder
it and grade it himself, it
may much cheaper for him, it
would not pay as to bother with
the grading of it anyway, we
don't care for small broken cartons
there is not much call for it.
I enclose an order for a 'Pony' pair,
I thought you would know who
would give me a first class job,
and mail this to them, I also
send an order for an amethyst
which perhaps you can fill.
The Post has nothing new today

Yours truly

Henry D. Stone.

966
Boston July 20th 1852.

Mr Garrison

Dear Sir

Yours recd. The Lin^gwood
which is my pin is always got
by grading in oil, it is impossible
to powder it so it will all be
fine enough to polish with. How
much would Hammon want. —
and what do he in the habit of
paying for it. The pins^{any thing} from
Litch did not arrive. I am
sure nothing can be found all
made that would answer the
order. Demand can't make it come.
I did not think of him. —
If stones are all out of it with
I had some single which would cut
that size. May get them soon,
we cannot buy of the importers
to make a profit, they charge
about the same price which we
get.

Yours truly

Henry D. Stone.

Boston July 19th 1852.

Mr Garrison

Yours recd with the
lot (881) which the owner called
for this morning. I expected the
penny made to order, as I sent
an extra job of it. I am glad
you receive so much encouragement
from your mine. Hope it will be
a fortune for you. I can't not
see any beauty in such a rough
pencil sketch of a penny — I
would be ashamed to put my
name to such a drawing as that.
It may be able some time to give
you something more creditable.
We want you today & this week
for Kirkpatrick, I die? for James Jones
and pair for Chambers,

Yours truly

Henry D. Stone.

Boston July 24/82

Mr Jennington Dear Sir

Yours recd. with the
 Agnamarins will show them to
 my Customer. She wanted one & says
 the lot of cheap. sapphires I have
 may have one that will cut white,
 they can be set for 150 per kt.
 rough sapphires I have seen sold
 to the Watch Co for 25 cts per kt and
 some went to quite good color,
 I telegraphed to see one of these
 pins and examined it yellow, as near
 to value as possible, —
 Recd. Cash Statement.

Respectfully both today, 90° in my
 office —

Yours truly

Henry D. Allon.

Boston July 21st 1882.

Mr Jennington Dear Sir

Yours recd. Mr Pick
 thought Caldwell's dia^s came from
 them, so he returns them direct.
 I enclose memo. of cutting —
 In regard to Stan's dia. I wrote
 Mr Pickley all about it, and
 enclose herewith his answer,
 and have none heard since,
 if we get his order to cut it soon
 we can get it done before the
 shop closes for vacation, I kept
 the smallest anethysts and return
 the other with the pins. I think
 them handsomer than yellow, but
 the order was "yellow" so please
 give the order to Dickson when
 these fine Widomites arrive and
 are cut. I want one "fine" one
 for my own stock to show?
 (Yours truly)
 Resd. Dear & kindest Henry D. Allon.

Boston July 25th 82

Mr Yerrington Dear Sir

Yours recd with paper
and CK^{ts} from J. H. Norton
for 135. & Garret, Spencer 180.
My customer came in today
to see the aquamarines, and
she says she will wait and
see the oval ones tomorrow.
I thought she wanted a lot
to go around the neck, but
I find she only wants 6 stones,
to go with some beads for
a necklace, however I hope
to sell her those. I telegraph
for 4 pairs, I have a customer
for a pair.

Yours truly

Henry D. Morse

P.S.

Can't you get a note from Keller & Fry
also a CK from Lyman & Hardy

Boston July 26th 1880

Mr Gerrington Dear Sir

Yours of 21st Augst received
and in pain of 21st Augst. I presume
to pay the note & I presume
he refers to our paying for a die.
which we bought of you \$2.40.
which we will do by sending
our check and he can pay the
note there. Our thermometer was
given you some time, it was 90
yesterday and 92 today at our
office.

Yours truly
Henry D. Morse.

P.S. Returns pain for Scott
today

Boston July 25th 1882.

Mr Martin

Dear Sir

Yours in. with your
check for \$100. I enclose
herewith our check for the
same amount, which we
will not deposit until
Tuesday.

Yours very truly
Henry D. Allen

Boston July 28th 82
Mr Gunnington Dear Sir

Yours recd., We did
not forget about the Herbert
note, We owe him for the
Diamond and he owes the
note, When he sent the two
notes of \$20.⁰⁰ & \$20.⁰⁰ they were
I believe his account, at
the time when he bought the
diamond for \$40. We suggested to
him to return one of his notes
and the difference in payment
for the diamond - but he gave us
\$200 credit on the diamond and
we returned his note, so that
way it was all over, on our
for the diamond, unless he
desires as to renew his note, it
is for him to pay.

P.S. Yours truly
Rel. dir. for Starr Henry D. Allen.

Boston July 29. 1882.

Mr Yerrington

Dear Sir

Yours no. with the two
diamonds for Starr. The Daisy pair
came all right yesterday, and
as the handsman, hope my
diamonds will also be shipped,
if I had a plenty of leisure
I should enjoy a trip to North
Carolina and get a little fun
in the shooting line, but I
must make a little money
first, I don't see much chance
to get away this summer for
more than a day or two. My
customer was in this morning to
see the E. Ring, and has been
laid aside until next week. I
think it is a sale,

Yours truly

Henry D. Morse.

Boston July 29. 1882.

Mr Yerrington Dear Sir

Yours no. with each
diamond. The two diamonds you
refer to have finished on 29th,
the blue one was left rather too
thick, so we sent it back to the
workshop again this morning. The
stone weighs $3\frac{3}{4}$ and is now $3\frac{1}{2}$,
we shall reduce it to $2\frac{3}{4}$ perhaps
lower, but it cannot make one
of those round specimens of over
2 k. because it was an oblong
stone, and it won't pay to cut
it down so much as that.
Still we shall have it brilliant,
we will send you the other today
with or else tomorrow, that will
be much improved.

Yours truly

Henry D. Morse.

Sent but of Aquamarines
except the four larger ones which were left out by
mistake, I don't sell more.

716
Boston Aug 3.rd 1882.

Mr A. Hirschman

Dear Sir

Your dia? was recd this morning, Your letter of the 22nd came several days ago, the other dia? was returned before receiving letter. This 2/8/86 Stone is fine material, but the black spot is quite deep into the Stone, and will necessitate a considerable loss ^{of weight}, the other imperfections can be removed more easily - still would require making the stone entirely over, as by taking them out would throw the stone out of shape, and be very undesirable if left so.

Yours very truly
Henry Dillmore.

Boston Aug 1st 1882.

Mr Gunnington
Dear Sir

Came recd. with page 681 and 4 dia? from ~~Star~~ to be recd, don't think I can finish them before reaction unless it is very important, I should think the portable watering machines might be a great nuisance, we have not had them here yet. I sold only one of my pair, the other will wait until later in the season, I feel sure of time when he is ready quite well here, and our payments are uncommonly large during August, hope you may be able to sell and collect to help out. Yrs truly
R.S.
Rev. No's 748 & 809
will return 770.
Henry Dillmore.

Boston Aug 3rd 1852.

Mr Gerrington Dear Sir

I am met with chas
Jesse Sauls \$30. 24th W. H. Tappan
25. I am willing to cut the
dia^s for Northampton but cannot
promise them until after the
boys have had their vacation
which ends Sept 8. We saw
a fine stone for Kirkpatrick
today which we had to make
entirely ours.

Yours truly
Henry D. Morse.

Boston Aug 2nd 1852.

Mr Gerrington Dear Sir

Yours recd with thanks
Mr Wendell 250. J. B. Chambers
\$10.00. also says \$32.

We did not think it would pay
to cut that stone (\$32) any smaller
as we could not get it perfect,
but it is very brilliant now,
and valuable. Wickhams Ruby
ought to be a stunner for the
price which he asks, customers are
scarce for such stones, any
out in a stone of that cost
makes it a slow sale. —
Mr Pick says the weight of the
aquamarine is right, the pencil
mark put on is 1 1/4 less than it
ought to be, as there was too salient
but back again after that mark
was made.

Yours truly
Henry D. Morse.

Boston Aug 5. 1882.

Mr Gorington.

Dear Sir

Yours recd with thanks
of J. H. Weston 130 lbs, & M. L. Lundy
Co. - $3\frac{1}{4}$ dia^s at 125, & 120, & 125
of good qualities I looked
over the important stones this week
and could not select any
which are considered fair for
Jewelry or for the like
for which stones are being made
and as I know as much
as all at the prices which they
ask. so I did not buy - as I
don't care to do business for
others without some profit for
myself,

Yours truly

Henry D. Loomis.

Boston Aug 4. 1882.

Mr Gorington

Dear Sir

Yours recd. I will keep
Wickham's Ruby in mind.
We have no pair here which
will weigh $7\frac{1}{2}$ at 125, nor
any near that weight
and price, we have one for
 $7\frac{1}{4}$ for 1200 in settings and
another $6\frac{1}{4}$ for 750. and a single
stone $3\frac{1}{8}$ at 125 for the like that is
all we have that approximate
to what is called for, We
saw the $3\frac{1}{4}$ stone today, we
saw it one time, it now
weighs $2\frac{3}{4}$ and is very handsome
hope you can sell it.

Yours truly

Henry D. Loomis

Boston Aug 7th 1882.

Mr Gerrington

Dear Sir

Yours rec'd with Check
Statement page 633 and Check
from Lebestum 622^{3/4} We have
rec'd. a check from Reeves for
for the balance of our account,
and he says he has also settled
with you for the account you
have rendered from them, did
he settle the interest account
which we sent to you to
forward to him, He has also
sent us a memo of a few more
goods to be sent on the same
arrangement as before, which
we shall send as soon as we
can get them set up. The
Gent^l who ordered the fancy pin
came in for it, when I found the
case a piece of the enamel was out
in the box so I am obliged to return
it for re-enamelling -
C.D. Morse

Boston Aug 5th 1882.

Mr Henry N. Collins

Dear Sir

Enclosed be send a
Statement of your account with
interest to July 1st 1882.
showing a balance of \$109.64
Cannot you now manage
to send us some notes for
a full settlement of same,
we are very desirous of having
it settled as we are just
finishing up our stock account
for the year and would like
to close your account with
this.

Yours very truly
Henry N. Collins.

276
Boston Aug 8th 1882.

Mr. Gorington Dear Sir

Yours recd. with note
from Herbert 246th No Six m^{ts},
also Lk from Reens Co 636th No
I shall improve any opportunity
which is offered for 34 Stones,
provided, I can procure them
at a reasonable price. Martin
gave note for the 200, but did
not give a note for the Small
bill which he bought when last
here.

Yours truly
Henry D. Morse.

Boston Aug 7th 1882.

Messrs. Reens & Co

Dear Sir

Yours recd with adv^d 718th No
also your order for Rings
and Stones on the same
book as before, which we
have laid out to be sent
and will be able to send
them in a few days.

Yours very truly
Henry D. Morse
Manager.

Boston Aug 11th 1882.

Messrs. Geo. P. Hens & Co

Dear Sirs

We have sent you the
small invoice of goods which
you desired to be shipped express,
and to be under the same
arrangement as before. We
enclose herewith the account
of interest, and have deducted
6 months upon all goods sold,
which will give you a fine
better profit, and be on the
same terms which we give on
sales made outright. We are
quite well satisfied with your
sales thus far, and hope they
may be largely increased in the
future.

Yours very truly

Henry D. Thoreau.

P.S.
We have a very beautiful specimen of
stone of 1 1/2 lbs. perfect for \$50 for the stone
if you have a customer for such a stone let us know

Boston Aug 9th 1882.

Mr. Wmington Dear Sir

Yours rec'd with thanks of
J. E. Caldwell & Co. Keenutzy for \$109
C. W. Hastings for \$24. I don't care
to see the bill of exchange of Keenutzy
just now, as we have enough
on hand to last until Oct 1st
then I will have written
and that he will be here in
any bill a lot for one of
'selected stones', and also says
the prices are lower, don't let
Long know what he is to bring
as he will try for the first
chance at them, I should say
bring the 44 stones of Long if you
can see a sure sale and for
profit. Also ask him for what
Keenutzy account yesterday.

Yours truly
Henry D. Thoreau.

Boston Aug 10th 1882.

Mr Livingston Dear Sir

Yours rec^d for regard to
 Recros & Consignment, they offered
 to pay the interest if we would
 let them have the goods, but
 it might be policy to allow
 6 months credit on all goods
 sold before returning interest —
 they had the goods 10 months,
 they also propose the same an-
 -gements on the goods to and
 now getting ready to send, if our
 interest are charged on the goods
 there could be a very small profit
 on calculation on only 10 to 15
 for each on the cost, as telegraphed
 for your account with them as
 cannot account for the money they
 have sent but send you a few
 and thought to add to your stock
 hope they will sell, and return
 bal of Agamazines.

Yours truly

Henry Dillmore,

Sent to J. D. Livingston

Aug 10th 1882

2 Agamazines 10 3/4 % Ex.

1 " 2 1/2 %

1 " 1 1/2 %

1 Sea 1 1/4 %

1 " 1 1/2 %

1 " 2 1/2 %

For Store

to Sea 4 Sea, 6 1/2 %

888 1 Sea 1 1/2 %

888 1 " 1 1/2 % K. Mac

888 1 " 1 1/2 % K. Mac

888 1 " 1 1/2 % C. K. Mac

888 1 " 1 1/2 % C. K. Mac

888 1 " 1 1/2 % K. Mac

888 1 " 1 1/2 % K. Mac

62

Boston Aug 10th 1832

Mr Hirschman

Dear Sir

We have sent your
order by express today, and I
consider it a very successful
job, as I did not expect to
remove all the imperfections
without a greater loss. I think
you will now say it is a
"specimen" and ought to bring
a large price

Yours very truly

Henry Dillman

Boston Aug 10th 1832

Mr Hirschman Dear Sir

Your order and bill have just
come. I have also just
received your bill for the
same. I have just paid for them,
as the short of them has just
come, as you were to
pay, I have just paid the
order and the bill to you,
as you were to pay for it, or
21.50 for the postage, as we
paid it and you to send
the expense with them, as we
them a bill for the same
6 months or one year, which
is the same of a bill for
an interest, which they agree
to pay. I think they are
not so late, and

Yours truly

Henry Dillman

1882
Boston Aug 16. 1882

Mr. Livingston

Dear Sir

Yours and with Cash
Statement and page 625.

As our long I stand for others
and an extra Specimen It is
cost high, and I think it is
and for the others, as
confronted it with a good proportion
of other cost as 100 and it is
larger and so for it gives
the costs all for the but it
does not pay much, it is the
price we have had for a long time,
I don't think it would pay us to
increase production in quantity, as we
are the expense to increase, and don't
bring out our 100 for increase and
as it is a loss in cost of loss.
I thought for a few days, as
value of our crops of the night also
and this size I think I can all
I am in competition with Filling, &

Boston Aug 16. 1882

Mr. Livingston

Dear Sir

Yours note, with bill
of 10 specimens, with 100, says
25 is the correct weight
you have it right
I am glad your position
and complaint, struggling
it seems to me right
I cannot improve his no chance
to compete with them.

Yours truly

Wm. D. Sullivan

Boston Aug 17th 1852.

Mr. Wm. Brewster

Dear Sir

Yours recd. at length from
your letter of saying if I write
the rubric sent, to telegraph,
I conclude it that you would
not write unless I did telegraphs,
however, it don't make much
difference, I appreciate your
interest in helping me make the
sales - I see you did sell with
that. To stone, it is worth the
price, although I did not think
you could find any one who would
appreciate it enough to pay the
price. The rough I don't care
to buy now, as we have a few
hundred knots on hand and the
shop will not be running until
Sept. So then we have had a few
business, and the rough we have
will last through Sept. then again
Guthrie has written me that
he will be here this month with

a lot of fine rough, and I would
like we can get 6. This year,
we have had 8 knots in one
instance, we want to reduce
our liabilities about 25000 more
before Jan, then we can get
along more comfortably as we
have been carrying 25000 more
stock than we ought for the cost
of business done, there is more
profit made if there is not a
too large an interest account.
We've turned twice, as much
faster than 20000 times over,
our stock contains many large
stones which are comparatively
dead stock and the profit will
not pay the interest of carrying
our best policy is to work them
off as well as we can and
not buy any more, let all
who have a large capital see
these sizes. 3 & 4 stones are not
as much more valuable as
will turn 6 times where the
larger ones turn once, that is
how we can

25
Boston Aug 18th 1842.

Mr. D. M. Bond

Dear Sir

We are obliged to return
the duty which you so kindly
sent to us a few days ago,
we sent it away to our cus-
-tomer, but there was compe-
-tition, and some other dealers
had a better store, consequently
they made the sales. I don't
know yet who the fortunate
party was,

Yours very truly
Henry Dillman.

Boston Aug 18th 1842.

Mr. Gorington Dear Sir

Yours well I hope you may
get 500 for the 2 lbs it is my
white paper & ~~but~~ ~~the~~ ~~same~~ ~~the~~
check ~~being~~ ^{was} 1000 & 500 for the din
& 1/2 ^{per} ^{cent} in ~~exchange~~ ^{exchange} for you to
receipt and send to him. I don't
not sell the duty, I think there
are others in competition and
all were put together and the
selection made, I don't know
yet who sold it, if I had
had the friends and I would
should have made the sale as
the man I think could have
improved & by of and let him
and had a ~~good~~ ^{good} ~~time~~ ^{time},
5 grain store as well and you
don't also send 6 grains —

Yours truly
Henry Dillman

Boston Aug 18. 1832.

Mr. Cushing Dear Sir

Come over with boy 637.

I write you that I did not select
the only I sent the one from Bond
and two of my own, one of mine
has 2 1/2 K6 very brilliant and perfect
of a deep rose pink price \$1000. 1100
the other 1 1/2 fine dark pigeon blood
red and brilliant & perfect 1100
they are both very handsome stones,
much better than the one from B. & S. P.
but not as fine as Taylor's best one,
which (if it had been perfect) would
have been a very desirable stone
but it was very flawed, so much
so that I should not have dared
to put it into stock at our third
their price, as I know it would
be difficult to sell it, a small
imperfection would not be so any
less in a fine stone.

Yours truly
Henry Dillme.

Send you today some "Extra fine"
stones selected from the parcel
which we have been cutting lately,
the parcel of 11 stones 1 1/2 are the
ones I bought, and they have the
selection of 100 or more stones just
imported, the lot price was 110
and I got the selection for that
price, I think in comparison with
the lot there are worth 130 each,
the other lots are all our own cutting
and had put the price a little higher
we hurried them off today as Mr. P.
goes off on his vacation, these prices
are subject to any adjustment you
may think proper, should any stone
be selected you must get their value
as some are specimens, nearly every
stone in this lot are perfect. And
all my diamonds are of the finest
stones, such lots are rare.

Boston Aug 21st 1852.

Mr. Warrington

Dear Sir

Yours rec^d with page 638
Cash Statement of Justin's Clerk & Co.
I hardly know what to advise
about the stones of Wertheimber,
but they seem to me to be too
high to buy, & full of corners I dare
not able to judge without seeing
them, I think with the lot you
will have when you get there it
early on Saturday will give you
a good stock, and very fine good
and any others might come in
to put off the sale of these, so
I should think you had better
hold off a little longer, then
again the rough which we are
cutting will give the same sizes
again, I should think Starr
would be a customer for those
fine stones which I sent.

Yours truly

Henry Dillner.

Boston Aug 21st 1852.

Mr. Thompson Dear Sir

Yours rec^d with a draft
for \$100 and from sale of No. 13.
Sales are slow enough, hope
to see a marked improvement
soon, as the profits for a few
months past were begin to pay
interest on stock. I note that
you say in regard to the pear
shaped diamond. I don't think
such a one can be found in this
country. If I had an order for
it I might come across a rough
stone that would make it, as
to the price I can't now say,
but the color would have much
to do with it, also the amt of
sacrifice in getting the shape.
I ought to have the other stone
if they were to match, otherwise
it would make no difference, the
cost would range from 65 to 100 per Kar.
Probably I should not buy the 10 Kar.

22
Boston August 22nd 1882.

The Yerrington Dear Sir

I am met with stone to
be cut for miles, which we will
do as soon as the men get at
the work again,

If you could discover a mine
which would yield fine peppermint
substance, and blue diamonds how we
could make money. Such a thing
is possible but not probable.

Yours truly
Henry Dutton.

Boston Aug 31st 1882.

Mrs. Taylor & Baskin
Dear Sir

I recd the Div^{rs} from
you this morning but cannot
commence on it until Sept.
as my workshop is closed for
vacation for the week. Should
I return it or return it,

Yours very truly
Henry Dutton
Manager

Boston August 24th 1852

Mr. Gerington Dear Sir

Yours recd. with a few
 words of Mr. Allen's was
 in this morning and sent to
 you for a short time.
 yesterday. We are looking for
 some good large sales during
 the month of September to help
 out our payments, so have had
 a very quiet August here, but
 hope to see some trade next
 month. Southam sent his
 Pink Pearl for me to see, it
 was certainly beautiful, I went
 on one nearly up to it, but
 at the price he asked, I
 did not dare to show it to
 any of my customers or that
 day.

Yours very truly

Henry D. Morse

Boston Aug 28th 1852.

Mr. Gerington Dear Sir

Yours recd. with checks from
 P. L. Miles & Co. for \$10.00
 Mr. Burdett 7th 1/2. I cannot see
 how Mr. P. can complain
 of any jobs of cutting we have
 done for him, as all those I
 can remember have been very
successful and no sacrifice which
 was necessary to produce such
 results, and I know there is
 not a cutter in the world who
 could have done better for him.
 he may want to have specimens
 made without any loss, but I don't
 know how to do it, let him try
 other cutters for a while and he
 will then know better about it.
 Such work we do now to accommodate
 our customers than for the profit we
 make on it.

Yours truly

Henry D. Morse.

He should send the ring which
I sent to your order today -
how could I do otherwise than
I did, I cannot either refuse
to answer the question, or
tell the truth about it, too
I know of course that it
came from one of my customers,
or from my agents, I might
have it, and suppose his agent
said, but if I answered at
all I might not tell him
conscientiously that it was a
false stone in my pocket,
I sent the ring & refused him
also a pair of earrings & a watch
which are the most valuable
all yet they can do with our
into the style of drawing at
a trifling additional expense,
I have given the best prices in
the list which will be subject
to the usual discounts

Yours very truly
Henry D. Stone.

Boston August 24th

Mr. Harkins Dear Sir

I recd. your letter this
morning and note what you say
in regard to a person to whom
you sold a ring. I remember a
young man coming into my office
and asking me of a
diamond it was a fine stone in
my pocket, at once I said it
was of glass and found he knew
as it, and then told him that
it was a false stone, he took my
glass and told me he was finally
I had a doubt of where the
ring came from. Had he
expected that it came from
the Birmingham or was he a
diamond dealer, I looked back a my
book but could not find the price,
when he told you that I said
he paid an outrageous price he
made a misrepresentation, I do
recollect of saying to him when he
told me he paid \$20, that the price
was fair, that a perfect stone
could cost him much more, and

Boston Aug 28th 1852.

Mr Gerrington Dear Sir

Yours recd. with least
statement of Page 639. Hope
to hear good reports from Phil.
As for recommending Ranges
he better apply to some of his
more recent employers, it is a
long time since he worked in
my shop, and my recollections
and, that his work is far below
my standard, then he left me
without giving me any notice of
his going, so I cannot give
him a good recommendation,
some of those in N.H. who know
him better may speak better for
him,

Yours truly

Henry D. Morse.

Boston August 26th 52.

Mr Gerrington Dear Sir

Yours recd. with check
from Garret, Thence \$91.25.
I am glad you are going to
Phil. hope to hear of some
good sales. I have no doubt
it would be interesting to see
the product of the No. 1. Cannon
mines at the exhibition, but
I don't think there would be
much pecuniary advantage from
it, I send you a green
gamel to be repaired, there is
a chip and the edge is also
on the outside and I also send
a ring to see what I can make
about getting out the flaw in
the bottom, and if it will be
a 1/2 lb stone, perfect when done,
I can sell the stone as it is
for 75¢ if any one there wants it.
I think it is cheap in comparison
with others which I see.

Yours truly Henry D. Morse.

Boston Aug 29th 1842.

Mr. Goringham

Dear Sir

Your note will be
sent to Mr. Wendell (Ch. 250-
Tourism) may cost the money
if he thinks he can get a
properly chosen one of it. But
the expense is large as possible
and makes it brilliant.
I enclose an envelope to send
to Cartman I forgot his
address. Hope to hear a
good report from Phil.

Yours truly

Henry D. Nelson

Boston Aug 29th 1842

Mr. H. C. C. C.

Dear Sir

Your note containing
the money order for \$26.29
for carrying this. I am
glad you are so well pleased
with it. It was certainly a
great gain when you.

Yours very truly

Henry D. Nelson.

not fair. enough, and also asked
for a pair. I have seen some who are done
justly, it is no use to send
any of the kind I have
observed. If I make the sale
I have got to exchange for a
pair, and allow \$500 for them.
It is not to get a good bargain
as I can have a margin for
myself. Toby has sent to Mr
Lippmann to see what he has
to say, I want you to trouble
you off much, but if you do
know of such a pair send it
on, please, if you go after it
they will think it is an order
and put on the price, paying
some what I have seen others
have 200 for a pair buy them,
Mr. L. - Wickham may have
such a pair.

Yours truly
Henry Dearborn.

Boston Aug 31st 1852

Mr. Harrington Dear Sir

Yours and wife's order
of B. B. Bidwell and J. H. Boston
for 2 pairs with paid exp. of and
very good trip did not pass
and more, but you must follow
it up now until Jan 1853 when
let others see all, you are
bound to hit it right on some
of the trips, a trip each I think
wont pay well next month,
then and lots of goods sold then
and ^{then} who go are the ones who get
the trade, I have a customer
who wants an other pair for 7 1/2 lbs
it has nothing fine enough in
my stock of that size, they must
be white and perfect also well
spun, as good as those we sold
Nov 9 6 lbs, I should think 2.50
for lbs ought to get them. I shall
write Biddle tonight, I asked them
if Smith had them, and he had
a pair send on but they are

Ante 10th Nov.

Mr. Dringham Dear Sir

Yours recd. with thanks
as to the circumstance for Mr. Dringham
Reminds of Mr. Dringham's 5th and 6th Nov. 1855
I S. Ardening to Mr. Dringham, I am glad
you happen to have enough on hand
to help him if he needs it as we
are short tomorrow and cannot
get them discounted until next week.
Also recd. Cash Statement of Dringham
the Bank back again on Monday.
I hope the business will take a
good start this month as we
are getting shorter, considerably to
do, and but little coming in.

Yours truly
Henry Dillmore.

Q 15

Send the green garnet as soon
as it is done, also the only value
you can get now for it. —

Ante 10th Nov.

Mr. Dringham

Dear Sir

I enclose herewith
my check for enclosed bill.
which please receive and
return

Yours truly
Henry Dillmore.

1
Boston Sept 3^d 1862.

Mr. Gerington Dear Sir

Yours and with check
from J. H. Weston Esq, and ~~Robert~~
~~James~~ Dyer Esq, all send two
fine pairs from C. H. Smith. The
sober quality is right but the
price is too high, the others are
white, I should say are as fine
in color as the C. H. pair and
to move at 100 pr doz, and about
the same offered, and he asks at
the rate of 300 pr doz for a pair of 7 1/2
and 350 for a pair of 7 1/4 or 2700
and 2700 or 2700. I expect to see
another pair from him on
Monday & just as it was writing this
the pair came by express 7 1/2 and 2700
white and 2700, very much
like that pair we had last year
of 8 1/4 round blow, but not nearly
as handsome, as there had just the
right spin, there could cover nearly
as much surface but not as effective
and as white. In truly, Henry Durlow.

Martini with me, and his
note of the 10th for Mr. Dyer
him one his note dated Aug 2
1862, I find not, I have it with
this morning, as it was the 10th
and oh, I forgot to tell you I
help him if necessary, he must
be right. (C) he must not
all his much more and he say
up, I am afraid he may slip up
at any time.

Barnesburg 4th 1852.

Mr. Garrison

Dear Sir
 I have recd. with thanks
 your copy of the
 anti-slavery statement, the
 chief of the imperfects and
 not to be used in the
 I am sorry to hear that
 which would be a great
 and much to be desired
 it being the only one
 I shall be glad to see
 yours if you have any
 to be sent to me. I have
 sent on to Smith and his
 much to be desired for the
 they are quite new and are a
 great improvement, I don't think
 they ever do like them. I return
 them you may see them
 your statement is a very
 fine one. The copy of J. L. Fyfe's
 209 Barnesburg, the 4th, is to
 be sent to you of Knickerbocker
 Life in G. C. O. O. I bought

that copy of him also a copy
 of 3rd then sent but to be
 and paper for \$20. I think
 it will make a specimen
 he also left a diary to be
 I did not like his appearance
 and wrote not to send him for
 a dollar. I sent to Mr. Smith
 today I bought three copies
 \$35 for each. I think you can
 easily give \$40 for this lot.

Yours truly
 Wm. D. Loomis

Boston Apr 6th 1852.

Mr Yerrington Dear Sir

Yours and last telephone
 Machine for \$25. I thought the
 \$100 Machine would suit readily for
 200 for \$125 as can see it here
 if you can't get it for it, Rec?
 Harris, Shaffers Chick 1850.
 I sent you ten panels to show
 to Titcomb they are halves, one
 lot extra fine, halves in weight
 are a 3/4 less than and 600 Sykes
 the lowest, the others 52
 if he wants 600 Carb at 5 off
 sent, sent two stones for Sykes
 also, sent you a lot of 4 Carbides
 which I thought was a speculation.
 I gave 20 for \$10, if you would
 like to sell them for one and the
 half profit, go ahead, I think
 you can make it pay —

Yours truly

Henry Dimes

Boston Apr 6th 1852.

Mr Long Dear Sir

Yours of the 21st 4th was
 recd. Since then however our
 ship has been closed until
 now, the day you sent one
 can make fine, and I think
 we can get out the three flaws
 which come to the surface,
 but the spot inside is near the
 center of the stone and it would
 not be practical to try for it.
 The loss of bright (artificial) type
 for 1850, would not be far from
 1/2 to 1 to make it as it should
 be made, the bottom is now too
 flat for brilliancy but the setting
 out of the flaws near the girdle
 will make it high enough. I
 will write you I hear from
 you long

Yours truly
 Henry Dimes

Boston May 27 1882

In consideration of an agreement of the
 Morse Diamond cutting Co. to instruct me
 in the art of Diamond Polishing, I hereby
 agree to give to them my services for a term of
 five years from date, working diligently and
 faithfully nine hours per day, excepting legal
 Holidays, and two weeks during the summer
 months for a vacation. They agreeing to pay
 me four dollars per week for the first year,
 five for the second, six for the third, seven
 for the fourth, and eight for the fifth year,
 they also further agree to reward me, (provided,
 I carry out this agreement in full to the end of
 the fifth year) in a sum which shall be equal
 to one dollar per karat for every karat of diamonds
 which I shall polish in a workmanlike manner,
 after first polishing enough at \$25 per karat
 to equal the amt. paid in cash as above agreed
 upon, and it is also agreed that no part of
 the above reward can be drawn or claimed under
 any circumstances before the expiration of the five years
 above mentioned, nor will the reward or any part
 of it be paid unless this agreement on my part
 be fulfilled.

Wm. Morse